

# Gonzalo Arrieta

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EDUCATION	<b>Stanford University</b> , Ph.D. in Economics <b>Universidad de Montevideo</b> Diploma in Economics B.S. in Economics ( <i>Dean's List</i> )	Expected: 2024  2017 2015
REFERENCES	<a href="#">Muriel Niederle</a> Dept. of Economics, Stanford University <a href="mailto:niederle@stanford.edu">niederle@stanford.edu</a>  <a href="#">Alvin Roth</a> Dept. of Economics, Stanford University <a href="mailto:alroth@stanford.edu">alroth@stanford.edu</a>	<a href="#">B. Douglas Bernheim</a> Dept. of Economics, Stanford University <a href="mailto:bernheim@stanford.edu">bernheim@stanford.edu</a>  <a href="#">Kirby Nielsen</a> Div. of the Humanities and Social Sciences, California Institute of Technology <a href="mailto:kirby@caltech.edu">kirby@caltech.edu</a>
RESEARCH INTERESTS	Experimental and behavioral economics, Decision theory Public Economics, Welfare Economics	
JOB MARKET PAPER	<b>“Procedural Decision-Making in the Face of Complexity”</b> with Kirby Nielsen Decades of evidence on decision-making suggest that complexity is an essential factor influencing choices. Evidence is consistent with individuals using different choice processes in the face of complexity, but choice processes are inherently difficult to observe. We introduce an experimental methodology to test that individuals resort to more “procedural” decision processes as decisions get more complex. We characterize procedural decision-making as choice processes that are more describable, and we measure this by incentivizing other participants to guess what decision-makers chose based on decision-makers’ own descriptions of their choice process. In two different domains and with two different notions of complexity, we show that procedural decision-making increases as we exogenously vary the complexity of the environment. We show evidence that procedural decision-making reduces the cognitive costs of decision-making and that using procedural choice processes can lead decision-makers to make different choices and of different quality.	
PUBLISHED PAPERS	<b>“Caring to Work or Working to Care: The Intra-Family Dynamics of Health Shocks”</b> with Gina Li <i>American Journal of Health Economics</i> 9(2), 175-204, 2023	
WORKING PAPERS	<b>“Red or Blue Pill? A Positive Welfare Analysis”</b> with Lukas Bolte  <b>“The Inference Cost of Interventions”</b> with Maxim Bakhtin	
WORK IN PROGRESS	<b>“The Demand and Supply of Paternalism in Financial Planning”</b> with Sandro Ambuehl, Bjoern Bartling, and B. Douglas Bernheim  <b>“Procedural Paternalism”</b> with Muriel Niederle and Kirby Nielsen  <b>“The Welfare Costs of False Beliefs”</b> with B. Douglas Bernheim and Lukas Bolte	

RELEVANT POSITIONS	<b>Department of Economics, Stanford University</b>	
	Research Assistant for Muriel Niederle	2022 –
	Stanford Economics Research Laboratory (SERL), Manager	2021 – 2022
	Research Assistant for Muriel Niederle	2020 – 2021
	Research Assistant for Douglas Bernheim	2018 – 2020
	<b>Department of Economics, Universidad de Montevideo</b>	
	Research Assistant for Alejandro Cid and José María Cabrera	2014 – 2015
	Research Assistant at Center for Research in Applied Economics	2013 – 2014
TEACHING EXPERIENCE	<b>Department of Economics, Stanford University</b>	
	Teaching Assistant for Muriel Niederle, Econ 179 (Experimental)	Winter 2019
	<b>Department of Economics, Universidad de Montevideo</b>	
	Lecturer (Intermediate Macro)	2017
	Teaching Assistant for Fernando Borraz (Econometrics)	2016
	Teaching Assistant for Ignacio Presno (International Trade)	2014
	Teaching Assistant for Danilo Trupkin (Intermediate Macro)	2014
	Teaching Assistant for Danilo Trupkin (International Trade)	2013
AWARDS & FELLOWSHIPS	Leonard W. Ely and Shirley R. Ely Fellowship, SIEPR	2023 – 2024
	Stanford Center for American Democracy Graduate Student Fellow	2020 – 2021
	McCoy Family Center for Ethics in Society Graduate Student Fellow	2020 – 2021
	ANII - Agencia Nacional de Investigación e Innovación (uruguayan NSF)	2014 – 2015
	Excellence Scholarship, Universidad de Montevideo	2011 – 2015
RESEARCH GRANTS	Graduate Research Opportunities Fund, Stanford University (\$5,000)	2022
	George P. Shultz Dissertation Fund, Stanford University (\$6,810)	2020
	IRiSS Center for American Democracy, Stanford University (\$2,000)	2020
	IRiSS Research Data Grants, Stanford University (\$1,500)	2020
REFEREING	<i>Journal of Political Economy: Microeconomics</i>	
PROFESSIONAL ACTIVITIES	<b>Department of Economics, Stanford University</b>	
	Behavioral and Experimental Faculty Seminar Organizer	2021 –
	Behavioral and Experimental Student Workshop Organizer	2019 – 2021
INVITED TALKS	Universidad de Montevideo	2022
CONFERENCE PRESENTATIONS	BUE-EBEL (virtually); IIPF (Logan, UT); SITE (Stanford); M-BEES/M-BEPS (Maas-tricht); BABEEW (San Jose)	2023
OTHER	Citizenship: Uruguayan	
	Languages: Spanish (native); English (fluent); Portuguese (intermediate)	
	Softwares: Python; JavaScript; Stata; SQL; $\text{\LaTeX}$	

*Last updated: September 2023*