

The background features a vibrant blue gradient with subtle, concentric wavy lines. In the bottom right corner, there are abstract, flowing shapes in shades of pink, orange, and red. The AWS logo is positioned on the left, with the word 'SUMMIT' in a large, bold, sans-serif font to its right.

# aws SUMMIT

INDIA | MAY 25, 2023



HCRT008

# Managing hyperscale Q-Commerce growth with 10-min deliveries

Yash Dayal  
Head of Engineering  
Zepto

Nikhil Mittal  
VP Engineering  
Zepto

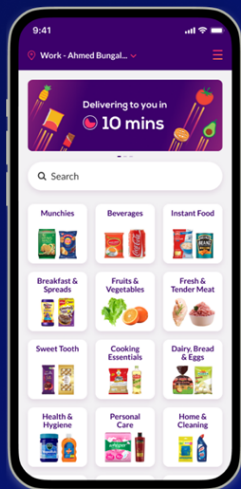


© 2023, Amazon Web Services, Inc. or its affiliates. All rights reserved.

# Agenda

1. About Zepto
2. Evolution of Application Stack
3. Evolution of Data Stack
4. Zepto & AWS – Key Services
5. Key Takeaways

# Zepto has revolutionized grocery delivery in India



## Order your groceries

Over 6000 products, from  
fresh fruits to Alexa Smart  
Speakers



## Packed in our dark stores

Optimized packer assignment,  
planograms & pick-paths through  
proprietary tech to enable 60-75  
seconds pack times



## Delivered in 10 mins

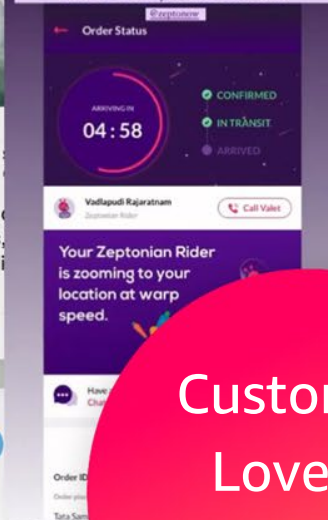
Multimodal delivery fleet  
delivering with a Median  
Arrival Time of 9-12 mins



#zepto is the coolest app ever. craved soup 🍲 and 10 minute



Ordered .. went to pick milk and then realised there is actually a timer for 10min



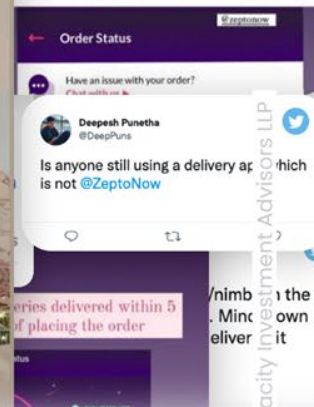
Instagram, grofers, and Zepto during morning, afternoon and evening slots.



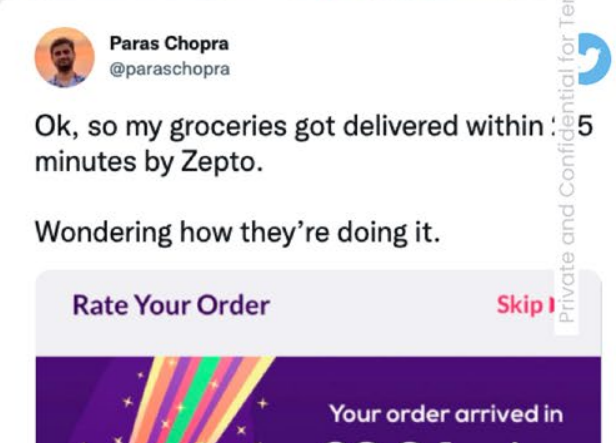
Gurgaon:



No I am not kidding when I said it was delivered in 6min



Customers Love Us  
NPS 89-91





# We're one of the fastest growing companies in Indian history

Zepto is now doing  
thousands of crores in  
annualized sales

We achieved this growth while  
bringing down Burn per Order  
significantly

Today, we are doing  
**LAKHS OF ORDERS EVERY DAY**

Jul 1, 2021

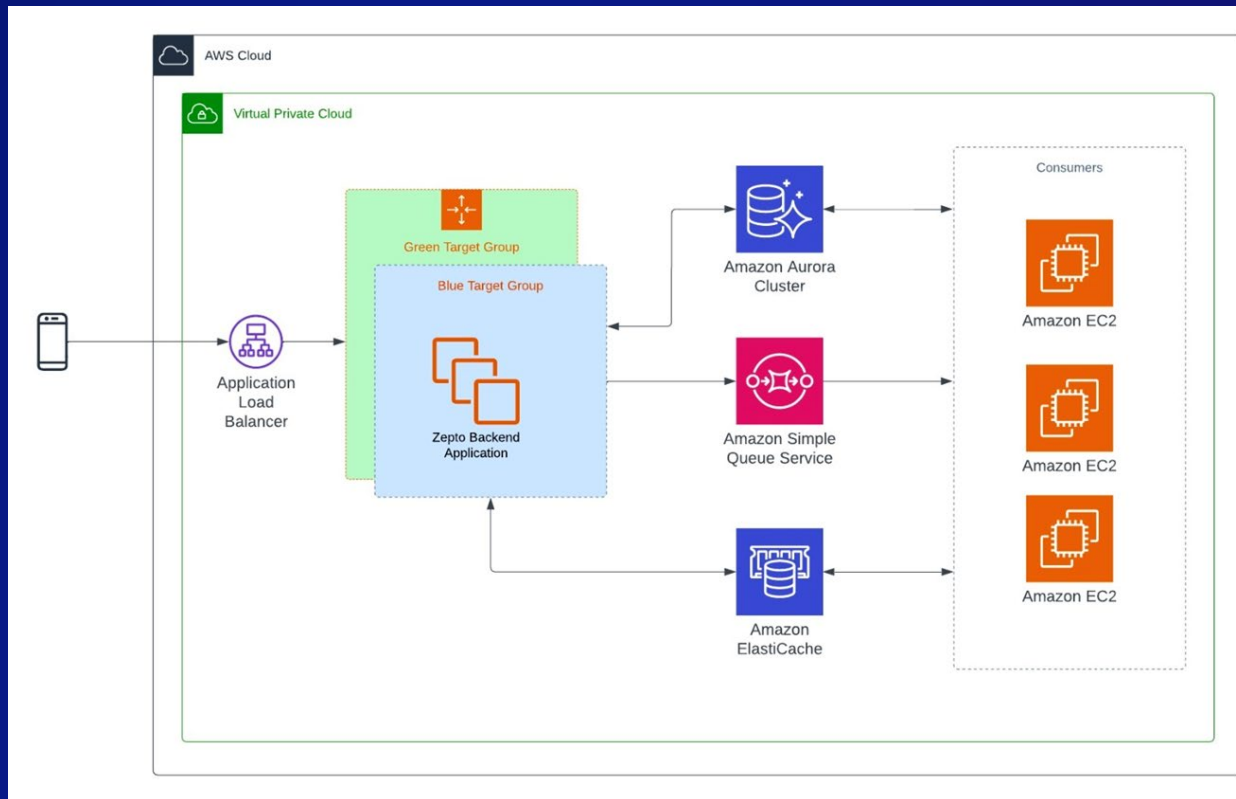
May 1, 2023



# Evolution of application stack

# Evolution of application stack: Day 0

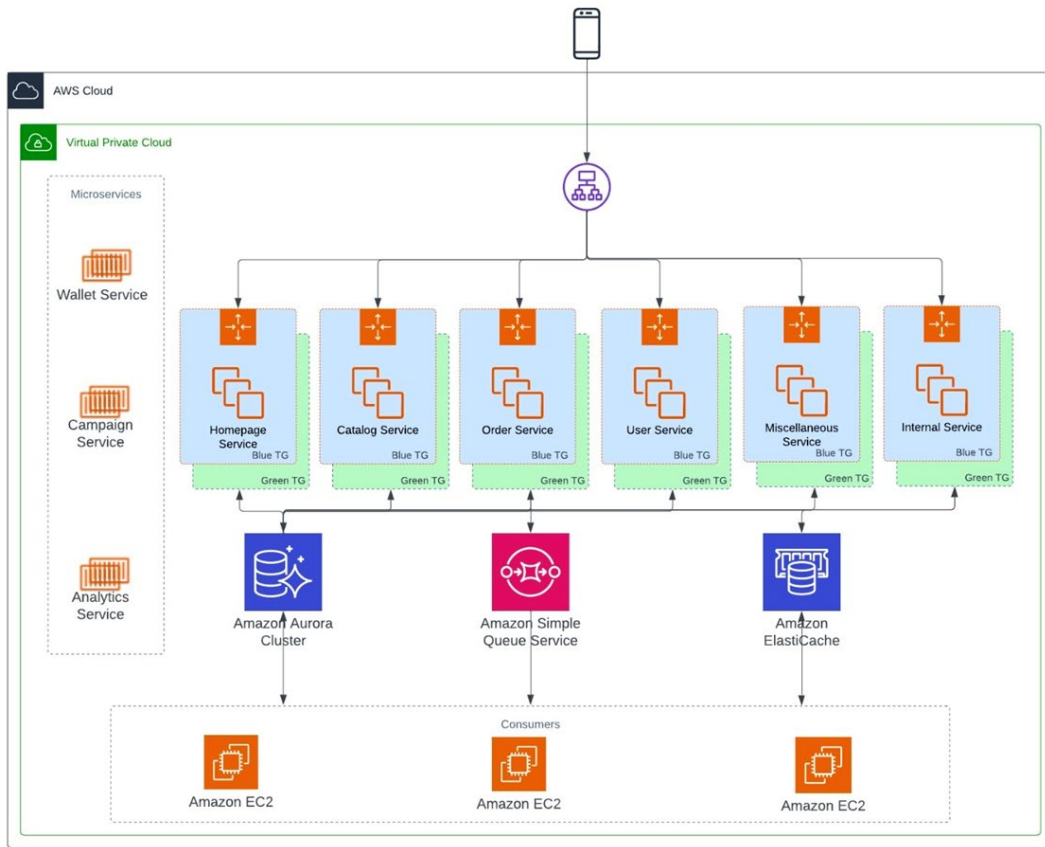
- Monolithic Architecture with multiple modules
- Use of Managed services for quicker go-to-market
- Third party systems for Warehouse and Delivery Management systems
- Challenges with scale





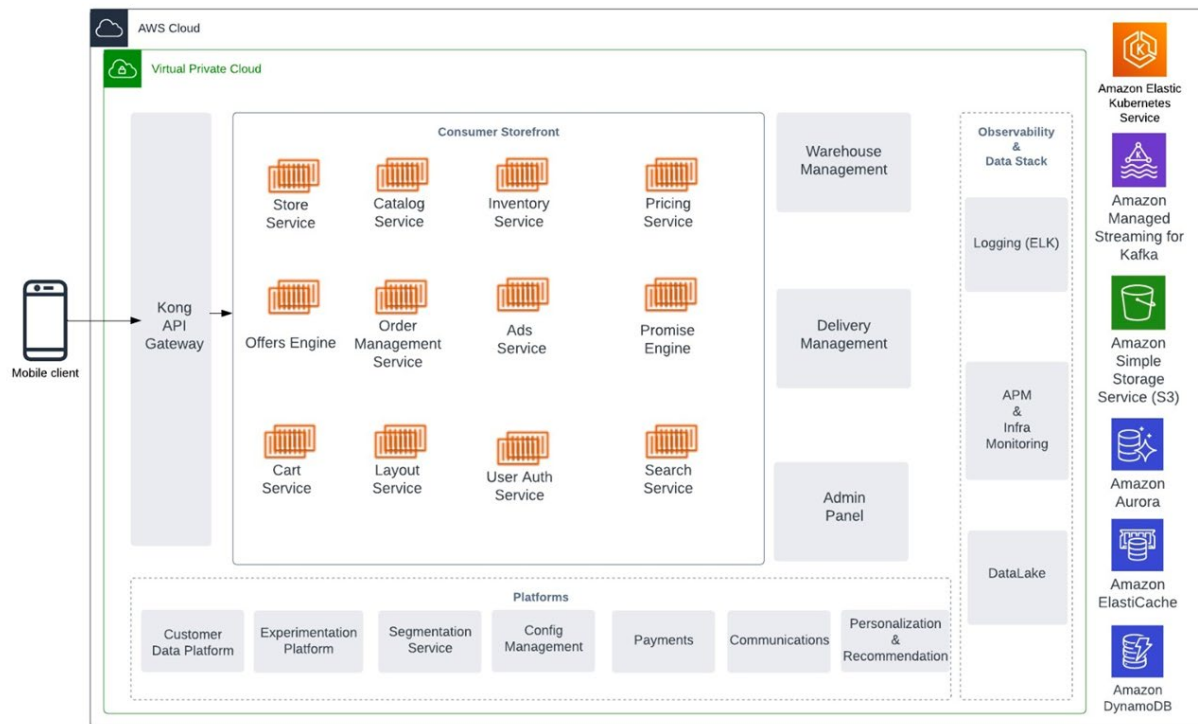
# Evolution of application stack: Interim

- Segregated deployment into multiple stacks
- Separate stacks allow for better monitoring and scalability
- Adopted microservices since early days



# Evolution of application stack: Current

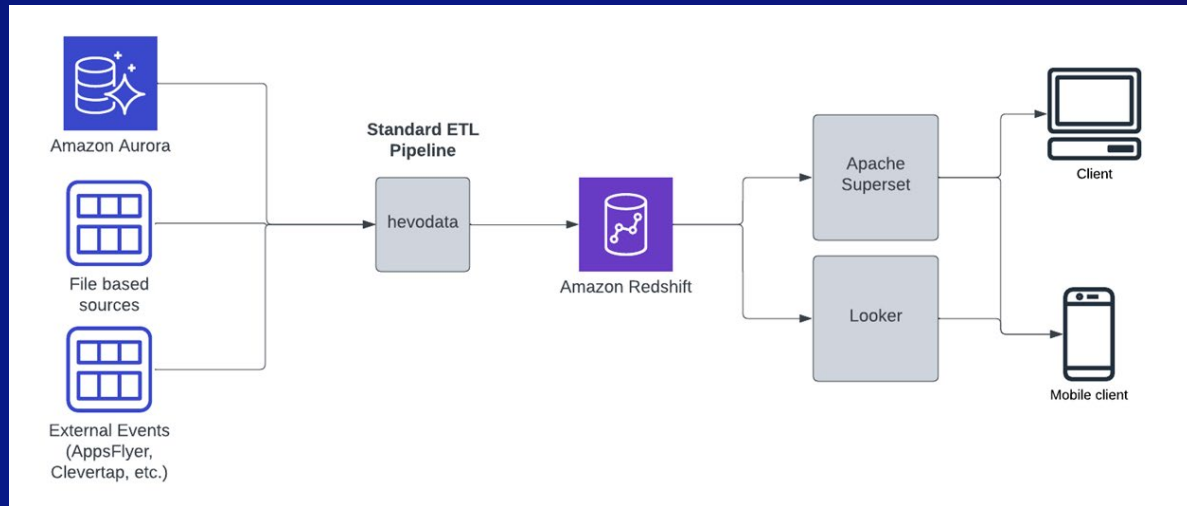
- Microservices Architecture
- Building mission critical systems like Delivery Management in-house
- Building common platforms
- Observability & data stack
- Use of AWS managed services



# Evolution of data stack

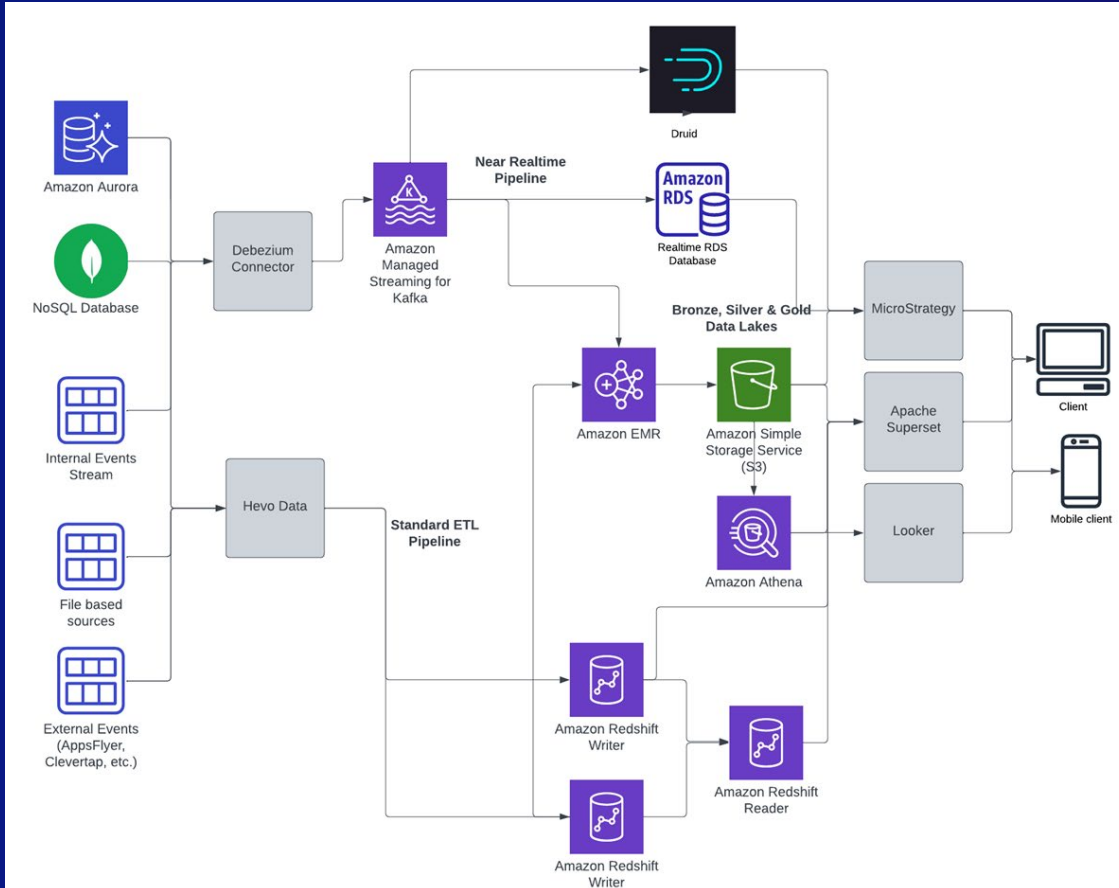
# Evolution of data stack: Day 0

- Separate pipelines for raw data ingestion and models
- Production schema directly mapped to source tables
- Flat tables created on source for historical and aggregation



# Evolution of data stack: Current

- Multi Master Redshift
- Iceberg format
- Near Real Time Pipeline



# Zepto & AWS - Key services



Amazon Aurora



Amazon Managed Streaming  
for Apache Kafka



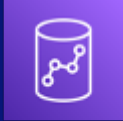
Amazon EC2  
Auto Scaling



Amazon ElastiCache



Amazon Simple Storage  
Service (Amazon S3)



Amazon Redshift



Amazon Simple Queue  
Service (Amazon SQS)



Amazon Elastic Kubernetes  
Service (Amazon EKS)



Amazon EMR



# Amazon Aurora & Zepto



## Performance & scalability

- Zero replication lag between writer and replica
- High throughput and no worry about IOPS



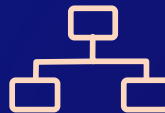
## Availability & durability

- Global Cluster for High Availability



## Highly secure

- Encryption at rest/in transit
- Supports multiple secure authentication mechanisms and audit controls



## Fully managed

- Easy to upgrade/downgrade instances

# Amazon Redshift & Zepto

Managed  
System with  
OLAP  
performance

Sharding of  
writers

Data Sharing to  
enable reader  
and writer setup



**Analyze all  
your data**



**Price-performance  
at any scale**



**Easy, secure,  
and reliable**

# Key Takeaways

1

Being Cloud Native helps with scalability

2

Managed AWS services expedites go-to-market

3

Modular architecture enables microservices

4

UUID based primary key

5

Go as primary language for microservices

# Thank you!

Nikhil Mittal  
VP Engineering  
Zepto

Yash Dayal  
Head of Engineering  
Zepto



Please complete the  
session survey