## Region Ship Mode Year Superstore Sales Dashboard All All All Month \$2.29720M \$286.4K 5009 9994 229.86 All **Total Profit Total Sales Total Customers Total Orders** Average Order Value Sales and Profit Trend Sales by Segment Customers who Ordered the Most Category Sales — Profit All \$0.43M Jonathan. 150 \$0.3M $(18.7\%)^{-}$ 146 William B. Segment **Sub-Category** Profit \$0.2M Consumer 143 John Lee All Corporate Paul Prost 138 Home Office \$1.16M Steven C. 133 \$0.71M (50.5...)(30.74%)\$0.0M 100 2014 2016 2017 2015 Sum of Quantity Year Most Valuable Customers **Top Selling Product** Cities with Highest Number of Sales \$0.3M \$25K \$60K of Sales Sum of Sales \$19K \$20K \$15K \$15K \$14K \$14K \$14K <sub>\$13</sub>K <sub>\$12</sub>K \$12K \$0.2M Sales \$40K Sum \$10K \$0.1M \$20K \$0K \$0K Raymond Buch Tom Ashbrook Adrian Barton \$0.0M GBC DocuBind ... GBC thimaster ...

**Product Name** 

City

Customers

State	Sum of Sales	Sum of Profit	Profit Margin	
Alabama	\$19,510.64	\$5,786.8253	29.66%	
Arizona	\$35,282.001	(\$3,427.9246)	-9.72%	
Arkansas	\$11,678.13	\$4,008.6871	34.33%	
California	\$4,57,687.6315	\$76,381.3871	16.69%	
Colorado	\$32,108.118	\$6,527.8579)	-20.33%	
Connecticut	\$13,384.357	\$3,511.4918	26.24%	
Delaware	\$27,451.069	<b>\$</b> 9,977.3748	36.35%	
District of Columbia	\$2,865.02	\$1,059.5893	36.98%	
Florida	\$89,473.708	(\$3,399.3017)	-3.80%	'
Georgia	\$49,095.84	\$ <mark>16</mark> ,250.0433	33.10%	
Idaho	\$4,382.486	\$826.7231	18.86%	
Illinois	\$80,166.101	(\$12,607.887)	-15.73%	
Indiana	\$53,555.36	\$ <mark>18</mark> ,382.9363	34.33%	
Iowa	\$4,579.76	\$1,183.8119	25.85%	
Kansas	\$2,914.31	\$836.4435	28.70%	$\ \ $
Kentucky	\$36,591.75	<b>\$1</b> 1,199.6966	30.61%	,
Louisiana	\$9,217.03	\$2,196.1023	23.83%	
Maine	\$1,270.53	\$454.4862	35.77%	
Maryland	\$23,705.523	\$7,031.1788	29.66%	
Massachusetts	\$28,634.434	\$6,785.5016	23.70%	
Michigan	\$76,269.614	\$ <mark>24,</mark> 463.1876	32.07%	
Minnesota	\$29,863.15	<b>\$1</b> 0,823.1874	36.24%	
Mississippi	\$10,771.34	\$3,172.9762	29.46%	
Missouri	\$22,205.15	\$6,436.2105	28.99%	
Montana	\$5,589.352	\$1,833.3285	32.80%	▮,
Nebraska	\$7,464.93	\$2,037.0942	27.29%	
Nevada	\$16,729.102	\$3,316.7659	19.83%	
New Hampshire	\$7,292.524	\$1,706.5028	23.40%	
New Jersey	\$35,764.312	<b>\$</b> 9,772.9138	27.33%	
New Mevico	¢4 783 522	¢1 157 1161	74 10% 12 47%	
Total	\$22,97,200.860299999	\$2,80,397.0217	12.47%	J



