

AtliQ Hardwares



FILTERS

region All
customer All
market All
division All
FY 2019

P & L

by Fiscal Month

All values in USD

Note: Do not modify the Pivot table

	Quarter															
	Q1				Q2				Q3				Q4			
Metrics	September	October	November	December	January	February	March	April	May	June	July	August	Total			
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M			
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M			
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M			
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%			

FILTERS

region All
customer All
market All
division All
FY 2020

P & L

by Fiscal Month

All values in USD

	Quarter															
	Q1				Q2				Q3				Q4			
Metrics	September	October	November	December	January	February	March	April	May	June	July	August	Total			
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M			
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M			
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M			
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%			

**FILTERS**

region All
customer All
market All
division All
FY 2021

P & L**by Fiscal Month**

All values in USD

	Quarter												
	Q1			Q2		Q3			Q4			Total	
Metrics	September	October	November	December	January	February	March	April	May	June	July	August	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
20 vs 21	162%	165%	159%	161%	161%	162%	1982%	461%	347%	179%	174%	160%	204.5%
19 vs 20	165%	157%	167%	161%	163%	162%	-67%	23%	53%	141%	148%	162%	124.8%