

Xueer Ning

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Objective: To become a Pledge of Alpha Kappa Psi Gamma Nu

Education

Babson College, Wellesley Hills, MA

Expected Graduation: 2020

Bachelor of Science in Business Administration

Current GPA: 3.17 / 4.0

Concentration: Marketing, Strategic Management and Entrepreneurship

Dean's List

Union Catholic High School, Scotch Plains, NJ

September 2014 – June 2016

High School Diploma

Cumulative GPA: 4.0 / 4.0

Honors Program

Professional Experience

Yize Coal Mine Ltd, China

Summer 2017

Public Relation Intern

- Collected the industry market analysis reports in order to determine the potential growth strategy
- Foster new partner relationships with potential clients and supplies in the Asian market

Grand Bazaar Restaurant, China

Summer 2016

Management and Marketing Intern

- Expanded operations, offered large scale events and catering opportunities, increased revenue and customer base, receiving up to 18% increases in sales revenue in 3 outlets
- Set up social media accounts and advertising on local apps, increased the volume of customers

Industrial and Commercial Bank of China

Summer 2015

Assistant

- Facilitated customers with Bank's International Business, especially in international wire transfers
- Coordinated with team members and other departments for relevant issues related to job profile

Leadership & Activities

Global Leadership Organization

August 2016 – May 2017

Vice President of Alumni Relations, Babson College

- Facilitated a Babson College organization in co-operation with AIESEC US, one of the largest youth-led leadership organization in the world, offering global internships and volunteering opportunities to college students, spreading the message of global citizenry under the guidance of the UN

Oriental Connect International Volunteer Association, Indonesia

December 2016 – Jan 2017

Volunteer

- Educated Balinese students, teachers, and locals to speak in the English language with limited teaching materials while immersed in the foreign Balinese culture
- Cleaned turtle conservation centers, fed turtles, and took care of disabled sea turtles; garbage picking

Student Council

December 2014 – June 2016

President of Minorities

- Represented and spoke out for the students of different ethnic groups; worked with students to resolve problems, and consulted students on any issue of importance
- Awarded "Lady of Wisdom, National Honor Society" in recognition of leadership efforts

Asian Club

January 2015 – June 2016

President

- Cultivated awareness and promoted the understanding of Asian cultures by holding cultural festivals

Skills & Interest

- Chinese, Microsoft PowerPoint, Excel, Access, Word, Minitab, Cross Country Varsity, Dance

