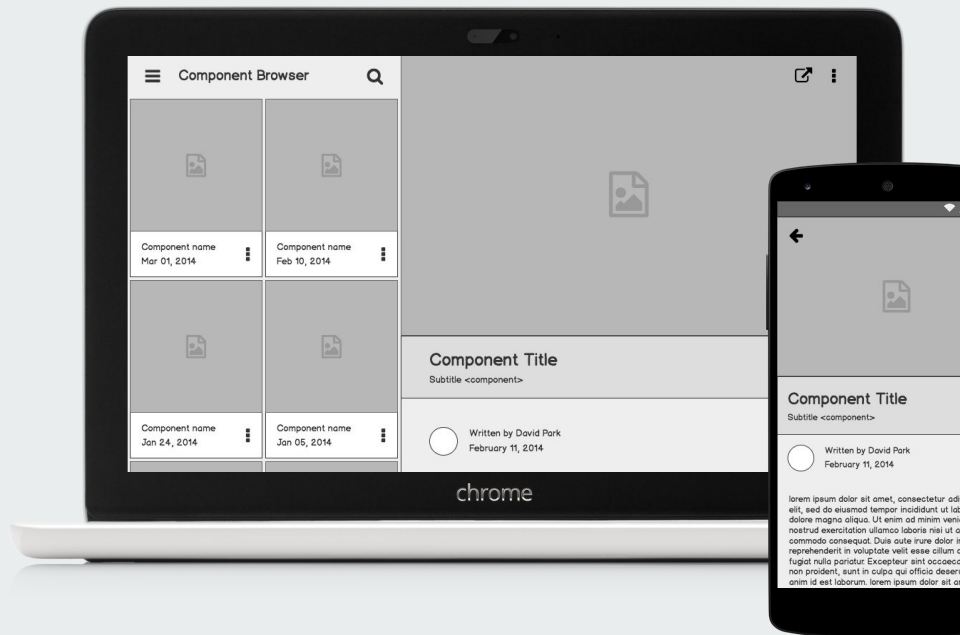


# Module 2 Project

T-tests



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# Outline

The Data

Test 1 - Discounted vs. Everyday Value:  
Quantity

Test 2 - Discounted vs. Everyday Value:  
Revenue

Test 3 - High-end vs. Low-end Products:  
Revenue

Test 4 - Upper Q vs. Low-end Products:  
Revenue

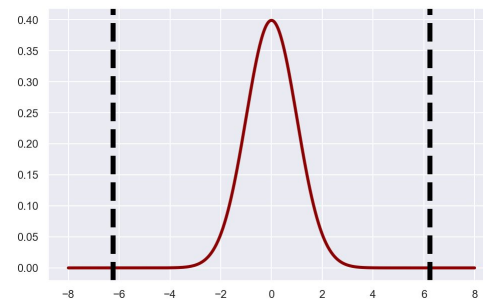
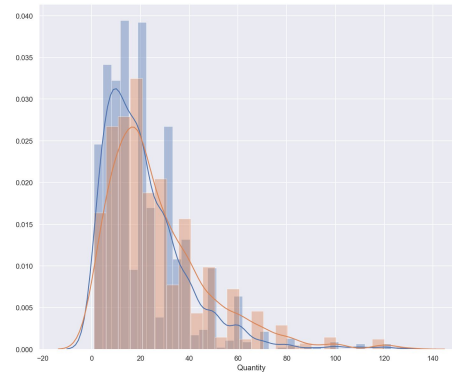
# The Data

	<b>Id</b>	<b>OrderID</b>	<b>ProductID</b>	<b>UnitPrice</b>	<b>Quantity</b>	<b>Discount</b>
<b>0</b>	10248/11	10248	11	14.0	12	0.0
<b>1</b>	10248/42	10248	42	9.8	10	0.0
<b>2</b>	10248/72	10248	72	34.8	5	0.0
<b>3</b>	10249/14	10249	14	18.6	9	0.0
<b>4</b>	10249/51	10249	51	42.4	40	0.0

# Discounted vs. Everyday Value: Quantity Test 1

T-stat: 6.24

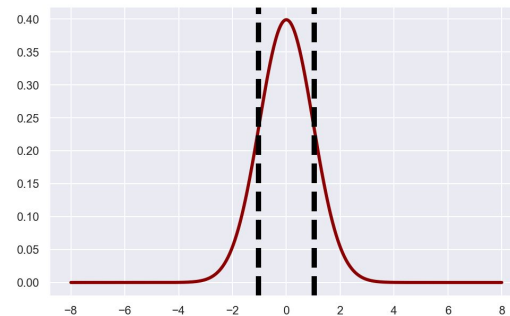
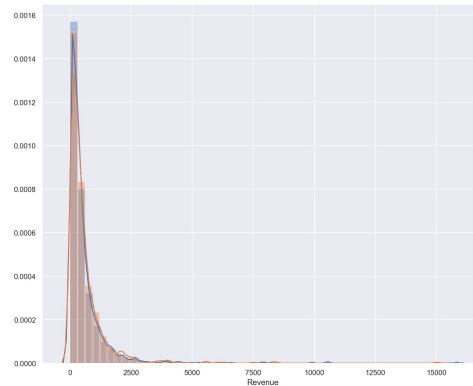
P-value:  $5.65 \times 10^{-10}$



# Discounted vs. Everyday Value: Revenue Test 2

T-stat: 1.03

P-value: 0.30



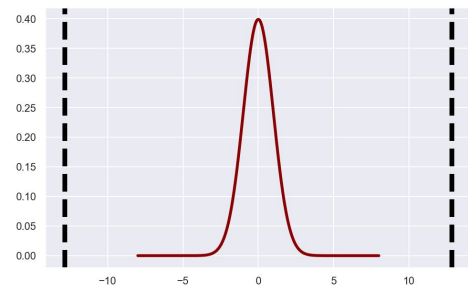
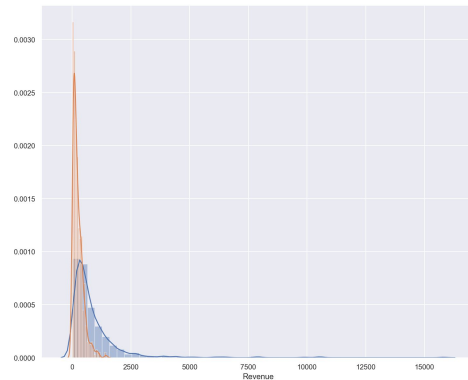


# High-end vs. Low-end Products (Median): Revenue

## Test 3

T-stat: 12.85

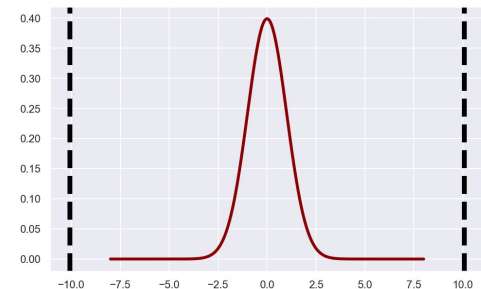
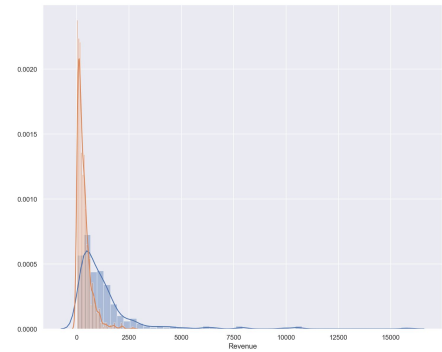
P-value:  $4.35 \times 10^{-34}$



# Upper Q vs. Low-end Products: Revenue Test 4

T-stat: 10.08

P-value:  $5.53e^{-21}$





# Additional Notes

→ Test 3 (Median 18.4):

- ◆ High-end % Revenue: 77.86%

- ◆ Low-end % Revenue: 21.09%

→ Test 4 (Upper Quartile 32.8)

- ◆ High-end % Revenue: 54.52%

- ◆ Low--end % Revenue: 44.39%