

# Griffin Arkilic

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## EXPERIENCE

2022 - Present

**Booz Allen Hamilton** | AI Technology Scout | Los Angeles, CA

- Developed a net-new lead generation pipeline between the Tech Scouting team and our Corporate Venture Capital team which has led to 200+ submitted companies and 8+ companies explored for deeper due diligence.
- Led several AI projects, integrating and consulting complicated technologies into government architecture over a period of two years.
- Saved cybersecurity client ~\$1M based on technical research and recommendations.
- Built 3 different AI tools to automate Tech Scouting tasks, and built a net-new Tech Scouting process utilizing AI tools to cut deliverable development time by over 50%.
- Maintain an active Top Secret security clearance as of 2024.

2021 - 2022

**FitLab** | Product Manager | Oakland, CA

- Worked closely with our CTO to build component-based applications using material design in Flutter delivering on a six-week development cycle.
- Created an MVP for 'FightLab' an integrated hardware and software at-home workout experience with ~\$15,000 in pre-purchases.

2019 - 2020

**Fitplan (Acquired by FitLab)** | Product Manager | Los Angeles, CA

- Led a team of engineers and UI/UX designers to work throughout all stages of product development which produced sales exceeding \$8 MM and increased in-app retention by 62% over a calendar year.
- Identified an opportunity in the OTT market for Fitplan and executed on the creation of a Samsung TV Fitplan app. Since launching in May 2020 the app has been downloaded over 4 MM times.

## QUALIFICATIONS

Languages/Technologies: HTML, CSS, Javascript, SQL, Git, C#

Frameworks/Libraries: Bootstrap, Tailwind, React, React Native, Unity

AI: Develop AI Bots and solutions utilizing modern AI frameworks and tooling

## EDUCATION

**Cal Poly, San Luis Obispo** | Bachelor of Science in Kinesiology, Minor in Entrepreneurship