



Solomon Adokhai Adebowale

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Objective

To work in a dynamic,goal-oriented organization with all diligence,not accommodating complacency in the line of duty but investing towards organizational proficiency and excellence.

Evaluation

Good people management and communication skills.Team player.

Able to work under high pressure and time limitation.

Be elegant and with nice personality.

With good managerial skills and organizational capabilities

Work experience and skills

KI-MARKETING

March,2019-Date

Sales Representative;

Cold Calling to generate Leads

Appointment setting

Selling products and services using solid arguments to prospective customers

Performing cost-benefit analyses of existing and potential customers

Maintaining positive business relationships to ensure future sales

Property Affinity;

November 2018-February 2019

Sales Representative;

Establish,develop and maintain positive business and customer relationships

Reach out to customer leads through cold calling

Expedite the resolution of customer problems and complaints to maximize satisfaction

Achieve agreed upon sales targets and outcomes within schedule

Coordinate sales effort with team members and other departments

Infinix;

July 2018-January 2019

Chat Agent;

Provide support to customers through chat

Managed the customers account and also provided assistance's with registration

Handled incoming chats

Set up service appointments and sales appointments

Wielded various systems tools to interact and assist clients

Operated floor support to provide guidance and aid other agents in helping clients

Updating customer information
Responded to guests in a timely manner via Live Chat
Check to ensure that appropriate changes were made to resolve customers' problems.

Skills;

Customer Service

Customer Happiness.
Customer Support.
Chat Support.
Customer Care.

E-Marketing

Social Media Marketing
Web Analytics
Search Engine Marketing
Content Marketing
Affiliate Marketing
Email Marketing
Online Marketing
E-Commerce

Administrative Task

Data Entry
Computer skills
Microsoft Excel
Microsoft Word
Internet and software-savvy
Google Sheet
PDF conversion
Calendar Management

Writing

Blogging.
Content Management.
Content Writing.
Proofreading and Copy Editing.
Search Engine Optimization.

Portfolio

<https://www.seoclerk.com/user/adokhai#reviews>

<https://www.truelancer.com/freelancer/tlusercfe89135>

Membership

The Freelancer Union
Focus-mate
VA networking

Self Paced Training

Translation- Spanish to English, French to English
Excel- Basic Excel 2016, Excel Tips, and Excel Formula.

Certifications

Certified Professional Social Media Marketing	May 2019
Certified Professional Blogging	May 2019
Certified Professional Web Analytics	May 2019
Certified Professional Search Engine Marketing	May 2019
Certified Professional Content Marketing	May 2019
Diploma In Customer Service	May 2019
Certified Professional Search Engine Optimization	April 2019
Certified Professional E-Commerce	April 2019
Certified Professional Online Marketing	April 2019
Certified Professional Affiliate Marketing	April 2019
Certified Professional Email Marketing	April 2019

Interests

Club memberships,ceramics,traveling,communitiy service,poetry,dancing,swimming