

Gary James Stilwell

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BIO

Gary Stilwell is a medical physician, a Wharton MBA and a University of Edinburgh MSc honors graduate with global experience in impact investment and design-driven innovation. Raised as an engineer, he enjoys taking things apart, discovering how they work and then making them better. He has been the beneficiary of extraordinary opportunities.

He is currently a Fellow in MIT's Professional Education Advanced Study Program, enrolled in a rigorous curriculum across MIT's five schools with concentrations in AI Technology & Entrepreneurship. He also serves as an advisor to Kindle, an early stage, structured exit-based fund whose investment thesis stemmed from research he conducted at the Miller Center of Social Entrepreneurship.

He worked as Entrepreneur in Residence at Yunus Social Business, the implementation arm of Nobel Peace Prize Laureate Muhammad Yunus' concept, where he managed their accelerator program as it advanced new ventures in the Balkans. Following that, he launched the first incubator at iLab Veracruz, a tech-commercializing startup empowering entrepreneurial talent drawn from the base of Mexico's pyramid.

He was a member of Acumen's East Africa portfolio team where his role featured: (1) Identifying and vetting pipeline opportunities (2) Conducting due diligence (3) Generating financial models and (4) Structuring term sheets, all leading to multiple investment endorsements by Acumen's IC. He then transitioned to investee Jawabu MicroHealth, a startup offering affordable health insurance to Kenya's 8.5M informal sector workers.

Gary was engaged on the Gates Foundation-sponsored Vaccination Delivery Innovation Initiative in Bihar, India's most deprived state. As an advising consultant to the local field research practice, he directed a user-focused approach that conceptualized mobile solutions to improve childhood immunization delivery. He was employed at Philips Design in Hong Kong and The Netherlands, presiding over the execution of programs across the Healthcare and Consumer Electronics groups. Balancing design quality with operational efficiency, his project manager role facilitated teamwork within a multicultural cohort of clients and creatives.

He led new business development at Chicago consultancies HLB and PDT, collaborating with market leaders Medtronic, LifeScan, Medela, Bard Medical, Stedim Biotech, UC Davis, and Chicago Children's Hospital. He shares a patent for an implantable cardioverter-defibrillator with his engineer colleagues.

Gary was recently appointed watch leader by the UK charity Jubilee Sailing Trust, enabling the physically disabled to crew on the tall ships Lord Nelson and Tenacious. His astrolabe-inspired artwork was featured at the Radcliffe Institute's fall 2018 Science Symposium and exhibited in MIT's Wiesner Art Gallery.

NOW

MIT Advanced Study Program Fellow Cambridge Sep 2017 · present

VC IMPACT

Kindle Impact Investment Fund Advisor Palo Alto Jan 2016 · present

Miller Center for Social Entrepreneurship Executive Fellow, Impact Capital Sep 2015 · Nov 2015

iLab Veracruz Mexico Incubation Consultant Mexico Feb 2015 · Apr 2015

Yunus Social Business Entrepreneur in Residence Albania & Kosovo Oct 2014 · Jan 2015

Acumen Fund East Africa Portfolio Associate Kenya Oct 2013 · May 2014

DESIGN

Gates Foundation / CKS Consultant Vaccination Delivery Innovation Initiative India 2009 · 2010

Philips Design Healthcare Snr Project Manager Hong Kong & The Netherlands 2008 · 2009

Hong Kong Polytechnic School of Design MDes Student Hong Kong 2007

Herbst Lazar Bell / Product Dev Technologies Dir of Medical Business Development Chicago 2004 · 2006

Interaction Design Institute Ivrea MA student Italy 2003

Univ of Edinburgh School of Architecture MSc Distinction Design & Digital Media 2002 · 2003

MEDICINE

Swedish Medical Center Providence Hospital Resident Physician Seattle 2000 · 2001

Temple University School of Medicine MD General Surgery & Cardiology Honors 1995 · 2000

Yale Univ Dept of Surgery / NASA Everest Telemedicine Expedition New Haven Spring 1999

Doctors without Borders Refugee Camp Medical Volunteer Kenya Summer 1996

Children's Hospital Dept of Adolescent Med Clinic Volunteer Philadelphia 1994 · 1995

Univ of Pennsylvania Dept of Orthopedics Sports Medicine Research Associate 1992 · 1995

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FILM & TV	<p>MTV Music Television Dir of Acquisitions & Program Planning New York 1986 · 1991</p> <p>The London Film School MFA student London 1984 · 1985</p> <p>Saudi Media Systems General Manager Manager Riyadh Saudi Arabia Fall 1981</p> <p>Columbia Pictures / MGM Television Prodn Acct / Asst Director Los Angeles 1978 · 1981</p> <p>IATSE Local 8 Theatrical Stage Hand Philadelphia & Boston 1977 · 1978</p>
FIN MGMT	<p>The Wharton School MBA Finance Graduate Fellowship Dean Selection Committee 1982 · 1984</p> <p>Nomura Securities Financial Analyst Tokyo Fall 1983</p> <p>US Trade Representative Wharton Public Policy Fellowship Washington DC Summer 1983</p> <p>Fuji Xerox Japan Society Business Fellowship Tokyo Summer 1982</p> <p>University of Pennsylvania BS Economics Senatorial Scholarship Varsity Football 1973 · 1977</p>
RESEARCH	<ul style="list-style-type: none">• Angood PB, Satava R, Doarn C, Merrell R, et al. Telemedicine at the Top of the World: the 1998 and 1999 Everest Extreme Expeditions. Telemedicine J E Health. 2000 Fall; 6 (3): 315-25.• Torg J, Harris S, Rogers K, Stilwell G. Retrospective Report on the Effectiveness of a Polyurethane Football Helmet Cover on the Repeated Occurrence of Cerebral Concussions. American J of Orthopedics. 28(2): 128-32 1999.• Torg J, Stilwell G, Rogers K. The Effect of Ambient Temperature on the Shoe-Surface Interface Coefficient. American J of Sports Medicine. 24(1): 79-82, 1996.
PATENTS	<ul style="list-style-type: none">• Walter H Olson, King Y Moy, Joey G Nakayama, Gary F Prokop, Gary J Stilwell: Subcutaneous Cardioverter Defibrillator. Medtronic. Mar 23 2010: US7684864.• Walter H Olson, King Y Moy, Joey G Nakayama, Gary F Prokop, Gary J Stilwell: Subcutaneous Cardioverter Defibrillator. Medtronic. Nov 2 2006: US20060247688.
AWARDS	<p>Univ of Edinburgh Aart Bijl Prize for outstanding leadership in the learning and welfare of the student body 2003</p> <p>London Film School London Film Festival selection 1986</p> <p>US Trade Representative Wharton Public Policy Fellowship Washington DC Summer 1983</p> <p>Fuji Xerox Japan Society Business Fellowship Tokyo Summer 1982</p>
MISC	<ul style="list-style-type: none">• Served on the selection committee at Acumen's East Africa Fellows Program.• Elected Co-Chair of Temple University School of Medicine's Honor Board.• Completed the Program on Negotiation for Senior Executives at Harvard Law School.