## Project Writeup: LinkedIn Job Analysis

ENPM808W

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### Introduction

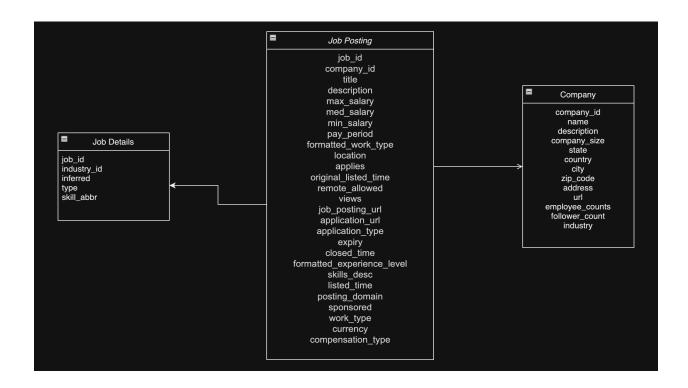
In the ever-evolving landscape of today's job market, staying ahead of employment trends is not just beneficial, but essential for both job seekers and employers. Our initiative, titled "LinkedIn Job Analysis," is rooted in this very understanding. We embarked on a mission to harness the wealth of data from LinkedIn Job Postings, aiming to extract and distill comprehensive insights into the currents shaping the job market today.

As International Students who have personally navigated the daunting task of applying to hundreds of jobs, we recognize the profound importance of understanding job market trends and the level of competition within it. This insight is particularly crucial for students like us, who must continually adapt to the fluctuating dynamics of the job market. Our project, therefore, is more than an academic exercise; it's a practical solution crafted from our own experiences and needs.

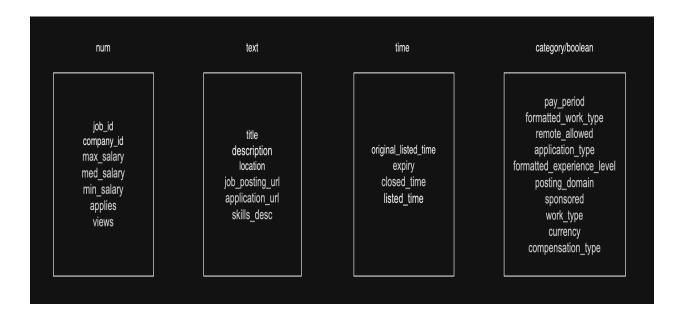
Through our analysis, we aimed to go beyond mere observation, providing predictive insights on the number of applicants for future job postings. This aspect of our project is designed to empower job seekers with foresight, enabling them to anticipate competition and prepare accordingly. Similarly, for employers, these insights offer a window into the demand dynamics of various roles, assisting them in understanding how to attract the right talent.

#### **Data**

Our initial idea was to scrape the data from LinkedIn. Though we were successfully able to scrape the data, given the project timeframe, we would not have data spread out across various periods which was important for us. So, we sourced our dataset from Kaggle, opting for the latest job posting data due to its alignment with our project goals. The dataset was not only sizable but also well-organized, meeting our criteria for a robust analysis. It has 15,886 rows with 27 columns. We possessed supplementary information regarding the job postings, including details about the company and job benefits. The structure of the data is as follows:



Our dependent variable is 'applies' (which indicates the number of people who applied for the job) from job posting data and we started with understanding the available job posting data and how these features influence our dependent variable and the data available.



## **Project and Process**

We divided our project into standard phases, encompassing exploratory data analysis (EDA), data cleaning, feature engineering, modeling, and evaluation.

#### Division of work

Acquiring Data - Divyansh, Sravya
Data Cleaning - Sravya, Surbhi
Exploratory Data Analysis - Surbhi, Divyansh
Feature Engineering - Divyansh, Sravya
Model & Evaluation Metrics - Sravya, Surbhi
Hyperparamter Tuning - Surbhi
Documentation & Presentation - Divyansh, Sravya, Surbhi

## **Data Cleaning and EDA**

We tackled Data Cleaning and Exploratory Data Analysis (EDA) simultaneously to grasp the data's nuances and ensure it was ready for our model.

In the Data cleaning stage, we meticulously worked on "initial data assessment", which involved evaluating the overall structure, identifying data types for each column, and detecting and dealing with inconsistencies and anomalies in the data. We also did "Geographical Data Extraction", where we extracted and standardized state information from the 'location' field, enhancing the granularity of our geographical analysis. We also focused on "timestamp standardization" where we converted multiple timestamp columns to a uniform datetime format to provide consistency and ease of use in our project.

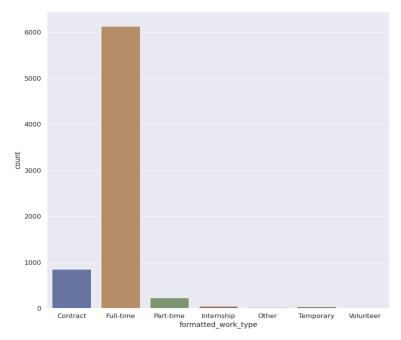
In the EDA phase, we delved into column values, checked correlations, and explored categorical columns' influence on applications received. We addressed missing values strategically, dropping rows for the dependent variable "applies" and performing data imputation where necessary.

### **Understanding Missing Values:**

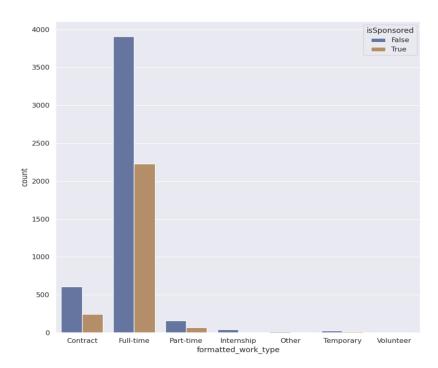
Understanding the missing values was important in structuring our data. Here is our initial assessment of the missing values:



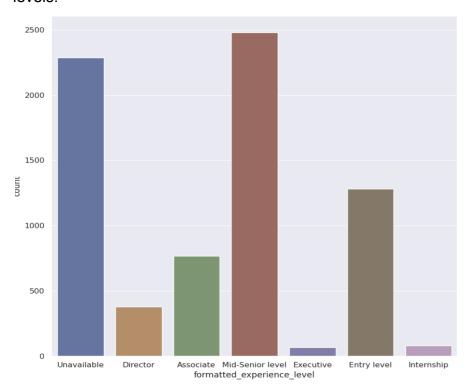
**Work type:** As we tried to understand the role of work type (which is a categorical variable), it is clear from the chart that most of the data we possessed belonged to Worktype - Full Time.



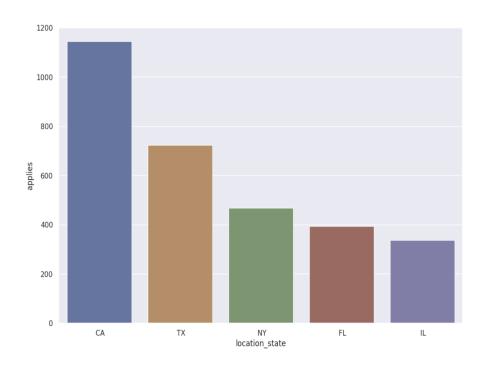
**Work Type with Sponsorship:** Based on the data we had, the majority of the jobs were not sponsored but a chunk of FTE roles compared to other work types are Sponsored.



**Experience Level:** Mid-senior and Entry-level are the most sought-after experience levels.

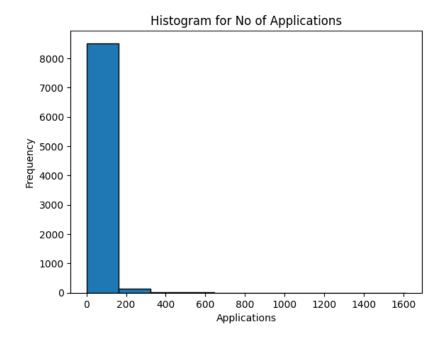


**State:** California, Texas, and New York are the states with the most number of jobs, coming close were Florida and Illinois.



# Understanding dependent variable - 'applies'

Most of the job applications have applications in the 0-200 range.



### **Feature Engineering and Selection**

Feature engineering enhanced our modeling approach, involving one-hot encoding of categorical variables, creating new features like "desc\_len" based on job description length, extracting the day and month of job postings, and calculating job posting duration. Column streamlining and redundancy removal was a big part of this stage as we eliminated redundant columns like 'closed\_time', and 'original\_listed\_time' streamlining the dataset for focused analysis and reducing computational complexity. New features were created to quantify the 'listed\_time' in various units such as days and months, offering nuanced insights into the timing aspects of job postings. Apart from this, the difference between 'listed\_time' and 'expiry' was also accounted for as we suspected that the number of days a job posting was valid had an influence on the applications.

#### **Models**

We divided the data into train and test data where 75% data was used for training and 25% data used for testing. We tested with a varied set of features but our best models are with the following features -

#	Column	Non-Null Count	Dtype
0	med_salary	7341 non-null	float64
1	<pre>formatted_work_type</pre>	7341 non-null	object
2	applies	7341 non-null	float64
3	views	7341 non-null	float64
4	application_type	7341 non-null	object
5	<pre>formatted_experience_level</pre>	7341 non-null	object
6	isSponsored	7341 non-null	bool
7	location_state_1	7341 non-null	object
8	company_size	7341 non-null	float64
9	list_time_mnth	7341 non-null	int64
10	list_time_day	7341 non-null	int64
11	duration_post_days	7341 non-null	int64
12	desc_len	7341 non-null	int64

Then we trained ten models, including Linear Regression, Decision Tree, Random Forest, and XGBoost on the training data and evaluated the test data. The models we used are in the following picture:

```
modelClassifiers = \
    {
        'Linear': LinearRegression(),
        'Ridge': Ridge(alpha=0.5),
        'Lasso': Lasso(alpha=0.5),
        'EN': ElasticNet(alpha=0.5, l1_ratio=0.5),
        'DecisionTree': DecisionTreeRegressor(),
        'RandomForest': RandomForestRegressor(),
        'GradientBoosting': GradientBoostingRegressor(),
        'XGBoost': xgb.XGBRegressor(),
        'SVR': SVR(),
        'KNN': KNeighborsRegressor()
}
```

The evaluation was based on RMSE and R2 scores. Notably, Random Forest emerged as the best-performing model with an RMSE score of 14.55 and an R2 score of 0.78.

#### **Metrics**

To evaluate our models, though we calculated Mean Squared Error(MSE), Mean Absolute Error(MAE), R-squared(R2), and Root Mean Squared Error(RMSE) - we took a combination of R2 and RMSE so that we could choose a model that is better with both the fit of the data and the predictions.

index	Model	MSE	MAE	R2	RMSE
0	Linear	222.590216	7.987684796	0.7725289782	14.91945763
1	Ridge	222.5173477	7.984302531	0.7726034443	14.91701537
2	Lasso	221.7761226	7.594814384	0.7733609225	14.8921497
3	EN	222.5554929	7.562782749	0.7725644627	14.9182939
4	DecisionTree	306.8006169	7.561852704	0.6864720693	17.51572485
5	RandomForest	202.3130814	6.42005783	0.7932507359	14.2236803
6	GradientBoostin	247.8937129	6.541488792	0.7466706436	15.74464077
7	XGBoost	267.5318101	6.895462795	0.7266019357	16.35639967
8	SVR	1087.331486	13.63161951	-0.1111737461	32.9747098
9	KNN	264.5409896	7.154660529	0.7296583367	16.26471609

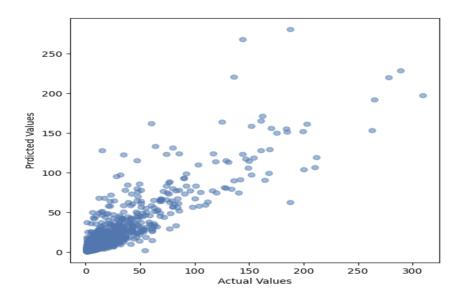
### **Hyperparameter Tuning & Final Model**

In this phase, we delved deeper into the realm of model optimization, a process pivotal for enhancing the predictive accuracy and reliability of our analysis. Recognizing the importance of fine-tuning in machine learning, we employed the robust technique of Random Grid Search (RandomGridSearchCV). This powerful method systematically navigates through a predefined range of hyperparameter values, searching for the combination that yields the most effective model performance.

The results of this meticulous hyperparameter tuning were both significant and promising. We witnessed a tangible improvement in the model's performance, evidenced by a notable reduction in the Root Mean Square Error (RMSE) score, which dropped to 14.2. This decrease in RMSE indicates a model that is more aligned with the complexities and nuances of real-world data and is capable of making predictions with greater accuracy and precision. Moreover, our efforts bore fruit in the form of an increased R-squared (R2) score, which climbed to an impressive 0.79. This improvement in the R2 score signifies that a larger proportion of the variance in our dependent variable is now explainable by the independent variables in our model.

These enhancements in our model's performance metrics are not just numbers; they represent a significant leap in the model's ability to provide reliable, actionable insights. With a more finely tuned model, we are now equipped with a tool that offers a clearer, more accurate window into the dynamics of the job market.

In conclusion, the process of Hyperparameter Tuning and finalizing the Model was a pivotal step in our project. It was a phase where technical rigor met strategic thinking, culminating in a model that stands robust, refined, and ready to make a meaningful impact in the world of job market analytics.



## Assessment of our model and process (Did our technique work?)

**Our technique**, employing data analysis, feature engineering, and machine learning models, **proved effective**. The Random Forest model, in particular, demonstrated robust predictive capabilities after hyperparameter tuning. The project's success lies in its ability to provide practical insights for navigating the complexities of the contemporary job market. Since our main focus is on understanding the competition for jobs, an RMSE of 14.2, which varies on average 14 applications is notable, though more improvements can be done with time and resources.

#### Conclusion

In conclusion, our "LinkedIn Job Analysis" project has successfully delved into the intricacies of the job market, specifically tailored to assist fellow international students.

At the heart of our project lies a robust predictive model, adept at analyzing job application trends. This model has proven to be an indispensable tool in decoding the complexities of the job market. By predicting the likely number of applicants for various job postings, provides a clear view of the competitive nature of different roles. This insight is invaluable, as it allows job seekers to gauge the level of competition they might face, tailoring their job search strategies accordingly.

Furthermore, our analysis serves as a powerful aid in decision-making for both job seekers and employers. For job seekers, it's like having a compass that guides them through the competitive terrain of job hunting, helping them identify where opportunities lie and what skills are in demand. They can use this information to fine-tune their applications, enhance their skills, and strategically position themselves in areas where they have the best chance of success.

For employers and recruiters, the insights gleaned from our analysis offer a clear understanding of the labor market's supply and demand. It aids them in crafting more effective job descriptions, understanding the pull of various job benefits, and anticipating the number of applicants. This can lead to more efficient recruitment processes and better alignment of job offers with market expectations.

In essence, our project not only illuminates the current state of the job market but also acts as a strategic guide for navigating it. It underscores the importance of data-driven strategies in the modern job search and recruitment processes, highlighting how critical it is to stay informed and adaptable in an ever-changing employment landscape.

### **Future Improvements**

To further enhance the project's impact, we propose the following future improvements:

- Improved Career Development: Adding on to our project, we analyzed prevailing job market trends to highlight roles experiencing increased demand. This empowers job seekers with knowledge about which areas are thriving and where they might need to upskill. The goal is to facilitate informed decision-making regarding skill acquisition and certification pursuits, aligned with market needs. This strategic planning could significantly boost employability and job satisfaction, providing a clear, targeted path for professional growth and development.
- Skill Gap Analysis: We aim to develop a feature that performs a comprehensive comparison between a user's existing skill set and the qualifications sought in desired job roles. This comparison can pinpoint specific skills the user may need to develop. By providing tailored recommendations for skill enhancement, such as relevant training programs or courses, we address the critical need for continuous learning and adaptation in a fast-evolving job market. This personalized approach to skill enhancement prepares individuals for their aspired roles and ensures their skills remain relevant and competitive. It's a step towards empowering job
- Future Predictions: An additional feature we plan to introduce involves predictive analytics to forecast potential job openings across various sectors. This predictive capability can be a strategic asset for businesses in planning their talent acquisition and workforce management. This foresight into the job market also supports businesses in future-proofing their workforce, ensuring they are well-prepared for emerging industry demands and skill requirements. Likewise, it would support job-seekers to understand where to invest their energy based on the predictions.

These improvements are aimed at maximizing the utility of our project, making it a more actionable tool for both job seekers and employers in navigating the complexities of the modern job market. Our work can also help in implementing additional models for forecasting job openings by industry.

## References

• Kaggle. (2023). LinkedIn Job Postings. https://www.kaggle.com/datasets/arshkon/linkedin-job-postings/code