Florin Gabriel Abagiu

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Soldat Spiridon Matei no. 1, Bucharest, Romania

About me: With a big passion about technology, I'm an ambitious person, eager for knowledge and always looking for a bigger challenge. Self-motivated. Greatly organized. Avid for self-improvement and hardworking, I constantly seek new ways of widening my horizons, currently working my way to reconvert my career.

● WORK EXPERIENCE

01/06/2019 – CURRENT
FREELANCER – FREELANCE

Since June 2019 I started the path of information technologies and worked every day at my real passion, taking classes both physically in the classroom and online. In this time I made a portfolio site with small applications. https://florinabagiu.netlify.app/
The technologies used are: JAVA SE 8+, HTML, CSS, JavaScript, NodeJs, ExpressJs, MySQL, MongoDB, Linux, XAMPP, MySQL Workbench, VS Code, Intellij IDEA.

21/11/2016 – CURRENT
TECHNICAL SALES SUPPORT ENGINEER – SIEMENS SRL

- ○ Providing support to sales managers, preparation of offers, roll-out the projects, customer support for projects completed.
- ○ Skills: Good knowledge of the market situation, customers, suppliers, basic commercial knowledge, ability to estimate/evaluate clients/market, purchasing, communication, negotiation skill.

Bucharest, Romania

15/09/2014 – 21/11/2016
PROJECT SPECIALIST – SC HUAWEI TECHNOLOGIES SRL

- ○ To coordinate subcontractors, customer and internal team leaders including logistics and PO fulfillment, to make sure materials on-site timely, placing POs to subcontractor timely and support project managers.
- ○ Skills: Project management

Bucharest, Romania

05/08/2014 – 31/08/2014
INTERNSHIP – SC HUAWEI TECHNOLOGIES SRL

The internship had two parts: one of cultural sharing learning Chinese language, calligraphy, kung fu etc and a second part at Shenzen headquarter learning basics of telecommunication both theoretically and practically in the laboratory.

Beijing, Shenzen, China

15/11/2012 – 18/10/2014
VOLUNTEER-ALUMNUS MEMBER – EESTEC LC BUCHAREST

- ○ Working as a volunteer in EESTEC helped me to participate in various training programs, some of which were focused on personal development (public speaking, time management, improvising, efficiency and productivity skills). In the organization I worked in the PR department and HR department on projects for students.

Bucharest, Romania

EDUCATION AND TRAINING

01/01/2021 – 19/02/2021
CERTIFICATE OF COMPLETION MYSQL BOOTCAMP – Udemy

In this course I learned: **SQL syntax**, run **queries using MySQ**L logical operators and string functions, **SQL joins**, work with **large datasets** containing thousands of entries, build a **web app** using **MySQL** and **NodeJS** and deploy, **clone** the database structure of **Instagram**.

https://www.udemy.com/certificate/UC-d03052c0-9815-41d2-beae-cdad4f65b58f/

01/04/2020 – 05/08/2020
CERTIFICATE OF COMPLETION - THE WEB DEVELOPER BOOTCAMP – Udemy

Technologies used: HTML5, CSS4, JavaScript, DOM, NodeJS, NPM, **ExpressJS**, **REST, SQL, MongoDB, Cloud Databases, Deploying Apps and VS Code.**

https://www.udemy.com/certificate/UC-2bcc15c0-fc59-4f24-9ade-d6c1ca120f3e/

10/10/2019 – 06/12/2019
DIPLOMA OF PROMOTION JAVA 1 PROFESSIONAL – Telecom Academy

- Manipulating the file system and file content using classes in the java.io package
- Manipulation of the file system using NIO.2
- Use of lambda expressions and standard functional interfaces
- Using the classes in the Stream API
- In depth understanding of multi-threaded architectures
- Understanding the problems that appear in architectures with multiple threads and solving them
- Connecting to a database management system using JDBC
- Manipulate SQL databases using JDBC

https://cursuri.telacad.ro/certificates/075a7d1ea2a544e6b43eae78f6649970

19/06/2019 – 02/09/2019
DIPLOMA OF PROMOTION JAVA 1 ASSOCIATE – Telecom Academy

- Variable declaration and use of access modifiers in data manipulation
- Use of data structures
- Use of control structures
- Use of Object Oriented Programming principles in creating a software application
- Use of lambda expressions
- Developing applications with multiple threads
- Use of JAVA API SE 8 documentation

https://cursuri.telacad.ro/certificates/9d87304b0f0a4bdcaadb258ae6e0e72a

16/04/2019 – 19/04/2019
CERTIFICATE OF ATTENDANCE - BASICS OF PROJECT MANAGEMENT – Siemens Austria

- Success factors in project work
- Project start: project targets, roles in a project, start-up meetings, project structuring
- Project planning: product and work breakdown structure; time/ resource/ cost schedule
- Conversation skills, project meetings, cooperation within the project team, conflict management
- Risk management
- Quality management
- Controlling of deadlines /resources/ costs
- Project Closure
- Digitalization, principles of "agile" and "lean" project management
- Self-study phase: commercial topics, requirements management, contract- and claim management, self-management, time management

01/10/2014 – 01/07/2016 – Bucharest, Romania
MASTER DEGREE – University Politehnica of Bucharest

Faculty of Energetics, Specialisation: Electrical Engineering.
- Master project: Analysis of the automation of an electrical substation.
- Design and implementation of the function Automatic discharge of frequency and voltage with Totally Integrated Automation Portal V11 and S7-PLCSIM program using programming language as Ladder Diagram.

05/07/2015 – 10/07/2015 – Krakow, Poland
SMART ENERGY FOR A BETTER WORLD-WORKSHOP – ABB Corporate Research Center

- Advanced numerical simulations, Power electronics, Transient phenomena, Smart Protection, Advanced diagnostics, Electronics, Ferroresonance phenomena

01/10/2010 – 13/07/2014 – Bucharest, Romania
POWER ENGINEER – University Politehnica of Bucharest

Faculty of Energetics
- Diploma project: Protection, command and control system for medium voltage substation.
- Parameterization with DIGSI 4 a protection relay

26/11/2012 – 01/02/2013 – Bucharest, Romania
COURSE LABVIEW – National Instruments

- Writing algorithms (flowcharts, block diagrams)

24/10/2012 – 28/10/2012 – Romania
TRAINING SOFT SKILLS ACADEMY – EESTEC LC Bucharest

- Negotiation skills, team work skills, management skills.

01/05/2012 – 07/06/2012 – Bucharest, Romania
TRAINING LEADERS EDUCATION – Leaders Romania

- Training for how we collect and select information, constant evaluation, challenges

15/09/2006 – 01/06/2010 – Slatina, Romania
HIGHSCHOOL GRADUATE – National College "Radu Greceanu"

- Mathematics, Informatics, Physics

• LANGUAGE SKILLS

Mother tongue(s): ROMANIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2
FRENCH	A1	A1	A1	A1	A1
GERMAN	A1	A1	A1	A1	A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

GIT (GitHub) | Linux

Backend

Java SE 8+ | NodeJS and ExpressJs

Frontend

HTML | CSS | Javascript | Bootstrap

Database

MongoDB | MySQL

DRIVING LICENCE

Driving Licence: B

PROJECTS

Projects

https://github.com/gaby911/

ORGANISATIONAL SKILLS

Organisational skills

- Creating and keeping deadlines, delegation, goal setting and meeting goals, decision making, project management, problem solving, multitasking, implementing strategy gained as Sales Support Engineer
- Team management, project management, teamwork, strategic thinking gained as a Project Specialist.
- Coordinating events, delegation, team leadership gained as a volunteer in Electrical Engineering Students' European Association.

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- Excellent negotiation skills, excellent written communication skills, excellent verbal communication skills, cross-cultural communication skills, great listening skills, excellent presentation skills and communicating via electronic media gained through my experience as sales support engineer.

JOB-RELATED SKILLS

Job-related skills

- Ability to read technical electrical information, diagrams and specifications.
- Proficiency with Microsoft Office especially in Excel, PowerPoint.
- Independent, well-organized and structured working style with a hands-on, can-do attitude
- Flexible and responsible
- Analytical thinking, decision making, change orientation and good communication skills
- Good teamwork spirit, open, proactive and hardworking
- Enthusiastic, result-oriented, customer focused, resourceful and creative.

- **HOBBIES**

Hobbies

- I enjoy dancing kizomba, bachata, salsa.
- I like to read self-development books.
- I enjoy playing chess from time to time with my friends.
- And I'm a beginner in playing the piano.

https://fb.watch/3LBS0iKizh/ https://www.facebook.com/100001690123775/videos/2352237908175857/