

## Trainer Profile – Vikas

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### Profile

- An enriching journey of 27 years, in industry in project management and people development roles.
- And, sharing the learning, as a life and soft skills trainer, coach and mentor for past 14 yrs.
- Passionate to work on people so that they advance their necessary soft skills, set higher ambitious goals, innovate their environment, plan and organize themselves better, to achieve what they deserve.

### Educational Qualifications

- Graduate from Delhi University
- Post-Graduation in Computer Science from National Computing Centre, Manchester, UK.

### Training

- Leadership and managerial skills, for young and experienced managers.
- Positive relationship culture sustenance, for young team leaders / managers, HR.
- Corporate readiness and workplace etiquette, for new & young employees as well as college students.
- Richer customer orientation and sales enhancement, for client facing roles.
- Coaching skills to grow employees for organizational development, for mid / senior managers.
- Selecting new hires in line with organizational values and vision. Participants included HR and Technical / Operations managers.
- Personality development and positive / stress free attitude, for students & young executives.
- Habits of effectiveness for execs, managers across all regular functions (Operations, IT support, HR, administrations, finance, business development, customer service).
- Meaningful communication thru creative and structured - writing and speaking skills, for executives, students and entrepreneurs.
- Self-development and drive for learning enhancement, for school and college teachers.

### Training Delivered for

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|------------------------------|-------------|
| • Accenture                  | • Capgemini |
| • Airport Authority of India | • Comviva   |
| • Asian Paints               | • Daiken    |

- Delhi Govt.
- Hero Motor
- IIFT
- Indian Oil
- Intel
- IRCTC
- New Holland
- NHDC
- NHPC
- NIIT
- Shree Cement
- Sony India
- Sundaram
- Triveni Engineering
- Vodafone Adani group
- Agro Food Tech
- Air India
- Algol Inst of Tech & Mgmt.
- Aviva Life Insurance
- Bayer
- BHEL
- Central Silk Board
- Department of Telecommunications
- DMRC
- Honda
- Mahindra
- Maruti Automobiles
- Methodex
- Randstad
- Schneider
- South Asian University
- Sterling Tools
- Sunbeam
- ZADCO, UAE

## Skillset

- Self-development thru emotional energy,
- Business comm skills - written & spoken
- Change management
- Coaching and mentoring
- Corporate life induction
- Creative thinking
- Effectiveness at life
- Goal setting & achievement
- Inter personnel relationship
- Training need identification & analysis
- Leadership attitude
- Young managers development
- Learning to teach
- Motivation enhancement
- Negotiation skills
- Personality development
- Planning & organizing
- Positive culture
- Self-management & effectiveness
- Selling & customer orientation
- Team building
- Time management
- Stress free life
- Interviewing skills