

## JobOsint Bot Presentation

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# Our people may be working for the enemy without even realizing it

## Questions that arise when applying for a job

- Is the company I am going to work for connected to the aggressor country?
- Is it a reliable company?
- Is it worth getting involved?
- Will I have problems because I work or worked for this company?
- Etc.
- How can I quickly check an employer?



### Our answer is JobOsint Bot

### Al-based Telegram bot that checks employers using OSINT methods

- Find job postings of your employer on .ru and .by websites
- Analyze employer connections with the aggressor country using OSINT methods



10 7 10 7 1 2 7 1 2 7 1 2 1 7 4

# It takes just 3 simple steps to get started:

## Enter company, enter job title. Get results.

- Enter company name
- Enter job title
- Get results



## Market size: Ukrainian and Friends of Ukraine

\$60B
total addressable
market
TAM
(1 billion people in the
global
workforce)

\$10.2B
serviceable
addressable market
SAM
(170 million Ukrainians
and
friends of
Ukraine)

\$102M obtainable market, goal till 2027 SOM (1% of main markets)



# How do we make money

For free

\$0/mo

The bot displays ads

#### **Premium**

\$5/mo

Advanced features available





# Competition

Feature	Osint Bot	Google	Chat GPT
Available		Additional	Additional
for telegram	Yes	registration	registration
users		required	required
No additional registration required	Yes	No	No
Integrated with telegram	Yes	No	No
Always at hand	Yes	No	No

# Go to market strategy



# Initial User Acquisition

Attract our first adoptive users via LinkedIn Freelancer.com



## Google Ads Campaigns

Target traffic via Google Ads



# Social Media Advertising

Run ads on Facebook and Instagram





### Our team

Photo

- Yuriy Galych CEO
  - Python developer
  - Civil Engineer

Photo

- Yana Anisimova CTO
  - Python developer
  - Web Developer with 14+ years of freelancing experience

# Money raising

# Money raising

- Strategy 1
- Strategy 2



# JobOsint Bot invites investors to join us for peace in Ukraine and Europe

## Join us for peace in Ukraine and Europe

- Reason 1
- Reason 2

