## Recommendations \* Technical \* OSI \* API interactions and integrations \* Process \* Agile development practices \* Scrum practices \* Jira functionality and hygiene \* Manage information upwards effectively \* Effectively estimate story points \* Track burned down for projects **Products** \* Security -- Reveal(x) \* Performance - DIVIDE + CONQUEK; HOW? \* Cloud Leadership \* Arif Kareem -- CEO and President \* Jesse Rothstein -- CTO and Co-Founder \* Raja Mukerji -- Chief Customer Officer and Co-Founder \* Sheryl Loeffler -- VP of Human Resources \* Chris Lehman -- SVP of Worldwide Sales and Channel \* Bryce Hein -- SVP of Marketing \* John Matthews -- CIO People Interview: \* Damien Lindauer -- Principal Product Manager, Security \* 2017-11 \* 25 years at Microsoft \* Reveal(x) \* "At a high level, amazing products are Intuitive, Complete, Trustworthy, and Relevant. This is what I \* Swagat Dasgupta -- Senior Product Manager \* 2015-02, 2018-07 promoted to Senior \* 7 years at Microsoft Zachary Garcia -- Product Manager \* 2018-07 \* 3 years at Microsoft \* Program Manager until ExtraHop \* Mike Kelly -- Senior UX Designer \* 2014-06, 2017-07 promoted to Senior \* ExtraHop is first career move \* Mike Montague -- Director Of Architecture \* 2014-05 Engineer, 2015-05 Manager, 2018-01 Director \* 1989 started 8 years at Microsoft \* Engineer until ExtraHop \* Corey Bodzin -- Head of Product

\* 2019-01

\* 5 years at Tenable, 2014 VP PM, 2017 VP Product Operations \* 1992, 2006 Director PS, 2010 Qaulys Director PM, RSA 2012-2014

\* "Security professional by day, culinary nerd at mealtime."

GREEN, PM 2012 SE, HARDWA 2014 PM CLOUD \* Ash Lakshmanan -- Senior Product Manager \* 2018

\* 5 years at Verisign

\* Program Manager until ExtraHop

\* Ted Driggs -- Principal Product Manager

\* 2015-07, 2017-07 Senior, 2018-08 Principal

\* 5 years at Microsoft

\* Program Manager until ExtraHop

\* Shari Fox -- Senior Technical Recruiter \* 2018

\* Since 2012

## Recruiting:

- \* Beth Kester-Warner -- Recruiting Manager ("Head of Recruiting")
- \* 2015-02 Senior, 2018-04 Manager
- \* 2010-04 Director
- \* Tim Spring -- Recruiting
- \* 2018-05

## Role

- \* What does PM mean to you, and what skills are critical to the role?
- \* What value does PM provide, and how is that accomplished?
- \* How can someone go wrong in PM?

## Environment

- \* What do you like most about working here?
- \* What is one thing you wish was different, and what would you like to see done about it?
- \* How do you describe the environment here?
- \* What type of person is going to be most successful at this company? In this role?
- \* How does the company encourage employees to lead healthy, balanced lives?
- \* When was your last vacation, and where did you go? Were you able to unplug completely?
- \* What are the collaboration tools that the company uses? Calendar? Email? IM? Remote access?
- \* What brought you to the company, and what keeps you here?
- \* What is the company mission, in your own words? Why is that mission important to you?

- WEDNESDAY = COREY += MAKE/BREAK

EXTRAHOPM.

2019-09-06

- DAMIEN.

- FIT