

Contact

www.linkedin.com/in/mr-an
(LinkedIn)

Top Skills

Financial Analysis
Stock Management
Business Development

Languages

English (Native or Bilingual)
Hindi (Native or Bilingual)
Tamil (Limited Working)
French (Elementary)

Certifications

CFA Level II
CFA Level I

Anirudh Natarajan

Managing Consultant at BRG - Corporate Finance
New York, New York, United States

Experience

Berkeley Research Group LLC

1 year 10 months

Managing Consultant

January 2023 - Present (4 months)

Consultant

July 2021 - January 2023 (1 year 7 months)

Bain & Company

Associate

February 2020 - June 2021 (1 year 5 months)

- > Executed 75+ projects, assessing the Total Shareholder Returns (TSR) of clients; analyzed the key levers that constitute TSR to provide financial and strategic insights to C-suite management.
- > Identified various parameters and financial metrics to assess the resilience of a company's balance sheet post the Covid-19 pandemic. Initiated balance sheet assessment for clients to assess current leverage levels and outline debt-restructuring and/or inorganic growth opportunities.
- > Assessed the impact of Covid-19 on the TSR of 6000+ companies; observed sectoral and geographic trends to draw key insights on the disproportionate impact of the pandemic on various industries.

CRISIL Global Research & Analytics

3 years 8 months

Research Analyst

July 2018 - February 2020 (1 year 8 months)

- > Built and reviewed complex financial models; performed discounted cash flow (DCF) valuation, relative valuation, sensitivity analysis, ratio analysis and peer comparison for companies under coverage.
- > As part of a special task-force, initiated coverage and converted 16 critical pilot projects to core-business. \$1.1m annualized billings.
- > Covered multiple sectors including consumer staples, hospitality, telecom, banking, O&G and healthcare. Prepared industry and company-specific reports based on in-depth financial analysis and prevailing economic trends.

- > Prepared counter-party credit risk reports for corporates, banks and financial institutions by assessing their financial and business risk profile, debt-repayment structure, liquidity constraints and asset quality.
- > Authored a sovereign risk assessment report on the Netherlands, encompassing the country's macro-economic risk profile, regulatory environment, political risks and peer analysis with select EU nations.
- > Initiated a best-case practice that fostered the sharing of domain knowledge, enabling team members to brainstorm and learn from case-specific solutions. This practice helped enhance the team's domain expertise and reduce turnaround-time on pilots by ~20%.

CCAP Associate

July 2016 - July 2018 (2 years 1 month)

Integrated Enterprises (India) Limited

Summer Intern

June 2015 - July 2015 (2 months)

Chennai, India

- > Analyzed technical charts and employed pattern recognition tools to recommend calls (with Target Price and Stop Loss limits) on NIFTY 50 stocks.
- > Gained hands-on experience of stock market operations.
- > Developed an understanding of Risk and Surveillance, Operations and Accounting departments of a brokerage firm.
- > Gained expertise and application of derivatives to predict market trends.

Hi-Tec Systems, Inc.

Summer Intern

June 2014 - July 2014 (2 months)

Washington D.C., USA

- > Assisted in developing RFPs for test & evaluation of FAA's National Airspace System (NAS) and Unmanned Aerial Vehicle (UAV) operations.
- > Developed follow-on responses for two operational proposals submitted to the customer.
- > Developed requirements for Hi-Tec to upgrade their website to showcase core corporate capabilities.

AIESEC

Vice President

August 2011 - January 2014 (2 years 6 months)

Chandigarh, India

- > Spearhead the operational business units: business development, digital marketing, event management, financial & HR policies, member development and talent management of the entire oGIP department.
- > Designed and facilitated 3 Local Conferences and multiple seminars for member induction, operational training and development workshops
- > Awarded the Best oGIP in AIESEC India in 2012
- > Maintained the proactive and consistent contribution of the Local Committee (Chandigarh)
- > Product Marketing and Product Sales end responsible
- > Completely revamped the portfolio (oGIP), by updating and standardizing processes
- > Led a team of 15 dynamic individuals under direct and indirect sales resulting in growth of the portfolio

Education

SVKM's Narsee Monjee Institute of Management Studies (NMIMS)
Post Graduate Certification, Finance and Financial Management
Services · (2016 - 2018)

University Institute of Engineering and Technology, Panjab
University
BE-MBA, Information Technology, Finance · (2011 - 2016)