ABSTRACT ON TECHNOLGOY COMPETENCE, RATE CARD AND PROJECT EXECUTION
(Rate Card Effective 01 Jan 2016)

GADDIEL offers to architect, design, develop and maintain business solutions using proven open source information technologies. Adopting open source software reduces Total Cost of Ownership (TCO) leading to best Return on Investment to the Client. Solutions based on Licensed Software can be developed on request by our Clients.

Technology Expertise

- Java, JavaScript, Node JS, Angular JS, Express js, Jquery, AJAX, HTML 5x, CSS 3x, Bootstrap
- MongoDb, MySQL, Oracle, SQLServer
- PhoneGap, Apache Cordova , ng-Cordova Ionic Framework , Framework7
- Data Analytics– Pentaho, ETL Tools, Appliance Db, Hadoop/Spark and R

Value Addition and Advantage

- Low TCO
- Business Ethics
- Outcome Certainty
- Passionate Professionals
- Small, Cohesive and Productive Team
- Clear Communication and Conversation
- Responsive, Flexible and Stable Leadership
- Experts in Agile and Water-fall Methodologies
- Creating and Adopting Innovative Ideas/Methods
- Technology Focus and Specialties In-house Trained
- Expat Management - International Learning on Quality
- Single Point of Contact, Ownership and Delivery Commitment
- Operating in Low Cost Locations Where Highly Skilled Resources are Available
- 5 Years in Industry Crossing Lean Patches and Troubled Times - Proven Sustainability

Rate Card

Role	Experience	Offshore rate / Hour in USD		
		1 Month	**6 Months**	**>6 Months**
Developer	1 – 2 Years	23	18	15
Senior Developer	2 – 4 Years	25	20	17
Database Administrators	4+ years	27	22	19
Hardware System Engineers	4+ years	27	22	20
Designer / Lead	4 – 6 Years	30	25	20
Project Technical Manager	6 – 8 Years	40	30	24
Architect	8+ Years	45	35	30
Project Manager/Coordinator	8+ years	50	40	35

Rate Card for State-of-Art-Technologies

- We facilitate our employees to upgrade skill through our pilot projects and keep them ready for deployment.   In other skill sets are required for a particular requirement; we find the right resources from known sources and execute the project, though at a reasonably higher cost.
- In such cases where availability of resources are limited we try to
  - Fulfill the requirement in reasonably skill-available latest and new technologies
  - Engage Freelancers/Consultants to get the solution developed and deployed

Execution Approach

GADDIEL adopts the industry standard methodologies in its offerings.   Functional and Technical Requirement Specifications and Change Management are core to the execution.

- Initial Evaluation
- Proof of Concept
- Detailed Functional and Business Requirement Freeze
- Architecture, Design and Technology Freeze
- Detailed Project Plan, Resource and Cost Estimate and Change Management Freeze
- Development and Testing
- User Acceptance Testing
- Deployment
- Sign-Off
- Warranty Support
- Support

Gaddiel prefers Agile Methodology in execution approach.   We also provide a Single Point of Contact for all the phases of the Project.

Execution Model:

GADDIEL, based on the scope, nature, touch points and boundaries of work, provides the best-of-breeds approach in its execution model.

Pure Offshore: Offshore Development will cater to _**Fixed Bid (Turnkey) projects**_ where the scope, requirement, development, testing, change management, sing-offs are fully defined and agreed.	**Development on fully Agreed Requirement, Delivery and Sign-Off** **OFFSHORE Cost: Fixed Bid** **Enhancements Technology-Upgrade Customization, Support**
Pure On Site: On-Site model is preferred when requirement and scope is not well-defined. Task specific development, delivery and maintenance are done from Customer Site _**on T&M basis.**_	**Evaluation Study Business Spec,, Architecture** **ON SITE Cost: T & M** **Enterprise Solutions Middleware Solutions Third Party Systems**
Hybrid Effort: Design and maintenance is at customer site and the development in Offshore. This approach is adopted when project needs coordinated effort and some portion of the requirement evolves during the project development phase.	**Process or Requirement Changes foreseen, Business-Secrecy** **HYBRID Cost: Fixed/T&M** **Transformations Project Criticality**
Support: Given large scale migration of deployment to IaaS, PaaS, SaaS models, support is provided from offshore on agreed maintenance contracts and based on number of tickets.	**Cloud Based Infrastructures (IaaS, PaaS, SaaS)** **OFFSHORE Cost: Per Ticket** **Support & Maintenance**

Note:

Fixed Bid: Projects will be billed against milestones.   The completion of the Project is time-sensitive and both parties to comply with project timelines. .

Time & Material: Billed on time utilized by resource committed to the assignment. Additional efforts to be billed at agreed rates.

On Site:

  Short Term: Services of our consultants are available for evaluation, requirement gathering, integration testing, implementation and knowledge transfer. The charges will be Offshore Rate plus Expenses (Air Travel, Lodging, Local Travel, and Incidental) or on Per Diem basis+ Air Travel

  Long Term: services will be provided as needed.   Normally the cost for Visa, Living and Incidental expenses will be covered in the service charges.   Air Travel expenses and Service Cost for additional effort will be billed as applicable

  On site rates depend on the city of deployment.