# HoKwong "Andrew" Fu

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## Education

## BABSON COLLEGE, SCHOOL OF BUSINESS

Wellesley, MA May 2020

Candidate in Bachelor of Science in Business Administration, GPA: 3.71 G.A.P Cohort, Dean's List 2017, Babson Merit Step Grant Recipient

#### NEWTON SOUTH HIGH SCHOOL

Newton, MA

GED, GPA: 3.6

**Resident Assistant** 

June 2016

John C. Chaffin Scholar, 2015 GELF Scholar, 2016 State Scholarship Winner, Johnson & Wales University 2016 State Scholarship Winner, NLE Certificate of Honorable Merit- Summa Cum Laude, Best Overall Pitch at Harvard Summer Business Academy

# Experience

## **BABSON RESIDENTIAL EDUCATION**

Wellesley, MA

August 2017- Present

- Serves Babson College as a peer leader, educator, and employee
  - Responsible to build community and provide opportunities for growth through planned residential programming
- Pitch and customize budgets for events to build vibrant residential communities
- Mediate conflicts between 15 residents
- Received training in Incident Documentation, Mental Health Gatekeeping, Gender-based Misconduct, and Interpersonal Conflict Management

TRADR Newton, MA

# **Regional Marketing Director**

August 2015- July 2016

- Developed and optimized marketing strategy for local region through research and experimentation
- Pursued and pitched partnership opportunity with local high school
- Assessed new methods to incentivize referrals through current users
- Gained over 300+ unique users in local region

# **Leadership and Activities**

# **BABSON CODE** (Community of Developers and Entrepreneurs) Vice President of Recruitment

Wellesley, MA September 2017- Present

• Develop growth strategies for Babson CODE through board meetings

• Leverages personal networks to reach potential corporate sponsors

LION'S ROAR Newton, MA

## **Business Manager**

September 2015- June 2016

• Sold \$3000+ of advertisements, more than the past three business managers combined

## **LIGERBOTS**

## **Head of Sponsor Relations**

• Successfully gained Dunkin' Brands as sponsor via business pitch

# **Skills & Interests**

**Technical:** HTML/CSS, Statistical Modeling with StatTools in Excel

**Language:** Fluent in Mandarin Chinese and Cantonese **Interests:** Piano Playing, Bodybuilding, Challenges