

### Languages

UKRAINIAN Fluent
RUSSIAN Fluent
ENGLISH Fluent
GERMAN Intermediate
POLISH Basic

### Skills

PROJECT MANAGEMENT
RISK ASSESSMENT & MITIGATION
MARKETING MANAGEMENT
WEB DEVELOPMENT HTML5 CSS3
OA BUSINESS AUTOMATIZATION
BUSINESS ANALYSIS UX-DESIGN R&D

### Methodologies

AGILE · WATERFALL · PMI / PMBOK

### **Projects**

E-COMMERCE · CRM · ERP · WEB · B2B · B2C · ONLINE BANKING · PLAYABLE ADS · LANDING PAGES

### Workstream

COMMERCIAL GOVERNMNET R&D AVIATION SALES TELECOMMUNICATION BANKING & FINANCE SALES ENERGY LEGACY GAMEDEV TELECOM IT OUTSOURCING DIGITAL AGENCIES

### Tools

CONFLUENCE · VISUAL STUDIO CODE · JIRA (ADMIN) · CANVA · VISIO · GITHUB

- Hamburg, Germany
- ogalanets.com
- in LinkedIn: ogalanets

# **OLGA GALANETS**

### IT-PROJECT MANAGER

Hi, I'm an  ${\bf IT}$  Project Manager with a passion for turning complex ideas into successful, streamlined solutions.

## EXPERIENCE

APR 2022 - MAY 2025

### SENIOR IT PROJECT MANAGER, INTERNATIONAL DATA SPACES ASSOCIATION

PROJECT MANAGEMENT  $\cdot$  STRATEGIC PLANNING  $\cdot$  KNOWLEDGE DISSEMINATION  $\cdot$  INNOVATION MANAGEMENT  $\cdot$  WEB-DEVELOPMENT  $\cdot$  RESEARCH & DEVELOPMENT

- Coordinated Horizon EU R&D projects: <u>DataPACT</u>, <u>DataBri-X</u>, <u>VELES</u>, TRUSTS.
- Presented projects at international events, organized knowledge sharing activities.
- Developed <u>self-assessment web-portal</u> and <u>semantic website</u>.

SEP 2019 - FEB 2022

#### IT PROJECT MANAGER, SANWELL

PROJECT MANAGEMENT  $\cdot$  E-COMMERCE  $\cdot$  B2B  $\cdot$  B2C  $\cdot$  ECOMMERCE  $\cdot$  VENDOR NEGOTIATION

- Led the development and launch of <a href="https://hot-Point.com.ua">Hot-Point.com.ua</a> for a seamless B2C shopping experience and <a href="mailto:Sanwell's B2B platform">Sanwell's B2B platform</a>, streamlining procurement and sales.
- Oversaw full project lifecycle from requirements gathering to postlaunch support.
- Served as primary liaison between internal teams, clients, and stakeholders.

——( FEB 2018 - MAR 2019

### IT PROJECT ACCOUNT MANAGER, PLAYTOMAX

MOBILE GAME DEV  $\cdot$  INTERACTIVE ADS  $\cdot$  TEAM LEADERSHIP  $\cdot$  PERFORMANCE MARKETING

- Managed 100+ playable ad projects for iOS and Android, boosting engagement and conversions.
- Created storyboards, wireframes, and coordinated asset production.
- Led a team of artists, designers, and developers with optimized workflows.
- Conducted QA testing, ensuring functionality and responsiveness.
- Advised clients on performance marketing best practices.

O- APR 2017 - FEB 2018

### **ERP PROJECT MANAGER, AWERY AVIATION SOFTWARE**

 ${\tt ERP} \; \cdot \; {\tt BUSINESS} \; \; {\tt ANALYSIS} \; \cdot \; {\tt PROCESS} \; \; {\tt OPTIMIZATION}$ 

- Led ERP deployment for aviation companies, integrating with existing workflows.
- $\bullet$  Customized ERP solutions for sales, fleet management, and operations.
- Gathered requirements and created technical documentation.
- Coordinated teams of developers, engineers, and analysts.
- Provided client training and ongoing support.
- Maintained quality assurance and compliance with aviation standards.

# **OLGA** GALANETS

## IT-PROJECT MANAGER

## Earlier experience

2003 - 2017

#### SOFTWARE RELEASE COORDINATOR, TALLIUM INC.

RELEASE MANAGEMENT  $\cdot$  UI/UX  $\cdot$  SEO  $\cdot$  QA

· Oversaw development and launch of a web hosting services platform webhostinggeeks.

### PROJECT MANAGER, WELTRADE

CRM · VENDOR MANAGEMENT · BUSINESS AUTOMATION · FINANCE

Led CRM-system implementation.

### PROJECT MANAGER FOR TERRASOFT CRM-SYSTEM (INTERNSHIP), TERRASOFT

CRM · FINANCE

• Implementation of the CRM-System (Bank Customer journey) at the enterprise.

#### PROJECT MANAGER - BUSINESS DEVELOPMENT, BANK TRUST

DIGITAL BANKING · ERP · CRM · TENDER PLANNING · FINANCE · BANKING · BUSINESS AUTOMATION · SALES · COMPLIANCE · CALL CENTRE · B2B · B2C · ONLINE BANKING

- Led a group of projects for bank digitalisation strategy: online banking (b2c); client-bank (b2b); a new corporate website; CRM system to enhance sales and operations: Bank Card Sell, Call Centre, Telemarketing:
- Led Credit Online launch program. Reduced processing time by 40% through workflow optimization.

### MARKET EXPANSION MANAGER, AVANGARDCO IPL

BRAND MANAGEMENT · MARKETING MANAGEMENT · SALES · ATL · BTL · STANDARDISATION · POS · ADVERTISING · TENDERING · BUDGET **PLANNING** 

- Implemented merchandising standards and advertising materials for branch networks.
- Led projects to increase brands recognition "Pakko" and "Vopak".

### HEAD OF MARKETING AND BUSINESS DEVELOPMENT GROUP, KREDITPROMBANK

BRAND DEVELOPMENT · MARKETING MANAGEMENT · MERCHANDISING · FINANCE · BANKING · DIGITALISATION · ATL · BTL · ADVERTISING

- Implemented merchandising standards and advertising materials for branch networks.
- Led projects to increase brands recognition.

### CHIEF MARKETING OFFICER, MARKETING DEPARTMENT, ADVERTISING DIRECTORATE, UNIT FOR RETAIL ADVERTISING SUPPORT AND E-COMMERCE CHANNELS, NADRA BANK

• Led projects for bank website development <a href="mailto:nadra.com.ua">nadra.com.ua</a>.

### SENIOR MANAGER, SERVICES FOR HIGH-NET-WORTH INDIVIDUAL CLIENTS (HNWIS), PRIVATBANK

MARKETING · MERCHANDISING · PR · SMI · FINANCE · BANKING · DIGITALISATION · BRAND MANAGEMENT · WEB-DEVELOPMENT

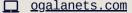
- Developed merchandising standards and promotional materials for VIP customers.
- Managed projects to expand bank recognition online and onsite.

### CHIEF OFFICER, DNIPROPETROVSK REGIONAL STATE ADMINISTRATION

HR, GOVERNANCE

ASSISTANT TO THE DEPUTY (INTERNSHIP), COMMITTEE ON RULES OF PROCEDURE, PARLIAMENTARY ETHICS AND ORGANIZATION OF WORK OF THE VERKHOVNA RADA OF UKRAINE

POLITICS, GOVERNANCE



## **OLGA** GALANETS

### IT-PROJECT MANAGER

## **EDUCATION**

2016-2025

PROJECT MANAGEMENT, PMI, WEB-ACADEMY, SMART ACADEMY

PROJECT MANAGEMENT · CAMP · AGILE · SCRUM · AI · GEN AI · PROMTS · BUSINESS DEVELOPMENT

2013-2015

MASTER OF BUSINESS ADMINISTRATION IN MARKETING MANAGEMENT (MBA). CITY BUSINESS SCHOOL

INTERPERSONAL SKILLS · LEADERSHIP · SALES · HR · FINANCE · PROJECT MANAGEMENT

2005-2010

MASTER DEGREE, POSTGRADUATE STUDIES, TEACHER, PHILOSOPHY AND POLITICAL SCIENCE, KYIV NATIONAL TARAS SHEVCHENKO UNIVERSITY, GRADUATED WITH HONORS

RESEARCH · TEACHING · POLITICS · SOCIAL DISCIPLINES

2002-2005

BACHELOR DEGREE, POLITICAL SCIENCE AND PUBLIC RELATIONS, AVERROES UKRAINIAN-ARABIC INSTITUTE OF LINGUISTICS, KYIV INTER-REGIONAL ACADEMY OF PERSONNEL MANAGEMENT, GRADUATED WITH HONORS

RESEARCH SKILLS · LEADERSHIP

2003-2004

JOURNALIST & INTERNATIONAL ELECTION OBSERVER, SCHOLARSHIP PROGRAM. FRIEDRICH-EBERT-STIFTUNG (FES)

POLITICS · ELECTIONS · JOURNALISM · LAW · INTERNATIONAL HUMAN RIGHTS

- Completed leadership development program focused on civic engagement, governance, and democratic values.
- · Assistant to the deputy (Internship), Committee on Rules of Procedure, Parliamentary Ethics and Organization of Work of the Verkhovna Rada of Ukraine

## **COURSES**

2010-2023

WEB-DESIGN, COURSERA

WEB-DESIGN · CANVA · SOCIAL MEDIA DESIGN

O GERMAN LANGUAGE, PERFEKT DEUTSCH, VHS

GERMAN LANGUAGE · B1

占 UX-DESIGN, FRONT-END DEVELOPMENT, QUALITY ASSURANCE (QA), BUSINESS ANALYSIS, WEB ACADEMY

WEB-DESIGN · UX · DESIGN ANALYSIS · FIGMA · MOQUAPS · COLOR THEORY · RESPONSIVE DESIGN · GRIDS · UIKIT · WEB DEVELOPMENT · JS · HTML5 · CSS3 · WORKING ON PROJECT · DOM · FRAMEWORKS · LIBRARIES · SDLC AND STLC LIFE CYCLES · BUG-TRACKING SYSTEMS · TEST DESIGN · FUNCTIONAL TESTING · NON-FUNCTIONAL TESTING · POSTMAN · MANUAL TESTING · COMMUNICATION · REQUIREMENTS MODELING · DOCUMENTATION · FUNCTIONAL DECOMPOSITION · USER ROLE MODEL · ACCEPTANCE CRITERIA · BACKLOG AND PRIORITIZATION · BPMN · UML · PROTOTYPING

**GOOGLE ANALYTICS, ITC SCHOOL** 

TRAFFIC SOURCES · UNIQUE VISITORS · GOAL SETTING · GEOPOLITICS · CONVERSIONS

ENGLISH LANGUAGE, UNIVERSITY OF CAMBRIDGE ESOL EXAMINATIONS, THE LONDON SCHOOL OF ENGLISH (LSE), **BUSINESS ACADEMY** 

ENGLISH LANGUAGE · FCE · FIRST CERTIFICATE ENGLISH

