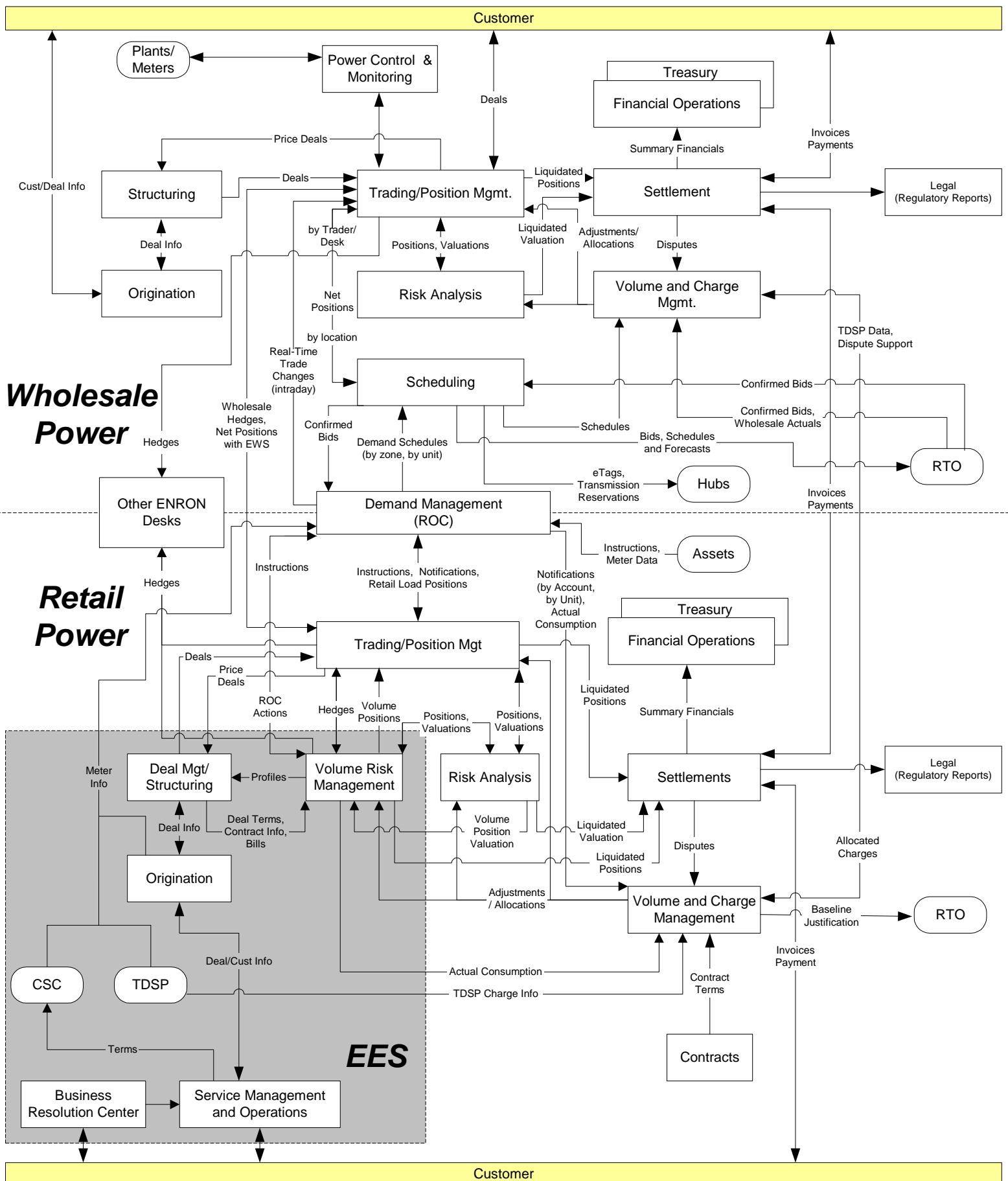


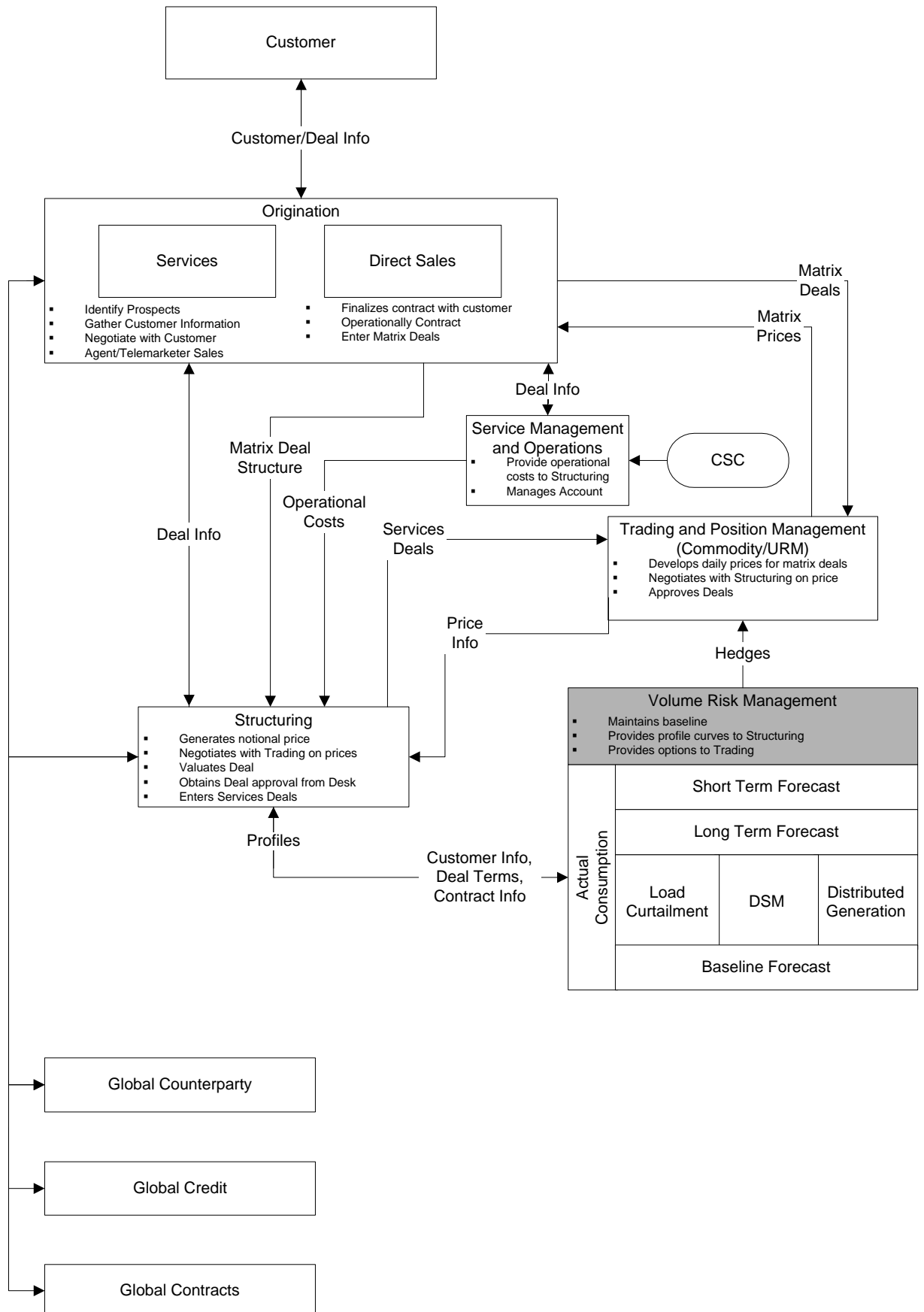


# Summary Information Flow (Retail/Wholesale)



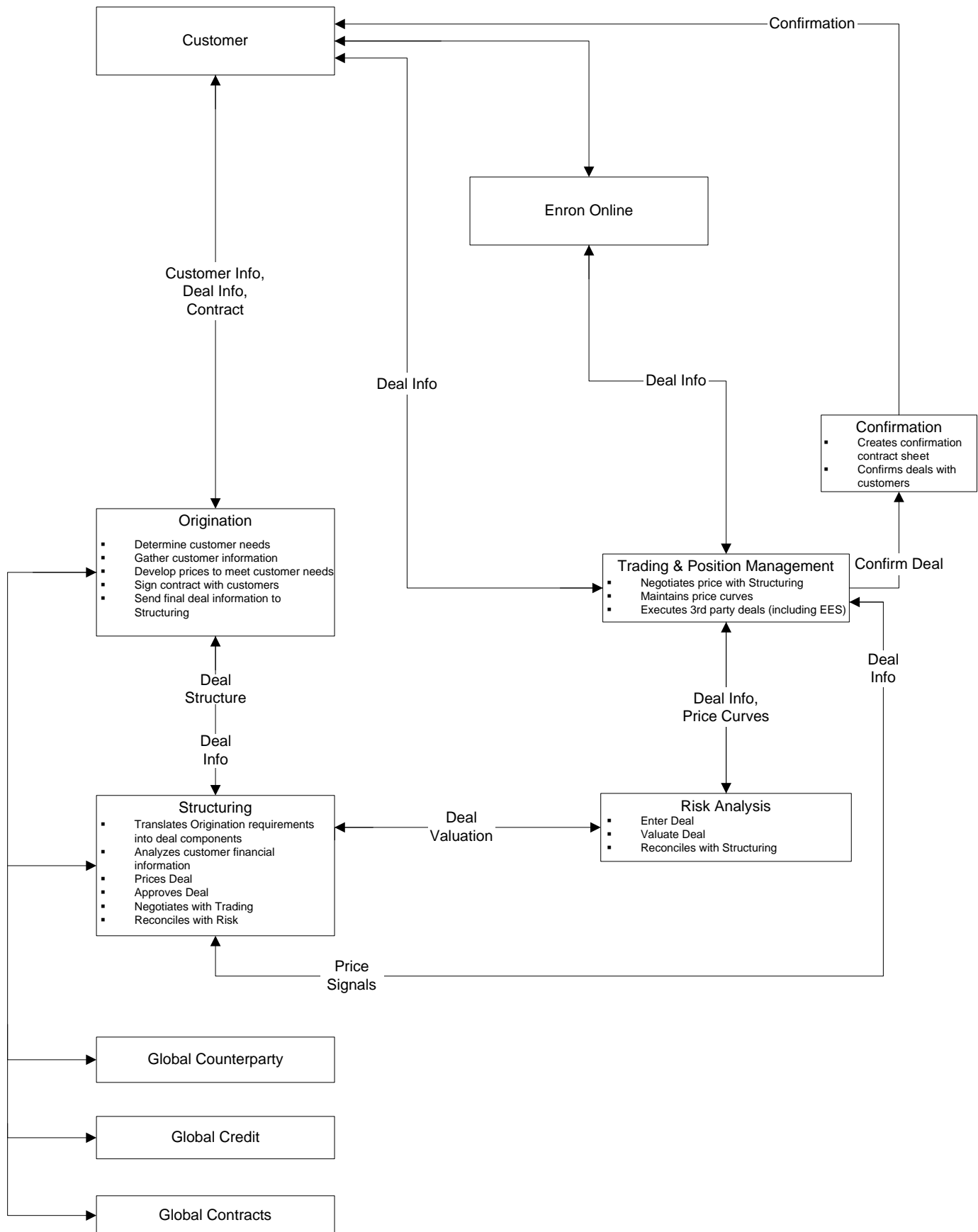


# Origination & Structuring - Retail



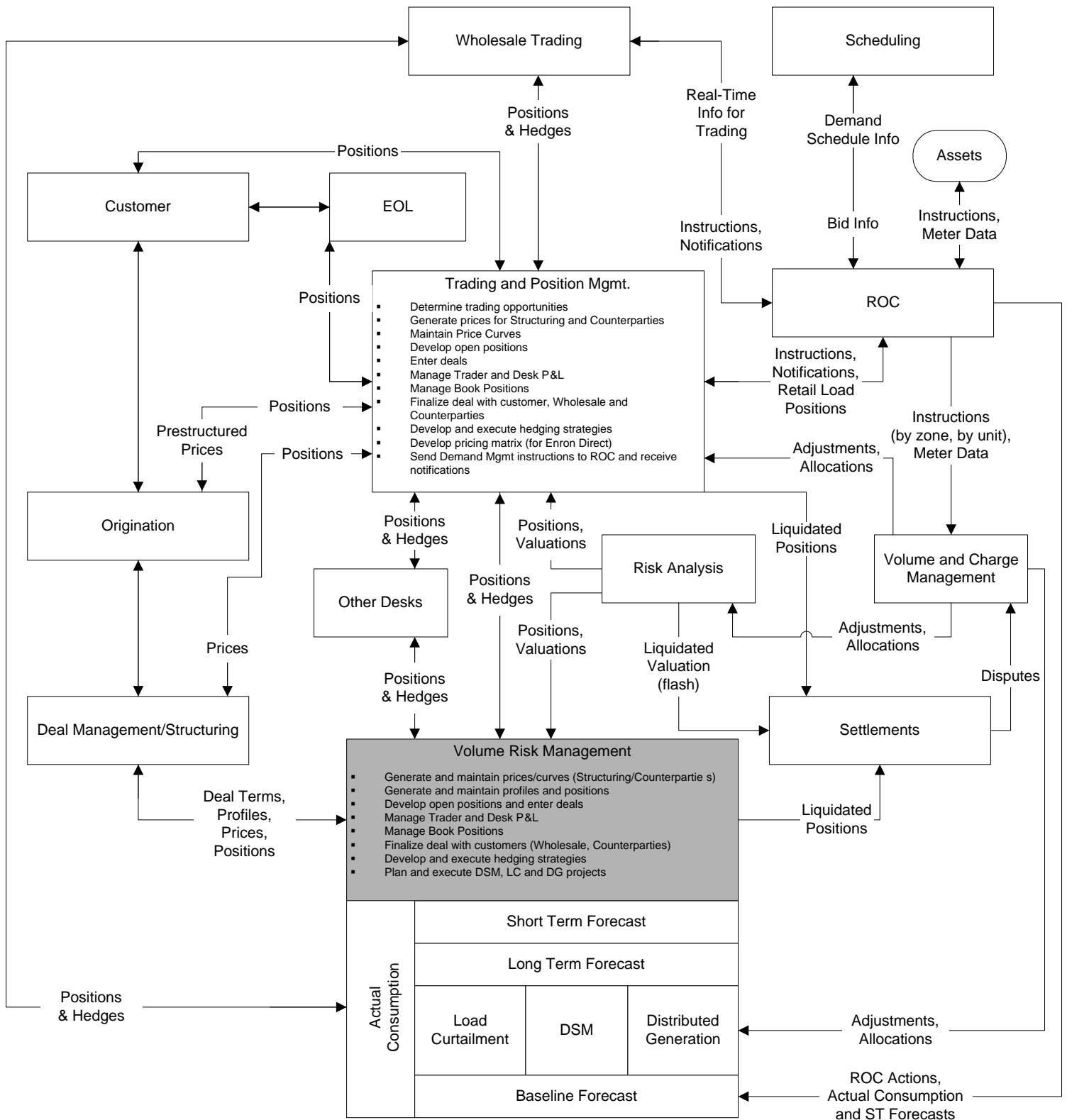


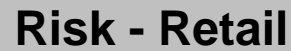
# Origination & Structuring - Wholesale





# Trading & Scheduling - Retail

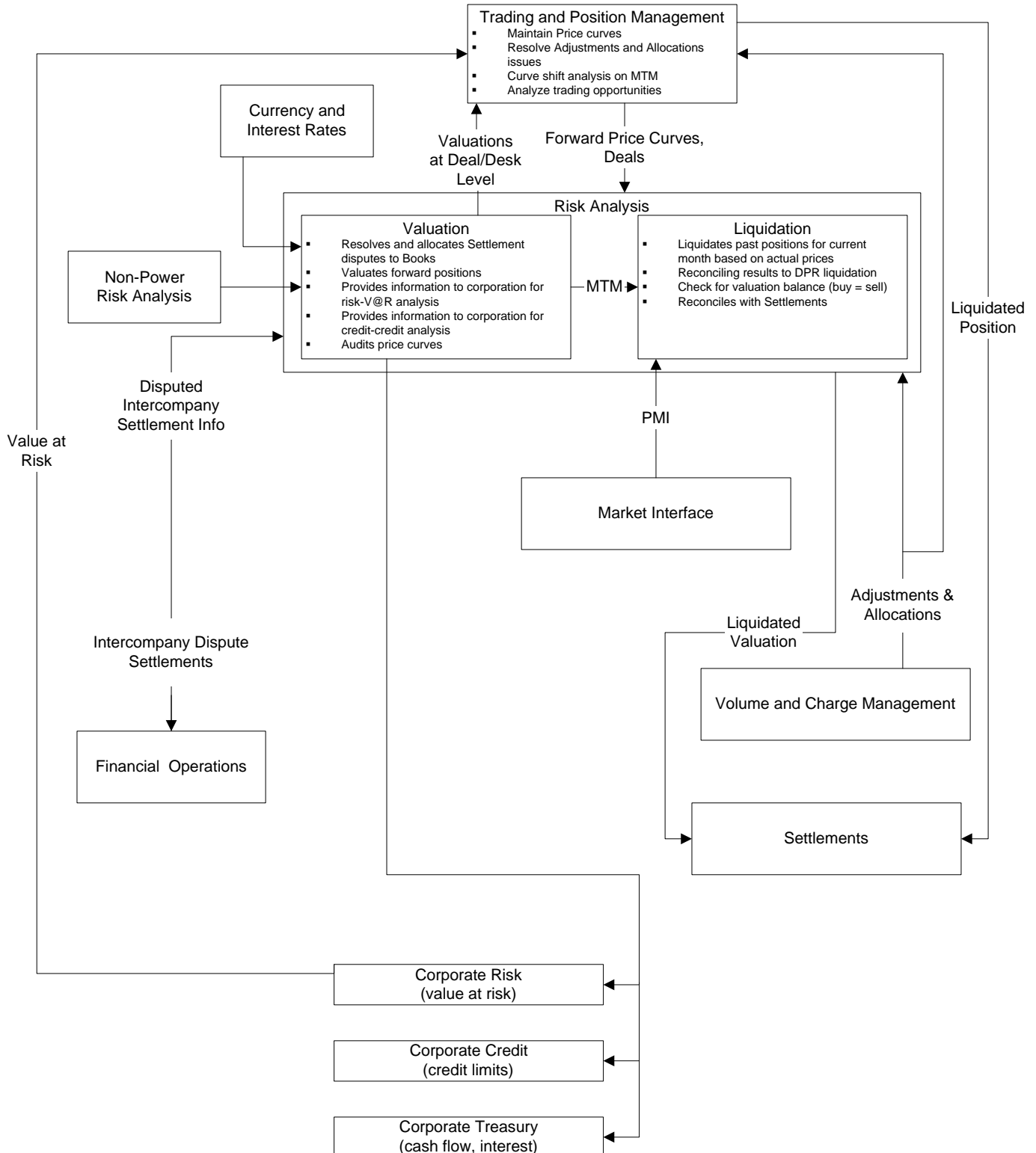






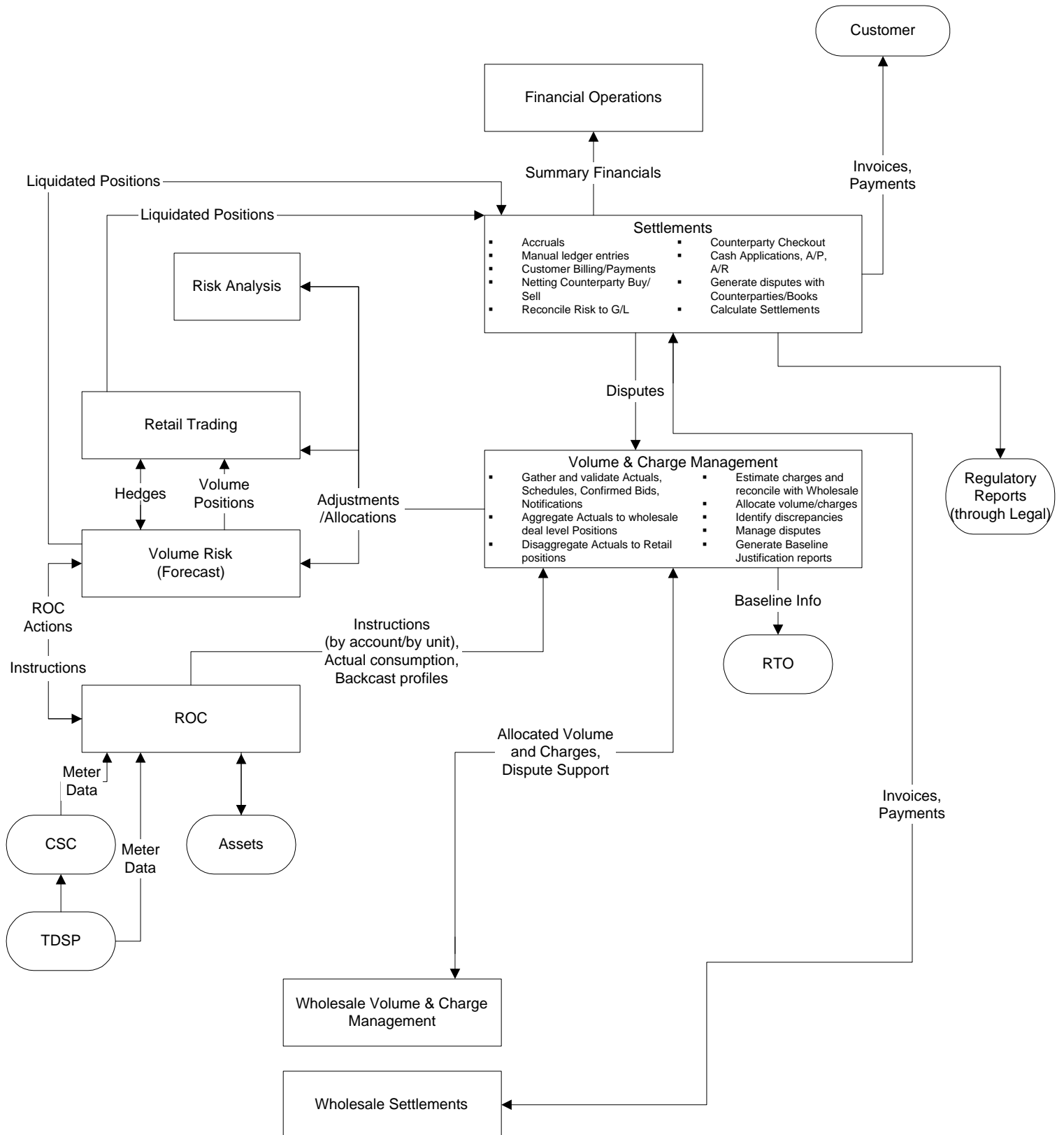


# Risk - Wholesale





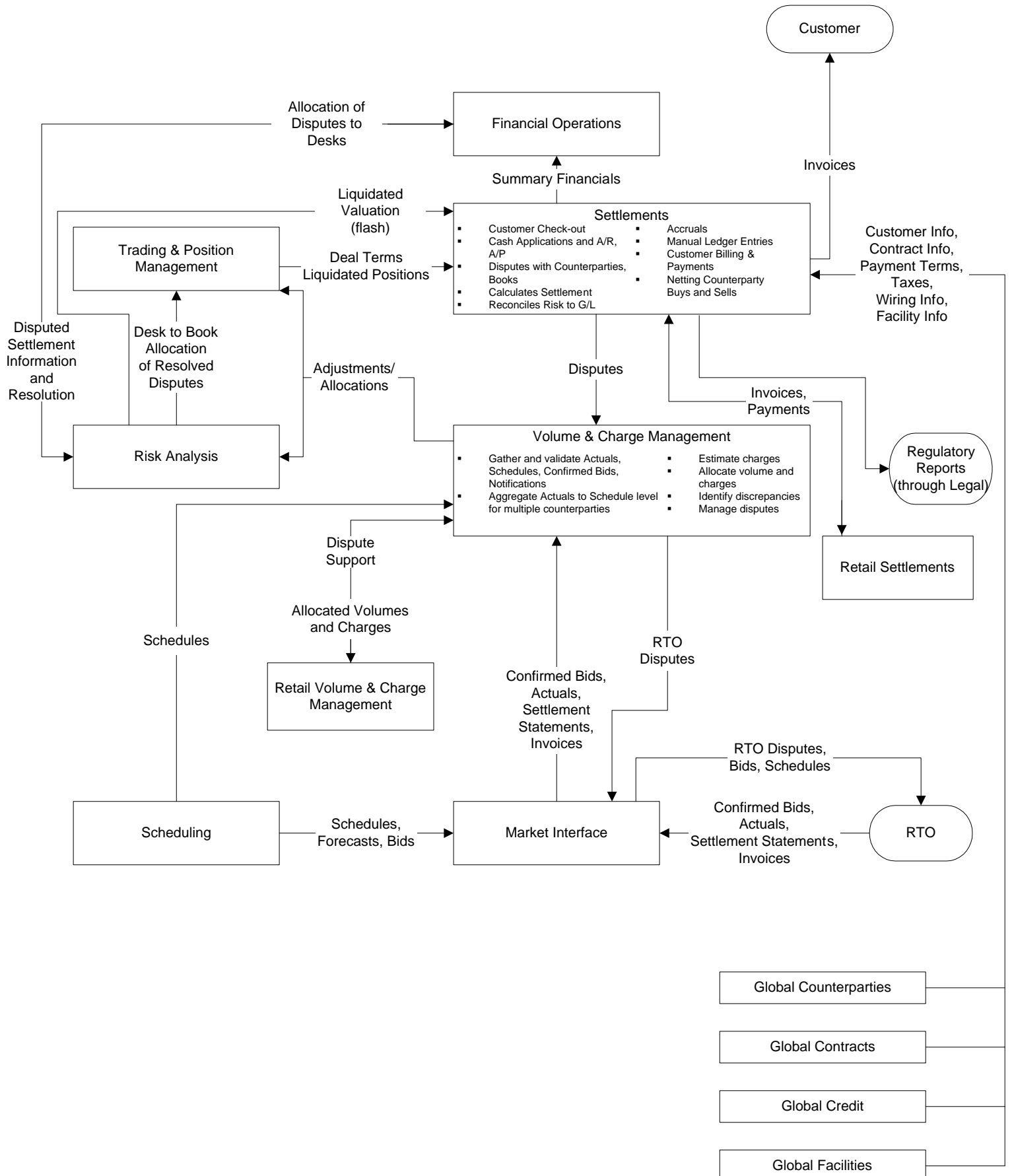
# Volume Management & Settlements - Retail





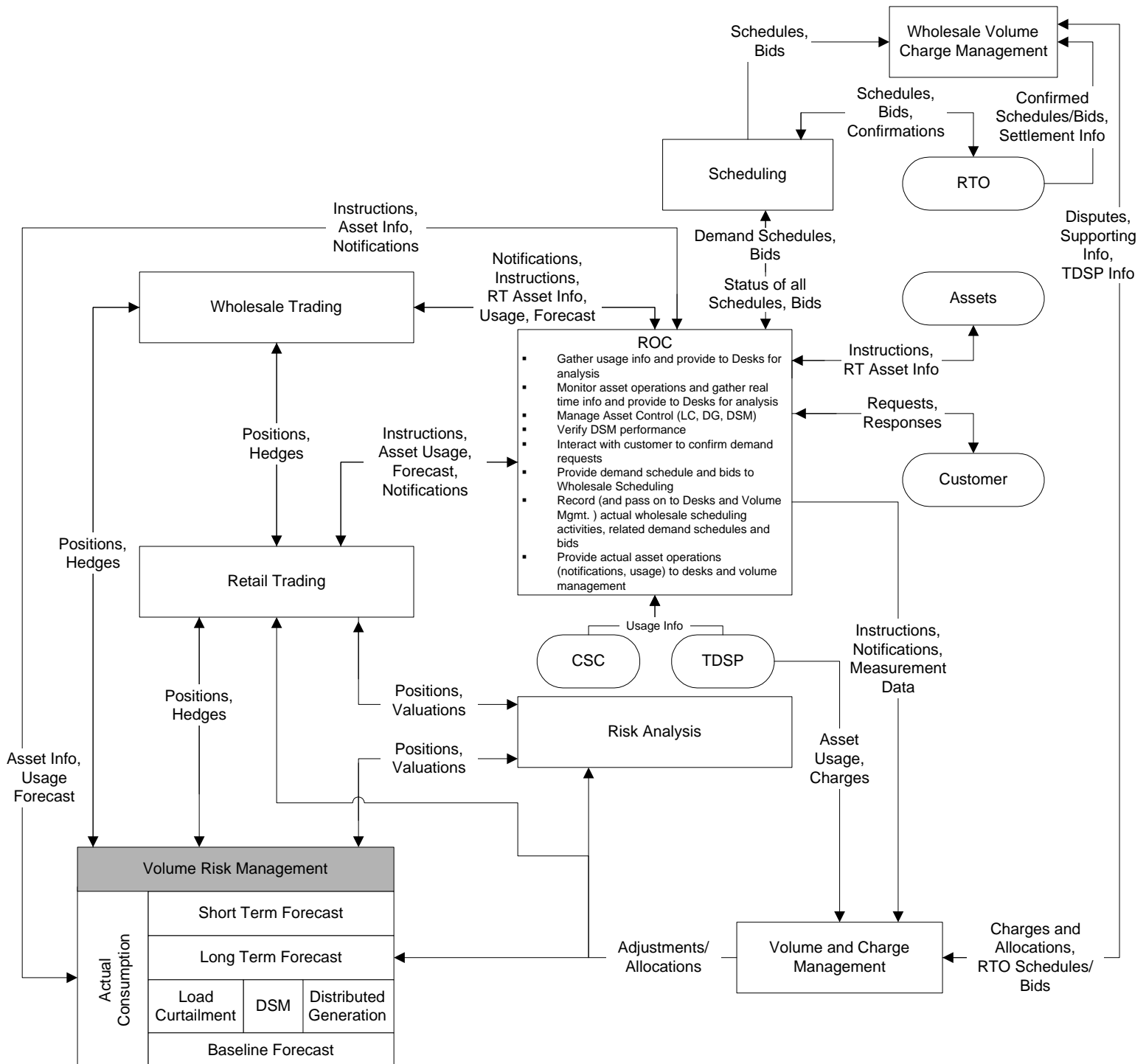


# Volume Management & Settlements - Wholesale





# Asset Management - Retail





# Book Positions and Settlement - Retail

RETAIL

**Key:**  
**Contracted Volume Position**  
**Actual Volume**  
Vc = Volume Contracted, Va = Volume Actual, Pc = Price Contracted, Ps = Price Settled  
Hedges using weather, coal, gas, power, oil, etc.

| Site Profile | LC, DG, DSM   | EES Trading | Actual | Comments   |
|--------------|---------------|-------------|--------|--|
| 100          | 0             | 100         | 95     | (Vc - Va) * (Pc - Ps) is used to settle volume differences between SP and Trading  |
| 100          | 0             | 95          | 95     | EES Trading took volume position and site profile was inaccurate   |
| 100          | 0             | 95          | 100    | EES Trading took volume position contrary to site profile and site profile was accurate  |
| 100          | Va = -3<br>-5 | 95          | 95     | <b>Option 1:</b> Anticipated demand control confirmed to have occurred and site profile accurate - everyone whole from a volume perspective<br><b>Option 2:</b> Anticipated demand control did not occur and profile overestimated |
| 100          | Va = 0<br>-5  | 95          | 100    | Anticipated demand change did not occur and site profile was accurate  |

WHOLESALE

| Retail Counterparty | Generation Desk | EWS Trading | Actual | Comments   |
|---------------------|-----------------|-------------|--------|--|
| 100                 | 0               | 100         | 95     | (Vc - Va) * (Pc - Ps) is used to settle volume differences between Retail Counterparty and EWS Trading   |
| 100                 | 0               | 95          | 95     | EWS takes volume position and Retail Counterparty forecast was greater than actual consumption   |
| 100                 | 0               | 95          | 100    | EWS takes volume position and Retail Counterparty forecast is accurate   |
| 100                 | Va = -3<br>-5   | 95          | 95     | <b>Option 1:</b> Anticipated generation and consumption are accurate - everyone whole<br><b>Option 2:</b> Generation was less than anticipated and actual consumption was greater than forecasted by Retail Counterparty |
| 100                 | Va = 0<br>-5    | 95          | 100    | Anticipated generation did not occur and Retail Counterparty forecast matched actual consumption   |