(714)779-5157 | mlau3@babson.edu

EDUCATION

Babson College Wellesley, Massachusetts

Presidential Scholar

• Received credit at Babson College for 5 AP tests and 1 college course

ADDITIONAL EDUCATION

Troy High SchoolDean's List, National Merit Commended Scholar

Fullerton, California August 2014-May 2017

August 2017-May 2021

• Cumulative Weighted GPA: 4.44/5.0 All honor classes, 11 AP classes, 4 IB classes

Babson College

Wellesley, Massachusetts August 2016

Entrepreneurial Development Experience

· College course for high school seniors to advance knowledge in entrepreneurship. Develop and launch student run venture in a team of five

Fullerton College & California State University, Fullerton

Fullerton, California July 2013-May 2017

Business, Math, English, Fashion

Cumulative GPA: 4.0/4.0; English: College Writing, Critical Reasoning and Writing; Math: Trigonometry & Calculus

• Business Law: Legal Environment of Business; Fashion: Basic Sewing Techniques

WORK EXPERIENCE

The Fund for Babson College

Babson College

Phonation Caller September 2017-Present

• Call Babson alumni and parents to raise financial support and increase the College's donor numbers through phone solicitation

Bank of America Newport Beach, California

Student Leader Paid Intern

June-August 2017

- Interned at Goodwill of Orange County, the biggest non-profit in Orange County with over 1,600 employees.
 - Rotated across six different departments to assist critical daily tasks. Participated in week-long National Leadership Summit in Washington D.C.

North Orange County Community College District

Student Intern

Anaheim, California

October-December 2016

Shadow different staffs' jobs under Vice Chancellor of Finance and Faculties. Learn proposed budget, financial report, district strategic directions

Ling Ling Chang's Campaign for State Senate

Brea, California

Telemarketer Intern

September-November 2016

• Call delegates to confirm vote, maintain office, canvass, attend social events

New Light Knitting Factory LTD.

Marketing & Production Manager Intern

ZhongShan, China

June 2016

- Follow up sales-orders and prepared presentation materials for marketing representatives
- Review 30 block orders and verified details like production dates correspond with action calendar
- Follow up on orders of supplies such as fabric & thread to ensure that the production line has sufficient materials to manufacture garments

State Farm Insurance Walnut, California

Marketing Assistant

June-August 2014

- Implement strategic marketing plan by designing promotional fliers and compiling list of 2000 prospects to mail advertisement
- Follow up with phone calls and direct visitations inviting prospects to talk to the insurance agent

LEADERSHIP EXPERIENCE

Sustainability Club *Co-Vice President of Marketing*

Babson College

September 2017-Present

Work with project leaders to design marketing campaigns, advertise events on social media and on campus

• Work with project leaders to design marketing campaigns, advertise events on social media and on campus

President & Blood Drive Coordinator

Troy High School, California

January-May 2017

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- Coordinated quarterly blood drives with 1,152 lives saved in my senior year.
- In charge of club meetings, fundraising events, socials, and designing booth for annual Red Cross Children Safety Festival
- Previous positions held in Red Cross: External Publicity, Intern

Parent Teacher Student Association (PTSA) Student Leadership Group

Troy High School, California

September 2016-May 2017

Coordinate winter and spring service projects including Pathways of Hope Food Drive & seek out community service projects to support

• Student representative for School meetings. Helped plan Disneyland Leadership Camp for student leaders to learn leadership skills

Varsity Tennis

Troy High School, California

Captain

Teacher

President

Red Cross

August-December 2016

• Lead team for tennis drills, exercises, and warm-ups. Varsity tennis all 4 years. Freeway League Finalist in 2016.

First Evangelical Church of Diamond Bar

Diamond Bar, California

January 2013-2016

• Teach children in kindergarten and organize fun, engaging activities for children to learn

Future Business Leaders of America (FBLA)

Go Green Project Chapter Coordinator

Troy High School, California

January 2015

- Coordinate volunteer events & teach club members the importance of being environmentally conscious
- 2nd and 5th place for Insurance & Risk Management in FBLA Southern Sectionals