

Contact

www.linkedin.com/in/aparajetha-mohan-243b484 (LinkedIn)

Top Skills

Management

Program Management

Change Management

Languages

English (Native or Bilingual)

Hindi (Native or Bilingual)

Tamil (Native or Bilingual)

Honors-Awards

Recipient of Dr. Mark Orr Foreign Affairs Fellow Program Scholarship , USF (2007)

Spotlight Award for Teamwork (Oct 2020) and Customer Service (Dec 2020)

Woman of the World Program Squad Member (06/2019-01/2020)

FLIPPER Award for getting sites on air for Superbowl in Atlanta, GA (2019)

Spotlight Award for Collaboration (2016)

Aparajetha Mohan

Program Management / Change Management / Strategic Planning / Resource Optimization / Cost Control / Process Design and Improvement

Neshanic Station, New Jersey, United States

Summary

Manager with proven US and international success in operational, project management, and strategic finance roles. Strengthens business outcomes by partnering across functional areas, leveraging the skills of all team members, zeroing in on issues, and developing cost-effective, strategic solutions that achieve the objectives of all stakeholders. Optimizes resources, streamlines processes, maximizes productivity and reduces costs.

Leads with authenticity and creates a culture of collaboration, innovation, engagement, and accountability. Exceptionally strong communication and presentation skills. Builds immediate credibility with clients and cultivates long-term, loyal relationships. Solid understanding of international business protocols and cultural nuances though work in India and Singapore. Woman of the World (WOW) Graduate, 2019.

Multi-lingual - Read, Speak and Write Fluently in English, Hindi and Tamil

Experience

Verizon

10 years 5 months

Chief Of Staff

April 2021 - Present (2 years 1 month)

Basking Ridge , NJ

- Strategic advisor to the Vice President and member of the senior management team.
- Represent the VP with internal and external stakeholders in meetings and via email and phone calls. Provide support to the VP in meetings by taking delegated follow-up actions and seeing them through to completion.
- Conceptualize, develop, and execute communications on behalf of the VP.

- Communicate Capital Spend of \$3.5B and OpEx Spend of \$1.5B.
- Serve as liaison between the VP and CTO as well as other executive leaders, clients, and stakeholders to ensure consistent communication/messaging and appropriate involvement or decision-making at the proper time.
- Participate with the VP and senior management team in strategic planning, policy development, and decision-making.
- Ensure timely and effective completion of projects and initiatives of the VP and Engineering Organization.
- Conduct financial analysis and maintain consistent data across several verticals and within the organization
- Create and maintain systems and processes to streamline operations and promote operational excellence.
- Establish standards and procedures for hiring and managing office staff and personnel for the VP, Executive Directors, and Director-level leaders. Maintain accurate confidential files and data records.

Professional Expedience Program Manager - Network Engineering April 2019 - April 2021 (2 years 1 month)

Basking Ridge, New Jersey, United States

- Strengthened and maximized YOY capital efficiency by tracking and evaluating \$1.4B in capital projects for Verizon's Intelligent Edge Network.
- Reduced reporting cycle time 50% by conceiving, designing, and developing a real-time repository for monthly results.
- Cut legacy spend by \$200M (6%) by identifying and tracking labor, material, and operational costs across systems.
- Aligned UT and Packet objectives by liaising with Network Planning and Network Capital Management and other teams.
- Mentored, developed, and helped build expertise and thought leadership among key employees.

Manager- Project Management

April 2017 - April 2019 (2 years 1 month)

Basking Ridge NJ

- Promoted to project manage the large-scale, high-profile operationalization of the \$1B+ OneFiber business case, which represented a potential \$3.9B in affiliate revenue during 2018.
- Identified key stakeholders across verticals, set up team reporting systems, and standardized processes/communication across the organization.
- Partnered with engineering teams to successfully establish 1300 cell sites connected via OneFiber by 2018.

- Ensured 13K+ miles of fiber optic cable were recorded in out-of-franchise inventory by establishing processes with the wireline engineering function. Aligned communication between fiber delivery/wireless demand teams to record revenue.
- Provided senior leadership with accurate, timely decision-making data by ensuring OneFiber metrics were correctly sourced and automated in a single repository.
- Coordinated with the IT function to ensure differentiation between OneFiber activity and other IT activities.
- Coached, educated, and developed project managers across IT systems.
- Directed project closure activities including final deliverables, project acceptance, and lessons learned.
- Released over 15 actionable dashboards leading into insights and decisions for OneFiber.

Manager- Business Operations

July 2014 - April 2017 (2 years 10 months)

BaskingRidge

- Delivered an \$80M reduction in expense run rate for Public Cloud Migration by reducing the TCO (Total Cost of Ownership) for applications, reducing headcount, and streamlining annual purchasing.
- Reduced TCO of IT applications by \$190M YOY by coordinating AWS migration from data centers.
- Successfully managed key relationships and implemented accountability standards, reducing TCO of applications to Vice President and Executive Director monthly governance meetings.
- Consolidated vendors to take advantage of enterprise discounts and reduce IT software spend 10% annually.
- Successfully led communication strategy for Cloud Migration in 2016 and achieved 2015 communication goals.
- Key role in valuation of a divestiture opportunity for Verizon Enterprise Solutions in 2015.
- Categorized infrastructure consumption by development teams; allocated \$1.2B IT infrastructure spend that included accelerated adoption of activity based costing platform and influenced a culture shift in infrastructure consumption.
- Optimized infrastructure consumption by establishing Service Budget objectives for IT development teams.

Senior Business Operations Consultant

December 2012 - July 2014 (1 year 8 months)

BaskingRidge, NJ

- Reduced YOY \$1.2 billion IT expense by more than \$80 million in 2014 through effective vendor contract negotiation, streamlining spend, and staff optimization.
- Achieved Change Management Board (CMB) and Chief Finance Officer (CFO) 2014 budget mandate of \$208 million in capital and \$171 million in expense reduction by optimizing headcount and streamlining/automating processes.
- Successfully brought together and gained buy-in for change management initiatives across diverse teams for target-setting, CV submission, and cross-CIO transfers.
- Provided business partners with overview of spend including OpEx/CapEx.
- Key member in valuation of IT organization transaction to absorb into line of business.

Coca-Cola Enterprise

Financial Analyst

December 2010 - December 2012 (2 years 1 month)

Brandon, FL

- Retained in a full-time role following consulting engagement.
- Improved data accuracy, strategic planning, and decision-making by consolidating, and streamlining data sources.
- Boosted working capital by 9% by eliminating a backlog of past-due invoices.
- Provided senior leadership with a weekly dashboard view of vendor balances; communicated with vendors to reduce aging of accounts receivable by 5%.

Tamil Sneham (NGO)

Finance Consultant

December 2009 - December 2010 (1 year 1 month)

Tampa

- Maintained the Balance Sheet and P&L for the organization.
- Audited the expenses incurred to conduct the events of the organization.
- Tracked donations, membership renewal, collections, and expenses.
- Analyzed return on investment (ROI) for events held.
- Maintained Excel spreadsheets for member event logs by performing basic programming and using macros to link spreadsheets.

Cott Beverages

Financial Analyst

October 2008 - December 2009 (1 year 3 months)

Tampa

- Audited efficient use of beverage promotion funds for the North American business unit.
- Submitted quarterly accruals of use of promotion funds for accounting.
- Built and maintained reports and provided information to SVP Finance and SVP Sales.
- Researched and recommended resolution for discrepancies arising out of accounting entries, resulting in the recovery of \$0.5M within 6 months of hire.
- Performed financial modeling and forecasting.
- Tracked seasonality of the business by analyzing trending and reporting volumes for customers on a weekly basis.
- Communicated bonuses of account managers to SVP Finance and SVP Sales.
- Priced carbonated soft drinks for various customers of the organization.
- Communicated daily sales status of Cott Beverages NA.

Aspen Capital Partners

Financial Analyst

September 2007 - October 2008 (1 year 2 months)

- Conducted valuation of companies to purport restructuring and takeovers, financial modelling, monthly reports of P&L.

Education

University of South Florida-St. Petersburg Campus

Master of Business Administration (M.B.A.), Corporate Finance, Investment Banking, Budgeting · (2005 - 2007)

Institute of Management, Nirma University

Post Graduate Diploma in Business Management, Corporate Finance, Investment Management, Budget Management · (2001 - 2003)

University of Mumbai

Bachelor of Commerce (B.Com.), Accounting and Economics · (1996 - 1999)