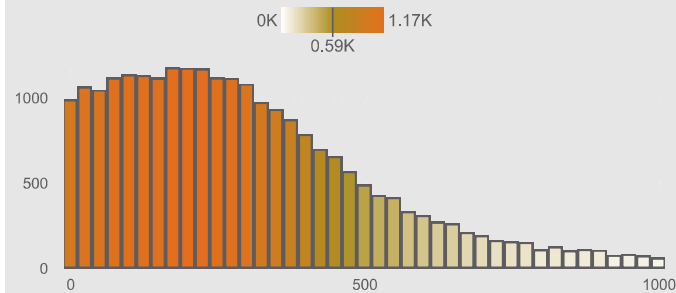
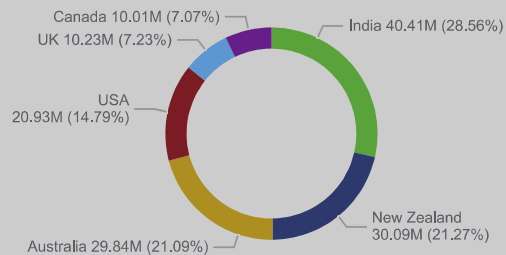
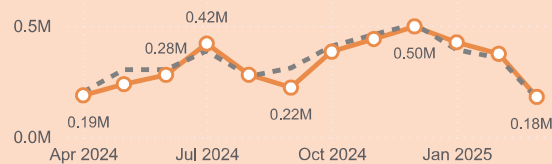
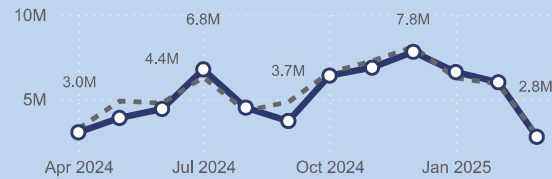










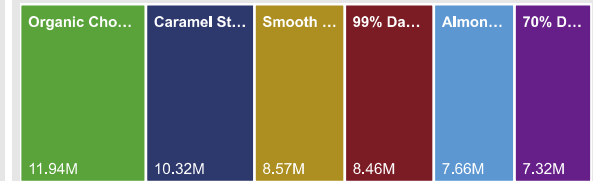
31-03-2025 



Top 6 Salesperson

Picture	First name	Total Amount	Total Boxes		Profit %
	Ponnan	11.7m	725k	<div></div>	58.9%
	Suman	10.5m	655k	<div></div>	57.6%
	Duran	9.2m	564k	<div></div>	57.9%
	John	8.4m	526k	<div></div>	57.1%
	Subbarao	8.1m	512k	<div></div>	56.2%
	Dinanath	8.0m	500k	<div></div>	56.9%
Venkata Bhadra Ganesh Vanapalli					

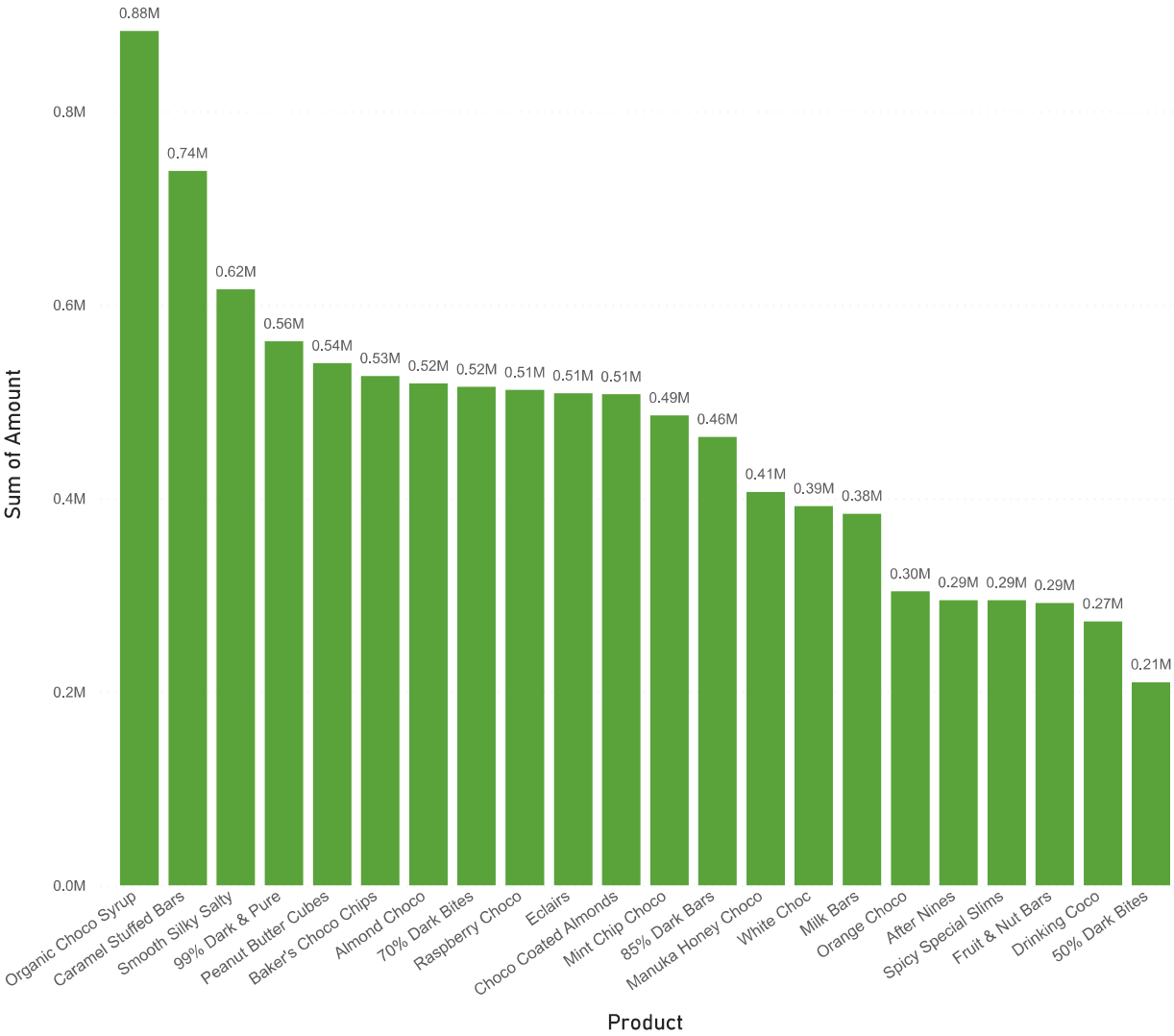
Top 6 Products



Our Products

Product	Total Amount	Profit %
Peanut Butter Cubes	2.9m	90.2%
Raspberry Choco	2.6m	84.7%
Choco Coated Almonds	2.8m	82.6%
Fruit & Nut Bars	2.0m	77.9%
Orange Choco	1.9m	77.4%
70% Dark Bites	3.0m	77.1%
Milk Bars	2.0m	76.6%
Almond Choco	3.0m	74.5%
Mint Chip Choco	2.8m	74.1%
White Choc	2.2m	73.6%
Smooth Silky Salty	3.6m	69.1%
Manuka Honey Choco	2.1m	68.3%
Caramel Stuffed Bars	3.9m	66.7%
Organic Choco Syrup	4.9m	58.8%
Spicy Special Slims	1.8m	45.9%
Eclair	2.4m	36.0%

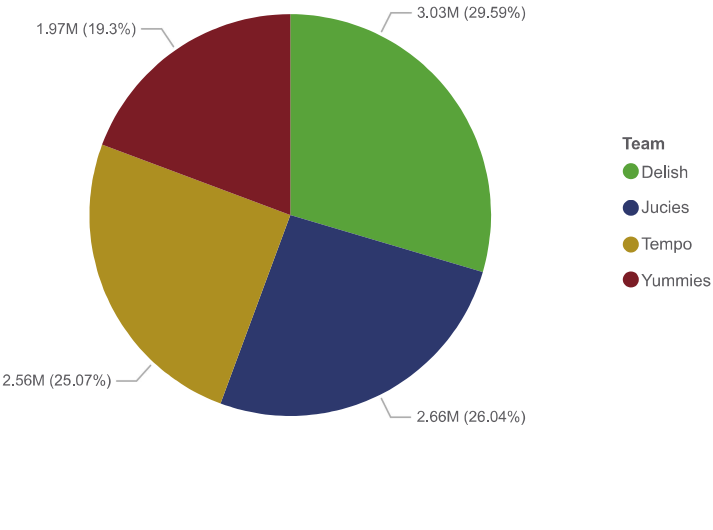
Sum of Amount by Product



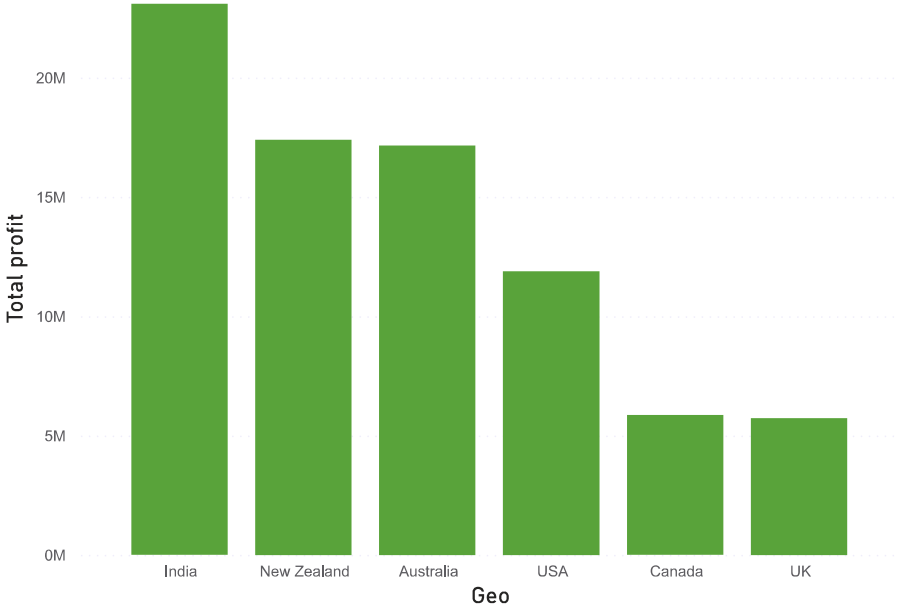
Geo

- Australia
- Canada
- India
- New Zealand
- UK
- USA

Sum of Amount by Team



Total profit by Geo

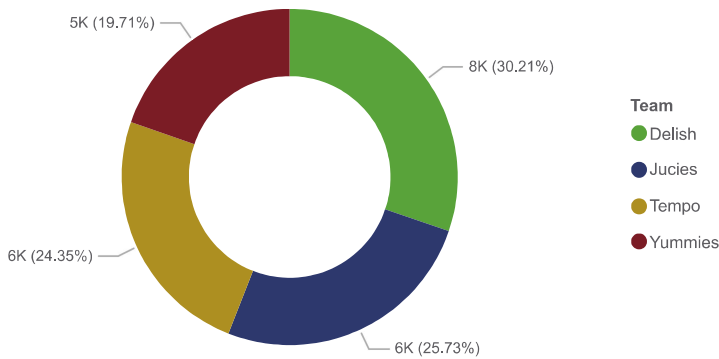


Product	Total profit	Total Amount	Profit %
Peanut Butter Cubes	65,29,176.80	72,34,058.25	90.3%
Raspberry Choco	60,39,823.35	71,30,524.50	84.7%
Choco Coated Almonds	55,80,761.42	67,56,934.50	82.6%
Fruit & Nut Bars	38,81,890.95	49,88,301.75	77.8%
Orange Choco	35,26,113.11	45,57,057.75	77.4%
70% Dark Bites	56,51,967.60	73,21,014.00	77.2%
Milk Bars	39,77,348.54	52,13,164.50	76.3%
Almond Choco	57,01,742.00	76,56,347.25	74.5%
Mint Chip Choco	50,53,756.34	68,10,385.50	74.2%
White Choc	41,47,155.90	56,43,384.75	73.5%
Smooth Silky Salty	59,24,356.74	85,73,476.50	69.1%
Manuka Honey Choco	35,81,939.80	52,62,111.00	68.3%
Caramel Stuffed Bars	68,84,316.03	1,03,17,467.25	66.7%
Organic Choco Syrup	70,35,324.75	1,19,40,428.25	59.1%
Spicy Special Slims	19,75,367.13	43,28,309.25	45.6%
Eclairs	24,75,571.40	68,08,711.50	36.4%
99% Dark & Pure	30,44,923.90	84,64,968.00	36.0%
Drinking Coco	14,50,936.76	41,91,106.50	34.6%
50% Dark Bites	8,15,291.55	24,43,425.75	33.4%
After Nines	-50,656.50	38,10,912.75	-1.3%
Baker's Choco Chips	-1,29,555.38	60,89,319.00	-2.1%
85% Dark Bars	-19,95,087.82	59,50,545.75	-33.5%
Total	8,11,02,464.37	14,14,91,954.25	57.3%

Shipment count by year and Month_num



Shipment count by Team





Sales_person	Total Amount	Total Boxes	Amount per box
Devrat Damarsingh	46,13,341.50	3,00,001	15.38
Devsena Veluvalapalli	43,47,018.00	2,64,313	16.45
Dinanath Simhambhatla	80,05,218.75	4,99,714	16.02
Duran Appala	92,21,699.25	5,64,259	16.34
Gopal Venkata	23,84,775.00	1,43,906	16.57
Gowri Sankar Chakrala	42,44,888.25	2,60,360	16.30
Jaipal Potanapudi	57,14,995.50	3,64,763	15.67
John Joseph	83,66,672.25	5,25,560	15.92
Lalitchandra Vadali	60,23,733.75	3,76,206	16.01
Mayuri Kousika	46,82,130.75	2,83,980	16.49
Nazeer Basha Mustafa	54,54,074.25	3,42,506	15.92
Oorjit Nandanavanam	69,79,887.00	4,29,410	16.25
Parasuramudu Jamakayala	23,12,136.00	1,46,598	15.77
Ponnan Delhi	1,17,18,895.50	7,24,898	16.17
Prasanna Lakshmi Payasam	67,71,960.00	4,26,274	15.89
Raghuvveer Yettugunna	59,16,971.25	3,71,585	15.92
Ramalingam Kothapeta	33,80,377.50	2,08,750	16.19
Sahaj Jonnalagadda	55,47,811.50	3,56,026	15.58
Sravanthi Chalagi	46,08,792.00	2,88,865	15.95
Sreenivasa Naik Gudiwada	11,66,557.50	71,479	16.32
Subbarao Malladi	81,18,888.75	5,12,011	15.86
Suman Katte	1,05,04,941.75	6,54,783	16.04
Vasavi Veeravasaraapu	57,04,677.00	3,56,709	15.99
Venkat Kodi	22,10,287.50	1,38,471	15.96
Yedukondalu Panditula	34,91,223.75	2,19,917	15.88
Total	14,14,91,954.25	88,31,344	16.02

Sales_person	Australia	Canada	India	New Zealand	UK	USA	Total
Devrat Damarsingh	15.60	16.32	16.26	14.88	14.12	14.70	15.38
Devsena Veluvalapalli	16.37	16.85	16.15	16.33	17.03	16.94	16.45
Dinanath Simhambhatla	16.63	14.18	16.39	16.71	15.21	14.80	16.02
Duran Appala	15.75	16.53	16.61	16.36	16.66	16.47	16.34
Gopal Venkata	15.20	18.69	15.38	18.03	18.63	17.68	16.57
Gowri Sankar Chakrala	15.13	18.40	16.20	16.33	18.75	16.23	16.30
Jaipal Potanapudi	16.17	15.51	15.41	16.22	15.89	14.66	15.67
John Joseph	16.42	16.23	15.55	16.02	15.38	16.00	15.92
Lalitchandra Vadali	16.71	16.16	16.08	15.87	14.65	16.03	16.01
Mayuri Kousika	17.07	16.61	16.48	16.19	16.54	16.12	16.49
Nazeer Basha Mustafa	15.68	14.47	15.77	15.95	16.67	17.03	15.92
Oorjit Nandanavanam	15.66	16.42	15.88	16.74	16.69	16.86	16.25
Parasuramudu Jamakayala	15.66	13.43	15.64	16.80	15.72	15.85	15.77
Ponnan Delhi	16.44	16.90	16.31	15.83	15.44	15.94	16.17
Prasanna Lakshmi Payasam	15.85	15.26	16.07	15.81	15.99	15.91	15.89
Raghuvveer Yettugunna	16.25	15.96	15.48	16.33	15.83	15.83	15.92
Ramalingam Kothapeta	15.38	15.96	16.47	16.12	16.50	16.82	16.19
Sahaj Jonnalagadda	15.05	16.56	16.70	15.97	13.04	14.77	15.58
Sravanthi Chalagi	16.62	15.45	15.34	17.30	15.97	14.87	15.95
Sreenivasa Naik Gudiwada	17.61	19.56	15.77	14.45	14.12	18.47	16.32
Subbarao Malladi	16.38	17.57	15.37	16.02	16.06	15.06	15.86
Suman Katte	16.41	17.76	16.03	15.04	17.02	15.98	16.04
Vasavi Veeravasaraapu	15.64	15.63	15.92	16.81	15.39	16.12	15.99
Venkat Kodi	15.25	14.55	16.00	16.09	16.62	17.76	15.96
Yedukondalu Panditula	15.29	16.98	16.35	15.72	13.51	16.85	15.88
Total	16.06	16.21	16.01	16.12	15.76	15.90	16.02

cal_date

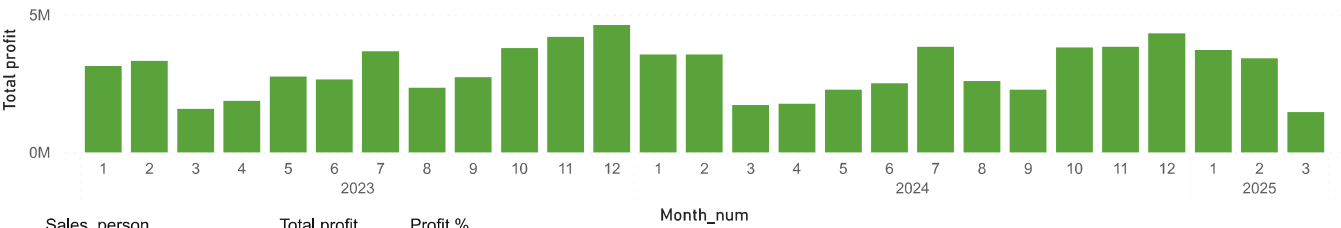
01-01-2023

31-03-2025

Sales_person	Total profit	Profit %
Venkat Kodi	3,44,080.90	62.8%
Ramalingam Kothapeta	6,31,483.16	62.4%
Sahaj Jonnalagadda	10,06,124.89	60.7%
Devrat Damarsingh	7,48,755.69	60.4%
Ponnan Delhi	20,77,691.99	59.0%
Total	48,08,136.63	60.3%

Sales_person	Total profit	Profit %
Gowri Sankar Chakrala	6,58,852.34	55.5%
Jaipal Potanapudi	8,34,022.45	55.2%
Nazeer Basha Mustafa	8,16,308.55	55.3%
Sreenivasa Naik Gudiwada	1,48,133.31	51.6%
Subbarao Malladi	10,97,061.82	51.1%
Total	35,54,378.47	53.8%

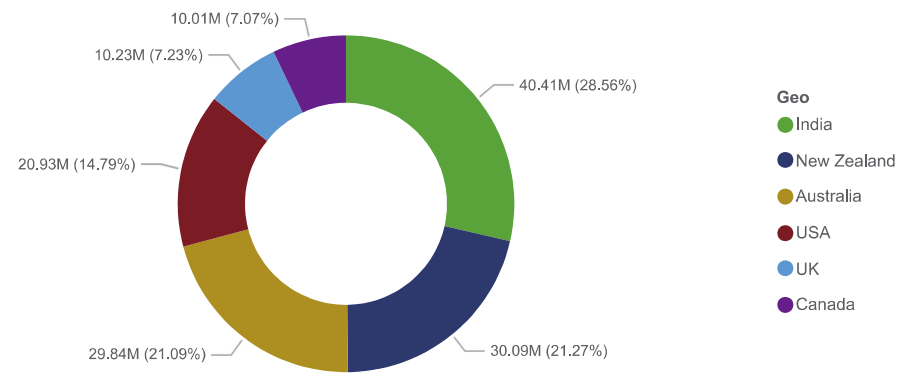
Total profit by year and Month_num



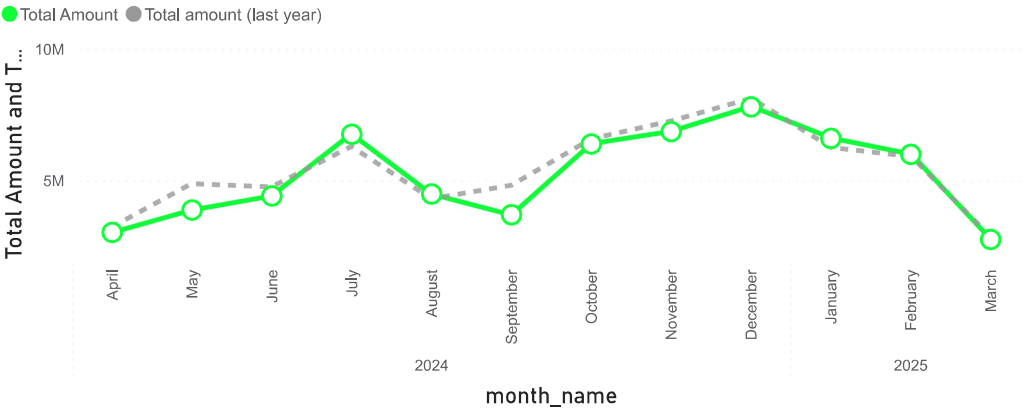
Sales_person	Total profit	Profit %
Venkat Kodi	3,44,080.90	62.8%
Ramalingam Kothapeta	6,31,483.16	62.4%
Sahaj Jonnalagadda	10,06,124.89	60.7%
Devrat Damarsingh	7,48,755.69	60.4%
Ponnan Delhi	20,77,691.99	59.0%
Prasanna Lakshmi Payasam	10,68,362.79	58.1%
Duran Appala	15,93,471.05	57.8%
Dinanath Simhambhatla	13,16,729.05	57.7%
Raghuveer Yettugunna	10,14,076.96	57.5%
Lalitchandra Vadali	9,32,880.51	57.4%
Yedukondalu Panditula	6,04,180.13	57.3%
Gopal Venkata	4,21,824.39	57.2%
Suman Katte	17,76,853.09	57.1%
Devsena Veluvalapalli	7,25,741.27	56.8%
Mayuri Kousika	7,88,566.11	56.8%
Oorjit Nandanavanam	10,44,804.57	56.6%
Vasavi Veeravasarpu	9,25,873.64	56.4%
Parasuramudu Jamakayala	4,10,367.74	56.4%
John Joseph	13,72,666.11	56.2%
Sravanthi Chalaki	7,32,192.91	55.5%
Gowri Sankar Chakrala	6,58,852.34	55.5%
Nazeer Basha Mustafa	8,16,308.55	55.3%
Jaipal Potanapudi	8,34,022.45	55.2%
Sreenivasa Naik Gudiwada	1,48,133.31	51.6%
Subbarao Malladi	10,97,061.82	51.1%
Total	2,30,91,105.42	57.1%

year	month_name	Total Amount	Total amount (last year)	Total amount (12 month variance)
2023	January	54,52,575.75		
2023	February	55,65,105.00		
2023	March	26,28,040.50		
2023	April	32,28,516.00		
2023	May	48,76,868.25		
2023	June	47,55,480.75		
2023	July	62,84,628.00		
2023	August	43,09,456.50		
2023	September	48,18,721.50		
2023	October	65,73,753.00		
2023	November	72,50,098.50		
2023	December	81,02,684.25		
2024	January	62,44,841.25	54,52,575.75	7,92,265.50
2024	February	59,03,462.25	55,65,105.00	3,38,357.25
2024	March	28,47,699.00	26,28,040.50	2,19,658.50
2024	April	30,24,681.75	32,28,516.00	-2,03,834.25
2024	May	38,76,174.00	48,76,868.25	-10,00,694.25
2024	June	44,11,269.00	47,55,480.75	-3,44,211.75
2024	July	67,58,520.75	62,84,628.00	4,73,892.75
2024	August	44,86,110.75	43,09,456.50	1,76,654.25
2024	September	36,96,615.00	48,18,721.50	-11,22,106.50
2024	October	63,89,174.25	65,73,753.00	-1,84,578.75
2024	November	68,57,768.25	72,50,098.50	-3,92,330.25
2024	December	78,00,185.25	81,02,684.25	-3,02,499.00
2025	January	65,99,745.00	62,44,841.25	3,54,903.75
2025	February	59,93,518.50	59,03,462.25	90,056.25
2025	March	27,56,261.25	28,47,699.00	-91,437.75
Total		14,14,91,954.25	7,88,41,930.50	6,26,50,023.75

Total Amount by Geo



Total Amount and Total amount (last year) by year and month_name



Team	Total Amount	Total amount (last year)	Total amount (12 month variance)
Delish	1,82,95,706.25	1,83,73,729.50	-78,023.25
Tempo	1,47,98,668.50	1,48,77,171.00	-78,502.50
Yummies	1,17,18,812.25	1,20,63,881.25	-3,45,069.00
Jucies	1,48,12,155.00	1,66,52,911.50	-18,40,756.50
Total	5,96,25,342.00	6,19,67,693.25	-23,42,351.25

year	month_name	Total Amount	Total amount (last year)	Total amount (12 month variance)
2024	May	38,76,174.00	48,76,868.25	-10,00,694.25
2024	June	44,11,269.00	47,55,480.75	-3,44,211.75
2024	July	67,58,520.75	62,84,628.00	4,73,892.75
2024	August	44,86,110.75	43,09,456.50	1,76,654.25
2024	September	36,96,615.00	48,18,721.50	-11,22,106.50
2024	October	63,89,174.25	65,73,753.00	-1,84,578.75
2024	November	68,57,768.25	72,50,098.50	-3,92,330.25
2024	December	78,00,185.25	81,02,684.25	-3,02,499.00
2025	January	65,99,745.00	62,44,841.25	3,54,903.75
2025	February	59,93,518.50	59,03,462.25	90,056.25
2025	March	27,56,261.25	28,47,699.00	-91,437.75
Total		5,96,25,342.00	6,19,67,693.25	-23,42,351.25

Total Amount by Product

