

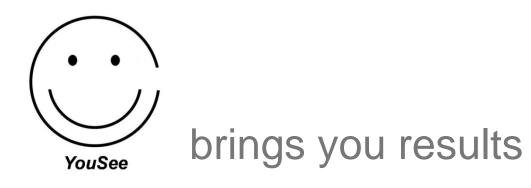
# Development Packaged



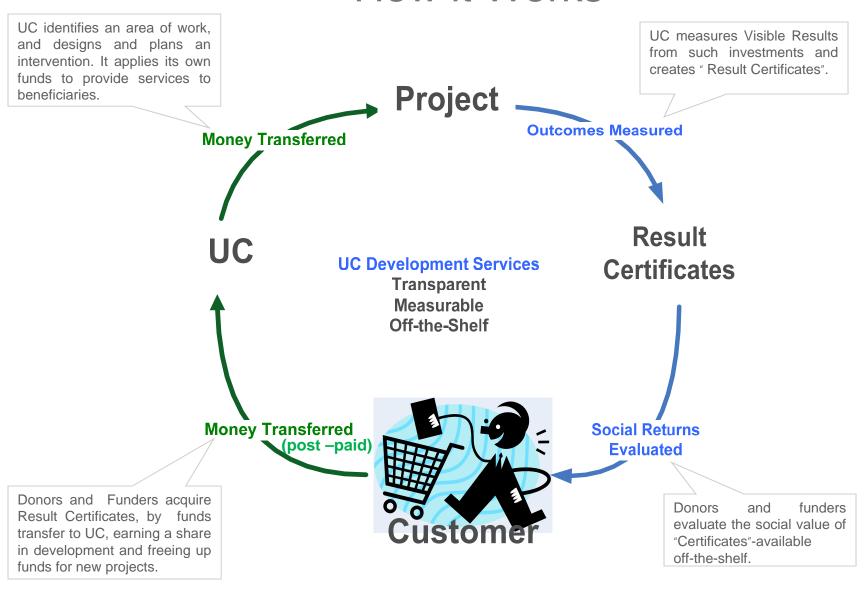
When you make a financial investment, you ask for Returns.



When you make a social investment, ask for Results!



#### How it Works



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# Gaining Recognition for the Model...

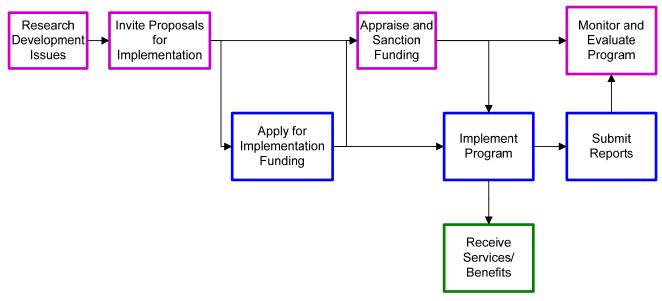
- In December 2009, UC was shortlisted in a global competition on "Marketplace on Innovative Financial Solutions for Development" (<a href="www.fininnov.org">www.fininnov.org</a>) organized by the World Bank, the Bill and Melinda Gates Foundation and the French Development Agency (AFD).
- UC was among the 20 shortlisted organisations out of 800 applications received globally for this competition.

### Why UC?

- Most development aid and grant is prepaid
  - Funding agencies or individual donors fund work based on trust/ assumption of program success
  - "Effective application of funds" could bear different meanings to funders and implementers
  - Once funds are provided, monitoring and evaluation is possible, but there is no control over results
  - Application at Beneficiary level might not be easy to prove

UC addresses these shortcomings with its post-paid model

### Traditional Funding Cycle



KEY

Funder Level

Features of Traditional Funding Methods

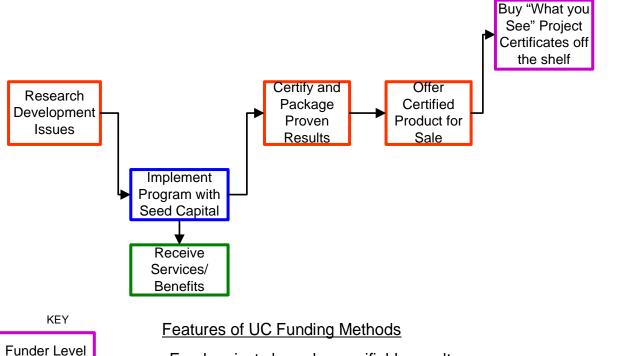
Implementing Agency Level •Funding based on assumption of program and implementer success

Beneficiary Level

- •Fund first and evaluate results later
- Possibility of asymmetry between expectations and results
- Possible information asymmetries during mid-term/ post-project monitoring
- High internal cost for monitoring
- Lack of Program effectiveness is an Opportunity Cost for Social Returns

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### **UC Funding Cycle**



**UC** Level

UC + Partner Agency Level

> Beneficiary Level

- •Fund projects based on verifiable results
- ■Packaged funding Results to meet your expectations
- Proven implementation requires no futuristic success assumptions
- •Pick Certificates denominated to your specific development interests
- •Eliminate monitoring needs and worry regarding utilization of funds
- ■Proven Social Return –Buy what you see

### Added advantages to Funders/Investors

- The UC model reduces costs related to:
  - Identifying projects
  - Identifying partners
  - Managing projects
  - Monitoring
- Thus a higher portion of funding budget reaches the intended clients
- Funders can confidently showcase the Results from their social investments (Corporates can show case it as CSR Credits, which is an evolving concept)
- Contributions to UC Result Certificates will soon have tax exemption benefits

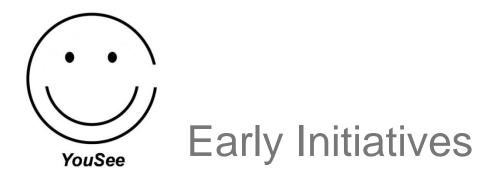
#### **Potential Funders**

UC extends a service suitable to various market players:

- Families, Individuals
- Corporate Houses, Private Companies (CSR)
- Governments and other Public Institutions
- Aid and Donor Agencies
- Bilateral and Multilateral Development Institutions

#### **Certificate Content**

- A Certificate contains:
  - Beneficiary socio-economic details
  - Visuals from the project
  - Intervention report
  - Outcome report progress made from before and after the intervention
  - Financial report (including details of financial transactions)
- View Result Certificates at: <a href="http://www.yousee.in/ucdocuments.html">http://www.yousee.in/ucdocuments.html</a>



## Baseline Survey



Baseline survey of Indore Rag-pickers, for assessment and planning measurable development

## **Education Project**



"Classroom Calling" - elementary learning for out-of-school children in the slums of Indore

# Health Project



Out-Patient Clinics for the poor communities at Chennai and Kancheepuram District Tamil Nadu

### Want to collaborate?

- Give us Ideas
- Introduce us to institutional or individual funders in your network
- Send us Project suggestions
- Acquire UC Certificates

Contact us: <a href="mailto:gunaranjan@yousee.in">gunaranjan@yousee.in</a>

Visit us at:

Website: www.yousee.in

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# Thank You!

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