Dear all,

these questions should provide you with a comprehensive understanding of the City Vision start-ups' origins, challenges, opportunities, and vision for the future. Feel free to adapt them to suit the specific context and focus of the innovative start-up you're interested in interviewing. Here you can find the list of companies.



COMPULSORY QUESTIONS

1. Founding Team Composition and Origin:

- a. Can you introduce the founding team and their roles within the startup?
- b. How did the members of the founding team come together? Did they have prior professional or personal connections?
- c. When and how was the initial idea for the startup conceived?

2. Idea Generation:

- a. What inspired the creation of your startup? Were there any specific market gaps that you identified?
- b. Did the idea evolve over time, and if so, what were the key catalysts for its evolution?

3. Obstacles Faced:

- a. What are the main obstacles or challenges your startup has encountered since its inception?
- b. How has the team worked to overcome these obstacles? Can you provide examples of successful strategies?
- 4. **Facilitators and Funding:** a. Could you share insights into the sources of funding for your startup? (e.g., venture capital, angel investors, crowdfunding, private capital)
 - b. Are there any strategic partnerships or collaborations that have significantly facilitated your startup's growth or development?

OPTIONAL

1. Future Plans:

- a. What are the long-term goals and visions for your startup?
- b. Are there any upcoming product launches, expansions, or initiatives that you can share with us?

2. Impact and Social Responsibility:

- a. Does your startup have a social or environmental mission? How do you integrate social responsibility into your business model?
- b. Can you share any specific initiatives or projects your startup has undertaken to make a positive impact on society?