

# RUTUL GANDHI

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- Product manager with **4+ years** experience in FinTech
- Collaborated with financial institutions to design and implement **award-winning** solutions
- Onboarded one of Singapore's **largest private banks**
- Agile ideation, development and deployment of **9+ investment advisory and portfolio management solutions** across the region
- Managed and grew account of Singaporean bank to **7-figure total contracts value**

## SKILLS

### Computer Skills

- Atlassian JIRA   Figma   Photoshop   SQL   Tableau  
Python   HTML   SolidWorks   DialogFlow   Mixpanel  
Neo4j   Cypher

### Soft Skills

- Leadership   Product Development and Management  
Global Project Management   Growth Hacking   UI / UX  
Executive Relations   Deal Structuring/Execution

### Languages

- English   Gujarati   Hindi   Dutch   French  
Fluent   Native   Basic   Basic   Basic

## INTERESTS & ACHIEVEMENTS

- Chartered Institute of Procurement and Supply (CIPS) certified
- STEMnet (Science, Technology, Math, Engineering) Ambassador
- Member of the Institute of Engineering Designers (IED)
- Qualified PADI Advanced Open Water Diver
- Exhibited at 'New Designers' convention in London for undergraduate final project
- Nominated for 'Best Commercially Viable Product' at university design show
- Udemy course completion certifications for Business Intelligence and Advanced Product Management

## EDUCATION

### MSc Supply Chain Management and Logistics

Heriot-Watt University  
2015 - 2016

Dubai, UAE

Graduated with a **2.1** (Upper Second Class Certificate)

Thesis focus: Impact of blockchain mechanisms on conventional supply chains.

### BSc (Hons) Design Engineering

Bournemouth University  
2011 - 2015

Bournemouth, UK

Graduated with a **1st Class Honors** (Distinction Certificate)



rutul-gandhi



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## WORK EXPERIENCE

### Product Head, Digital Intelligence

Prive Technologies

06 / 2019 - Present

Singapore

- Implement strategic product roadmap aligned with other product teams to participate in the overall corporate vision and mission
- Led a team in formulating and developing innovative wealth-products, using the latest advanced technologies, based on market interests and demands (e.g. NLP/NLU, sentiment analysis, text-to-speech, speech-to-text, graph data, etc.)
- Collaborated with blue chip clients (e.g. Samsung, Citibank and UOB) to implement strategic AI assisted products and features
- Building relationships with clients and motivating team members to establish common goal and product direction
- Manage team performance and OKRs and be responsible for team P/L, reporting directly to CEO and founders
- Structured and executed deals with clients worth over USD 500k within a year

### Pre-Sales Solutions Specialist

Prive Technologies

01 / 2017 - 05 / 2019

Hong Kong / Singapore

- Played a pivotal role in coordinating the onboarding one of Singapore's largest private banks onto the platform
- Worked closely with clients and internal teams to translate business requirements into technical snippets for developers and product teams to implement projects with tight timelines
- Implemented 9+ products with client that won 5+ awards for the client related to UX, features and enhanced customer engagement
- Extensive pre-sales activities including drafting and executing numerous SOWs, BRDs, RFIs and RFPs
- Grew the account value of large Singaporean bank to 7-figures in total contracts within 3 years

### Managing Director

Vinsaar Gems DMCC

06 / 2013 - 06 / 2018

Dubai, UAE

- Managing the day-to-day and P/L of a sole trading business in the rough diamond trade
- Maintained close relationships with buyers/sellers to create robust and trusted supply chain
- Responsible for assorting and negotiating costs of diamond parcels

### Head of Marketing

Discvr

11 / 2015 - 11 / 2016

Dubai, UAE

- Managing marketing campaigns leveraging low-cost social media and Google advertising platforms to get 2000+ subscribers across channels
- Analyzing insights to formulate data-driven marketing strategies and produced insightful content with 500+ weekly engagements
- Handling search engine and app store optimization with 100+ monthly active users