

Nikhil Goyal

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EDUCATION

Babson College, School of Business | Wellesley Hills, MA, USA |

May 2020

Candidate for Bachelor of Science | Areas of interest:

Entrepreneurship, Marketing, Finance

Languages Spoken: Native English & Hindi; Elementary French and

Thai | High School: NIST International School, Bangkok, Thailand.

EXPERIENCE

Nick of Time

- Discovered a strong demand for fine coffee from Africa and created venture to exploit this niche but growing market.
- Key activity involves sourcing coffee from key East African and Indian plantations for sale in the Indian and North-American markets. Working with three full-time employees based in Delhi, India.
- Current Volumes are in excess of 500 Kg per month across eleven products in three product categories.

FairNIST Coffee Co.

- Launched a fair trade coffee business in Thailand working with Karen coffee farmers in the Thai-Burmese border.
- Networked with those in the coffee industry, non-profit organization executives and other influential figures.
- Raised \$13200 for community development projects as net profits from coffee business.
- Received the prestigious Council of International Schools (CIS) International Student Award for this project.

LEADERSHIP

Foundations in Entrepreneurship and Management Student Mentor

- Employed as a part-time mentor for students starting small businesses in groups upon the recommendation of faculty and peers.
- Responsible for advising students on business ideas, strategies for implementation and for helping to resolve team conflict.

AIESEC Serbia

- Interned at two SMEs during a six-week period, getting exposure to the tourism and education industries while based in Novi Sad, Serbia.
- Key responsibilities included developing a marketing strategy to increase tourist traffic from emerging economies to Serbia; Creating a new curriculum for kindergarten students that increases cross-cultural understanding.

Freeland Foundation

- Worked with the Marketing and Communications department of the international NGO to promote the organization's work to a variety of different audiences, including the public and potential sponsors.
- Developed Educational packs about wildlife trafficking for use by primary and middle school teachers in Thailand.
- Helped develop the 'WildScan' application for Android smartphones to help identify animals under different conservation statuses. App helps enforcement agencies to identify animals during transit and check the legality of shipments.

Model United Nations (MUN)

- Led the Model United Nations team junior and senior year of high-school, which involved organizing and running practice debate sessions. Mentored a team of sixty students.
- Nominated and subsequently elected Secretary General for Bangkok's International School MUN Association, organized event for four hundred delegates.

ON-CAMPUS INVOLVEMENT

Global Leadership Organization (Formerly AIESEC@Babson)

- Founding Executive-Board member of organization with a mission to increase cross-cultural understanding at Babson.
- Main responsibilities include marketing, financing of activities and increasing student participation. Eighteen new members recruited directly as a result of personal marketing.
- Speaker at event about Third-Culture Kids (TCKs), sharing personal experiences on both a personal and professional level.

QUALIFICATIONS & INTEREST

Diplomas & Certificates: Bilingual International Baccalaureate Diploma; Global Citizen Diploma with Distinction; International Baccalaureate Middle-Years Program Certificate; NIST High School Diploma

Awards: Council of International Schools (CIS) International Student Award

Skills: Self-reliant, Ability to Multitask, Leadership & Mentorship, Teamwork, Relationship Building, Strategic Decision Making

Computer: Microsoft, Excel, Word, PowerPoint, Adobe, Minitab (Statistical Modeling),

Interests: Travel, Culinary Arts and Foreign Languages