

Christopher R. Lally

Babson College **Class of 2020**

231 Forest Street Wellesley, MA 02481 – Box 904

(401) 864-3181 (cell)

clally1@babson.edu

www.linkedin.com/in/clally/

Educational Experience

Babson College: Pursuing a Bachelor's Degree in Business Administration

College GPA: 3.32/4.0

Activities: Outdoors Association, Butler Venture Accelerator Program, CODE (executive board), E-Tower, AKPsi Candidate

Elective Abroad: Made in Japan: Culture and Opportunities

- Will explore the institutional environment and entrepreneurial opportunities within Japan

Wellesley, MA

May 2020

Tokyo & Chiba, Japan

January 2018

Professional Experience

Jinn Tech LLC – Independent Contractor, Sales Website Design & Development

- A design and development company delivering professional software solutions to our customers

- Attract new potential customers while attending conferences, summits, and other networking events
- Work with customers to design (Dreamweaver/Photoshop/Illustrator) and develop websites

Think Board – Independent Contractor, VP of Sales & Partnerships

- A company selling innovative products that can transform any smooth surface into a white board

- Build and maintain customer relationships including those at universities, corporate offices, and business accelerators
- Develop new business operational strategies and help conduct intern search

Clean Cord – CEO, Foundations of Entrepreneurship and Management Class

- A single product company selling a tool for cord organization

- Oversee the 20-person team to successfully design and import

Importing & E-Commerce Business: Foam Family - Founder and CEO

- A company devoted to providing the highest quality memory foam cushions to customers worldwide

- Work directly with Chinese manufacturers to design and produce high quality seat cushions
- Set up online distribution channels including a dedicated product website, Amazon, and eBay
- Hire and train employees to ship cushions and maintain customer relations

Donut Delivery Service: Old Lyme Donuts – Founder and CEO

- A service based company delivering freshly baked donuts in Old Lyme, CT during summer weekends

- Develop relationship with local donut bakery and negotiated terms of partnership
- Build a dedicated website for Old Lyme residents to order and pay for their donut delivery
- Hire and train employees to deliver donuts and maintain social media marketing campaigns

Lawn Mowing and Landscaping Business: Lally's Lawn Mowing – Founder and CEO

- A service based company providing the highest quality of lawn care to RI residents

- Acquire customers in the neighborhood
- Hire and train employees to mow, weed wack, and maintain customer relations

Envision – Intern, Innovative Technology Consultant and Customer Relations Associate

- A company offering world class innovative technology consulting services to customers nationwide

- Maintain website and server performance at multiple server locations
- Attend technology conventions and acquire new customers
- Remotely configure and maintain thousands of customer virtual desktop configurations across the country

Natick, MA

October 2016 – Present

Newton, MA

October 2016 – Present

Cumberland, RI

December 2014 –

August 2016

Old Lyme, CT

June 2014 – August 2016

Cumberland, RI

June 2013 – August 2016

Pawtucket, RI

June 2015 – April 2016

Volunteer Experience

Children's Shelter of Blackstone Valley (Eagle Scout Project), Meriam Hospital IT, RI Food Pantry, Toys for Tots, Mount Saint Rita Assisted Living, Cumberland Youth Track Program, Various Track/Cross Country events, Cumberland High School Tutoring, Cradles to Crayons (FME)