

# Griffin Arkilic

Los Angeles, CA | [Personal Site](#) | [garkilic@gmail.com](mailto:garkilic@gmail.com) | Active Security Clearance

## EXPERIENCE

2022 - Present

**Booz Allen Hamilton** | Associate, AI Technology Scout | Los Angeles, CA

- Developed a lead generation pipeline for our Corporate Venture Capital team which has led to 200+ submitted companies and 10+ companies explored for deeper due diligence.
- Led several AI projects, integrating complicated technologies into government architecture over two years.
- Saved cybersecurity client ~\$1M based on technical research and recommendations.
- Built and implemented a net-new Tech Scouting process utilizing modern AI tools to cut deliverable development time from months to weeks.
- Currently developing a suite of scalable products that can be sold by Booz Allen to government clients.

2021 - 2022

**FitLab** | Product Manager | Oakland, CA

- Worked closely with our CTO to build component-based applications using material design in Flutter delivering on a six-week development cycle.
- Created an MVP for 'FightLab' an integrated hardware and software at-home workout experience with ~\$15,000 in pre-purchases.

2019 - 2020

**Fitplan (Acquired by FitLab)** | Product Manager | Los Angeles, CA

- Led a team of engineers and UI/UX designers to work throughout all stages of product development which produced sales exceeding \$8 MM and increased in-app retention by 62% over a calendar year.
- Identified an opportunity in the OTT market for Fitplan and executed on the creation of a Samsung TV Fitplan app. Since launching in May 2020 the app has been downloaded over 4 MM times.

## QUALIFICATIONS

Languages/Technologies: HTML, CSS, Javascript, SQL, Git, C#

Frameworks/Libraries: Bootstrap, Tailwind, React, React Native, Unity

AI: Develop AI bots, automations, and solutions utilizing modern AI frameworks and tooling

## EDUCATION

**Cal Poly, San Luis Obispo** | Bachelor of Science in Kinesiology, Minor in Entrepreneurship