Trainer Profile –Prafful

Profile

- Highly qualified project management professional & trainer offering an experience of 11+years in various sectors of e-Governance, IT, IT-ES, Media, Mobile, Embedded, Web Development, Game Development & Digital Marketing with 2 years of International Experience in Tokyo, Japan. Possessing excellent communication and training skills summed up with proficiency in C & Embedded C, C++, OpenGL, WebGL, Unity3D, OpenCV, Java, J2ME, J2EE, Spring, Hibernate, Struts, Android Studio, Angular, Google Analytics, Jquery, Javascript, HTML5, CSS3 & IoT. Hands-on experience of working with open source & paid CMS like Joomla, Moodle, Drupal, Wordpress & Adobe CQ5.
- Practical exposure of working in Windows, Macintosh, Android, Linux/Unix & virtual environments. Proven ability in handling high-profile stake-holders, projects, decreasing the overall TAT and streamlining the operational efficiency, with a combination of jive and experience. Driven by new challenges and adept at adapting to any cultural and business environments. Immensely enjoy learning and navigating all aspects of complex projects.
- Delivered 22 successful training on advance technologies e.g. OpenGL, Java, J2EE, Spring, Hibernate, Cordova, HTML5, CSS3, Javascript, Jquery, Testing Automation, Mobile UI/UX in 18 month to corporate clients.
- Appreciated for mentoring kids-group of age 8 from Australia to make games for PC and smart phone.
- Lead the development of Gujarat Forensic Science University web presence and training to authorities about benefits of open source CMS, optimized web presence and its impact on brand presence.
- Lead the development of website for CM of Gujarat Smt. Anandi Ben Patel.
- Appreciated for identifying security vulnerabilities in overall web-presence and social media presence of CM of Gujarat Smt. Anandi Ben Patel.
- Lead the development of nationwide News Portal nobleIndian.com from its inception to launch.
- Enhancing employability of budding engineers by training them on topics like Android, Game Development, Opensource CMS & Technology Trends, Social Media Communication, Digital Communication etc.
- Developed the SRS for Election Management Mobile App, "Chanakya".
- Prototyped the platform to mobilize any database based web application.
- Leading the development and penetration of LMS (Learning Management Solution), E-Portfolio Solution and School Infrastructure Management Solution and Portal Development Solution in less than 6 months. Directed and acted in Drama "Parivartan" to highlight the importance of ancient education system in India.
- Leading the development of e-portfolio platform and assessment platform for "Design For Change"
- Appreciated for single-handedly developing the entire web dynamic portal of Dantiwada Agricultural University portal in less than 6 months.
- Received accolades for instituting the tech start – up in the underdeveloped area as Northern Gujarat and provide necessary IT services support in the region.
- Registered sales of more than ¥14 million in just the first week of selling the IPTV series in Tokyo, Japan.
- Doubled the e-commerce sales of the shopping site from ¥ 5 million to ¥ 10 million in just a year in Tokyo, Japan.

- Received appreciation for being one of the fastest developers of mobile games, developed a new game per working day. Appreciated for developing 3D game in OpenGL.
- Successfully identified 5 new potential handicraft buyers and converted them in to business. Appreciated for generating most of the business just by email communication at Jodhpur, Rajasthan.
- Brought-in a new product line and developed the samples for the same i.e. Medium Thin Wire Handicraft.

Educational Qualifications

Master of Business Administration – International Business, Cultures & Communication *University of Phoenix, Arizona***(Enrol no: 9013767744)**	**Partially Fulfilled**	**-**
DOEACC 'A' Level (Final Project) *DOEACC, Ministry of IT, Govt. of India***(Reg no:393329)**	**2005**	**B+ grade**
DOEACC 'A' Level (Advanced Diploma in Computer Applications) *DOEACC, Ministry of IT, Govt. of India***(Reg no:393329)**	**2005**	**Cgrade (55% - 64%)**
DOEACC 'O' Level (Business Professional Programmer, Foundation Level Course in Computer Applications) *DOEACC, Ministry of IT, Govt. of India***(Reg no:393329)**	**2004**	**A grade (75% - 84%)**
CBSE (Central Board Of Secondary Education) – Class XII Examination *Senior School Certificate Examination* **(Roll no: 1208530)**	**April - 2000**	**69.6%**
GSEB (Gujarat Secondary Education Board) – Class X Examination *Secondary School Certificate Examination* **(Candidate No:D-652062)**	**March - 1997**	**79.86%**

Training

Mobile App Development	**IPTV Set top Box Programming**	**ERP Training**
Jodhpur& Tokyo Respectively	Tokyo	Mumbai

Skillset

Category	Software / Tool / Technology
Languages	C, C++, Java, J2EE, Spring, Hibernate, RestFul, J2ME, Android, OpenGL, OpenCV, PHP, Swift iOS, Android SDK, Open TV SDK, Embedded C
Multimedia and Design	Adobe Photoshop, GIMP, Adobe Flash, Adobe Illustrator, Adobe Premiere, Adobe Visual Communicator, Edius PRO, Google Sketch UP
Tools/Utilities	MS-Office App Suite, Open Office, Adobe CQ5

Open Source CMS	Joomla, Moodle, Drupal, Wordpress, OSCommerce
Operating Systems	Windows Server 2003, Windows XP, Macintosh, Ubuntu, Fedora Core, Android
Servers	Apache, Tomcat, Shoutcast, IIS, Bitnami, WAMP, XAMPP
Analytics	IBM Cognos, Pentaho

Trainings Delivered

Training	Trainees	Day	Venue
Social Media Marketing, Brand Development & ROI	9	3	Bahrain
Game Development & Programming (Online)	5	6 month	Australia
Android OS and its trending presence	25	1 day	NIRMA Univ, Ahmedabad
Opensource CMS, Introduction and Benefits	45	1 day	ParulUniv, Baroda
Joomla Portal Basic Training (Large Scale Projector Training)	90	9 day	SDAU, Dantiwada
Drupal Portal Training (Large Scale Projector Training)	90	9 day	SDAU, Dantiwada
Drupal Admin Training + Training CD in Local Language	5-8	7 day	SDAU, Dantiwada
Joomla Admin Training + Training CD in Local Language	5-8	7 day	SDAU, Dantiwada
Drupal Website Basic Training **	5-10	1 day	SDAU, Dantiwada
Joomla Website Basic Training **	5-10	1 day	SDAU, Dantiwada
Joomla e-magazine Training + Multimedia Introduction	5-8	15 day	Ahmedabad/Gandhinagar
Drupal e-magazine Training + Multimedia Introduction	5-8	15 day	Ahmedabad/Gandhinagar
J2ME Game Development Training	15-20	15 day	Jodhpur
Project Management Training	50	7 day	Palanpur
Hotel Automation Project Training	7-15	7 day	Mount Abu
POS (Point Of Sale) Retail Store Management Training	7-10	3 day	Tokyo
SDLC & Software Development Training	3	7 day	Tokyo
ERP Implementation Training	5	30 day	Tokyo
UI/UX, Phonegap/Cordova & Mobility	20	12 day	Wipro, Chennai
Mobile Apps Testing & Automation	15	4 day	Robert Bosch, Coimbatore
J2EE, Spring, Hibernate, RESTful, Angular & Node	10	5 day	Wipro, Coimbatore

Mobile App Testing Strategy & Ecosystem	20	2 day	NIIT Tech, Greater Noida
Java, J2EE, Spring, Hibernate, RESTful, Angular & Node	18	10 day	Wipro, Greater Noida
UI/UX - HTML5, CSS3, Jquery & Javascript	30	2 day	Aon Hewitt, Gurugram
Hibernate & Node	27	5 day	Wipro, Chennai
Java, J2EE, Spring, Hibernate & RESTful, Angular & Node	27	18 day	Wipro, Chennai
OpenGL Beginner & Advanced	7	3 day	Nagarro, Gurugram
Swift for iOS Development	12	5 day	Capgemini, Mumbai
	20	5 day	Capgemini, Bangalore
Swift, iOS & Xcode	21	2 day	Nitor Infotech, Pune
Introduction to Neural Network	7	1 day	Rev Technologies, Mumbai
Drupal (Setup + Development)	20	5	Capgemini, Bangalore
Android Development	29	5	Capgemini, Bangalore
GIT	20	1	Capgemini, Mumbai
GIT, Maven , Jenkins & Continuous Integration	20	4	Capgemini, Mumbai
UI/UX, Android Advance UI & Design Patterns	21	3	Times Business, Noida
JavaScript	80+	1	Aon Hewitt (Virtual)
iBuild App	80+	1	Capgemini (Virtual)
Android Security	25	1	Fujitsu, Noida
Mobile Usability & UI/UX	15	2	Times Business, Noida
Angular 2 & UI/UX	10	7	Aditya Birla, Mumbai

Professional Summary

Tech Consultant & Evangelist (Web, CMS, Digital Mkt, Mobile Apps & Business Development) nobleMedia India Pvt. Ltd., Gujarat	**Aug'12 – July, 15**
Tech Consultant (Web, CMS, Digital Mkt& Mobile Apps) Solutions Enterprise Pvt. Ltd., Gujarat	**Dec'10 – June '12**
Founder & Technology Corporate Trainer Our World in Our Hands **(Social Entrepreneurship)**, Gujarat Online Business Builder, Gujarat **Program Manager** Triz Innovation, Gujarat	**Apr '08 – To Date** **Mar '10 – Dec'10**

Systems Designer – IT Ambika Trading Company, Tokyo	**Jan '06 – Jan '08**
Research Associate– Mobile Technologies& Game Development Neurung Technologies, Jodhpur	**Jun '05 – Dec '05**
International Business Development Executive Shriman Exports, Jodhpur	**Sep '04 – Feb '05**

Industry Experience

Technology Trainer
- Delivered corporate trainings to engineers on different technology platforms including Drupal, Phonegap/Cordova, Testing Automation, Mobile App testing Automation, Calabash, Cucumber, Continuous Integration Tool - Jenkins, Android, Swift iOS, Core Java, Servlets & JSP, Hibernate, Spring, Restful with Jersey, Node.JS, Angular, HTML5, CSS3, JavaScript, OpenGL, Network Attached Storage & Web/Mobile Application Security & Cyber Security, Android Forensics, GIT.
- Assisted companies to identify and implement platform for skill-assessment of trained engineers.
- Companies included Capgemini, Wipro, Robert Bosch, Aon Hewitt, NIIT Technologies, Gujarat Forensic Science University (Gujarat) Pandit Deen Dayal Petroleum University (Gujarat), Nagarro.
- Helped top-level technology management team to deliver solution prototypes developed by engineers; as an outcome of the training.
- Delivered recorded webcast for internal library @ client companies on advance technology topics.

noble Media India Pvt. Ltd.
- Leading the mentor development program for various education institutes and government agencies.
- Leading the development of website for Universities and education institutes.
- Leading the project for digitizing the 850 page encyclopedia of 10 year of governance on then Hon. CM of Gujarat; ShriNarendraModi – "Swarnim Gujarat Ni Swarnim Safar"
- Consulting with the team of then CM of Gujarat; ShriNarendraModi on strategy to optimize web presence and social media presence. Also helped in content curation from web archives, news sources and social media.
- Educating and creating awareness for Digital Marketing and its benefits to SME's, subject to ROI (Return on Investment) and brand exposure/development.
- Educating and creating awareness about benefits of mobile applications (Android, Iphone& Blackberry) for B2B and B2C businesses.
- Leading project to build next generation community based news portal based on the concept of local news and citizen journalism.
- Leading the mentor development program to teach game development and programming to kids.
- Liaison with mentors and industry professionals to showcase their skills and experience with upcoming generation of technocrats in universities and colleges.
- Leading the documentation and SRS for Election Management Mobile App for BJP; "Chanakya"
- Consulting with decision makers on strategies to inoculate e-learning, social community and digital marketing as a part of day to day activities for educational institutes, subject to ROI and brand exposure/development among international community.

- Lead the game development project more than 6 multi-platform games for NGO based out of Israel; "Birthday Angels" to celebrate birthday parties for needy children.
- Initiated conversations for incubating "Birthday Angels India" and helped in securing funds for NGO operations by showcasing digital games to prospective sponsors

Solutions Enterprise Pvt. Ltd.

- Leading the web, mobile and CMS development projects for enterprises and SME's.
- Project and Program Management of global projects for UK based web-development firm; "Dot Ingenuity"
- Digital Marketing projects for SME's, subject to ROI (Return On Investment).
- Leading the development of mobile applications (Android, IPhone & Blackberry).
- Leading next generation social networking, ecommerce and community concept.
- Leading game development project for Android Platform.
- Prototyped and implemented the approach to mobilize any web based database application.
- Prototyped Smartphone based e-learning solution, where content is delivered as per individual learner's learning style i.e. Visual, Aural, Verbal, Physical, Logical, Social, and Solitary learning styles respectively.
- Liaison with android embedded platform developers for small scale research & development.
- Leading the development of mobile application for social community.

Triz Innovation

- Leading the development, training and penetration of web 2.0 solutions for education domain at the role of Project Manager.
- The solutions involved School Management System, E-Learning System, Learning Management System
- The development is proposed to be finished in less than 6 months, starting Mar 2010.
- Coordinating with company processes to ensure smooth working and stress free development environment.

Our World in Our Hands

- Charting out the business strategy and vision for the new tech start-up.
- Identifying suitable alternate ways of funding for the company till the initial formalities of business plan and proposal are prepared.
- Coordinating with the local businesses in identifying potential clients.
- Impart training to the clients to enable them to use the web sites for their business development.
- Responsible for establishing tie-ups with various third party vendors to deliver the IT services in the Northern Gujarat region.

Ambika Trading Company

- Designing the process specifications, implementation and training in the ERP domain.
- Handling the entire up gradation of the e-commerce site to integrate with the ERP software.
- Automating the Retail store POS operation and centralized reporting.
- Carrying out the installation and configuration of hardware and software for the Retail Store POS and training of executives at Retail Stores.
- Developing business intelligence reports based on the historical data and the daily business analysis.
- Streamlining the entire business process in the mobile, e-Commerce and ERP segments of the organization.
- Resolving customer issues pertaining to the web site and the CRM.
- Suggesting key business strategies to improve the turnover from the e-business.

- Act as a Company Representative at various Trade Fairs and Exhibitions.
- Interact with the third party vendors to sell various services like IPTV, International Telephone Cards.
- Impart training to the non-English speaking Japanese staff to use the English version of the ERP software.
- Designing the graphical art works to be employed in the promotional campaigns for the organization.
- Provide the necessary reports to the Japanese marketing team.

Neurung Technologies
- Involved in developing games and apps for the mobile platform on Java ME, OpenGL& J2EE platform.
- Core member of the team responsible for formulating the business growth strategy for the organization.
- Handling the media gatherings and press conferences ensuring they are successful.
- Resolving the technical queries of the team members and the students.

Shriman Exports
- Establish business tie-ups with the handicraft buyers.
- Scouring for potential handicraft buyers from the B2B web sites.
- Responsible for generating leads and converting them in to buyers.
- Ensuring the samples designed are in sync with the buyers; specifications.
- Interacting with the local artists to gain expertise on the products and its specifications.
- Handling the logistics pertaining to the samples at the buyers' locations.
- Maintaining contacts with the local handicraft traders, exporters and craftsmen.