Kolaboration OU Partners Roles for StudentTeachStudent.com

Leadership defines growth as **doing less to achieve more** (DLAM) which means Partners have less manual actions and more simple automatic systems in place to achieve more visitors/registrations, more value to students, more resources to Gurus, faster issue resolution, and less issues.

Advertising & Visitor Relationship Partner

- Operate independently in communicating with all visitors to StudentTeachStudent.com who
 have not yet registered to motivate them to register and responds to all Visitor questions
- Utilize validated learnings from visitor communications to operate social media advertising (and any other form of advertising) at own discretion (can consult Legal Partner)
- Proffer simple website development ideas which would increase visits and registrations to Leadership
- Receives 15% of proceeds from Payments & Accounting Partner monthly

Development & Technical Support Partner

- Operate independently in communicating with all Gurus who have registered to provide technical support and ensure automatic resources are in place and functioning
- Utilize validated learnings from Guru communications to develop systems to provide simple resources to Gurus in consultation with Legal Partner and STS Leadership
- Implement DLAM by developing simplification ideas from other Partners which have been vetted by Legal Partner and approved by Leadership
- Receives 20% of proceeds from Payments & Accounting Partner monthly

Legal Coverage & Student Relationship Partner

- Operate independently in communicating with all students who have registered to provide website-use support and issues resolution
- Utilize validated learnings from students communications and issues resolution to update terms of use, privacy policy and any website content via Leadership
- Proffer simple development ideas which will make the Community safer and legally protect StudentTeachStudent.com and its Partners
- Receives 20% of proceeds from Payments & Accounting Partner monthly

Payments & Accounting Partner

- Manages StudentTeachStudent.com online payments system and TeachCoin token system to function seamlessly internationally
- Receives all students payments and delivers all Gurus payments on 20th day of each month
- Keeps Accounting records and makes all necessary Tax payments (consults Legal)
- Transfers proceeds by percentage to each equity Partner 24th day of each month
- Proffers simplification development ideas to Leadership
- Keeps 15% of proceeds balance after making all payments

Strategic Leadership Partner / CEO

- Coordinates activities of all Partners to provide vision and strategic direction
- · Makes final decisions on any development ideas in consultation with all Partners
- Receives 30% of proceeds from Payments & Accounting Partner monthly