Problem 1:

Prospects would have to <u>wait seven days</u> after receiving disclosures before they could register.

We strongly disagree with this requirement

- 1. 100% money back if not satisfied
- 2. When I purchase a \$40,000 car I only have 3 days for Buyers Remorse
- 3. I'm not selling a product. I'm offering an opportunity and I will not make any money unless the person getting involved 1st makes some money.

Problem 2:

You would be required to give every prospect a list of "references" – the names, addresses, and phone numbers of 10 other IBOs in the area – seven days before the prospect registers.

This is ridiculous!

- 1. I don't know 10 other independent business owners in our area. The only ones I know are in our network
- 2. This violates privacy rights of others
- 3. Am I supposed to give my prospects the names of my competitors, remember we are all in our own business, not employees. Should a car dealership give its customers names to other car dealership before a customer buys?

Problem 3:

You would have to give every prospect a list of all lawsuits, arbitrations, and other legal claims for the past 10 years involving Quixtar *and its IBOs* where the plaintiff alleged fraud, misrepresentation, or unfair trade practices – regardless of whether or not the accusation was true.

- 1. I am in my own business (that's what the IRS says) and have never been involved in a lawsuit. How would I know if someone else was sued? I know many business, dealerships, doctors, lawyers, stores of a conventional nature, that have been sued for one thing or another and they are not advising their customers. There isn't any provision as to the outcome of the suit. Did the plaintiff win their case?
- 2. A company that's doing illegal things will just make something up or ignore the requirement.

Problem 4:

You would have to make a different disclosure for every income claim.

- 1. We don't make income claims. We show an illustration of how the business works. We make no guarantees.
- 2. We use averages based on Quixtar documentation
- 3. How would I know what everyone else makes? If your buying a bar, do you go down the street and ask the owner of another bar what he makes?

Problem 5:

You would be required to provide prospects with personal financial documents to back up ("substantiate") any income claim.

NO, I'm not selling my business, which is willable and transferable, if I were of course we would disclose earnings. What we are doing is offering someone an opportunity to start his or her own business.