

Promotion Letter

April 12, 2017

Dear David,

Congratulations on your promotion! This letter is to confirm your new position with Cloudera Inc. ("Cloudera") as Software Engineer, reporting to [REDACTED], commencing on May 1, 2017.

You will receive an annual salary of \$147,000. For our 2018 fiscal year, you will also be eligible for a 10% annual target variable, pro-rated based on your effective promotion date and paid annually. Your cash compensation will be less applicable withholding taxes, and paid in accordance with the guidelines in our Corporate Variable Pay Plan and Cloudera's normal payroll procedures.

Cloudera reserves the right, at any time, to amend the Corporate Variable Pay Plan and its terms, including the right to terminate the plan entirely.

In addition to your salary, we will recommend to Cloudera's Board of Directors at their regularly scheduled meeting that you receive the following:

Restricted Stock Unit (RSU) Grant:

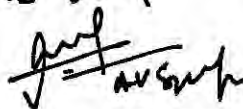
A grant of 3,000 RSUs that will vest in quarterly installments over a 4-year period from the RSU vesting commencement date and subject to two additional vesting conditions: a service-based requirement of continued employment and also a liquidity event requirement.

The equity award will be subject to the terms and conditions of Cloudera's 2008 Equity Incentive Plan as well as the Award Grant Notice and Grant Agreement that will be provided to you from Stock Administration. Please refer to the Grant Notice and Grant Agreement for more details. Contact stockadmin@cloudera.com if you have any questions.

We look forward to your continued contributions at Cloudera.

Dear David:

It has been a joy to see your influence on Sigma. Your patience and creativity will go a long way at Cloudera onwards & upwards,


APR '17

Best Regards,
Cloudera Inc.

Britt Sellin

[REDACTED]
Vice President, Human Resources