

Contact

www.linkedin.com/in/mark-olsomer
(LinkedIn)

Top Skills

Organizational Leadership
Hard Worker
Team Oriented

Languages

English

Honors-Awards

Eagle Scout

Mark Olsomer, MBA

Revenue Ops Programs & Strategy Sr. Manager at Verizon
Irvine, California, United States

Summary

Results driven, Finance professional, with varied experience in finance, a successful track record identifying opportunities for solving complex issues and establishing process improvement. My strengths are in operational efficiency and innovative thinking that fosters my readiness to grow in my field. An effective communicator building relationships to develop the link between Management, Stakeholders, and Team Members. Lean Six Sigma Green Belt certified.

Experience

Verizon

7 years 9 months

Senior Manager Programs and Strategy

July 2022 - Present (10 months)

Irvine, California, United States

Financial Planning and Analysis Manager

May 2019 - Present (4 years)

Irvine, California

Senior Financial Analyst-Commissions Metrics, Analytics, & Reporting Team

April 2018 - May 2019 (1 year 2 months)

-Manage project teams to streamline process, through automation to eliminate repetition and manual work.

-Analyze operational reports in support of decision-making processing to promote operational efficiency.

-Effectively communicates with management, stakeholders, and team members to improve process.

-Transformed data into interactive dashboard using Tableau to gain stronger insight and business intelligence.

-Generate Ad hoc reporting for senior management, utilizing Sales Force communications.

- Completed a Lean Six Sigma Green Belt project which reduced duplication of work across six business units.
- Developed an understanding of query/report building in IBM COGNOS and SQL.
- Responsible for reconciling and reporting out monthly commission for 25 thousand sales employee equating to 50 million dollars.

Senior Financial Analyst – Commissions

February 2016 - April 2018 (2 years 3 months)

Lake Mary, Florida

- Managed professional relationship with our market finance teams to increase collaborative efforts.
- Completed ad-hoc reporting requests to quantify and analyze transaction level data.
- Audited discrepancies, quality assurance reporting, and trending reviews resolved by analysts.
- Centralized processing across markets using the Lean Six Sigma methodology.
- Built and enhance existing queries in COGNOS used for extracting data sets.
- Lead team in maintaining service level agreements for daily processing tasks.
- Supported systematic changes through testing in a replicated environment, providing feedback, and resolving defects.
- Enhanced existing automation process to increase time savings, accuracy, and decrease manual work required.

Financial Analyst- Commissions

August 2015 - February 2016 (7 months)

Lake Mary, Florida

- Reviewed and analyze short-term disability data to identify applicable quota relief adjustments for employees.
- Analyzed and interpret reports for managers providing recommendations to guide business decisions.

Convergex

2 years 6 months

Corporate Actions- Operations Associate

February 2014 - August 2015 (1 year 7 months)

- Monitoring and executing mandatory/ voluntary corporate actions for customer and firm accounts.
- Knowledge of DTC Smart Track Liability system, including various actions of Tender, Election Merger, Rights, etc.

- In-depth understanding and processing of dividend- DTC and CNS payouts/ charges, fail tracking, and processing/ initiating claims.
- Allocating, journaling, distribution of cash and stock, while being held liable for over a million plus dollars in cash and shares owed for proceeds.
- Working closely with our Stock Loan, Settlements, and Middle Office Departments.
- Communicate with clients and contra brokers regarding changes, adjustments, and inquiries to their accounts.
- Assisted in the integration of new software platforms in addition to the operation of existing systems

Custody- Operations Associate

March 2013 - March 2014 (1 year 1 month)

Orlando, Florida Area

- Reconciled firm operation reports to ensure the integrity of the firm's general ledger accounts
- Identified and research discrepancies, differences, and variances and alerted back office and front office management of potential problems and/or errors
- Performed financial transactions and movements of security positions between firm and customer accounts pursuant to SEC and FINRA regulations
- Performed daily customer account reconciliation including trade corrections
- Serviced customer's withdrawals, deposits, distribution of dividend payments, sale proceeds and buy purchases
- Reviewed trade transactions and provided confirmation of executed trades, customer holdings, and settlement of funds generated by the front office
- Monitored daily stock prices and observed market fluctuations
- Knowledgeable in the operations of DTCC, NSCC, CNS, GSCX, and ESOP programs
- Skilled in securities and banking operations to include management, clearance, and settlement of trades

University of Central Florida

Mail Center- Student Assistant

November 2010 - March 2013 (2 years 5 months)

Orlando, Florida Area

Tau Kappa Epsilon Fraternity

Vice President & Risk Management Officer

2008 - 2012 (4 years)

Education

Rollins College

Master of Business Administration - MBA · (2016 - 2018)

University of Central Florida

Bachelor of Science, Business Administration; Finance · (2008 - 2012)

West Boca Raton High School

High School · (2004 - 2008)