

*Telefónica*

# Gestión Remota de Pacientes

# Proyecto Valcronic

eHealth Telefónica  
Soluciones para una nueva Sanidad

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# Estamos viviendo la revolución tecnológica más profunda de la historia



A hand is shown interacting with a futuristic digital interface. The interface features a large, glowing blue circular element in the center, possibly a map or a data visualization, surrounded by various lines, dots, and smaller circular elements. The background is dark, and the overall aesthetic is high-tech and modern.

El modo de relacionarnos con los  
usuarios ha cambiado  
totalmente...



SOLUCIONES  
TECNOLÓGICAS

NUEVOS PROCESOS  
CLÍNICOS

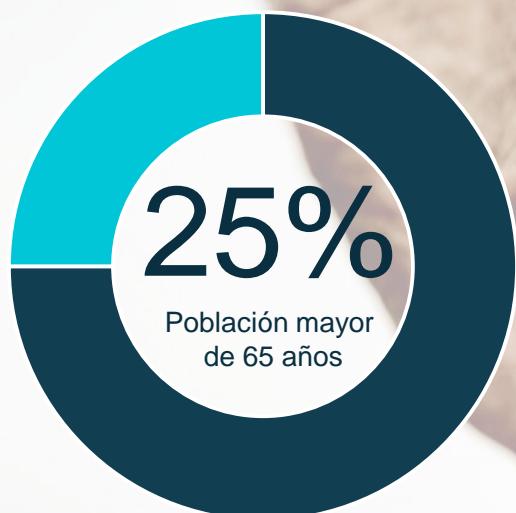
NUEVO MODELO  
ASISTENCIAL

El sector sanitario  
debe sumarse a  
esta transformación  
tecnológica



La población Española  
está envejeciendo  
drásticamente

2010



2020

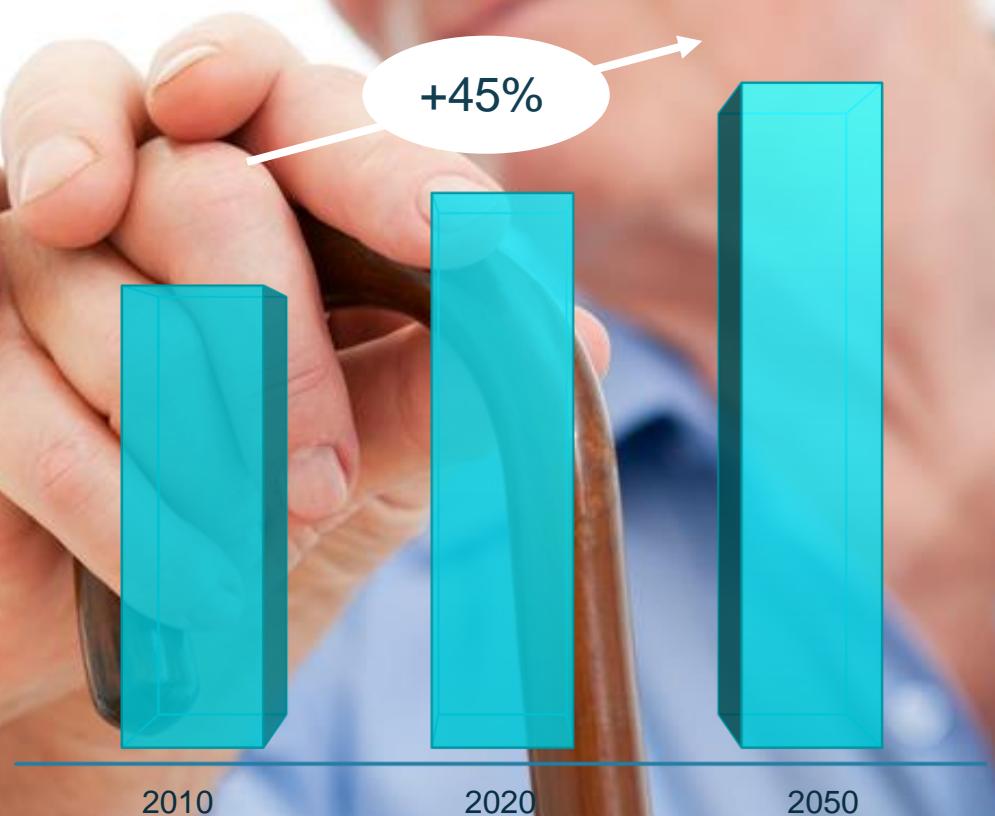


2050





Lo que impacta directamente en la cronicidad y en el gasto sanitario

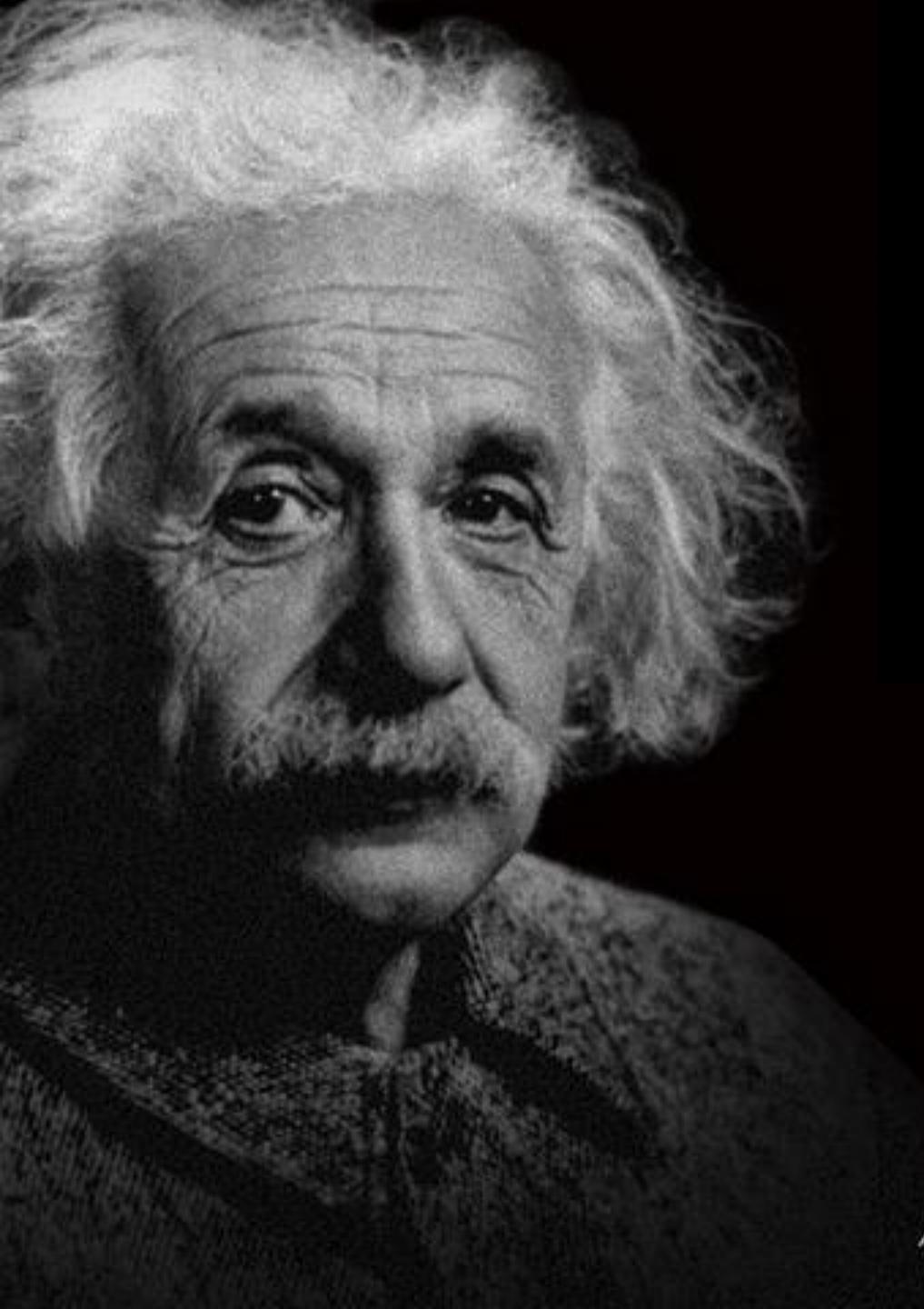


Y hay consenso en que  
es necesario cambiar el  
modelo asistencial



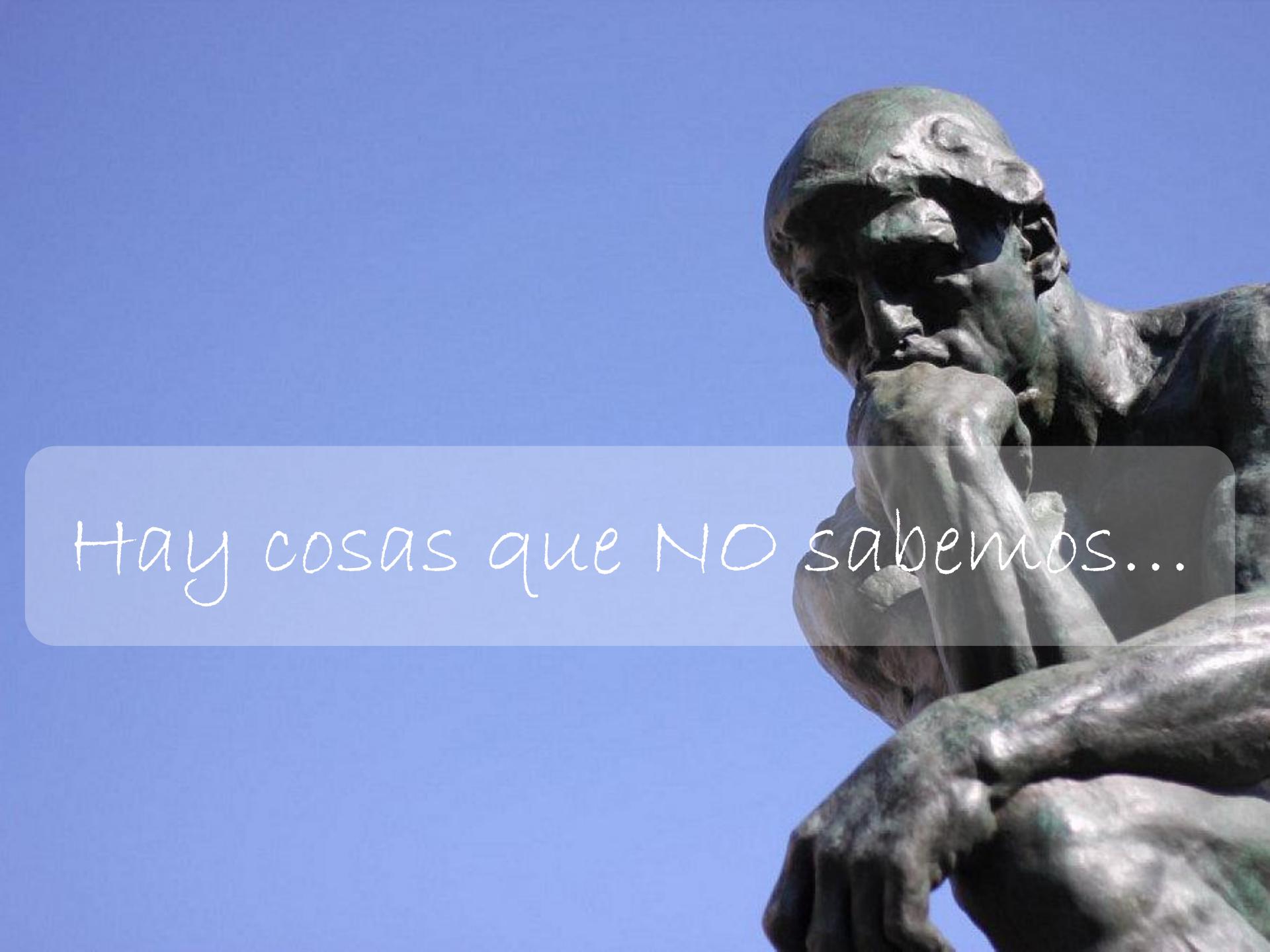


¿Cómo?

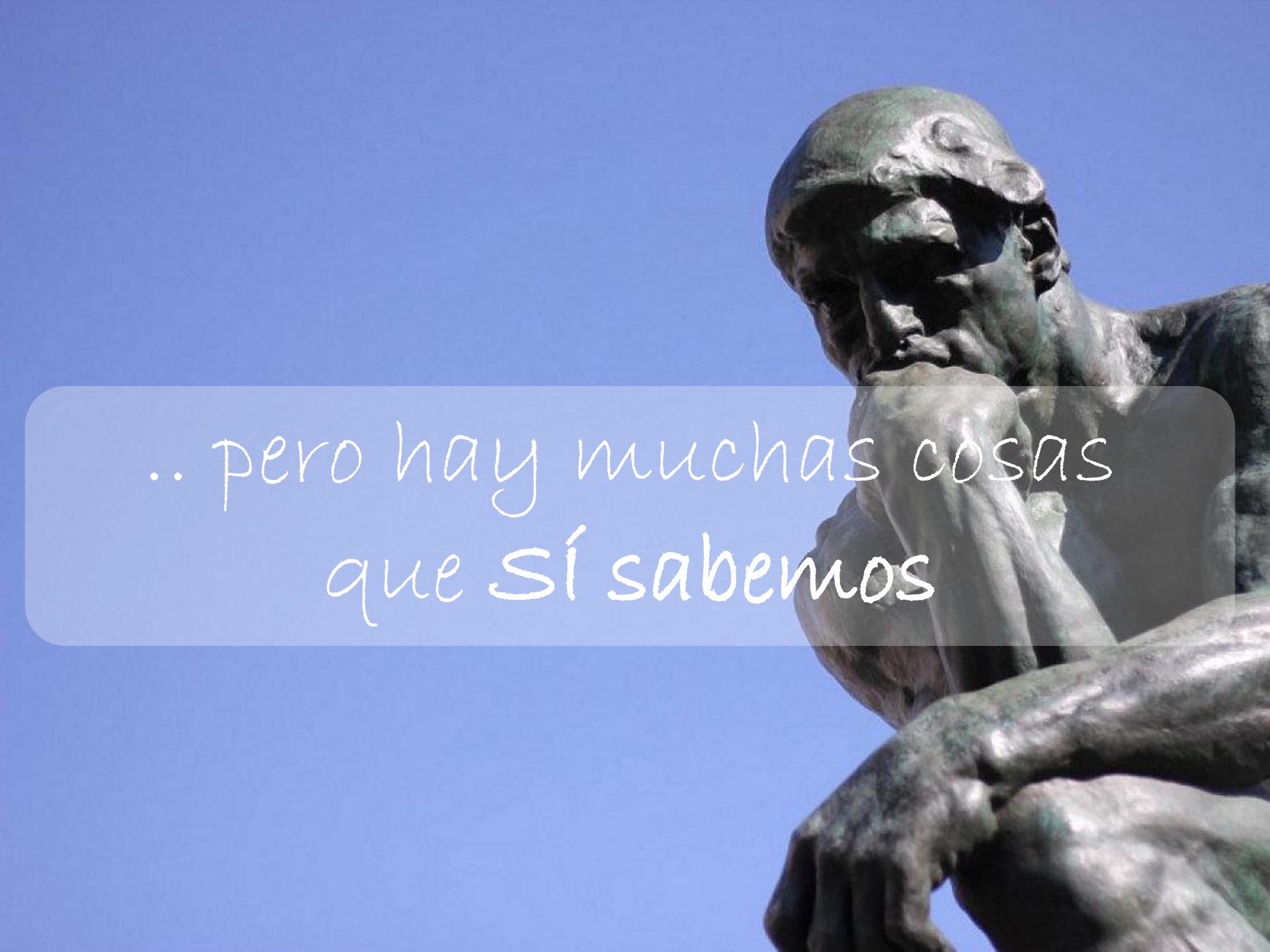
A black and white close-up portrait of Albert Einstein. He has his characteristic wild, grey hair and a full, bushy grey beard. His eyes are looking slightly to the right of the camera with a thoughtful expression. The lighting is dramatic, casting deep shadows on one side of his face.

*“La tecnología y la  
telemedicina no es  
un camino,  
es el único camino”*

-ALBERT EINSTEIN

A bronze statue of Auguste Rodin's "The Thinker" is positioned on the right side of the frame, set against a clear, vibrant blue sky. The statue depicts a man in a three-quarter view, leaning forward with his left hand resting on his chin and his right hand supporting his left elbow, in a pose of deep contemplation. The statue has a dark, weathered patina.

Hay cosas que NO sabemos...



.. pero hay muchas cosas  
que sí sabemos

# Hay muchas cosas que sí sabemos

- ✓ Hospitalizaciones y urgencias son el principal coste de los pacientes crónicos
- ✓ Debido a las descompensaciones de los pacientes
- ✓ El seguimiento y la monitorización intensiva reducen dichas descompensaciones
- ✓ Ese seguimiento no puede ser sólo con recurso humano, porque no es escalable
- ✓ Sólo un nuevo modelo asistencial basado en la tecnología y la telemedicina puede conseguir resultados y ser escalable
- ✓ Hay evidencias más que de sobra que así lo demuestran





# Hay factores críticos de éxito

Involucrar a los profesionales

Implementar un nuevo modelo de atención

Seleccionar el target de pacientes

Criterios de inclusión

Esto NO es  
“Café para todos”

Gobernanza del proyecto

A close-up photograph of a person's hands. The fingers of one hand are gripping a single, light-colored wooden block. This block has several horizontal notches or grooves along its top edge. The background is blurred, showing more of these wooden blocks stacked together.

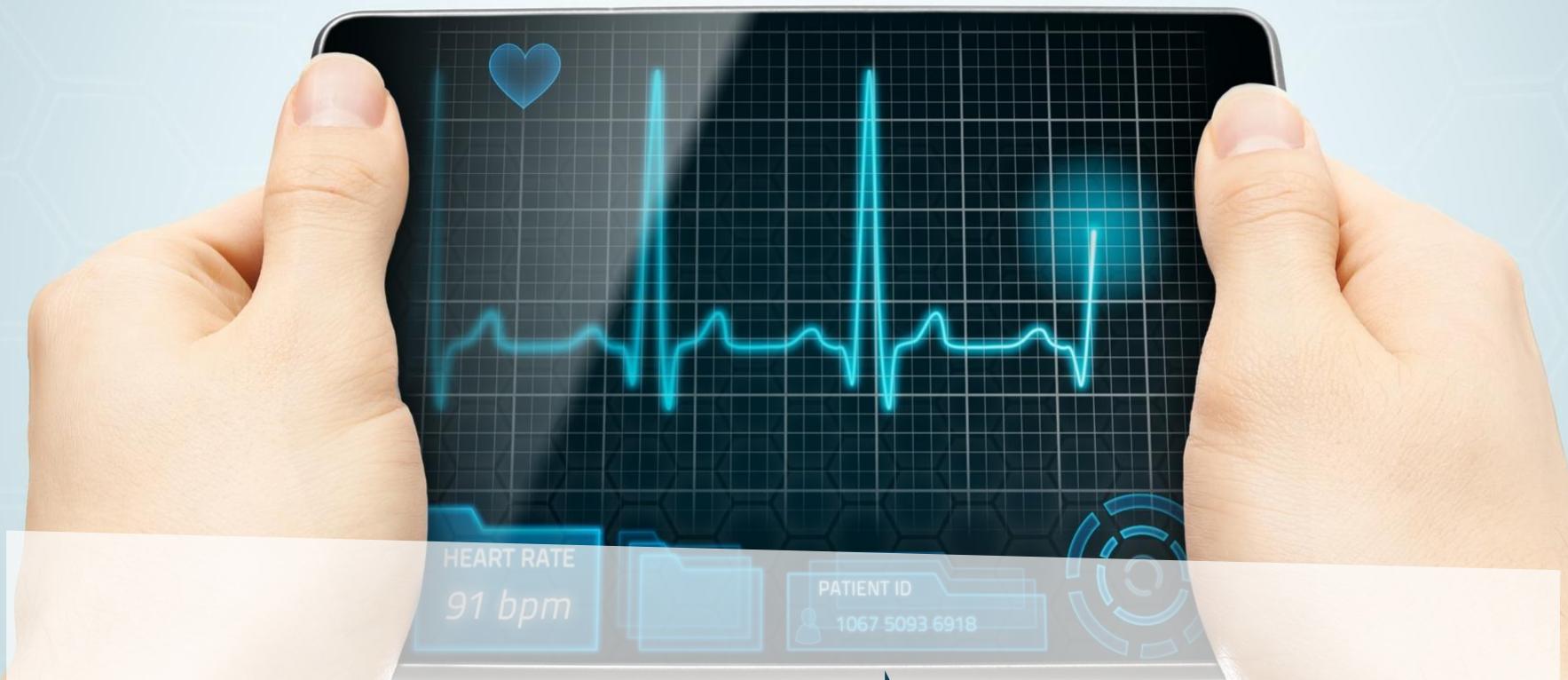
...y hay resistencias y barreras  
que vencer....



La gente mayor no  
es capaz de usar las  
nuevas tecnologías



**FALSO**



La telemedicina no  
es eficiente



**FALSO**

Évidences



No existen  
evidencias



FALSO

Abstract ▾

Send to: ▾

[BMJ](#), 2012 Jun 21;344:e3874. doi: 10.1136/bmj.e3874.

## Effect of telehealth on use of secondary care and mortality: findings from the Whole System Demonstrator cluster randomised trial.

Stevenson A<sup>1</sup>, Bardsley M, Billings J, Dixon J, Doll H, Hirani S, Cartwright M, Rixon L, Knapp M, Henderson C, Rose H, Hendy J, Newman S; Whole System Demonstrator Evaluation Team.

### ⊕ Author information

#### Abstract

**OBJECTIVE:** To assess the effect of home based telehealth interventions on the use of secondary health care and mortality.

**DESIGN:** Pragmatic, multisite, cluster randomised trial comparing telehealth with usual care, using data from administrative datasets. General practice was the unit of randomisation. We allocated practices using a minimization algorithm, and did analyses by intention to treat.

**SETTING:** 179 general practices in three areas in England.

**PARTICIPANTS:** 3230 people with diabetes, chronic obstructive pulmonary disease, or heart failure recruited between May 2008 and November 2009.

**INTERVENTIONS:** Telehealth involved remote exchange of data between patients and healthcare professionals for patients' diagnosis and management. Usual care reflected the range of services available in the trial sites, including telephone contact.

**MAIN OUTCOME MEASURE:** Proportion of patients admitted to hospital during 12 month trial period.

**RESULTS:** Patient characteristics were similar at baseline. Compared with controls, the intervention group had a lower admission proportion within 12 month follow-up (odds ratio 0.82, 95% confidence interval 0.70 to 0.97, P = 0.001). Mortality at 12 months was also lower for intervention patients than for controls (4.6% v 8.3%; odds ratio 0.54, 95% confidence interval 0.39 to 0.70, P < 0.001).

- ⊕ Randomized trial
- ⊕ COPD, Diabetes and heart failure
- ⊕ 3230 patients—19 months
- ⊕ Monitoring

*Telehealth is associated with lower mortality and emergency admission rates.*

Abstract ▾

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Telemed J E Health, 2015 Feb 5. [Epub ahead of print]

## Home-Based Telehealth Hospitalization for Exacerbation of Chronic Obstructive Pulmonary Disease: Findings from "The Virtual Hospital" Trial.

Jakobsen AG<sup>1</sup>, Laursen LC, Rydahl Hansen S, Oestergaard B, Gerdts TA, Emme C, Schou L, Phanareth K.

### ⊕ Author information

#### Abstract

**Background:** Telehealth interventions for patients with chronic obstructive pulmonary disease (COPD) on stable outpatients. Telehealth designed to handle the acute exacerbation that normally requires hospitalization be of interest. The aim of this study was to compare the effect of home-based telehealth hospitalization for exacerbation in severe COPD. **Materials and Methods:** A two-center, noninferiority effectiveness trial was conducted between June 2010 and December 2011. Patients with severe COPD exacerbation were randomized 1:1 either to home-based telehealth hospitalization or to continue standard treatment at the hospital. The primary outcome was treatment failure defined as re-admission due to exacerbation within 30 days after initial discharge. The noninferiority margin was set at 20% of the control group's risk of re-admission. Secondary outcomes were mortality, need for manual or mechanical ventilation or noninvasive ventilation, length of stay, physiological parameters, health-related quality of life, user satisfaction, healthcare costs, and adverse events. **Results:** In total, 57 patients were randomized: 29 participants in the telehealth group and 28 participants in the control group. The incidence of re-admission within 30 days after discharge could not confirm noninferiority (lower 95% CL, -24.8%; p=0.35). Results were also nonsignificant at 90 days (lower 95% CL, -16.2%; p=0.33) and 180 days (-16.6%; p=0.33) after discharge. Superiority testing on secondary outcomes showed nonsignificant differences between groups. Healthcare costs have not yet been evaluated. **Conclusions:** Whether home-based telehealth hospitalization is noninferior to conventional hospitalization requires further investigation. The results indicate that a subgroup of patients with severe COPD can be treated for acute exacerbation at home using telehealth, without the physical presence of medical professionals and with a proper organizational "back-up."

- .. Randomized controlled trial
- .. COPD
- .. 57 patients— 180 days
- .. Telehealth home hospitalization

*"The results indicate that a subgroup of patients with severe COPD can be treated for acute exacerbation at home using telehealth"*

Abstract ▾

Send to: ▾

*Ann Am Thorac Soc.* 2015 Mar;12(3):323-31. doi: 10.1513/AnnalsATS.201501-042OC.

## Impact of a telehealth and care management program for patients with chronic obstructive pulmonary disease.

Au DH<sup>1</sup>, Macaulay DS, Jarvis JL, Desai US, Birnbaum HG.

### ⊕ Author information

#### Abstract

**RATIONALE:** Improving outcomes and health resource use for patients with chronic obstructive pulmonary disease (COPD) care is a priority for health systems. The Health Buddy Program, a content-driven telehealth system coupled with care management, is designed to enhance patient education, self-management, and timely access to care.

**OBJECTIVES:** To examine the effects of the Health Buddy Program on resource use among Medicare patients with COPD who participated in a Centers for Medicare and Medicaid Services demonstration project from 2006 to 2010.

**METHODS:** Medicare fee-for-service beneficiaries with COPD who enrolled in the intervention at two participating sites were propensity-score matched to similar patients with COPD identified from a 5% random sample of Medicare beneficiaries. Difference-in-difference analyses descriptively compared the program's effect on quarterly healthcare resource use during the study period compared with baseline. Negative binomial models estimated the association of the program with resource outcomes adjusting for significant ( $P < 0.05$ ) baseline differences post matching.

**MEASUREMENTS AND MAIN RESULTS:** The effect of the Health Buddy Program on quarterly all-cause hospital admissions, hospital admissions for COPD exacerbations, and all-cause emergency department visits was assessed after matching. Intervention ( $n = 619$ ) and matched control subjects ( $n = 619$ ) had similar baseline characteristics after matching. The Health Buddy Program was associated with 23% lower quarterly all-cause hospital admissions and 21% lower quarterly respiratory-related hospital admissions compared with baseline for intervention beneficiaries. In subgroup analyses, patients who engaged in the intervention during the study period ( $n = 247$ ) demonstrated significantly lower quarterly hospital admissions for chronic obstructive pulmonary disease exacerbations.

- Randomized trial
- COPD
- 1238 patients—4 years
- Monitoring

*In subgroup analyses, patients who engaged in the intervention during the study period ( $n = 247$ ) demonstrated significantly lower quarterly hospital admissions for chronic obstructive pulmonary disease exacerbations.*

## Abstract ▾

Send to: ▾

Telemed J E Health, 2015 Mar;21(3):145-50. doi: 10.1089/tmj.2014.0058. Epub 2015 Jan 8.

## Long-term effects of 3-month telemetric blood pressure intervention in patients with inadequately treated arterial hypertension.

Neumann CL<sup>1</sup>, Menne J, Schettler V, Hagenah GC, Brockes C, Haller H, Schulz EG.

### ⊕ Author information

#### Abstract

**BACKGROUND AND AIM:** We have shown that better blood pressure (BP) control can be achieved by telemetric BP measurement (TBPM) in comparison with a standard-care control group (C-G). The aim of this study was to clarify if this will also lead to a better middle- and long-term BP control.

**SUBJECTS AND METHODS:** Fifty-seven patients finished the main study. After the 3 months run-in period, 40 patients, 18 from the TBPM group (TBPM-G) and 22 from the C-G, we obtained ambulant BP measurements with a mean follow-up of 20 months. Seventeen patients were lost to follow-up. BP target values were  $\leq 130/80$  or  $\leq 125/75$  mm Hg with diabetes or renal failure.

**RESULTS:** At the end of the follow-up, the systolic BP was  $121.2 \pm 11.2$  mm Hg in TBPM-G and  $125.4 \pm 11.8$  mm Hg in C-G, and the diastolic BP was  $72.8 \pm 10.9$  versus  $77.0 \pm 7.1$  mm Hg, respectively. Fifty-six percent in TBPM-G (p=0.024) had a controlled BP as defined by ABPM criteria.

**CONCLUSIONS:** TBPM helps achieve BP target values in patients with previously inadequately treated arterial hypertension and the benefit is sustained. Beyond its immediate application, in comparison with standard treatment, TBPM allows for a better BP adjustment in the long term as well.

- Randomized controlled trial
- AHT
- 40 patients— 20 months
- Telemonitoring

*“Beyond its immediate application, in comparison with standard treatment, TBPM allows for a better BP adjustment in the long term as well.”*

## Abstract ▾

Send to: ▾

Telemed J E Health. 2015 Jan;21(1):3-8. doi: 10.1089/tmj.2014.0021. Epub 2014 Dec 2.**Cost comparison between home telemonitoring and usual care of older adults: a randomized trial (Tele-ERA).**Upatising B<sup>1</sup>, Wood DL, Kremers WK, Christ SL, Yih Y, Hanson GJ, Takahashi PY.

## ⊕ Author information

**Abstract**

**BACKGROUND:** From 1992 to 2008, older adults in the United States incurred more healthcare costs than any other age group. Home telemonitoring has emerged as a potential solution to reduce these costs. The primary aim of the study was to evaluate whether the mean difference in total direct medical costs between older adults receiving additional home telemonitoring care (TELE) ( $n=102$ ) and those receiving usual care (UC) ( $n=100$ ) were significant. Inpatient, outpatient, emergency department, decedents, survivors, and 30-day readmission costs were evaluated as secondary aim.

**MATERIALS AND METHODS:** Multivariate generalized linear models (GLMs) and parametric bootstrapping were used to model cost and to determine significance of the cost differences. We also compared the ratio of mean costs.

**RESULTS:** From the conditional GLMs, the estimated mean cost differences (TELE versus UC) for inpatient, outpatient, and ED were -\$9,537 ( $p=0.068$ ), -\$8,482 ( $p=0.098$ ), -\$1,160 ( $p=0.177$ ), and \$106 ( $p=0.999$ ). The postenrollment cost was 11% lower than the prior year for TELE versus 22% higher for UC. The ratio of decedents to survivors was 2.1:1 (TELE) versus 12.7:1 (UC).

**CONCLUSIONS:** There were no significant differences in the mean total cost between the two groups. The TELE group had less variability in cost of care, lower decedents to survivors cost ratio, and lower total 30-day readmission cost than the UC group.

Randomized trial

Various pathologies

205 patients

Telemonitoring

*"The TELE group had less variability in cost of care, lower decedents to survivors cost ratio, and lower total 30-day readmission cost than the UC group"*

Abstract ▾

Send to: ▾

*J Am Acad Child Adolesc Psychiatry.* 2015 Apr;54(4):263-74. doi: 10.1016/j.jaac.2015.01.009. Epub 2015 Jan 29.

## **Effectiveness of a telehealth service delivery model for treating attention-deficit/hyperactivity disorder: a community-based randomized controlled trial.**

Myers K<sup>1</sup>, Vander Stoep A<sup>2</sup>, Zhou C<sup>2</sup>, McCarty CA<sup>3</sup>, Katon W<sup>4</sup>.

### **⊕ Author information**

#### **Abstract**

**OBJECTIVE:** To test the effectiveness of a telehealth service delivery model for the treatment of children with attention-deficit/hyperactivity disorder (ADHD) that provided pharmacological treatment and caregiver behavior training via videoconferencing.

**METHOD:** The Children's ADHD Telemental Health Treatment Study (CATTs) was a randomized controlled trial comparing a telehealth service model to a control service delivery model. Children referred by 88 primary care providers (PCPs) in 7 communities. Children randomized to the telehealth service model received 6 sessions over 22 weeks of combined pharmacotherapy, delivered by child psychiatrists, and caregiver behavior training, provided in person by community therapists who were located at a specialty mental health clinic and connected via videoconferencing. Children randomized to the control service delivery model received treatment with their PCP and had access to a telephone or video telepsychiatry consultation. Outcomes were diagnostic criteria for ADHD and oppositional defiant disorder, VADRS-Caregiver role performance on the Vanderbilt ADHD Rating Scale (VADRS) completed by caregivers (VADRS-Caregiver), VADRS-Teacher role performance on the VADRS completed by teachers (VADRS-Teachers) and impairment on the Columbia Impairment Scale-Parent Version (CIS-P). Measurements were made at baseline, 6, 12, 18, and 24 weeks, plus 5 assessments over 25 weeks.

**RESULTS:** Children in both service models improved. Children assigned to the telehealth service model demonstrated significantly more improvement than children in the augmented primary care arm for VADRS-Caregiver criteria for inattention ( $\chi^2[4] = 19.47$ ,  $p < .001$ ), hyperactivity ( $\chi^2[4] = 11.91$ ,  $p = .02$ ), combined ADHD ( $\chi^2[4] = 14.90$ ,  $p = .005$ ), VADRS-Teacher role performance ( $\chi^2[4] = 12.40$ ,  $p = .01$ ) and CIS-P impairment ( $\chi^2[4] = 10.00$ ,  $p = .04$ ). For the VADRS-Teacher diagnostic criteria, children in the telehealth service model had significantly more improvement than children in the augmented primary care arm ( $\chi^2[4] = 10.00$ ,  $p = .04$ ).

**Randomized controlled trial**

**ADHD**

**223 children—22 weeks**

**Videoconference**

*"The CATTs trial demonstrated the effectiveness of a telehealth service model to treat ADHD in communities with limited access to specialty mental health services."*

Abstract ▾

Send to: ▾

[Suicide Life Threat Behav.](#), 2015 Feb 17. doi: 10.1111/sltb.12154. [Epub ahead of print]

## Telehealth Monitoring of Patients with Schizophrenia and Suicidal Ideation.

Kasckow J<sup>1</sup>, Gao S, Hanusa B, Rotondi A, Chinman M, Zickmund S, Gurkis J, Fox L, Cornelius J, Richmond

### ⊕ Author information

#### Abstract

A telehealth system was developed to monitor risk following hospitalization for suicidal ideation. We hypothesized that 3 months of telehealth monitoring will result in a greater reduction in suicidal ideation. Veterans with schizophrenia and recent suicidal ideation and/or a suicidal attempt were recruited into a discharge program of VA TeleHealth Buddy® monitoring (HB) or Usual Care (UC) alone. Fifteen of 25 were randomized to HB and 10 to UC. Adherence in the use of the HB system during months 1-3 was, respectively, 86.9%, 86.3%, and 84.1%. There were significant improvements in Beck Scale for Suicide Ideation scores in HB participants. There were no changes in depressive symptoms. Telehealth monitoring for this population of patients appears to be feasible.

© Published 2015. This article is a U.S. Government work and is in the public domain in the USA.

PMID: 25688921 [PubMed - as supplied by publisher]

Randomized trial

Schizophrenia

25 patients—3 months

Monitoring

*There were significant improvements in Beck Scale for Suicide Ideation scores in HB participants. There were no changes in depressive symptoms. Telehealth monitoring for this population of patients appears to be feasible.*

# Original Research

## Cost-Utility and Cost-Effectiveness Studies of Telemedicine, Electronic, and Mobile Health Systems in the Literature: A Systematic Review

Isabel de la Torre-Díez, PhD,<sup>1</sup> Miguel López-Coronado, PhD,<sup>1</sup>  
César Vaca, MS,<sup>2,3</sup> Jesús Sáez Aguado, PhD,<sup>2,3</sup>  
and Carlos de Castro, PhD<sup>4</sup>

Departments of <sup>1</sup>Signal Theory and Communications, and Telematics Engineering, <sup>2</sup>Informatics, and <sup>3</sup>Statistics, University of Valladolid, Valladolid, Spain.

<sup>4</sup>Department of Informatics and Numeric Analysis, University of Córdoba, Córdoba, Spain.

### Abstract

**Objective:** A systematic review of cost-utility and cost-effectiveness research works of telemedicine, electronic health (e-health), and mobile health (m-health) systems in the literature is presented. **Materials and Methods:** Academic databases and systems such as PubMed, Scopus, ISI Web of Science, and IEEE Xplore were searched, using different combinations of terms such as "cost-utility" OR "cost utility" AND "telemedicine," "cost-effectiveness" OR "cost effectiveness" AND "mobile health," etc. In the articles searched, there were no limitations in the publication date. **Results:** The search identified 35 relevant works. Many of the articles were reviews of different studies. Seventy-nine percent concerned the cost-effectiveness of telemedicine systems in different specialties such as teleophthalmology, telecardiology, teledermatology, etc. More articles were found between 2000 and 2013. Cost-utility studies were done only for telemedicine systems. **Conclusions:** There are few cost-utility and cost-effectiveness studies for e-health and m-health systems in the literature. Some cost-effectiveness studies demon-

stration between professional groups. However, current telemedicine applications do not use the World Health Organization defines e-health as the delivery of healthcare by electronic means.<sup>2</sup> (m-health) can be defined simply as the use of wireless technologies to deliver health services and information in mobile devices such as mobile phones, tablet computers, and smartphones, etc.

A review of the literature suggests that there is a lack of evidence with which to fully assess the economic value of telemedicine, e-health, and m-health systems.<sup>3</sup> There are several costs associated with the development and implementation of these systems. Some of the costs, among others, are equipment costs, and communications costs. Two of the most common evaluation methods are cost-utility analysis (CUA) and cost-effectiveness analysis (CEA). CUA is used especially in health care assessments. The main objective of CUA is to estimate the cost of a health-related intervention and the benefit it provides in terms of the number of years lived in full health by the population. In health assessments, the benefits are usually expressed in quality-adjusted life years.<sup>4</sup> The National Institute for Health and Clinical Excellence defines quality-adjusted life years as a "measure of the length of life weighted by a valuation of their health-related quality of life." The weights for quality-adjusted life years are derived from individuals' preferences for different states of health.<sup>5</sup>

CEA, which is similar to CUA, is typically expressed in terms where the denominator is a gain in health from a measure (e.g., quality-adjusted life years) and the numerator is the cost associated with that gain.<sup>6,7</sup> Nowadays, the introduction of new e-health

### Systematic Review

### Various pathologies

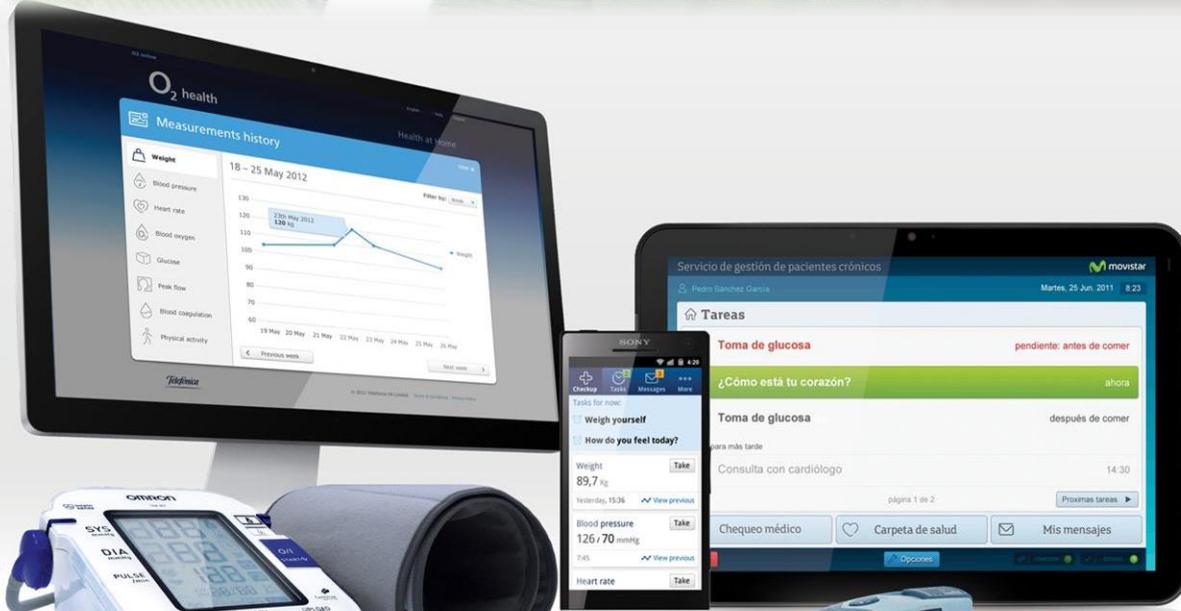
### Various methods

*Among the main limitations of the economic evaluations of telemedicine systems are the lack of randomized control trials, small sample sizes, and the absence of quality data and appropriate measures.*



Hay que afrontar un cambio!!!!





Envío de  
biomedidas

Mensajería

Agenda

Acceso a  
contenidos  
educativos

Histórico de  
biomedidas y  
dashboard

Botón de  
Contáctame

Envío de fotos

Video Conferencia

Mi tratamiento

Reminders



Gestión del paciente (inclusión / exclusión)

Control de la adherencia del paciente al tratamiento

Monitoramiento del paciente

Gestión de alertas clínicos

Visualización de las informaciones

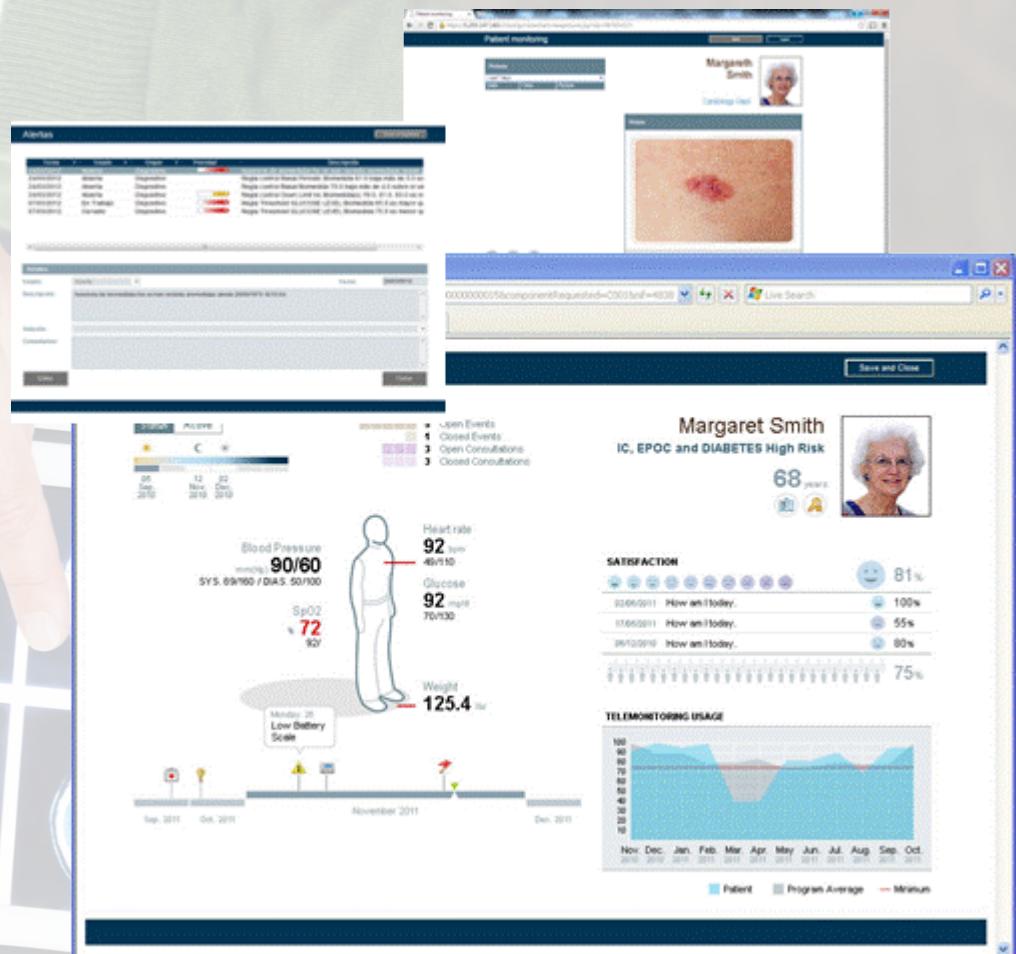
Customización del programa

Servicio de mensajería al paciente

Video Conferencia

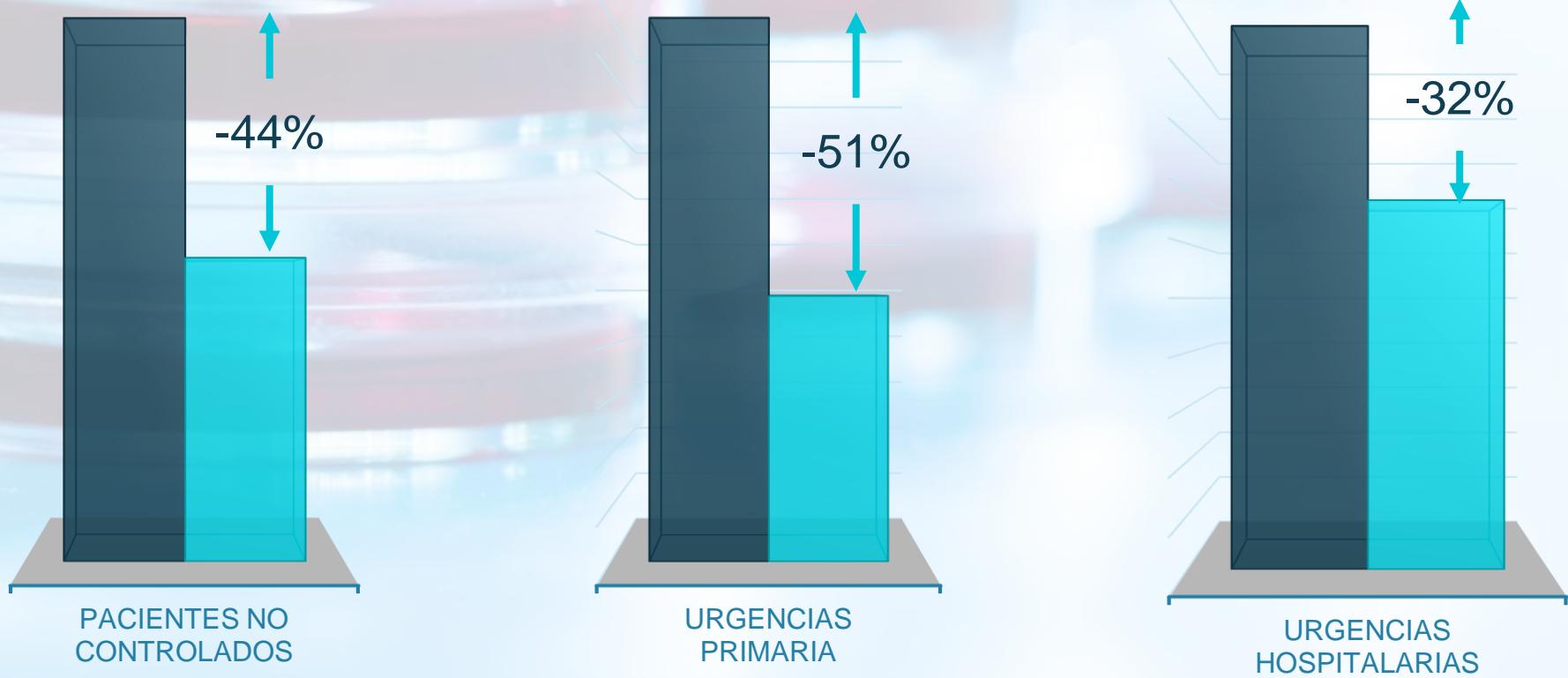
Definición del Programa (dosis y horario)

Monitorización de adherencia y compliance

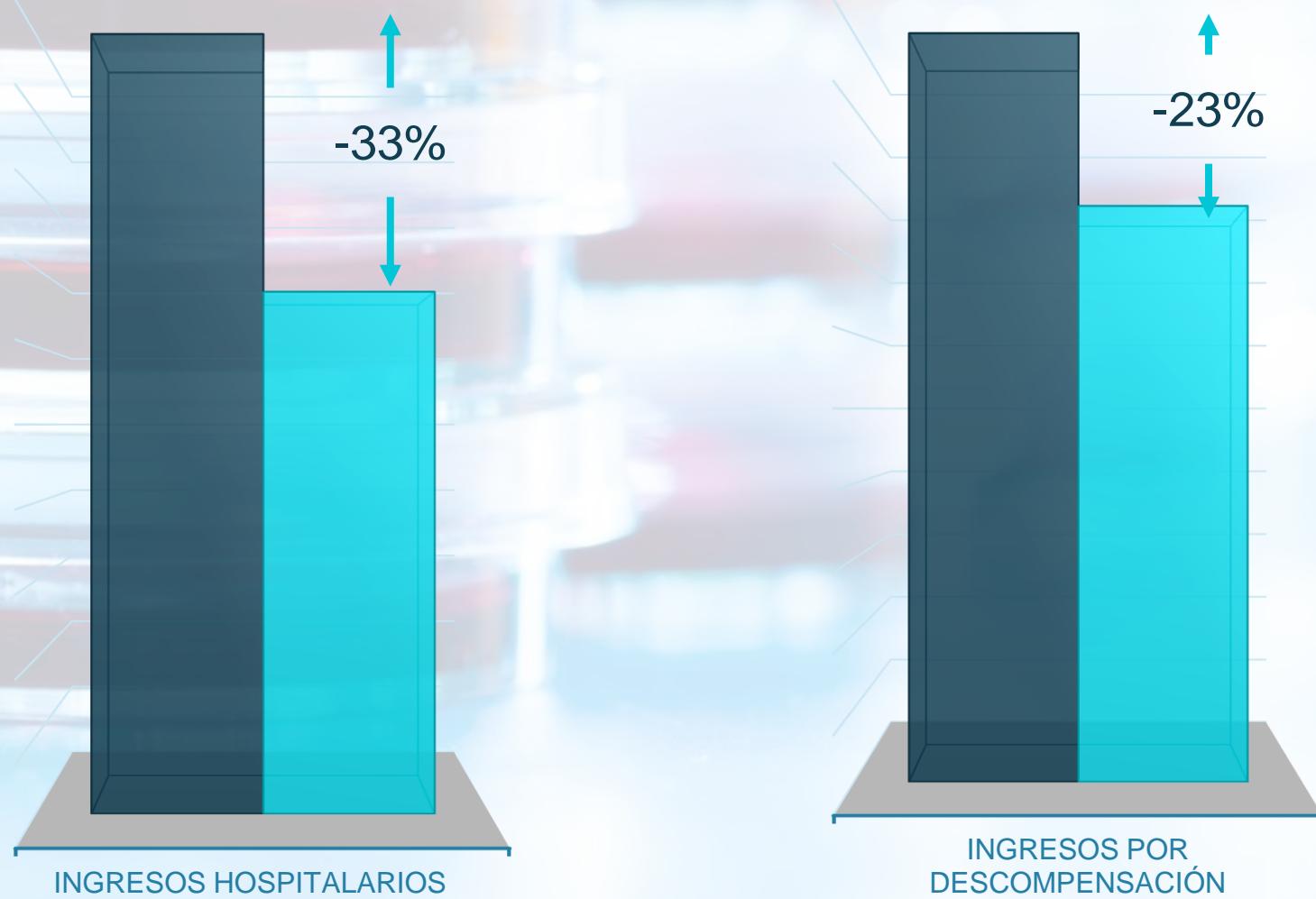


## Resultados PROYECTO Valcronic (Comunidad Valenciana)

- Más de 500 pacientes
- Pluripatológicos de alto riesgo
- 2 años de pilotaje
- Evaluación pre-post
- Gestionados desde AP



## Resultados PROYECTO Valcronic (Comunidad Valenciana)



# Conclusiones

- La opinión del paciente es excelente. El uso de los dispositivos de telemedicina en personas mayores es adecuado. La visión de los profesionales es positiva.
- Se mejoró el grado de control del peso, la presión arterial y la diabetes. Se redujeron un 51.9% las urgencias en AP y un 32,3 % en el Hospital.
- Se redujeron un 33.2% los ingresos por causa urgente y un 23,8% los ingresos por descompensación de las patologías de Valcronic.

A photograph of a long, straight asphalt road stretching into a bright horizon under a dramatic, colorful sky at sunset or sunrise. The sky is filled with warm, orange, yellow, and blue hues, with wispy clouds. The road has a white dashed center line and is flanked by green grass and hills on either side.

**NO HAY EXCUSAS  
PONGÁMONOS EN MARCHA**

*Telefónica*

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