

Shiny Happy People: Are Cryptocurrency Owners Optimistic People?*

Gabriela Coadă[†] Christopher Henry[‡] Kim P. Huynh[§]
David T. Jacho-Chávez[¶]

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Extended Abstract

Level of *optimism* can affect economic behavior/outcomes of agents ([Brunnermeir and Parker, 2005](#)). Recently, a novel measure of optimism was developed in [Puri and Robinson \(2007\)](#) and shown to be empirically relevant using data from the U.S. Federal Reserve Bank’s [Survey of Consumer Finance](#). In particular, they find that “moderate optimists display reasonable financial behavior, whereas extreme optimists display financial habits and behavior that are generally not considered prudent.”

Since 2016 the [Bank of Canada](#) has conducted the Bitcoin Omnibus Survey (BTCOS) to monitor trends in Canadians’ awareness, ownership, and use of Bitcoin. In recent versions, a question was added to measure respondents subjective life expectancy—i.e., how long they think they will live. [Balutel et al. \(2022\)](#) provides the key results, survey instrument and methodological details for the 2021 version; a report on the 2022 BTCOS is forthcoming. The total sample size of the survey is approximately 2,000 individuals with over 200 Bitcoin owners.

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[†]Department of Economics, Emory University, Rich Building 306, 1602 Fishburne Dr., Atlanta, GA 30322-2240, USA. E-mail: gcoada@emory.edu.

[‡]Corresponding Author. Bank of Canada, 234 Wellington Street, Ottawa, Ontario, K1A 0G9, Canada. Email: chenry@bank-banque-canada.ca.

[§]Bank of Canada, 234 Wellington Ave., Ottawa ON, K1A 0G9, Canada. E-mail: khuyh@bankofcanada.ca.

[¶]Department of Economics, Emory University, Rich Building 306, 1602 Fishburne Dr., Atlanta, GA 30322-2240, USA. E-mail: djachochoa@emory.edu.

Besides self-reported life expectancy (SLE hereafter), the BTCOS also contains information on ownership of Bitcoin and altcoins, price expectations of Bitcoin, duration of Bitcoin ownership, etc., in addition to socio-demographic information and financial literacy measures of the respondents.

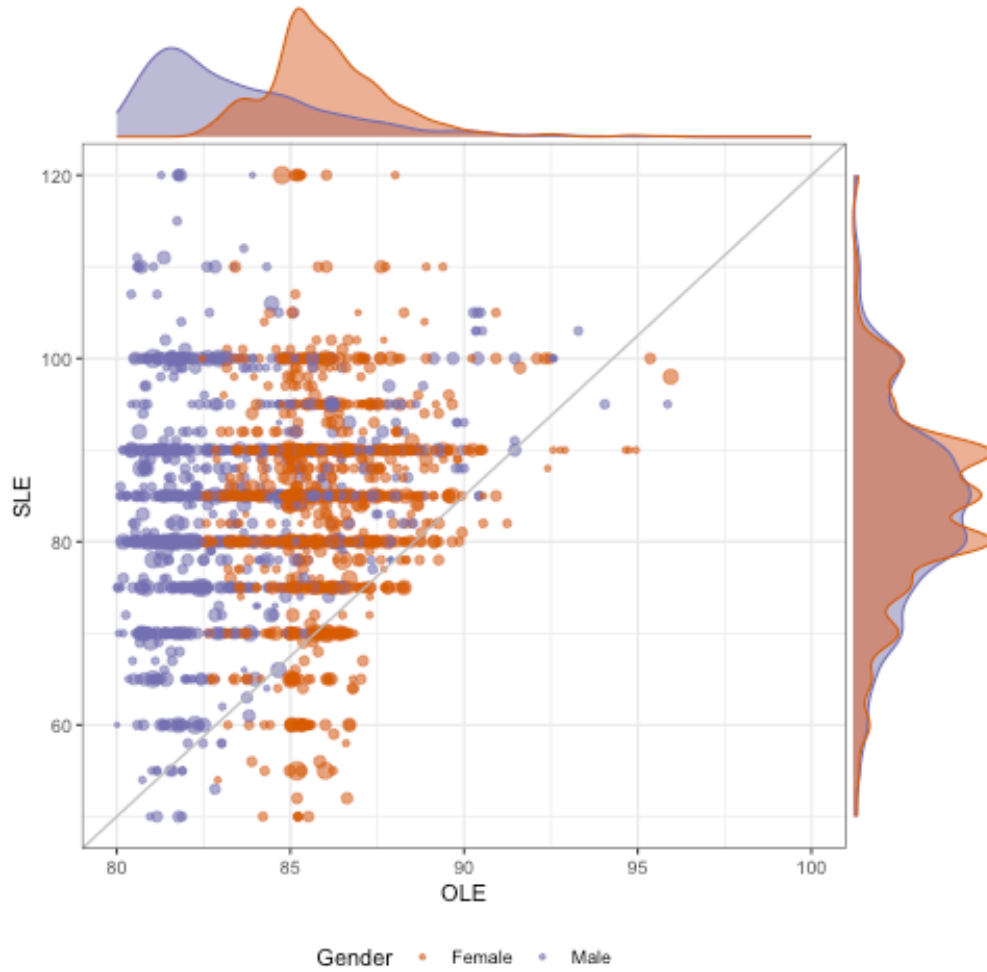
This research conducts an empirical analysis of optimism and cryptocurrency ownership. Since people are asked to self-report how long they think they will live and the survey contains their socio-demographic information, we match an objective life expectancy (OLE hereafter) to each respondent in the survey after matching their gender, age, and geographic location to the corresponding values in the [Actuarial Life Tables](#). This gives us an objective measure of how optimistic they are, as in [Puri and Robinson \(2007\)](#). Optimism (OPT) is defined as the difference between self-reported and objectively measured life expectancy, i.e., $OPT = SLE - OLE$. The more negative this measure, the least optimistic a person is considered. A breakdown by geographic location and gender is presented in the following table:

Region	Ownership	OPT (owns)	OPT (doesn't own)	CAD
B.C.				
Male	0.78	-0.2340	-0.1441	51,345.65
Female	0.22	-3.6178	-2.6527	23,218.92
Doesn't Own	0.83			
Prairies				
Male	0.68	-0.6071	-0.0049	30,535.47
Female	0.32	-3.8045	-2.4724	1,027.42
Doesn't Own	0.87			
Ontario				
Male	0.66	0.4397	-0.2789	50,397.37
Female	0.34	-2.7493	-2.8105	27,472.66
Doesn't Own	0.86			
Quebec				
Male	0.81	-0.7182	-0.3431	41,7014.80
Female	0.18	-4.6949	-2.8959	95,714.21
Doesn't Own	0.88			
Atlantic				
Male	0.66	0.0879	-0.0019	31,276.21
Female	0.33	-4.0489	-2.5491	227.25
Doesn't Own	0.92			

Note: B.C. stands for the British Columbia province, the Prairie provinces are Manitoba, Saskatchewan, and Alberta. The provinces of New Brunswick, Nova Scotia, Prince Edward Island, and Newfoundland and Labrador are considered the Atlantic region.

Overall, one observes that about 13% of those surveyed own Bitcoin (Ownership), and

Figure 1: Optimism and Gender differences



Note: OLE stands for objective Life Expectancy (as matched by gender, age, and Canadian region from Statistics Canada's [Actuarial Life Tables](#)). SLE stands for Self-reported Life Expectancy.

about three quarters of them are men. Bitcoin holdings of men are, on average, valued at larger amounts of Canadian Dollars (Holdings) than the holdings of women. Women do not only hold less Bitcoin but they are also less optimistic (OPT) than men and less optimistic than those who do not own any Bitcoin. This statistical observation suggests that individuals' positive outlook on life may be associated with their price expectations and ownership of cryptocurrency.

Figure 1 showcases the striking differences between SLE reported by the surveyed individuals and their matched OLE. Women are objectively expected to live longer than men in Canada, yet their self-reported life expectancy distributions are very similar.

Having constructed this measure of optimism in Canada, this research aims at disen-

gling the intricate relationship between dispositional optimism and financial expectations in the context of Bitcoin ownership.

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