

Garvit Khatri

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Working to build products that help people achieve more.

Experience

Product Manager, *Focus*, Envigo (Aug 2019 - Present)

- Started with working on the product ibism, helped transition a service based offering to a SaaS based platform in less than 5 Months. Transition boosted the revenue by **\$680K**.
- Pivoted the SaaS solution into an Educational App, called Focus, within 3 months for a better co-ordination between Students and Teachers. Successfully onboarded **3000 users** from more than **10 schools**.
- Strategised product changes and lead the tech team to increase the DoD assignment creation and submissions. With successfully reaching max **70% submission rate & 4000 assignments**. Launched Chat & video with third party integrations for a quicker implementation to ride the COVID tailwind.

Product Manager, Procol (Feb 2019 - Jul 2019)

- Procol, a startup that raised **\$1 million**, is the all-in-one procurement software for commodities.
- Optimised and added relevant data to our dashboards to increase our **session length x 3**.
- Delivered features which fetched contracts with Bikanerwala and Akshaya Patra worth **\$100K**.
- Onboarded Bikanerwala, and digitising their commodity procurements worth **\$500K**.

Member of Technical Staff, Adobe (Feb 2018 - Sep 2018)

- Engineered deployment process, reducing deploy time to less than **5 mins**.
- Orchestrated team, deployments and **finalised major releases** of Adobe Campaign Reporting, a tool used to **analyse billions** of data points of your digital campaigns.
- **Voluntarily** organised cultural competitions, lead & completed a project to track progress for competitions.

Software Development Engineer, Zomato (July 2016 - Feb 2018)

- **Initiated** to break website into UI kit, planned and delivered it to have consistency across all products.
- **Designed UX and developed** Zomato's Alexa skill which became the **most requested skill** on Alexa, bringing in free marketing.
- Developed PWA, launching it in 24 countries across 100M recurring users, pushing orders worth **\$900K**.
- One of the first in India to introduce AMP project to reduce **page load time to less than a second**.

Tech Co-Founder, Skiplock (May 2013 - Sept 2014)

- It was an E-commerce for offline shops to go online - targeting college goers for books, electronics, apparels, bakeries etc. Onboarded **100+ vendors** and reached **50 transactions per day** in first quarter.

Open Source

- A contributor to **KDE**, **Mozilla**, **Python** and served as a **Mentor in Google Summer of Code (GSOC)** in 2016 for KDE after being a **GSOC student** in 2015.

Education

B.Tech in Engineering Physics with majors in Electronics, **Delhi Technological University**, 2012 - 2016

Skills

Agile product development, Product management, Frontend Architecture, Software development. Javascript, HTML, CSS, Figma, Adobe XD, UX