

## **Satyam Jagdish Pal**

Room No: -2/4 Jai Ambe, Seva Sang, Pimpri Pada, Ranisati Marg, Malad East, Mumbai-400097.

**Mobile No:** - 7045083573

**E-mail ID:** satyam2shine23@gmail.com

### **CAREER OBJECTIVE:**

I am looking ahead to work in a professional, growth-oriented organization, where in one Can make significant contribution to the success of the organization. Seeking a position That involve creativity, challenges and that provides me, an opportunity to constantly strive to explore, innovate & excel in attaining organizational and my individual goals. A consistently dependable team player, I can thrive in a high-pressure environment, enjoy the challenges of meeting deadlines and work in a team.

### **STRENGTH & SKILLS:-**

Good analytical, interpersonal, communication & listening skills coupled with dedication and sincerity towards the assigned job.

### **Experience:-**

#### **Kotak Securities LTD (30th June 2022 -----Till Present)**

##### **□ Designation: Assistant Manager (Digital On boarding)**

- Preparing Report & Analysis.
- Recommending client for stocks, making them active, Auto SIP,
- Dialer system handling for whole Team, Trading on behalf of client,
- Digital On boarding handling MIS
- Master File Updating and alignment for the Team report
- Coordination with back-end team for documentation.
- Observing future & options and also do trading.
- Cross selling like mutual fund, SIP and insurance.

#### **Motilal Oswal : (25th October 2021 – 20th February 2022).**

##### **Designation: Advisory**

- Cross selling like mutual fund, SIP and insurance.
- Provide market update to the clients.
- Placing buy and sell order on behalf of clients.
- Choosing investment avenues base on the need of the client.
- Motivating client for the trading and generating through revenue.
- Providing leads to SLBM department.
- Coordination with back-end team for documentation.

**EDUCATION BACKGROUND: -**

Course/Degree	Institute / Board	Year of Passing	Percentage
BFM [VI]	Ghanyamdas Saraf college	2021	75%
BFM [V]	Ghanyamdas Saraf college	2020	54%
BFM [IV]	Ghanyamdas Saraf college	2020	50%
BFM [III]	Ghanyamdas Saraf college	2019	55%
BFM [II]	Ghanyamdas Saraf college	2019	55%
BFM [I]	Ghanyamdas Saraf college	2018	50%
HSC	NMF science & Commerce	2018	55%
SSC	Sir D.S High School	2015	67%

**EXTRA QUALIFICATIONS: -**

- Successfully completed MSOffice–Basic Computer Course (MSWord, MS Excel,MS PowerPoint &Internet

**COMPETENCIES I –**

- ❖ Quick learner & adapts well to changes and pressure in workplace
- ❖ Managing relationships & working efficiently with diverse groups of people
- ❖ Committed to meeting deadlines and schedules
- ❖ Leadership skills to lead projects & handle work independently

**CERTIFICATIONS: -**

- ❖ NISM8- Equity & Derivative-Cleared
- ❖ Participated in Importance of a Financial Advisor.
- ❖ Participated in A Goal Based Approach to Investing.

**LANGUAGES KNOWN: -**

- ❖ English, Hindi, Marathi (Speak, Read, Write)

**HOBBIES**

- ❖ Reading Informative Magazine or on Social Media sites.
- ❖ Travelling
- ❖ Listening Music

**PERSONAL INFORMATION: -**

**Name:** Satyam J Pal.

**D.O.B:** 14<sup>th</sup> July 2000.

**DECLARATION:**

I hereby declare that the details furnished above are true to the best of my knowledge.

**PLACE:** Mumbai