9. CONCLUSION

The Lease Management System built on the Salesforce platform provides an efficient and streamlined solution for managing lease-related operations. By leveraging Salesforce's powerful CRM and automation capabilities, the system simplifies the tracking of tenants, properties, leases, and payments within a centralized environment.

The project successfully demonstrates how organizations can replace manual, disconnected methods with a digital platform that offers automation, real-time data access, security, and scalability. With features like automated reminders, real-time dashboards, and customizable flows, property managers and leasing agents can improve decision-making, ensure compliance, and enhance tenant relationships.

Despite initial setup complexity and cost considerations, the long-term benefits of automation, centralized management, and improved operational efficiency make this solution a valuable investment for any lease-based business.

This Lease Management solution not only meets current business needs but also lays a strong foundation for future growth and integration with other business systems.