# **Business Insights Report**

### **Insight 1: Majority of Customers Are from South America**

- Observation: The largest number of customers come from South America,
   highlighting it as a key market for growth and customer retention strategies.
- Visualization:



### **Insight 2: Total Revenue Generated**

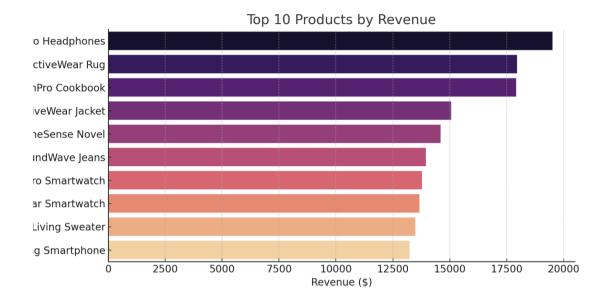
 Observation: The total revenue generated is \$689,995.56, providing a benchmark for performance evaluation and future goal setting.

### **Insight 3: Revenue is Concentrated Among a Few Products**

 Observation: A small number of products dominate revenue generation, emphasizing the need to prioritize these products while assessing the long tail of underperformers.

## **Insight 4: Top Revenue-Generating Product**

- Observation: The product with the highest revenue is a bestseller, indicating an
  opportunity to focus marketing efforts and stock on similar products in its category.
- Visualization:



**Insight 5: Monthly Transaction Peaks** 

- Observation: Transactions peaked in a specific month, signaling a seasonal trend.
   Leveraging this trend with targeted promotions could maximize revenue during these periods.
- Visualization:

