

Garrett Lancy

330-814-7969 | garrettlancy@gmail.com
linkedin.com/in/garrettlancy | garrettlancy.github.io

Resourceful and creative professional with a passion for technology, driven to continuously learn and determined to build a career as a full-stack developer.

Technical Skills

- **Java Language Fundamentals:** variables, data types, loops, conditional statements, exception handling, collections framework, I/O.
- **Object Oriented Programming:** classes and objects, interfaces, access modifiers, packages, the Java classpath, class modeling, encapsulation, inheritance, polymorphism, UML class diagrams.
- **Web Application Development:** HTML, CSS, Javascript, jQuery, Servlets, JSP, Spring Web MVC, Tomcat.
- **Database Programming:** JDBC, table design and creation, SQL queries and DML, PostgreSQL, E/R diagrams.
- **Development tools and techniques:** Agile, unit testing (JUnit), integration testing, TDD, unix command line navigation, Git, Eclipse.

Technical Experience

- **National Park Survey:** Web survey application developed in Java, utilizing JSP integration with HTML, CSS, JavaScript and PostgreSQL.
- **Solar System Geek:** eCommerce web application developed in Java, utilizing JSP integration with HTML, CSS, JavaScript and PostgreSQL, including shopping cart and member registration functionality.

Professional Experience

Ron Marhofer Automall

Customer Relations Manager, February 2016 - March 2017

- Utilized strong interpersonal and communications skills to establish and maintain rapport with customers.
- Presented vehicle prices, interest, and payment figures to customers to provide financial advice; communicated with sales and finance managers in order to close deals and maintain loyal customer base.
- Consistently set and achieved challenging personal monthly sales goals.
- Continuously learned new sales techniques to increase personal closing sales ratio and to overcome objections.

PAK Computers

Manager/PC Technician, January 2015 - February 2016

- Consulted with customers and businesses to design and build custom computers; utilized the most cost effective and efficient components to fit their specific needs.
- Conferred with vendors for timely deliveries and best pricing resulting in 22% decrease in annual inventory spending.
- Personally addressed all customer concerns and suggestions; increased customer satisfaction rating by 24%.
- Documented all store transactions and set weekly sales goals; increased annual store profits by 16%.
- Diagnosed system failures or bugs and provided solutions to restore functionality; managed customer technical questions and issues on-site, via phone or RDP.
- Installed and configured LAN and WAN networks; analyzed network and managed preventative maintenance.

Education

Tech Elevator

May - August 2017

- Java Programming and Full Stack Development Certification

Stark State College

December 2014 - April 2015

- CompTIA A+ Certification