

Garret Listo

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[Portfolio Website](#) | [Github](#) | [Linkedin](#)

Summary

Junior developer looking to break further into the tech industry. Logical thinker and hard worker that thrives in team-oriented environments to help solve complex issues. Experience in ecommerce, finance and being a Full-Stack Web Development Student helped mold me into a steady employee with experience in a wide range of technologies.

Technical Skills

Languages: HTML, CSS, SASS, JavaScript, jQuery, Angular.JS, Bootstrap, Node.JS, React.JS, Vue.JS, JSON, Python

Database Development: SQL, MySql, Firebase, Contentful

Techniques and Tools: Test Driven Development, Integration Testing, Unit Testing, GitHub, WordPress, Mail Chimp, Visual Studio Code, Sublime Text, Google Adwords, Google Analytics, Microsoft Office Suite, CRMs, ERPs, Adobe Photoshop

Education

Untapped Code Academy Full time 14-week immersive Full-Stack Coding Bootcamp	August - November 2019
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University of Charleston, WV <i>Bachelor's of Arts in Public Relations</i>	December 2013
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Cincinnati St. Tech & Community College <i>Associate of Arts</i>	May 2011
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Sycamore High School	2009
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Technical Projects

Turret Shooter Game
[Github Turret Shooter](#)

Created an online javascript-based game where the player fights to survive as long as they can by destroying on-coming enemies. Technologies used in this project were: HTML, CSS and vanilla JavaScript.

Comfy House
[Github Ecommerce Site](#)

Created an eCommerce website where users would be able to purchase furniture. Comfy House includes, Realtime Database, Hosting, Storage, and Performance Monitoring. Technologies used in this project were: HTML, CSS, JavaScript, JSON, and Contentful.

More technical projects can be found on my portfolio or Github

Professional Experience

Live Reps Contact Center
Cincinnati, OH

Client Relations

Sep 2018 - Aug 2019

- Provided real-time customer support via inbound and outbound phone campaigns
- Outbound solicitations for various marketing campaigns

Smart Birdy (eCommerce)
Ontario, CA

Operating Partner

May 2016 – Sept 2018

Marketing & Online Sales

- Spending over \$20,000 per month, managed large-scale PPC campaigns via Facebook, Google and Pinterest
- Optimized multi-step digital sales funnels
- Directed a successful, \$40,000 Kickstarter campaign

Customer Support

- Handled sales inquiries, product updates, returns and more

Operations

- Managed over \$300,000 worth of revolving inventory
- Product Quality Control

Springleaf Financial
Long Beach, CA

Personal Loan Specialist

October 2014 – May 2016

Account Management

- Performed focused credit underwriting, collected past due accounts and outbound solicitations
- Customer consulting for goals, delinquency recovery, and financial education

Sales

- Upsold customers on various credit and non-credit insurance policies
- Identified solutions to achieve our customers' financial goals
- Maximized opportunities to gain revenue by consolidating client's debts

Business Development

- Initiated and maintained personal relationships with local merchants
- Operated marketing events to expand the Springleaf brand

Live Reps Contact Center
Cincinnati, OH

Client Relations

Jan 2013 - October 2014

- Provided real-time customer support via inbound and outbound phone campaigns
- Outbound solicitations for various marketing campaigns
- Developed and implemented a new online training program

Miscellaneous

- 2011-2013 Men's varsity soccer team at the University of Charleston
- 2009-2011 Men's varsity soccer team at Cincinnati State Tech & Community College