

CONTACT

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Porto, Portugal

EDUCATION

2023 - PRESENT

UNIVERSITY OF ESSEX

MSc, Artificial Intelligence

2010 - 2016

ENGINEERING UNIVERSITY
OF PORTO

MSc, Bioengineering

SKILLS

- Leadership
- Stakeholder Management
- Ideation Workshops
- Risk Management
- Agile Project Management
- Management Coaching
- Pre-Sales
- Product Management

LANGUAGES

- English (Fluent)
- Portuguese (Fluent)
- Spanish (Intermediate)
- Croatian (Basics)

CERTIFICATIONS

- AI Product Management
- CSPO
- Outsystems Sales
- Outsystems Delivery Specialist

JOÃO TORRES

DELIVERY MANAGER

PROFILE

Experienced Delivery Manager with a strong foundation in agile project management, team leadership, and strategic execution. Co-founder of Uxtopia, a UX testing SaaS platform that secured funding from Startup Porto and Startup Chile, leading the product from concept to market. Adept at managing cross-functional teams to deliver projects on time and within budget, with a proven ability to align business goals with user needs. Currently pursuing an MSc in Artificial Intelligence at the University of Essex to deepen technical expertise and drive innovation in product development.

WORK EXPERIENCE

2021 - PRESENT

valantic LCS

Delivery Manager

- Oversee 5 to 7 cross-functional delivery teams simultaneously
- Ensure budget commitments and delivery quality standards are kept, with the goal of maintaining a 4.9/5 customer satisfaction score
- Own a \$5M annual delivery budget split across multiple projects
- Collaborated with sales and pre-sales teams to develop winning proposals, contributing to 120% revenue growth since 2021

valantic LCS

2018 - 2021

Engagement Manager

- Led discovery sessions with cross-functional teams to shape new initiatives, validate hypotheses, and define product requirements, using user research and competitive analysis to inform decisions
- Organized and facilitated sprint planning, stand-ups, and retrospectives, improving team cohesion and productivity
- Led 2 award-winning projects, which were recognized with Innovation Awards for delivering cutting-edge solutions

Uxtopia

2016 - 2018

Co-Founder

- Co-founded Uxtopia, a UX testing SaaS platform funded by Startup Porto and Startup Chile, overseeing product development from ideation to market launch
- Led a lean development team of 4 people, split between engineering and UI/UX
- Prioritized tasks and features through market research
- Led live user testing sessions to gather product feedback