

# Buying Supermajorities

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March 6, 2014

# Introduction

- Minimal winning coalitions a key prediction or essential assumption in political economy
  - Minimum number of votes necessary to win
  - Present in almost all formal models of coalition formation, vote buying, and logrolling
- Intuition: If coalition builder must pay for each member, s/he never pays more than smallest number required to win

# Motivation

- Empirically, oversized coalitions seem to be at least as prevalent as minimal winning coalitions
  - Divisions on legislative roll calls rarely 50-50
  - “Effectiveness” of majority party strictly increasing in size
  - “Defections” of majority party nonincreasing in size
- Potential explanations
  - Uncertainty (chance a legislator’s vote fails)
  - Legislation norm of “universalism” (legislators prefer to support all distributive projects proposed each session)
  - Cost of “ideological diversity”

# Implication

Non-minimal coalitions may actually be *cheaper* than minimal winning coalitions to maintain in a sequential vote-buying setting

- Second vote buyer bribes minimum number of members
- If first buyer bribes more than minimal winning coalition, he can decrease bribe paid per member, keeping constant the amount the second buyer must pay
- If savings from decreasing bribes greater than costs of bribing another legislator, then supermajority is cheaper

# House vote on NAFTA

- Clinton and Republican House leaders said to have traded favors for votes, but final vote was 234-200
- 16 votes larger than minimum winning coalition
- Significant opposition from certain Democrats could have attempted to buy votes, but costs much higher for invading a supermajority coalition
- Pro-NAFTA leaders may have convinced opposition to concede the issue and spend resources elsewhere

# Two assumptions

- There are two competing vote buyers instead of one
- Vote buyers move sequentially
  - Convenient (pure-strategy equilibria typically would not exist under simultaneous game)
  - More realistic interpretation with actual coalition building
  - Sequential model sensible under dynamic context and problem of *maintaining* a winning coalition

# The Model

- A legislature is to decide by majority rule between the status quo  $s$  and a new policy  $x$ ,  $s, x \in \mathbb{R}$
- Legislator  $i$  has reservation price  $v(i) = u_i(x) - u_i(s)$ 
  - Measured in money
  - Rank legislators so that  $v(i)$  is a nonincreasing function
- Two vote buyers  $A$  and  $B$ , where WLOG,  $x \succsim_A s, s \succsim_B x$ 
  - $WTP_A : W_A = U_A(x) - U_A(s)$
  - $WTP_B : W_B = U_B(s) - U_B(x)$
  - $a(i)$ :  $A$ 's offer to  $i$ ,  $b(i)$ :  $B$ 's offer to  $i$

# The Sequence and Dominant Voting Strategy

- $t=1$ :  $A$  reveals and offers  $a(\cdot)$
- $t=2$ :  $B$  perfectly informed about  $a(\cdot)$ , counters with  $b(\cdot)$
- Legislators take bribes as given and votes for the alternative with greater payoff
  - Only preferences over the vote, not the outcome
  - Dominant voting strategy once bribe offers known
  - Assume unbribed legislators indifferent between  $x$  and  $s$  vote for status quo



## Example 1

- Seven legislators,  $v(i) = 0$  for all legislators,  $W_A \gg 0$
- Since  $B$  moves second and attacks the weakest part of  $A$ 's coalition,  $A$  offers  $a$  to all legislators he bribes
- For  $A$  to win, he must spend enough so that  $B$  needs to spend more than  $W_B$

# Example 1

- Let  $m + 4 \geq 0$  be the size of the coalition  $A$  bribes
- $B$  bribes at most  $m + 1$  members, spends at most  $W_B$ 
  - $m = 0$  :  $B$  wins by paying  $a + \epsilon$  to 1 member
    - $a \geq W_B$ ,  $A$  pays  $4W_B$
  - $m = 1$  :  $B$  wins by paying  $a + \epsilon$  to 2 members
    - $a \geq \frac{W_B}{2}$ ,  $A$  pays  $\frac{5}{2}W_B$
  - $m = 2$  :  $B$  wins by paying  $a + \epsilon$  to 3 members
    - $a \geq \frac{W_B}{3}$ ,  $A$  pays  $2W_B$
  - $m = 2$  :  $B$  wins by paying  $a + \epsilon$  to 4 members
    - $a \geq \frac{W_B}{4}$ ,  $A$  pays  $\frac{7}{4}W_B$
- SPNE:  $a(i) = \frac{W_B}{4} \forall i$ ,  $b(i) = 0 \forall i$

# Example 1

## Comment 1

Suppose the number of legislators  $n$  is odd, all legislators are initially indifferent between  $x$  and  $s$ , and  $W_A \geq \frac{2nW_B}{n+1}$ . Then, in equilibrium,  $A$  bribes all legislators, with  $a(i) = \frac{2W_B}{n+1}$  for all  $i$ .

## Example 2

- Seven legislators,  $v(i) = -1$  for all legislators,  $W_A \gg 0$ ,  $W_B = 3$
- A again offers  $a$  to all legislators he bribes
- Let  $m + 4 \geq 0$  be the size of the coalition A bribes
  - $m = 0$  : A sets  $a = 1 + W_B = 4$  to win, pays 16
  - $m = 1$  : A sets  $a = 1 + W_B/2 = 5/2$  to win, pays  $25/2$
  - $m = 2$  : A sets  $a = 1 + W_B/3 = 2$  to win, pays 12
  - $m = 3$  : A sets  $a = 1 + W_B/4 = 7/3$  to win, pays  $49/4$
- Optimal strategy is to bribe six legislators

# Relaxing Model Assumptions

- Generalizable to finite periods of vote buying
- Defender of status quo need not to be arbitrarily given last-mover advantage
  - In game where vote buyers prefer sequence, status quo prefers to never initiate and wants to move last
- We assume legislators do not have preferences over which policy wins but only over how they vote
  - Such preferences only matter if a legislator is pivotal
- Legislators receive cash transfers as bribes, but may be more natural to treat them as benefits written in the bill
  - Legislators no longer indifferent about bribes to other legislators if they must be tax-funded

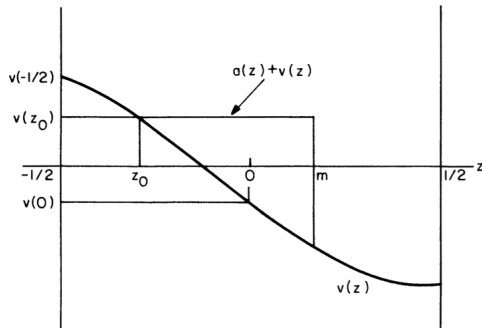
## Model with Continuum of Legislators

- Set of legislators indexed  $\sim U\left[-\frac{1}{2}, \frac{1}{2}\right]$ 
  - Median voter at zero
- Let  $v(z)$  be the reservation-price function
- Strategies of  $A$  and  $B$  are functions  $a(\cdot)$  and  $b(\cdot)$  on  $\left[-\frac{1}{2}, \frac{1}{2}\right]$
- Focus on cases in which  $W_A \gg 0$
- Let  $m + \frac{1}{2}$  be the fraction of legislators, both bribed, and unbribed, who vote for  $x$ 
  - $m$  the “excess” size of  $A$ ’s coalition relative to a minimal winning coalition
  - $B$  must bribe at least  $m$  members of  $A$ ’s coalition

# Leveling Strategy

- $A$ 's bribe offer function  $a(\cdot)$  a *leveling strategy* if there is a legislator  $z_0$ , such that  $v(z) + a(z) = v(z_0)$  for all bribed legislators ( $z : a(z) > 0$ )
  - $A$  leaves  $B$  with a level field of legislators from which to choose when deciding whom to bribe
- Whenever there are equilibria in which  $x$  wins, there is always one in which  $A$  plays a leveling strategy

**FIGURE 1. Payments by A under a Leveling Strategy**



Note: Each legislator bribed by A costs the same for B to buy,  $v(z) + a(z) = v(z_0)$ .



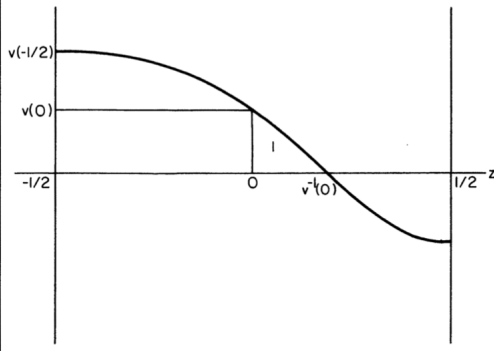
# Example 1

## Proposition 1

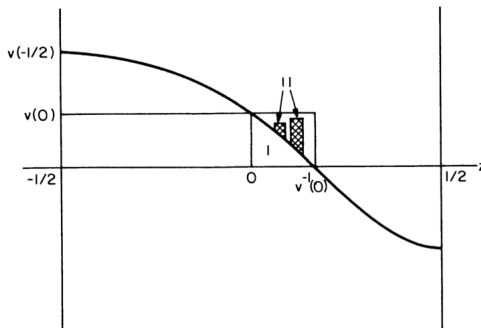
Suppose  $a^*(\cdot)$  and  $b^*(\cdot)$  constitute an equilibrium in which  $x$  wins. Then, exactly one of the following cases holds:

- ① if  $v(0) > 0$  and  $W_B \leq \int_0^{v^{-1}(0)} v(z)dz$ , then  $a^*(z) = 0$  for all  $z$ ;
- ② if  $v(0) > 0$  and  $\int_0^{v^{-1}(0)} v(z)dz < W_B < v(0)v^{-1}(0)$ , then  $a^*(z)$  satisfies  $a^*(z) = 0$  for  $z \notin [0, v^{-1}(0)]$ ,  $a^*(z) \leq v(0) - v(z)$  for all  $z \in [0, v^{-1}(0)]$ , and  $\int_0^{v^{-1}(0)} [v(z) + a^*(z)]dz = W_B$ ;
- ③ if  $v(0) \leq 0$  or  $W_B \geq v(0)v^{-1}(0)$ , then  $a^*(\cdot)$  is a leveling strategy, with  $a^*(z) = W_B/m - v(z)$  for all  $z$  such that  $a^*(z) > 0$ , where  $m$  satisfies  $m > \max\{0, v^{-1}(0)\}$  and  $W_B/m > v(0)$ .

**FIGURE 2. Proposition 1, Case 1: Area I >  $W_B$  by Assumption, So Total Payments by A = Zero**



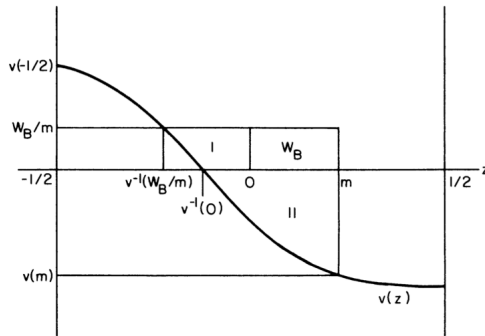
**FIGURE 3. Proposition 1, Case 2: Area II Represents Payments by A. At the Optimum,  $I + II = W_B$**



## Subcase of Case 3

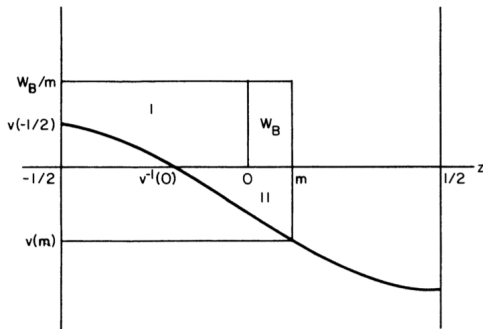
- One may typically imagine bribes taking place when majority of legislature initially opposed to the vote buyer ( $v(0) \leq 0$ )
  - Two conditions:  $v(-\frac{1}{2}) \geq \frac{W_B}{m}$ , and  $v(-\frac{1}{2}) < \frac{W_B}{m}$ 
    - $\frac{W_B}{m}$  the minimum amount  $B$  must pay to buy the vote of a member of  $A$ 's coalition
- A coalition is *flooded* if  $A$  bribes every member of his coalition

**FIGURE 4. Payments by A When A Constructs a Nonflooded Coalition**



Note: Total payments = I + II +  $W_B$ .

**FIGURE 5. Payments by A When A Constructs a Flooded Coalition**



Note: Total payments = I + II +  $W_B$ .

## Proposition 2

Suppose  $v(\cdot)$  is nonincreasing and differentiable, and  $v(0) \leq 0$ . Then  $m^*$  is unique, and exactly one of the following holds:

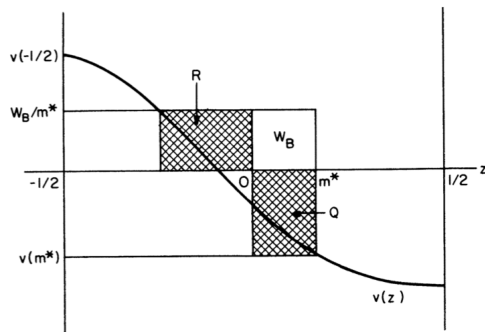
- ① A constructs a nonflooded, nonuniversalistic coalition, in which case  $m^* \geq W_B/v(-1/2)$ ,  $m^* < 1/2$ , and  $m^*$  satisfies  $-(W_B/m^*)v^{-1}(W_B/m^*) = -m^*v(m^*)$ ;
- ② A constructs a flooded, nonuniversalistic coalition, in which case  $m^* < W_B/v(-1/2)$ ,  $m^* < 1/2$ , and  $m^*$  satisfies  $(W_B/m^*)(1/2) = -m^*v(m^*)$ ;
- ③ A constructs a universalistic coalition, in which case  $m^* = 1/2$ .

## Proposition 2 Implications

- At an interior  $m^*$ , two particular rectangular areas must be equal
- In cases 1 and 2,  $\frac{\delta m^*}{\delta W_B} > 0$ 
  - If  $W_B = 0$ ,  $A$  faces no vote buying opposition and only bribes a minimal winning coalition

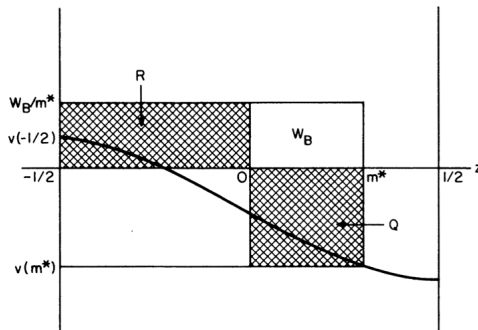


**FIGURE 6. Payments by A When a Nonflooded Coalition Is Optimal**



Note: At the optimum,  $R = Q$ .

**FIGURE 7. Payments by A When Flooded Coalition Is Optimal**



Note: At the optimum,  $R = Q$ .

### Proposition 3

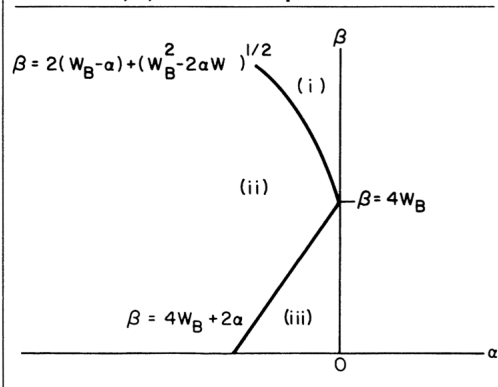
Suppose  $v(z) = \alpha - \beta z$ , with  $\beta \geq 0$  and  $\alpha \leq 0$ . Then, the types of coalitions formed and  $m^*$  are characterized as follows.

- 1 A constructs a nonflooded, nonuniversalistic coalition iff  $\beta \geq 2(W_B - \alpha) + (W_B^2 - 2\alpha W_B)^{1/2}$ . In this case,  $m^* = (W_B/\beta)^{1/2}$ .
- 2 A constructs a flooded, nonuniversalistic coalition iff  $4W_B + 2\alpha < \beta < 2(W_B - \alpha) + (W_B^2 - 2\alpha W_B)^{1/2}$ . In this case,  $m^*$  solves  $\beta(m^*)^2 = \alpha m^* + W_B/2m^*$ .
- 3 A constructs a flooded, universalistic condition iff  $\beta \leq 4W_B + 2\alpha$ . In this case,  $m^* = 1/2$ .
- 4 A never constructs a nonflooded, universalistic coalition.

## Proposition 3 Implications

- $m^*$  is a continuous function of  $\alpha$ ,  $\beta$ , and  $W_B$ .
- $m^*$  is differentiable except at the boundaries

**FIGURE 8. Values of  $\alpha$  and  $\beta$  Corresponding to Cases 1, 2, and 3 of Proposition 3**



### Proposition 4

Suppose  $v(i) = \alpha - \beta[i - (n + 1)/2]$ , with  $\beta \geq 0$  and  $\alpha \leq 0$ . If  $a^*(\cdot)$  and  $b^*(\cdot)$  constitute an equilibrium in which  $x$  wins, then  $m^* = 0$  only if  $W_B \leq [1/3 + (28/9)^{1/2}]\beta < (2.1)\beta$ .

**FIGURE 9. Payments by A with a Finite Legislature and Linear  $v$  Function**

