

# Intro to Analytics

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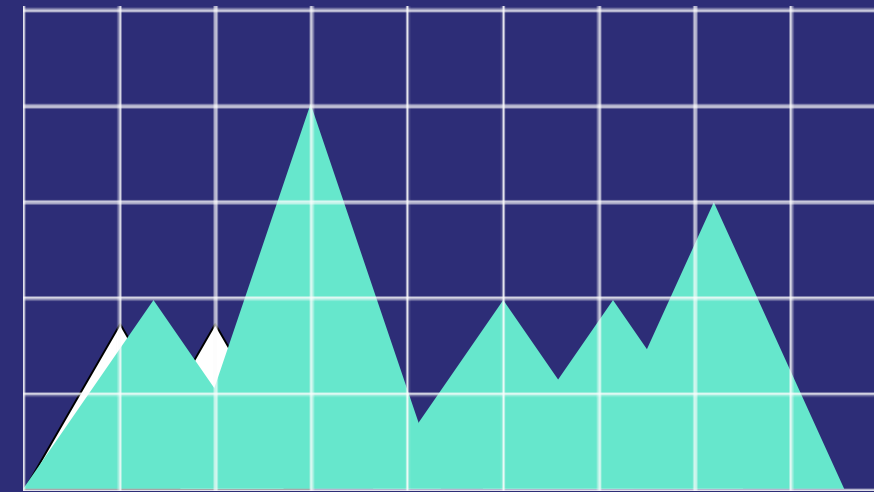
[gabosantos.github.io](https://gabosantos.github.io)



# Welcome to today's class!

## Today's Agenda

- 01 Today's story: Heartbreak Analytics
- 02 What is Data Analytics?
- 03 Analytics at a Glance
- 04 How to deal with data problems?
- 05 Uses of Analytics
- 06 Analytics Tool: SAP Analytics Cloud

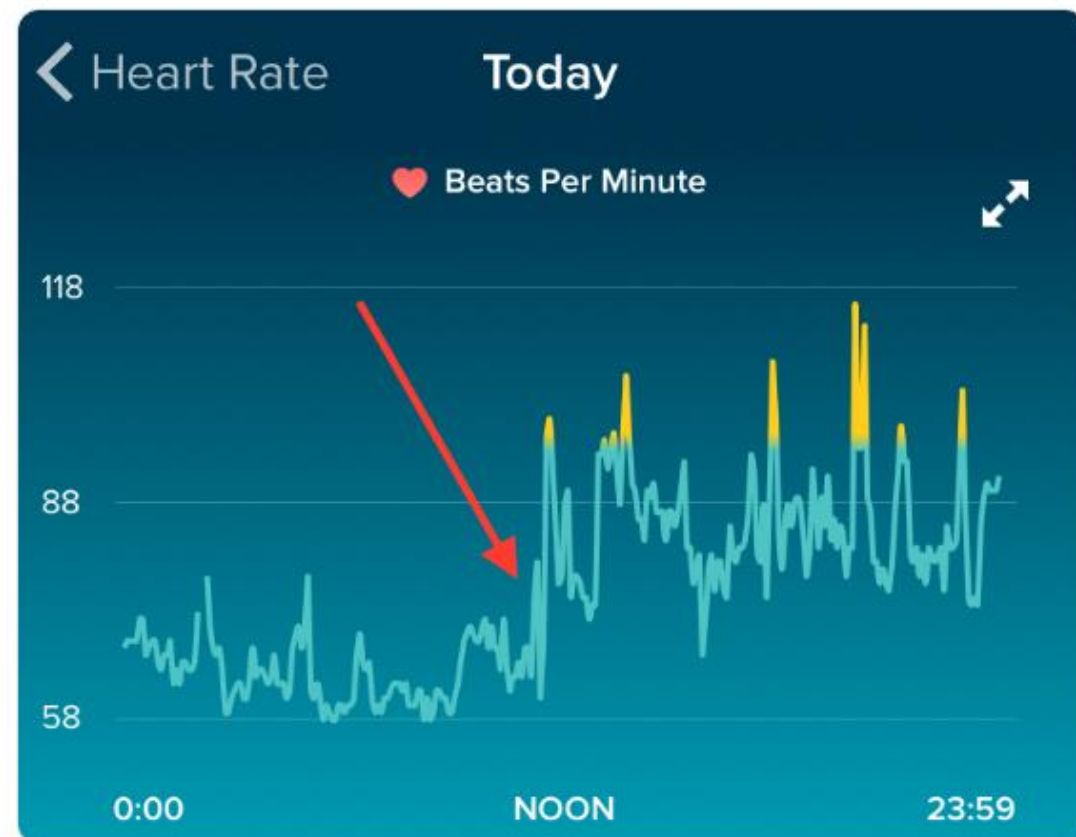




Koby  
@iamkoby

Follow

Breakup, as captured by my fitbit. #breakup  
#Fitbit



10:55 AM - 19 Jan 2016

2,119 Retweets 3,055 Likes



166 2.1K 3.1K

# Heartbreak Analytics

## A Data Representation of a Heartbreak

"I feel like it's nice to have a log of your confirmation of what you felt. You can tell people you have heartbreak and you feel bad. People become less cynical once you show them the numbers or once you show the data or graphs. Everyone understands heartbreak, right? Everyone's felt it. When you have this, it's interesting — you have something to show." – Koby Soto, Guesty



# Heartbreak Analytics

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# What is Data Analytics?

The set of techniques and tools for the transformation of raw data into meaningful and useful information for better decision making.

## PROBLEM

What are we  
deciding on?

"You can tell people  
you have  
heartbreak..."

## DATA

What are the  
facts?

"...log..."

## ANALYSIS

What do our  
facts say?

"...show the data  
or graphs..."

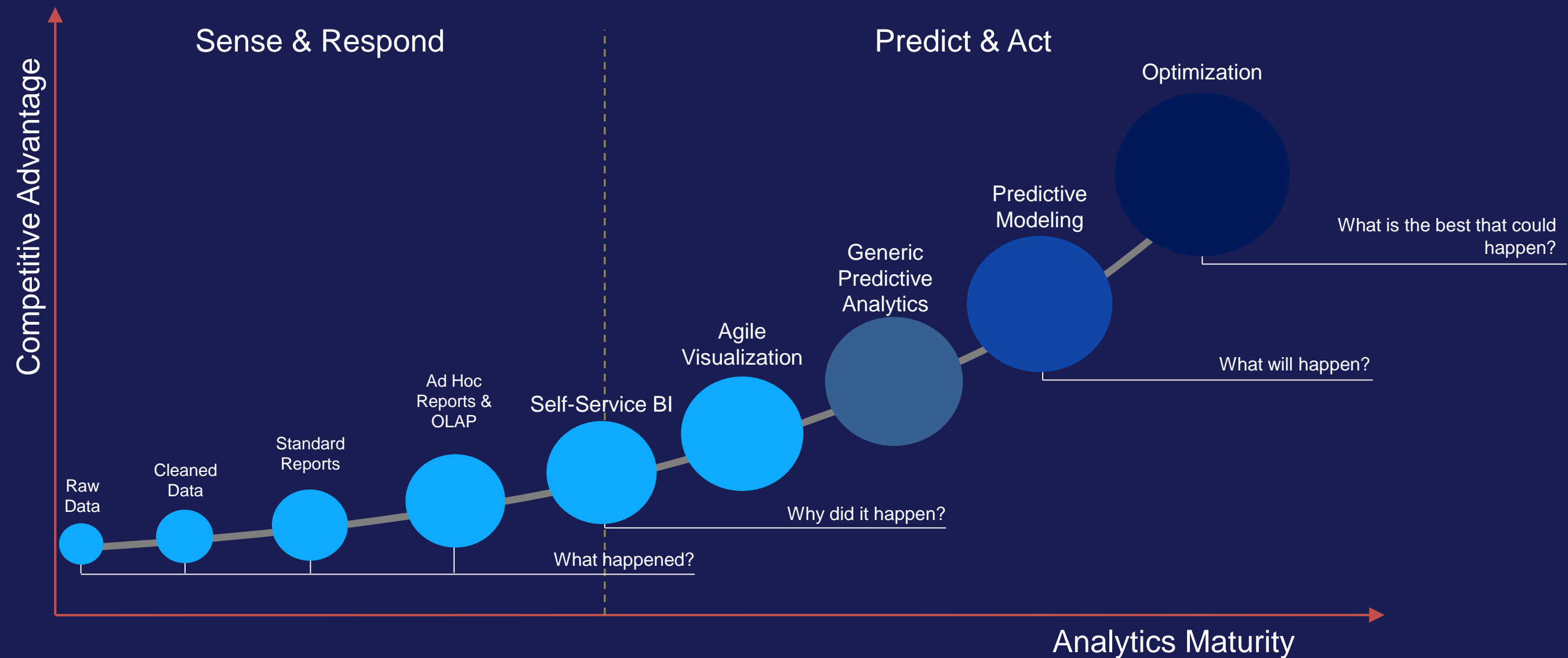
## COMMUNICATION

What do we  
want to say?

"People become  
less cynical."

# What is Data Analytics?

To make a better decision, we need to look at historical, current, and predictive view of the problem we are working on.



The key is unlocking data to move decision making from sense & respond to predict & act.



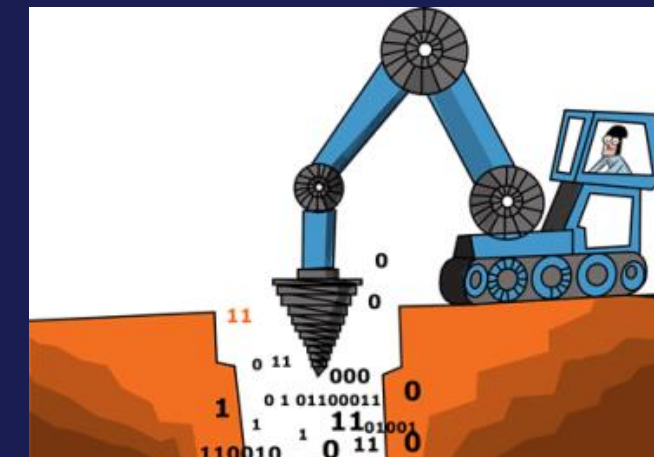
# Analytics at a Glance



DATA-DRIVEN  
DECISION MAKING



BIG DATA TECHNOLOGIES



DATA SCIENCE / DATA MINING

# Data-driven Decision Making

The practice of basing decisions on the analysis of data, rather than purely on intuition

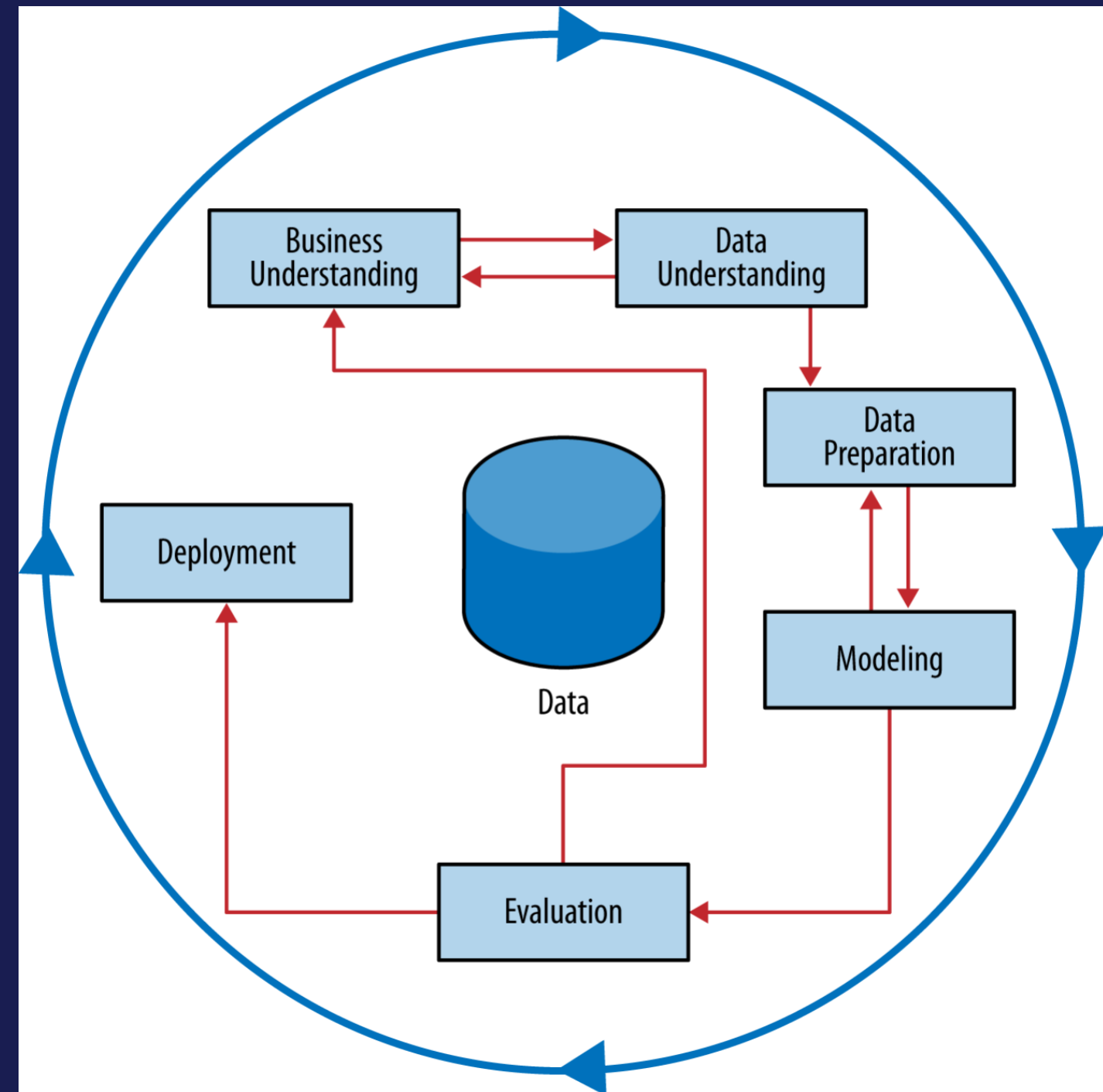




# Dealing with Data Problems

## Cross Industry Standard Process for Data Mining (CRISP-DM)

Extracting useful knowledge from data to solve problems can be treated systematically by following a process with reasonably-defined steps.





**AFFINITY  
POSITIONING**



**CROSS-SELLING**



**CHURN**



**CREDIT  
SCORING**



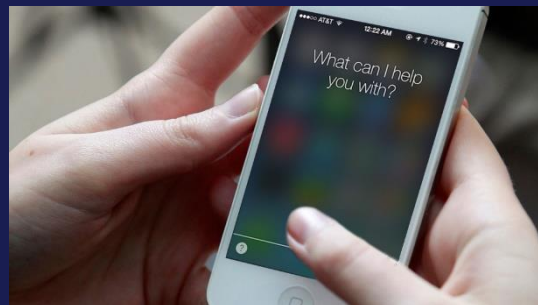
**FRAUD  
DETECTION**

# Analytics in Business

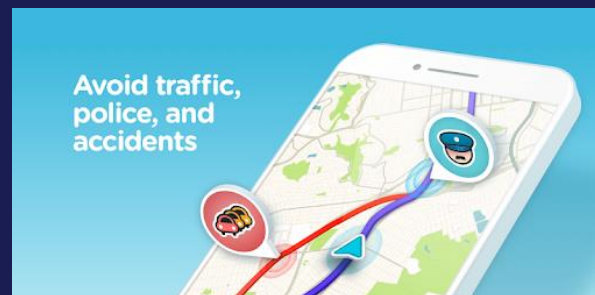
Applications of Data Analytics in a Business/Corporate Setting



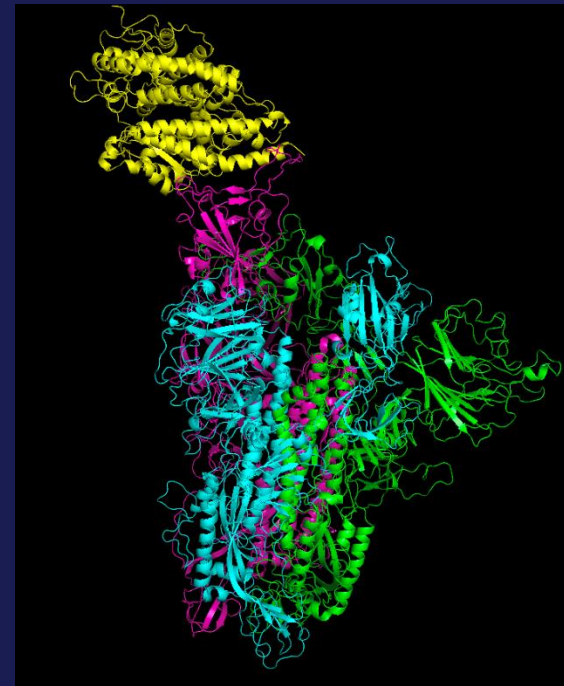
## MUSIC SEARCH



## VOICE-ACTIVATED CONTROLS



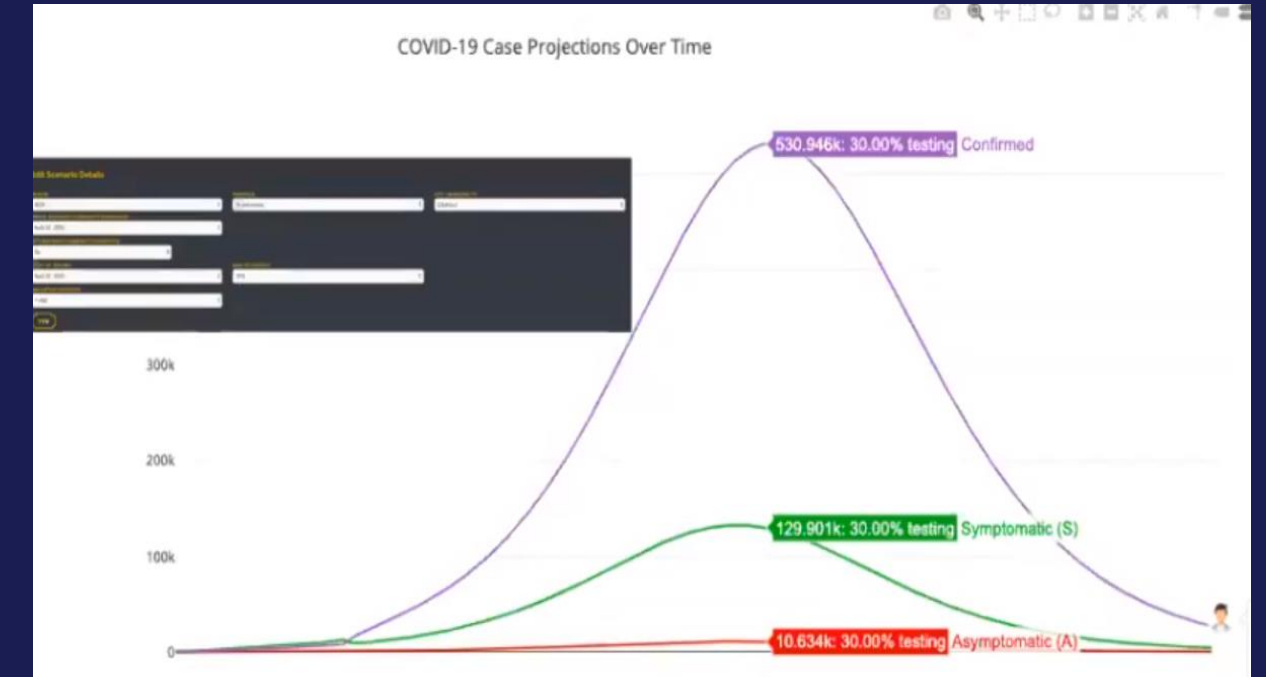
## ROUTING RECOMMENDATION



## BIOINFORMATICS



## CRIME PATTERN DETECTION



## EPIDEMIOLOGY



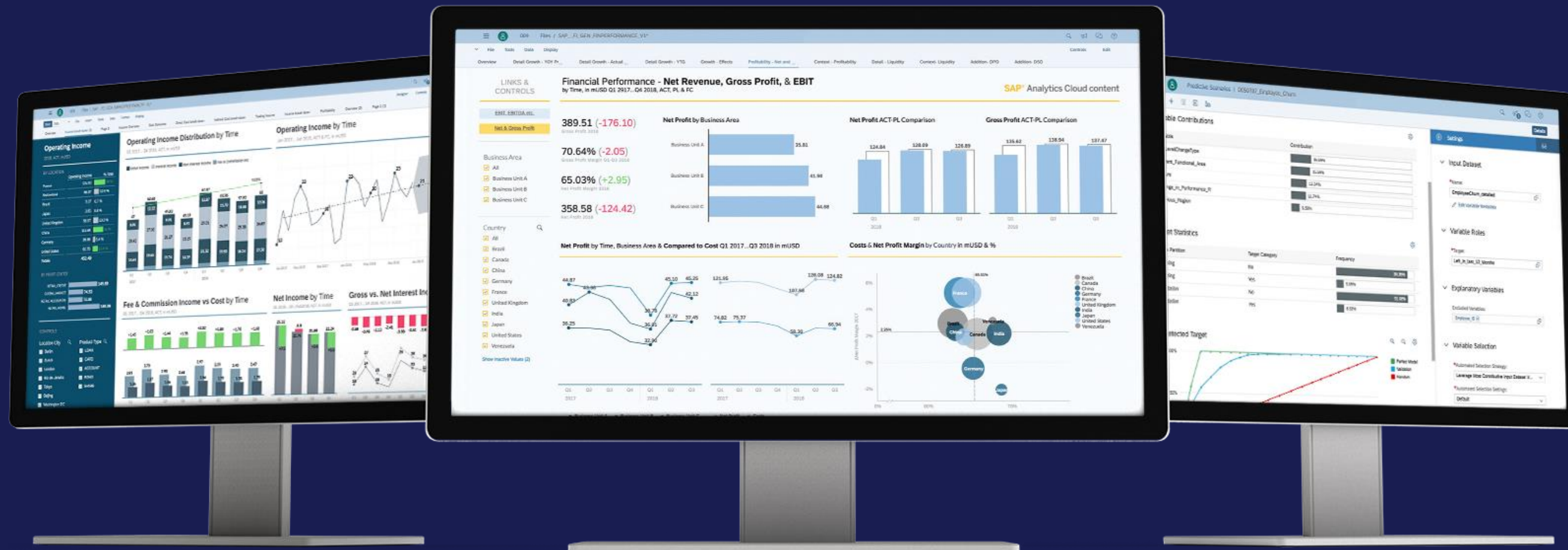
## IMAGE RECOGNITION

# Analytics in Non-Corporate

Anything with data that is \*not for profit\*

# SAP Analytics Cloud

One simple cloud analytics tool to present smart insights across the time horizon



## Complete

From data to intelligence – everything you need

## Contextual

Insight to action in context of your business process

## Confident

Make confident decisions faster with AI-driven insights delivered to you naturally





# Summary of today's class



## Definition of Analytics

Extraction, analysis, and communication of insights for better decision making

RECAP →



## Dealing with Data

CRISP-DM is a systematic way of extracting useful knowledge to solve problems

RECAP →



## When to do Analytics

Anytime! Also, anything that has data!

RECAP →



## Tool for Analytics

SAP Analytics Cloud is an end-to-end Analytics tool designed for business users to be able to extract intelligence as quick as possible!

RECAP →

# And we're done for the day!

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