# **Alexander Shaun Tiu Tan**

231 Forest St, Babson Park, MA, 02457, USA | +1 9176287290 | atan2@babson.edu

## **Education**

## **Singapore Management University**

Aug 2016 – Apr 2017

• Studied for my freshman year of collegiate education

#### **Babson College**

Aug 2017 – Present

- Candidate for Bachelor of Business Management with a concentration in Marketing
- Expected date of graduation: May 2020

## **Xavier School, Manila Philippines**

Jun 2003 - Jun 2016

- · Graduated March, 2016
- · Recipient of IB Diploma

### **Co-curricular Activities**

### **President, SMU ICON Pinoy Barkada**

Jan 2017 – May 2017

- Executed all university-wide club events with the goal of cultivating Philippine cultural awareness across the student body; led to a 20% increase in club members
- Supervised the finances of the committee and decreased spending by 30%
- Collaborated with other student bodies to execute successful intercultural events, attracting an average of 100
  participants per event

## **Class President, Xavier High School**

Jun 2014 – Mar 2016

- Provided support and aid and leadership to my classmates
- Collaborated with teachers to create mock exams for the entire cohort of students

## **Sponsorships Subcommittee Head, Voice of the Youth Committee**

Jun 2014 - Mar 2016

- Produced a variety of event merchandise and promotional videos for the annual charity event that increased proceeds by over 40%
- Earned up to USD 15,000 from sponsorships and USD 7,500 in merchandise sales

## The Apprentice Entrepreneurship Case Competition Champions

Oct 2015 - Feb 2016

- Created and operated a Chinese food concessionaire that garnered over SGD 10,000 in sales
- Liaised with a selection of suppliers and decreased food costs by over 20%
- Secured three awards: "The Investor's Pick" with the best profitability and return of investment, "The Crowd Pleaser" with the best sales and customer feedback, and "The Apprentice" as the Overall Champions

# **Experience**

### **Business Development Intern, Grab (Manila, Philippines)**

June 2017 – July 2017

- Along with colleagues, developed the new "GrabRewards" loyalty program of Grab that increased the average customer sign-ups by 10%
- Aided in obtaining partnerships with local business, which increased the average rides per day by 65 rides

# **Community Service**

Medical Mission April 2015

• Partnered with various health organizations and donated a total of USD 7,500+ worth of medicine to Barangay Buwayang Bato in the Philippines

#### **Charity Movie Screening**

November 2015

• Earned USD 5,000 from conducting a movie screening, resulting in the donation of toys to the Visions of Hope Foundation for the indigenous children of the Philippines

#### **Skills/Hobbies**

- Fluent in English and Tagalog, and conversational in Mandarin and Hokkien
- Events planning, dragon boat, boxing, football and travelling
- Proficient in Microsoft Office