IGNITE SOH Funding

STAR Process Change For Retail





We're changing how IGNITE is paid for.....

You told us that whenever you send a colleague on Ignite, this removes hours which would be used on the sales floor to support sales conversion and deliver great service to our customers.

We've listened to you and have now managed to source the funding required to pay for Ignite centrally.... You'll now be able to ensure that you can always maximise your sales opportunities and deliver exceptional service with this additional SOH.

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You said...

IGNITE SOH Funding

What are we doing:

We are removing the cost of IGNITE to stores and have introduced a simple new process to follow when processing a new colleague to attend the IGNITE training.

Why are we doing this:

Previously the cost of IGNITE has been paid for by our stores and this may have led to challenges in deployment.

We want to remove this cost barrier and further more support in having the right people in at the right times.

What this means for you:

You can now spend the full 29 hours that would have previously been taken up by IGNITE training, on sales floor hours.

You must however ensure that you follow the correct process, or you will not receive the credit.

FAQ's:

• What process do I follow in the event of a colleague not completing their full IGNITE training or if they do not turn up?

Please update the schedule accordingly within STAR and the credit will be applied for the hours the colleague did attend on IGNITE training

What's the escalation process if the Ignite SOH funding process on STAR is not followed?

Please escalate this to your TPC via a pay escalation so the colleague is paid. However it will not be possible to back credit the SOH.

How soon should this be scheduled into STAR?

Ensure you schedule the colleague for IGNITE as soon as they appear on STAR to which you will then see the credit applied also.

What should I do if I do not see a credit appear?

Firstly please check you have scheduled the colleague correctly, if all is scheduled correctly then please raise via an email to

STAR@cpwplc.com

PLEASE NOTE: Do not use this process for any other reason other than a colleague attending IGNITE, as a credit will not be applied.



The **IGNITE** Journey

New Starter is booked onto Ignite course Store Manager schedules the colleague correctly on STAR when colleague appears (Page 5)

Colleague attends the Ignite Course

GM confirms
outcome of the
Ignite course with
colleague and
confirms/ amends
schedule

Ignite credit
applied to store
and visible on
deployment
within WFM
website (see
image below for
example)

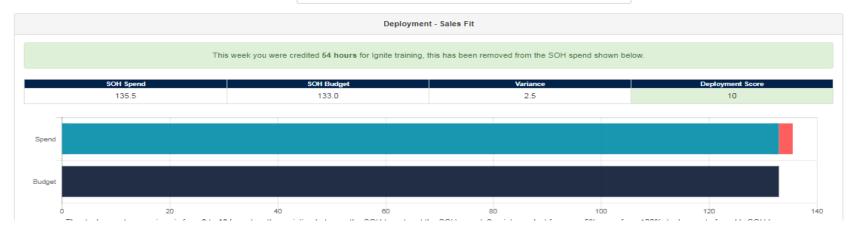
WFM Deployment

WFM deployment is a measure of how well you are utilising the hours that have been made available to your store. Good deployment ensures appropriate shop floor coverage in order to take full advantage of the customer opportunity.

When looking at the current and future weeks in the below report the SOH spend is calculated based on your schedules as they currently exist in STAR. Schedule information is refreshed overnight each day so if you have made improvements to these schedules check back the following day to see your new score.

Note: The SOH spend for the previous week is not published until 3PM Monday to allow for sign off and data validation, before this time the schedule information will continue to be shown

Select Date 201812 (wc 16/07/2017) ▼





Process to follow within STAR

