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| **Labor Cost**   * Definition: Raw Salary Rate\*Hours * Field(s): LaborCostPED, LaborCostMTD, LaborCostPTD * Notes: Because Raw Salary information is not supplied in the data the Field version of this formula is not available. |
| **Labor Effort (lump sum)**   * Definition: Hours\*Raw Salary Rate\*Labor Multiplier * Fields: LaborEffortPED, LaborEffortMTD, LaborEffortPTD * Notes: Because Raw Salary Rate and the Labor Multiplier are not part the data set, only the definition of this field via the above formula is available. Also, for further clarification, Labor Multiplier is a common number that is used to add overhead to the raw cost. The multiplier is different between the different groups in the company. It typically is between 2.8 and 3.2 and while it can change periodically it does so infrequently. |
| **Labor Effort (time card)**   * Definition: Hours\*Billing Rate * Fields: LaborEffortPED, LaborEffortMTD, LaborEffortPTD * Notes: Because billing rates are not in the data set, only the field names for labor effort are supplied |
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| **Overhead**   * Definition: Labor Cost\*Overhead Rate * Fields: [LaborOverheadPED], [LaborOverheadPTD], [LaborOverheadMTD] * Notes: because the overhead rate was not supplied in the data the formula for overhead can be represented using fields. |
| **Overhead Rate**   * Overhead/Labor Cost * Formula: [LaborOverheadMTD] / [LaborCostMTD] * Fields: <none> * Notes: The overhead rate changes monthly and is entered in BST (financial system) on the Wednesday following the end of the month and it is calculated using the formula above |
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| **Labor Revenue**   * Definition: % complete\*Labor budget * Fields: LaborRevenueMTD, LaborRevenuePTD * Notes: % complete is input in by the project manager each month. This is the estimate in percent that project is complete. The dataset supplies LaborRevenue and LaborBudget at the month which can be used to re-calculate percent complete. |
| **% Complete Labor**   * Definition: Labor revenue/Labor budget * FIelds:   + Labor Revenue: LaborRevenuePED, LaborRevenueMTD, LaborRevenuePTD   + Labor Budget: TotalLaborEffortBudget * Formulas:   + [LaborRevenueMTD]/[TotalLaborBudgetEffort] = [Percent Complete MTD]   + [LaborRevenuePTD/[TotalLaborBudgetEffort] = [Percent Complete PTD] |
| **% Used Labor**   * Definition: Labor revenue/Labor effort * Fields:   + Labor Revenue: LaborRevenueMTD, LaborRevenuePTD   + Labor Budget: TotalLaborEffortBudget * Formula:   + [LaborRevenueMTD]/[TotalLaborEffort] = [Percent Used MTD]   + [LaborRevenuePTD/[TotalLaborEffort] = [Percent Used PTD] |
|  |
| **Profit $**   * Definition: (Labor Revenue + Expense Revenue)-(Labor Cost + Expense Cost + Overhead) * Fields:   + Revenue: RevenueMTD, RevenuePTD   + Cost: CostMTD, CostPTD   + Overhead: OverheadMTD, OverheadPTD * Formula   + MTD: [RevenueMTD] - ( [CostMTD] + [OverheadMTD] )   + PTD: [RevenuePTD] - ( [CostPTD] + [OverheadPTD] ) |
| **Profit %**   * Definition: Profit/Revenue * Fields:   + Profit: See above   + Revenue: RevenueMTD, RevenueMTD * Formula:   + MTD: ( [RevenueMTD] - ( [CostMTD] + [OverheadMTD] ) ) / [RevenueMTD]   + PTD: ( [RevenuePTD] - ( [CostPTD] + [OverheadPTD] ) )/ [RevnuePTD] |
|  |
| **WIP**   * Definition: Revenue-Billings * Fields:   + Revenue: RevenuePTD   + Billings: BillingPTD * Formula   + PTD: [RevenuePTD] / [BillingPTD] * Notes:   + if +, called "unbilled revenue" (bad)   + if -, called "billings in excess" (good) |