

Nicholas Taniadi

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EDUCATION

Babson College; Wellesley, MA

Expected: May 2020

- Candidate for Bachelor of Science
- Concentration: Finance
- Major: Business Administration; GPA: 3.96

WORK EXPERIENCE

Babson College, Wellesley, MA

August 2017 – Present

Foundations of Management and Entrepreneurship (FME) Mentor

- Mentor for over 40 students participating in Babson College's flagship course
- Worked together with professors to facilitate classes and lectures
- Consulting role for all of the FME businesses in the class
- Maintaining grade books and class attendance for the academic year

PT. Corin Gemilang, Surabaya, Indonesia

July 2017 – August 2017

Sales and Marketing Intern

- Analyzed sales patterns by dividing Surabaya into the West and East regions
- Formulated and presented plans to increase sales for autoclaved aerated concretes (AAC) and cement product lines
- Researched competitor's preferred marketing tactics for the marketing team
- Determined which product feature is most valuable to customers based on interviews and observation

PT. Charoen Pokphand, Jakarta, Indonesia

September 2015 – October 2015

Rotational Internship

- Shadowed the work of the HR manager at Charoen Pokphand
- Contributed at sales team meetings to gain insights into marketing techniques and activities employed by the company
- Observed the day-to-day tasks of a production manager at a Poultry Feed factory
- Analyzed reasons for and against the company investing in a new production plant in Surabaya, Indonesia

PT. Hompimpa Shop, Surabaya, Indonesia

March 2014 – April 2014

Sales Intern

- Managed inventories that were recently received from central branch
- Direct sales experience by interacting with customers
- Sorted clothing based on different categories; basic manual inventory management

LEADERSHIP EXPERIENCE

Babson College, Wellesley, MA

August 2017 - Present

Honor Board Member

- Maintaining a safe environment for Babson College students by promoting adherence to the honor code
- Involved in hearings to determine whether any sanctions are necessary for students who allegedly broke the student conduct

AIESEC Organization, Boston, MA

February 2017 – August 2017

B2B Manager

- Searched for leads to expand the list of pipeline companies to sign an official partnership with AIESEC U.S.
- Networked with potential company recruiters to establish relationships
- Managed incoming interns from overseas, assigned housing for them around the Greater Boston Area

Sekolah Ciputra, Surabaya, Indonesia

August 2013 – May 2015

Senior Secretary

- Formed the leadership team at Sekolah Ciputra to lead the student body
- Handled communication between the leadership team and other council members
- Maintained records of every Student Council meetings
- Drafted and revised proposals to be sent to the High School Principal for approval

SKILLS

- **Language:** English, Chinese, Indonesian
- **Technical:** Microsoft Office, Minitab, @Risk, Regression Analysis, Valuation Principles
- **Certifications:** Fundamentals of Market Structure
- **Interests:** Sci-Fi, Traveling, Food, Fitness