

# RISHI MEHTA



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## EDUCATION

### **Babson College, School of Business**

B.S. in Business Administration

GPA – 3.4/4.0 (Dean's List Award – Spring 2018, Summer 2018)

Relevant Coursework – Managerial Accounting, Operations Management, Foundations of Management and Entrepreneurship, Quantitative Methods for Business Analytics, Introduction to Financial Accounting and Business Law.

### **NSS Hill Spring International School**

International Baccalaureate Diploma Program

**Boston, MA**

May '21

**Mumbai, India**

May '15

## EXPERIENCE

### **Babson India Symposium - Core Team Member, IT Team Head**

- Organized the annual event, which invites renowned speakers
- Led the undergraduate IT team, which is in charge of the website and online marketing

**Boston, MA**

Aug '18 – Present

### **Dam Good Tees - CTO and Operations Manager**

- Developed the company's website using HTML and Dreamweaver, and managed the online store and online sales
- Generated 87% of all sales through the online store on the website
- Oversaw the operations department, managed the inventory count

**Boston, MA**

Jan '18 – July '18

### **Policy Boss – Landmark Insurance Brokers – Sales Intern**

- Trained under the insurance department and mutual funds department for selling mutual fund schemes
- Analyzed and evaluated sales pitches made by the call center, and improved the pitches
- Participated in sales meetings for insurance renewals and selling mutual fund schemes, leading to 7 successful sales

**Mumbai, India**

Sept '17 – Dec '17

### **Farm Project - Project Co-lead**

- Led a water harvesting project, in order to support 2 villages in the area, by creating a new water source
- Executed and led a project to plant 500 trees, allowing distribution of fruits to around 100 villagers at a subsidized rate
- Recommended to build 2 bore wells in order to create a new water supply, and use it to further support villagers

**Kolad, India**

2014 - 2017

### **Terra Floritech - Website Developer and Designer**

- Analyzed the client's expectations, and developed a website for the company
- Coded the website using HTML in Adobe Dreamweaver, incorporating all of the company's requirements
- Designed the company's logo using Adobe Illustrator

**Mumbai, India**

Nov '16 – Feb '17

## ACIVITIES AND COMMUNITY SERVICE

### **Squash - Player**

- Team member of the Babson College Varsity Team, represented the College at inter-college competitions
- Member of the Babson Squash Club

**Boston, MA**

Jan '18 – Present

### **Model United Nations - Delegate**

- Participated in Harvard MUN Beijing, China 2015
- Participated in Harvard MUN Hyderabad, India 2015
- Honorable Mention in Spring MUN from 2015 – 2017

2015-2017

### **Light of Life Trust – Volunteer**

- Led the setup of a new center by raising 200,000 INR to clean, paint, furnish and decorate the new center
- Taught the children topics in Mathematics and English, and organized workshops for teaching other subjects

**Mumbai, India**

May '16 – Nov '17

## PERSONAL PROJECTS

### **Research Project - Author**

Research Question - To what extent has google cardboard changed the way users view multi-media files?

- Contacted 2 companies and 5 experts in the Virtual Reality industry to gain primary sources of information
- Surveyed 50 users of Virtual Reality to collect raw data about firsthand experience
- Interpreted primary sources and secondary sources of information to reach a conclusion to the research question

**Mumbai, India**

Nov '16 – Feb '17

## SKILLS AND INTERESTS

**Computer Skills:** Objective-C, C++, Microsoft Office, HTML, Adobe Dreamweaver, iMovie

**Languages:** English (Native), Hindi (Native), Gujarati (Native), French (Basic)

**Hobbies:** Squash, Soccer, Scuba-diving, Running, Travelling, Watching Movies, Reading