Garrett Lancy

330-814-7969 | garrettlancy@gmail.com
linkedin.com/in/garrettlancy | garrettlancy.github.io

Resourceful and creative professional with a passion for technology, driven to continuously learn and determined to build a career as a full-stack developer.

Technical Skills

- **Java Language Fundamentals:** variables, data types, loops, conditional statements, exception handling, collections framework, I/O.
- **Object Oriented Programming:** classes and objects, interfaces, access modifiers, packages, the Java classpath, class modeling, encapsulation, inheritance, polymorphism, UML class diagrams.
- **Web Application Development:** HTML, CSS, Javascript, jQuery, Servlets, JSP, Spring Web MVC, Tomcat.
- **Database Programming:** JDBC, table design and creation, SQL queries and DML, PostgreSQL, E/R diagrams.
- **Development tools and techniques:** Agile, unit testing (JUnit), integration testing, TDD, unix command line navigation, Git, Eclipse, Selenium, Cucumber.

Technical Experience

- **Vending Machine Software:** Developed in Java with OOP fundamentals using file.io.
- **National Park Registration**: Developed registration page for National Park tours in Java and PostgreSQL. Ran integration tests. Primarily developed in a command line interface.

Professional Experience

Ron Marhofer Automall
Customer Relations Manager, February 2016 - March 2017

- Utilized strong interpersonal and communications skills to establish and maintain rapport with customers.
- Presented vehicle prices, interest, and payment figures to customers to provide financial advice; communicated with sales and finance managers in order to close deals and maintain loyal customer base.
- Consistently set and achieved challenging personal monthly sales goals.
- Continuously learned new sales techniques to increase personal closing sales ratio and to overcome objections.

PAK Computers
Manager/PC Technician, January 2015 - February 2016

- Consulted with customers and businesses to design and build custom computers; utilized the most cost effective and efficient components to fit their specific needs.
- Conferred with vendors for timely deliveries and best pricing resulting in 22% decrease in annual inventory spending.
- Personally addressed all customer concerns and suggestions; increased customer satisfaction rating by 24%.
- Documented all store transactions and set weekly sales goals; increased annual store profits by 16%.
- Diagnosed system failures or bugs and provided solutions to restore functionality; managed customer technical questions and issues on-site, via phone or RDP.
- Installed and configured LAN and WAN networks; analyzed network and managed preventative maintenance.

Education

Tech Elevator
May - August 2017

- Java Programming and Full Stack Development Certification

Stark State College
December 2014 - April 2015

- CompTIA A+ Certification