

# JULIE MUNYUI

## DETAILS

### PHONE

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### EMAIL

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## SKILLS

Project Management

Product Management

Network Engineering

Customer Success

Public Speaking

Partner Development

Cyber Security

Cloud Computing

## LINKS

[LinkedIn](#)

## PROFESSIONAL SUMMARY

I am a highly motivated and results-driven individual with a Bachelor's Degree in Informatics and Computer Science from Strathmore University. I have a passion for and experience in computer networking, cloud computing, and cyber security. I have also developed my skill set in partner development, product management and business consulting. I am confident I can fit in a role in any of these fields and would be delighted to be a valuable asset to any organization seeking to drive innovation and achieve strategic goals.

## EMPLOYMENT HISTORY

### Partner Development Management, Microsoft

Nairobi

Aug 2022 — Present

I work with partners to empower and assist them to understand the solution areas that we focus on so that they can drive more usage to our clients.

In this role I have successfully:

- Organized partners' round-table with our leadership team to help them understand the partner ecosystem and how to tap into the white spaces within the region.
- Organized partners' security training session and game night during the Cybersecurity awareness month in 2022 that empowered our partners and clients to be cyber smart and consume Microsoft security products.
- Collaborated with ADC ecosystem during campus tours where I engage with students to guide them on resources they can leverage on to have a smooth transition into the job market.
- Guided partners on the Microsoft Cloud Partner Program used within our partner ecosystem.
- Engaged in business planning for our partners and clients.
- Collaborated and supported other teams such as product managers to understand products mainly in cloud computing and security; then offer workshops to clients to help them understand and utilize the different functionalities available for their different needs.

Currently:

- Creating pipeline for security within our partner ecosystem by continuously engaging with them through workshops.
- Working with the Africa Transformation Office to fuel digital transformation through strategic partnerships and industry coalition in the region.
- Collaborating with SOC analysts through KC7 to engage with students and enlighten them on career paths in cybersecurity they can venture into.

### Graduate Assistant, Strathmore University

Nairobi

Mar 2022 — Jul 2022

My main role was assisting one of the Sr lecturers in guiding the students during their human computer interaction semester project alongside other support roles within the faculty.

- I guided the students on how to come up with work plans and had weekly progress checks with them to assess their progress and advise them on the next steps.
- I assessed their projects alongside the Sr lecturer and awarded them marks accordingly.
- I assessed students' service based learning reports.

This role helped me to appreciate the aspect of project management, leadership and realizing value in other individuals.

### **Network support intern, Jamii Telecommunications Limited**

Nairobi

Jun 2021 — Sep 2021

Under this role I:

- Troubleshoot and provided first level customer technical support and feedback on network issues, as per laid down procedures.
- Identified network status during faulting process, report and escalate for immediate attention.
- Managed CRM tickets until closure, including liaising with the customers.
- Reviewed and did general clean-up of CRM tickets queue.
- Organized the rota for reports for all interns.

### **Network engineer attaché, Jamii Telecommunications Limited**

Nairobi

Jan 2020 — Mar 2020

I ensured proactive scoping of technical solutions required to address clients' needs and requirements. I achieved this through:

- Troubleshooting networks and performing routine maintenance.
- Configuring NPTs and switches; and installing them on site.

As I worked with my colleagues, I ensured all the records were updated and this made the work easier. Most importantly I practiced the aspect of team work.

## **EDUCATION**

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### **Bachelors of Informatics and Computer Science, Strathmore University**

Nairobi

Jul 2017 — Sep 2021

Grade A (74.37 points), First Class Honors.

### **Kenya Certificate of Secondary Education (KCSE), Moi Forces Academy Lanet**

Nakuru

Feb 2013 — Nov 2016

Grade A-, 78 points

## **CERTIFICATIONS**

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### **Microsoft Security, Compliance, and Identity Fundamentals, Microsoft**

Nov 2022

### **Power Platform Fundamentals, Microsoft**

Oct 2022

**Microsoft Dynamics 365 Fundamentals (CRM),  
Microsoft**

Oct 2022

**Azure Fundamentals, Microsoft**

Sep 2022

**Microsoft 365 Fundamentals, Microsoft**

Sep 2022

**Introduction to Cybersecurity, CISCO**

Jul 2020

**CCNA Routing and Switching: Routing and  
Switching Essentials, Strathmore University**

Apr 2019 — Jul 2019

**CCNA Routing and Switching: Introduction to  
Networks, Strathmore University**

Jan 2019 — Mar 2019

**VOLUNTEERING**

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**ST Thomas Barnado's Children Home**

Nairobi

Jan 2019 — Mar 2019

I actively engaged in taking care of the kids at the children's home and played with them. It was so fulfilling to see a smile on their faces. Additionally, I sorted out the donations such as clothes that were received by the institution. Lastly, I assisted in the bakery in the institution by offering packaging services and cleaning services. It was such an amazing experience to interact with the Thomas Barnados fraternity and the kids as well.

**ACHIEVEMENTS AND EXPERIENCES**

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**Deans List Award**

Strathmore University

Appeared in the Strathmore dean's list in my first, second and fourth academic year for excellent performance, i.e. scoring a mean grade of A.

**Red bull Basement pitch**

2020

I participated in the 2020 red bull basement pitch. The goal of this project was to come up with a technique that can allow students to have online discussion forums in a single platform.

**17th ICT conference**

Strathmore University

Mar 2019

Participated in the 17th ICT conference at Strathmore University where I presented my project on tendering systems.

**LEADERSHIP**

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## **Project Manager, IOT network hub Strathmore University**

Jun 2020 — Jun 2021

I was responsible for scheduling events and all logistics of programs that the team was involved in. On several occasions, I chaired the webinars and meetups organized by the club. In my tenure, I also liaised with other leads in Kenyan universities to ensure a smooth running of the network hub nationally.

## **Financial Representative, Strathmore University IT Student's Association (SUITSA)**

Sep 2019 — Feb 2020

In liaison with other members of the executive, I came up with ideas on how the club could generate money. I planned how the finances could be spent by the club members and kept records of all the finances and finance related activities of the club.

## **Academic Prefect, Moi Forces Academy Lanet**

2016

I came up with study groups and proposed ways that student's could revise effectively to improve their performance. I also organized all prize giving day events and major events such as contests that were held in the school.

## **REFERENCES**

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### **Ouko Eric from Jamii Telecommunications Limited**

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### **Dickson Owuor from Strathmore university**

dowuor@strathmore.edu | +254728558811

### **Esther Gathenya from Strathmore university**

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