

# RESEARCH HIGHLIGHT FIXED INCOME

October 1, 2024

# Divergence Re-Emergence: Opportunities In Regional Bond Markets

- O The Fed delivered a 50bp rate cut to begin its easing cycle, and kept the emphasis on its employment mandate. Chair Powell is determined to prevent the labor market from softening further, which has encouraged the bond market to price in deep interest rate cuts though the end of next year. That said, our research suggests that monetary conditions were not as restrictive as feared, and that the U.S. economy will prove resilient and will not justify the amount of easing currently priced in.
- O Conversely, current rate expectations are justified in the euro area and Canada, due to their relatively weaker economic conditions. In fact, there is a case for both bond markets to front-load easing. This sets up for an opportunity to play a divergence within regional fixed income markets.
- O Specifically, we believe U.S. Treasurys are set to underperform their euro area and Canadian counterparts. We recently added a spread trade favoring 5-year German Bunds versus U.S. Treasurys to the MRB *TradeBook*. We believe this can roll up the curve as well in the 10-year segment as expectations for U.S. economic growth and monetary repricing are at extremes. We also expect more front-loaded easing in Canada by Q1 of next year.

Expectations for Fed rate cuts are too aggressive given that the U.S. economy continues to expand at a solid pace. At this point, there are more appealing opportunities to bet on front-loading and/or increased rate cut expectations for the ECB and BoC, which both have a better economic case for providing them. In turn, conditions are setting up for cross-market divergence in fixed income markets.

## Fed's Dovish Pivot Is Fully Priced

The Fed began its easing cycle with a 50bp cut and a clear emphasis on the employment component of its dual mandate, determined to stem further slowing. The FOMC formalized this with the majority of participants now seeing balanced risks around inflation, but upside risks to the unemployment rate (chart 1). At the same time, Fed Chair Powell indicated at the July FOMC press conference and his Jackson Hole speech that there is no tolerance for any additional softness in labor markets. This has provided a clear message to investors that the central bank will curtail the risk of the job market weakening more than desired.

The Fed's dovish pivot is overdone given the durability of the economy

Against this backdrop, the Fed is effectively committing to deliver at least 100bps of total easing by the end of this year. Bond investors view this as a minimum because the Fed has already shown a willingness to deliver a 50bp cut and could do so again, especially if the upcoming nonfarm payroll report shows softness and a tick up in the unemployment rate.

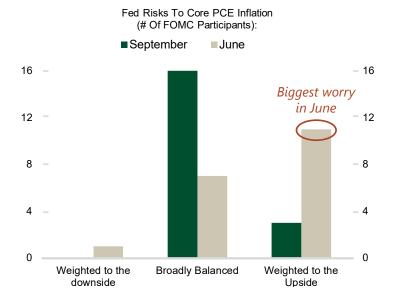
That said, MRB's research has highlighted that there is limited evidence that monetary conditions have been acting as a drag for the U.S. economy. The rise in the unemployment rate is largely driven by a sharp increase in immigration which is boosting the labor force and not due to sizable job cuts or weakness in final demand<sup>1</sup>. This is consistent with accelerating corporate profits and historically wide margins.

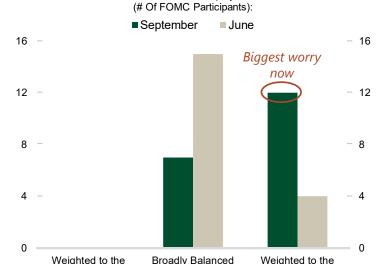
In short, Fed rate cuts are economically unnecessary, but are coming anyways. In turn, this will sow the seeds of a policy mistake by being too accommodative, given our higher estimate of the nominal neutral policy rate of around 4.5%²) and already resilient above-potential U.S. economic growth. The latter will also encourage consumer price inflation to hold well above the Fed's 2% target³. Our expectation is that this policy error will be a key theme that unfolds in 2025.

#### **Investment Strategy:** The Fed's dovish pivot is

now fully priced, i.e. the policy rate projected to fall to 2.9% which forecasts a full unwind of "restrictive" policy. Deep rate cuts are likely to remain in the curve in the near run as the Fed delivers further easing, but expectations for a continuation of this

Chart 1 Concerns Of FOMC Members Have Shifted From Inflation To Unemployment





downside

Fed Risks To The Unemployment Rate

Too many
Fed rate cuts
expected for 2025

Upside mrb partners © 10/2024

<sup>&</sup>lt;sup>1</sup> MRB: "<u>U.S. Labor Market: Less Bearish Than It Appears</u>", August 9, 2024 and MRB: "<u>U.S.: Don't Fret About Rising Unemployment</u>", July 18, 2024

<sup>&</sup>lt;sup>2</sup> MRB: "<u>U.S. Fed: The Makings Of Another Dovish Error</u>", September 19, 2024 and MRB: "<u>The Impact Of A Higher Neutral Fed Funds Rate</u>", July 17, 2024

<sup>&</sup>lt;sup>3</sup> MRB: "<u>Weekly Macro Strategy – A Particularly Unusual Cycle</u>", September 13, 2024, MRB: "<u>U.S. Inflation: What Will Be The Underlying Run Rate?</u>", June 5, 2024 and MRB: "<u>An Inflation Problem Is Brewing</u>", June 3, 2021

trend throughout 2025 are misplaced given that the U.S. economic expansion is likely to continue grow at a healthy pace and inflation will prove sticky above the central bank's target. We are below benchmark duration and recently added a short position on the U.S. 10-year Treasury<sup>4</sup>. Friday's nonfarm payrolls report is a risk for this position, given the heightened importance the Fed has placed on this data release, albeit a firmer print could also solidify the bottom in yields.

Short U.S. Treasurys

Same here bro

Room To Price A Greater Dovish Pivot At The ECB And BoC

We do not disagree with the total amount of ECB rate cuts priced into the front-end of the curve (roughly 150bps of additional easing by the end of 2025). However, there is

Table 1 Comments From ECB Members Signal A Bias To Cut More Aggressively

Date	Official	Comment
Sep-20-24	Rehn	The ECB has a clear easing direction for its monetary policy, with pace and scope dependent on fresh economic data and analysis
Sep-20-24	de Guindos	It's true to say that in December, we will have more information than in October. <b>But</b> we have left the door totally open. We want to maintain our optionality, and that will depend on the evolution of the data
Sep-19-24	Panetta	The reduction of ECB interest rates can be accelerated in the coming months
Sep-19-24	Knot	I'm more or less fine with market expectations of further cutsfollowing the current path we're on is a path that gives us two-sided optionality
Sep-19-24	Centeno	Given the position in which we are today, in the monetary policy cycle, we have really to minimize the risk of undershooting, because that's the main riskI don't think five weeks is a short period of time
Sep-18-24	Nagel	Depending on the incoming data, the time intervals between the potential steps may varywe now need to show that we have enough staying power
Sep-17-24	Simkus	The likelihood of an October rate cut is very small
Sep-16-24	Lane	A gradual approach to dialing back restrictiveness will be appropriate if the incoming data are in line with the baseline projection. At the same time, we should retain optionality about the speed of an adjustment

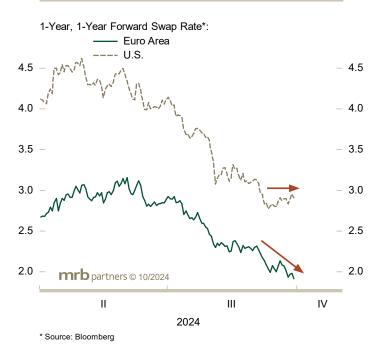
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<sup>4</sup> MRB: "Absolute Return Strategy - Extending Goldilocks", September 26, 2024

room for the ECB to up the ante on dovish rhetoric in the near run, especially given the persistent disappointment of the regional economy over the past two years, building slack. We acknowledge that the ECB may be considerably less eager than Fed Chair Powell in committing to a more explicit dovish policy path, but commentary from centralist board members like Tim Lane suggest a desire to increase the pace of rate cuts (table 1, previous page). Indeed, this is already starting to be seen in the bond market, with the euro area 1-year, 1-year forward rate peeling away from its U.S. counterpart (chart 2).

For much of this year, the ECB has suggested the theme of gradualism when it comes to policy easing and we acknowledge that the ECB could remain stubborn in its rhetoric. However,

Chart 2 Early Signs Of Divergence In Forward Markets?



ongoing sluggishness in the economy and slightly faster easing in inflation pressures (including the latest flash readings of regional inflation numbers) should prompt the ECB to cut at its upcoming meeting.

The slump in global manufacturing and lack of a vibrant upswing in trade has materially undermined the German economy. At the same time, euro area consumers in aggregate remain in a funk, which has left the economic expansion uninspiring. On the more encouraging side, the lack of imbalances, very strong household balance sheets, and ample excess savings have curtailed contractionary forces, leaving the economy more consistent with an eventual firming rather than faltering. Also, there is no evidence that monetary conditions are contributing to the economic weakness within the region.

Nonetheless, two years of below-potential growth has created some slack within the economy. A diffusion index of HICP variables shows that the breadth of inflation is now moving in the ECB's favor, with more than half now below 2% (chart 3). When this has happened in the past, the ECB has typically been much further ahead in its easing cycle. The latest euro area PMIs also point to softer employment growth, which could encourage the ECB to move faster in its easing cycle (chart 4).

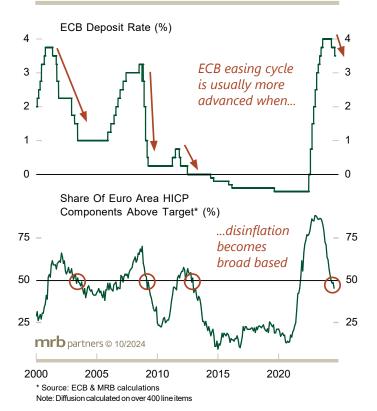
It is worth noting that real 10-year bond yields have also risen in the euro area by as much as in the U.S. since the global tightening cycle began in 2022 (chart 5). While

The ECB and BoC have a better economic case to validate expected rate cuts...

...the bond market may even bring these forward and/or price more

4

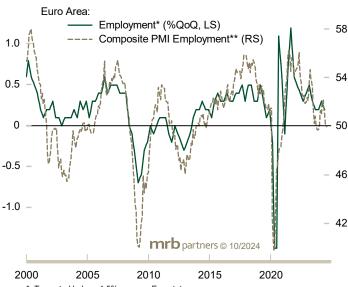
#### Chart 3 The ECB Has Room To Cut



there is a spillover effect from U.S. real bond yields, we find it unjustified given that the euro area economy has materially underperformed the U.S. This suggests that German real Bund yields may be due to adjust even lower relative to U.S. Treasurys.

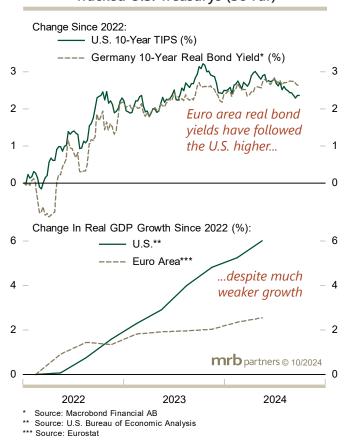
Investment Strategy: We believe the cumulative amount of expected ECB rate cuts in the curve is reasonable, but there is a non-trivial risk that the bond market brings forward rate cuts and/or prices in a greater easing cycle given the growth dichotomy with the U.S. Thus, we added a long position in 5-year German Bunds versus U.S. Treasurys in last week <a href="MRB Absolute Return Strategy">MRB Absolute Return Strategy</a>5. This spread trade already has support from diverging relative growth expectations (chart 6) and should benefit as the ECB continues its dovish pivot relative to the Fed (chart 7).

Chart 4 Business Confidence Signals Soft Euro Area Employment Ahead



\* Truncated below -1.5%; source: Eurostat 
\*\* Truncated below 40; source: Markit Economics

Chart 5 Euro Area Bonds Have Tracked U.S. Treasurys (So Far)



<sup>&</sup>lt;sup>5</sup> MRB: "Absolute Return Strategy – Extending Goldilocks", September 26, 2024

Chart 6 Relative Growth Expectations
Should Also Cause Spreads To Widen



There is also a case for the BoC to accelerate its pace of rate cuts, causing the bond market to bring forward expected rate cuts. Recent commentary from the BoC has been heavily focused on downside risks for economic growth and building slack within the economy. In a September 24<sup>th</sup> speech, Governor Macklem noted that more easing needs to be provided to ensure growth – which has fallen below the BoC's forecast made in July – picks up enough to prevent an undershooting of the 2% inflation target.

MRB has consistently warned that the Canadian economy is structurally vulnerable due to a housing bubble (chart 8) and excessive household leverage<sup>6</sup> (chart 9). Already, there have been a record number of homeowners struggling to make mortgage payments, causing banks to extend the maturity of mortgages or classify them as negative amortization. These nonperforming loans have

Chart 7 German Bunds Should Outperform
As Relative Policy Expectations Shift

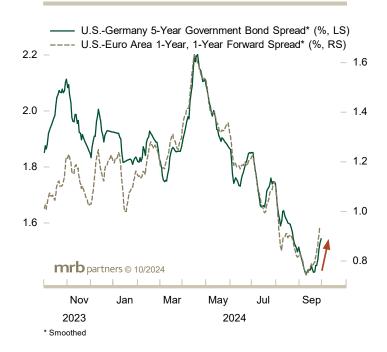
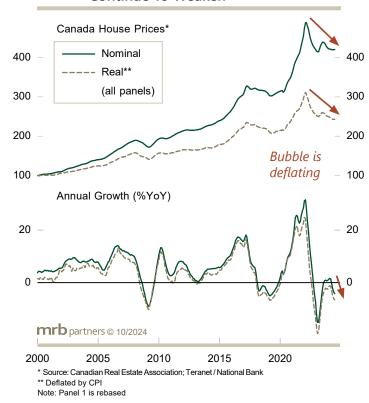


Chart 8 Canadian Home Prices
Continue To Weaken



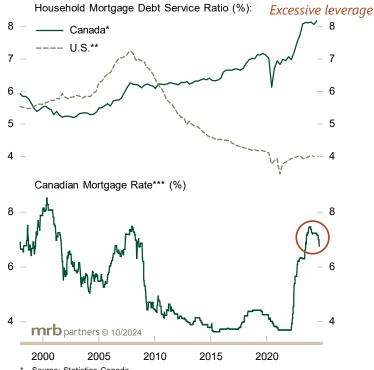
MRB: "Webinar - Canada's Housing Crisis & Impact For Investors", January 17, 2023 and MRB: "Canada Housing: Sliding Down The Slippery Slope Of Hope", September 8, 2023

left the Canadian financial system and economy more vulnerable than banks or policymakers are acknowledging. With an ongoing heavy mortgage refi wave this year and next (chart 10), there will be growing pressure – and an incentive – for the BoC to frontload rate cuts.

**Investment Strategy:** There is room for BoC rate cut expectations to be brought forward and/or increased. Indeed, the BoC may aim to hit the midpoint of its nominal neutral range of 2.75% by early next year. This should keep Corra-SOFR spreads biased to widen further and favor a steepening of forward curves beyond terminal rate pricing (i.e. 1-year, 1-year forward versus 5-year, 5-years forward swaps). Likewise, we are overweight Canadian bonds (hedged for currency exposure) within the MRB Asset Allocation Strategy.

Mazen Issa Strategist, Fixed Income

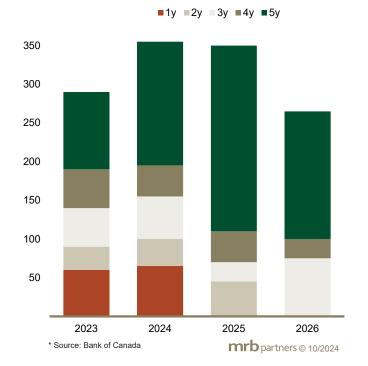
The BoC Has To Be Proactive Chart 9 To Avoid A Deleveraging Cycle



- Source: Statistics Canada
  - Source: U.S. Federal Reserve
- \*\*\* Average of the conventional 1-, 3-, and 5-year mortgage rate; source: Bank of Canada

Chart 10 Canadian Mortgage Debt: **Ongoing Refinancing Wave Ahead** 

Schedule Of Fixed Rate Mortgage Renewals\* (CAD, bns):



<sup>&</sup>lt;sup>7</sup> Note that the next **MRB** Asset Allocation Strategy report will be published Friday.



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