



ABSTRACT ON TECHNOLOGY COMPETENCE, RATE CARD AND PROJECT EXECUTION (Rate Card Effective 01 Jan 2016)

GADDIEL offers to architect, design, develop and maintain business solutions using proven open source information technologies to get the best of Return on Investment for the client to achieve their business goals. If client needs, proprietary and licensed software can also be used in this offering.

Technology Expertise

- Java, JavaScript, Node JS, Angular JS, Express js, JQuery, AJAX, HTML 5x, CSS 3x, Bootstrap
- MongoDB, MySQL, Oracle, SQLServer
- PhoneGap, Apache Cordova, ng-Cordova, Ionic Framework, Framework7
- Data Analytics– Pentaho, ETL Tools, Appliance Db, Hadoop/Spark and R



Value Addition and Advantage

- Low TCO
- Business Ethics
- Outcome Certainty
- Passionate Professionals
- Small, Cohesive and Productive Team
- Clear Communication and Conversation
- Responsive, Flexible and Stable Leadership
- Experts in Agile and Water-fall Methodologies
- Creating and Adopting Innovative Ideas/Methods
- Technology Focus and Specialties In-house Trained
- Expat Management - International Learning on Quality
- Single Point of Contact, Ownership and Delivery Commitment
- Operating in Low Cost Locations Where Highly Skilled Resources are Available
- 5 Years in Industry Crossing Lean Patches and Troubled Times - Proven Sustainability

Rate Card

Role	Experience	Offshore rate / Hour in USD		
		1 Month	6 Months	>6 Months
Developer	1 – 2 Years	23	18	15
Senior Developer	2 – 4 Years	25	20	17
Database Administrators	4+ years	27	22	19
Hardware System Engineers	4+ years	27	22	20
Designer / Lead	4 – 6 Years	30	25	20
Project Technical Manager	6 – 8 Years	40	30	24
Architect	8+ Years	45	35	30
Project Manager/Coordinator	8+ years	50	40	35

Rate Card for State-of-Art-Technologies

- We facilitate our employees to upgrade skill through our pilot projects and keep them ready for deployment. In other skill sets are required for a particular requirement; we find the right resources from known sources and execute the project, though at a reasonably higher cost.
- In such cases where availability of resources are limited we try to
 - Fulfill the requirement in reasonably skill-available latest and new technologies
 - Engage Freelancers/Consultants to get the solution developed and deployed

Execution Approach

GADDIEL adopts the industry standard methodologies in its offerings. Functional and Technical Requirement Specifications and change management are core to the agreement and development effort.

- Initial Evaluation
- Proof of Concept
- Detailed Functional and Business Requirement Freeze
- Architecture, Design and Technology Freeze
- Detailed Project Plan, Resource and Cost Estimate and Change Management Freeze
- Development and Testing
- User Acceptance Testing
- Deployment
- Sign-Off
- Warranty Support
- Support

Our preferred development approach is Agile and provides a Single Point of Contact during all the phases of the Project.

Execution Model:

GADDIEL provides the best-of-breeds approach in its execution of providing business solutions based on the scope, nature, touch points and boundaries of work.

Pure Offshore:

Offshore Development will cater to **Fixed Bid (Turnkey) projects** that has clearly defined requirement, scope, testing, change and delivery sign-offs

Pure On Site:

On-Site model is suited when requirement and scope is not well-defined. Task specific development, delivery and maintenance are done from Customer Site **on T&M basis**

Hybrid Effort:

Design and maintenance is done from the customer site and the development at Offshore. This is critical for project where coordination and change management is critical to the project success

Support:

Given the migration to IaaS, PaaS, SaaS models, support is provided from offshore on agreed maintenance contracts based on number of tickets

Development on fully Agreed Requirement, Delivery and Sign-Off OFFSHORE Cost: Fixed Bid Enhancements Technology-Upgrade Customization, Support	Evaluation Study Business Spec,, Architecture ON SITE Cost: T & M Enterprise Solutions Middleware Solutions Third Party Systems
Process or Requirement Changes foreseen, Business-Secrecy HYBRID Cost: Fixed/T&M Transformations Project Criticality	Cloud Based Infrastructures (IaaS, PaaS, SaaS) OFFSHORE Cost: Per Ticket Support & Maintenance

Note:

Fixed Bid: Projects will be billed against milestones. The completion of the Project is time-sensitive and both parties to comply with timelines on the goals and activities

Time & Material: Billed on time utilized per resources committed to the assignment. Additional efforts during the day due to necessities to be billed at appropriate rates as agreed

On Site:

Short Term: Services of our consultants are available for evaluation, requirement gathering, integration testing, implementation and knowledge transfer. The charges will be offshore rate plus expenses (Air Travel, Lodging, Local Travel, and Incidental) or on Per Diem basis+ Air Travel

Long Term: services will be provided as needed. Normally the cost for Visa, living and incidental expenses will be covered in the service charges. Air travel expenses and service cost for additional effort will be billed as applicable

On site rates depend on the city of deployment