

Griffin Arkilic

Los Angeles, CA | (510)-666-5542 | [LinkedIn](#) | [Personal Site](#) | garkilic@gmail.com

EXPERIENCE

2022 - Present

Booz Allen Hamilton | AI Technology Scout | San Francisco, CA

- Developed a net-new lead generation pipeline between the Tech Scouting team and our Corporate Venture Capital team which has led to 100+ submitted companies and 4 companies explored deeper for investment.
- Led several AI projects, integrating and consulting complicated technologies into government architecture over a period of two years.
- Saved cybersecurity client ~\$1M based on technical research and recommendations.
- Worked extensively on building out and integrating AI tools into projects and initiatives across the firm.

2021 - 2022

FitLab | Product Manager | Oakland, CA

- Worked closely with our CTO to build component-based applications using material design in Flutter delivering on a six-week development cycle.
- Created an MVP for 'FightLab' an integrated hardware and software at-home workout experience with ~\$15,000 in pre-purchases.

2019 - 2020

Fitplan (Acquired by FitLab) | Product Manager | Los Angeles, CA

- Led a team of engineers and UI/UX designers to work throughout all stages of product development which produced sales exceeding \$8 MM and increased in-app retention by 62% over a calendar year.
- Identified an opportunity in the OTT market for Fitplan and executed on the creation of a Samsung TV Fitplan app. Since launching in May 2020 the app has been downloaded over 4 MM times.

QUALIFICATIONS

Languages/Technologies: HTML, CSS, Javascript, SQL, Git, C#

Frameworks/Libraries: Bootstrap, Tailwind, React, React Native, Unity

Top Secret Security Clearance (Active)

EDUCATION

Cal Poly, San Luis Obispo | Bachelor of Science in Kinesiology, Minor in Entrepreneurship