

DANIEL WANG

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Education

Babson College School of Business Wellesley, MA, United States
Bachelor of Science: Entrepreneurship – GPA 3.37 | Dean's List Recipient 2021
Relevant Coursework: Business Law, Electronics, Financial Accounting, QTM Business Analytics I
Hunter College High School New York City, NY, United States
High School Diploma – GPA 3.28 2017
Relevant Coursework: AP Computer Science, AP Calculus, AP Psychology, Advanced Essay Writing, Astrophysics, Cosmology, Internal Medicine, Neuroscience, Organic Chemistry

Experience

Gaming Legends LLC New York City, NY
Chief Operating Officer 5/2016 to Current

- Assisted over fifty customers with professional customer service while maintaining a 99.7% positive feedback rating
- Sought out materials for 30-40% below market value and consistently negotiated with multiple suppliers at a time
- Developed a counting method that decreased production time per unit and reduced total incorrect orders by 50%

Flushing Night Out New York City, NY
Event Coordinator 06/2015 to 08/2016

- Contacted and negotiated with small business owners to create summer night markets to engage the Flushing community
- Increased Flushing Night Out's event attendance by over 50 through implementing Snapchat Filters and Snapchat Stories
- Coordinated, monitored, and planned security to ensure events were safe and conducted smoothly

Beijing Chinese School New York City, NY
Teaching Assistant 05/2013 to 08/2013

- Utilized language proficiency (Mandarin Chinese and English) to communicate effectively with parents
- Taught Chinese lesson demonstrations while exercising great patience through handling students of a younger age (5-10)
- Focused on the growth and development of each individual student through unique and personalized tasks

One Flushing New York City, NY
Data Analyst 04/2014 to 09/2014

- Interviewed and surveyed residents of Flushing to better understand its community demographic distribution
- Generated Excel spreadsheets and PowerPoint presentations to portray the evolving immigrant population in Flushing
- Increased One Flushing's social media presence by over 100 followers through scheduled Facebook and Instagram posts

Leadership & Professional Development

Wang Enterprises TCG New York City, NY
Founder and CEO 04/2017 to Current

- Established a strong online store that sold YuGiOh cards, Pokémon cards, various toys, and gaming collectibles
- Assisted over 100 customers with professional customer service while maintaining an overall 100% positive feedback rating
- Purchased cards for 30-40% below market value while consistently negotiated with suppliers on a daily basis
- Have sold over 900 units up to date with varying profit margins and have generated over \$12,000 in lifetime revenue

Harüfu Wellesley, MA
Human Resources 12/2017 to 04/2018

- Fostered and maintained a civil and efficient work environment, while ensuring safe and healthy relations amongst members
- Provided emotional and mental support for members, as well as weekly check-ins with individual members
- Created monthly Peer Evaluation Feedback forms to assess the satisfaction rates amongst the entire company

Hunter College High School Boys Varsity Badminton New York City, NY
Team Captain 04/2015 to 06/2016

- Created a strong culture that emphasized teamwork and cohesiveness while giving inspirational and galvanizing speeches
- Motivated and lead the team to the city finals for two consecutive years and voted MVP for two consecutive years
- Committed approximately 20 hours a week to practicing, watching film, and playing matches while maintaining a heavy course load

Skills / Interests

Computer: Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Minitab, Adobe Photoshop (Basic)
Language: Chinese (Fluent with Basic Reading and Writing Skills)
Interests: Sustainability, Space Exploration, Augmented Reality, Virtual Reality, Artificial Intelligence, Traveling, Athletics
Extracurricular Activities: Babson Asian Pacific Student Association, GIVE (Volunteer Services)
Others: Published Writer for Chinese World Journal