

Burit Boonkorn

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EDUCATION

Chulalongkorn University, Bangkok, Thailand

August 2014 - May 2018

- Bachelor in Electrical Engineering, GPAX 2.78

Horwang School, Bangkok, Thailand

2009 - 2014

- Mathematical sciences program, GPAX 2.94

WORK EXPERIENCE

Kong Charoen Yon (A used cars dealer in Nonthaburi, Thailand)

2018 - 2020

Sales Manager

- Created a daily report to tracking sales team result and performance, resulting in an increasing success rate of financial cases by 10 to 20 percent
- Surveyed for new marketing channels and developed sale strategies to increase monthly sales
- Tracked on competitor's price and analyzed competition before set a car price
- Appraised vehicles for potential trade-in.

Salesman

- Responsible for selling at least 5 cars per month
- Analyzed and evaluated client's financial situation, assisting them in purchasing the vehicle

CP LAND Property, Bangkok, Thailand

June 2017 - August 2017

Electrical Engineering intern

- Learned all of the system in Fortune town building
- Created a presentation about electric system in Fortune town building

Morey's Pier & Beachfront Water Parks (An amusement park in New Jersey, USA)

May 2015 - July 2015

Ride Operator

- Assisted in daily cleaning, organization, and inspection of rides and corresponding equipment
- Responsible on operating machine and ensure the safety of guest

EXTRACURRICULAR ACTIVITIES

SJM Volunteer Chula (Chulalongkorn Volunteer Camp)

2015 - 2018

Vice President of volunteer club

- Looked after staff, organized activity, coordinated with team

Engineering Student Committee (Exchange Student Department)

2015-2016

Participant

- Looked after engineering exchange student and organized activity with other members

Intania Music Club (engineering music club)

2014 - 2018

SKILL

- Languages Thai (Native), English (Toeic Score 870)
- Computer Skills Python, SQL, HTML, CSS, Javascript
- Other skills Problem solving, Analytical, Leadership, Decision making, A car driving license
- Interests Travelling, Trekking, Photography, Music