TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Summary

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Stores																								
03/24/2018	550	$4,593,849	$5,123,621	-10.3%	-10.7%	144,374	0.8%	33.7%	-2.5%	2.17	-7.7%	94.33	-9.1%	43.40	-1.5%	48,699	-1.8%	$50,635	$232,071	$131,407	76.6%	$4,876,555	$5,232,049	-6.8%
WTD	550	$20,057,498	$22,590,923	-11.2%	-11.8%	651,888	-0.6%	33.5%	-2.0%	2.08	-8.0%	91.96	-9.4%	44.24	-1.5%	218,108	-2.7%	$276,403	$1,236,518	$1,076,019	14.9%	$21,570,420	$24,542,431	-12.1%
MTD	550	$46,742,772	$49,906,001	-6.3%	-7.1%	1,622,367	0.2%	30.3%	0.0%	2.24	-3.4%	95.05	-7.2%	42.43	-3.9%	491,781	0.1%	$1,136,229	$2,790,478	$2,489,367	12.1%	$50,669,479	$56,327,378	-10.0%
QTD	550	$105,253,969	$114,339,588	-7.9%	-8.8%	3,793,517	-3.7%	32.5%	-0.5%	2.38	-2.0%	85.37	-4.8%	35.92	-2.9%	1,232,884	-4.2%	$3,410,882	$5,754,326	$5,439,293	5.8%	$114,419,178	$127,939,893	-10.6%
YTD	550	$105,253,969	$114,339,588	-7.9%	-8.8%	3,793,517	-3.7%	32.5%	-0.5%	2.38	-2.0%	85.37	-4.8%	35.92	-2.9%	1,232,884	-4.2%	$3,410,882	$5,754,326	$5,439,293	5.8%	$114,419,178	$127,939,893	-10.6%
Total Retail																								
03/24/2018	435	$3,706,432	$4,173,437	-11.2%	-11.1%	103,156	3.9%	33.6%	-4.8%	1.90	-8.2%	106.93	-10.1%	56.34	-2.1%	34,662	-1.1%	$50,635	$235,515	$133,425	76.5%	$3,992,582	$4,194,921	-4.8%
WTD	435	$16,562,564	$18,854,706	-12.2%	-12.1%	488,075	0.8%	32.8%	-3.0%	1.83	-8.9%	103.35	-10.1%	56.49	-1.4%	160,250	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$18,096,980	$20,433,411	-11.4%
MTD	435	$37,848,231	$40,582,210	-6.7%	-6.7%	1,185,068	0.6%	29.5%	0.3%	1.97	-3.3%	108.22	-7.5%	55.05	-4.4%	349,750	0.9%	$1,136,229	$2,836,764	$2,540,863	11.6%	$41,821,224	$46,383,206	-9.8%
QTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
YTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
US Retail																								
03/24/2018	423	$3,599,765	$4,056,448	-11.3%	-11.1%	98,147	3.6%	34.2%	-4.5%	1.90	-8.3%	107.29	-10.2%	56.42	-2.1%	33,553	-1.0%	$50,635	$235,515	$133,425	76.5%	$3,885,915	$4,079,377	-4.7%
WTD	423	$16,085,528	$18,321,859	-12.2%	-12.2%	463,658	0.9%	33.4%	-3.1%	1.84	-8.9%	103.84	-10.1%	56.55	-1.4%	154,914	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$17,619,944	$19,871,435	-11.3%
MTD	423	$36,720,397	$39,450,924	-6.9%	-6.9%	1,120,451	0.5%	30.0%	0.3%	1.97	-3.4%	109.38	-7.6%	55.51	-4.3%	335,701	0.7%	$1,136,229	$2,836,891	$2,540,863	11.7%	$40,693,516	$45,104,484	-9.8%
QTD	423	$83,190,087	$91,250,764	-8.8%	-8.9%	2,690,207	-3.0%	32.8%	-0.9%	2.14	-2.5%	94.29	-5.3%	44.07	-2.8%	882,268	-3.9%	$3,410,882	$5,848,398	$5,534,090	5.7%	$92,449,366	$103,863,354	-11.0%
YTD	423	$83,190,087	$91,250,764	-8.8%	-8.9%	2,690,207	-3.0%	32.8%	-0.9%	2.14	-2.5%	94.29	-5.3%	44.07	-2.8%	882,268	-3.9%	$3,410,882	$5,848,398	$5,534,090	5.7%	$92,449,366	$103,863,354	-11.0%
Canada Retail																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
Total Outlet																								
03/24/2018	115	$887,416	$950,184	-6.6%	-9.1%	41,218	-6.8%	34.1%	3.5%	2.85	-6.4%	63.22	-5.8%	22.16	0.7%	14,037	-3.5%		$142	$79	78.1%	$887,558	$1,037,128	-14.4%
WTD	115	$3,494,934	$3,736,218	-6.5%	-10.3%	163,813	-5.0%	35.3%	1.1%	2.77	-5.8%	60.41	-6.6%	21.82	-0.8%	57,858	-4.0%		$142	$37	284.5%	$3,495,076	$4,109,020	-14.9%
MTD	115	$8,894,541	$9,323,791	-4.6%	-9.1%	437,299	-1.2%	32.5%	-0.8%	2.92	-3.1%	62.62	-7.3%	21.48	-4.3%	142,031	-2.0%		$268	$261	2.7%	$8,894,809	$9,944,173	-10.6%
QTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
YTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
US Clearance																								
03/24/2018	3	$37,387	$39,257	-4.8%		1,461		39.5%		3.44		64.79		18.83		577						$37,387	$40,705	-8.2%
WTD	3	$135,200	$151,913	-11.0%		6,023		39.0%		3.44		57.51		16.71		2,351						$135,200	$157,163	-14.0%
MTD	3	$393,314	$398,588	-1.3%		18,230		40.8%		3.57		52.84		14.81		7,443			$160	$446	-64.2%	$393,474	$422,772	-6.9%
QTD	3	$901,774	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	$615	-74.0%	$901,934	$952,772	-5.3%
YTD	3	$901,774	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	$615	-74.0%	$901,934	$952,772	-5.3%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Summary

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
US Factory Outlet																								
03/24/2018	98	$696,504	$808,725	-13.9%	-11.4%	34,780	-8.6%	31.5%	1.9%	2.84	-4.9%	63.66	-4.9%	22.45	0.0%	10,941	-6.9%		$202			$696,706	$835,205	-16.6%
WTD	98	$2,765,311	$3,166,348	-12.7%	-10.8%	136,900	-5.9%	32.9%	0.2%	2.73	-5.4%	61.37	-5.4%	22.51	0.0%	45,056	-5.7%		$297	$27	1002.2%	$2,765,608	$3,288,419	-15.9%
MTD	98	$7,067,464	$7,940,953	-11.0%	-9.7%	366,680	-1.6%	30.1%	-1.8%	2.82	-4.6%	63.99	-6.6%	22.66	-2.1%	110,444	-3.4%		$557	-$11	-5276.2%	$7,068,022	$8,000,019	-11.6%
QTD	98	$15,342,316	$17,182,238	-10.7%	-9.7%	793,773	-6.0%	30.7%	0.1%	2.96	-1.9%	63.02	-4.0%	21.30	-2.2%	243,438	-5.9%		$570	$17	3319.1%	$15,342,886	$16,902,313	-9.2%
YTD	98	$15,342,316	$17,182,238	-10.7%	-9.7%	793,773	-6.0%	30.7%	0.1%	2.96	-1.9%	63.02	-4.0%	21.30	-2.2%	243,438	-5.9%		$570	$17	3319.1%	$15,342,886	$16,902,313	-9.2%
US Hybrid																								
03/24/2018	5	$89,629	$83,410	7.5%	7.5%	3,007	15.2%	50.5%	2.1%	2.80	-16.0%	58.97	-8.7%	21.06	8.8%	1,520	17.6%		-$60	$79	-175.5%	$89,569	$86,523	3.5%
WTD	5	$318,557	$335,987	-5.2%	-5.2%	11,828	5.0%	49.8%	2.5%	2.93	-7.0%	54.08	-11.9%	18.47	-5.2%	5,890	7.6%		-$60	$10	-700.6%	$318,497	$352,179	-9.6%
MTD	5	$784,343	$798,693	-1.8%	-1.8%	29,235	6.5%	47.6%	3.8%	3.44	7.7%	56.31	-11.2%	16.37	-17.5%	13,928	10.6%		-$60	-$29	106.9%	$784,283	$809,440	-3.1%
QTD	5	$1,794,253	$1,785,338	0.5%	0.5%	64,556	2.0%	49.5%	4.1%	3.73	7.8%	56.14	-5.4%	15.03	-12.2%	31,962	6.2%		-$60	$515	-111.6%	$1,794,193	$1,756,874	2.1%
YTD	5	$1,794,253	$1,785,338	0.5%	0.5%	64,556	2.0%	49.5%	4.1%	3.73	7.8%	56.14	-5.4%	15.03	-12.2%	31,962	6.2%		-$60	$515	-111.6%	$1,794,193	$1,756,874	2.1%
CA Clearance																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Region

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Retail																								
03/24/2018	435	$3,706,432	$4,173,437	-11.2%	-11.1%	103,156	3.9%	33.6%	-4.8%	1.90	-8.2%	106.93	-10.1%	56.34	-2.1%	34,662	-1.1%	$50,635	$235,515	$133,425	76.5%	$3,992,582	$4,194,921	-4.8%
WTD	435	$16,562,564	$18,854,706	-12.2%	-12.1%	488,075	0.8%	32.8%	-3.0%	1.83	-8.9%	103.35	-10.1%	56.49	-1.4%	160,250	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$18,096,980	$20,433,411	-11.4%
MTD	435	$37,848,231	$40,582,210	-6.7%	-6.7%	1,185,068	0.6%	29.5%	0.3%	1.97	-3.3%	108.22	-7.5%	55.05	-4.4%	349,750	0.9%	$1,136,229	$2,836,764	$2,540,863	11.6%	$41,821,224	$46,383,206	-9.8%
QTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
YTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
01 - REGION 1-NE-STACY MENELLO																								
03/24/2018	144	$1,344,060	$1,415,820	-5.1%	-7.5%	36,847	14.0%	35.7%	-6.5%	1.86	-10.0%	102.16	-13.2%	54.86	-3.5%	13,156	6.6%	$14,734	$78,012	$36,805	112.0%	$1,436,806	$1,315,717	9.2%
WTD	144	$4,641,204	$5,539,866	-16.2%	-18.3%	142,429	-0.7%	33.4%	-5.3%	1.79	-10.0%	97.52	-13.2%	54.48	-3.5%	47,593	-5.9%	$86,180	$370,604	$318,805	16.2%	$5,097,988	$6,226,404	-18.1%
MTD	144	$10,722,022	$11,283,390	-5.0%	-7.4%	337,656	0.9%	30.4%	1.1%	1.94	-3.1%	104.51	-9.3%	53.86	-6.4%	102,591	2.0%	$371,700	$847,360	$725,746	16.8%	$11,941,082	$13,371,721	-10.7%
QTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
YTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
02 - REGION 2S-CHRISTIAN KIRBY																								
03/24/2018	137	$1,202,233	$1,303,405	-7.8%	-9.1%	29,753	-3.0%	34.9%	0.3%	2.00	-5.4%	115.93	-6.5%	57.99	-1.2%	10,370	-2.7%	$15,343	$78,800	$40,031	96.8%	$1,296,376	$1,422,799	-8.9%
WTD	137	$6,031,908	$6,404,975	-5.8%	-7.5%	156,136	-0.2%	34.3%	0.4%	1.93	-7.6%	112.69	-7.7%	58.53	0.0%	53,527	0.2%	$89,343	$438,849	$366,957	19.6%	$6,560,100	$6,979,793	-6.0%
MTD	137	$13,585,544	$14,001,926	-3.0%	-4.9%	380,871	-2.3%	30.4%	3.2%	2.04	-3.3%	117.25	-5.8%	57.37	-2.6%	115,870	0.9%	$338,598	$992,850	$859,073	15.6%	$14,916,992	$16,128,344	-7.5%
QTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
YTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
03 - REGION 3-W/MW-DEAN VANMETER																								
03/24/2018	140	$1,053,471	$1,258,109	-16.3%	-17.4%	31,547	-0.4%	31.8%	-7.6%	1.85	-9.2%	105.06	-10.3%	56.73	-1.2%	10,027	-7.9%	$20,663	$78,703	$54,671	44.0%	$1,152,837	$1,326,245	-13.1%
WTD	140	$5,412,415	$6,048,626	-10.5%	-11.4%	165,093	3.4%	32.6%	-4.4%	1.79	-9.3%	100.61	-10.3%	56.24	-1.1%	53,794	-1.2%	$101,451	$448,559	$396,100	13.2%	$5,962,425	$6,600,505	-9.7%
MTD	140	$12,412,831	$13,404,674	-7.4%	-8.4%	401,924	2.8%	29.2%	-3.2%	1.92	-3.9%	105.88	-8.0%	55.01	-4.3%	117,240	-0.5%	$427,681	$996,681	$913,327	9.1%	$13,837,193	$15,457,717	-10.5%
QTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%
YTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%
08 - CANADA-NANCY DAVIS																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
75 - 750-CLOSED LOC NUMBERS																								
03/24/2018	2		$79,114	-100.0%														-$104		$1,919	-100.0%	-$104	$14,617	-100.7%
WTD	2		$328,393	-100.0%														-$570		$19,050	-100.0%	-$570	$64,733	-100.9%
MTD	2		$760,935	-100.0%		0												-$1,751		$42,717	-100.0%	-$1,751	$146,702	-101.2%
QTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%

Region

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
Total Outlet																								
03/24/2018	115	$887,416	$950,184	-6.6%	-9.1%	41,218	-6.8%	34.1%	3.5%	2.85	-6.4%	63.22	-5.8%	22.16	0.7%	14,037	-3.5%		$142	$79	78.1%	$887,558	$1,037,128	-14.4%
WTD	115	$3,494,934	$3,736,218	-6.5%	-10.3%	163,813	-5.0%	35.3%	1.1%	2.77	-5.8%	60.41	-6.6%	21.82	-0.8%	57,858	-4.0%		$142	$37	284.5%	$3,495,076	$4,109,020	-14.9%
MTD	115	$8,894,541	$9,323,791	-4.6%	-9.1%	437,299	-1.2%	32.5%	-0.8%	2.92	-3.1%	62.62	-7.3%	21.48	-4.3%	142,031	-2.0%		$268	$261	2.7%	$8,894,809	$9,944,173	-10.6%
QTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
YTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
07 - CLEARANCE-CHRIS SPRAKE																								
03/24/2018	3	$37,387	$39,257	-4.8%		1,461		39.5%		3.44		64.79		18.83		577						$37,387	$40,705	-8.2%
WTD	3	$135,200	$151,913	-11.0%		6,023		39.0%		3.44		57.51		16.71		2,351						$135,200	$157,163	-14.0%
MTD	3	$393,316	$398,588	-1.3%		18,230		40.8%		3.57		52.84		14.81		7,443			$160	-$158	-201.2%	$393,476	$422,772	-6.9%
QTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
YTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
26 - Outlet Closed Locations																								
03/24/2018	0		$18,054	-100.0%																			$0	
WTD	0		$66,629	-100.0%																			$0	
MTD	0	-$2	$168,258	-100.0%								Infinity		Infinity								-$2	$0	
QTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
YTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
38 - CANADA OUTLET-NANCY DAVIS																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
90 - OUTLET-CHRIS SPRAKE																								
03/24/2018	111	$847,550	$890,793	-4.9%	-9.1%	39,612	-6.8%	33.9%	3.5%	2.83	-6.4%	63.12	-5.8%	22.32	0.7%	13,427	-3.5%		$142	$79	78.1%	$847,692	$993,455	-14.7%
WTD	111	$3,344,002	$3,508,077	-4.7%	-10.3%	157,127	-5.0%	35.2%	1.1%	2.74	-5.8%	60.48	-6.6%	22.07	-0.8%	55,295	-4.0%		$142	$37	284.5%	$3,344,144	$3,938,861	-15.1%
MTD	111	$8,464,250	$8,732,229	-3.1%	-9.1%	417,179	-1.2%	32.1%	-0.8%	2.88	-3.1%	63.13	-7.3%	21.92	-4.3%	134,072	-2.0%		$108	-$186	-158.2%	$8,464,358	$9,491,822	-10.8%
QTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%
YTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Retail																								
03/24/2018	435	$3,706,432	$4,173,437	-11.2%	-11.1%	103,156	3.9%	33.6%	-4.8%	1.90	-8.2%	106.93	-10.1%	56.34	-2.1%	34,662	-1.1%	$50,635	$235,515	$133,425	76.5%	$3,992,582	$4,194,921	-4.8%
WTD	435	$16,562,564	$18,854,706	-12.2%	-12.1%	488,075	0.8%	32.8%	-3.0%	1.83	-8.9%	103.35	-10.1%	56.49	-1.4%	160,250	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$18,096,980	$20,433,411	-11.4%
MTD	435	$37,848,231	$40,582,210	-6.7%	-6.7%	1,185,068	0.6%	29.5%	0.3%	1.97	-3.3%	108.22	-7.5%	55.05	-4.4%	349,750	0.9%	$1,136,229	$2,836,764	$2,540,863	11.6%	$41,821,224	$46,383,206	-9.8%
QTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
YTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
01 - REGION 1-NE-STACY MENELLO																								
03/24/2018	144	$1,344,060	$1,415,820	-5.1%	-7.5%	36,847	14.0%	35.7%	-6.5%	1.86	-10.0%	102.16	-13.2%	54.86	-3.5%	13,156	6.6%	$14,734	$78,012	$36,805	112.0%	$1,436,806	$1,315,717	9.2%
WTD	144	$4,641,204	$5,539,866	-16.2%	-18.3%	142,429	-0.7%	33.4%	-5.3%	1.79	-10.0%	97.52	-13.2%	54.48	-3.5%	47,593	-5.9%	$86,180	$370,604	$318,805	16.2%	$5,097,988	$6,226,404	-18.1%
MTD	144	$10,722,022	$11,283,390	-5.0%	-7.4%	337,656	0.9%	30.4%	1.1%	1.94	-3.1%	104.51	-9.3%	53.86	-6.4%	102,591	2.0%	$371,700	$847,360	$725,746	16.8%	$11,941,082	$13,371,721	-10.7%
QTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
YTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
101 - E MA/CAPE COD-MARYANNE MCMASTE																								
03/24/2018	11	$95,351	$97,059	-1.8%	-1.8%	2,700	18.6%	35.9%	-5.3%	1.81	-10.1%	98.30	-12.5%	54.24	-2.7%	970	12.3%	$1,555	$5,980	$3,248	84.1%	$102,886	$77,259	33.2%
WTD	11	$298,678	$322,133	-7.3%	-7.3%	9,782	9.1%	32.7%	-7.8%	1.72	-6.4%	93.28	-7.9%	54.12	-1.6%	3,202	0.7%	$4,971	$23,572	$19,688	19.7%	$327,221	$357,075	-8.4%
MTD	11	$643,742	$690,548	-6.8%	-6.8%	22,722	-1.3%	29.9%	2.6%	1.80	-1.5%	94.79	-7.9%	52.54	-6.5%	6,791	1.2%	$20,303	$42,514	$43,410	-2.1%	$706,559	$808,683	-12.6%
QTD	11	$1,614,304	$1,667,765	-3.2%	-3.2%	60,184	-0.7%	33.7%	3.3%	1.95	-2.2%	79.50	-5.6%	40.76	-3.5%	20,305	2.6%	$88,986	$97,108	$100,298	-3.2%	$1,800,398	$1,942,269	-7.3%
YTD	11	$1,614,304	$1,667,765	-3.2%	-3.2%	60,184	-0.7%	33.7%	3.3%	1.95	-2.2%	79.50	-5.6%	40.76	-3.5%	20,305	2.6%	$88,986	$97,108	$100,298	-3.2%	$1,800,398	$1,942,269	-7.3%
102 - WESTERN MA/CT-A GRAMMATICO																								
03/24/2018	15	$121,930	$129,033	-5.5%	-10.8%	3,548	15.7%	38.7%	-6.7%	1.72	-12.7%	88.87	-17.4%	51.78	-5.4%	1,372	8.0%	$1,494	$6,970	$2,929	138.0%	$130,394	$117,665	10.8%
WTD	15	$468,897	$482,340	-2.8%	-8.4%	15,097	14.7%	35.8%	-1.0%	1.69	-13.8%	86.83	-19.3%	51.33	-6.4%	5,400	13.6%	$9,893	$43,821	$25,885	69.3%	$522,610	$554,930	-5.8%
MTD	15	$1,006,027	$1,001,056	0.5%	-5.0%	33,428	6.5%	31.8%	3.6%	1.85	-6.2%	94.77	-13.9%	51.30	-8.2%	10,615	10.3%	$37,633	$80,939	$60,719	33.3%	$1,124,599	$1,218,903	-7.7%
QTD	15	$2,357,894	$2,469,119	-4.5%	-9.6%	79,937	-3.0%	36.0%	3.4%	2.03	-5.1%	82.02	-9.9%	40.43	-5.0%	28,748	0.3%	$122,250	$166,566	$150,857	10.4%	$2,646,711	$2,959,838	-10.6%
YTD	15	$2,357,894	$2,469,119	-4.5%	-9.6%	79,937	-3.0%	36.0%	3.4%	2.03	-5.1%	82.02	-9.9%	40.43	-5.0%	28,748	0.3%	$122,250	$166,566	$150,857	10.4%	$2,646,711	$2,959,838	-10.6%
103 - N NEW ENG-JENNIFER WAGNER																								
03/24/2018	11	$73,529	$67,645	8.7%	8.7%	1,959	20.6%	33.5%	-8.0%	2.02	-4.0%	112.09	-2.1%	55.62	2.0%	656	11.0%	$97	$5,146	$1,176	337.7%	$78,772	$60,644	29.9%
WTD	11	$265,602	$274,840	-3.4%	-3.4%	8,198	7.8%	33.2%	1.0%	1.81	-9.8%	97.54	-11.2%	53.77	-1.5%	2,723	8.8%	$1,229	$22,580	$17,255	30.9%	$289,412	$297,737	-2.8%
MTD	11	$555,602	$601,527	-7.6%	-7.6%	17,587	-5.2%	31.3%	9.9%	1.96	-4.1%	100.93	-11.4%	51.43	-7.5%	5,505	4.2%	$7,066	$41,932	$43,483	-3.6%	$604,601	$687,650	-12.1%
QTD	11	$1,326,755	$1,384,665	-4.2%	-4.2%	48,523	2.5%	31.5%	-1.0%	2.15	-2.8%	86.76	-5.6%	40.33	-2.9%	15,292	1.5%	$48,800	$92,108	$84,307	9.3%	$1,467,662	$1,573,584	-6.7%
YTD	11	$1,326,755	$1,384,665	-4.2%	-4.2%	48,523	2.5%	31.5%	-1.0%	2.15	-2.8%	86.76	-5.6%	40.33	-2.9%	15,292	1.5%	$48,800	$92,108	$84,307	9.3%	$1,467,662	$1,573,584	-6.7%
104 - MA/RI-MARISA MOORE																								
03/24/2018	11	$102,674	$98,388	4.4%	-10.3%	4,020	27.9%	27.1%	-15.9%	1.79	-11.8%	94.11	-16.6%	52.71	-5.5%	1,091	7.5%	$511	$3,912	$1,044	274.7%	$107,097	$99,468	7.7%
WTD	11	$352,570	$357,715	-1.4%	-13.4%	15,720	21.0%	23.5%	-17.5%	1.75	-10.9%	95.50	-13.2%	54.47	-2.6%	3,692	-0.2%	$5,181	$21,434	$16,342	31.2%	$379,186	$450,557	-15.8%

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	11	$825,379	$779,380	5.9%	-8.2%	34,425	3.3%	23.6%	-2.0%	1.91	-3.8%	101.74	-9.4%	53.37	-5.8%	8,113	1.3%	$28,402	$57,446	$41,977	36.8%	$911,227	$1,043,661	-12.7%
QTD	11	$2,017,396	$1,842,773	9.5%	-4.6%	86,998	4.7%	27.2%	-3.4%	2.06	-0.9%	85.10	-5.7%	41.33	-4.9%	23,706	1.2%	$103,051	$127,053	$90,564	40.3%	$2,247,501	$2,429,571	-7.5%
YTD	11	$2,017,396	$1,842,773	9.5%	-4.6%	86,998	4.7%	27.2%	-3.4%	2.06	-0.9%	85.10	-5.7%	41.33	-4.9%	23,706	1.2%	$103,051	$127,053	$90,564	40.3%	$2,247,501	$2,429,571	-7.5%
105 - NY/NRTHNJ-KELLY HANRATTY																								
03/24/2018	14	$168,648	$157,853	6.8%	6.8%	4,077	11.8%	39.1%	3.7%	1.84	-8.5%	105.87	-7.8%	57.58	0.7%	1,593	15.9%	$2,015	$11,626	$5,347	117.5%	$182,289	$156,088	16.8%
WTD	14	$564,517	$687,137	-17.8%	-17.8%	16,741	-2.7%	33.9%	-2.0%	1.77	-11.1%	99.39	-13.8%	56.09	-3.1%	5,680	-4.6%	$11,307	$41,245	$37,455	10.1%	$617,069	$759,827	-18.8%
MTD	14	$1,331,651	$1,365,063	-2.4%	-2.4%	42,264	8.9%	29.7%	0.2%	1.94	-3.8%	106.10	-10.6%	54.74	-7.0%	12,551	9.1%	$48,230	$103,221	$84,898	21.6%	$1,483,102	$1,583,697	-6.4%
QTD	14	$3,221,532	$3,343,588	-3.7%	-3.7%	105,643	3.3%	33.9%	0.6%	2.12	-2.2%	90.03	-7.4%	42.38	-5.3%	35,781	4.0%	$157,697	$231,036	$198,853	16.2%	$3,610,265	$3,818,809	-5.5%
YTD	14	$3,221,532	$3,343,588	-3.7%	-3.7%	105,643	3.3%	33.9%	0.6%	2.12	-2.2%	90.03	-7.4%	42.38	-5.3%	35,781	4.0%	$157,697	$231,036	$198,853	16.2%	$3,610,265	$3,818,809	-5.5%
106 - PHILADELPHIA-SALLY VAUGHN																								
03/24/2018	11	$117,388	$129,422	-9.3%	-12.6%	3,062	8.4%	37.8%	-1.2%	1.82	-15.5%	101.46	-18.4%	55.85	-3.4%	1,157	7.1%	$860	$7,711	$5,849	31.8%	$125,958	$120,548	4.5%
WTD	11	$352,603	$482,616	-26.9%	-31.1%	10,284	-17.5%	35.4%	0.4%	1.75	-13.0%	96.79	-16.8%	55.32	-4.4%	3,643	-17.2%	$7,854	$28,507	$29,660	-3.9%	$388,963	$565,555	-31.2%
MTD	11	$893,056	$977,717	-8.7%	-13.6%	25,923	-9.0%	32.3%	5.1%	1.92	-5.5%	106.52	-9.8%	55.61	-4.5%	8,384	-4.3%	$34,196	$70,784	$64,621	9.5%	$998,036	$1,212,161	-17.7%
QTD	11	$2,117,878	$2,411,269	-12.2%	-17.1%	65,049	-12.4%	35.9%	2.8%	2.09	-4.2%	90.60	-7.9%	43.34	-3.8%	23,375	-10.0%	$115,971	$153,781	$150,426	2.2%	$2,387,630	$2,920,768	-18.3%
YTD	11	$2,117,878	$2,411,269	-12.2%	-17.1%	65,049	-12.4%	35.9%	2.8%	2.09	-4.2%	90.60	-7.9%	43.34	-3.8%	23,375	-10.0%	$115,971	$153,781	$150,426	2.2%	$2,387,630	$2,920,768	-18.3%
107 - MD/DE-KATHLEEN UMPLEBY																								
03/24/2018	13	$122,539	$149,231	-17.9%	-17.9%	4,015	22.9%	27.9%	-20.2%	1.86	-13.1%	109.31	-16.3%	58.80	-3.7%	1,121	-1.8%	$1,323	$7,547	$3,916	92.7%	$131,408	$133,819	-1.8%
WTD	13	$421,568	$565,775	-25.5%	-25.5%	13,740	-2.4%	27.6%	-15.9%	1.93	-7.6%	111.23	-9.2%	57.50	-1.7%	3,790	-17.9%	$8,546	$31,106	$35,300	-11.9%	$461,221	$616,642	-25.2%
MTD	13	$1,042,772	$1,166,222	-10.6%	-10.6%	33,556	2.7%	26.7%	-6.8%	2.07	-1.2%	116.26	-6.6%	56.06	-5.5%	8,969	-4.2%	$36,045	$84,052	$72,517	15.9%	$1,162,869	$1,335,811	-12.9%
QTD	13	$2,428,794	$2,808,934	-13.5%	-13.5%	78,546	-6.0%	31.9%	-5.0%	2.20	-2.2%	97.06	-3.2%	44.05	-1.1%	25,023	-10.6%	$114,481	$179,480	$162,634	10.4%	$2,722,756	$3,192,220	-14.7%
YTD	13	$2,428,794	$2,808,934	-13.5%	-13.5%	78,546	-6.0%	31.9%	-5.0%	2.20	-2.2%	97.06	-3.2%	44.05	-1.1%	25,023	-10.6%	$114,481	$179,480	$162,634	10.4%	$2,722,756	$3,192,220	-14.7%
108 - CENTRAL PA-HEATHER RICHMOND																								
03/24/2018	11	$93,898	$104,782	-10.4%	-10.4%	2,102	11.5%	42.0%	-10.9%	2.00	-5.9%	106.46	-9.8%	53.35	-4.1%	882	-0.7%	$509	$5,739	$2,769	107.3%	$100,146	$89,044	12.5%
WTD	11	$320,434	$405,248	-20.9%	-20.9%	7,928	-7.7%	40.8%	-6.0%	1.87	-6.1%	99.17	-8.9%	53.17	-3.0%	3,231	-13.2%	$5,335	$29,213	$24,835	17.6%	$354,981	$442,902	-19.9%
MTD	11	$727,118	$733,570	-0.9%	-0.9%	18,878	9.9%	35.6%	-5.6%	2.05	1.5%	108.28	-4.5%	52.95	-5.9%	6,715	3.8%	$22,691	$66,711	$46,978	42.0%	$816,519	$836,164	-2.3%
QTD	11	$1,645,087	$1,845,459	-10.9%	-10.9%	45,344	1.1%	37.8%	-8.9%	2.26	-0.9%	96.00	-3.2%	42.55	-2.3%	17,136	-7.9%	$75,902	$139,705	$111,755	25.0%	$1,860,693	$2,094,657	-11.2%
YTD	11	$1,645,087	$1,845,459	-10.9%	-10.9%	45,344	1.1%	37.8%	-8.9%	2.26	-0.9%	96.00	-3.2%	42.55	-2.3%	17,136	-7.9%	$75,902	$139,705	$111,755	25.0%	$1,860,693	$2,094,657	-11.2%
109 - SO/CENTRLNJ-BETHANY MCPHILEMY																								
03/24/2018	10	$110,013	$93,685	17.4%	17.4%	2,729	30.6%	38.9%	-5.8%	1.94	-4.0%	103.59	-4.6%	53.30	-0.6%	1,062	23.1%	$1,148	$6,372	$3,847	65.6%	$117,533	$92,189	27.5%
WTD	10	$322,326	$405,274	-20.5%	-20.5%	9,354	-3.3%	35.9%	-8.8%	1.81	-8.4%	96.07	-9.8%	53.22	-1.6%	3,355	-11.8%	$5,005	$26,135	$26,907	-2.9%	$353,466	$444,379	-20.5%
MTD	10	$769,183	$813,874	-5.5%	-5.5%	22,610	3.9%	32.7%	-3.6%	1.98	0.0%	104.01	-5.7%	52.63	-5.7%	7,395	0.2%	$27,560	$65,754	$59,408	10.7%	$862,496	$937,166	-8.0%
QTD	10	$1,809,817	$1,999,819	-9.5%	-9.5%	55,102	-1.5%	36.3%	-4.3%	2.14	-1.8%	90.59	-4.0%	42.30	-2.2%	19,979	-5.8%	$87,473	$135,476	$132,463	2.3%	$2,032,766	$2,288,865	-11.2%
YTD	10	$1,809,817	$1,999,819	-9.5%	-9.5%	55,102	-1.5%	36.3%	-4.3%	2.14	-1.8%	90.59	-4.0%	42.30	-2.2%	19,979	-5.8%	$87,473	$135,476	$132,463	2.3%	$2,032,766	$2,288,865	-11.2%

Region District

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
110 - NORTHERN VA-POLLY CRAWFORD																								
03/24/2018	14	$160,668	$193,480	-17.0%	-21.4%	4,042	-5.2%	36.8%	-0.6%	1.91	-11.3%	107.98	-16.7%	56.63	-6.1%	1,488	-5.7%	$2,876	$7,599	$3,797	100.1%	$171,143	$190,555	-10.2%
WTD	14	$555,156	$748,619	-25.8%	-29.6%	15,482	-17.8%	34.2%	-2.7%	1.82	-9.2%	104.96	-11.9%	57.71	-3.0%	5,289	-20.1%	$12,280	$46,222	$41,263	12.0%	$613,659	$857,235	-28.4%
MTD	14	$1,397,234	$1,580,145	-11.6%	-15.4%	41,464	-6.8%	30.0%	-1.5%	1.96	-3.0%	112.44	-7.8%	57.34	-5.0%	12,426	-8.2%	$48,595	$105,189	$102,152	3.0%	$1,551,017	$1,912,246	-18.9%
QTD	14	$3,276,162	$3,689,843	-11.2%	-15.1%	101,261	-10.8%	34.2%	1.7%	2.12	-1.5%	94.68	-6.4%	44.64	-5.0%	34,602	-9.3%	$142,572	$217,423	$224,923	-3.3%	$3,636,157	$4,364,609	-16.7%
YTD	14	$3,276,162	$3,689,843	-11.2%	-15.1%	101,261	-10.8%	34.2%	1.7%	2.12	-1.5%	94.68	-6.4%	44.64	-5.0%	34,602	-9.3%	$142,572	$217,423	$224,923	-3.3%	$3,636,157	$4,364,609	-16.7%
111 - UPSTATE NY-NICOLE PHILLIPS																								
03/24/2018	11	$92,918	$98,260	-5.4%	-5.4%	2,267	23.5%	41.4%	-14.6%	1.87	-10.7%	99.06	-10.3%	52.85	0.5%	938	5.4%	$1,727	$5,466	$156	3415.1%	$100,112	$90,532	10.6%
WTD	11	$397,849	$414,454	-4.0%	-4.0%	10,508	19.9%	40.7%	-6.8%	1.79	-10.7%	92.91	-14.1%	51.81	-3.7%	4,282	11.7%	$8,563	$25,281	$19,046	32.7%	$431,693	$449,079	-3.9%
MTD	11	$818,504	$800,794	2.2%	2.2%	20,822	12.1%	38.9%	2.5%	1.94	-6.0%	101.11	-11.0%	52.15	-5.4%	8,095	14.9%	$36,626	$55,933	$43,813	27.7%	$911,062	$908,180	0.3%
QTD	11	$1,821,186	$1,997,842	-8.8%	-8.8%	51,210	1.6%	39.5%	-2.6%	2.13	-5.9%	90.04	-7.9%	42.20	-2.1%	20,226	-1.0%	$104,439	$118,746	$105,670	12.4%	$2,044,371	$2,264,709	-9.7%
YTD	11	$1,821,186	$1,997,842	-8.8%	-8.8%	51,210	1.6%	39.5%	-2.6%	2.13	-5.9%	90.04	-7.9%	42.20	-2.1%	20,226	-1.0%	$104,439	$118,746	$105,670	12.4%	$2,044,371	$2,264,709	-9.7%
112 - PA/WV-LEE HENDRICK																								
03/24/2018	12	$84,504	$96,980	-12.9%	-12.9%	2,326	-6.8%	35.5%	10.8%	1.92	-6.6%	102.30	-15.6%	53.35	-9.7%	826	3.3%	$620	$3,942	$2,728	44.5%	$89,066	$87,906	1.3%
WTD	12	$321,003	$393,715	-18.5%	-18.5%	9,595	-15.0%	34.5%	10.3%	1.81	-8.3%	97.10	-13.0%	53.79	-5.2%	3,306	-6.3%	$6,015	$31,489	$25,167	25.1%	$358,507	$430,485	-16.7%
MTD	12	$711,754	$773,496	-8.0%	-8.0%	23,977	-10.7%	29.3%	13.5%	1.92	-1.0%	101.22	-9.3%	52.59	-8.3%	7,032	1.4%	$24,354	$72,887	$61,771	18.0%	$808,994	$887,399	-8.8%
QTD	12	$1,626,841	$1,803,225	-9.8%	-9.8%	60,465	-7.3%	30.7%	4.7%	2.11	-2.2%	87.72	-7.1%	41.65	-4.9%	18,545	-2.9%	$74,582	$149,450	$131,242	13.9%	$1,850,873	$2,070,665	-10.6%
YTD	12	$1,626,841	$1,803,225	-9.8%	-9.8%	60,465	-7.3%	30.7%	4.7%	2.11	-2.2%	87.72	-7.1%	41.65	-4.9%	18,545	-2.9%	$74,582	$149,450	$131,242	13.9%	$1,850,873	$2,070,665	-10.6%
02 - REGION 2S-CHRISTIAN KIRBY																								
03/24/2018	137	$1,202,233	$1,303,405	-7.8%	-9.1%	29,753	-3.0%	34.9%	0.3%	2.00	-5.4%	115.93	-6.5%	57.99	-1.2%	10,370	-2.7%	$15,343	$78,800	$40,031	96.8%	$1,296,376	$1,422,799	-8.9%
WTD	137	$6,031,908	$6,404,975	-5.8%	-7.5%	156,136	-0.2%	34.3%	0.4%	1.93	-7.6%	112.69	-7.7%	58.53	0.0%	53,527	0.2%	$89,343	$438,849	$366,957	19.6%	$6,560,100	$6,979,793	-6.0%
MTD	137	$13,585,544	$14,001,926	-3.0%	-4.9%	380,871	-2.3%	30.4%	3.2%	2.04	-3.3%	117.25	-5.8%	57.37	-2.6%	115,870	0.9%	$338,598	$992,850	$859,073	15.6%	$14,916,992	$16,128,344	-7.5%
QTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
YTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
201 - COASTAL VA/NC-KYLE CORNELISON																								
03/24/2018	13	$127,422	$150,294	-15.2%	-15.2%	3,664	-7.8%	31.4%	4.0%	1.96	-6.0%	110.80	-11.6%	56.58	-5.9%	1,150	-4.1%	$1,011	$6,331	$4,300	47.3%	$134,765	$141,689	-4.9%
WTD	13	$509,286	$609,760	-16.5%	-16.5%	15,491	-8.9%	31.1%	-0.5%	1.85	-6.0%	105.57	-7.9%	57.13	-2.0%	4,824	-9.4%	$7,204	$36,294	$31,360	15.7%	$552,784	$649,726	-14.9%
MTD	13	$1,145,773	$1,292,457	-11.3%	-11.3%	37,984	-10.0%	27.5%	7.7%	1.94	-3.8%	109.57	-8.5%	56.45	-4.9%	10,457	-3.1%	$36,086	$84,589	$78,417	7.9%	$1,266,448	$1,450,152	-12.7%
QTD	13	$2,693,883	$2,989,589	-9.9%	-9.9%	96,694	-5.0%	29.4%	-0.4%	2.11	-1.3%	94.80	-4.8%	44.92	-3.6%	28,417	-5.3%	$98,176	$182,248	$164,163	11.0%	$2,974,308	$3,340,830	-11.0%
YTD	13	$2,693,883	$2,989,589	-9.9%	-9.9%	96,694	-5.0%	29.4%	-0.4%	2.11	-1.3%	94.80	-4.8%	44.92	-3.6%	28,417	-5.3%	$98,176	$182,248	$164,163	11.0%	$2,974,308	$3,340,830	-11.0%
202 - NC/SC-PAULA VON HOENE																								
03/24/2018	13	$128,979	$134,995	-4.5%	-4.5%	2,740	12.8%	38.3%	-13.3%	2.08	-1.8%	122.95	-2.3%	59.03	-0.5%	1,049	-2.2%	$2,313	$7,955	$2,830	181.1%	$139,248	$139,537	-0.2%
WTD	13	$568,540	$652,775	-12.9%	-12.9%	14,427	-0.2%	35.6%	2.0%	1.92	-11.9%	110.76	-14.4%	57.62	-2.8%	5,133	1.7%	$10,323	$40,891	$32,589	25.5%	$619,753	$691,947	-10.4%
MTD	13	$1,241,589	$1,294,792	-4.1%	-4.1%	34,397	13.9%	30.9%	-9.7%	2.05	-3.1%	116.98	-6.8%	57.19	-3.8%	10,614	2.9%	$24,810	$89,117	$70,956	25.6%	$1,355,516	$1,438,747	-5.8%

Region District

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	13	$2,787,179	$3,001,358	-7.1%	-7.1%	77,108	8.2%	35.1%	-9.7%	2.22	-2.2%	102.93	-5.0%	46.36	-2.9%	27,078	-2.2%	$83,333	$192,690	$167,239	15.2%	$3,063,202	$3,349,380	-8.5%
YTD	13	$2,787,179	$3,001,358	-7.1%	-7.1%	77,108	8.2%	35.1%	-9.7%	2.22	-2.2%	102.93	-5.0%	46.36	-2.9%	27,078	-2.2%	$83,333	$192,690	$167,239	15.2%	$3,063,202	$3,349,380	-8.5%
203 - NC-REGINA STILTNER																								
03/24/2018	11	$80,495	$99,635	-19.2%	-19.2%	1,976	-16.7%	37.5%	-2.7%	1.91	-3.9%	108.63	-0.2%	56.73	3.8%	741	-19.0%	$544	$5,786	$1,327	336.0%	$86,825	$103,681	-16.3%
WTD	11	$431,169	$480,783	-10.3%	-10.3%	11,338	-3.5%	36.9%	-1.6%	1.84	-6.7%	103.15	-5.6%	56.16	1.2%	4,180	-5.0%	$5,915	$29,214	$22,735	28.5%	$466,298	$508,317	-8.3%
MTD	11	$939,091	$1,036,546	-9.4%	-9.4%	26,539	-6.4%	32.2%	5.0%	1.97	-4.0%	109.96	-7.8%	55.68	-4.0%	8,540	-1.7%	$28,486	$63,327	$52,346	21.0%	$1,030,904	$1,155,276	-10.8%
QTD	11	$2,176,484	$2,437,604	-10.7%	-10.7%	63,404	-8.2%	35.8%	4.1%	2.17	-3.7%	95.90	-6.5%	44.14	-3.0%	22,695	-4.5%	$76,683	$131,074	$120,638	8.7%	$2,384,242	$2,695,191	-11.5%
YTD	11	$2,176,484	$2,437,604	-10.7%	-10.7%	63,404	-8.2%	35.8%	4.1%	2.17	-3.7%	95.90	-6.5%	44.14	-3.0%	22,695	-4.5%	$76,683	$131,074	$120,638	8.7%	$2,384,242	$2,695,191	-11.5%
204 - ATLANTA-JONATHAN HAMLIN																								
03/24/2018	11	$116,877	$144,365	-19.0%	-19.0%	2,396	-12.4%	43.5%	10.9%	1.94	-10.7%	112.06	-16.6%	57.69	-6.7%	1,043	-2.9%	$131	$5,083	$2,476	105.3%	$122,091	$122,456	-0.3%
WTD	11	$517,133	$576,905	-10.4%	-10.4%	11,205	-15.8%	41.2%	14.4%	1.89	-6.2%	112.15	-6.9%	59.48	-0.7%	4,611	-3.7%	$7,175	$36,075	$28,906	24.8%	$560,383	$605,144	-7.4%
MTD	11	$1,085,297	$1,210,863	-10.4%	-10.4%	25,578	-15.9%	37.6%	15.9%	1.96	-5.0%	112.97	-8.1%	57.76	-3.3%	9,607	-2.5%	$29,019	$81,938	$66,332	23.5%	$1,196,255	$1,338,009	-10.6%
QTD	11	$2,496,302	$2,688,105	-7.1%	-7.1%	63,231	-13.1%	40.3%	11.7%	2.16	-0.7%	97.99	-4.3%	45.37	-3.6%	25,476	-3.0%	$83,783	$150,998	$142,332	6.1%	$2,731,083	$2,980,151	-8.4%
YTD	11	$2,496,302	$2,688,105	-7.1%	-7.1%	63,231	-13.1%	40.3%	11.7%	2.16	-0.7%	97.99	-4.3%	45.37	-3.6%	25,476	-3.0%	$83,783	$150,998	$142,332	6.1%	$2,731,083	$2,980,151	-8.4%
205 - CSTAL SC/GA/FL-TERESA THOMPSON																								
03/24/2018	11	$99,140	$92,735	6.9%	-2.4%	2,211	1.4%	37.3%	-3.0%	2.05	-1.9%	120.32	-0.7%	58.56	1.2%	824	-1.7%	$448	$6,339	$3,007	110.8%	$105,928	$110,401	-4.1%
WTD	11	$483,805	$477,877	1.2%	-9.1%	11,768	3.7%	36.8%	-5.3%	1.92	-7.2%	111.73	-7.4%	58.34	-0.2%	4,330	-1.8%	$5,821	$34,551	$30,621	12.8%	$524,177	$556,084	-5.7%
MTD	11	$1,115,822	$1,047,440	6.5%	-4.4%	27,601	2.4%	34.9%	-2.4%	2.06	-0.9%	115.77	-4.3%	56.32	-3.4%	9,638	-0.1%	$29,136	$81,228	$72,239	12.4%	$1,226,186	$1,291,591	-5.1%
QTD	11	$2,577,582	$2,393,969	7.7%	-3.0%	68,667	6.4%	37.2%	-6.3%	2.21	-0.5%	101.04	-2.7%	45.65	-2.2%	25,511	-0.3%	$72,469	$180,581	$148,764	21.4%	$2,830,631	$2,951,357	-4.1%
YTD	11	$2,577,582	$2,393,969	7.7%	-3.0%	68,667	6.4%	37.2%	-6.3%	2.21	-0.5%	101.04	-2.7%	45.65	-2.2%	25,511	-0.3%	$72,469	$180,581	$148,764	21.4%	$2,830,631	$2,951,357	-4.1%
206 - AL/FL/GA-NOELLE WHITE																								
03/24/2018	11	$74,983	$79,115	-5.2%	-5.2%	1,767	-10.2%	37.8%	18.5%	1.97	-7.6%	112.25	-10.9%	56.85	-3.6%	668	6.4%	$732	$6,474	$3,019	114.5%	$82,190	$102,663	-19.9%
WTD	11	$447,430	$488,653	-8.4%	-8.4%	10,105	-5.8%	38.1%	8.9%	1.94	-11.3%	116.06	-10.7%	59.88	0.6%	3,855	2.6%	$4,428	$37,197	$29,354	26.7%	$489,055	$517,232	-5.4%
MTD	11	$977,870	$1,049,667	-6.8%	-6.8%	23,380	-13.1%	34.6%	18.1%	2.07	-6.7%	120.81	-9.2%	58.25	-2.6%	8,094	2.6%	$22,116	$86,658	$65,766	31.8%	$1,086,644	$1,171,591	-7.3%
QTD	11	$2,190,900	$2,281,268	-4.0%	-4.0%	56,198	-9.5%	37.3%	12.1%	2.27	-2.8%	104.41	-5.3%	46.05	-2.6%	20,984	1.5%	$61,983	$170,221	$134,923	26.2%	$2,423,103	$2,560,109	-5.4%
YTD	11	$2,190,900	$2,281,268	-4.0%	-4.0%	56,198	-9.5%	37.3%	12.1%	2.27	-2.8%	104.41	-5.3%	46.05	-2.6%	20,984	1.5%	$61,983	$170,221	$134,923	26.2%	$2,423,103	$2,560,109	-5.4%
207 - CENTRAL FL-LORI DOWNEY																								
03/24/2018	12	$106,032	$109,447	-3.1%	-2.9%	2,943	0.5%	33.3%	6.1%	1.99	-5.4%	108.31	-8.9%	54.29	-3.8%	979	6.6%	$1,798	$6,718	$4,432	51.6%	$114,549	$128,472	-10.8%
WTD	12	$564,499	$565,913	-0.2%	-0.7%	16,442	-2.6%	31.4%	3.2%	1.94	-3.9%	109.19	-1.2%	56.25	2.8%	5,170	0.5%	$10,566	$36,963	$28,527	29.6%	$612,028	$639,333	-4.3%
MTD	12	$1,286,431	$1,298,006	-0.9%	-2.1%	44,053	-3.2%	25.8%	2.6%	2.02	-2.0%	113.23	-1.3%	56.13	0.7%	11,361	-0.7%	$30,651	$81,284	$73,342	10.8%	$1,398,366	$1,553,988	-10.0%
QTD	12	$2,952,078	$2,984,095	-1.1%	-2.4%	106,098	-3.9%	28.1%	2.6%	2.12	-1.6%	99.18	-1.0%	46.78	0.6%	29,765	-1.4%	$66,986	$189,014	$186,033	1.6%	$3,208,078	$3,485,982	-8.0%
YTD	12	$2,952,078	$2,984,095	-1.1%	-2.4%	106,098	-3.9%	28.1%	2.6%	2.12	-1.6%	99.18	-1.0%	46.78	0.6%	29,765	-1.4%	$66,986	$189,014	$186,033	1.6%	$3,208,078	$3,485,982	-8.0%
208 - SOUTH FLORIDA-STEVEN CARVER																								
03/24/2018	12	$101,329	$96,527	5.0%	-3.1%	3,450	1.4%	29.9%	1.7%	1.76	-6.2%	98.09	-6.0%	55.89	0.2%	1,033	3.1%	$2,854	$11,593	$4,578	153.2%	$115,776	$131,862	-12.2%

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	12	$629,690	$574,370	9.6%	0.9%	19,902	3.1%	30.7%	8.7%	1.81	-9.5%	103.23	-9.9%	57.00	-0.5%	6,100	12.1%	$11,365	$57,811	$39,664	45.8%	$698,866	$698,216	0.1%
MTD	12	$1,481,053	$1,333,496	11.1%	0.5%	49,859	-4.4%	27.2%	8.6%	1.92	-2.9%	109.07	-3.2%	56.81	-0.2%	13,579	3.8%	$25,290	$126,423	$102,821	23.0%	$1,632,766	$1,711,950	-4.6%
QTD	12	$3,531,479	$3,075,808	14.8%	3.6%	120,370	-6.0%	29.1%	11.6%	2.04	-0.4%	100.95	-1.3%	49.44	-0.9%	34,981	4.9%	$60,550	$282,516	$234,153	20.7%	$3,874,546	$3,921,322	-1.2%
YTD	12	$3,531,479	$3,075,808	14.8%	3.6%	120,370	-6.0%	29.1%	11.6%	2.04	-0.4%	100.95	-1.3%	49.44	-0.9%	34,981	4.9%	$60,550	$282,516	$234,153	20.7%	$3,874,546	$3,921,322	-1.2%
209 - LA/MS-SUZETTE URANSKY																								
03/24/2018	11	$62,003	$63,304	-2.1%	-2.1%	1,411	30.5%	35.9%	-11.7%	2.01	-14.5%	122.54	-15.0%	61.09	-0.6%	506	15.3%	$114	$5,317	$2,411	120.5%	$67,434	$74,015	-8.9%
WTD	11	$332,670	$358,201	-7.1%	-7.1%	7,841	21.3%	35.5%	-14.2%	1.95	-9.7%	119.58	-10.8%	61.17	-1.3%	2,782	4.1%	$3,848	$32,645	$22,380	45.9%	$369,162	$383,552	-3.8%
MTD	11	$736,924	$784,953	-6.1%	-6.1%	19,672	18.5%	31.5%	-12.1%	2.05	-4.8%	118.76	-9.9%	57.98	-5.3%	6,205	4.1%	$18,680	$71,740	$54,757	31.0%	$827,344	$887,020	-6.7%
QTD	11	$1,623,301	$1,644,106	-1.3%	-1.3%	44,084	10.8%	36.5%	-4.9%	2.27	-2.7%	100.77	-6.3%	44.36	-3.7%	16,109	5.4%	$56,606	$131,208	$108,459	21.0%	$1,811,115	$1,876,283	-3.5%
YTD	11	$1,623,301	$1,644,106	-1.3%	-1.3%	44,084	10.8%	36.5%	-4.9%	2.27	-2.7%	100.77	-6.3%	44.36	-3.7%	16,109	5.4%	$56,606	$131,208	$108,459	21.0%	$1,811,115	$1,876,283	-3.5%
210 - HOUSTON-ANGELA ALVAREZ																								
03/24/2018	12	$96,273	$120,846	-20.3%	-20.3%	2,363	-24.4%	32.5%	2.8%	2.09	-1.0%	125.19	2.6%	59.87	3.5%	769	-22.3%	$1,658	$8,048	$5,038	59.7%	$105,979	$144,629	-26.7%
WTD	12	$551,447	$644,181	-14.4%	-14.4%	13,573	-7.2%	33.3%	0.6%	2.03	-8.8%	122.06	-8.3%	60.08	0.5%	4,518	-6.7%	$9,106	$41,811	$40,363	3.6%	$602,363	$691,385	-12.9%
MTD	12	$1,317,460	$1,374,632	-4.2%	-4.2%	35,767	3.1%	28.7%	-3.1%	2.17	-3.0%	128.42	-4.1%	59.06	-1.2%	10,259	0.0%	$27,071	$93,173	$82,101	13.5%	$1,437,704	$1,557,022	-7.7%
QTD	12	$2,886,716	$3,064,001	-5.8%	-5.8%	82,567	0.1%	31.0%	-4.5%	2.33	-1.6%	112.74	-1.4%	48.46	0.2%	25,604	-4.4%	$77,208	$196,978	$170,565	15.5%	$3,160,902	$3,475,410	-9.0%
YTD	12	$2,886,716	$3,064,001	-5.8%	-5.8%	82,567	0.1%	31.0%	-4.5%	2.33	-1.6%	112.74	-1.4%	48.46	0.2%	25,604	-4.4%	$77,208	$196,978	$170,565	15.5%	$3,160,902	$3,475,410	-9.0%
211 - N TX/LA/NM-CHERRI JENKINS																								
03/24/2018	11	$131,254	$123,862	6.0%	6.0%	2,687	3.7%	37.4%	4.4%	2.16	-3.7%	130.73	-2.2%	60.49	1.6%	1,004	8.3%	$1,584	$5,987	$3,461	73.0%	$138,824	$130,211	6.6%
WTD	11	$587,504	$563,377	4.3%	4.3%	13,227	14.7%	36.2%	-5.5%	2.03	-5.5%	122.78	-3.8%	60.62	1.8%	4,785	8.4%	$6,963	$30,484	$34,374	-11.3%	$624,950	$598,365	4.4%
MTD	11	$1,348,792	$1,302,222	3.6%	3.6%	32,381	7.2%	32.1%	0.5%	2.21	-2.4%	129.85	-3.9%	58.79	-1.6%	10,387	7.8%	$38,042	$78,995	$75,895	4.1%	$1,465,829	$1,465,139	0.0%
QTD	11	$2,655,833	$2,811,994	-5.6%	-5.6%	74,304	1.2%	32.1%	-3.6%	2.33	-2.5%	111.48	-3.2%	47.86	-0.8%	23,823	-2.4%	$105,022	$144,593	$146,621	-1.4%	$2,905,449	$3,166,778	-8.3%
YTD	11	$2,655,833	$2,811,994	-5.6%	-5.6%	74,304	1.2%	32.1%	-3.6%	2.33	-2.5%	111.48	-3.2%	47.86	-0.8%	23,823	-2.4%	$105,022	$144,593	$146,621	-1.4%	$2,905,449	$3,166,778	-8.3%
212 - AUSTIN/SAN ANTONIO-VAL LERMA																								
03/24/2018	9	$77,445	$88,278	-12.3%	-12.3%	2,145	15.3%	28.2%	-18.2%	2.12	-6.5%	128.22	-6.9%	60.55	-0.5%	604	-5.8%	$2,156	$3,170	$3,153	0.5%	$82,770	$93,184	-11.2%
WTD	9	$408,736	$412,180	-0.8%	-0.8%	10,817	20.2%	29.9%	-14.1%	2.08	-4.6%	126.19	-4.0%	60.63	0.6%	3,239	3.3%	$6,631	$24,913	$26,083	-4.5%	$440,280	$440,491	0.0%
MTD	9	$909,442	$976,851	-6.9%	-6.9%	23,660	-7.3%	30.1%	5.4%	2.19	-2.1%	127.57	-4.7%	58.33	-2.7%	7,129	-2.3%	$29,210	$54,378	$64,100	-15.2%	$993,030	$1,107,860	-10.4%
QTD	9	$1,886,997	$2,110,549	-10.6%	-10.6%	53,586	-18.4%	32.7%	16.2%	2.31	-4.6%	107.81	-5.7%	46.67	-1.1%	17,503	-5.2%	$70,336	$108,784	$126,265	-13.8%	$2,066,117	$2,428,066	-14.9%
YTD	9	$1,886,997	$2,110,549	-10.6%	-10.6%	53,586	-18.4%	32.7%	16.2%	2.31	-4.6%	107.81	-5.7%	46.67	-1.1%	17,503	-5.2%	$70,336	$108,784	$126,265	-13.8%	$2,066,117	$2,428,066	-14.9%
03 - REGION 3-W/MW-DEAN VANMETER																								
03/24/2018	140	$1,053,471	$1,258,109	-16.3%	-17.4%	31,547	-0.4%	31.8%	-7.6%	1.85	-9.2%	105.06	-10.3%	56.73	-1.2%	10,027	-7.9%	$20,663	$78,703	$54,671	44.0%	$1,152,837	$1,326,245	-13.1%
WTD	140	$5,412,415	$6,048,626	-10.5%	-11.4%	165,093	3.4%	32.6%	-4.4%	1.79	-9.3%	100.61	-10.3%	56.24	-1.1%	53,794	-1.2%	$101,451	$448,559	$396,100	13.2%	$5,962,425	$6,600,505	-9.7%
MTD	140	$12,412,831	$13,404,674	-7.4%	-8.4%	401,924	2.8%	29.2%	-3.2%	1.92	-3.9%	105.88	-8.0%	55.01	-4.3%	117,240	-0.5%	$427,681	$996,681	$913,327	9.1%	$13,837,193	$15,457,717	-10.5%
QTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%
YTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
301 - N CENTRAL OH/IN-MARY DAVIDSON																								
03/24/2018	12	$105,554	$127,697	-17.3%	-17.3%	2,952	2.7%	36.2%	-6.2%	1.76	-17.3%	98.65	-14.2%	56.03	3.6%	1,070	-3.6%	$1,925	$7,007	$3,028	131.4%	$114,487	$114,866	-0.3%
WTD	12	$453,304	$540,722	-16.2%	-16.2%	13,387	2.5%	36.0%	-6.4%	1.76	-10.3%	94.07	-12.7%	53.46	-2.6%	4,819	-4.0%	$8,080	$38,164	$26,419	44.5%	$499,548	$580,749	-14.0%
MTD	12	$988,552	$1,067,872	-7.4%	-7.4%	31,375	2.7%	31.1%	-1.2%	1.90	-3.6%	101.43	-8.8%	53.26	-5.3%	9,746	1.5%	$38,285	$78,021	$68,717	13.5%	$1,104,858	$1,204,262	-8.3%
QTD	12	$2,248,083	$2,533,327	-11.3%	-11.3%	74,292	-4.2%	33.7%	-2.0%	2.13	-2.3%	89.78	-5.4%	42.12	-3.2%	25,040	-6.1%	$119,428	$154,930	$144,603	7.1%	$2,522,441	$2,853,691	-11.6%
YTD	12	$2,248,083	$2,533,327	-11.3%	-11.3%	74,292	-4.2%	33.7%	-2.0%	2.13	-2.3%	89.78	-5.4%	42.12	-3.2%	25,040	-6.1%	$119,428	$154,930	$144,603	7.1%	$2,522,441	$2,853,691	-11.6%
302 - MI-SUZANNE ROTTA																								
03/24/2018	12	$91,214	$77,456	17.8%	17.8%	2,969	18.1%	31.9%	1.7%	1.79	-2.4%	96.22	-2.0%	53.69	0.4%	948	20.2%	$1,671	$6,653	$4,684	42.0%	$99,538	$98,622	0.9%
WTD	12	$448,505	$464,275	-3.4%	-3.6%	15,025	5.4%	31.2%	-2.1%	1.78	-6.8%	95.81	-6.6%	53.98	0.2%	4,681	3.2%	$8,644	$42,432	$34,367	23.5%	$499,581	$502,426	-0.6%
MTD	12	$891,431	$890,027	0.2%	0.2%	34,278	11.4%	26.9%	-4.1%	1.84	-1.4%	96.70	-6.2%	52.44	-4.9%	9,219	6.8%	$30,299	$80,976	$70,506	14.8%	$1,002,707	$1,011,152	-0.8%
QTD	12	$1,868,393	$2,090,056	-10.6%	-10.7%	74,351	-5.9%	30.4%	-1.6%	1.99	-2.4%	82.57	-3.6%	41.54	-1.2%	22,627	-7.4%	$96,906	$156,987	$145,593	7.8%	$2,122,286	$2,382,003	-10.9%
YTD	12	$1,868,393	$2,090,056	-10.6%	-10.7%	74,351	-5.9%	30.4%	-1.6%	1.99	-2.4%	82.57	-3.6%	41.54	-1.2%	22,627	-7.4%	$96,906	$156,987	$145,593	7.8%	$2,122,286	$2,382,003	-10.9%
303 - IL/KS/MO-PHIL THOMAS																								
03/24/2018	9	$83,891	$96,027	-12.6%	-12.6%	2,058	-3.0%	37.9%	-2.5%	1.84	-7.5%	107.55	-7.6%	58.42	-0.1%	780	-5.5%	$1,538	$8,067	$4,009	101.2%	$93,495	$105,178	-11.1%
WTD	9	$475,465	$490,727	-3.1%	-3.1%	11,873	3.1%	38.6%	3.5%	1.80	-9.6%	103.86	-9.2%	57.75	0.5%	4,578	6.7%	$7,187	$39,165	$29,777	31.5%	$521,817	$533,528	-2.2%
MTD	9	$1,056,741	$1,073,717	-1.6%	-1.6%	27,121	0.0%	34.9%	5.3%	1.95	-5.6%	111.52	-6.5%	57.31	-1.0%	9,476	5.3%	$31,008	$86,114	$70,623	21.9%	$1,173,863	$1,231,726	-4.7%
QTD	9	$2,229,946	$2,502,802	-10.9%	-10.9%	62,666	-4.9%	36.1%	-1.2%	2.15	-4.4%	98.60	-5.2%	45.83	-0.8%	22,616	-6.1%	$89,627	$166,819	$154,496	8.0%	$2,486,392	$2,853,557	-12.9%
YTD	9	$2,229,946	$2,502,802	-10.9%	-10.9%	62,666	-4.9%	36.1%	-1.2%	2.15	-4.4%	98.60	-5.2%	45.83	-0.8%	22,616	-6.1%	$89,627	$166,819	$154,496	8.0%	$2,486,392	$2,853,557	-12.9%
304 - IA/IL/WI-KATHLEEN KUBA																								
03/24/2018	11	$45,130	$75,978	-40.6%	-40.6%	1,192	-22.8%	36.1%	-19.1%	1.92	-5.1%	104.95	-4.8%	54.77	0.3%	430	-37.6%	$557	$3,479	$2,581	34.8%	$49,167	$75,762	-35.1%
WTD	11	$342,543	$378,976	-9.6%	-9.6%	8,502	4.5%	42.3%	-3.8%	1.79	-8.2%	95.23	-10.1%	53.21	-2.0%	3,597	0.5%	$4,921	$34,164	$23,137	47.7%	$381,629	$406,782	-6.2%
MTD	11	$768,818	$826,325	-7.0%	-7.0%	20,595	6.5%	36.9%	-4.6%	1.90	-4.4%	101.04	-8.5%	53.17	-4.3%	7,609	1.6%	$25,118	$67,282	$56,722	18.6%	$861,218	$935,649	-8.0%
QTD	11	$1,651,705	$1,993,454	-17.1%	-17.1%	50,735	5.5%	37.4%	-13.5%	2.10	-6.0%	87.12	-9.2%	41.45	-3.4%	18,959	-8.7%	$85,502	$125,908	$130,073	-3.2%	$1,863,115	$2,265,528	-17.8%
YTD	11	$1,651,705	$1,993,454	-17.1%	-17.1%	50,735	5.5%	37.4%	-13.5%	2.10	-6.0%	87.12	-9.2%	41.45	-3.4%	18,959	-8.7%	$85,502	$125,908	$130,073	-3.2%	$1,863,115	$2,265,528	-17.8%
305 - TN/KY-GAY HUBBELL																								
03/24/2018	14	$120,868	$135,962	-11.1%	-11.1%	2,447	0.7%	38.4%	-6.8%	2.10	-5.2%	128.58	-5.3%	61.35	-0.2%	940	-6.1%	$1,508	$9,020	$4,820	87.1%	$131,396	$137,922	-4.7%
WTD	14	$559,535	$644,837	-13.2%	-13.2%	12,524	-1.1%	38.2%	-4.8%	1.95	-8.3%	117.03	-7.8%	60.01	0.5%	4,781	-5.8%	$10,048	$52,641	$50,098	5.1%	$622,224	$697,520	-10.8%
MTD	14	$1,259,466	$1,345,748	-6.4%	-6.4%	32,022	5.7%	32.7%	-5.5%	2.08	-2.2%	120.18	-6.3%	57.83	-4.1%	10,480	-0.1%	$32,091	$118,349	$107,603	10.0%	$1,409,907	$1,533,668	-8.1%
QTD	14	$2,750,763	$3,012,156	-8.7%	-8.7%	70,723	-4.0%	37.9%	-0.8%	2.26	-2.7%	102.71	-4.1%	45.47	-1.4%	26,782	-4.8%	$103,083	$222,993	$233,531	-4.5%	$3,076,838	$3,450,523	-10.8%
YTD	14	$2,750,763	$3,012,156	-8.7%	-8.7%	70,723	-4.0%	37.9%	-0.8%	2.26	-2.7%	102.71	-4.1%	45.47	-1.4%	26,782	-4.8%	$103,083	$222,993	$233,531	-4.5%	$3,076,838	$3,450,523	-10.8%
306 - IN/KY/OH-DIANE MONTGOMERY																								
03/24/2018	11	$61,934	$121,721	-49.1%	-49.1%	1,801	-36.6%	31.4%	-7.9%	1.92	-10.4%	109.62	-12.8%	57.24	-2.7%	565	-41.6%	$2,728	$5,433	$3,106	74.9%	$70,095	$107,785	-35.0%
WTD	11	$402,910	$510,295	-21.0%	-21.0%	12,260	-5.3%	34.4%	-1.4%	1.71	-14.4%	95.57	-15.4%	55.93	-1.2%	4,216	-6.6%	$7,892	$38,323	$27,721	38.2%	$449,125	$547,449	-18.0%
MTD	11	$963,277	$1,112,848	-13.4%	-13.4%	31,186	-3.4%	30.5%	2.7%	1.84	-7.6%	101.14	-12.7%	54.99	-5.5%	9,524	-0.8%	$39,397	$87,454	$72,271	21.0%	$1,090,128	$1,258,462	-13.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	11	$2,326,520	$2,551,666	-8.8%	-8.8%	75,614	-2.1%	34.1%	0.2%	2.12	-3.8%	90.15	-7.0%	42.45	-3.3%	25,806	-1.9%	$125,036	$181,219	$155,199	16.8%	$2,632,775	$2,904,168	-9.3%
YTD	11	$2,326,520	$2,551,666	-8.8%	-8.8%	75,614	-2.1%	34.1%	0.2%	2.12	-3.8%	90.15	-7.0%	42.45	-3.3%	25,806	-1.9%	$125,036	$181,219	$155,199	16.8%	$2,632,775	$2,904,168	-9.3%
307 - CHICAGO-BETH MUSZYNSKI																								
03/24/2018	11	$64,571	$84,884	-23.9%	-23.9%	2,084	24.3%	34.1%	-14.7%	1.74	-19.1%	90.82	-28.3%	52.07	-11.4%	711	6.1%	$1,732	$5,981	$4,281	39.7%	$72,284	$97,384	-25.8%
WTD	11	$387,173	$430,331	-10.0%	-10.0%	11,800	13.5%	35.3%	-7.9%	1.68	-10.8%	92.98	-13.9%	55.29	-3.5%	4,164	4.5%	$6,624	$36,817	$27,797	32.4%	$430,614	$472,012	-8.8%
MTD	11	$902,245	$925,897	-2.6%	-2.6%	28,308	10.5%	32.4%	-1.6%	1.83	-4.0%	98.40	-10.4%	53.82	-6.6%	9,169	8.7%	$38,586	$78,488	$61,400	27.8%	$1,019,319	$1,072,481	-5.0%
QTD	11	$1,935,131	$2,260,530	-14.4%	-14.4%	62,369	-5.9%	36.0%	-4.0%	2.04	-2.6%	86.11	-5.3%	42.13	-2.8%	22,472	-9.6%	$113,392	$143,990	$142,662	0.9%	$2,192,513	$2,602,574	-15.8%
YTD	11	$1,935,131	$2,260,530	-14.4%	-14.4%	62,369	-5.9%	36.0%	-4.0%	2.04	-2.6%	86.11	-5.3%	42.13	-2.8%	22,472	-9.6%	$113,392	$143,990	$142,662	0.9%	$2,192,513	$2,602,574	-15.8%
308 - MN/ND/NE/WI-CHERYL SNYDER																								
03/24/2018	11	$71,079	$94,830	-25.0%	-25.0%	2,525	1.4%	29.0%	-12.2%	1.76	-13.2%	96.97	-15.8%	54.97	-3.0%	733	-10.9%	$1,695	$3,908	$3,535	10.6%	$76,682	$92,990	-17.5%
WTD	11	$364,853	$419,108	-12.9%	-12.9%	12,825	10.8%	31.0%	-4.8%	1.70	-15.0%	91.76	-17.5%	53.87	-2.9%	3,976	5.5%	$6,964	$29,574	$27,458	7.7%	$401,391	$445,921	-10.0%
MTD	11	$873,437	$938,730	-7.0%	-7.0%	30,934	8.9%	28.1%	-4.3%	1.89	-5.1%	100.41	-10.7%	53.02	-5.9%	8,699	4.2%	$28,908	$62,564	$55,721	12.3%	$964,908	$1,055,364	-8.6%
QTD	11	$1,930,054	$2,174,842	-11.3%	-11.3%	78,268	6.9%	28.5%	-12.7%	2.11	-1.7%	86.48	-4.9%	40.93	-3.3%	22,317	-6.7%	$102,872	$120,240	$113,315	6.1%	$2,153,165	$2,447,095	-12.0%
YTD	11	$1,930,054	$2,174,842	-11.3%	-11.3%	78,268	6.9%	28.5%	-12.7%	2.11	-1.7%	86.48	-4.9%	40.93	-3.3%	22,317	-6.7%	$102,872	$120,240	$113,315	6.1%	$2,153,165	$2,447,095	-12.0%
309 - OK/AR/CO-TRACY ROBINSON																								
03/24/2018	12	$89,520	$99,514	-10.0%	-10.0%	2,202	-23.4%	35.0%	21.2%	1.99	-6.0%	116.11	-3.2%	58.43	3.1%	771	-7.1%	$854	$4,192	$2,760	51.9%	$94,566	$110,750	-14.6%
WTD	12	$460,889	$507,400	-9.2%	-9.2%	11,611	-24.9%	34.9%	33.0%	1.98	-8.1%	113.58	-9.0%	57.48	-1.0%	4,058	-0.1%	$6,432	$29,517	$30,108	-2.0%	$496,838	$535,363	-7.2%
MTD	12	$1,036,106	$1,116,911	-7.2%	-7.2%	27,970	-15.3%	32.1%	18.6%	2.10	-2.0%	115.52	-7.7%	54.88	-5.8%	8,969	0.5%	$30,059	$72,930	$66,439	9.8%	$1,139,094	$1,245,027	-8.5%
QTD	12	$2,082,202	$2,471,316	-15.7%	-15.7%	60,993	-19.9%	35.7%	12.8%	2.22	-4.1%	95.67	-6.8%	43.14	-2.8%	21,765	-9.6%	$90,796	$130,916	$128,961	1.5%	$2,303,913	$2,757,143	-16.4%
YTD	12	$2,082,202	$2,471,316	-15.7%	-15.7%	60,993	-19.9%	35.7%	12.8%	2.22	-4.1%	95.67	-6.8%	43.14	-2.8%	21,765	-9.6%	$90,796	$130,916	$128,961	1.5%	$2,303,913	$2,757,143	-16.4%
310 - WA/OR/NV/ID/UT-REBECCA KWAIT																								
03/24/2018	9	$59,689	$63,999	-6.7%	-12.8%	1,774	-0.6%	30.3%	-10.8%	1.98	-1.4%	110.95	-1.6%	55.94	-0.3%	538	-11.4%	$1,215	$6,793	$5,590	21.5%	$67,697	$77,862	-13.1%
WTD	9	$299,756	$322,231	-7.0%	-12.3%	9,188	11.4%	31.3%	-15.8%	1.84	-5.3%	104.08	-6.5%	56.45	-1.2%	2,880	-6.2%	$4,698	$29,064	$23,368	24.4%	$333,517	$382,087	-12.7%
MTD	9	$672,095	$721,654	-6.9%	-13.0%	22,863	10.2%	28.5%	-14.4%	1.93	-1.8%	103.29	-7.8%	53.56	-6.1%	6,507	-5.7%	$24,492	$58,305	$44,908	29.8%	$754,892	$906,410	-16.7%
QTD	9	$1,499,359	$1,660,425	-9.7%	-16.8%	55,538	4.6%	31.1%	-13.5%	2.12	-4.1%	86.73	-8.0%	40.96	-4.1%	17,288	-9.5%	$79,232	$111,215	$99,636	11.6%	$1,689,807	$2,076,050	-18.6%
YTD	9	$1,499,359	$1,660,425	-9.7%	-16.8%	55,538	4.6%	31.1%	-13.5%	2.12	-4.1%	86.73	-8.0%	40.96	-4.1%	17,288	-9.5%	$79,232	$111,215	$99,636	11.6%	$1,689,807	$2,076,050	-18.6%
311 - CEN/NO CA-KATHERINE KELLER																								
03/24/2018	13	$116,128	$131,847	-11.9%	-11.9%	4,135	2.9%	27.9%	-3.8%	1.78	-6.8%	100.63	-11.0%	56.51	-4.5%	1,154	-1.0%	$2,486	$8,419	$5,980	40.8%	$127,033	$130,964	-3.0%
WTD	13	$499,008	$592,574	-15.8%	-15.8%	18,596	3.2%	27.7%	-9.3%	1.72	-7.5%	96.78	-10.1%	56.36	-2.7%	5,156	-6.4%	$14,567	$32,073	$36,272	-11.6%	$545,647	$642,380	-15.1%
MTD	13	$1,276,647	$1,536,808	-16.9%	-16.9%	46,973	-4.4%	25.4%	-7.1%	1.92	-1.8%	106.92	-6.5%	55.55	-4.7%	11,940	-11.2%	$59,741	$84,754	$99,252	-14.6%	$1,421,142	$1,772,263	-19.8%
QTD	13	$2,962,778	$3,456,624	-14.3%	-14.3%	117,128	-3.2%	28.3%	-3.5%	2.07	-1.5%	89.33	-8.2%	43.24	-6.8%	33,167	-6.6%	$138,619	$189,725	$206,888	-8.3%	$3,291,121	$3,981,170	-17.3%
YTD	13	$2,962,778	$3,456,624	-14.3%	-14.3%	117,128	-3.2%	28.3%	-3.5%	2.07	-1.5%	89.33	-8.2%	43.24	-6.8%	33,167	-6.6%	$138,619	$189,725	$206,888	-8.3%	$3,291,121	$3,981,170	-17.3%
312 - S CA/AZ-CATHLEEN HERBERT																								
03/24/2018	15	$143,892	$148,194	-2.9%	-7.4%	5,408	23.1%	25.6%	-18.4%	1.79	-7.4%	103.74	-7.8%	57.86	-0.5%	1,387	0.5%	$2,755	$9,750	$10,298	-5.3%	$156,398	$176,159	-11.2%

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	15	$718,475	$747,151	-3.8%	-7.9%	27,502	18.5%	25.0%	-16.9%	1.78	-7.5%	104.31	-6.4%	58.46	1.2%	6,888	-1.5%	$15,394	$46,625	$59,579	-21.7%	$780,494	$854,287	-8.6%
MTD	15	$1,724,016	$1,848,137	-6.7%	-11.3%	68,299	8.3%	23.3%	-13.3%	1.90	-5.4%	108.42	-5.5%	57.03	-0.1%	15,902	-6.1%	$49,698	$121,444	$139,165	-12.7%	$1,895,158	$2,231,253	-15.1%
QTD	15	$3,898,474	$4,026,873	-3.2%	-7.8%	156,193	4.8%	26.4%	-7.5%	2.05	-0.7%	94.64	-4.9%	46.26	-4.1%	41,191	-3.1%	$119,839	$269,826	$277,608	-2.8%	$4,288,139	$4,828,829	-11.2%
YTD	15	$3,898,474	$4,026,873	-3.2%	-7.8%	156,193	4.8%	26.4%	-7.5%	2.05	-0.7%	94.64	-4.9%	46.26	-4.1%	41,191	-3.1%	$119,839	$269,826	$277,608	-2.8%	$4,288,139	$4,828,829	-11.2%
08 - CANADA-NANCY DAVIS																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
801 - CANADA-NANCY DAVIS																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
75 - 750-CLOSED LOC NUMBERS																								
03/24/2018	2		$79,114	-100.0%														-$104		$1,919	-100.0%	-$104	$14,617	-100.7%
WTD	2		$328,393	-100.0%														-$570		$19,050	-100.0%	-$570	$64,733	-100.9%
MTD	2		$760,935	-100.0%		0												-$1,751		$42,717	-100.0%	-$1,751	$146,702	-101.2%
QTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
YTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
750 - CLOSED LOCATIONS																								
03/24/2018	2		$79,114	-100.0%														-$104		$1,919	-100.0%	-$104	$14,617	-100.7%
WTD	2		$328,393	-100.0%														-$570		$19,050	-100.0%	-$570	$64,733	-100.9%
MTD	2		$760,935	-100.0%		0												-$1,751		$42,717	-100.0%	-$1,751	$146,702	-101.2%
QTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
YTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
Total Outlet																								
03/24/2018	115	$887,416	$950,184	-6.6%	-9.1%	41,218	-6.8%	34.1%	3.5%	2.85	-6.4%	63.22	-5.8%	22.16	0.7%	14,037	-3.5%		$142	$79	78.1%	$887,558	$1,037,128	-14.4%
WTD	115	$3,494,934	$3,736,218	-6.5%	-10.3%	163,813	-5.0%	35.3%	1.1%	2.77	-5.8%	60.41	-6.6%	21.82	-0.8%	57,858	-4.0%		$142	$37	284.5%	$3,495,076	$4,109,020	-14.9%
MTD	115	$8,894,541	$9,323,791	-4.6%	-9.1%	437,299	-1.2%	32.5%	-0.8%	2.92	-3.1%	62.62	-7.3%	21.48	-4.3%	142,031	-2.0%		$268	$261	2.7%	$8,894,809	$9,944,173	-10.6%
QTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
YTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%

Region District

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
07 - CLEARANCE-CHRIS SPRAKE																								
03/24/2018	3	$37,387	$39,257	-4.8%		1,461		39.5%		3.44		64.79		18.83		577						$37,387	$40,705	-8.2%
WTD	3	$135,200	$151,913	-11.0%		6,023		39.0%		3.44		57.51		16.71		2,351						$135,200	$157,163	-14.0%
MTD	3	$393,316	$398,588	-1.3%		18,230		40.8%		3.57		52.84		14.81		7,443			$160	-$158	-201.2%	$393,476	$422,772	-6.9%
QTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
YTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
701 - CLEARANCE NENG -MELISSA DUFFY																								
03/24/2018	1	$14,260	$12,161	17.3%		693		32.3%		3.63		63.66		17.56		224						$14,260	$12,261	16.3%
WTD	1	$41,134	$45,741	-10.1%		2,658		29.3%		3.36		52.87		15.74		778						$41,134	$43,865	-6.2%
MTD	1	$106,744	$115,787	-7.8%		7,577		29.2%		3.56		48.19		13.53		2,215						$106,744	$117,997	-9.5%
QTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
YTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
702 - CLEARANCE MID ATL-A.VESELY																								
03/24/2018	1	$17,385	$19,882	-12.6%		543		44.2%		3.33		72.44		21.76		240						$17,385	$20,692	-16.0%
WTD	1	$64,584	$80,105	-19.4%		2,106		46.9%		3.55		65.37		18.41		988						$64,584	$82,508	-21.7%
MTD	1	$200,152	$205,081	-2.4%		7,056		49.3%		3.61		57.56		15.96		3,477				-$158	-100.0%	$200,152	$221,948	-9.8%
QTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%
YTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%
705 - CLEARANCE MID WEST-ANDREA MAID																								
03/24/2018	1	$5,741	$7,214	-20.4%		225		50.2%		3.32		50.81		15.31		113						$5,741	$7,752	-25.9%
WTD	1	$29,482	$26,067	13.1%		1,259		46.5%		3.37		50.40		14.97		585						$29,482	$30,791	-4.2%
MTD	1	$86,420	$77,720	11.2%		3,597		48.7%		3.50		49.35		14.11		1,751			$160			$86,580	$82,827	4.5%
QTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
YTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
26 - Outlet Closed Locations																								
03/24/2018	0		$18,054	-100.0%																			$0	
WTD	0		$66,629	-100.0%																			$0	
MTD	0	-$2	$168,258	-100.0%								Infinity		Infinity								-$2	$0	
QTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
YTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
060 - Outlet Closed Locations																								
03/24/2018	0		$18,054	-100.0%																			$0	
WTD	0		$66,629	-100.0%																			$0	
MTD	0	-$2	$168,258	-100.0%								Infinity		Infinity								-$2	$0	

Region District

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
YTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
38 - CANADA OUTLET-NANCY DAVIS																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
889 - CAN OUTLET-NANCY DAVIS																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
90 - OUTLET-CHRIS SPRAKE																								
03/24/2018	111	$847,550	$890,793	-4.9%	-9.1%	39,612	-6.8%	33.9%	3.5%	2.83	-6.4%	63.12	-5.8%	22.32	0.7%	13,427	-3.5%		$142	$79	78.1%	$847,692	$993,455	-14.7%
WTD	111	$3,344,002	$3,508,077	-4.7%	-10.3%	157,127	-5.0%	35.2%	1.1%	2.74	-5.8%	60.48	-6.6%	22.07	-0.8%	55,295	-4.0%		$142	$37	284.5%	$3,344,144	$3,938,861	-15.1%
MTD	111	$8,464,250	$8,732,229	-3.1%	-9.1%	417,179	-1.2%	32.1%	-0.8%	2.88	-3.1%	63.13	-7.3%	21.92	-4.3%	134,072	-2.0%		$108	-$186	-158.2%	$8,464,358	$9,491,822	-10.8%
QTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%
YTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%
901 - OUTLET N ENG-MELISSA DUFFY																								
03/24/2018	9	$99,961	$93,198	7.3%	7.3%	4,005	19.6%	42.0%	-0.3%	2.80	-12.3%	59.39	-10.1%	21.22	2.6%	1,683	19.3%					$99,961	$88,995	12.3%
WTD	9	$326,737	$330,736	-1.2%	-1.2%	12,891	9.6%	45.0%	4.7%	2.76	-12.5%	56.36	-14.0%	20.42	-1.7%	5,797	14.8%					$326,737	$348,402	-6.2%
MTD	9	$744,542	$799,756	-6.9%	-6.9%	30,076	4.2%	40.9%	-0.4%	3.05	-3.6%	60.57	-10.3%	19.87	-7.0%	12,292	3.8%					$744,542	$814,317	-8.6%
QTD	9	$1,721,364	$1,787,367	-3.7%	-3.7%	71,952	3.4%	39.9%	0.4%	3.21	-1.3%	59.93	-7.3%	18.69	-6.1%	28,721	3.9%		-$92	-$109	-15.8%	$1,721,272	$1,763,412	-2.4%
YTD	9	$1,721,364	$1,787,367	-3.7%	-3.7%	71,952	3.4%	39.9%	0.4%	3.21	-1.3%	59.93	-7.3%	18.69	-6.1%	28,721	3.9%		-$92	-$109	-15.8%	$1,721,272	$1,763,412	-2.4%
902 - OUTLET MID ATL-AUDREY VESELY																								
03/24/2018	14	$109,320	$131,832	-17.1%	-21.9%	4,979	-22.2%	35.8%	9.5%	2.85	-5.3%	61.42	-8.3%	21.57	-3.1%	1,780	-14.8%					$109,320	$129,784	-15.8%
WTD	14	$353,198	$432,017	-18.2%	-23.8%	16,834	-16.4%	36.7%	0.3%	2.70	-6.6%	57.10	-9.1%	21.14	-2.6%	6,186	-16.2%			$55	-100.0%	$353,198	$487,984	-27.6%
MTD	14	$918,046	$1,022,104	-10.2%	-15.9%	44,468	-8.0%	33.5%	-0.7%	2.86	-4.6%	61.69	-7.9%	21.55	-3.5%	14,882	-8.6%		-$119	$163	-173.0%	$917,927	$1,118,100	-17.9%
QTD	14	$1,997,710	$2,225,161	-10.2%	-16.0%	94,518	-12.6%	34.2%	0.6%	3.03	-1.7%	61.87	-4.4%	20.42	-2.7%	32,289	-12.1%		-$278	$163	-270.3%	$1,997,432	$2,342,913	-14.7%
YTD	14	$1,997,710	$2,225,161	-10.2%	-16.0%	94,518	-12.6%	34.2%	0.6%	3.03	-1.7%	61.87	-4.4%	20.42	-2.7%	32,289	-12.1%		-$278	$163	-270.3%	$1,997,432	$2,342,913	-14.7%

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
903 - OUTLET S CENTRAL-ELYSE CLARK																								
03/24/2018	15	$104,096	$124,528	-16.4%	-17.1%	5,100	-18.0%	29.3%	0.8%	2.90	-0.9%	69.77	0.4%	24.05	1.3%	1,492	-17.4%					$104,096	$135,784	-23.3%
WTD	15	$434,081	$456,647	-4.9%	-10.5%	20,721	-9.8%	32.2%	0.2%	2.79	-2.4%	65.09	-0.9%	23.34	1.5%	6,669	-9.7%		$22			$434,103	$530,993	-18.2%
MTD	15	$1,049,384	$1,059,166	-0.9%	-10.1%	55,056	-3.9%	28.7%	-1.1%	2.89	-2.8%	66.49	-5.3%	23.04	-2.6%	15,782	-5.0%		$214	$99	116.6%	$1,049,599	$1,233,890	-14.9%
QTD	15	$2,260,491	$2,204,418	2.5%	-9.2%	115,910	-7.6%	29.4%	0.4%	3.09	0.9%	66.24	-2.0%	21.47	-2.9%	34,124	-7.3%		-$59	$99	-159.3%	$2,260,433	$2,500,229	-9.6%
YTD	15	$2,260,491	$2,204,418	2.5%	-9.2%	115,910	-7.6%	29.4%	0.4%	3.09	0.9%	66.24	-2.0%	21.47	-2.9%	34,124	-7.3%		-$59	$99	-159.3%	$2,260,433	$2,500,229	-9.6%
904 - OUTLET S EAST-DEB GORDON																								
03/24/2018	16	$114,966	$117,626	-2.3%	-15.6%	5,653	-12.8%	29.8%	-3.1%	2.71	-3.5%	68.35	0.0%	25.21	3.7%	1,682	-15.5%		$202			$115,168	$180,243	-36.1%
WTD	16	$680,040	$664,523	2.3%	-9.1%	32,759	-4.1%	32.0%	-1.3%	2.60	-4.4%	64.91	-3.9%	24.98	0.6%	10,476	-5.4%		$202	-$28	-829.1%	$680,242	$796,994	-14.6%
MTD	16	$1,891,440	$1,871,679	1.1%	-9.0%	96,576	-1.9%	29.9%	-1.1%	2.63	-4.1%	65.42	-6.2%	24.86	-2.2%	28,911	-3.0%		$132	-$273	-148.4%	$1,891,572	$2,131,397	-11.3%
QTD	16	$4,271,474	$4,041,142	5.7%	-5.1%	218,595	-1.5%	30.5%	1.2%	2.72	-1.2%	63.99	-4.7%	23.53	-3.5%	66,754	-0.4%		-$3	-$277	-98.9%	$4,271,471	$4,515,229	-5.4%
YTD	16	$4,271,474	$4,041,142	5.7%	-5.1%	218,595	-1.5%	30.5%	1.2%	2.72	-1.2%	63.99	-4.7%	23.53	-3.5%	66,754	-0.4%		-$3	-$277	-98.9%	$4,271,471	$4,515,229	-5.4%
905 - OUTLET MID WEST-ANDREA MAIDA																								
03/24/2018	14	$64,336	$66,613	-3.4%	-16.6%	3,321	-7.2%	31.1%	-8.7%	2.95	-4.1%	62.22	-1.4%	21.11	2.8%	1,034	-15.3%					$64,336	$89,197	-27.9%
WTD	14	$306,815	$280,282	9.5%	-6.2%	15,156	3.4%	34.7%	-3.8%	2.77	-7.7%	58.33	-5.7%	21.09	2.2%	5,260	-0.5%					$306,815	$342,692	-10.5%
MTD	14	$740,592	$694,770	6.6%	-7.8%	35,921	1.2%	33.4%	-3.4%	2.89	-7.2%	61.80	-5.7%	21.38	1.6%	11,984	-2.2%					$740,592	$817,780	-9.4%
QTD	14	$1,470,420	$1,518,993	-3.2%	-15.3%	69,936	-13.0%	33.8%	-1.1%	3.11	-3.7%	62.17	-1.5%	19.99	2.3%	23,650	-14.0%		-$464			$1,469,956	$1,726,716	-14.9%
YTD	14	$1,470,420	$1,518,993	-3.2%	-15.3%	69,936	-13.0%	33.8%	-1.1%	3.11	-3.7%	62.17	-1.5%	19.99	2.3%	23,650	-14.0%		-$464			$1,469,956	$1,726,716	-14.9%
906 - OUT CEN/MID WEST NICOLE SHAFFE																								
03/24/2018	15	$112,537	$95,770	17.5%	9.8%	5,522	14.6%	29.9%	3.4%	2.92	-6.0%	68.20	-7.3%	23.40	-1.4%	1,650	18.5%		-$60			$112,477	$123,917	-9.2%
WTD	15	$487,232	$445,314	9.4%	2.4%	22,951	5.3%	32.6%	2.1%	2.86	-2.5%	65.20	-4.7%	22.81	-2.3%	7,473	7.5%		-$60	-$70	-13.7%	$487,172	$487,954	-0.2%
MTD	15	$1,246,430	$1,214,768	2.6%	-3.7%	61,599	2.3%	30.5%	1.9%	2.96	-2.7%	66.35	-7.7%	22.41	-5.1%	18,787	4.3%		-$60	-$108	-44.7%	$1,246,370	$1,276,873	-2.4%
QTD	15	$2,477,658	$2,431,408	1.9%	-4.3%	120,734	-3.1%	32.0%	2.8%	3.15	0.3%	64.05	-3.8%	20.36	-4.1%	38,684	-0.5%		-$311	-$55	460.5%	$2,477,347	$2,522,523	-1.8%
YTD	15	$2,477,658	$2,431,408	1.9%	-4.3%	120,734	-3.1%	32.0%	2.8%	3.15	0.3%	64.05	-3.8%	20.36	-4.1%	38,684	-0.5%		-$311	-$55	460.5%	$2,477,347	$2,522,523	-1.8%
907 - OUTLET N EAST-J LAMOUNTAIN																								
03/24/2018	11	$100,118	$97,383	2.8%	2.8%	4,142	-4.3%	40.7%	7.9%	2.85	-6.5%	59.35	-0.4%	20.79	6.5%	1,687	3.2%			$70	-100.0%	$100,118	$91,059	9.9%
WTD	11	$325,681	$338,276	-3.7%	-3.7%	14,012	-3.8%	42.3%	6.0%	2.80	-5.9%	55.00	-5.6%	19.65	0.3%	5,922	2.0%			$70	-100.0%	$325,681	$354,318	-8.1%
MTD	11	$755,740	$774,319	-2.4%	-2.4%	35,250	4.4%	37.4%	1.7%	3.05	-0.9%	57.31	-8.0%	18.76	-7.2%	13,187	6.1%			$70	-100.0%	$755,740	$784,756	-3.7%
QTD	11	$1,735,003	$1,826,739	-5.0%	-5.0%	79,303	-4.4%	38.0%	3.7%	3.28	1.2%	57.63	-4.2%	17.59	-5.3%	30,108	-0.9%			$526	-100.0%	$1,735,003	$1,782,873	-2.7%
YTD	11	$1,735,003	$1,826,739	-5.0%	-5.0%	79,303	-4.4%	38.0%	3.7%	3.28	1.2%	57.63	-4.2%	17.59	-5.3%	30,108	-0.9%			$526	-100.0%	$1,735,003	$1,782,873	-2.7%
908 - OUTLET PA,NJ,DE-PAMELA POLAKOV																								
03/24/2018	12	$115,329	$134,523	-14.3%	-14.6%	5,345	-6.6%	36.0%	4.5%	2.73	-12.3%	60.00	-12.6%	22.01	-0.3%	1,922	-2.4%			$10	-100.0%	$115,329	$123,179	-6.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Region District

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	12	$328,940	$433,171	-24.1%	-24.8%	15,959	-16.5%	35.2%	-0.7%	2.70	-8.6%	58.52	-9.2%	21.65	-0.7%	5,621	-17.2%		-$22	$10	-329.1%	$328,918	$464,887	-29.2%
MTD	12	$857,259	$932,652	-8.1%	-8.8%	42,537	1.8%	32.5%	-3.4%	2.96	-1.5%	62.08	-7.3%	20.96	-5.8%	13,810	-1.7%		-$59	-$136	-56.4%	$857,199	$971,463	-11.8%
QTD	12	$1,898,213	$2,165,961	-12.4%	-13.2%	94,994	-8.0%	32.7%	0.0%	3.17	1.3%	61.09	-5.6%	19.25	-6.8%	31,071	-8.0%		-$188	-$280	-32.8%	$1,898,025	$2,190,495	-13.4%
YTD	12	$1,898,213	$2,165,961	-12.4%	-13.2%	94,994	-8.0%	32.7%	0.0%	3.17	1.3%	61.09	-5.6%	19.25	-6.8%	31,071	-8.0%		-$188	-$280	-32.8%	$1,898,025	$2,190,495	-13.4%
909 - OUTLET W COAST-LEESA HACKETT																								
03/24/2018	5	$26,888	$29,320	-8.3%	-8.3%	1,545	-8.7%	32.2%	12.5%	2.78	-3.9%	54.10	-10.7%	19.44	-7.0%	497	2.7%					$26,888	$31,298	-14.1%
WTD	5	$101,277	$127,111	-20.3%	-20.3%	5,844	-9.1%	32.4%	1.4%	2.80	-2.0%	53.56	-13.5%	19.14	-11.8%	1,891	-7.9%					$101,277	$124,638	-18.7%
MTD	5	$260,817	$363,015	-28.2%	-28.2%	15,696	-12.7%	28.3%	-9.2%	2.95	1.7%	58.78	-9.4%	19.94	-10.9%	4,437	-20.7%					$260,817	$343,245	-24.0%
QTD	5	$611,630	$743,068	-17.7%	-17.7%	36,087	-7.4%	29.6%	-4.9%	2.95	0.1%	57.28	-6.5%	19.42	-6.7%	10,678	-11.9%		$186			$611,816	$708,577	-13.7%
YTD	5	$611,630	$743,068	-17.7%	-17.7%	36,087	-7.4%	29.6%	-4.9%	2.95	0.1%	57.28	-6.5%	19.42	-6.7%	10,678	-11.9%		$186			$611,816	$708,577	-13.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Retail																								
03/24/2018	435	$3,706,432	$4,173,437	-11.2%	-11.1%	103,156	3.9%	33.6%	-4.8%	1.90	-8.2%	106.93	-10.1%	56.34	-2.1%	34,662	-1.1%	$50,635	$235,515	$133,425	76.5%	$3,992,582	$4,194,921	-4.8%
WTD	435	$16,562,564	$18,854,706	-12.2%	-12.1%	488,075	0.8%	32.8%	-3.0%	1.83	-8.9%	103.35	-10.1%	56.49	-1.4%	160,250	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$18,096,980	$20,433,411	-11.4%
MTD	435	$37,848,231	$40,582,210	-6.7%	-6.7%	1,185,068	0.6%	29.5%	0.3%	1.97	-3.3%	108.22	-7.5%	55.05	-4.4%	349,750	0.9%	$1,136,229	$2,836,764	$2,540,863	11.6%	$41,821,224	$46,383,206	-9.8%
QTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
YTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
01 - REGION 1-NE-STACY MENELLO																								
03/24/2018	144	$1,344,060	$1,415,820	-5.1%	-7.5%	36,847	14.0%	35.7%	-6.5%	1.86	-10.0%	102.16	-13.2%	54.86	-3.5%	13,156	6.6%	$14,734	$78,012	$36,805	112.0%	$1,436,806	$1,315,717	9.2%
WTD	144	$4,641,204	$5,539,866	-16.2%	-18.3%	142,429	-0.7%	33.4%	-5.3%	1.79	-10.0%	97.52	-13.2%	54.48	-3.5%	47,593	-5.9%	$86,180	$370,604	$318,805	16.2%	$5,097,988	$6,226,404	-18.1%
MTD	144	$10,722,022	$11,283,390	-5.0%	-7.4%	337,656	0.9%	30.4%	1.1%	1.94	-3.1%	104.51	-9.3%	53.86	-6.4%	102,591	2.0%	$371,700	$847,360	$725,746	16.8%	$11,941,082	$13,371,721	-10.7%
QTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
YTD	144	$25,263,647	$27,264,300	-7.3%	-9.7%	838,262	-2.8%	33.7%	-0.7%	2.11	-2.8%	89.36	-6.5%	42.34	-3.8%	282,718	-3.5%	$1,236,204	$1,807,932	$1,643,991	10.0%	$28,307,782	$31,920,563	-11.3%
101 - E MA/CAPE COD-MARYANNE MCMASTE																								
03/24/2018	11	$95,351	$97,059	-1.8%	-1.8%	2,700	18.6%	35.9%	-5.3%	1.81	-10.1%	98.30	-12.5%	54.24	-2.7%	970	12.3%	$1,555	$5,980	$3,248	84.1%	$102,886	$77,259	33.2%
WTD	11	$298,678	$322,133	-7.3%	-7.3%	9,782	9.1%	32.7%	-7.8%	1.72	-6.4%	93.28	-7.9%	54.12	-1.6%	3,202	0.7%	$4,971	$23,572	$19,688	19.7%	$327,221	$357,075	-8.4%
MTD	11	$643,742	$690,548	-6.8%	-6.8%	22,722	-1.3%	29.9%	2.6%	1.80	-1.5%	94.79	-7.9%	52.54	-6.5%	6,791	1.2%	$20,303	$42,514	$43,410	-2.1%	$706,559	$808,683	-12.6%
QTD	11	$1,614,304	$1,667,765	-3.2%	-3.2%	60,184	-0.7%	33.7%	3.3%	1.95	-2.2%	79.50	-5.6%	40.76	-3.5%	20,305	2.6%	$88,986	$97,108	$100,298	-3.2%	$1,800,398	$1,942,269	-7.3%
YTD	11	$1,614,304	$1,667,765	-3.2%	-3.2%	60,184	-0.7%	33.7%	3.3%	1.95	-2.2%	79.50	-5.6%	40.76	-3.5%	20,305	2.6%	$88,986	$97,108	$100,298	-3.2%	$1,800,398	$1,942,269	-7.3%
0003 - HINGHAM																								
03/24/2018	1	$1,605	$2,462	-34.8%	-34.8%	49	44.1%	44.9%	-15.2%	1.68	-32.7%	72.97	-46.6%	43.39	-20.7%	22	22.2%	$78	$99			$1,783	$2,217	-19.6%
WTD	1	$6,136	$7,829	-21.6%	-21.6%	165	-14.1%	47.9%	2.1%	1.77	-4.5%	77.67	-10.7%	43.83	-6.5%	79	-12.2%	$239	$633	$525	20.6%	$7,008	$9,313	-24.8%
MTD	1	$15,801	$17,639	-10.4%	-10.4%	424	-14.7%	49.5%	11.9%	1.81	4.5%	75.24	-6.2%	41.47	-10.2%	210	-4.5%	$1,000	$869	$154	465.3%	$17,669	$22,089	-20.0%
QTD	1	$45,436	$44,701	1.6%	1.6%	1,341	-2.1%	54.2%	-0.6%	1.97	3.0%	62.50	4.4%	31.80	1.4%	727	-2.7%	$5,097	$1,385	$2,484	-44.2%	$51,919	$60,361	-14.0%
YTD	1	$45,436	$44,701	1.6%	1.6%	1,341	-2.1%	54.2%	-0.6%	1.97	3.0%	62.50	4.4%	31.80	1.4%	727	-2.7%	$5,097	$1,385	$2,484	-44.2%	$51,919	$60,361	-14.0%
0004 - DUXBURY																								
03/24/2018	1	$1,773	$2,227	-20.4%	-20.4%	31	-18.4%	51.6%	3.2%	2.19	15.5%	110.79	-5.5%	50.65	-18.1%	16	-15.8%	$41	$143			$1,956	$2,231	-12.3%
WTD	1	$7,897	$8,512	-7.2%	-7.2%	165	1.2%	46.1%	-6.2%	2.18	7.9%	103.91	-2.3%	47.57	-9.5%	76	-5.0%	$365	$604	$717	-15.8%	$8,866	$9,829	-9.8%
MTD	1	$18,515	$17,631	5.0%	5.0%	398	-5.0%	45.5%	3.6%	2.18	18.5%	102.29	6.8%	46.87	-9.9%	181	-1.6%	$1,536	$380	$1,207	-68.5%	$20,430	$21,419	-4.6%
QTD	1	$39,524	$37,706	4.8%	4.8%	1,232	2.5%	47.5%	1.0%	2.06	3.5%	67.56	1.2%	32.80	-2.2%	585	3.5%	$5,192	$2,018	$1,532	31.7%	$46,734	$48,981	-4.6%
YTD	1	$39,524	$37,706	4.8%	4.8%	1,232	2.5%	47.5%	1.0%	2.06	3.5%	67.56	1.2%	32.80	-2.2%	585	3.5%	$5,192	$2,018	$1,532	31.7%	$46,734	$48,981	-4.6%
0009 - SOUTH HAMILTON																								
03/24/2018	1	$2,540	$3,256	-22.0%	-22.0%	80	-7.0%	43.8%	-1.0%	1.49	-20.5%	72.56	-15.3%	48.84	6.5%	35	-7.9%	-$54	$243	-$99	-345.8%	$2,729	$4,046	-32.6%
WTD	1	$10,545	$17,599	-40.1%	-40.1%	324	-12.4%	40.7%	6.9%	1.61	-25.5%	79.88	-36.0%	49.74	-14.1%	132	-6.4%	$14	$590	$523	12.8%	$11,149	$19,221	-42.0%
MTD	1	$23,109	$31,766	-27.3%	-27.3%	765	-8.3%	37.8%	12.9%	1.64	-18.7%	79.96	-29.8%	48.75	-13.6%	289	3.6%	$322	$1,012	$1,093	-7.4%	$24,444	$36,288	-32.6%
QTD	1	$67,528	$76,848	-12.1%	-12.1%	2,125	-3.1%	41.5%	9.0%	2.07	-6.0%	76.65	-16.8%	37.00	-11.5%	881	5.6%	$2,578	$4,600	$5,412	-15.0%	$74,705	$90,736	-17.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$67,528	$76,848	-12.1%	-12.1%	2,125	-3.1%	41.5%	9.0%	2.07	-6.0%	76.65	-16.8%	37.00	-11.5%	881	5.6%	$2,578	$4,600	$5,412	-15.0%	$74,705	$90,736	-17.7%
0010 - MASHPEE																								
03/24/2018	1	$6,666	$6,982	-4.5%	-4.5%	180	0.0%	45.6%	13.9%	1.71	-4.7%	81.30	-16.2%	47.62	-12.0%	82	13.9%	$168	$1,171	$609	92.3%	$8,006	$6,183	29.5%
WTD	1	$24,337	$23,649	2.9%	2.9%	524	-14.5%	49.2%	14.3%	1.77	2.5%	94.33	5.3%	53.25	2.7%	258	-2.3%	$421	$2,716	$1,709	59.0%	$27,473	$27,063	1.5%
MTD	1	$49,589	$47,946	3.4%	3.4%	1,485	-28.1%	35.8%	38.0%	1.81	6.5%	93.21	4.2%	51.60	-2.2%	532	-0.7%	$3,042	$4,357	$4,860	-10.3%	$56,988	$57,814	-1.4%
QTD	1	$129,302	$132,621	-2.5%	-2.5%	5,152	-13.5%	35.8%	16.6%	1.87	-2.7%	70.12	-3.3%	37.49	-0.7%	1,844	0.9%	$10,554	$10,312	$9,306	10.8%	$150,168	$153,123	-1.9%
YTD	1	$129,302	$132,621	-2.5%	-2.5%	5,152	-13.5%	35.8%	16.6%	1.87	-2.7%	70.12	-3.3%	37.49	-0.7%	1,844	0.9%	$10,554	$10,312	$9,306	10.8%	$150,168	$153,123	-1.9%
0367 - HARWICH																								
03/24/2018	1	$9,256	$8,942	3.5%	3.5%	204	29.1%	51.0%	-1.8%	1.91	-9.8%	89.00	-18.4%	46.51	-9.5%	104	26.8%	-$43	$551	$975	-43.5%	$9,765	$7,925	23.2%
WTD	1	$28,449	$33,414	-14.9%	-14.9%	619	-6.1%	49.4%	1.2%	1.88	-5.2%	92.97	-10.4%	49.48	-5.5%	306	-5.0%	$22	$1,707	$1,986	-14.0%	$30,178	$35,520	-15.0%
MTD	1	$57,655	$65,627	-12.1%	-12.1%	1,195	-14.2%	49.3%	15.5%	2.00	-4.9%	97.89	-11.4%	48.90	-6.9%	589	-0.8%	$1,175	$3,939	$3,189	23.5%	$62,769	$73,307	-14.4%
QTD	1	$137,716	$146,851	-6.2%	-6.2%	3,419	-3.6%	51.2%	13.1%	2.13	-4.8%	78.65	-13.9%	36.92	-9.6%	1,751	9.0%	$10,463	$7,467	$6,818	9.5%	$155,647	$167,017	-6.8%
YTD	1	$137,716	$146,851	-6.2%	-6.2%	3,419	-3.6%	51.2%	13.1%	2.13	-4.8%	78.65	-13.9%	36.92	-9.6%	1,751	9.0%	$10,463	$7,467	$6,818	9.5%	$155,647	$167,017	-6.8%
0425 - NORTHSHORE																								
03/24/2018	1	$10,907	$11,321	-3.7%	-3.7%	375	-4.6%	34.4%	8.2%	1.60	0.3%	84.55	-6.6%	52.95	-6.9%	129	3.2%	-$65	$446	$173	157.8%	$11,289	$8,306	35.9%
WTD	1	$30,044	$36,149	-16.9%	-16.9%	1,580	8.9%	25.2%	-8.9%	1.44	-6.6%	75.49	-16.3%	52.52	-10.4%	398	-0.7%	$286	$1,607	$1,987	-19.1%	$31,937	$39,919	-20.0%
MTD	1	$63,987	$79,472	-19.5%	-19.5%	3,303	-14.9%	24.7%	11.8%	1.48	-7.6%	78.51	-15.3%	53.14	-8.4%	815	-4.9%	$2,686	$5,039	$5,701	-11.6%	$71,712	$92,700	-22.6%
QTD	1	$165,946	$197,382	-15.9%	-15.9%	8,937	-15.6%	27.9%	14.8%	1.65	-6.2%	66.51	-13.3%	40.26	-7.5%	2,495	-3.0%	$10,336	$11,998	$9,875	21.5%	$188,280	$222,736	-15.5%
YTD	1	$165,946	$197,382	-15.9%	-15.9%	8,937	-15.6%	27.9%	14.8%	1.65	-6.2%	66.51	-13.3%	40.26	-7.5%	2,495	-3.0%	$10,336	$11,998	$9,875	21.5%	$188,280	$222,736	-15.5%
0630 - CAPE COD MALL																								
03/24/2018	1	$3,563	$4,329	-17.7%	-17.7%	426	54.9%	14.1%	-29.6%	1.37	-9.4%	59.38	-24.6%	43.45	-16.7%	60	9.1%	$32	$228	$278	-18.1%	$3,823	$3,663	4.4%
WTD	1	$15,569	$15,381	1.2%	1.2%	1,229	21.7%	17.7%	-7.6%	1.48	-0.9%	71.75	-10.0%	48.35	-9.1%	217	12.4%	$335	$1,897	$168	1029.7%	$17,801	$17,594	1.2%
MTD	1	$34,379	$33,982	1.2%	1.2%	2,929	31.3%	16.5%	-14.3%	1.62	5.9%	71.32	-10.2%	44.13	-15.2%	482	12.6%	$711	$2,761	$1,507	83.3%	$37,851	$41,243	-8.2%
QTD	1	$99,053	$87,453	13.3%	13.3%	7,337	10.4%	21.1%	1.6%	1.80	7.3%	64.07	1.0%	35.50	-5.9%	1,546	12.2%	$3,908	$5,343	$4,387	21.8%	$108,304	$105,104	3.0%
YTD	1	$99,053	$87,453	13.3%	13.3%	7,337	10.4%	21.1%	1.6%	1.80	7.3%	64.07	1.0%	35.50	-5.9%	1,546	12.2%	$3,908	$5,343	$4,387	21.8%	$108,304	$105,104	3.0%
1020 - DERBY STREET																								
03/24/2018	1	$24,368	$24,658	-1.2%	-1.2%	694	33.5%	31.7%	-13.2%	1.90	-16.4%	110.76	-14.7%	58.44	2.1%	220	15.8%	$387	$1,014	-$20	-5284.4%	$25,769	$17,054	51.1%
WTD	1	$73,896	$75,743	-2.4%	-2.4%	2,398	20.0%	29.8%	-14.7%	1.75	-10.1%	103.50	-4.6%	58.98	6.1%	714	2.3%	$1,540	$3,764	$3,311	13.7%	$79,200	$82,561	-4.1%
MTD	1	$160,722	$166,571	-3.5%	-3.5%	5,782	4.7%	26.0%	-3.2%	1.84	-4.0%	106.86	-4.7%	58.00	-0.8%	1,504	1.3%	$1,837	$6,875	$10,308	-33.3%	$169,434	$192,152	-11.8%
QTD	1	$387,364	$392,487	-1.3%	-1.3%	14,348	3.9%	29.8%	-2.3%	1.96	-3.4%	90.59	-2.7%	46.11	0.7%	4,276	1.5%	$11,647	$17,030	$25,173	-32.3%	$416,040	$454,182	-8.4%
YTD	1	$387,364	$392,487	-1.3%	-1.3%	14,348	3.9%	29.8%	-2.3%	1.96	-3.4%	90.59	-2.7%	46.11	0.7%	4,276	1.5%	$11,647	$17,030	$25,173	-32.3%	$416,040	$454,182	-8.4%
1100 - MASHPEE WOMAN																								
03/24/2018	1	$2,740	$1,858	47.5%	47.5%	37	-15.9%	59.5%	24.6%	2.09	12.6%	124.55	40.8%	59.57	25.1%	22	4.8%	$139	$528	$40	1236.5%	$3,407	$2,384	42.9%
WTD	1	$7,863	$8,414	-6.6%	-6.6%	194	-14.9%	32.0%	-4.1%	2.05	4.5%	126.81	14.5%	61.91	9.6%	62	-18.4%	$518	$1,469	$625	135.0%	$9,850	$9,632	2.3%
MTD	1	$21,975	$23,615	-6.9%	-6.9%	517	-10.2%	31.1%	4.3%	2.47	8.2%	136.49	-0.6%	55.21	-8.1%	161	-6.4%	$2,562	$2,306	$819	181.7%	$26,843	$28,772	-6.7%
QTD	1	$51,398	$59,279	-13.3%	-13.3%	1,425	-14.4%	33.3%	4.3%	2.49	4.9%	108.44	-2.9%	43.63	-7.4%	474	-10.7%	$8,535	$5,280	$2,362	123.5%	$65,212	$72,943	-10.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$51,398	$59,279	-13.3%	-13.3%	1,425	-14.4%	33.3%	4.3%	2.49	4.9%	108.44	-2.9%	43.63	-7.4%	474	-10.7%	$8,535	$5,280	$2,362	123.5%	$65,212	$72,943	-10.6%
1157 - PLYMOUTH																								
03/24/2018	1	$7,808	$8,450	-7.6%	-7.6%	212	66.9%	38.2%	-28.6%	1.80	-17.7%	96.40	-22.4%	53.48	-5.7%	81	19.1%	$31	$673	$23	2781.5%	$8,512	$6,208	37.1%
WTD	1	$27,403	$29,247	-6.3%	-6.3%	840	43.3%	35.7%	-35.0%	1.74	-1.5%	91.34	0.6%	52.50	2.1%	300	-6.8%	$238	$2,544	$2,000	27.2%	$30,185	$30,635	-1.5%
MTD	1	$59,133	$62,812	-5.9%	-5.9%	1,932	36.9%	32.6%	-28.3%	1.86	2.3%	93.86	-4.1%	50.50	-6.2%	630	-1.9%	$1,831	$3,479	$3,953	-12.0%	$64,444	$69,407	-7.2%
QTD	1	$150,810	$154,406	-2.3%	-2.3%	4,844	26.1%	37.8%	-21.5%	2.04	-0.8%	82.36	-1.4%	40.31	-0.5%	1,831	-1.0%	$7,446	$8,574	$7,778	10.2%	$166,829	$171,595	-2.8%
YTD	1	$150,810	$154,406	-2.3%	-2.3%	4,844	26.1%	37.8%	-21.5%	2.04	-0.8%	82.36	-1.4%	40.31	-0.5%	1,831	-1.0%	$7,446	$8,574	$7,778	10.2%	$166,829	$171,595	-2.8%
1229 - WAYSIDE COMMONS																								
03/24/2018	1	$24,124	$22,574	6.9%	6.9%	412	-2.4%	48.3%	15.8%	2.00	-8.6%	121.23	-5.5%	60.61	3.4%	199	13.1%	$839	$885	$1,269	-30.2%	$25,849	$17,041	51.7%
WTD	1	$66,541	$66,197	0.5%	0.5%	1,744	3.1%	37.8%	7.7%	1.78	-7.6%	100.82	-9.5%	56.73	-2.1%	660	11.1%	$994	$6,040	$6,137	-1.6%	$73,575	$75,789	-2.9%
MTD	1	$138,877	$143,488	-3.2%	-3.2%	3,992	-5.0%	35.0%	12.2%	1.82	-1.4%	99.34	-9.2%	54.68	-7.9%	1,398	6.6%	$3,601	$11,496	$10,619	8.3%	$153,974	$173,491	-11.2%
QTD	1	$340,226	$338,030	0.6%	0.6%	10,024	2.3%	38.9%	3.8%	1.99	-2.6%	87.35	-5.2%	43.97	-2.6%	3,895	6.2%	$13,232	$23,102	$25,171	-8.2%	$376,560	$395,490	-4.8%
YTD	1	$340,226	$338,030	0.6%	0.6%	10,024	2.3%	38.9%	3.8%	1.99	-2.6%	87.35	-5.2%	43.97	-2.6%	3,895	6.2%	$13,232	$23,102	$25,171	-8.2%	$376,560	$395,490	-4.8%
102 - WESTERN MA/CT-A GRAMMATICO																								
03/24/2018	15	$121,930	$129,033	-5.5%	-10.8%	3,548	15.7%	38.7%	-6.7%	1.72	-12.7%	88.87	-17.4%	51.78	-5.4%	1,372	8.0%	$1,494	$6,970	$2,929	138.0%	$130,394	$117,665	10.8%
WTD	15	$468,897	$482,340	-2.8%	-8.4%	15,097	14.7%	35.8%	-1.0%	1.69	-13.8%	86.83	-19.3%	51.33	-6.4%	5,400	13.6%	$9,893	$43,821	$25,885	69.3%	$522,610	$554,930	-5.8%
MTD	15	$1,006,027	$1,001,056	0.5%	-5.0%	33,428	6.5%	31.8%	3.6%	1.85	-6.2%	94.77	-13.9%	51.30	-8.2%	10,615	10.3%	$37,633	$80,939	$60,719	33.3%	$1,124,599	$1,218,903	-7.7%
QTD	15	$2,357,894	$2,469,119	-4.5%	-9.6%	79,937	-3.0%	36.0%	3.4%	2.03	-5.1%	82.02	-9.9%	40.43	-5.0%	28,748	0.3%	$122,250	$166,566	$150,857	10.4%	$2,646,711	$2,959,838	-10.6%
YTD	15	$2,357,894	$2,469,119	-4.5%	-9.6%	79,937	-3.0%	36.0%	3.4%	2.03	-5.1%	82.02	-9.9%	40.43	-5.0%	28,748	0.3%	$122,250	$166,566	$150,857	10.4%	$2,646,711	$2,959,838	-10.6%
0005 - LENOX																								
03/24/2018	1	$1,775	$2,764	-35.8%	-35.8%	51	0.0%	27.5%	-44.0%	2.21	28.7%	126.75	14.6%	57.24	-11.0%	14	-44.0%	$19	$177	$378	-53.3%	$1,970	$2,323	-15.2%
WTD	1	$7,926	$8,421	-5.9%	-5.9%	323	22.8%	29.7%	4.2%	1.73	-21.4%	82.57	-26.5%	47.75	-6.4%	96	28.0%	$129	$773	$1,170	-33.9%	$8,828	$9,348	-5.6%
MTD	1	$19,805	$19,655	0.8%	0.8%	705	6.8%	26.2%	4.3%	2.22	3.9%	107.05	-9.6%	48.19	-13.0%	185	11.4%	$1,085	$1,124	$1,429	-21.3%	$22,014	$23,143	-4.9%
QTD	1	$44,716	$50,557	-11.6%	-11.6%	1,642	-8.2%	33.3%	-4.4%	2.25	-1.2%	81.75	0.7%	36.38	2.0%	547	-12.2%	$4,918	$2,396	$3,018	-20.6%	$52,030	$62,148	-16.3%
YTD	1	$44,716	$50,557	-11.6%	-11.6%	1,642	-8.2%	33.3%	-4.4%	2.25	-1.2%	81.75	0.7%	36.38	2.0%	547	-12.2%	$4,918	$2,396	$3,018	-20.6%	$52,030	$62,148	-16.3%
0006 - HAMDEN																								
03/24/2018	1	$7,902	$11,670	-32.3%	-32.3%	161	-2.4%	62.1%	9.0%	1.71	-23.1%	79.02	-36.3%	46.21	-17.2%	100	6.4%	$497	-$1	$40	-103.1%	$8,398	$8,544	-1.7%
WTD	1	$32,637	$37,223	-12.3%	-12.3%	685	8.2%	54.5%	10.8%	1.79	-19.4%	87.50	-26.9%	49.00	-9.3%	373	19.9%	$1,378	$4,042	$3,265	23.8%	$38,057	$40,756	-6.6%
MTD	1	$78,401	$76,008	3.1%	3.1%	1,561	8.7%	49.2%	11.6%	2.04	-6.8%	102.08	-15.0%	50.16	-8.8%	768	21.3%	$3,737	$7,590	$5,639	34.6%	$89,728	$87,539	2.5%
QTD	1	$176,391	$181,062	-2.6%	-2.6%	3,711	5.1%	51.5%	8.0%	2.22	-3.1%	92.35	-14.2%	41.60	-11.4%	1,910	13.5%	$9,412	$15,706	$14,145	11.0%	$201,510	$211,562	-4.8%
YTD	1	$176,391	$181,062	-2.6%	-2.6%	3,711	5.1%	51.5%	8.0%	2.22	-3.1%	92.35	-14.2%	41.60	-11.4%	1,910	13.5%	$9,412	$15,706	$14,145	11.0%	$201,510	$211,562	-4.8%
0007 - CANTON																								
03/24/2018	1	$9,355	$7,287	28.4%	28.4%	258	61.3%	43.0%	-27.5%	1.68	-0.5%	84.28	9.9%	50.29	10.4%	111	16.8%	-$1	$816	$507	61.1%	$10,170	$8,305	22.5%
WTD	1	$43,901	$37,481	17.1%	17.1%	1,125	27.3%	46.0%	9.7%	1.66	-10.8%	84.75	-16.1%	51.17	-5.9%	518	39.6%	$635	$3,059	$2,653	15.3%	$47,596	$40,931	16.3%
MTD	1	$84,457	$85,473	-1.2%	-1.2%	2,449	6.6%	40.2%	18.3%	1.68	-14.1%	85.74	-21.7%	50.97	-8.8%	985	26.1%	$1,920	$4,106	$6,331	-35.1%	$90,483	$98,593	-8.2%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$206,830	$211,301	-2.1%	-2.1%	5,500	2.5%	46.6%	5.9%	1.99	-7.2%	80.64	-9.8%	40.46	-2.9%	2,565	8.5%	$7,397	$15,160	$13,031	16.3%	$229,387	$240,306	-4.5%
YTD	1	$206,830	$211,301	-2.1%	-2.1%	5,500	2.5%	46.6%	5.9%	1.99	-7.2%	80.64	-9.8%	40.46	-2.9%	2,565	8.5%	$7,397	$15,160	$13,031	16.3%	$229,387	$240,306	-4.5%
0011 - RIDGEFIELD																								
03/24/2018	1	$10,928	$9,360	16.8%	16.8%	206	10.2%	50.5%	11.1%	2.09	8.1%	105.07	-4.6%	50.36	-11.8%	104	22.4%	$115	$205	-$106	-293.2%	$11,247	$8,553	31.5%
WTD	1	$32,338	$37,900	-14.7%	-14.7%	793	6.9%	44.4%	7.6%	1.81	-17.0%	91.87	-25.8%	50.69	-10.7%	352	15.0%	$388	$2,889	$1,169	147.1%	$35,614	$41,417	-14.0%
MTD	1	$60,259	$76,168	-20.9%	-20.9%	1,652	1.7%	38.5%	5.3%	1.91	-16.4%	94.75	-26.1%	49.64	-11.6%	636	7.1%	$1,994	$5,639	$3,994	41.2%	$67,892	$87,572	-22.5%
QTD	1	$158,272	$178,990	-11.6%	-11.6%	4,333	5.6%	41.5%	-3.2%	2.15	-9.5%	87.93	-13.5%	40.93	-4.5%	1,800	2.3%	$7,266	$11,531	$13,250	-13.0%	$177,069	$208,670	-15.1%
YTD	1	$158,272	$178,990	-11.6%	-11.6%	4,333	5.6%	41.5%	-3.2%	2.15	-9.5%	87.93	-13.5%	40.93	-4.5%	1,800	2.3%	$7,266	$11,531	$13,250	-13.0%	$177,069	$208,670	-15.1%
0012 - WESTPORT																								
03/24/2018	1	$8,653	$7,470	15.8%	15.8%	248	46.7%	33.9%	-26.6%	1.83	-2.7%	103.01	7.6%	56.19	10.6%	84	7.7%	$99	$738	$159	362.7%	$9,490	$7,914	19.9%
WTD	1	$29,196	$33,512	-12.9%	-12.9%	966	24.6%	30.3%	-22.7%	1.74	-16.9%	99.65	-9.6%	57.25	8.8%	293	-3.6%	$870	$5,859	$3,438	70.4%	$35,925	$37,376	-3.9%
MTD	1	$64,861	$64,084	1.2%	1.2%	2,389	38.8%	25.3%	-27.5%	1.94	-1.0%	107.21	0.5%	55.34	1.6%	605	0.7%	$3,445	$10,258	$5,308	93.2%	$78,564	$74,966	4.8%
QTD	1	$157,796	$167,941	-6.0%	-6.0%	5,543	20.6%	31.2%	-18.9%	2.12	-3.2%	91.11	-3.9%	43.01	-0.8%	1,732	-2.2%	$8,933	$17,560	$16,435	6.8%	$184,289	$199,278	-7.5%
YTD	1	$157,796	$167,941	-6.0%	-6.0%	5,543	20.6%	31.2%	-18.9%	2.12	-3.2%	91.11	-3.9%	43.01	-0.8%	1,732	-2.2%	$8,933	$17,560	$16,435	6.8%	$184,289	$199,278	-7.5%
0025 - ESSEX																								
03/24/2018	1	$2,870	$3,489	-17.8%	-17.8%	79	11.3%	43.0%	9.1%	1.65	-20.5%	84.41	-32.3%	51.25	-14.8%	34	21.4%	$0	$139			$3,009	$3,012	-0.1%
WTD	1	$10,365	$13,047	-20.6%	-20.6%	261	-3.3%	42.5%	19.6%	1.69	-29.3%	93.38	-31.3%	55.13	-2.8%	111	15.6%	$536	$684	$712	-4.0%	$11,585	$14,113	-17.9%
MTD	1	$30,353	$30,584	-0.8%	-0.8%	706	-9.3%	42.1%	36.9%	2.16	-5.7%	102.20	-20.1%	47.35	-15.3%	297	24.3%	$1,479	$1,826	$2,289	-20.2%	$33,658	$34,930	-3.6%
QTD	1	$72,832	$72,569	0.4%	0.4%	2,080	-6.1%	42.2%	24.1%	2.41	4.2%	82.95	-13.9%	34.47	-17.4%	878	16.6%	$4,612	$3,508	$5,071	-30.8%	$80,952	$85,328	-5.1%
YTD	1	$72,832	$72,569	0.4%	0.4%	2,080	-6.1%	42.2%	24.1%	2.41	4.2%	82.95	-13.9%	34.47	-17.4%	878	16.6%	$4,612	$3,508	$5,071	-30.8%	$80,952	$85,328	-5.1%
0041 - STAMFORD																								
03/24/2018	1	$4,130	$4,802	-14.0%	-14.0%	204	28.3%	30.4%	30.6%	1.47	-13.8%	66.61	-48.7%	45.38	-40.5%	62	67.6%	$140	$132	$130	1.5%	$4,402	$4,045	8.8%
WTD	1	$16,227	$17,025	-4.7%	-4.7%	1,249	43.4%	17.3%	-24.3%	1.51	-3.4%	75.13	-12.2%	49.62	-9.1%	216	8.5%	$365	$1,407	$1,570	-10.4%	$17,999	$19,571	-8.0%
MTD	1	$38,124	$36,571	4.2%	4.2%	2,630	24.1%	17.8%	-8.0%	1.63	3.7%	81.46	-8.7%	49.84	-12.0%	468	14.1%	$1,205	$1,924	$3,434	-44.0%	$41,253	$44,237	-6.7%
QTD	1	$96,305	$106,079	-9.2%	-9.2%	5,603	-2.2%	27.2%	0.6%	1.76	-0.2%	63.15	-7.7%	35.91	-7.5%	1,525	-1.7%	$3,495	$5,029	$8,512	-40.9%	$104,829	$124,522	-15.8%
YTD	1	$96,305	$106,079	-9.2%	-9.2%	5,603	-2.2%	27.2%	0.6%	1.76	-0.2%	63.15	-7.7%	35.91	-7.5%	1,525	-1.7%	$3,495	$5,029	$8,512	-40.9%	$104,829	$124,522	-15.8%
0246 - GLASTONBURY																								
03/24/2018	1	$9,498	$10,579	-10.2%	-10.2%	330	41.0%	38.5%	-21.0%	1.46	-17.8%	74.79	-19.4%	51.07	-2.0%	127	11.4%	$122	$411	$148	176.7%	$10,031	$10,006	0.2%
WTD	1	$41,333	$47,845	-13.6%	-13.6%	1,575	30.9%	37.2%	-6.6%	1.46	-21.6%	70.53	-29.4%	48.29	-9.9%	586	22.3%	$905	$2,388	$1,716	39.2%	$44,626	$50,375	-11.4%
MTD	1	$98,800	$100,755	-1.9%	-1.9%	3,023	9.0%	37.2%	9.7%	1.78	-8.7%	87.90	-18.0%	49.42	-10.2%	1,124	19.6%	$3,936	$4,033	$3,457	16.6%	$106,769	$111,505	-4.2%
QTD	1	$217,993	$249,011	-12.5%	-12.5%	6,669	-4.2%	41.1%	3.7%	1.99	-7.4%	79.44	-11.9%	39.96	-4.9%	2,744	-0.7%	$11,052	$12,504	$9,863	26.8%	$241,549	$274,735	-12.1%
YTD	1	$217,993	$249,011	-12.5%	-12.5%	6,669	-4.2%	41.1%	3.7%	1.99	-7.4%	79.44	-11.9%	39.96	-4.9%	2,744	-0.7%	$11,052	$12,504	$9,863	26.8%	$241,549	$274,735	-12.1%
0300 - SOUTHBURY																								
03/24/2018	1	$11,642	$14,579	-20.1%	-20.1%	287	44.2%	40.8%	-22.7%	1.92	-22.6%	99.50	-28.3%	51.74	-7.4%	117	11.4%	-$105	-$178	$114	-256.0%	$11,358	$9,930	14.4%
WTD	1	$49,332	$46,085	7.0%	7.0%	1,135	44.4%	40.8%	-15.6%	2.00	-6.1%	106.55	-12.1%	53.27	-6.5%	463	21.8%	$531	$2,052	$509	303.1%	$51,915	$48,761	6.5%
MTD	1	$93,146	$91,865	1.4%	1.4%	2,086	16.5%	40.9%	-1.6%	2.14	0.0%	109.20	-11.6%	50.93	-11.6%	853	14.7%	$2,083	$4,771	$2,708	76.2%	$99,999	$101,959	-1.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$207,416	$228,366	-9.2%	-9.2%	5,071	-18.0%	43.7%	27.1%	2.25	-5.1%	93.51	-12.9%	41.53	-8.2%	2,218	4.2%	$10,403	$11,406	$11,145	2.3%	$229,225	$256,461	-10.6%
YTD	1	$207,416	$228,366	-9.2%	-9.2%	5,071	-18.0%	43.7%	27.1%	2.25	-5.1%	93.51	-12.9%	41.53	-8.2%	2,218	4.2%	$10,403	$11,406	$11,145	2.3%	$229,225	$256,461	-10.6%
0317 - FISHKILL																								
03/24/2018	1	$9,467	$12,877	-26.5%	-26.5%	232	-5.3%	51.7%	18.4%	1.58	-23.0%	78.89	-34.4%	49.83	-14.9%	120	12.1%	$161	$638	$314	103.4%	$10,267	$8,353	22.9%
WTD	1	$30,724	$36,748	-16.4%	-16.4%	747	0.7%	48.2%	13.2%	1.75	-15.2%	85.35	-26.6%	48.69	-13.5%	360	13.9%	$325	$2,375	$2,377	-0.1%	$33,425	$41,161	-18.8%
MTD	1	$65,091	$75,654	-14.0%	-14.0%	1,585	-2.5%	41.3%	8.3%	1.93	-10.0%	99.37	-18.6%	51.54	-9.5%	655	5.6%	$2,475	$4,506	$7,004	-35.7%	$72,072	$89,144	-19.2%
QTD	1	$149,437	$188,103	-20.6%	-20.6%	3,693	-11.3%	45.4%	2.2%	2.18	-11.1%	89.22	-12.4%	40.91	-1.5%	1,675	-9.3%	$8,031	$11,006	$14,559	-24.4%	$168,474	$217,045	-22.4%
YTD	1	$149,437	$188,103	-20.6%	-20.6%	3,693	-11.3%	45.4%	2.2%	2.18	-11.1%	89.22	-12.4%	40.91	-1.5%	1,675	-9.3%	$8,031	$11,006	$14,559	-24.4%	$168,474	$217,045	-22.4%
0335 - NORTHAMPTON																								
03/24/2018	1	$8,245	$9,907	-16.8%	-16.8%	192	11.6%	42.7%	-16.5%	1.84	-11.9%	100.54	-10.7%	54.60	1.4%	82	-6.8%	$93	$585	-$522	-212.0%	$8,922	$9,178	-2.8%
WTD	1	$35,168	$39,543	-11.1%	-11.1%	862	14.5%	43.3%	-0.1%	1.82	-16.3%	94.28	-22.3%	51.87	-7.1%	373	14.4%	$393	$4,478	$528	748.0%	$40,038	$43,017	-6.9%
MTD	1	$72,318	$80,994	-10.7%	-10.7%	1,996	6.0%	35.8%	-2.0%	2.00	-6.5%	101.29	-14.1%	50.75	-8.1%	714	3.9%	$2,218	$8,093	$3,557	127.5%	$82,629	$92,600	-10.8%
QTD	1	$170,291	$203,186	-16.2%	-16.2%	4,876	1.6%	37.7%	-11.3%	2.24	-5.4%	92.60	-7.1%	41.25	-1.8%	1,839	-9.8%	$9,378	$13,712	$8,939	53.4%	$193,381	$229,369	-15.7%
YTD	1	$170,291	$203,186	-16.2%	-16.2%	4,876	1.6%	37.7%	-11.3%	2.24	-5.4%	92.60	-7.1%	41.25	-1.8%	1,839	-9.8%	$9,378	$13,712	$8,939	53.4%	$193,381	$229,369	-15.7%
0417 - WESTFARMS																								
03/24/2018	1	$19,007	$17,919	6.1%	6.1%	727	8.8%	28.2%	-0.9%	1.67	-7.6%	92.72	-1.7%	55.58	6.4%	205	7.9%	$24	$2,216	$1,638	35.3%	$21,248	$16,815	26.4%
WTD	1	$67,914	$66,847	1.6%	1.6%	2,774	0.9%	27.7%	6.6%	1.64	-2.1%	88.31	-5.5%	53.90	-3.5%	769	7.6%	$1,541	$7,630	$5,173	47.5%	$77,084	$73,335	5.1%
MTD	1	$142,271	$135,203	5.2%	5.2%	7,018	2.9%	22.1%	7.7%	1.65	0.6%	91.55	-5.1%	55.38	-5.7%	1,554	10.8%	$6,350	$14,110	$11,215	25.8%	$162,731	$156,134	4.2%
QTD	1	$311,240	$325,532	-4.4%	-4.4%	16,495	-3.9%	25.3%	9.0%	1.76	-2.9%	74.58	-8.7%	42.42	-6.0%	4,173	4.7%	$17,812	$21,266	$19,959	6.6%	$350,319	$366,885	-4.5%
YTD	1	$311,240	$325,532	-4.4%	-4.4%	16,495	-3.9%	25.3%	9.0%	1.76	-2.9%	74.58	-8.7%	42.42	-6.0%	4,173	4.7%	$17,812	$21,266	$19,959	6.6%	$350,319	$366,885	-4.5%
1044 - SOUTH WINDSOR																								
03/24/2018	1	$7,328	$10,408	-29.6%	-29.6%	299	-8.0%	30.8%	12.4%	1.60	-26.7%	79.65	-31.9%	49.85	-7.1%	92	3.4%	$50	$468	$141	230.7%	$7,845	$7,658	2.5%
WTD	1	$26,243	$36,296	-27.7%	-27.7%	1,137	-8.3%	32.2%	12.1%	1.56	-20.8%	71.70	-29.7%	45.96	-11.2%	366	2.8%	$704	$1,287	$633	103.4%	$28,234	$37,601	-24.9%
MTD	1	$57,850	$75,374	-23.3%	-23.3%	2,332	-14.5%	30.1%	14.1%	1.69	-13.7%	82.52	-21.4%	48.74	-9.0%	701	-2.4%	$1,658	$4,054	$1,993	103.4%	$63,561	$82,449	-22.9%
QTD	1	$151,842	$184,969	-17.9%	-17.9%	6,214	-13.8%	32.3%	8.4%	1.90	-6.5%	75.69	-12.2%	39.81	-6.1%	2,006	-6.5%	$6,083	$6,822	$5,364	27.2%	$164,747	$201,718	-18.3%
YTD	1	$151,842	$184,969	-17.9%	-17.9%	6,214	-13.8%	32.3%	8.4%	1.90	-6.5%	75.69	-12.2%	39.81	-6.1%	2,006	-6.5%	$6,083	$6,822	$5,364	27.2%	$164,747	$201,718	-18.3%
1237 - CRYSTAL MALL																								
03/24/2018	1	$4,284	$5,922	-27.7%	-27.7%	129	-4.4%	45.7%	-21.8%	1.54	-2.5%	72.61	-3.1%	47.08	-0.6%	59	-25.3%	$162	$642	-$14	-4596.6%	$5,088	$6,006	-15.3%
WTD	1	$18,666	$24,367	-23.4%	-23.4%	602	21.6%	39.9%	-26.9%	1.47	-14.1%	77.77	-13.8%	53.03	0.3%	240	-11.1%	$443	$3,126	$972	221.5%	$22,235	$26,024	-14.6%
MTD	1	$45,296	$52,666	-14.0%	-14.0%	1,399	4.2%	35.1%	-16.0%	1.80	-1.1%	92.25	-1.7%	51.36	-0.6%	491	-12.5%	$2,258	$5,439	$2,361	130.4%	$52,993	$59,307	-10.6%
QTD	1	$111,604	$121,452	-8.1%	-8.1%	3,388	2.3%	44.0%	-9.1%	2.00	-1.7%	74.85	-1.1%	37.34	0.6%	1,491	-7.0%	$6,739	$10,299	$7,566	36.1%	$128,642	$140,576	-8.5%
YTD	1	$111,604	$121,452	-8.1%	-8.1%	3,388	2.3%	44.0%	-9.1%	2.00	-1.7%	74.85	-1.1%	37.34	0.6%	1,491	-7.0%	$6,739	$10,299	$7,566	36.1%	$128,642	$140,576	-8.5%
1255 - LONGMEADOW																								
03/24/2018	1	$6,846				145		42.1%		1.92		112.23		58.51		61		$119	-$17			$6,948	$7,024	-1.1%
WTD	1	$26,926				863		32.9%		1.79		94.81		53.00		284		$751	$1,771			$29,448	$31,144	-5.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$54,996				1,897		30.5%		1.78		94.99		53.24		579		$1,789	$3,466			$60,251	$74,825	-19.5%
QTD	1	$124,928				5,119		32.1%		1.84		75.94		41.18		1,645		$6,719	$8,661			$140,308	$141,234	-0.7%
YTD	1	$124,928				5,119		32.1%		1.84		75.94		41.18		1,645		$6,719	$8,661			$140,308	$141,234	-0.7%
103 - N NEW ENG-JENNIFER WAGNER																								
03/24/2018	11	$73,529	$67,645	8.7%	8.7%	1,959	20.6%	33.5%	-8.0%	2.02	-4.0%	112.09	-2.1%	55.62	2.0%	656	11.0%	$97	$5,146	$1,176	337.7%	$78,772	$60,644	29.9%
WTD	11	$265,602	$274,840	-3.4%	-3.4%	8,198	7.8%	33.2%	1.0%	1.81	-9.8%	97.54	-11.2%	53.77	-1.5%	2,723	8.8%	$1,229	$22,580	$17,255	30.9%	$289,412	$297,737	-2.8%
MTD	11	$555,602	$601,527	-7.6%	-7.6%	17,587	-5.2%	31.3%	9.9%	1.96	-4.1%	100.93	-11.4%	51.43	-7.5%	5,505	4.2%	$7,066	$41,932	$43,483	-3.6%	$604,601	$687,650	-12.1%
QTD	11	$1,326,755	$1,384,665	-4.2%	-4.2%	48,523	2.5%	31.5%	-1.0%	2.15	-2.8%	86.76	-5.6%	40.33	-2.9%	15,292	1.5%	$48,800	$92,108	$84,307	9.3%	$1,467,662	$1,573,584	-6.7%
YTD	11	$1,326,755	$1,384,665	-4.2%	-4.2%	48,523	2.5%	31.5%	-1.0%	2.15	-2.8%	86.76	-5.6%	40.33	-2.9%	15,292	1.5%	$48,800	$92,108	$84,307	9.3%	$1,467,662	$1,573,584	-6.7%
0208 - BURLINGTON																								
03/24/2018	1	$8,488	$5,389	57.5%	57.5%	197	72.8%	31.0%	-33.4%	2.30	24.1%	139.15	36.9%	60.63	10.3%	61	15.1%	$117	$361	$67	438.2%	$8,966	$5,386	66.5%
WTD	1	$27,790	$23,519	18.2%	18.2%	937	50.6%	30.4%	-5.4%	1.82	-13.0%	97.51	-17.1%	53.65	-4.7%	285	42.5%	$329	$2,417	$1,104	119.0%	$30,537	$25,231	21.0%
MTD	1	$56,432	$50,512	11.7%	11.7%	1,717	17.5%	32.6%	10.6%	1.98	-3.7%	100.95	-14.1%	50.89	-10.7%	559	30.0%	$814	$3,971	$3,592	10.6%	$61,217	$57,099	7.2%
QTD	1	$128,181	$129,975	-1.4%	-1.4%	3,951	5.6%	36.9%	0.2%	2.24	-3.7%	87.92	-6.8%	39.19	-3.2%	1,458	5.8%	$5,406	$8,765	$6,911	26.8%	$142,351	$146,162	-2.6%
YTD	1	$128,181	$129,975	-1.4%	-1.4%	3,951	5.6%	36.9%	0.2%	2.24	-3.7%	87.92	-6.8%	39.19	-3.2%	1,458	5.8%	$5,406	$8,765	$6,911	26.8%	$142,351	$146,162	-2.6%
0214 - BEDFORD																								
03/24/2018	1	$12,556	$9,237	35.9%	35.9%	279	91.1%	34.1%	-31.9%	2.39	7.7%	132.17	4.5%	55.31	-3.0%	95	30.1%	$113	-$44	$290	-115.2%	$12,625	$8,265	52.7%
WTD	1	$38,059	$40,568	-6.2%	-6.2%	1,134	36.6%	33.4%	-21.9%	1.93	-4.9%	100.42	-12.1%	52.14	-7.6%	379	6.8%	$348	$4,451	$3,554	25.2%	$42,858	$43,584	-1.7%
MTD	1	$79,272	$95,409	-16.9%	-16.9%	2,296	13.2%	33.3%	-13.0%	2.03	-6.1%	103.76	-15.6%	51.21	-10.2%	764	-1.5%	$2,190	$8,218	$8,197	0.3%	$89,680	$108,408	-17.3%
QTD	1	$192,063	$213,333	-10.0%	-10.0%	6,196	29.2%	33.0%	-25.5%	2.24	-4.1%	94.01	-6.4%	41.89	-2.5%	2,043	-3.8%	$8,834	$15,988	$13,553	18.0%	$216,884	$238,839	-9.2%
YTD	1	$192,063	$213,333	-10.0%	-10.0%	6,196	29.2%	33.0%	-25.5%	2.24	-4.1%	94.01	-6.4%	41.89	-2.5%	2,043	-3.8%	$8,834	$15,988	$13,553	18.0%	$216,884	$238,839	-9.2%
0238 - PORTLAND																								
03/24/2018	1	$8,698	$13,981	-37.8%	-37.8%	123	-47.0%	68.3%	60.0%	1.77	-23.3%	103.55	-26.7%	58.38	-4.4%	84	-15.2%	-$52	$529	$99	437.3%	$9,175	$9,627	-4.7%
WTD	1	$39,630	$48,518	-18.3%	-18.3%	607	-42.3%	63.3%	61.9%	1.75	-13.7%	103.20	-12.6%	59.06	1.3%	384	-6.6%	-$224	$2,245	$2,715	-17.3%	$41,650	$53,490	-22.1%
MTD	1	$81,697	$99,556	-17.9%	-17.9%	1,401	-41.2%	55.4%	59.2%	1.94	-4.1%	105.28	-12.3%	54.32	-8.6%	776	-6.4%	$128	$6,307	$6,183	2.0%	$88,131	$115,466	-23.7%
QTD	1	$188,647	$208,246	-9.4%	-9.4%	3,677	-31.7%	58.9%	49.9%	2.05	-6.4%	87.05	-11.5%	42.46	-5.5%	2,167	2.4%	$5,170	$11,986	$10,268	16.7%	$205,804	$235,623	-12.7%
YTD	1	$188,647	$208,246	-9.4%	-9.4%	3,677	-31.7%	58.9%	49.9%	2.05	-6.4%	87.05	-11.5%	42.46	-5.5%	2,167	2.4%	$5,170	$11,986	$10,268	16.7%	$205,804	$235,623	-12.7%
0334 - STRATHAM																								
03/24/2018	1	$11,760	$10,378	13.3%	13.3%	170	38.2%	51.2%	-6.0%	2.34	-5.9%	135.17	-12.7%	57.65	-7.2%	87	29.9%	-$133	$1,083	$160	577.7%	$12,710	$9,455	34.4%
WTD	1	$41,569	$39,858	4.3%	4.3%	704	-1.0%	50.9%	9.6%	2.05	-3.5%	116.11	-3.9%	56.63	-0.4%	358	8.5%	-$141	$3,969	$3,759	5.6%	$45,396	$42,322	7.3%
MTD	1	$85,410	$82,024	4.1%	4.1%	1,365	-19.8%	53.5%	28.9%	2.19	4.9%	117.00	0.7%	53.38	-4.0%	730	3.4%	$430	$6,521	$6,725	-3.0%	$92,360	$91,650	0.8%
QTD	1	$196,577	$190,521	3.2%	3.2%	3,506	-15.9%	53.3%	15.6%	2.43	4.4%	105.12	6.2%	43.35	1.7%	1,870	-2.9%	$6,150	$15,296	$12,585	21.5%	$218,022	$213,554	2.1%
YTD	1	$196,577	$190,521	3.2%	3.2%	3,506	-15.9%	53.3%	15.6%	2.43	4.4%	105.12	6.2%	43.35	1.7%	1,870	-2.9%	$6,150	$15,296	$12,585	21.5%	$218,022	$213,554	2.1%
0381 - NASHUA																								
03/24/2018	1	$3,352	$4,426	-24.3%	-24.3%	237	-12.9%	28.7%	23.9%	1.31	-22.2%	49.29	-29.8%	37.66	-9.8%	68	7.9%	-$40	$412	$126	225.9%	$3,724	$3,825	-2.6%
WTD	1	$16,107	$16,713	-3.6%	-3.6%	1,017	2.1%	26.5%	21.9%	1.34	-18.5%	59.66	-22.5%	44.37	-5.0%	270	24.4%	$59	$1,098	$74	1376.1%	$17,265	$18,285	-5.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$34,597	$34,421	0.5%	0.5%	2,480	3.7%	20.2%	6.9%	1.51	-6.7%	69.19	-9.3%	45.76	-2.8%	500	10.9%	$427	$1,034	$2,521	-59.0%	$36,059	$39,641	-9.0%
QTD	1	$92,886	$88,198	5.3%	5.3%	6,209	-0.4%	23.7%	6.7%	1.82	0.5%	63.06	-0.8%	34.62	-1.4%	1,473	6.2%	$2,793	$4,118	$5,993	-31.3%	$99,797	$101,637	-1.8%
YTD	1	$92,886	$88,198	5.3%	5.3%	6,209	-0.4%	23.7%	6.7%	1.82	0.5%	63.06	-0.8%	34.62	-1.4%	1,473	6.2%	$2,793	$4,118	$5,993	-31.3%	$99,797	$101,637	-1.8%
0441 - BANGOR																								
03/24/2018	1	$3,160	$3,983	-20.7%	-20.7%	156	77.3%	21.2%	-55.7%	1.88	8.1%	95.75	1.0%	50.96	-6.6%	33	-21.4%	$22	$182	$69	163.3%	$3,364	$3,765	-10.7%
WTD	1	$14,174	$18,320	-22.6%	-22.6%	783	116.3%	18.1%	-62.5%	1.82	-11.2%	99.82	-4.6%	54.94	7.4%	142	-18.9%	$56	$757	$1,318	-42.6%	$14,987	$19,839	-24.5%
MTD	1	$35,487	$37,272	-4.8%	-4.8%	1,251	46.1%	25.7%	-38.1%	2.12	7.3%	110.21	5.3%	52.03	-1.9%	322	-9.6%	$195	$2,784	$1,770	57.3%	$38,466	$42,524	-9.5%
QTD	1	$80,754	$83,440	-3.2%	-3.2%	2,418	15.0%	37.2%	-12.9%	2.28	2.4%	89.83	-3.3%	39.43	-5.6%	899	0.1%	$2,363	$6,691	$5,817	15.0%	$89,808	$96,701	-7.1%
YTD	1	$80,754	$83,440	-3.2%	-3.2%	2,418	15.0%	37.2%	-12.9%	2.28	2.4%	89.83	-3.3%	39.43	-5.6%	899	0.1%	$2,363	$6,691	$5,817	15.0%	$89,808	$96,701	-7.1%
0489 - HANOVER																								
03/24/2018	1	$2,523	$4,369	-42.3%	-42.3%	95	31.9%	34.7%	-32.4%	1.76	-33.6%	76.44	-35.3%	43.49	-2.4%	33	-10.8%	-$60	$315	-$188	-267.9%	$2,778	$4,891	-43.2%
WTD	1	$15,094	$19,711	-23.4%	-23.4%	495	11.0%	33.9%	-14.5%	1.87	-18.1%	89.84	-19.3%	48.07	-1.5%	168	-5.1%	$70	$1,479	$1,114	32.8%	$16,643	$21,385	-22.2%
MTD	1	$31,480	$45,219	-30.4%	-30.4%	1,134	-20.1%	30.7%	19.3%	2.05	-14.9%	90.46	-27.0%	44.15	-14.2%	348	-4.7%	$594	$2,841	$2,404	18.2%	$34,914	$51,666	-32.4%
QTD	1	$87,294	$103,939	-16.0%	-16.0%	3,062	-13.0%	33.7%	5.0%	2.33	-6.1%	84.51	-8.1%	36.27	-2.2%	1,033	-8.6%	$3,546	$4,996	$6,554	-23.8%	$95,836	$120,136	-20.2%
YTD	1	$87,294	$103,939	-16.0%	-16.0%	3,062	-13.0%	33.7%	5.0%	2.33	-6.1%	84.51	-8.1%	36.27	-2.2%	1,033	-8.6%	$3,546	$4,996	$6,554	-23.8%	$95,836	$120,136	-20.2%
1012 - SALEM																								
03/24/2018	1	$5,092	$6,160	-17.3%	-17.3%	411	30.9%	18.5%	0.1%	1.49	-27.5%	67.00	-36.9%	45.06	-13.0%	76	31.0%	-$76	$1,014	$345	193.9%	$6,029	$5,411	11.4%
WTD	1	$20,049	$22,567	-11.2%	-11.2%	1,370	13.8%	19.3%	-0.5%	1.59	-9.5%	75.65	-21.6%	47.62	-13.3%	265	13.2%	$302	$2,342	$1,121	108.9%	$22,693	$24,283	-6.5%
MTD	1	$43,300	$52,157	-17.0%	-17.0%	2,972	6.2%	19.3%	-0.1%	1.54	-13.2%	75.57	-21.8%	48.98	-9.8%	573	6.1%	$397	$3,945	$4,484	-12.0%	$47,642	$59,420	-19.8%
QTD	1	$117,576	$134,522	-12.6%	-12.6%	8,548	-1.4%	19.3%	-0.1%	1.78	-9.2%	71.34	-11.3%	40.05	-2.3%	1,648	-1.4%	$3,807	$9,303	$9,531	-2.4%	$130,686	$152,219	-14.1%
YTD	1	$117,576	$134,522	-12.6%	-12.6%	8,548	-1.4%	19.3%	-0.1%	1.78	-9.2%	71.34	-11.3%	40.05	-2.3%	1,648	-1.4%	$3,807	$9,303	$9,531	-2.4%	$130,686	$152,219	-14.1%
1061 - CONCORD																								
03/24/2018	1	$4,022	$4,026	-0.1%	-0.1%	87	-46.3%	42.5%	49.8%	1.76	-2.6%	108.71	24.2%	61.88	27.6%	37	-19.6%		$682	$163	319.1%	$4,705	$3,765	25.0%
WTD	1	$16,771	$17,536	-4.4%	-4.4%	366	-52.2%	44.8%	115.6%	1.75	-15.9%	102.26	-7.3%	58.43	10.3%	164	3.1%	$19	$1,895	$1,590	19.1%	$18,684	$19,358	-3.5%
MTD	1	$33,607	$37,339	-10.0%	-10.0%	1,130	-44.6%	29.2%	87.3%	1.99	-6.2%	101.84	-13.3%	51.23	-7.5%	330	3.8%	-$49	$3,107	$4,045	-23.2%	$36,665	$43,502	-15.7%
QTD	1	$81,071	$86,083	-5.8%	-5.8%	5,881	16.7%	17.7%	-12.9%	2.08	-3.1%	78.10	-7.4%	37.57	-4.4%	1,038	1.7%	$2,012	$6,415	$7,047	-9.0%	$89,498	$99,529	-10.1%
YTD	1	$81,071	$86,083	-5.8%	-5.8%	5,881	16.7%	17.7%	-12.9%	2.08	-3.1%	78.10	-7.4%	37.57	-4.4%	1,038	1.7%	$2,012	$6,415	$7,047	-9.0%	$89,498	$99,529	-10.1%
1114 - PORTLAND WOMAN																								
03/24/2018	1	$6,371	$2,481	156.8%	156.8%	78	69.6%	34.6%	-0.5%	2.81	21.7%	235.98	52.2%	83.84	25.0%	27	68.8%	$140	$533	$10	5396.0%	$7,045	$3,082	128.6%
WTD	1	$16,227	$13,187	23.1%	23.1%	277	-9.5%	36.5%	11.6%	2.30	11.5%	160.67	21.8%	69.95	9.3%	101	1.0%	$286	$1,230	$613	100.5%	$17,743	$14,851	19.5%
MTD	1	$35,079	$35,278	-0.6%	-0.6%	648	-6.0%	34.4%	4.0%	2.52	6.6%	157.30	1.7%	62.42	-4.6%	223	-2.2%	$1,569	$1,775	$1,687	5.2%	$38,422	$42,250	-9.1%
QTD	1	$74,758	$66,967	11.6%	11.6%	1,760	9.2%	37.9%	10.7%	2.54	-0.4%	112.08	-7.6%	44.16	-7.2%	667	20.8%	$6,229	$5,636	$2,822	99.7%	$86,623	$81,872	5.8%
YTD	1	$74,758	$66,967	11.6%	11.6%	1,760	9.2%	37.9%	10.7%	2.54	-0.4%	112.08	-7.6%	44.16	-7.2%	667	20.8%	$6,229	$5,636	$2,822	99.7%	$86,623	$81,872	5.8%
1116 - NEWBURYPORT																								
03/24/2018	1	$7,508	$3,216	133.5%	133.5%	126	129.1%	43.7%	-35.1%	2.53	35.5%	136.50	57.1%	54.01	15.9%	55	48.6%	$66	$78	$35	125.0%	$7,651	$3,172	141.2%
WTD	1	$20,133	$14,342	40.4%	40.4%	508	61.8%	40.7%	-11.8%	1.99	-3.5%	97.26	-1.7%	48.87	1.9%	207	42.8%	$126	$698	$293	138.4%	$20,956	$15,107	38.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$39,243	$32,339	21.3%	21.3%	1,193	52.0%	31.9%	-12.0%	2.08	-4.6%	103.27	-9.3%	49.74	-5.0%	380	33.8%	$373	$1,430	$1,875	-23.8%	$41,045	$36,024	13.9%
QTD	1	$86,949	$79,442	9.4%	9.4%	3,315	58.3%	30.0%	-27.3%	2.15	-1.0%	87.30	-4.9%	40.65	-4.0%	996	15.1%	$2,490	$2,915	$3,225	-9.6%	$92,354	$87,312	5.8%
YTD	1	$86,949	$79,442	9.4%	9.4%	3,315	58.3%	30.0%	-27.3%	2.15	-1.0%	87.30	-4.9%	40.65	-4.0%	996	15.1%	$2,490	$2,915	$3,225	-9.6%	$92,354	$87,312	5.8%
104 - MA/RI-MARISA MOORE																								
03/24/2018	11	$102,674	$98,388	4.4%	-10.3%	4,020	27.9%	27.1%	-15.9%	1.79	-11.8%	94.11	-16.6%	52.71	-5.5%	1,091	7.5%	$511	$3,912	$1,044	274.7%	$107,097	$99,468	7.7%
WTD	11	$352,570	$357,715	-1.4%	-13.4%	15,720	21.0%	23.5%	-17.5%	1.75	-10.9%	95.50	-13.2%	54.47	-2.6%	3,692	-0.2%	$5,181	$21,434	$16,342	31.2%	$379,186	$450,557	-15.8%
MTD	11	$825,379	$779,380	5.9%	-8.2%	34,425	3.3%	23.6%	-2.0%	1.91	-3.8%	101.74	-9.4%	53.37	-5.8%	8,113	1.3%	$28,402	$57,446	$41,977	36.8%	$911,227	$1,043,661	-12.7%
QTD	11	$2,017,396	$1,842,773	9.5%	-4.6%	86,998	4.7%	27.2%	-3.4%	2.06	-0.9%	85.10	-5.7%	41.33	-4.9%	23,706	1.2%	$103,051	$127,053	$90,564	40.3%	$2,247,501	$2,429,571	-7.5%
YTD	11	$2,017,396	$1,842,773	9.5%	-4.6%	86,998	4.7%	27.2%	-3.4%	2.06	-0.9%	85.10	-5.7%	41.33	-4.9%	23,706	1.2%	$103,051	$127,053	$90,564	40.3%	$2,247,501	$2,429,571	-7.5%
0008 - ACTON																								
03/24/2018	1	$16,022	$19,007	-15.7%	-15.7%	267	-17.6%	55.1%	27.4%	1.90	-17.4%	108.99	-19.7%	57.22	-2.8%	147	5.0%	$562	$663	$241	174.8%	$17,247	$16,805	2.6%
WTD	1	$57,138	$71,379	-20.0%	-20.0%	1,108	-21.8%	48.6%	22.1%	1.85	-17.8%	106.01	-16.2%	57.31	1.9%	539	-4.4%	$2,925	$1,727	$3,444	-49.9%	$61,791	$78,703	-21.5%
MTD	1	$132,340	$153,321	-13.7%	-13.7%	2,748	-19.6%	42.6%	19.6%	2.04	-8.3%	112.92	-10.2%	55.23	-2.1%	1,172	-3.9%	$7,311	$9,894	$8,484	16.6%	$149,545	$178,221	-16.1%
QTD	1	$333,452	$345,418	-3.5%	-3.5%	7,597	-13.7%	45.0%	19.5%	2.27	-0.6%	97.59	-6.4%	43.02	-5.9%	3,417	3.1%	$21,595	$18,035	$18,888	-4.5%	$373,081	$395,493	-5.7%
YTD	1	$333,452	$345,418	-3.5%	-3.5%	7,597	-13.7%	45.0%	19.5%	2.27	-0.6%	97.59	-6.4%	43.02	-5.9%	3,417	3.1%	$21,595	$18,035	$18,888	-4.5%	$373,081	$395,493	-5.7%
0013 - BOYLSTON																								
03/24/2018	1	$8,873	$9,648	-8.0%	-8.0%	278	4.1%	28.8%	-0.2%	1.86	-6.9%	110.92	-11.5%	59.55	-4.9%	80	3.9%	-$301	-$133	-$4	3455.3%	$8,439	$8,759	-3.7%
WTD	1	$33,485	$36,269	-7.7%	-7.7%	1,046	-22.9%	28.9%	25.2%	1.87	0.3%	110.88	-4.3%	59.27	-4.6%	302	-3.5%	$1,360	$1,566	$740	111.6%	$36,411	$39,800	-8.5%
MTD	1	$81,901	$87,318	-6.2%	-6.2%	2,691	-26.9%	27.9%	46.3%	1.95	-0.8%	109.06	-12.3%	55.94	-11.6%	751	7.0%	$5,355	$5,446	$3,570	52.5%	$92,702	$101,662	-8.8%
QTD	1	$216,655	$233,268	-7.1%	-7.1%	9,476	4.4%	27.6%	1.6%	2.13	-3.0%	82.98	-12.4%	38.99	-9.7%	2,611	6.1%	$17,655	$11,982	$10,932	9.6%	$246,291	$270,382	-8.9%
YTD	1	$216,655	$233,268	-7.1%	-7.1%	9,476	4.4%	27.6%	1.6%	2.13	-3.0%	82.98	-12.4%	38.99	-9.7%	2,611	6.1%	$17,655	$11,982	$10,932	9.6%	$246,291	$270,382	-8.9%
0024 - NEWPORT																								
03/24/2018	1	$3,174	$3,534	-10.2%	-10.2%	171	-17.4%	24.0%	37.9%	1.90	-9.9%	77.42	-21.1%	40.70	-12.5%	41	13.9%	$122	$83	$197	-57.8%	$3,379	$3,657	-7.6%
WTD	1	$12,543	$14,723	-14.8%	-14.8%	848	-0.9%	15.9%	-9.8%	1.91	-6.3%	92.91	-4.7%	48.62	1.7%	135	-10.6%	$121	$1,035	$1,481	-30.1%	$13,700	$16,027	-14.5%
MTD	1	$31,726	$34,684	-8.5%	-8.5%	2,102	-11.9%	14.7%	5.9%	2.18	4.2%	102.67	-2.0%	47.00	-6.0%	309	-6.6%	$710	$2,306	$2,610	-11.7%	$34,742	$39,978	-13.1%
QTD	1	$81,398	$81,881	-0.6%	-0.6%	5,409	3.2%	18.0%	-0.2%	2.25	5.3%	83.57	-3.4%	37.19	-8.3%	974	3.0%	$3,591	$5,848	$6,430	-9.1%	$90,837	$96,845	-6.2%
YTD	1	$81,398	$81,881	-0.6%	-0.6%	5,409	3.2%	18.0%	-0.2%	2.25	5.3%	83.57	-3.4%	37.19	-8.3%	974	3.0%	$3,591	$5,848	$6,430	-9.1%	$90,837	$96,845	-6.2%
0262 - CRANSTON																								
03/24/2018	1	$16,106	$16,348	-1.5%	-1.5%	1,040	173.0%	16.9%	-53.9%	1.76	-6.2%	91.51	-21.6%	51.96	-16.4%	176	25.7%	-$427	$828	$184	350.9%	$16,508	$15,423	7.0%
WTD	1	$60,340	$69,345	-13.0%	-13.0%	4,424	177.7%	13.1%	-63.5%	1.82	-11.9%	103.86	-14.2%	56.98	-2.6%	581	1.4%	-$129	$3,680	$2,826	30.2%	$63,891	$73,415	-13.0%
MTD	1	$126,798	$138,395	-8.4%	-8.4%	7,178	92.1%	17.0%	-45.7%	1.95	-6.9%	104.19	-12.2%	53.43	-5.7%	1,217	4.4%	$2,280	$10,452	$6,238	67.6%	$139,529	$154,203	-9.5%
QTD	1	$301,887	$313,036	-3.6%	-3.6%	12,659	38.5%	26.3%	-24.4%	2.11	-2.6%	90.68	-7.9%	43.02	-5.5%	3,329	4.8%	$12,052	$22,378	$16,556	35.2%	$336,317	$350,138	-3.9%
YTD	1	$301,887	$313,036	-3.6%	-3.6%	12,659	38.5%	26.3%	-24.4%	2.11	-2.6%	90.68	-7.9%	43.02	-5.5%	3,329	4.8%	$12,052	$22,378	$16,556	35.2%	$336,317	$350,138	-3.9%
0324 - HOLDEN																								
03/24/2018	1	$4,563	$4,229	7.9%	7.9%	97	-8.5%	59.8%	15.2%	1.79	18.8%	78.67	2.3%	43.87	-13.9%	58	5.5%	-$29	$333			$4,867	$5,031	-3.3%
WTD	1	$18,881	$21,094	-10.5%	-10.5%	447	-9.0%	49.7%	10.3%	1.77	-5.1%	85.05	-10.9%	48.16	-6.2%	222	0.5%	$249	$1,678	$754	122.6%	$20,807	$22,310	-6.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$40,510	$47,686	-15.0%	-15.0%	1,019	-4.5%	43.8%	4.9%	1.88	-7.7%	90.83	-15.2%	48.34	-8.2%	446	0.2%	$1,210	$2,649	$1,447	83.1%	$44,369	$53,304	-16.8%
QTD	1	$97,420	$105,699	-7.8%	-7.8%	2,612	-4.9%	46.2%	5.8%	2.09	-2.8%	80.71	-8.4%	38.55	-5.7%	1,207	0.6%	$3,793	$5,246	$2,877	82.4%	$106,459	$117,642	-9.5%
YTD	1	$97,420	$105,699	-7.8%	-7.8%	2,612	-4.9%	46.2%	5.8%	2.09	-2.8%	80.71	-8.4%	38.55	-5.7%	1,207	0.6%	$3,793	$5,246	$2,877	82.4%	$106,459	$117,642	-9.5%
0328 - NATICK																								
03/24/2018	1	$15,987	$18,251	-12.4%	-12.4%	630	25.2%	29.4%	-16.6%	1.63	-18.9%	86.42	-16.2%	53.11	3.3%	185	4.5%	-$96	$743	$597	24.5%	$16,634	$14,704	13.1%
WTD	1	$51,671	$55,830	-7.5%	-7.5%	2,401	25.8%	24.0%	-15.6%	1.61	-12.9%	89.55	-12.9%	55.68	0.0%	577	6.3%	-$755	$2,786	$2,084	33.7%	$53,701	$61,730	-13.0%
MTD	1	$120,756	$123,084	-1.9%	-1.9%	6,000	12.2%	20.8%	-6.3%	1.75	-5.0%	96.91	-6.7%	55.42	-1.8%	1,246	5.1%	$1,579	$7,370	$9,157	-19.5%	$129,705	$143,725	-9.8%
QTD	1	$297,541	$298,791	-0.4%	-0.4%	14,477	10.1%	24.6%	-8.9%	1.95	0.8%	83.49	-0.7%	42.82	-1.5%	3,564	0.3%	$11,033	$19,088	$16,212	17.7%	$327,662	$334,895	-2.2%
YTD	1	$297,541	$298,791	-0.4%	-0.4%	14,477	10.1%	24.6%	-8.9%	1.95	0.8%	83.49	-0.7%	42.82	-1.5%	3,564	0.3%	$11,033	$19,088	$16,212	17.7%	$327,662	$334,895	-2.2%
0385 - MARLBOROUGH																								
03/24/2018	1	$9,617	$14,259	-32.6%	-32.6%	651	16.7%	18.1%	-19.1%	1.52	-27.1%	81.50	-28.5%	53.73	-2.0%	118	-5.6%	$101	$385	-$297	-229.9%	$10,103	$10,679	-5.4%
WTD	1	$34,443	$46,134	-25.3%	-25.3%	2,242	4.1%	19.0%	-3.9%	1.64	-18.2%	81.04	-25.3%	49.35	-8.8%	425	0.0%	$605	$2,502	$1,440	73.8%	$37,550	$49,755	-24.5%
MTD	1	$90,576	$92,283	-1.9%	-1.9%	4,858	-9.4%	18.9%	19.2%	1.87	-1.7%	98.67	-9.1%	52.81	-7.6%	918	8.0%	$2,162	$5,409	$4,421	22.4%	$98,147	$104,657	-6.2%
QTD	1	$203,761	$205,065	-0.6%	-0.6%	13,166	6.3%	18.9%	-0.7%	1.95	-0.7%	81.77	-5.9%	41.87	-5.3%	2,492	5.6%	$6,039	$10,605	$6,898	53.7%	$220,405	$226,141	-2.5%
YTD	1	$203,761	$205,065	-0.6%	-0.6%	13,166	6.3%	18.9%	-0.7%	1.95	-0.7%	81.77	-5.9%	41.87	-5.3%	2,492	5.6%	$6,039	$10,605	$6,898	53.7%	$220,405	$226,141	-2.5%
1016 - BARRINGTON																								
03/24/2018	1	$7,055	$6,178	14.2%	14.2%	183	36.6%	39.9%	-17.8%	1.84	-6.1%	96.65	1.7%	52.65	8.2%	73	12.3%	-$5	-$16	$37	-144.4%	$7,035	$4,148	69.6%
WTD	1	$19,911	$18,386	8.3%	8.3%	619	-7.2%	38.4%	15.5%	1.68	5.7%	83.66	1.0%	49.65	-4.4%	238	7.2%	$37	$1,245	$2,042	-39.0%	$21,193	$19,558	8.4%
MTD	1	$42,049	$42,406	-0.8%	-0.8%	1,295	-15.5%	38.3%	22.2%	1.73	4.3%	84.78	-4.0%	49.06	-8.0%	496	3.3%	$377	$1,904	$2,529	-24.7%	$44,329	$47,795	-7.3%
QTD	1	$96,728	$103,068	-6.2%	-6.2%	3,469	-10.4%	38.9%	7.4%	1.88	-0.2%	71.65	-2.5%	38.20	-2.3%	1,350	-3.8%	$3,020	$4,421	$5,623	-21.4%	$104,169	$115,524	-9.8%
YTD	1	$96,728	$103,068	-6.2%	-6.2%	3,469	-10.4%	38.9%	7.4%	1.88	-0.2%	71.65	-2.5%	38.20	-2.3%	1,350	-3.8%	$3,020	$4,421	$5,623	-21.4%	$104,169	$115,524	-9.8%
1182 - MARLBOROUGH WOMAN																								
03/24/2018	1	$2,053	$2,039	0.7%	0.7%	115	4.5%	13.9%	-33.5%	2.38	1.2%	128.32	44.8%	54.03	43.1%	16	-30.4%	$1	$431	$89	384.4%	$2,485	$1,969	26.2%
WTD	1	$9,395	$7,913	18.7%	18.7%	545	18.5%	13.4%	-14.4%	2.23	-6.0%	128.70	17.1%	57.64	24.6%	73	1.4%	-$225	$1,475	$557	164.6%	$10,644	$8,525	24.9%
MTD	1	$18,315	$21,634	-15.3%	-15.3%	1,292	21.7%	11.8%	-25.6%	2.06	-3.9%	120.49	-6.4%	58.51	-2.6%	152	-9.5%	$1,484	$2,425	$1,707	42.1%	$22,223	$24,899	-10.7%
QTD	1	$43,580	$51,576	-15.5%	-15.5%	3,447	4.1%	14.5%	-7.5%	2.12	-8.5%	86.99	-12.3%	40.96	-4.1%	501	-3.7%	$6,665	$3,938	$2,132	84.7%	$54,183	$61,250	-11.5%
YTD	1	$43,580	$51,576	-15.5%	-15.5%	3,447	4.1%	14.5%	-7.5%	2.12	-8.5%	86.99	-12.3%	40.96	-4.1%	501	-3.7%	$6,665	$3,938	$2,132	84.7%	$54,183	$61,250	-11.5%
1212 - PROVIDENCE																								
03/24/2018	1	$4,512	$4,610	-2.1%	-2.1%	256	-12.9%	25.0%	38.7%	1.88	10.4%	70.50	-18.9%	37.60	-26.6%	64	20.8%	$177	$325			$5,014	$3,896	28.7%
WTD	1	$11,752	$16,356	-28.2%	-28.2%	899	-21.5%	18.5%	17.5%	1.57	-3.7%	70.79	-22.1%	45.03	-19.1%	166	-7.8%	$300	$631	$974	-35.2%	$12,683	$17,690	-28.3%
MTD	1	$30,105	$38,283	-21.4%	-21.4%	2,473	-18.8%	14.6%	2.9%	1.72	7.7%	83.63	-5.9%	48.56	-12.6%	360	-16.5%	$707	$1,253	$1,815	-31.0%	$32,065	$43,748	-26.7%
QTD	1	$84,464	$104,685	-19.3%	-19.3%	6,602	-14.0%	18.6%	-4.9%	1.87	-1.1%	68.84	-1.4%	36.80	-0.3%	1,227	-18.2%	$2,622	$3,639	$4,016	-9.4%	$90,725	$119,629	-24.2%
YTD	1	$84,464	$104,685	-19.3%	-19.3%	6,602	-14.0%	18.6%	-4.9%	1.87	-1.1%	68.84	-1.4%	36.80	-0.3%	1,227	-18.2%	$2,622	$3,639	$4,016	-9.4%	$90,725	$119,629	-24.2%
1248 - WELLESLEY																								
03/24/2018	1	$14,710	$286	5047.1 %		332		40.1%		1.92		110.60		57.69		133		$406	$270			$15,386	$14,397	6.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$43,011	$286	14949.4%		1,141		38.0%		1.73		99.10		57.27		434		$694	$3,110			$46,814	$63,046	-25.7%
MTD	1	$110,304	$286	38494.9%		2,769		37.8%		1.95		105.45		54.18		1,046		$5,227	$8,338			$123,870	$151,470	-18.2%
QTD	1	$260,511	$286	91051.4%		8,084		37.5%		2.00		85.86		42.92		3,034		$14,987	$21,873			$297,371	$341,633	-13.0%
YTD	1	$260,511	$286	91051.4%		8,084		37.5%		2.00		85.86		42.92		3,034		$14,987	$21,873			$297,371	$341,633	-13.0%
105 - NY/NRTHNJ-KELLY HANRATTY																								
03/24/2018	14	$168,648	$157,853	6.8%	6.8%	4,077	11.8%	39.1%	3.7%	1.84	-8.5%	105.87	-7.8%	57.58	0.7%	1,593	15.9%	$2,015	$11,626	$5,347	117.5%	$182,289	$156,088	16.8%
WTD	14	$564,517	$687,137	-17.8%	-17.8%	16,741	-2.7%	33.9%	-2.0%	1.77	-11.1%	99.39	-13.8%	56.09	-3.1%	5,680	-4.6%	$11,307	$41,245	$37,455	10.1%	$617,069	$759,827	-18.8%
MTD	14	$1,331,651	$1,365,063	-2.4%	-2.4%	42,264	8.9%	29.7%	0.2%	1.94	-3.8%	106.10	-10.6%	54.74	-7.0%	12,551	9.1%	$48,230	$103,221	$84,898	21.6%	$1,483,102	$1,583,697	-6.4%
QTD	14	$3,221,532	$3,343,588	-3.7%	-3.7%	105,643	3.3%	33.9%	0.6%	2.12	-2.2%	90.03	-7.4%	42.38	-5.3%	35,781	4.0%	$157,697	$231,036	$198,853	16.2%	$3,610,265	$3,818,809	-5.5%
YTD	14	$3,221,532	$3,343,588	-3.7%	-3.7%	105,643	3.3%	33.9%	0.6%	2.12	-2.2%	90.03	-7.4%	42.38	-5.3%	35,781	4.0%	$157,697	$231,036	$198,853	16.2%	$3,610,265	$3,818,809	-5.5%
0018 - CHAPPAQUA																								
03/24/2018	1	$3,056	$3,277	-6.8%	-6.8%	100	-2.9%	42.0%	-6.0%	1.48	-8.2%	72.75	2.1%	49.28	11.3%	42	-8.7%	$54	$83	$240	-65.5%	$3,193	$4,730	-32.5%
WTD	1	$12,847	$20,924	-38.6%	-38.6%	411	-22.6%	38.9%	-1.6%	1.58	-17.7%	80.29	-19.4%	50.98	-2.1%	160	-23.8%	$528	$951	$1,059	-10.2%	$14,325	$22,843	-37.3%
MTD	1	$30,475	$37,065	-17.8%	-17.8%	869	-23.4%	38.4%	15.9%	1.83	-5.7%	91.24	-7.4%	49.96	-1.9%	334	-11.2%	$2,439	$1,282	$2,064	-37.9%	$34,197	$42,171	-18.9%
QTD	1	$80,869	$89,591	-9.7%	-9.7%	2,704	-0.7%	38.3%	-0.4%	2.03	-5.8%	78.06	-8.8%	38.49	-3.1%	1,036	-1.1%	$6,498	$6,203	$5,954	4.2%	$93,570	$105,055	-10.9%
YTD	1	$80,869	$89,591	-9.7%	-9.7%	2,704	-0.7%	38.3%	-0.4%	2.03	-5.8%	78.06	-8.8%	38.49	-3.1%	1,036	-1.1%	$6,498	$6,203	$5,954	4.2%	$93,570	$105,055	-10.9%
0023 - MORRISTOWN																								
03/24/2018	1	$14,901	$11,759	26.7%	26.7%	167	29.5%	67.7%	-7.1%	2.10	1.1%	131.86	5.4%	62.87	4.3%	113	20.2%	$54	$1,176	$350	236.5%	$16,131	$10,557	52.8%
WTD	1	$45,116	$44,581	1.2%	1.2%	651	8.3%	63.3%	-0.2%	1.96	-6.1%	109.50	-6.4%	55.91	-0.3%	412	8.1%	$874	$3,947	$1,954	101.9%	$49,936	$48,264	3.5%
MTD	1	$93,985	$88,537	6.2%	6.2%	1,524	11.3%	54.8%	-2.0%	2.14	2.0%	112.56	-2.7%	52.59	-4.7%	835	9.2%	$3,458	$7,576	$4,121	83.9%	$105,019	$100,397	4.6%
QTD	1	$210,403	$213,540	-1.5%	-1.5%	3,698	3.6%	59.4%	-3.7%	2.32	1.7%	95.72	-1.2%	41.34	-2.9%	2,198	-0.2%	$10,297	$14,623	$9,637	51.7%	$235,323	$240,715	-2.2%
YTD	1	$210,403	$213,540	-1.5%	-1.5%	3,698	3.6%	59.4%	-3.7%	2.32	1.7%	95.72	-1.2%	41.34	-2.9%	2,198	-0.2%	$10,297	$14,623	$9,637	51.7%	$235,323	$240,715	-2.2%
0037 - SCARSDALE																								
03/24/2018	1	$11,847	$12,215	-3.0%	-3.0%	424	13.1%	34.2%	6.9%	1.41	-28.5%	81.70	-19.7%	58.07	12.2%	145	20.8%	-$127	$0	$204	-99.8%	$11,721	$10,942	7.1%
WTD	1	$42,740	$53,515	-20.1%	-20.1%	1,662	-8.0%	30.1%	2.1%	1.58	-12.8%	85.31	-15.0%	54.03	-2.6%	501	-6.0%	-$268	$2,356	$1,106	112.9%	$44,828	$56,710	-21.0%
MTD	1	$104,246	$100,048	4.2%	4.2%	3,973	2.3%	27.3%	7.1%	1.69	-5.8%	96.26	-4.8%	56.81	1.0%	1,083	9.5%	$3,885	$10,637	$5,076	109.5%	$118,768	$110,497	7.5%
QTD	1	$222,116	$240,626	-7.7%	-7.7%	9,318	-7.0%	30.1%	4.5%	1.83	-2.4%	79.16	-5.0%	43.29	-2.7%	2,806	-2.8%	$11,164	$18,551	$14,278	29.9%	$251,831	$268,974	-6.4%
YTD	1	$222,116	$240,626	-7.7%	-7.7%	9,318	-7.0%	30.1%	4.5%	1.83	-2.4%	79.16	-5.0%	43.29	-2.7%	2,806	-2.8%	$11,164	$18,551	$14,278	29.9%	$251,831	$268,974	-6.4%
0040 - SHORT HILLS																								
03/24/2018	1	$17,854	$14,841	20.3%	20.3%	621	3.8%	26.4%	4.6%	1.82	12.9%	108.87	10.8%	59.91	-1.9%	164	8.6%	$390	$1,250	-$303	-512.9%	$19,493	$16,053	21.4%
WTD	1	$58,088	$69,745	-16.7%	-16.7%	2,265	-6.8%	26.9%	-0.6%	1.65	-1.5%	95.23	-10.2%	57.80	-8.8%	610	-7.3%	$2,005	$3,259	$3,691	-11.7%	$63,352	$77,934	-18.7%
MTD	1	$144,926	$161,339	-10.2%	-10.2%	5,888	1.5%	25.3%	4.6%	1.79	0.1%	97.27	-15.4%	54.28	-15.5%	1,490	6.2%	$3,766	$7,587	$12,041	-37.0%	$156,279	$190,181	-17.8%
QTD	1	$366,550	$394,363	-7.1%	-7.1%	14,901	0.0%	31.1%	5.0%	1.98	-0.3%	79.01	-11.5%	39.85	-11.2%	4,639	5.1%	$15,356	$21,010	$22,907	-8.3%	$402,916	$450,604	-10.6%
YTD	1	$366,550	$394,363	-7.1%	-7.1%	14,901	0.0%	31.1%	5.0%	1.98	-0.3%	79.01	-11.5%	39.85	-11.2%	4,639	5.1%	$15,356	$21,010	$22,907	-8.3%	$402,916	$450,604	-10.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0057 - RIDGEWOOD																								
03/24/2018	1	$13,460	$13,808	-2.5%	-2.5%	279	18.2%	51.3%	8.0%	1.84	-17.6%	94.12	-23.7%	51.18	-7.3%	143	27.7%	-$47	$1,378	-$41	-3494.8%	$14,791	$11,681	26.6%
WTD	1	$40,405	$46,746	-13.6%	-13.6%	995	14.4%	46.5%	-4.1%	1.73	-23.5%	87.27	-21.2%	50.38	3.0%	463	9.7%	$788	$2,733	$2,059	32.7%	$43,926	$50,121	-12.4%
MTD	1	$80,122	$75,739	5.8%	5.8%	2,194	23.1%	39.7%	1.5%	1.86	-9.3%	91.88	-15.3%	49.49	-6.6%	872	24.9%	$2,075	$8,876	$4,378	102.8%	$91,074	$84,294	8.0%
QTD	1	$187,837	$184,359	1.9%	1.9%	5,287	12.4%	43.1%	2.8%	2.08	-4.3%	82.35	-11.8%	39.67	-7.9%	2,281	15.6%	$7,635	$18,837	$10,532	78.9%	$214,310	$208,100	3.0%
YTD	1	$187,837	$184,359	1.9%	1.9%	5,287	12.4%	43.1%	2.8%	2.08	-4.3%	82.35	-11.8%	39.67	-7.9%	2,281	15.6%	$7,635	$18,837	$10,532	78.9%	$214,310	$208,100	3.0%
0148 - MADISON AVE																								
03/24/2018	1	$13,471	$18,971	-29.0%	-29.0%	538	5.9%	24.9%	-1.2%	1.68	-21.8%	100.53	-32.2%	59.87	-13.2%	134	4.7%	$152	-$524	$717	-173.1%	$13,099	$18,620	-29.6%
WTD	1	$78,902	$105,537	-25.2%	-25.2%	3,452	5.6%	21.7%	-12.2%	1.75	-14.6%	105.20	-19.4%	60.28	-5.5%	750	-7.3%	$1,017	$3,060	$5,902	-48.2%	$82,979	$120,595	-31.2%
MTD	1	$212,217	$206,488	2.8%	2.8%	9,816	27.3%	17.9%	-9.5%	2.05	-1.7%	121.06	-10.8%	59.11	-9.3%	1,753	15.3%	$9,040	$13,269	$12,729	4.2%	$234,527	$247,659	-5.3%
QTD	1	$532,547	$524,003	1.6%	1.6%	23,646	14.3%	22.3%	-3.0%	2.25	-0.4%	100.88	-8.3%	44.86	-8.0%	5,279	10.9%	$24,500	$27,139	$28,254	-3.9%	$584,185	$619,183	-5.7%
YTD	1	$532,547	$524,003	1.6%	1.6%	23,646	14.3%	22.3%	-3.0%	2.25	-0.4%	100.88	-8.3%	44.86	-8.0%	5,279	10.9%	$24,500	$27,139	$28,254	-3.9%	$584,185	$619,183	-5.7%
0266 - UPPER MONTCLAIR																								
03/24/2018	1	$9,300	$7,554	23.1%	23.1%	130	54.8%	66.9%	-24.0%	1.97	-4.3%	106.89	4.7%	54.38	9.4%	87	17.6%	$89	$1,158	$486	138.2%	$10,546	$7,977	32.2%
WTD	1	$25,821	$32,229	-19.9%	-19.9%	445	7.2%	64.3%	-8.3%	1.82	-11.7%	90.28	-18.5%	49.66	-7.7%	286	-1.7%	$398	$3,945	$2,004	96.8%	$30,164	$34,623	-12.9%
MTD	1	$63,260	$70,769	-10.6%	-10.6%	1,016	6.6%	64.2%	-2.0%	1.90	-9.1%	97.02	-14.4%	50.98	-5.9%	652	4.5%	$2,027	$6,938	$3,753	84.9%	$72,226	$80,062	-9.8%
QTD	1	$155,697	$176,743	-11.9%	-11.9%	3,059	-1.1%	64.0%	-1.5%	2.03	-7.5%	79.52	-9.6%	39.16	-2.2%	1,958	-2.6%	$6,841	$11,383	$10,115	12.5%	$173,920	$198,728	-12.5%
YTD	1	$155,697	$176,743	-11.9%	-11.9%	3,059	-1.1%	64.0%	-1.5%	2.03	-7.5%	79.52	-9.6%	39.16	-2.2%	1,958	-2.6%	$6,841	$11,383	$10,115	12.5%	$173,920	$198,728	-12.5%
0321 - SPARTA																								
03/24/2018	1	$8,913	$5,103	74.6%	74.6%	118	53.2%	64.4%	10.2%	2.13	2.0%	117.28	3.4%	55.02	1.3%	76	68.9%	$126	$547	$105	420.0%	$9,587	$6,223	54.0%
WTD	1	$24,135	$28,277	-14.6%	-14.6%	459	4.8%	51.9%	-6.2%	1.94	-10.4%	101.41	-13.2%	52.35	-3.2%	238	-1.7%	$606	$190	$1,876	-89.9%	$24,931	$30,542	-18.4%
MTD	1	$55,109	$52,546	4.9%	4.9%	1,048	6.5%	47.7%	4.8%	2.18	-1.1%	110.22	-6.0%	50.61	-4.9%	500	11.6%	$2,234	$2,026	$3,148	-35.7%	$59,369	$59,406	-0.1%
QTD	1	$112,209	$127,709	-12.1%	-12.1%	2,422	-8.2%	49.1%	1.2%	2.22	-10.7%	94.37	-5.5%	42.47	5.8%	1,189	-7.0%	$5,105	$5,565	$5,903	-5.7%	$122,880	$142,501	-13.8%
YTD	1	$112,209	$127,709	-12.1%	-12.1%	2,422	-8.2%	49.1%	1.2%	2.22	-10.7%	94.37	-5.5%	42.47	5.8%	1,189	-7.0%	$5,105	$5,565	$5,903	-5.7%	$122,880	$142,501	-13.8%
0323 - 82ND AND BROADWAY																								
03/24/2018	1	$9,837	$9,693	1.5%	1.5%	404	5.5%	25.5%	2.8%	1.72	2.0%	95.51	-6.4%	55.58	-8.3%	103	8.4%	$486	$406	$698	-41.8%	$10,730	$10,965	-2.1%
WTD	1	$37,262	$47,691	-21.9%	-21.9%	1,803	-5.9%	22.6%	-3.6%	1.64	-7.9%	91.55	-13.8%	55.78	-6.4%	407	-9.4%	$1,100	$4,107	$2,505	64.0%	$42,468	$51,473	-17.5%
MTD	1	$93,465	$101,480	-7.9%	-7.9%	4,947	13.2%	19.5%	-11.4%	1.84	1.8%	97.06	-8.2%	52.75	-9.8%	963	0.3%	$3,937	$9,671	$3,767	156.7%	$107,073	$115,341	-7.2%
QTD	1	$244,948	$249,158	-1.7%	-1.7%	12,192	-2.4%	25.2%	1.5%	1.92	-1.4%	79.81	-0.7%	41.65	0.6%	3,069	-1.0%	$10,486	$23,494	$9,696	142.3%	$278,928	$276,038	1.0%
YTD	1	$244,948	$249,158	-1.7%	-1.7%	12,192	-2.4%	25.2%	1.5%	1.92	-1.4%	79.81	-0.7%	41.65	0.6%	3,069	-1.0%	$10,486	$23,494	$9,696	142.3%	$278,928	$276,038	1.0%
0662 - WOODCLIFF LAKE																								
03/24/2018	1	$16,970	$16,944	0.2%	0.2%	371	29.7%	49.1%	-6.5%	1.78	-12.2%	93.24	-17.5%	52.38	-6.0%	182	21.3%	$247	$2,491	$1,167	113.4%	$19,708	$14,297	37.8%
WTD	1	$48,988	$55,235	-11.3%	-11.3%	1,281	5.8%	41.0%	-5.3%	1.78	-3.4%	93.31	-11.5%	52.28	-8.4%	525	0.2%	$430	$4,649	$2,821	64.8%	$54,067	$60,381	-10.5%
MTD	1	$99,269	$93,869	5.8%	5.8%	3,001	10.7%	34.3%	7.8%	1.83	-1.9%	96.57	-11.4%	52.63	-9.7%	1,028	19.4%	$2,022	$6,342	$6,029	5.2%	$107,633	$107,004	0.6%
QTD	1	$228,246	$226,784	0.6%	5.8%	7,001	10.7%	39.2%	7.8%	2.06	-1.9%	83.27	-11.4%	40.48	-9.7%	2,741	19.4%	$8,958	$13,536	$12,885	5.1%	$250,740	$233,839	7.2%
YTD	1	$228,246	$226,784	0.6%	5.8%	7,001	10.7%	39.2%	7.8%	2.06	-1.9%	83.27	-11.4%	40.48	-9.7%	2,741	19.4%	$8,958	$13,536	$12,885	5.1%	$250,740	$233,839	7.2%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
1030 - DENVILLE																								
03/24/2018	1	$23,614	$17,638	33.9%	33.9%	408	27.9%	47.8%	-11.9%	1.99	-0.5%	121.10	18.8%	60.70	19.4%	195	12.7%	$14	$1,887	-$695	-371.4%	$25,515	$16,935	50.7%
WTD	1	$69,196	$71,916	-3.8%	-3.8%	1,313	-1.7%	48.1%	-1.2%	1.88	-7.2%	109.66	-0.9%	58.20	6.8%	631	-2.9%	$744	$3,318	$3,164	4.9%	$73,258	$76,506	-4.2%
MTD	1	$142,939	$152,735	-6.4%	-6.4%	2,500	-13.6%	52.2%	18.8%	2.00	-7.2%	109.53	-8.8%	54.74	-1.7%	1,305	2.6%	$4,114	$8,228	$9,627	-14.5%	$155,281	$170,983	-9.2%
QTD	1	$340,937	$370,095	-7.9%	-7.9%	7,365	15.7%	48.4%	-14.0%	2.25	-2.8%	95.74	-7.4%	42.47	-4.7%	3,561	-0.6%	$15,611	$19,686	$19,136	2.9%	$376,234	$408,681	-7.9%
YTD	1	$340,937	$370,095	-7.9%	-7.9%	7,365	15.7%	48.4%	-14.0%	2.25	-2.8%	95.74	-7.4%	42.47	-4.7%	3,561	-0.6%	$15,611	$19,686	$19,136	2.9%	$376,234	$408,681	-7.9%
1046 - HACKENSACK WOMAN																								
03/24/2018	1	$5,988	$6,013	-0.4%	-0.4%	175	-8.9%	26.3%	0.9%	1.93	-2.3%	130.17	8.3%	67.28	10.8%	46	-8.0%	$288	$831	$518	60.5%	$7,107	$6,720	5.8%
WTD	1	$15,548	$21,101	-26.3%	-26.3%	566	-8.7%	23.1%	-7.4%	1.80	-16.9%	118.69	-12.8%	65.88	4.9%	131	-15.5%	$1,179	$2,885	$2,294	25.8%	$19,613	$24,283	-19.2%
MTD	1	$37,909	$40,205	-5.7%	-5.7%	1,517	42.0%	20.1%	-19.6%	1.95	-11.9%	124.29	-17.5%	63.60	-6.3%	305	14.2%	$4,079	$3,333	$2,491	33.8%	$45,321	$48,638	-6.8%
QTD	1	$107,535	$102,511	4.9%	4.9%	4,008	15.2%	26.2%	7.2%	2.39	-6.6%	102.32	-15.1%	42.84	-9.0%	1,051	23.5%	$10,730	$13,801	$8,418	63.9%	$132,065	$123,188	7.2%
YTD	1	$107,535	$102,511	4.9%	4.9%	4,008	15.2%	26.2%	7.2%	2.39	-6.6%	102.32	-15.1%	42.84	-9.0%	1,051	23.5%	$10,730	$13,801	$8,418	63.9%	$132,065	$123,188	7.2%
1052 - SCARSDALE WOMAN																								
03/24/2018	1	$4,592	$4,468	2.8%	2.8%	86	-33.3%	32.6%	23.5%	2.29	-2.9%	164.01	24.8%	71.75	28.5%	28	-17.6%	-$39	$576	$153	276.8%	$5,129	$4,519	13.5%
WTD	1	$14,973	$16,789	-10.8%	-10.8%	408	-27.3%	27.0%	12.9%	2.03	-3.7%	136.12	8.6%	67.14	12.8%	110	-17.9%	$227	$1,970	$667	195.4%	$17,170	$18,665	-8.0%
MTD	1	$40,726	$38,706	5.2%	5.2%	1,144	-8.2%	26.0%	15.1%	2.31	9.6%	137.12	-0.4%	59.28	-9.2%	297	5.7%	$3,314	$3,856	$3,151	22.4%	$47,896	$45,305	5.7%
QTD	1	$93,245	$97,320	-4.2%	-4.2%	3,000	-7.4%	25.5%	-1.0%	2.50	2.7%	121.89	4.5%	48.82	1.7%	765	-8.3%	$10,194	$4,983	$6,982	-28.6%	$108,422	$115,978	-6.5%
YTD	1	$93,245	$97,320	-4.2%	-4.2%	3,000	-7.4%	25.5%	-1.0%	2.50	2.7%	121.89	4.5%	48.82	1.7%	765	-8.3%	$10,194	$4,983	$6,982	-28.6%	$108,422	$115,978	-6.5%
1239 - NORTHERN BLVD																								
03/24/2018	1	$14,845	$15,569	-4.6%	-4.6%	256	12.8%	52.7%	17.4%	1.96	-20.8%	109.97	-28.0%	56.23	-9.0%	135	32.4%	$327	$365	$1,748	-79.1%	$15,538	$15,869	-2.1%
WTD	1	$50,496	$72,850	-30.7%	-30.7%	1,030	-14.2%	44.3%	6.5%	1.90	-19.2%	110.74	-24.1%	58.38	-6.1%	456	-8.6%	$1,680	$3,877	$6,353	-39.0%	$56,052	$86,889	-35.5%
MTD	1	$133,002	$145,537	-8.6%	-8.6%	2,827	-2.2%	40.1%	11.6%	2.06	-10.8%	117.29	-16.3%	56.94	-6.1%	1,134	9.1%	$1,839	$13,599	$12,524	8.6%	$148,439	$181,758	-18.3%
QTD	1	$338,394	$346,786	-2.4%	-2.4%	7,042	-9.2%	45.6%	19.2%	2.28	-1.3%	105.48	-9.8%	46.36	-8.7%	3,208	8.2%	$14,321	$32,225	$34,156	-5.7%	$384,940	$427,225	-9.9%
YTD	1	$338,394	$346,786	-2.4%	-2.4%	7,042	-9.2%	45.6%	19.2%	2.28	-1.3%	105.48	-9.8%	46.36	-8.7%	3,208	8.2%	$14,321	$32,225	$34,156	-5.7%	$384,940	$427,225	-9.9%
106 - PHILADELPHIA-SALLY VAUGHN																								
03/24/2018	11	$117,388	$129,422	-9.3%	-12.6%	3,062	8.4%	37.8%	-1.2%	1.82	-15.5%	101.46	-18.4%	55.85	-3.4%	1,157	7.1%	$860	$7,711	$5,849	31.8%	$125,958	$120,548	4.5%
WTD	11	$352,603	$482,616	-26.9%	-31.1%	10,284	-17.5%	35.4%	0.4%	1.75	-13.0%	96.79	-16.8%	55.32	-4.4%	3,643	-17.2%	$7,854	$28,507	$29,660	-3.9%	$388,963	$565,555	-31.2%
MTD	11	$893,056	$977,717	-8.7%	-13.6%	25,923	-9.0%	32.3%	5.1%	1.92	-5.5%	106.52	-9.8%	55.61	-4.5%	8,384	-4.3%	$34,196	$70,784	$64,621	9.5%	$998,036	$1,212,161	-17.7%
QTD	11	$2,117,878	$2,411,269	-12.2%	-17.1%	65,049	-12.4%	35.9%	2.8%	2.09	-4.2%	90.60	-7.9%	43.34	-3.8%	23,375	-10.0%	$115,971	$153,781	$150,426	2.2%	$2,387,630	$2,920,768	-18.3%
YTD	11	$2,117,878	$2,411,269	-12.2%	-17.1%	65,049	-12.4%	35.9%	2.8%	2.09	-4.2%	90.60	-7.9%	43.34	-3.8%	23,375	-10.0%	$115,971	$153,781	$150,426	2.2%	$2,387,630	$2,920,768	-18.3%
0117 - SPRINGFIELD																								
03/24/2018	1	$9,389	$6,523	43.9%	43.9%	141	0.7%	59.6%	20.9%	1.88	0.6%	111.78	18.2%	59.43	17.5%	84	21.7%	-$94	$52	$413	-87.5%	$9,347	$5,738	62.9%
WTD	1	$22,480	$25,608	-12.2%	-12.2%	637	-2.3%	42.5%	-6.0%	1.69	2.0%	82.95	-4.4%	49.08	-6.3%	271	-8.1%	-$52	$1,025	$1,568	-34.7%	$23,453	$27,691	-15.3%
MTD	1	$47,539	$48,679	-2.3%	-2.3%	1,301	-0.4%	40.3%	-3.3%	1.79	8.0%	90.72	1.4%	50.63	-6.1%	524	-3.7%	$229	$3,962	$3,460	14.5%	$51,730	$55,154	-6.2%
QTD	1	$105,661	$129,514	-18.4%	-18.4%	3,176	-26.8%	43.4%	12.6%	1.95	-0.5%	76.73	-0.9%	39.43	-0.4%	1,377	-17.6%	$3,504	$7,360	$8,770	-16.1%	$116,525	$146,838	-20.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$105,661	$129,514	-18.4%	-18.4%	3,176	-26.8%	43.4%	12.6%	1.95	-0.5%	76.73	-0.9%	39.43	-0.4%	1,377	-17.6%	$3,504	$7,360	$8,770	-16.1%	$116,525	$146,838	-20.6%
0173 - PHILADELPHIA																								
03/24/2018	1	$3,619	$8,071	-55.2%	-55.2%	220	-1.8%	20.5%	-30.6%	1.80	-16.9%	80.41	-34.2%	44.67	-20.8%	45	-31.8%	$96	$410	$577	-29.0%	$4,125	$6,029	-31.6%
WTD	1	$15,649	$27,663	-43.4%	-43.4%	766	-24.5%	20.8%	-17.5%	1.84	-9.1%	98.42	-9.3%	53.59	-0.2%	159	-37.6%	$316	$1,869	$2,330	-19.8%	$17,835	$31,101	-42.7%
MTD	1	$43,773	$59,335	-26.2%	-26.2%	2,215	-7.4%	20.0%	-2.4%	1.96	-8.1%	99.03	-18.4%	50.43	-11.2%	442	-9.6%	$1,317	$5,347	$3,939	35.7%	$50,436	$69,922	-27.9%
QTD	1	$119,722	$143,397	-16.5%	-16.5%	5,235	-15.7%	27.1%	7.9%	2.15	0.7%	84.43	-8.2%	39.21	-8.8%	1,418	-9.1%	$4,857	$11,275	$12,219	-7.7%	$135,853	$171,597	-20.8%
YTD	1	$119,722	$143,397	-16.5%	-16.5%	5,235	-15.7%	27.1%	7.9%	2.15	0.7%	84.43	-8.2%	39.21	-8.8%	1,418	-9.1%	$4,857	$11,275	$12,219	-7.7%	$135,853	$171,597	-20.8%
0234 - DOYLESTOWN																								
03/24/2018	1	$8,265	$8,008	3.2%	3.2%	123	-6.1%	60.2%	17.6%	2.32	-13.5%	111.69	-6.5%	48.05	8.0%	74	10.4%	-$50	$658	$564	16.6%	$8,873	$8,335	6.5%
WTD	1	$25,617	$37,939	-32.5%	-32.5%	436	-31.0%	58.5%	24.5%	1.91	-18.1%	100.46	-21.4%	52.49	-4.0%	255	-14.1%	$639	$2,206	$3,053	-27.7%	$28,462	$41,944	-32.1%
MTD	1	$61,512	$67,650	-9.1%	-9.1%	981	-29.5%	54.0%	39.8%	2.20	-4.2%	116.06	-7.7%	52.85	-3.6%	530	-1.5%	$2,752	$5,629	$6,167	-8.7%	$69,893	$77,988	-10.4%
QTD	1	$135,507	$168,561	-19.6%	-19.6%	2,416	-37.1%	58.4%	39.7%	2.32	-9.7%	95.97	-8.5%	41.34	1.4%	1,412	-12.1%	$6,460	$12,085	$13,436	-10.1%	$154,052	$193,694	-20.5%
YTD	1	$135,507	$168,561	-19.6%	-19.6%	2,416	-37.1%	58.4%	39.7%	2.32	-9.7%	95.97	-8.5%	41.34	1.4%	1,412	-12.1%	$6,460	$12,085	$13,436	-10.1%	$154,052	$193,694	-20.5%
0342 - KING OF PRUSSIA																								
03/24/2018	1	$9,056	$9,560	-5.3%	-5.3%	534	-3.1%	20.0%	3.2%	1.50	-11.0%	84.63	-5.3%	56.25	6.5%	107	0.0%	-$44	$430	$429	0.1%	$9,442	$10,795	-12.5%
WTD	1	$23,967	$43,356	-44.7%	-44.7%	1,422	-29.8%	21.4%	1.3%	1.44	-19.6%	78.58	-22.2%	54.59	-3.3%	305	-28.9%	-$27	$2,802	$518	440.7%	$26,742	$47,392	-43.6%
MTD	1	$64,430	$84,123	-23.4%	-23.4%	3,580	-23.6%	21.4%	14.5%	1.54	-11.5%	84.00	-12.4%	54.56	-1.0%	767	-12.5%	$2,211	$7,696	$3,174	142.5%	$74,337	$96,330	-22.8%
QTD	1	$167,857	$224,443	-25.2%	-25.2%	10,295	-12.6%	22.9%	-1.2%	1.75	-9.4%	71.28	-13.4%	40.63	-4.4%	2,355	-13.6%	$10,112	$13,382	$12,766	4.8%	$191,351	$256,841	-25.5%
YTD	1	$167,857	$224,443	-25.2%	-25.2%	10,295	-12.6%	22.9%	-1.2%	1.75	-9.4%	71.28	-13.4%	40.63	-4.4%	2,355	-13.6%	$10,112	$13,382	$12,766	4.8%	$191,351	$256,841	-25.5%
0420 - BRANDYWINE																								
03/24/2018	1	$15,570	$19,303	-19.3%	-19.3%	326	25.9%	49.1%	-1.5%	1.76	-26.7%	97.31	-35.0%	55.21	-11.3%	160	24.0%	$487	$977	$206	375.0%	$17,035	$15,537	9.6%
WTD	1	$49,422	$66,200	-25.3%	-25.3%	1,096	-10.3%	43.9%	1.0%	1.86	-9.9%	102.75	-17.6%	55.16	-8.5%	481	-9.4%	$1,933	$3,922	$3,612	8.6%	$55,277	$72,392	-23.6%
MTD	1	$122,712	$131,948	-7.0%	-7.0%	2,754	6.3%	37.3%	-6.1%	2.06	-4.1%	119.37	-6.8%	57.94	-2.9%	1,028	-0.2%	$5,815	$8,930	$6,505	37.3%	$137,457	$151,438	-9.2%
QTD	1	$278,367	$326,300	-14.7%	-14.7%	6,321	-3.3%	43.1%	-5.7%	2.28	-3.1%	102.23	-6.4%	44.85	-3.4%	2,723	-8.9%	$17,149	$17,553	$16,713	5.0%	$313,070	$368,220	-15.0%
YTD	1	$278,367	$326,300	-14.7%	-14.7%	6,321	-3.3%	43.1%	-5.7%	2.28	-3.1%	102.23	-6.4%	44.85	-3.4%	2,723	-8.9%	$17,149	$17,553	$16,713	5.0%	$313,070	$368,220	-15.0%
0421 - LANGHORNE																								
03/24/2018	1	$17,156	$16,774	2.3%	2.3%	295	41.8%	55.3%	-17.3%	1.90	-6.9%	105.25	-12.8%	55.34	-6.3%	163	17.3%	$164	$1,128	$644	75.3%	$18,448	$13,090	40.9%
WTD	1	$47,170	$56,383	-16.3%	-16.3%	991	0.3%	48.2%	-10.4%	1.84	-3.4%	98.68	-6.9%	53.66	-3.6%	478	-10.2%	$1,199	$4,760	$2,292	107.7%	$53,129	$62,078	-14.4%
MTD	1	$118,486	$125,586	-5.7%	-5.7%	2,241	-9.8%	48.0%	13.0%	2.07	0.1%	110.12	-7.5%	53.18	-7.6%	1,076	2.0%	$5,479	$10,567	$8,272	27.7%	$134,532	$145,572	-7.6%
QTD	1	$288,123	$316,700	-9.0%	-9.0%	6,016	-12.9%	47.6%	6.4%	2.32	0.0%	100.64	-1.9%	43.37	-1.9%	2,863	-7.3%	$13,563	$21,863	$21,800	0.3%	$323,550	$365,786	-11.5%
YTD	1	$288,123	$316,700	-9.0%	-9.0%	6,016	-12.9%	47.6%	6.4%	2.32	0.0%	100.64	-1.9%	43.37	-1.9%	2,863	-7.3%	$13,563	$21,863	$21,800	0.3%	$323,550	$365,786	-11.5%
0501 - CHADDS FORD																								
03/24/2018	1	$12,968	$19,269	-32.7%	-32.7%	447	14.6%	33.6%	-9.7%	1.61	-29.7%	86.46	-34.9%	53.59	-7.4%	150	3.4%	-$123	$1,084	$387	179.9%	$13,930	$14,957	-6.9%
WTD	1	$41,478	$65,778	-36.9%	-36.9%	1,403	-9.4%	33.3%	-8.3%	1.58	-21.8%	88.82	-24.1%	56.36	-3.0%	467	-16.9%	$715	$1,993	$3,557	-44.0%	$44,187	$71,386	-38.1%
MTD	1	$107,147	$131,919	-18.8%	-18.8%	3,445	-0.9%	31.1%	-3.0%	1.75	-13.2%	99.86	-15.4%	56.96	-2.6%	1,073	-3.9%	$4,310	$6,915	$7,439	-7.0%	$118,372	$149,905	-21.0%
QTD	1	$249,845	$305,777	-18.3%	-18.3%	8,374	-5.6%	34.6%	-1.6%	1.95	-7.5%	86.12	-12.0%	44.24	-4.8%	2,901	-7.2%	$15,588	$15,578	$13,899	12.1%	$281,011	$340,559	-17.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$249,845	$305,777	-18.3%	-18.3%	8,374	-5.6%	34.6%	-1.6%	1.95	-7.5%	86.12	-12.0%	44.24	-4.8%	2,901	-7.2%	$15,588	$15,578	$13,899	12.1%	$281,011	$340,559	-17.5%
0625 - KING OF PRUSSIA WOMAN																								
03/24/2018	1	$4,259	$5,463	-22.0%	-22.0%	149	1.4%	15.4%	-24.4%	2.74	4.0%	185.17	1.7%	67.60	-2.2%	23	-23.3%	$45	$323	$209	54.6%	$4,627	$6,411	-27.8%
WTD	1	$12,102	$20,264	-40.3%	-40.3%	482	-15.3%	13.5%	-35.5%	2.40	-10.2%	186.19	9.3%	77.58	21.7%	65	-45.4%	$444	$738	$1,170	-36.9%	$13,285	$23,115	-42.5%
MTD	1	$33,532	$39,229	-14.5%	-14.5%	1,475	0.0%	14.8%	-11.7%	2.19	-8.6%	153.11	-3.2%	69.86	6.0%	219	-11.7%	$2,656	$1,661	$3,712	-55.3%	$37,848	$46,881	-19.3%
QTD	1	$72,991	$85,176	-14.3%	-14.3%	3,820	-6.3%	17.0%	-1.1%	2.28	-3.9%	112.12	-7.5%	49.15	-3.7%	651	-7.4%	$11,686	$5,090	$7,074	-28.0%	$89,768	$104,352	-14.0%
YTD	1	$72,991	$85,176	-14.3%	-14.3%	3,820	-6.3%	17.0%	-1.1%	2.28	-3.9%	112.12	-7.5%	49.15	-3.7%	651	-7.4%	$11,686	$5,090	$7,074	-28.0%	$89,768	$104,352	-14.0%
1034 - PAOLI																								
03/24/2018	1	$16,052	$12,376	29.7%	29.7%	276	7.4%	49.3%	13.1%	2.10	11.1%	118.03	6.8%	56.12	-3.9%	136	21.4%	$335	$523	$596	-12.1%	$16,910	$14,200	19.1%
WTD	1	$41,560	$64,289	-35.4%	-35.4%	1,006	-30.2%	40.1%	10.2%	1.91	-7.7%	103.13	-15.9%	53.97	-8.9%	403	-23.1%	$1,541	$2,321	$4,618	-49.7%	$45,422	$70,813	-35.9%
MTD	1	$121,148	$134,099	-9.7%	-9.7%	2,678	-14.0%	37.6%	9.1%	2.07	0.9%	120.19	-3.7%	58.05	-4.6%	1,008	-6.2%	$1,895	$6,210	$10,354	-40.0%	$129,253	$155,308	-16.8%
QTD	1	$271,544	$328,852	-17.4%	-17.4%	6,883	-14.6%	38.7%	1.1%	2.16	-0.7%	101.82	-4.3%	47.13	-3.7%	2,667	-13.7%	$12,693	$14,374	$22,402	-35.8%	$298,611	$374,318	-20.2%
YTD	1	$271,544	$328,852	-17.4%	-17.4%	6,883	-14.6%	38.7%	1.1%	2.16	-0.7%	101.82	-4.3%	47.13	-3.7%	2,667	-13.7%	$12,693	$14,374	$22,402	-35.8%	$298,611	$374,318	-20.2%
1086 - NORTH WALES																								
03/24/2018	1	$16,805	$24,075	-30.2%	-30.2%	408	5.7%	41.4%	-7.6%	1.61	-28.4%	99.44	-28.5%	61.78	-0.2%	169	-2.3%	$111	$1,136	$1,824	-37.7%	$18,053	$17,471	3.3%
WTD	1	$53,129	$75,135	-29.3%	-29.3%	1,442	-12.3%	39.9%	3.4%	1.61	-19.6%	92.40	-22.0%	57.25	-3.1%	575	-9.3%	$971	$3,659	$6,942	-47.3%	$57,760	$81,431	-29.1%
MTD	1	$124,072	$155,149	-20.0%	-20.0%	3,497	-3.7%	35.9%	-0.1%	1.78	-11.5%	98.86	-16.9%	55.69	-6.1%	1,255	-3.8%	$5,306	$9,376	$11,598	-19.2%	$138,754	$176,657	-21.5%
QTD	1	$310,438	$382,549	-18.9%	-18.9%	8,405	-6.1%	42.4%	0.0%	2.01	-7.1%	87.03	-13.5%	43.26	-6.9%	3,567	-6.1%	$13,622	$21,698	$21,346	1.6%	$345,757	$422,132	-18.1%
YTD	1	$310,438	$382,549	-18.9%	-18.9%	8,405	-6.1%	42.4%	0.0%	2.01	-7.1%	87.03	-13.5%	43.26	-6.9%	3,567	-6.1%	$13,622	$21,698	$21,346	1.6%	$345,757	$422,132	-18.1%
1254 - HAVERFORD SQUARE																								
03/24/2018	1	$4,249				143		32.2%		1.63		92.36		56.65		46		-$68	$989			$5,170	$7,985	-35.3%
WTD	1	$20,028				603		30.5%		1.80		108.85		60.33		184		$174	$3,211			$23,413	$36,214	-35.3%
MTD	1	$48,706				1,756		26.3%		1.92		105.42		55.03		462		$2,226	$4,492			$55,424	$87,006	-36.3%
QTD	1	$117,824				4,108		35.1%		1.94		81.77		42.09		1,441		$6,735	$13,523			$138,082	$176,431	-21.7%
YTD	1	$117,824				4,108		35.1%		1.94		81.77		42.09		1,441		$6,735	$13,523			$138,082	$176,431	-21.7%
107 - MD/DE-KATHLEEN UMPLEBY																								
03/24/2018	13	$122,539	$149,231	-17.9%	-17.9%	4,015	22.9%	27.9%	-20.2%	1.86	-13.1%	109.31	-16.3%	58.80	-3.7%	1,121	-1.8%	$1,323	$7,547	$3,916	92.7%	$131,408	$133,819	-1.8%
WTD	13	$421,568	$565,775	-25.5%	-25.5%	13,740	-2.4%	27.6%	-15.9%	1.93	-7.6%	111.23	-9.2%	57.50	-1.7%	3,790	-17.9%	$8,546	$31,106	$35,300	-11.9%	$461,221	$616,642	-25.2%
MTD	13	$1,042,772	$1,166,222	-10.6%	-10.6%	33,556	2.7%	26.7%	-6.8%	2.07	-1.2%	116.26	-6.6%	56.06	-5.5%	8,969	-4.2%	$36,045	$84,052	$72,517	15.9%	$1,162,869	$1,335,811	-12.9%
QTD	13	$2,428,794	$2,808,934	-13.5%	-13.5%	78,546	-6.0%	31.9%	-5.0%	2.20	-2.2%	97.06	-3.2%	44.05	-1.1%	25,023	-10.6%	$114,481	$179,480	$162,634	10.4%	$2,722,756	$3,192,220	-14.7%
YTD	13	$2,428,794	$2,808,934	-13.5%	-13.5%	78,546	-6.0%	31.9%	-5.0%	2.20	-2.2%	97.06	-3.2%	44.05	-1.1%	25,023	-10.6%	$114,481	$179,480	$162,634	10.4%	$2,722,756	$3,192,220	-14.7%
0019 - WILMINGTON																								
03/24/2018	1	$9,363	$13,650	-31.4%	-31.4%	185	2.8%	45.4%	-21.4%	2.04	-13.2%	111.47	-15.1%	54.76	-2.1%	84	-19.2%	-$2	$100	$13	687.6%	$9,461	$11,972	-21.0%
WTD	1	$33,612	$56,496	-40.5%	-40.5%	735	-22.4%	43.5%	-10.8%	1.87	-18.0%	105.04	-14.1%	56.11	4.8%	320	-30.7%	$660	$1,988	$2,267	-12.3%	$36,260	$62,795	-42.3%
MTD	1	$87,967	$107,496	-18.2%	-18.2%	1,695	-19.4%	43.5%	3.4%	2.21	1.1%	119.36	-1.7%	54.03	-2.8%	737	-16.7%	$1,110	$5,915	$6,866	-13.8%	$94,993	$124,800	-23.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$199,146	$244,271	-18.5%	-18.5%	4,484	-17.3%	45.4%	-0.3%	2.21	-3.9%	97.91	-1.2%	44.31	2.8%	2,034	-17.5%	$6,409	$14,167	$13,214	7.2%	$219,722	$279,822	-21.5%
YTD	1	$199,146	$244,271	-18.5%	-18.5%	4,484	-17.3%	45.4%	-0.3%	2.21	-3.9%	97.91	-1.2%	44.31	2.8%	2,034	-17.5%	$6,409	$14,167	$13,214	7.2%	$219,722	$279,822	-21.5%
0020 - CHEVY CHASE																								
03/24/2018	1	$11,429	$19,473	-41.3%	-41.3%	194	-50.9%	34.0%	10.1%	2.27	8.3%	173.16	8.5%	76.19	0.2%	66	-45.9%	$353	$9	$373	-97.6%	$11,791	$15,700	-24.9%
WTD	1	$39,779	$64,208	-38.0%	-38.0%	801	-39.4%	33.3%	6.6%	2.22	-0.7%	148.99	-4.2%	67.19	-3.5%	267	-35.4%	$1,709	$1,400	$3,716	-62.3%	$42,888	$67,604	-36.6%
MTD	1	$112,817	$144,223	-21.8%	-21.8%	2,427	-22.0%	33.2%	15.1%	2.22	-6.1%	139.97	-12.8%	63.03	-7.2%	806	-10.2%	$7,401	$7,987	$8,026	-0.5%	$128,205	$160,333	-20.0%
QTD	1	$271,399	$331,293	-18.1%	-18.1%	7,705	-4.9%	33.0%	-3.8%	2.25	-8.6%	106.81	-10.4%	47.37	-2.0%	2,541	-8.5%	$16,919	$14,050	$15,968	-12.0%	$302,368	$370,260	-18.3%
YTD	1	$271,399	$331,293	-18.1%	-18.1%	7,705	-4.9%	33.0%	-3.8%	2.25	-8.6%	106.81	-10.4%	47.37	-2.0%	2,541	-8.5%	$16,919	$14,050	$15,968	-12.0%	$302,368	$370,260	-18.3%
0021 - BALTIMORE																								
03/24/2018	1	$9,504	$12,672	-25.0%	-25.0%	258	-3.7%	34.9%	-0.5%	1.84	-11.5%	105.60	-21.7%	57.25	-11.4%	90	-4.3%	$212	$619	$580	6.8%	$10,335	$12,731	-18.8%
WTD	1	$32,096	$54,207	-40.8%	-40.8%	900	-29.0%	30.8%	-4.1%	1.95	-13.7%	115.87	-13.0%	59.44	0.8%	277	-31.9%	$1,097	$2,791	$3,503	-20.3%	$35,984	$60,710	-40.7%
MTD	1	$88,299	$112,309	-21.4%	-21.4%	2,488	-10.8%	29.5%	-2.0%	2.13	-5.8%	120.30	-10.1%	56.42	-4.6%	734	-12.5%	$3,662	$8,506	$7,625	11.6%	$100,467	$132,125	-24.0%
QTD	1	$223,819	$268,611	-16.7%	-16.7%	6,296	-12.6%	34.2%	1.9%	2.37	-2.0%	103.91	-6.5%	43.85	-4.6%	2,154	-10.9%	$12,905	$15,675	$16,147	-2.9%	$252,399	$307,908	-18.0%
YTD	1	$223,819	$268,611	-16.7%	-16.7%	6,296	-12.6%	34.2%	1.9%	2.37	-2.0%	103.91	-6.5%	43.85	-4.6%	2,154	-10.9%	$12,905	$15,675	$16,147	-2.9%	$252,399	$307,908	-18.0%
0085 - TOWSON																								
03/24/2018	1	$8,648	$7,864	10.0%	10.0%	413	27.1%	24.0%	9.7%	1.61	-18.5%	87.35	-21.1%	54.39	-3.2%	99	39.4%	$117	$890	-$110	-908.8%	$9,655	$6,157	56.8%
WTD	1	$19,727	$24,093	-18.1%	-18.1%	1,345	-8.9%	18.7%	0.2%	1.58	-5.0%	78.28	-10.3%	49.56	-5.6%	252	-8.7%	$633	$3,096	$942	228.8%	$23,456	$27,355	-14.3%
MTD	1	$51,381	$51,211	0.3%	0.3%	3,585	-1.4%	17.8%	8.9%	1.67	4.2%	80.53	-6.6%	48.15	-10.4%	638	7.4%	$3,059	$5,652	$2,454	130.3%	$60,091	$61,093	-1.6%
QTD	1	$120,392	$129,287	-6.9%	-6.9%	8,502	-7.7%	21.3%	-2.3%	1.79	7.6%	66.44	3.3%	37.02	-4.0%	1,812	-9.9%	$9,189	$11,806	$6,211	90.1%	$141,387	$149,038	-5.1%
YTD	1	$120,392	$129,287	-6.9%	-6.9%	8,502	-7.7%	21.3%	-2.3%	1.79	7.6%	66.44	3.3%	37.02	-4.0%	1,812	-9.9%	$9,189	$11,806	$6,211	90.1%	$141,387	$149,038	-5.1%
0131 - ANNAPOLIS																								
03/24/2018	1	$20,082	$20,894	-3.9%	-3.9%	372	-3.4%	45.7%	15.0%	1.85	-20.6%	118.13	-13.5%	63.95	9.0%	170	11.1%	-$17	$253	$293	-13.7%	$20,317	$17,493	16.1%
WTD	1	$65,180	$73,508	-11.3%	-11.3%	1,319	-12.6%	41.8%	8.8%	1.98	-12.7%	118.29	-6.7%	59.85	6.9%	551	-5.0%	$1,143	$3,756	$4,181	-10.2%	$70,079	$79,572	-11.9%
MTD	1	$148,489	$158,863	-6.5%	-6.5%	3,220	-8.1%	37.7%	11.5%	2.09	-8.7%	122.31	-8.8%	58.58	-0.1%	1,214	2.4%	$3,735	$7,912	$11,048	-28.4%	$160,136	$180,811	-11.4%
QTD	1	$331,501	$401,725	-17.5%	-17.5%	7,526	-11.4%	41.6%	-2.2%	2.29	-6.9%	105.78	-4.7%	46.22	2.3%	3,134	-13.4%	$14,102	$21,390	$22,030	-2.9%	$366,994	$449,795	-18.4%
YTD	1	$331,501	$401,725	-17.5%	-17.5%	7,526	-11.4%	41.6%	-2.2%	2.29	-6.9%	105.78	-4.7%	46.22	2.3%	3,134	-13.4%	$14,102	$21,390	$22,030	-2.9%	$366,994	$449,795	-18.4%
0292 - COLUMBIA																								
03/24/2018	1	$16,222	$19,188	-15.5%	-15.5%	764	59.5%	20.7%	-30.2%	1.85	-14.8%	102.67	-24.0%	55.55	-10.8%	158	11.3%	$419	$1,978	$335	490.2%	$18,619	$20,166	-7.7%
WTD	1	$74,822	$83,962	-10.9%	-10.9%	2,040	-7.8%	28.6%	-4.7%	2.11	-0.6%	128.34	1.3%	60.83	1.9%	583	-12.1%	$1,438	$5,249	$6,530	-19.6%	$81,509	$90,874	-10.3%
MTD	1	$163,702	$175,490	-6.7%	-6.7%	5,042	-0.6%	26.0%	1.0%	2.07	-4.5%	124.77	-7.1%	60.25	-2.7%	1,312	0.4%	$6,383	$10,047	$13,071	-23.1%	$180,131	$200,162	-10.0%
QTD	1	$368,667	$421,522	-12.5%	-12.5%	11,724	-7.3%	30.7%	-1.5%	2.21	-2.6%	102.38	-4.3%	46.26	-1.8%	3,601	-8.6%	$18,161	$26,159	$31,094	-15.9%	$412,988	$483,526	-14.6%
YTD	1	$368,667	$421,522	-12.5%	-12.5%	11,724	-7.3%	30.7%	-1.5%	2.21	-2.6%	102.38	-4.3%	46.26	-1.8%	3,601	-8.6%	$18,161	$26,159	$31,094	-15.9%	$412,988	$483,526	-14.6%
0387 - BEL AIR																								
03/24/2018	1	$7,356	$6,298	16.8%	16.8%	168	35.5%	48.8%	2.6%	1.71	-12.4%	89.71	-16.0%	52.54	-4.0%	82	39.0%	$75	$993	$677	46.6%	$8,424	$6,870	22.6%
WTD	1	$25,922	$31,141	-16.8%	-16.8%	571	-4.0%	47.3%	-4.0%	1.87	-7.0%	96.01	-9.7%	51.43	-2.9%	270	-7.8%	$427	$1,305	$1,833	-28.8%	$27,654	$33,800	-18.2%
MTD	1	$63,383	$63,988	-0.9%	-0.9%	1,271	-13.2%	46.7%	13.3%	2.08	4.0%	106.71	0.7%	51.36	-3.1%	594	-1.7%	$1,499	$5,638	$4,076	38.3%	$70,520	$72,968	-3.4%
QTD	1	$145,618	$161,762	-10.0%	-10.0%	3,134	-10.8%	46.3%	-3.3%	2.32	-2.9%	100.29	4.4%	43.20	7.5%	1,452	-13.8%	$4,496	$11,863	$9,130	29.9%	$161,977	$182,836	-11.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$145,618	$161,762	-10.0%	-10.0%	3,134	-10.8%	46.3%	-3.3%	2.32	-2.9%	100.29	4.4%	43.20	7.5%	1,452	-13.8%	$4,496	$11,863	$9,130	29.9%	$161,977	$182,836	-11.4%
0433 - FREDERICK																								
03/24/2018	1	$7,744	$13,933	-44.4%	-44.4%	165	-28.9%	38.8%	2.3%	2.14	-14.8%	121.00	-23.6%	56.53	-10.3%	64	-27.3%	$49	$504	$268	88.2%	$8,297	$9,786	-15.2%
WTD	1	$26,283	$42,670	-38.4%	-38.4%	522	-35.1%	41.0%	5.6%	2.13	-8.6%	122.82	-10.2%	57.77	-1.7%	214	-31.4%	-$121	$1,747	$2,303	-24.2%	$27,909	$46,025	-39.4%
MTD	1	$68,364	$71,859	-4.9%	-4.9%	1,095	-18.8%	45.8%	8.9%	2.40	8.7%	136.18	7.6%	56.73	-1.0%	502	-11.6%	$1,379	$6,318	$2,775	127.7%	$76,061	$80,844	-5.9%
QTD	1	$153,931	$174,904	-12.0%	-12.0%	3,273	-20.7%	41.5%	2.6%	2.52	4.1%	113.43	8.1%	45.08	3.8%	1,357	-18.6%	$4,320	$11,555	$11,032	4.7%	$169,807	$199,476	-14.9%
YTD	1	$153,931	$174,904	-12.0%	-12.0%	3,273	-20.7%	41.5%	2.6%	2.52	4.1%	113.43	8.1%	45.08	3.8%	1,357	-18.6%	$4,320	$11,555	$11,032	4.7%	$169,807	$199,476	-14.9%
0468 - EASTON																								
03/24/2018	1	$5,802	$6,415	-9.6%	-9.6%	107	-9.3%	42.1%	-14.4%	2.24	15.2%	128.93	16.6%	57.44	1.2%	45	-22.4%	$43	$450	$365	23.5%	$6,295	$7,057	-10.8%
WTD	1	$22,834	$32,584	-29.9%	-29.9%	552	-7.8%	38.8%	-14.9%	1.94	-7.8%	106.70	-10.6%	55.02	-3.1%	214	-21.6%	$413	$2,516	$2,123	18.5%	$25,763	$34,960	-26.3%
MTD	1	$53,745	$61,071	-12.0%	-12.0%	1,444	2.6%	33.0%	-10.5%	2.16	6.4%	112.91	-4.2%	52.28	-10.0%	476	-8.1%	$1,567	$5,056	$3,600	40.4%	$60,367	$68,630	-12.0%
QTD	1	$120,840	$137,183	-11.9%	-11.9%	3,296	-8.3%	40.0%	2.0%	2.20	2.6%	91.68	-5.8%	41.68	-8.2%	1,318	-6.5%	$4,112	$9,992	$8,135	22.8%	$134,944	$155,477	-13.2%
YTD	1	$120,840	$137,183	-11.9%	-11.9%	3,296	-8.3%	40.0%	2.0%	2.20	2.6%	91.68	-5.8%	41.68	-8.2%	1,318	-6.5%	$4,112	$9,992	$8,135	22.8%	$134,944	$155,477	-13.2%
0492 - DOVER																								
03/24/2018	1	$3,960	$4,756	-16.8%	-16.8%	88	44.3%	48.9%	-12.3%	1.70	-28.7%	92.08	-34.2%	54.24	-7.6%	43	26.5%	-$20	$335	$247	35.8%	$4,274	$4,142	3.2%
WTD	1	$13,255	$18,842	-29.7%	-29.7%	342	-3.4%	43.6%	-1.8%	1.88	-8.7%	88.96	-25.9%	47.34	-18.9%	149	-5.1%	$202	$1,741	$1,396	24.7%	$15,197	$19,785	-23.2%
MTD	1	$33,757	$37,465	-9.9%	-9.9%	855	-5.9%	36.8%	7.0%	2.21	3.5%	107.17	-10.5%	48.50	-13.5%	315	0.6%	$330	$4,095	$1,858	120.4%	$38,182	$41,215	-7.4%
QTD	1	$78,916	$91,200	-13.5%	-13.5%	2,115	-6.7%	39.4%	-5.1%	2.29	-3.1%	94.62	-2.3%	41.27	0.9%	834	-11.5%	$2,411	$9,485	$4,694	102.1%	$90,811	$101,806	-10.8%
YTD	1	$78,916	$91,200	-13.5%	-13.5%	2,115	-6.7%	39.4%	-5.1%	2.29	-3.1%	94.62	-2.3%	41.27	0.9%	834	-11.5%	$2,411	$9,485	$4,694	102.1%	$90,811	$101,806	-10.8%
1032 - WILMINGTON WOMAN																								
03/24/2018	1	$6,196	$4,631	33.8%	33.8%	85	46.6%	36.5%	-21.7%	2.61	-0.6%	199.87	16.5%	76.49	17.3%	31	14.8%	$12	$102	-$143	-171.2%	$6,309	$4,947	27.5%
WTD	1	$15,574	$17,962	-13.3%	-13.3%	255	-28.0%	34.9%	22.3%	2.73	6.9%	174.99	-1.6%	64.09	-7.9%	89	-11.9%	$306	$580	$2,115	-72.6%	$16,460	$20,656	-20.3%
MTD	1	$43,023	$41,621	3.4%	3.4%	720	-20.3%	34.4%	28.5%	2.90	11.2%	173.48	0.9%	59.84	-9.3%	248	2.5%	$2,397	$4,887	$4,673	4.6%	$50,307	$50,481	-0.3%
QTD	1	$95,966	$102,462	-6.3%	-6.3%	1,849	-20.7%	34.1%	13.4%	3.06	5.4%	152.33	4.2%	49.85	-1.1%	630	-10.1%	$8,405	$9,625	$9,300	3.5%	$113,996	$121,332	-6.0%
YTD	1	$95,966	$102,462	-6.3%	-6.3%	1,849	-20.7%	34.1%	13.4%	3.06	5.4%	152.33	4.2%	49.85	-1.1%	630	-10.1%	$8,405	$9,625	$9,300	3.5%	$113,996	$121,332	-6.0%
1102 - SALISBURY																								
03/24/2018	1	$3,926	$4,712	-16.7%	-16.7%	73	-16.1%	60.3%	16.5%	1.64	-11.3%	89.22	-14.8%	54.52	-4.0%	44	-2.2%	$90	$558	-$100	-660.6%	$4,574	$4,368	4.7%
WTD	1	$15,756	$18,504	-14.8%	-14.8%	318	-10.4%	52.5%	-1.9%	1.71	-3.2%	94.35	-3.1%	55.28	0.1%	167	-12.1%	$438	$2,094	$585	257.8%	$18,288	$20,319	-10.0%
MTD	1	$37,204	$43,128	-13.7%	-13.7%	741	-8.9%	47.6%	0.9%	1.93	-5.1%	105.39	-6.2%	54.47	-1.1%	353	-8.1%	$887	$4,578	$1,488	207.6%	$42,668	$50,213	-15.0%
QTD	1	$89,391	$98,707	-9.4%	-9.4%	1,828	-8.0%	53.1%	2.7%	2.15	-4.0%	92.16	-4.1%	42.81	-0.1%	970	-5.6%	$2,787	$9,114	$4,514	101.9%	$101,292	$115,263	-12.1%
YTD	1	$89,391	$98,707	-9.4%	-9.4%	1,828	-8.0%	53.1%	2.7%	2.15	-4.0%	92.16	-4.1%	42.81	-0.1%	970	-5.6%	$2,787	$9,114	$4,514	101.9%	$101,292	$115,263	-12.1%
1226 - MONTGOMERY MALL																								
03/24/2018	1	$12,307	$14,746	-16.5%	-16.5%	1,143	106.3%	12.7%	-51.5%	1.57	-12.0%	84.88	-16.5%	53.98	-5.2%	145	0.0%	-$8	$758	$1,119	-32.3%	$13,057	$12,430	5.0%
WTD	1	$36,728	$47,599	-22.8%	-22.8%	4,040	77.0%	10.8%	-49.5%	1.61	-0.6%	84.05	-13.7%	52.32	-13.2%	437	-10.6%	$201	$2,844	$3,805	-25.3%	$39,773	$52,187	-23.8%
MTD	1	$90,641	$97,499	-7.0%	-7.0%	8,973	59.9%	11.6%	-36.7%	1.67	5.9%	87.15	-8.1%	52.24	-13.2%	1,040	1.2%	$2,637	$7,461	$4,957	50.5%	$100,739	$112,135	-10.2%
QTD	1	$229,209	$246,008	-6.8%	-6.8%	16,814	15.0%	18.9%	-17.0%	1.82	3.4%	71.94	-2.3%	39.44	-5.5%	3,186	-4.6%	$10,265	$14,599	$11,166	30.7%	$254,073	$275,680	-7.8%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$229,209	$246,008	-6.8%	-6.8%	16,814	15.0%	18.9%	-17.0%	1.82	3.4%	71.94	-2.3%	39.44	-5.5%	3,186	-4.6%	$10,265	$14,599	$11,166	30.7%	$254,073	$275,680	-7.8%
108 - CENTRAL PA-HEATHER RICHMOND																								
03/24/2018	11	$93,898	$104,782	-10.4%	-10.4%	2,102	11.5%	42.0%	-10.9%	2.00	-5.9%	106.46	-9.8%	53.35	-4.1%	882	-0.7%	$509	$5,739	$2,769	107.3%	$100,146	$89,044	12.5%
WTD	11	$320,434	$405,248	-20.9%	-20.9%	7,928	-7.7%	40.8%	-6.0%	1.87	-6.1%	99.17	-8.9%	53.17	-3.0%	3,231	-13.2%	$5,335	$29,213	$24,835	17.6%	$354,981	$442,902	-19.9%
MTD	11	$727,118	$733,570	-0.9%	-0.9%	18,878	9.9%	35.6%	-5.6%	2.05	1.5%	108.28	-4.5%	52.95	-5.9%	6,715	3.8%	$22,691	$66,711	$46,978	42.0%	$816,519	$836,164	-2.3%
QTD	11	$1,645,087	$1,845,459	-10.9%	-10.9%	45,344	1.1%	37.8%	-8.9%	2.26	-0.9%	96.00	-3.2%	42.55	-2.3%	17,136	-7.9%	$75,902	$139,705	$111,755	25.0%	$1,860,693	$2,094,657	-11.2%
YTD	11	$1,645,087	$1,845,459	-10.9%	-10.9%	45,344	1.1%	37.8%	-8.9%	2.26	-0.9%	96.00	-3.2%	42.55	-2.3%	17,136	-7.9%	$75,902	$139,705	$111,755	25.0%	$1,860,693	$2,094,657	-11.2%
0221 - LANCASTER																								
03/24/2018	1	$10,882	$14,069	-22.7%	-22.7%	244	3.4%	47.5%	3.9%	2.00	-13.3%	93.81	-28.0%	46.91	-17.0%	116	7.4%	-$27	$1,030	$195	427.0%	$11,886	$13,418	-11.4%
WTD	1	$39,196	$59,859	-34.5%	-34.5%	1,011	-8.7%	39.8%	-10.2%	1.92	-12.4%	97.50	-20.2%	50.77	-8.9%	402	-18.0%	-$90	$5,309	$3,904	36.0%	$44,415	$64,649	-31.3%
MTD	1	$90,718	$107,385	-15.5%	-15.5%	2,471	23.2%	33.1%	-25.3%	2.05	-1.9%	111.04	-8.3%	54.29	-6.5%	817	-7.9%	$1,447	$10,588	$8,517	24.3%	$102,753	$120,806	-14.9%
QTD	1	$209,406	$251,248	-16.7%	-16.7%	5,774	8.5%	36.7%	-18.2%	2.26	-2.0%	98.82	-6.0%	43.68	-4.1%	2,119	-11.3%	$8,249	$21,080	$18,141	16.2%	$238,735	$280,061	-14.8%
YTD	1	$209,406	$251,248	-16.7%	-16.7%	5,774	8.5%	36.7%	-18.2%	2.26	-2.0%	98.82	-6.0%	43.68	-4.1%	2,119	-11.3%	$8,249	$21,080	$18,141	16.2%	$238,735	$280,061	-14.8%
0230 - CAMP HILL																								
03/24/2018	1	$12,026	$9,830	22.3%	22.3%	218	35.4%	44.5%	-14.7%	2.23	16.2%	123.98	5.9%	55.68	-8.8%	97	15.5%	$227	$551	$42	1201.2%	$12,805	$8,168	56.8%
WTD	1	$34,252	$38,788	-11.7%	-11.7%	697	-4.1%	43.8%	-13.1%	2.05	6.7%	112.30	6.0%	54.89	-0.7%	305	-16.7%	$1,009	$1,750	$2,512	-30.3%	$37,010	$42,259	-12.4%
MTD	1	$75,824	$66,496	14.0%	14.0%	1,459	-0.3%	43.6%	3.3%	2.20	13.9%	119.22	10.8%	54.12	-2.7%	636	2.9%	$2,362	$5,869	$4,500	30.4%	$84,055	$75,265	11.7%
QTD	1	$161,450	$178,532	-9.6%	-9.6%	3,709	-2.9%	43.5%	-12.4%	2.29	2.2%	99.97	6.3%	43.64	4.0%	1,615	-15.0%	$6,758	$10,679	$8,272	29.1%	$178,886	$198,908	-10.1%
YTD	1	$161,450	$178,532	-9.6%	-9.6%	3,709	-2.9%	43.5%	-12.4%	2.29	2.2%	99.97	6.3%	43.64	4.0%	1,615	-15.0%	$6,758	$10,679	$8,272	29.1%	$178,886	$198,908	-10.1%
0244 - CLARKS SUMMIT																								
03/24/2018	1	$4,827	$6,368	-24.2%	-24.2%	133	29.1%	46.6%	-15.8%	1.81	-12.0%	77.85	-30.3%	43.09	-20.8%	62	8.8%	-$143	$88	$510	-82.7%	$4,771	$5,304	-10.0%
WTD	1	$21,257	$24,963	-14.8%	-14.8%	579	12.6%	44.0%	-3.7%	1.67	-10.2%	83.36	-21.5%	49.78	-12.7%	255	8.5%	-$75	$1,163	$1,920	-39.5%	$22,345	$27,377	-18.4%
MTD	1	$44,075	$43,795	0.6%	0.6%	1,258	26.9%	37.8%	-5.3%	1.86	-5.0%	92.79	-16.3%	49.80	-11.9%	475	20.3%	$1,511	$1,365	$2,057	-33.6%	$46,950	$49,937	-6.0%
QTD	1	$102,315	$111,051	-7.9%	-7.9%	2,990	0.2%	38.5%	-1.0%	2.19	-2.3%	88.97	-7.1%	40.70	-4.9%	1,150	-0.8%	$4,115	$5,655	$7,506	-24.7%	$112,085	$129,023	-13.1%
YTD	1	$102,315	$111,051	-7.9%	-7.9%	2,990	0.2%	38.5%	-1.0%	2.19	-2.3%	88.97	-7.1%	40.70	-4.9%	1,150	-0.8%	$4,115	$5,655	$7,506	-24.7%	$112,085	$129,023	-13.1%
0256 - BETHLEHEM																								
03/24/2018	1	$7,825	$8,422	-7.1%	-7.1%	197	23.9%	43.7%	-7.5%	1.83	-17.0%	90.99	-19.0%	49.84	-2.4%	86	14.7%	$41	$1,331	-$31	-4398.0%	$9,197	$7,768	18.4%
WTD	1	$33,663	$37,795	-10.9%	-10.9%	745	-5.7%	48.1%	9.4%	1.83	-8.1%	94.03	-13.7%	51.32	-6.0%	358	3.2%	$469	$4,123	$1,597	158.1%	$38,255	$41,204	-7.2%
MTD	1	$80,552	$74,712	7.8%	7.8%	1,712	-1.7%	43.5%	15.2%	2.08	2.4%	108.27	-4.8%	52.17	-7.1%	744	13.2%	$2,222	$6,592	$3,108	112.1%	$89,366	$85,239	4.8%
QTD	1	$173,918	$203,772	-14.7%	-14.7%	4,335	-1.9%	43.2%	-6.6%	2.23	-3.1%	92.95	-6.9%	41.75	-3.9%	1,871	-8.4%	$10,596	$13,066	$11,793	10.8%	$197,580	$230,707	-14.4%
YTD	1	$173,918	$203,772	-14.7%	-14.7%	4,335	-1.9%	43.2%	-6.6%	2.23	-3.1%	92.95	-6.9%	41.75	-3.9%	1,871	-8.4%	$10,596	$13,066	$11,793	10.8%	$197,580	$230,707	-14.4%
0333 - STATE COLLEGE																								
03/24/2018	1	$3,768	$5,084	-25.9%	-25.9%	112	-1.8%	40.2%	-16.7%	1.47	-23.2%	83.73	-9.4%	57.09	17.9%	45	-18.2%	-$109	$206	-$199	-203.6%	$3,864	$4,465	-13.5%
WTD	1	$16,860	$23,573	-28.5%	-28.5%	496	-5.2%	37.5%	-19.6%	1.64	-12.3%	90.64	-6.2%	55.28	6.9%	186	-23.8%	$186	$2,281	$883	158.4%	$19,326	$25,930	-25.5%
MTD	1	$42,921	$44,119	-2.7%	-2.7%	1,167	3.9%	36.2%	-4.4%	1.91	0.8%	101.71	-2.0%	53.12	-2.8%	422	-0.7%	$1,108	$5,575	$3,784	47.3%	$49,604	$50,882	-2.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$105,075	$117,504	-10.6%	-10.6%	2,801	-9.0%	42.3%	1.7%	2.21	-4.7%	88.67	-3.3%	40.06	1.5%	1,185	-7.5%	$3,824	$10,997	$8,631	27.4%	$119,896	$135,087	-11.2%
YTD	1	$105,075	$117,504	-10.6%	-10.6%	2,801	-9.0%	42.3%	1.7%	2.21	-4.7%	88.67	-3.3%	40.06	1.5%	1,185	-7.5%	$3,824	$10,997	$8,631	27.4%	$119,896	$135,087	-11.2%
0345 - WILKES-BARRE																								
03/24/2018	1	$8,650	$7,848	10.2%	10.2%	137	-4.2%	54.0%	-5.8%	2.18	18.1%	116.90	22.1%	53.73	3.4%	74	-9.8%	$84	$446	$684	-34.8%	$9,180	$6,442	42.5%
WTD	1	$32,459	$31,557	2.9%	2.9%	682	-22.4%	45.3%	10.3%	1.86	6.0%	105.05	20.2%	56.35	13.4%	309	-14.4%	$817	$2,211	$2,489	-11.2%	$35,488	$35,012	1.4%
MTD	1	$58,218	$57,353	1.5%	1.5%	1,533	4.2%	37.3%	-10.0%	1.94	6.5%	101.78	8.3%	52.50	1.7%	572	-6.2%	$2,047	$4,746	$4,296	10.5%	$65,011	$66,540	-2.3%
QTD	1	$126,028	$142,802	-11.7%	-11.7%	3,951	11.4%	35.1%	-21.6%	2.18	3.2%	90.99	1.1%	41.70	-2.0%	1,385	-12.7%	$4,469	$11,039	$11,051	-0.1%	$141,536	$164,964	-14.2%
YTD	1	$126,028	$142,802	-11.7%	-11.7%	3,951	11.4%	35.1%	-21.6%	2.18	3.2%	90.99	1.1%	41.70	-2.0%	1,385	-12.7%	$4,469	$11,039	$11,051	-0.1%	$141,536	$164,964	-14.2%
0398 - ALLENTOWN																								
03/24/2018	1	$9,131	$8,653	5.5%	5.5%	176	117.3%	47.7%	-44.8%	1.92	-12.9%	108.71	-12.1%	56.72	0.9%	84	20.0%	-$11	$745	$176	322.3%	$9,865	$7,284	35.4%
WTD	1	$27,972	$38,154	-26.7%	-26.7%	666	24.5%	44.4%	-31.3%	1.82	-8.8%	94.50	-14.3%	51.90	-6.0%	296	-14.5%	$225	$1,835	$2,676	-31.4%	$30,032	$41,614	-27.8%
MTD	1	$66,414	$69,512	-4.5%	-4.5%	1,524	53.5%	41.0%	-32.1%	2.08	-0.8%	106.26	-8.3%	51.09	-7.5%	625	4.2%	$1,602	$5,199	$5,185	0.3%	$73,215	$79,303	-7.7%
QTD	1	$160,647	$177,138	-9.3%	-9.3%	3,528	14.7%	45.0%	-23.1%	2.35	1.3%	101.23	2.9%	43.00	1.6%	1,587	-11.9%	$5,017	$10,730	$11,941	-10.1%	$176,394	$200,251	-11.9%
YTD	1	$160,647	$177,138	-9.3%	-9.3%	3,528	14.7%	45.0%	-23.1%	2.35	1.3%	101.23	2.9%	43.00	1.6%	1,587	-11.9%	$5,017	$10,730	$11,941	-10.1%	$176,394	$200,251	-11.9%
0451 - WYOMISSING																								
03/24/2018	1	$8,789	$10,202	-13.9%	-13.9%	259	-5.8%	32.4%	-6.1%	2.07	3.6%	104.63	-2.6%	50.51	-5.9%	84	-11.6%	-$2	$525	$580	-9.6%	$9,312	$9,182	1.4%
WTD	1	$27,525	$40,250	-31.6%	-31.6%	925	-23.2%	32.6%	-5.3%	1.79	-0.1%	91.14	-6.0%	50.88	-6.0%	302	-27.2%	$675	$2,716	$3,017	-10.0%	$30,915	$44,148	-30.0%
MTD	1	$73,858	$73,864	0.0%	0.0%	2,337	-6.6%	30.3%	5.6%	2.03	10.7%	104.17	1.4%	51.29	-8.4%	709	-1.4%	$2,510	$6,354	$4,803	32.3%	$82,721	$84,472	-2.1%
QTD	1	$172,666	$192,424	-10.3%	-10.3%	5,511	-9.9%	32.7%	-1.7%	2.24	5.0%	95.93	1.2%	42.90	-3.6%	1,800	-11.4%	$7,649	$15,985	$10,428	53.3%	$196,299	$216,320	-9.3%
YTD	1	$172,666	$192,424	-10.3%	-10.3%	5,511	-9.9%	32.7%	-1.7%	2.24	5.0%	95.93	1.2%	42.90	-3.6%	1,800	-11.4%	$7,649	$15,985	$10,428	53.3%	$196,299	$216,320	-9.3%
1005 - EAST HARRISBURG																								
03/24/2018	1	$12,531	$19,539	-35.9%	-35.9%	297	-4.5%	34.0%	-14.7%	2.20	-15.4%	124.07	-21.3%	56.44	-7.0%	101	-18.5%	$362	$269	$335	-19.5%	$13,162	$15,478	-15.0%
WTD	1	$37,648	$61,731	-39.0%	-39.0%	803	-28.1%	37.9%	-8.5%	2.16	-5.9%	123.84	-7.3%	57.22	-1.5%	304	-34.2%	$1,347	$2,578	$3,436	-25.0%	$41,573	$66,325	-37.3%
MTD	1	$89,267	$115,070	-22.4%	-22.4%	2,314	-6.3%	31.3%	-4.9%	2.25	-6.7%	123.30	-13.0%	54.83	-6.7%	724	-10.8%	$4,332	$7,799	$7,291	7.0%	$101,398	$129,367	-21.6%
QTD	1	$203,318	$274,523	-25.9%	-25.9%	5,913	-0.8%	32.6%	-14.8%	2.40	-10.4%	105.40	-12.4%	43.94	-2.2%	1,929	-15.4%	$13,291	$15,846	$14,523	9.1%	$232,455	$307,178	-24.3%
YTD	1	$203,318	$274,523	-25.9%	-25.9%	5,913	-0.8%	32.6%	-14.8%	2.40	-10.4%	105.40	-12.4%	43.94	-2.2%	1,929	-15.4%	$13,291	$15,846	$14,523	9.1%	$232,455	$307,178	-24.3%
1084 - WILLIAMSPORT																								
03/24/2018	1	$6,560	$5,873	11.7%	11.7%	75	10.3%	65.3%	8.4%	2.10	-18.7%	133.88	-6.5%	63.69	15.0%	49	19.5%	$73	$50	$119	-58.1%	$6,683	$3,700	80.6%
WTD	1	$19,445	$19,059	2.0%	2.0%	329	2.8%	57.4%	11.4%	1.92	-10.7%	102.88	-10.9%	53.57	-0.2%	189	14.5%	$387	$2,048	$799	156.3%	$21,880	$20,262	8.0%
MTD	1	$39,725	$34,410	15.4%	15.4%	821	30.3%	43.4%	-1.0%	2.05	-5.7%	111.59	-10.5%	54.34	-5.1%	356	29.0%	$1,330	$4,535	$1,844	146.0%	$45,590	$38,225	19.3%
QTD	1	$82,715	$78,184	5.8%	5.8%	1,965	18.5%	45.5%	-8.7%	2.28	-1.2%	92.42	-2.2%	40.45	-1.0%	895	8.2%	$3,276	$9,378	$3,799	146.8%	$95,369	$88,608	7.6%
YTD	1	$82,715	$78,184	5.8%	5.8%	1,965	18.5%	45.5%	-8.7%	2.28	-1.2%	92.42	-2.2%	40.45	-1.0%	895	8.2%	$3,276	$9,378	$3,799	146.8%	$95,369	$88,608	7.6%
1146 - MOOSIC																								
03/24/2018	1	$8,909	$8,895	0.2%	0.2%	254	8.1%	33.1%	-19.9%	1.86	10.5%	106.05	15.7%	57.11	4.6%	84	-13.4%	$14	$499	$356	40.3%	$9,421	$7,835	20.2%
WTD	1	$30,157	$29,519	2.2%	2.2%	995	14.4%	32.7%	-2.7%	1.74	-6.9%	92.79	-8.2%	53.28	-1.4%	325	11.3%	$385	$3,200	$1,603	99.7%	$33,742	$34,123	-1.1%
MTD	1	$65,546	$46,855	39.9%	39.9%	2,282	27.6%	27.8%	5.4%	1.91	8.5%	103.22	4.0%	53.90	-4.2%	635	34.5%	$2,220	$8,090	$1,592	408.0%	$75,856	$56,128	35.1%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$147,549	$118,282	24.7%	24.7%	4,867	-0.1%	32.9%	21.5%	2.13	13.6%	92.22	2.8%	43.27	-9.5%	1,600	21.4%	$8,658	$15,251	$5,671	168.9%	$171,459	$143,550	19.4%
YTD	1	$147,549	$118,282	24.7%	24.7%	4,867	-0.1%	32.9%	21.5%	2.13	13.6%	92.22	2.8%	43.27	-9.5%	1,600	21.4%	$8,658	$15,251	$5,671	168.9%	$171,459	$143,550	19.4%
109 - SO/CENTRLNJ-BETHANY MCPHILEMY																								
03/24/2018	10	$110,013	$93,685	17.4%	17.4%	2,729	30.6%	38.9%	-5.8%	1.94	-4.0%	103.59	-4.6%	53.30	-0.6%	1,062	23.1%	$1,148	$6,372	$3,847	65.6%	$117,533	$92,189	27.5%
WTD	10	$322,326	$405,274	-20.5%	-20.5%	9,354	-3.3%	35.9%	-8.8%	1.81	-8.4%	96.07	-9.8%	53.22	-1.6%	3,355	-11.8%	$5,005	$26,135	$26,907	-2.9%	$353,466	$444,379	-20.5%
MTD	10	$769,183	$813,874	-5.5%	-5.5%	22,610	3.9%	32.7%	-3.6%	1.98	0.0%	104.01	-5.7%	52.63	-5.7%	7,395	0.2%	$27,560	$65,754	$59,408	10.7%	$862,496	$937,166	-8.0%
QTD	10	$1,809,817	$1,999,819	-9.5%	-9.5%	55,102	-1.5%	36.3%	-4.3%	2.14	-1.8%	90.59	-4.0%	42.30	-2.2%	19,979	-5.8%	$87,473	$135,476	$132,463	2.3%	$2,032,766	$2,288,865	-11.2%
YTD	10	$1,809,817	$1,999,819	-9.5%	-9.5%	55,102	-1.5%	36.3%	-4.3%	2.14	-1.8%	90.59	-4.0%	42.30	-2.2%	19,979	-5.8%	$87,473	$135,476	$132,463	2.3%	$2,032,766	$2,288,865	-11.2%
0022 - CHERRY HILL																								
03/24/2018	1	$12,025	$12,968	-7.3%	-7.3%	243	24.0%	43.6%	-17.8%	2.16	-9.8%	113.45	-9.0%	52.51	0.8%	106	1.9%	$131	$1,024	$338	202.5%	$13,180	$10,797	22.1%
WTD	1	$33,187	$44,734	-25.8%	-25.8%	866	-6.4%	40.2%	-9.6%	1.78	-13.6%	95.36	-12.4%	53.61	1.4%	348	-15.3%	$649	$2,641	$1,738	52.0%	$36,477	$49,476	-26.3%
MTD	1	$81,022	$89,080	-9.0%	-9.0%	2,159	0.4%	38.0%	-1.0%	1.92	0.5%	98.69	-8.5%	51.41	-9.0%	821	-0.6%	$5,015	$8,005	$8,363	-4.3%	$94,042	$103,295	-9.0%
QTD	1	$179,267	$212,029	-15.5%	-15.5%	6,165	14.0%	35.2%	-18.4%	2.01	-5.3%	82.57	-9.1%	41.00	-4.0%	2,171	-6.9%	$12,079	$17,019	$16,267	4.6%	$208,365	$245,162	-15.0%
YTD	1	$179,267	$212,029	-15.5%	-15.5%	6,165	14.0%	35.2%	-18.4%	2.01	-5.3%	82.57	-9.1%	41.00	-4.0%	2,171	-6.9%	$12,079	$17,019	$16,267	4.6%	$208,365	$245,162	-15.0%
0062 - MT LAUREL																								
03/24/2018	1	$6,720	$3,467	93.8%	93.8%	162	31.7%	40.7%	4.4%	2.06	23.6%	101.82	40.9%	49.41	14.0%	66	37.5%	$18	$274	$441	-37.9%	$7,012	$4,941	41.9%
WTD	1	$18,721	$20,322	-7.9%	-7.9%	615	-2.7%	31.9%	-13.6%	1.87	1.0%	95.52	9.5%	51.01	8.4%	196	-15.9%	$194	$1,319	$1,539	-14.3%	$20,234	$22,195	-8.8%
MTD	1	$38,289	$44,200	-13.4%	-13.4%	1,340	-4.0%	30.9%	-7.0%	1.85	-4.0%	92.49	-2.9%	50.05	1.1%	414	-10.8%	$1,590	$3,308	$3,299	0.3%	$43,188	$50,955	-15.2%
QTD	1	$93,750	$104,386	-10.2%	-10.2%	3,147	-13.1%	37.0%	3.5%	2.07	0.8%	80.47	-0.2%	38.80	-1.0%	1,165	-10.0%	$4,595	$6,570	$6,803	-3.4%	$104,915	$120,749	-13.1%
YTD	1	$93,750	$104,386	-10.2%	-10.2%	3,147	-13.1%	37.0%	3.5%	2.07	0.8%	80.47	-0.2%	38.80	-1.0%	1,165	-10.0%	$4,595	$6,570	$6,803	-3.4%	$104,915	$120,749	-13.1%
0084 - SHREWSBURY																								
03/24/2018	1	$15,994	$14,719	8.7%	8.7%	355	10.9%	37.5%	-7.1%	2.08	2.5%	120.26	5.4%	57.74	2.8%	133	3.1%	$415	$1,396	$788	77.1%	$17,805	$14,389	23.7%
WTD	1	$53,607	$68,575	-21.8%	-21.8%	1,532	-11.2%	33.4%	-8.3%	1.85	-4.9%	104.91	-3.9%	56.67	1.0%	511	-18.6%	$1,956	$4,698	$6,374	-26.3%	$60,262	$77,277	-22.0%
MTD	1	$132,704	$130,584	1.6%	1.6%	3,933	0.9%	28.7%	-3.3%	2.03	3.7%	117.64	4.1%	57.90	0.4%	1,128	-2.4%	$3,722	$13,157	$9,616	36.8%	$149,582	$154,408	-3.1%
QTD	1	$307,125	$305,262	0.6%	0.6%	9,273	-2.7%	31.6%	-3.6%	2.16	-0.4%	104.82	7.3%	48.48	7.7%	2,930	-6.3%	$14,796	$24,931	$21,394	16.5%	$346,852	$359,161	-3.4%
YTD	1	$307,125	$305,262	0.6%	0.6%	9,273	-2.7%	31.6%	-3.6%	2.16	-0.4%	104.82	7.3%	48.48	7.7%	2,930	-6.3%	$14,796	$24,931	$21,394	16.5%	$346,852	$359,161	-3.4%
0285 - SEA GIRT																								
03/24/2018	1	$14,390	$13,511	6.5%	6.5%	344	8.2%	43.0%	19.0%	1.85	-5.8%	97.23	-17.2%	52.52	-12.2%	148	28.7%	$407	$1,116	$106	953.5%	$15,913	$13,056	21.9%
WTD	1	$50,454	$59,922	-15.8%	-15.8%	1,369	-14.8%	36.0%	2.9%	1.87	-0.8%	102.34	-4.0%	54.84	-3.3%	493	-12.3%	$337	$2,893	$4,589	-37.0%	$53,683	$65,383	-17.9%
MTD	1	$113,845	$118,706	-4.1%	-4.1%	3,536	-1.9%	32.0%	6.3%	1.87	-2.3%	100.75	-8.1%	53.85	-5.9%	1,130	4.3%	$4,932	$6,188	$7,011	-11.7%	$124,965	$135,908	-8.1%
QTD	1	$264,743	$297,371	-11.0%	-11.0%	8,618	-0.2%	35.4%	-1.2%	1.99	-4.6%	86.66	-9.7%	43.51	-5.3%	3,055	-1.5%	$12,702	$14,131	$16,273	-13.2%	$291,576	$330,283	-11.7%
YTD	1	$264,743	$297,371	-11.0%	-11.0%	8,618	-0.2%	35.4%	-1.2%	1.99	-4.6%	86.66	-9.7%	43.51	-5.3%	3,055	-1.5%	$12,702	$14,131	$16,273	-13.2%	$291,576	$330,283	-11.7%
0382 - LINWOOD																								
03/24/2018	1	$7,438	$6,048	23.0%	23.0%	374	222.4%	20.6%	-62.1%	1.88	3.2%	96.59	0.6%	51.29	-2.5%	77	22.2%	$69	$463	$255	81.5%	$7,970	$5,875	35.7%
WTD	1	$24,071	$28,399	-15.2%	-15.2%	825	39.8%	30.3%	-34.0%	1.90	-8.0%	96.28	-8.1%	50.57	-0.1%	250	-7.7%	$636	$1,683	$3,011	-44.1%	$26,390	$32,077	-17.7%
MTD	1	$57,993	$58,230	-0.4%	-0.4%	1,606	22.2%	33.2%	-16.6%	2.16	0.1%	108.80	-2.3%	50.34	-2.4%	533	1.9%	$2,029	$6,373	$7,499	-15.0%	$66,395	$69,233	-4.1%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$134,526	$139,771	-3.8%	-3.8%	3,657	4.6%	39.2%	-9.7%	2.29	-0.1%	93.75	1.9%	41.03	2.0%	1,435	-5.5%	$5,175	$11,973	$11,680	2.5%	$151,674	$162,893	-6.9%
YTD	1	$134,526	$139,771	-3.8%	-3.8%	3,657	4.6%	39.2%	-9.7%	2.29	-0.1%	93.75	1.9%	41.03	2.0%	1,435	-5.5%	$5,175	$11,973	$11,680	2.5%	$151,674	$162,893	-6.9%
0648 - CHESTER COMMONS																								
03/24/2018	1	$10,023	$6,927	44.7%	44.7%	179	34.6%	50.8%	9.1%	1.95	-10.7%	110.15	-1.4%	56.63	10.4%	91	46.8%	-$95	$664	$139	377.9%	$10,593	$7,845	35.0%
WTD	1	$31,677	$31,026	2.1%	2.1%	669	2.5%	46.5%	0.9%	1.81	-8.7%	101.85	-1.2%	56.36	8.3%	311	3.3%	$258	$2,879	$903	218.9%	$34,814	$32,812	6.1%
MTD	1	$63,239	$62,564	1.1%	1.1%	1,448	-8.9%	40.3%	6.8%	2.03	3.3%	108.47	3.9%	53.32	0.6%	583	-2.7%	$1,561	$4,014	$2,803	43.2%	$68,815	$69,573	-1.1%
QTD	1	$139,884	$159,452	-12.3%	-12.3%	3,211	-15.1%	45.4%	-1.0%	2.25	1.6%	95.88	4.4%	42.58	2.8%	1,459	-16.0%	$6,826	$10,297	$7,443	38.3%	$157,007	$179,359	-12.5%
YTD	1	$139,884	$159,452	-12.3%	-12.3%	3,211	-15.1%	45.4%	-1.0%	2.25	1.6%	95.88	4.4%	42.58	2.8%	1,459	-16.0%	$6,826	$10,297	$7,443	38.3%	$157,007	$179,359	-12.5%
1021 - MARLTON																								
03/24/2018	1	$17,190	$14,183	21.2%	21.2%	415	21.0%	41.0%	17.1%	1.89	-11.1%	101.12	-14.5%	53.55	-3.7%	170	41.7%	-$263	$874	$1,112	-21.4%	$17,801	$13,697	30.0%
WTD	1	$41,796	$65,206	-35.9%	-35.9%	1,362	-8.6%	33.4%	-10.3%	1.76	-15.6%	91.86	-21.8%	52.24	-7.4%	455	-18.0%	$342	$2,315	$3,379	-31.5%	$44,453	$69,485	-36.0%
MTD	1	$122,661	$139,212	-11.9%	-11.9%	3,673	6.7%	30.2%	-8.4%	2.09	-0.2%	110.51	-9.8%	52.83	-9.6%	1,110	-2.3%	$2,632	$7,833	$9,084	-13.8%	$133,126	$156,309	-14.8%
QTD	1	$294,038	$339,440	-13.4%	-13.4%	8,287	-6.9%	36.4%	1.8%	2.31	-1.0%	97.40	-8.6%	42.17	-7.7%	3,019	-5.2%	$13,190	$15,195	$20,642	-26.4%	$322,423	$380,175	-15.2%
YTD	1	$294,038	$339,440	-13.4%	-13.4%	8,287	-6.9%	36.4%	1.8%	2.31	-1.0%	97.40	-8.6%	42.17	-7.7%	3,019	-5.2%	$13,190	$15,195	$20,642	-26.4%	$322,423	$380,175	-15.2%
1159 - NORTH BRUNSWICK																								
03/24/2018	1	$7,275	$7,144	1.8%	1.8%	213	100.9%	44.6%	-38.6%	1.58	-22.1%	76.58	-17.5%	48.50	5.9%	95	23.4%	$80	-$5	$345	-101.3%	$7,351	$8,114	-9.4%
WTD	1	$24,589	$29,063	-15.4%	-15.4%	649	38.4%	43.0%	-31.4%	1.75	-7.7%	88.13	-10.8%	50.28	-3.5%	279	-5.1%	-$83	$3,056	$3,197	-4.4%	$27,561	$32,243	-14.5%
MTD	1	$57,412	$51,980	10.5%	10.5%	1,366	48.0%	42.8%	-24.1%	2.05	11.6%	98.14	-1.6%	47.92	-11.9%	585	12.3%	$1,927	$6,448	$5,567	15.8%	$65,788	$60,166	9.3%
QTD	1	$151,969	$154,403	-1.6%	-1.6%	3,515	25.9%	48.5%	-19.0%	2.31	1.7%	89.13	-3.4%	38.55	-5.0%	1,705	1.9%	$7,013	$12,306	$10,183	20.8%	$171,288	$175,030	-2.1%
YTD	1	$151,969	$154,403	-1.6%	-1.6%	3,515	25.9%	48.5%	-19.0%	2.31	1.7%	89.13	-3.4%	38.55	-5.0%	1,705	1.9%	$7,013	$12,306	$10,183	20.8%	$171,288	$175,030	-2.1%
1189 - FLEMINGTON																								
03/24/2018	1	$14,796	$9,908	49.3%	49.3%	272	18.3%	47.8%	27.8%	2.11	-3.1%	113.81	-1.2%	54.00	1.9%	130	51.2%	$233	$474	$342	38.7%	$15,503	$8,313	86.5%
WTD	1	$31,237	$36,457	-14.3%	-14.3%	918	15.8%	38.9%	-1.8%	1.70	-19.6%	87.50	-24.6%	51.38	-6.3%	357	13.7%	$208	$3,020	$1,074	181.3%	$34,465	$38,753	-11.1%
MTD	1	$66,838	$72,402	-7.7%	-7.7%	2,103	25.7%	32.5%	-8.2%	1.92	-10.9%	97.72	-20.0%	50.94	-10.1%	684	15.3%	$2,386	$7,030	$2,663	164.0%	$76,254	$80,864	-5.7%
QTD	1	$153,022	$171,749	-10.9%	-10.9%	4,809	6.5%	37.1%	-2.0%	2.11	-6.1%	85.68	-14.6%	40.62	-9.1%	1,786	4.4%	$7,169	$12,610	$12,201	3.3%	$172,800	$197,819	-12.6%
YTD	1	$153,022	$171,749	-10.9%	-10.9%	4,809	6.5%	37.1%	-2.0%	2.11	-6.1%	85.68	-14.6%	40.62	-9.1%	1,786	4.4%	$7,169	$12,610	$12,201	3.3%	$172,800	$197,819	-12.6%
1209 - PRINCETON																								
03/24/2018	1	$4,162	$4,809	-13.5%	-13.5%	172	-15.7%	26.7%	-7.5%	1.76	26.7%	90.47	11.0%	51.38	-12.4%	46	-22.0%	$153	$91	-$19	-575.4%	$4,406	$5,163	-14.7%
WTD	1	$12,988	$21,570	-39.8%	-39.8%	549	-30.1%	28.2%	-5.3%	1.74	1.6%	83.80	-9.1%	48.11	-10.6%	155	-33.8%	$509	$1,630	$1,104	47.7%	$15,128	$24,679	-38.7%
MTD	1	$35,179	$46,916	-25.0%	-25.0%	1,446	-18.1%	28.1%	4.0%	1.71	-4.4%	86.43	-11.9%	50.47	-7.9%	407	-14.9%	$1,765	$3,398	$3,501	-2.9%	$40,342	$56,456	-28.5%
QTD	1	$91,493	$115,956	-21.1%	-21.1%	4,420	-15.8%	28.4%	-2.1%	1.86	-3.8%	72.96	-4.3%	39.17	-0.5%	1,254	-17.6%	$3,928	$10,446	$9,577	9.1%	$105,867	$138,233	-23.4%
YTD	1	$91,493	$115,956	-21.1%	-21.1%	4,420	-15.8%	28.4%	-2.1%	1.86	-3.8%	72.96	-4.3%	39.17	-0.5%	1,254	-17.6%	$3,928	$10,446	$9,577	9.1%	$105,867	$138,233	-23.4%
110 - NORTHERN VA-POLLY CRAWFORD																								
03/24/2018	14	$160,668	$193,480	-17.0%	-21.4%	4,042	-5.2%	36.8%	-0.6%	1.91	-11.3%	107.98	-16.7%	56.63	-6.1%	1,488	-5.7%	$2,876	$7,599	$3,797	100.1%	$171,143	$190,555	-10.2%
WTD	14	$555,156	$748,619	-25.8%	-29.6%	15,482	-17.8%	34.2%	-2.7%	1.82	-9.2%	104.96	-11.9%	57.71	-3.0%	5,289	-20.1%	$12,280	$46,222	$41,263	12.0%	$613,659	$857,235	-28.4%
MTD	14	$1,397,234	$1,580,145	-11.6%	-15.4%	41,464	-6.8%	30.0%	-1.5%	1.96	-3.0%	112.44	-7.8%	57.34	-5.0%	12,426	-8.2%	$48,595	$105,189	$102,152	3.0%	$1,551,017	$1,912,246	-18.9%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	14	$3,276,162	$3,689,843	-11.2%	-15.1%	101,261	-10.8%	34.2%	1.7%	2.12	-1.5%	94.68	-6.4%	44.64	-5.0%	34,602	-9.3%	$142,572	$217,423	$224,923	-3.3%	$3,636,157	$4,364,609	-16.7%
YTD	14	$3,276,162	$3,689,843	-11.2%	-15.1%	101,261	-10.8%	34.2%	1.7%	2.12	-1.5%	94.68	-6.4%	44.64	-5.0%	34,602	-9.3%	$142,572	$217,423	$224,923	-3.3%	$3,636,157	$4,364,609	-16.7%
0035 - ALEXANDRIA																								
03/24/2018	1	$19,017	$27,338	-30.4%	-30.4%	295	-10.3%	44.1%	-11.1%	2.36	-6.8%	146.29	-12.8%	61.95	-6.4%	130	-20.2%	$610	$1,280	$180	611.4%	$20,908	$19,040	9.8%
WTD	1	$55,866	$74,717	-25.2%	-25.2%	1,165	-13.3%	36.3%	-11.2%	2.18	2.5%	132.07	-3.0%	60.59	-5.4%	423	-23.0%	$2,607	$5,559	$3,785	46.9%	$64,032	$80,055	-20.0%
MTD	1	$161,768	$186,839	-13.4%	-13.4%	3,382	-5.7%	33.6%	-5.3%	2.40	4.0%	142.15	-3.1%	59.26	-6.8%	1,138	-10.7%	$9,186	$12,077	$6,103	97.9%	$183,031	$212,125	-13.7%
QTD	1	$370,968	$420,853	-11.9%	-11.9%	8,245	-9.7%	37.5%	-8.2%	2.55	3.4%	119.98	6.4%	47.04	2.8%	3,092	-17.1%	$19,568	$22,120	$15,969	38.5%	$412,656	$481,477	-14.3%
YTD	1	$370,968	$420,853	-11.9%	-11.9%	8,245	-9.7%	37.5%	-8.2%	2.55	3.4%	119.98	6.4%	47.04	2.8%	3,092	-17.1%	$19,568	$22,120	$15,969	38.5%	$412,656	$481,477	-14.3%
0038 - TYSONS CORNER																								
03/24/2018	1	$30,287	$39,861	-24.0%	-24.0%	450	31.6%	59.3%	-20.4%	1.92	-19.2%	113.43	-27.4%	59.15	-10.2%	267	4.7%	$193	$1,027	-$354	-390.3%	$31,507	$36,021	-12.5%
WTD	1	$95,184	$126,346	-24.7%	-24.7%	1,554	-24.3%	53.4%	19.1%	1.80	-16.0%	114.68	-16.4%	63.63	-0.4%	830	-9.9%	$2,504	$6,144	$7,610	-19.3%	$103,831	$137,311	-24.4%
MTD	1	$242,705	$280,612	-13.5%	-13.5%	4,739	17.2%	42.7%	-16.7%	1.89	-9.4%	119.85	-11.4%	63.45	-2.2%	2,025	-2.4%	$3,093	$16,329	$20,907	-21.9%	$262,128	$322,185	-18.6%
QTD	1	$572,066	$648,120	-11.7%	-11.7%	12,266	-0.3%	48.6%	2.7%	1.97	-6.5%	95.98	-13.8%	48.68	-7.7%	5,960	2.4%	$16,789	$38,505	$47,039	-18.1%	$627,359	$737,968	-15.0%
YTD	1	$572,066	$648,120	-11.7%	-11.7%	12,266	-0.3%	48.6%	2.7%	1.97	-6.5%	95.98	-13.8%	48.68	-7.7%	5,960	2.4%	$16,789	$38,505	$47,039	-18.1%	$627,359	$737,968	-15.0%
0093 - CHARLOTTESVILLE																								
03/24/2018	1	$17,630	$16,216	8.7%	8.7%	441	-9.4%	33.8%	27.6%	2.04	-4.3%	118.33	-5.9%	57.99	-1.6%	149	15.5%	$250	$991	$961	3.2%	$18,872	$15,928	18.5%
WTD	1	$60,938	$78,730	-22.6%	-22.6%	1,661	-24.0%	33.8%	17.6%	1.87	-8.9%	108.62	-13.4%	57.98	-4.8%	561	-10.7%	$471	$4,169	$4,699	-11.3%	$65,578	$85,109	-22.9%
MTD	1	$137,890	$159,762	-13.7%	-13.7%	4,105	-20.2%	29.5%	20.4%	1.97	-5.9%	113.68	-10.2%	57.82	-4.5%	1,213	-3.9%	$5,679	$7,145	$12,240	-41.6%	$150,714	$181,556	-17.0%
QTD	1	$296,354	$366,248	-19.1%	-19.1%	9,950	-20.0%	32.8%	15.8%	2.09	-5.2%	90.91	-12.7%	43.50	-7.9%	3,260	-7.3%	$14,427	$18,924	$24,875	-23.9%	$329,705	$413,124	-20.2%
YTD	1	$296,354	$366,248	-19.1%	-19.1%	9,950	-20.0%	32.8%	15.8%	2.09	-5.2%	90.91	-12.7%	43.50	-7.9%	3,260	-7.3%	$14,427	$18,924	$24,875	-23.9%	$329,705	$413,124	-20.2%
0168 - RESTON																								
03/24/2018	1	$6,692	$9,213	-27.4%	-27.4%	238	-23.2%	31.1%	22.0%	1.81	-17.8%	90.44	-22.5%	49.94	-5.7%	74	-6.3%	$70	$161	-$437	-136.8%	$6,923	$8,836	-21.6%
WTD	1	$16,356	$29,447	-44.5%	-44.5%	851	-15.3%	21.7%	-11.2%	1.76	-10.4%	88.41	-26.1%	50.17	-17.5%	185	-24.8%	$321	$2,154	$518	316.1%	$18,831	$33,101	-43.1%
MTD	1	$50,202	$51,712	-2.9%	-2.9%	2,462	1.8%	19.7%	-1.5%	2.02	16.2%	103.30	-3.1%	51.23	-16.6%	486	0.2%	$1,990	$5,053	$2,152	134.8%	$57,244	$60,536	-5.4%
QTD	1	$117,294	$143,533	-18.3%	-18.3%	5,978	-7.1%	24.0%	-8.0%	2.13	2.0%	81.85	-4.4%	38.37	-6.2%	1,433	-14.5%	$5,486	$11,414	$4,176	173.4%	$134,194	$160,946	-16.6%
YTD	1	$117,294	$143,533	-18.3%	-18.3%	5,978	-7.1%	24.0%	-8.0%	2.13	2.0%	81.85	-4.4%	38.37	-6.2%	1,433	-14.5%	$5,486	$11,414	$4,176	173.4%	$134,194	$160,946	-16.6%
0289 - ROANOKE																								
03/24/2018	1	$3,422	$11,244	-69.6%	-69.6%	115	-46.3%	45.2%	-4.2%	1.62	-21.2%	65.80	-40.9%	40.73	-25.0%	52	-48.5%	$348	$38	$191	-79.9%	$3,808	$12,771	-70.2%
WTD	1	$34,383	$53,700	-36.0%	-36.0%	780	-21.1%	45.4%	-2.8%	1.82	-12.0%	97.13	-16.4%	53.31	-5.0%	354	-23.4%	$823	$2,649	$1,495	77.2%	$37,854	$58,335	-35.1%
MTD	1	$79,579	$108,942	-27.0%	-27.0%	1,824	-18.0%	40.1%	-1.0%	2.02	-3.7%	108.86	-10.1%	53.92	-6.6%	731	-18.8%	$2,977	$7,896	$7,203	9.6%	$90,453	$124,553	-27.4%
QTD	1	$198,197	$246,367	-19.6%	-19.6%	4,506	-12.1%	42.7%	-3.4%	2.29	-0.4%	103.07	-5.2%	45.08	-4.8%	1,923	-15.1%	$7,532	$15,072	$12,341	22.1%	$220,802	$274,612	-19.6%
YTD	1	$198,197	$246,367	-19.6%	-19.6%	4,506	-12.1%	42.7%	-3.4%	2.29	-0.4%	103.07	-5.2%	45.08	-4.8%	1,923	-15.1%	$7,532	$15,072	$12,341	22.1%	$220,802	$274,612	-19.6%
0357 - FAIR OAKS																								
03/24/2018	1	$21,988	$29,569	-25.6%	-25.6%	717	21.3%	31.5%	-20.7%	1.65	-17.3%	97.29	-22.7%	58.79	-6.6%	226	-3.8%	$83	$508	$182	178.7%	$22,579	$25,050	-9.9%
WTD	1	$69,540	$101,189	-31.3%	-31.3%	2,764	15.6%	26.6%	-27.1%	1.70	-12.8%	94.61	-18.4%	55.81	-6.4%	735	-15.8%	$1,448	$4,919	$1,966	150.2%	$75,907	$108,443	-30.0%
MTD	1	$182,630	$198,415	-8.0%	-8.0%	7,513	16.6%	23.6%	-12.5%	1.79	-5.8%	103.12	-9.8%	57.76	-4.2%	1,771	2.0%	$7,637	$10,242	$9,095	12.6%	$200,509	$222,538	-9.9%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$452,730	$493,175	-8.2%	-8.2%	17,752	1.4%	29.4%	-0.1%	1.95	-1.0%	86.75	-9.4%	44.52	-8.5%	5,219	1.4%	$21,639	$20,530	$27,898	-26.4%	$494,899	$554,813	-10.8%
YTD	1	$452,730	$493,175	-8.2%	-8.2%	17,752	1.4%	29.4%	-0.1%	1.95	-1.0%	86.75	-9.4%	44.52	-8.5%	5,219	1.4%	$21,639	$20,530	$27,898	-26.4%	$494,899	$554,813	-10.8%
0456 - LYNCHBURG																								
03/24/2018	1	$4,480	$6,862	-34.7%	-34.7%	117	4.5%	39.3%	-21.4%	2.13	4.7%	97.38	-20.5%	45.71	-24.1%	46	-17.9%	$40	$607	$89	580.9%	$5,126	$6,506	-21.2%
WTD	1	$18,618	$32,074	-42.0%	-42.0%	535	-15.2%	38.9%	-13.6%	1.82	-8.5%	89.51	-20.7%	49.25	-13.4%	208	-26.8%	$386	$3,330	$2,557	30.2%	$22,333	$35,363	-36.8%
MTD	1	$50,531	$59,155	-14.6%	-14.6%	1,338	-7.1%	36.8%	-0.8%	2.10	7.3%	102.71	-7.3%	49.01	-13.6%	492	-7.9%	$1,614	$6,691	$5,388	24.2%	$58,836	$68,384	-14.0%
QTD	1	$116,059	$129,634	-10.5%	-10.5%	3,114	-10.1%	40.1%	-5.3%	2.22	10.8%	92.85	5.1%	41.85	-5.1%	1,250	-14.9%	$3,368	$12,276	$11,185	9.8%	$131,703	$151,208	-12.9%
YTD	1	$116,059	$129,634	-10.5%	-10.5%	3,114	-10.1%	40.1%	-5.3%	2.22	10.8%	92.85	5.1%	41.85	-5.1%	1,250	-14.9%	$3,368	$12,276	$11,185	9.8%	$131,703	$151,208	-12.9%
0655 - RICHMOND WOMAN																								
03/24/2018	1	$8,314	$6,619	25.6%	25.6%	126	0.0%	42.1%	15.2%	2.34	4.5%	156.87	9.0%	67.05	4.3%	53	15.2%	$199	$170	$77	122.3%	$8,684	$8,848	-1.9%
WTD	1	$23,254	$36,674	-36.6%	-36.6%	363	-24.4%	39.9%	-6.0%	2.30	-9.9%	160.37	-10.8%	69.83	-1.0%	145	-28.9%	$785	$2,081	$1,464	42.2%	$26,121	$40,704	-35.8%
MTD	1	$56,645	$69,279	-18.2%	-18.2%	908	-12.4%	39.4%	2.7%	2.46	-3.9%	158.23	-9.1%	64.37	-5.4%	358	-10.1%	$4,298	$6,300	$4,339	45.2%	$67,244	$80,533	-16.5%
QTD	1	$126,393	$155,600	-18.8%	-18.8%	2,320	-14.2%	38.9%	0.5%	2.68	2.3%	139.97	-5.8%	52.16	-7.9%	903	-13.8%	$11,045	$11,510	$12,147	-5.2%	$148,948	$185,780	-19.8%
YTD	1	$126,393	$155,600	-18.8%	-18.8%	2,320	-14.2%	38.9%	0.5%	2.68	2.3%	139.97	-5.8%	52.16	-7.9%	903	-13.8%	$11,045	$11,510	$12,147	-5.2%	$148,948	$185,780	-19.8%
1006 - FREDERICKSBURG																								
03/24/2018	1	$7,778	$5,667	37.3%	37.3%	198	32.0%	36.9%	-13.6%	2.07	8.5%	106.55	20.3%	51.51	10.9%	73	14.1%	$120	$45	$505	-91.1%	$7,943	$7,578	4.8%
WTD	1	$29,622	$35,498	-16.6%	-16.6%	778	-8.9%	34.7%	-14.6%	2.03	7.7%	109.71	7.2%	54.15	-0.4%	270	-22.2%	$664	$2,864	$2,360	21.4%	$33,150	$38,410	-13.7%
MTD	1	$80,453	$83,677	-3.9%	-3.9%	2,342	13.4%	28.2%	-17.9%	2.31	9.6%	121.90	3.3%	52.72	-5.7%	660	-6.9%	$2,042	$8,046	$5,557	44.8%	$90,542	$95,878	-5.6%
QTD	1	$168,252	$200,465	-16.1%	-16.1%	5,065	7.1%	33.1%	-18.4%	2.44	-1.5%	100.39	-3.9%	41.07	-2.4%	1,676	-12.7%	$6,677	$13,618	$10,561	28.9%	$188,547	$223,352	-15.6%
YTD	1	$168,252	$200,465	-16.1%	-16.1%	5,065	7.1%	33.1%	-18.4%	2.44	-1.5%	100.39	-3.9%	41.07	-2.4%	1,676	-12.7%	$6,677	$13,618	$10,561	28.9%	$188,547	$223,352	-15.6%
1017 - STONY POINT																								
03/24/2018	1	$5,571	$9,206	-39.5%	-39.5%	111	-59.0%	75.7%	122.9%	1.46	-15.3%	66.32	-33.7%	45.29	-21.8%	84	-8.7%	$99	$253	$373	-32.3%	$5,923	$8,859	-33.1%
WTD	1	$15,630	$36,471	-57.1%	-57.1%	483	-54.8%	48.7%	36.0%	1.41	-15.5%	66.51	-30.3%	47.08	-17.5%	235	-38.5%	$455	$1,248	$1,910	-34.6%	$17,333	$40,021	-56.7%
MTD	1	$44,730	$72,281	-38.1%	-38.1%	1,266	-49.0%	44.1%	44.1%	1.63	-2.0%	80.16	-15.8%	49.21	-14.1%	558	-26.5%	$1,659	$2,472	$4,721	-47.6%	$48,861	$83,171	-41.3%
QTD	1	$126,883	$173,611	-26.9%	-26.9%	3,739	-43.3%	46.7%	35.2%	1.92	8.8%	72.63	-4.7%	37.83	-12.4%	1,747	-23.3%	$6,578	$7,750	$8,923	-13.1%	$141,211	$194,896	-27.5%
YTD	1	$126,883	$173,611	-26.9%	-26.9%	3,739	-43.3%	46.7%	35.2%	1.92	8.8%	72.63	-4.7%	37.83	-12.4%	1,747	-23.3%	$6,578	$7,750	$8,923	-13.1%	$141,211	$194,896	-27.5%
1069 - WINCHESTER																								
03/24/2018	1	$10,291	$10,781	-4.5%	-4.5%	201	22.6%	40.3%	-20.4%	2.21	-4.0%	127.05	-2.2%	57.49	1.9%	81	-2.4%	$283	$778	$1,249	-37.7%	$11,352	$8,629	31.6%
WTD	1	$30,591	$38,689	-20.9%	-20.9%	683	-20.4%	41.0%	7.6%	1.90	-11.2%	109.25	-7.7%	57.50	4.0%	280	-14.4%	$319	$3,019	$2,890	4.5%	$33,929	$42,741	-20.6%
MTD	1	$70,212	$76,758	-8.5%	-8.5%	1,842	-3.9%	34.6%	6.9%	1.97	-7.0%	110.22	-11.0%	56.04	-4.3%	637	2.7%	$2,620	$5,859	$5,443	7.6%	$78,692	$89,050	-11.6%
QTD	1	$163,871	$180,593	-9.3%	-9.3%	4,573	-11.6%	36.5%	9.6%	2.24	-7.0%	98.13	-6.4%	43.76	0.7%	1,670	-3.1%	$7,225	$13,546	$13,426	0.9%	$184,642	$208,012	-11.2%
YTD	1	$163,871	$180,593	-9.3%	-9.3%	4,573	-11.6%	36.5%	9.6%	2.24	-7.0%	98.13	-6.4%	43.76	0.7%	1,670	-3.1%	$7,225	$13,546	$13,426	0.9%	$184,642	$208,012	-11.2%
1170 - BLACKSBURG																								
03/24/2018	1	$2,518	$2,333	7.9%	7.9%	49	-43.0%	46.9%	49.5%	1.83	0.6%	109.49	26.7%	59.96	25.9%	23	-14.8%	-$15	$700	$51	1278.2%	$3,204	$3,693	-13.3%
WTD	1	$13,006	$15,837	-17.9%	-17.9%	328	-32.2%	39.6%	21.4%	1.75	-5.2%	100.05	-0.2%	57.29	5.3%	130	-17.7%	$312	$1,918	$1,468	30.7%	$15,235	$17,044	-10.6%
MTD	1	$30,857	$38,588	-20.0%	-20.0%	834	-20.3%	35.0%	9.8%	1.92	-6.2%	105.67	-8.5%	55.10	-2.5%	292	-12.6%	$896	$3,422	$3,032	12.8%	$35,175	$44,174	-20.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$78,987	$97,965	-19.4%	-19.4%	2,171	-16.8%	40.0%	-3.1%	2.22	-2.7%	91.00	-0.1%	41.03	2.7%	868	-19.3%	$2,388	$6,910	$5,375	28.6%	$88,284	$110,395	-20.0%
YTD	1	$78,987	$97,965	-19.4%	-19.4%	2,171	-16.8%	40.0%	-3.1%	2.22	-2.7%	91.00	-0.1%	41.03	2.7%	868	-19.3%	$2,388	$6,910	$5,375	28.6%	$88,284	$110,395	-20.0%
1213 - RICHMOND																								
03/24/2018	1	$13,996	$18,571	-24.6%	-24.6%	328	-15.7%	43.3%	8.7%	1.77	-16.1%	98.57	-17.7%	55.54	-1.9%	142	-8.4%	$418	$436	$730	-40.3%	$14,850	$18,276	-18.7%
WTD	1	$64,165	$89,246	-28.1%	-28.1%	1,438	-26.0%	42.1%	-0.9%	1.79	-8.9%	105.88	-2.0%	59.25	7.5%	606	-26.6%	$691	$4,103	$8,541	-52.0%	$68,959	$94,641	-27.1%
MTD	1	$148,843	$194,126	-23.3%	-23.3%	3,151	-29.6%	42.7%	14.8%	1.89	-6.9%	110.58	-5.1%	58.60	1.9%	1,346	-19.2%	$3,385	$10,331	$15,970	-35.3%	$162,559	$217,148	-25.1%
QTD	1	$344,770	$433,681	-20.5%	-20.5%	8,454	-20.4%	42.1%	6.2%	2.11	-1.4%	96.93	-5.9%	45.86	-4.6%	3,557	-15.5%	$14,190	$18,977	$31,009	-38.8%	$377,938	$480,263	-21.3%
YTD	1	$344,770	$433,681	-20.5%	-20.5%	8,454	-20.4%	42.1%	6.2%	2.11	-1.4%	96.93	-5.9%	45.86	-4.6%	3,557	-15.5%	$14,190	$18,977	$31,009	-38.8%	$377,938	$480,263	-21.3%
1253 - SHORT PUMP TOWN CENTER																								
03/24/2018	1	$8,683				656		13.4%		1.74		98.68		56.75		88		$179	$604			$9,466	$10,521	-10.0%
WTD	1	$28,004				2,099		15.6%		1.53		85.64		55.90		327		$496	$2,064			$30,564	$45,957	-33.5%
MTD	1	$60,187				5,758		12.5%		1.54		83.71		54.22		719		$1,519	$3,324			$65,031	$110,415	-41.1%
QTD	1	$143,338				13,128		15.6%		1.70		70.13		41.21		2,044		$5,658	$6,271			$155,267	$187,762	-17.3%
YTD	1	$143,338				13,128		15.6%		1.70		70.13		41.21		2,044		$5,658	$6,271			$155,267	$187,762	-17.3%
111 - UPSTATE NY-NICOLE PHILLIPS																								
03/24/2018	11	$92,918	$98,260	-5.4%	-5.4%	2,267	23.5%	41.4%	-14.6%	1.87	-10.7%	99.06	-10.3%	52.85	0.5%	938	5.4%	$1,727	$5,466	$156	3415.1%	$100,112	$90,532	10.6%
WTD	11	$397,849	$414,454	-4.0%	-4.0%	10,508	19.9%	40.7%	-6.8%	1.79	-10.7%	92.91	-14.1%	51.81	-3.7%	4,282	11.7%	$8,563	$25,281	$19,046	32.7%	$431,693	$449,079	-3.9%
MTD	11	$818,504	$800,794	2.2%	2.2%	20,822	12.1%	38.9%	2.5%	1.94	-6.0%	101.11	-11.0%	52.15	-5.4%	8,095	14.9%	$36,626	$55,933	$43,813	27.7%	$911,062	$908,180	0.3%
QTD	11	$1,821,186	$1,997,842	-8.8%	-8.8%	51,210	1.6%	39.5%	-2.6%	2.13	-5.9%	90.04	-7.9%	42.20	-2.1%	20,226	-1.0%	$104,439	$118,746	$105,670	12.4%	$2,044,371	$2,264,709	-9.7%
YTD	11	$1,821,186	$1,997,842	-8.8%	-8.8%	51,210	1.6%	39.5%	-2.6%	2.13	-5.9%	90.04	-7.9%	42.20	-2.1%	20,226	-1.0%	$104,439	$118,746	$105,670	12.4%	$2,044,371	$2,264,709	-9.7%
0026 - PITTSFORD																								
03/24/2018	1	$16,235	$19,400	-16.3%	-16.3%	361	9.4%	51.0%	-1.1%	1.62	-25.6%	88.23	-22.7%	54.48	3.9%	184	8.2%	$238	$1,200	$25	4780.0%	$17,672	$18,468	-4.3%
WTD	1	$81,401	$82,430	-1.2%	-1.2%	1,702	15.6%	51.8%	4.2%	1.77	-9.9%	92.29	-18.0%	52.18	-9.0%	882	20.5%	$2,520	$4,341	$2,334	86.0%	$88,263	$89,792	-1.7%
MTD	1	$151,621	$145,697	4.1%	4.1%	3,355	15.8%	45.1%	5.5%	1.90	-5.6%	100.28	-14.9%	52.81	-9.9%	1,512	22.2%	$9,487	$9,467	$6,987	35.5%	$170,576	$165,549	3.0%
QTD	1	$331,164	$368,414	-10.1%	-10.1%	7,592	-20.3%	47.6%	25.2%	2.13	-4.5%	91.58	-9.9%	43.03	-5.6%	3,616	-0.2%	$26,075	$19,809	$19,003	4.2%	$377,048	$422,061	-10.7%
YTD	1	$331,164	$368,414	-10.1%	-10.1%	7,592	-20.3%	47.6%	25.2%	2.13	-4.5%	91.58	-9.9%	43.03	-5.6%	3,616	-0.2%	$26,075	$19,809	$19,003	4.2%	$377,048	$422,061	-10.7%
0112 - WILLIAMSVILLE																								
03/24/2018	1	$21,536	$19,597	9.9%	9.9%	361	6.2%	45.7%	-0.4%	2.21	4.3%	130.52	3.9%	59.16	-0.4%	165	5.8%	$463	$650	$222	193.2%	$22,649	$17,538	29.1%
WTD	1	$74,629	$77,966	-4.3%	-4.3%	1,908	19.0%	43.7%	-3.5%	1.70	-11.4%	89.59	-16.6%	52.56	-5.8%	833	14.7%	$1,098	$1,893	$4,075	-53.5%	$77,620	$84,635	-8.3%
MTD	1	$163,350	$146,854	11.2%	11.2%	3,748	32.0%	43.5%	-7.9%	1.90	-2.6%	100.15	-8.5%	52.81	-6.1%	1,631	21.6%	$4,427	$8,689	$8,474	2.5%	$176,466	$166,992	5.7%
QTD	1	$364,981	$359,062	1.6%	1.6%	9,197	13.0%	43.4%	-4.3%	2.07	-4.0%	91.36	-6.0%	44.04	-2.1%	3,995	8.1%	$12,638	$19,216	$17,896	7.4%	$396,835	$398,758	-0.5%
YTD	1	$364,981	$359,062	1.6%	1.6%	9,197	13.0%	43.4%	-4.3%	2.07	-4.0%	91.36	-6.0%	44.04	-2.1%	3,995	8.1%	$12,638	$19,216	$17,896	7.4%	$396,835	$398,758	-0.5%
0129 - DEWITT																								
03/24/2018	1	$10,599	$12,588	-15.8%	-15.8%	227	11.8%	53.7%	-5.9%	1.83	-12.7%	86.88	-19.9%	47.53	-8.3%	122	5.2%	$176	$1,343	$202	564.3%	$12,118	$11,205	8.1%
WTD	1	$46,704	$53,618	-12.9%	-12.9%	950	-12.0%	51.2%	9.2%	1.85	-7.3%	96.10	-9.3%	51.95	-2.1%	486	-4.0%	$1,298	$5,669	$3,297	72.0%	$53,671	$58,993	-9.0%
MTD	1	$97,909	$95,895	2.1%	2.1%	1,863	-16.5%	50.8%	30.1%	1.96	-3.0%	103.39	-6.0%	52.87	-3.1%	947	8.6%	$5,602	$11,160	$5,849	90.8%	$114,671	$110,044	4.2%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$229,343	$249,346	-8.0%	-8.0%	4,887	-12.2%	50.6%	12.4%	2.18	-6.2%	92.78	-6.8%	42.54	-0.7%	2,472	-1.3%	$13,750	$20,908	$13,724	52.3%	$264,001	$281,466	-6.2%
YTD	1	$229,343	$249,346	-8.0%	-8.0%	4,887	-12.2%	50.6%	12.4%	2.18	-6.2%	92.78	-6.8%	42.54	-0.7%	2,472	-1.3%	$13,750	$20,908	$13,724	52.3%	$264,001	$281,466	-6.2%
0225 - ALBANY																								
03/24/2018	1	$13,266	$13,941	-4.8%	-4.8%	424	39.5%	30.9%	-28.8%	1.94	4.9%	101.26	-4.1%	52.23	-8.6%	131	-0.8%	$374	$502	-$101	-594.6%	$14,142	$12,432	13.8%
WTD	1	$59,480	$60,178	-1.2%	-1.2%	1,756	26.1%	32.2%	-8.6%	1.94	-10.9%	105.09	-14.3%	54.12	-3.8%	566	15.3%	$1,628	$3,826	$2,669	43.4%	$64,934	$64,573	0.6%
MTD	1	$116,474	$124,760	-6.6%	-6.6%	3,329	2.5%	32.0%	5.3%	1.97	-10.7%	109.26	-13.5%	55.38	-3.1%	1,066	7.9%	$6,918	$6,570	$6,010	9.3%	$129,962	$140,629	-7.6%
QTD	1	$256,450	$294,547	-12.9%	-12.9%	8,584	14.0%	31.9%	-16.5%	2.07	-9.7%	93.63	-8.5%	45.17	1.3%	2,739	-4.8%	$17,529	$14,732	$16,275	-9.5%	$288,710	$332,214	-13.1%
YTD	1	$256,450	$294,547	-12.9%	-12.9%	8,584	14.0%	31.9%	-16.5%	2.07	-9.7%	93.63	-8.5%	45.17	1.3%	2,739	-4.8%	$17,529	$14,732	$16,275	-9.5%	$288,710	$332,214	-13.1%
0293 - BINGHAMTON																								
03/24/2018	1	$6,017	$3,482	72.8%	72.8%	103	24.1%	48.5%	6.0%	2.12	-5.2%	120.34	31.3%	56.76	38.6%	50	31.6%	$46	$411	-$188	-318.4%	$6,474	$4,129	56.8%
WTD	1	$23,766	$21,192	12.2%	12.2%	554	13.8%	40.3%	-2.0%	1.92	-7.7%	106.58	0.6%	55.40	9.0%	223	11.5%	$363	$2,000	$729	174.3%	$26,130	$22,531	16.0%
MTD	1	$49,983	$44,924	11.3%	11.3%	1,208	18.9%	34.9%	-1.9%	2.22	-4.1%	118.73	-4.6%	53.46	-0.5%	421	16.6%	$1,673	$3,066	$2,777	10.4%	$54,722	$50,158	9.1%
QTD	1	$107,124	$120,655	-11.2%	-11.2%	2,608	-5.3%	37.7%	-4.1%	2.51	-1.1%	108.98	-2.3%	43.44	-1.2%	983	-9.1%	$4,263	$7,687	$8,227	-6.6%	$119,074	$138,112	-13.8%
YTD	1	$107,124	$120,655	-11.2%	-11.2%	2,608	-5.3%	37.7%	-4.1%	2.51	-1.1%	108.98	-2.3%	43.44	-1.2%	983	-9.1%	$4,263	$7,687	$8,227	-6.6%	$119,074	$138,112	-13.8%
0301 - ITHACA																								
03/24/2018	1	$2,860	$3,153	-9.3%	-9.3%	76	20.6%	39.5%	-36.2%	1.93	14.2%	95.33	17.9%	49.31	3.2%	30	-23.1%	$156	$106	$130	-18.9%	$3,122	$3,267	-4.5%
WTD	1	$11,269	$15,425	-26.9%	-26.9%	425	12.7%	36.5%	-24.0%	1.63	-10.0%	72.70	-14.7%	44.72	-5.2%	155	-14.4%	$516	$1,246	$497	150.7%	$13,031	$16,871	-22.8%
MTD	1	$26,021	$30,791	-15.5%	-15.5%	827	-6.9%	36.4%	3.9%	1.90	-2.6%	86.45	-12.7%	45.49	-10.3%	301	-3.2%	$2,033	$3,077	$1,918	60.4%	$31,131	$35,322	-11.9%
QTD	1	$57,786	$77,543	-25.5%	-25.5%	2,408	-0.5%	34.3%	-14.4%	2.10	-8.0%	69.87	-12.5%	33.27	-4.9%	827	-14.8%	$4,679	$4,669	$4,996	-6.6%	$67,134	$91,071	-26.3%
YTD	1	$57,786	$77,543	-25.5%	-25.5%	2,408	-0.5%	34.3%	-14.4%	2.10	-8.0%	69.87	-12.5%	33.27	-4.9%	827	-14.8%	$4,679	$4,669	$4,996	-6.6%	$67,134	$91,071	-26.3%
0491 - NEW HARTFORD																								
03/24/2018	1	$4,833	$3,100	55.9%	55.9%	85	14.9%	62.4%	9.9%	1.98	18.9%	91.19	23.6%	46.03	4.0%	53	26.2%	$30	$413			$5,276	$3,459	52.5%
WTD	1	$19,038	$17,136	11.1%	11.1%	455	8.9%	49.5%	2.8%	1.77	0.4%	84.62	-0.7%	47.72	-1.2%	225	11.9%	$170	$931	$1,605	-42.0%	$20,140	$18,461	9.1%
MTD	1	$42,155	$35,326	19.3%	19.3%	991	12.6%	44.9%	9.8%	1.90	-2.2%	94.73	-3.5%	49.95	-1.3%	445	23.6%	$1,461	$2,508	$1,725	45.4%	$46,124	$39,816	15.8%
QTD	1	$90,875	$100,081	-9.2%	-9.2%	2,279	-4.5%	44.8%	-5.3%	2.13	-4.2%	88.92	0.4%	41.80	4.8%	1,022	-9.6%	$4,980	$5,561	$5,576	-0.3%	$101,416	$114,379	-11.3%
YTD	1	$90,875	$100,081	-9.2%	-9.2%	2,279	-4.5%	44.8%	-5.3%	2.13	-4.2%	88.92	0.4%	41.80	4.8%	1,022	-9.6%	$4,980	$5,561	$5,576	-0.3%	$101,416	$114,379	-11.3%
1048 - HORSEHEADS																								
03/24/2018	1	$3,240	$6,667	-51.4%	-51.4%	131	35.1%	29.8%	-32.8%	1.74	-35.9%	83.08	-46.4%	47.65	-16.4%	39	-9.3%	-$42	$169	-$67	-352.7%	$3,367	$7,223	-53.4%
WTD	1	$22,309	$30,723	-27.4%	-27.4%	704	60.0%	32.2%	-29.8%	2.00	-22.9%	98.28	-35.4%	49.03	-16.2%	227	12.4%	$6	$1,277	$1,437	-11.1%	$23,591	$33,602	-29.8%
MTD	1	$48,379	$54,834	-11.8%	-11.8%	1,393	45.9%	32.1%	-18.7%	2.15	-14.0%	108.23	-25.6%	50.45	-13.5%	447	18.6%	$1,232	$3,322	$2,381	39.5%	$52,933	$62,509	-15.3%
QTD	1	$106,517	$125,172	-14.9%	-14.9%	3,188	28.3%	34.7%	-18.5%	2.45	-5.6%	96.40	-18.6%	39.42	-13.8%	1,105	4.5%	$5,249	$7,739	$5,826	32.8%	$119,505	$144,320	-17.2%
YTD	1	$106,517	$125,172	-14.9%	-14.9%	3,188	28.3%	34.7%	-18.5%	2.45	-5.6%	96.40	-18.6%	39.42	-13.8%	1,105	4.5%	$5,249	$7,739	$5,826	32.8%	$119,505	$144,320	-17.2%
1098 - ORCHARD PARK																								
03/24/2018	1	$7,739	$9,399	-17.7%	-17.7%	277	66.9%	33.6%	-32.0%	1.63	-33.0%	83.21	-27.4%	50.91	8.3%	93	13.4%	$1	$487	-$199	-344.6%	$8,227	$5,593	47.1%
WTD	1	$35,143	$27,288	28.8%	28.8%	1,238	72.2%	33.7%	-20.6%	1.67	-11.4%	84.28	-5.8%	50.35	6.3%	417	36.7%	$27	$2,129	$1,426	49.3%	$37,299	$28,892	29.1%
MTD	1	$67,275	$57,871	16.3%	16.3%	2,236	30.8%	33.6%	-7.7%	1.77	-4.1%	89.46	-3.7%	50.51	0.5%	752	20.7%	$987	$4,913	$3,459	42.0%	$73,175	$64,353	13.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$149,899	$148,233	1.1%	1.1%	5,420	18.8%	33.5%	-11.7%	1.99	-5.8%	82.45	-3.7%	41.35	2.3%	1,818	5.0%	$5,369	$12,285	$6,427	91.2%	$167,553	$163,449	2.5%
YTD	1	$149,899	$148,233	1.1%	1.1%	5,420	18.8%	33.5%	-11.7%	1.99	-5.8%	82.45	-3.7%	41.35	2.3%	1,818	5.0%	$5,369	$12,285	$6,427	91.2%	$167,553	$163,449	2.5%
1112 - SKANEATELES																								
03/24/2018	1	$2,789	$3,933	-29.1%	-29.1%	112	10.9%	25.9%	-34.6%	2.07	-11.0%	96.18	-2.2%	46.49	9.9%	29	-27.5%	$117	$90	$117	-23.7%	$2,996	$4,677	-35.9%
WTD	1	$11,117	$17,621	-36.9%	-36.9%	433	-1.4%	27.9%	-28.3%	1.80	-16.7%	91.87	-10.8%	50.99	7.1%	121	-29.2%	$365	$972	$687	41.4%	$12,453	$18,960	-34.3%
MTD	1	$27,754	$36,747	-24.5%	-24.5%	995	-3.2%	27.3%	-6.9%	2.06	-15.6%	102.04	-16.1%	49.65	-0.7%	272	-9.9%	$1,314	$1,689	$2,103	-19.6%	$30,757	$41,711	-26.3%
QTD	1	$68,126	$89,545	-23.9%	-23.9%	2,995	7.2%	27.2%	-18.5%	2.18	-5.6%	83.69	-13.0%	38.32	-7.8%	814	-12.6%	$5,311	$2,700	$3,868	-30.2%	$76,137	$102,438	-25.7%
YTD	1	$68,126	$89,545	-23.9%	-23.9%	2,995	7.2%	27.2%	-18.5%	2.18	-5.6%	83.69	-13.0%	38.32	-7.8%	814	-12.6%	$5,311	$2,700	$3,868	-30.2%	$76,137	$102,438	-25.7%
1238 - WILTON MALL																								
03/24/2018	1	$3,805	$3,000	26.8%	26.8%	110	46.7%	38.2%	-10.5%	1.67	6.7%	90.60	-3.4%	54.36	-9.4%	42	31.3%	$170	$95	$15	533.8%	$4,070	$2,540	60.2%
WTD	1	$12,992	$10,879	19.4%	19.4%	383	15.0%	38.4%	8.3%	1.70	-7.5%	88.38	-4.1%	51.97	3.7%	147	24.6%	$572	$996	$290	243.3%	$14,561	$11,769	23.7%
MTD	1	$27,581	$27,095	1.8%	1.8%	877	0.2%	34.3%	9.6%	1.91	0.9%	91.63	-7.3%	48.05	-8.1%	301	9.9%	$1,490	$1,473	$2,131	-30.9%	$30,544	$31,097	-1.8%
QTD	1	$58,920	$65,245	-9.7%	-9.7%	2,052	-7.3%	40.7%	9.2%	1.94	-11.5%	70.56	-10.8%	36.44	0.9%	835	1.2%	$4,597	$3,440	$3,853	-10.7%	$66,957	$76,442	-12.4%
YTD	1	$58,920	$65,245	-9.7%	-9.7%	2,052	-7.3%	40.7%	9.2%	1.94	-11.5%	70.56	-10.8%	36.44	0.9%	835	1.2%	$4,597	$3,440	$3,853	-10.7%	$66,957	$76,442	-12.4%
112 - PA/WV-LEE HENDRICK																								
03/24/2018	12	$84,504	$96,980	-12.9%	-12.9%	2,326	-6.8%	35.5%	10.8%	1.92	-6.6%	102.30	-15.6%	53.35	-9.7%	826	3.3%	$620	$3,942	$2,728	44.5%	$89,066	$87,906	1.3%
WTD	12	$321,003	$393,715	-18.5%	-18.5%	9,595	-15.0%	34.5%	10.3%	1.81	-8.3%	97.10	-13.0%	53.79	-5.2%	3,306	-6.3%	$6,015	$31,489	$25,167	25.1%	$358,507	$430,485	-16.7%
MTD	12	$711,754	$773,496	-8.0%	-8.0%	23,977	-10.7%	29.3%	13.5%	1.92	-1.0%	101.22	-9.3%	52.59	-8.3%	7,032	1.4%	$24,354	$72,887	$61,771	18.0%	$808,994	$887,399	-8.8%
QTD	12	$1,626,841	$1,803,225	-9.8%	-9.8%	60,465	-7.3%	30.7%	4.7%	2.11	-2.2%	87.72	-7.1%	41.65	-4.9%	18,545	-2.9%	$74,582	$149,450	$131,242	13.9%	$1,850,873	$2,070,665	-10.6%
YTD	12	$1,626,841	$1,803,225	-9.8%	-9.8%	60,465	-7.3%	30.7%	4.7%	2.11	-2.2%	87.72	-7.1%	41.65	-4.9%	18,545	-2.9%	$74,582	$149,450	$131,242	13.9%	$1,850,873	$2,070,665	-10.6%
0031 - SEWICKLEY																								
03/24/2018	1	$2,853	$3,728	-23.5%	-23.5%	77	-8.3%	45.5%	3.2%	1.54	-14.8%	81.50	-19.1%	52.83	-5.1%	35	-5.4%	$30	$60	$188	-68.1%	$2,942	$2,867	2.6%
WTD	1	$11,090	$14,410	-23.0%	-23.0%	351	-3.8%	35.9%	-18.1%	1.65	-2.9%	88.02	-2.3%	53.32	0.6%	126	-21.3%	$284	$1,335	$348	284.1%	$12,709	$15,578	-18.4%
MTD	1	$26,977	$29,727	-9.3%	-9.3%	777	-10.1%	36.0%	7.7%	1.99	6.7%	96.35	-6.3%	48.43	-12.2%	280	-3.1%	$1,255	$2,618	$1,691	54.8%	$30,849	$33,715	-8.5%
QTD	1	$56,103	$72,545	-22.7%	-22.7%	1,992	-14.9%	37.9%	0.9%	2.13	-5.3%	74.41	-9.8%	34.89	-4.8%	754	-14.2%	$4,258	$3,987	$3,246	22.8%	$64,347	$84,167	-23.5%
YTD	1	$56,103	$72,545	-22.7%	-22.7%	1,992	-14.9%	37.9%	0.9%	2.13	-5.3%	74.41	-9.8%	34.89	-4.8%	754	-14.2%	$4,258	$3,987	$3,246	22.8%	$64,347	$84,167	-23.5%
0034 - SHADYSIDE																								
03/24/2018	1	$4,830	$7,373	-34.5%	-34.5%	177	-2.7%	29.9%	18.5%	1.81	-32.3%	91.13	-43.1%	50.31	-16.1%	53	15.2%	$107	$458	-$47	-1071.2%	$5,394	$5,697	-5.3%
WTD	1	$15,458	$24,904	-37.9%	-37.9%	586	-28.0%	26.5%	0.1%	1.87	-11.0%	99.73	-13.9%	53.30	-3.3%	155	-27.9%	$846	$2,649	$2,570	3.1%	$18,953	$28,787	-34.2%
MTD	1	$41,038	$48,774	-15.9%	-15.9%	1,685	-11.9%	23.3%	0.7%	2.13	5.6%	104.69	-5.1%	49.09	-10.1%	392	-11.3%	$2,231	$4,301	$3,943	9.1%	$47,570	$59,108	-19.5%
QTD	1	$97,144	$124,556	-22.0%	-22.0%	4,193	-12.5%	27.7%	2.5%	2.23	-2.8%	83.53	-13.0%	37.41	-10.5%	1,163	-10.3%	$6,218	$9,878	$6,443	53.3%	$113,240	$143,994	-21.4%
YTD	1	$97,144	$124,556	-22.0%	-22.0%	4,193	-12.5%	27.7%	2.5%	2.23	-2.8%	83.53	-13.0%	37.41	-10.5%	1,163	-10.3%	$6,218	$9,878	$6,443	53.3%	$113,240	$143,994	-21.4%
0136 - MOUNT LEBANON																								
03/24/2018	1	$17,997	$18,137	-0.8%	-0.8%	319	-8.6%	48.3%	18.6%	2.06	1.1%	116.86	-8.5%	56.59	-9.5%	154	8.5%	$14	$536	$729	-26.5%	$18,547	$17,605	5.3%
WTD	1	$61,452	$82,467	-25.5%	-25.5%	1,375	-10.4%	45.4%	7.4%	1.79	-14.2%	98.48	-22.6%	54.92	-9.8%	624	-3.7%	$1,399	$4,185	$4,779	-12.4%	$67,036	$90,019	-25.5%
MTD	1	$134,323	$159,131	-15.6%	-15.6%	3,254	-7.1%	40.5%	10.8%	1.83	-9.2%	101.84	-18.0%	55.64	-9.7%	1,319	2.9%	$7,911	$13,072	$12,007	8.9%	$155,306	$181,774	-14.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$317,021	$347,385	-8.7%	-8.7%	7,456	-10.3%	46.4%	13.2%	2.06	-2.0%	91.68	-10.1%	44.56	-8.3%	3,458	1.6%	$18,574	$26,984	$26,445	2.0%	$362,578	$400,245	-9.4%
YTD	1	$317,021	$347,385	-8.7%	-8.7%	7,456	-10.3%	46.4%	13.2%	2.06	-2.0%	91.68	-10.1%	44.56	-8.3%	3,458	1.6%	$18,574	$26,984	$26,445	2.0%	$362,578	$400,245	-9.4%
0219 - CHARLESTON																								
03/24/2018	1	$2,672	$4,676	-42.9%	-42.9%	158	-15.1%	20.9%	11.0%	1.76	-22.1%	80.96	-39.4%	46.06	-22.2%	33	-5.7%	-$87	-$254			$2,330	$4,290	-45.7%
WTD	1	$13,625	$19,556	-30.3%	-30.3%	723	-49.3%	21.4%	79.7%	1.77	-6.7%	87.90	-23.6%	49.72	-18.1%	155	-8.8%	$434	$1,526	$641	138.1%	$15,585	$20,719	-24.8%
MTD	1	$33,910	$40,467	-16.2%	-16.2%	2,217	-25.7%	15.8%	24.7%	2.02	15.0%	96.89	-9.5%	47.96	-21.3%	350	-7.4%	$1,880	$3,165	$2,300	37.6%	$38,955	$45,053	-13.5%
QTD	1	$77,960	$96,538	-19.2%	-19.2%	5,084	-19.1%	19.1%	6.3%	2.17	4.3%	80.21	-6.0%	36.97	-9.9%	972	-14.1%	$6,213	$4,705	$4,416	6.6%	$88,878	$108,748	-18.3%
YTD	1	$77,960	$96,538	-19.2%	-19.2%	5,084	-19.1%	19.1%	6.3%	2.17	4.3%	80.21	-6.0%	36.97	-9.9%	972	-14.1%	$6,213	$4,705	$4,416	6.6%	$88,878	$108,748	-18.3%
0268 - ERIE																								
03/24/2018	1	$9,256	$8,393	10.3%	10.3%	148	68.2%	49.3%	-42.9%	2.47	15.0%	126.80	14.8%	51.42	-0.1%	73	-3.9%	$116	$410	$182	125.4%	$9,783	$7,902	23.8%
WTD	1	$39,426	$34,936	12.9%	12.9%	707	41.4%	48.1%	-24.9%	2.20	9.0%	115.96	6.2%	52.78	-2.6%	340	6.3%	$697	$2,993	$2,154	38.9%	$43,116	$38,277	12.6%
MTD	1	$72,702	$67,434	7.8%	7.8%	1,459	28.2%	43.5%	-14.6%	2.28	9.0%	114.49	-1.5%	50.31	-9.6%	635	9.5%	$1,723	$6,626	$5,591	18.5%	$81,052	$77,283	4.9%
QTD	1	$159,622	$166,840	-4.3%	-4.3%	5,448	70.6%	28.5%	-41.4%	2.44	-1.9%	102.85	-4.4%	42.22	-2.5%	1,552	0.1%	$6,296	$14,614	$11,310	29.2%	$180,532	$190,287	-5.1%
YTD	1	$159,622	$166,840	-4.3%	-4.3%	5,448	70.6%	28.5%	-41.4%	2.44	-1.9%	102.85	-4.4%	42.22	-2.5%	1,552	0.1%	$6,296	$14,614	$11,310	29.2%	$180,532	$190,287	-5.1%
0341 - ROSS PARK																								
03/24/2018	1	$13,023	$13,537	-3.8%	-3.8%	573	3.2%	25.3%	8.0%	1.65	-4.3%	89.81	-13.8%	54.49	-9.8%	145	11.5%	$171	-$560	$476	-217.5%	$12,634	$12,133	4.1%
WTD	1	$38,769	$49,809	-22.2%	-22.2%	2,004	-5.2%	25.0%	0.0%	1.47	-13.7%	77.38	-18.0%	52.75	-4.9%	501	-5.1%	$608	$3,907	$3,784	3.3%	$43,284	$54,530	-20.6%
MTD	1	$89,961	$104,265	-13.7%	-13.7%	5,361	1.5%	20.6%	2.6%	1.50	-11.7%	81.27	-17.1%	54.16	-6.2%	1,107	4.1%	$2,471	$9,829	$10,276	-4.4%	$102,261	$120,153	-14.9%
QTD	1	$221,558	$238,485	-7.1%	-7.1%	12,436	-2.6%	23.9%	4.7%	1.75	-3.6%	74.52	-8.9%	42.71	-5.5%	2,973	2.0%	$10,039	$20,280	$24,252	-16.4%	$251,877	$277,263	-9.2%
YTD	1	$221,558	$238,485	-7.1%	-7.1%	12,436	-2.6%	23.9%	4.7%	1.75	-3.6%	74.52	-8.9%	42.71	-5.5%	2,973	2.0%	$10,039	$20,280	$24,252	-16.4%	$251,877	$277,263	-9.2%
0371 - GREENSBURG																								
03/24/2018	1	$9,694	$10,428	-7.0%	-7.0%	194	-31.7%	56.2%	99.5%	1.77	-23.0%	88.94	-31.8%	50.23	-11.4%	109	36.3%	-$3	-$9	$817	-101.1%	$9,683	$10,537	-8.1%
WTD	1	$33,204	$45,842	-27.6%	-27.6%	694	-45.6%	54.8%	76.9%	1.71	-17.7%	87.38	-24.7%	51.24	-8.6%	380	-3.8%	$471	$3,867	$3,539	9.3%	$37,543	$49,719	-24.5%
MTD	1	$75,665	$78,901	-4.1%	-4.1%	1,873	-39.6%	41.1%	79.2%	1.92	-1.0%	98.27	-11.4%	51.09	-10.5%	770	8.3%	$2,235	$8,012	$5,827	37.5%	$85,913	$88,982	-3.4%
QTD	1	$160,135	$179,242	-10.7%	-10.7%	5,709	-25.3%	34.6%	34.3%	1.97	-6.3%	81.04	-10.9%	41.17	-4.9%	1,976	0.3%	$7,330	$15,649	$13,518	15.8%	$183,114	$204,087	-10.3%
YTD	1	$160,135	$179,242	-10.7%	-10.7%	5,709	-25.3%	34.6%	34.3%	1.97	-6.3%	81.04	-10.9%	41.17	-4.9%	1,976	0.3%	$7,330	$15,649	$13,518	15.8%	$183,114	$204,087	-10.3%
1068 - HUNTINGTON																								
03/24/2018	1	$4,406	$6,809	-35.3%	-35.3%	182	-26.0%	21.4%	-10.7%	1.97	8.9%	112.97	-2.1%	57.22	-10.1%	39	-33.9%	$155	$1,168	$962	21.3%	$5,728	$6,280	-8.8%
WTD	1	$26,556	$25,245	5.2%	5.2%	940	-1.6%	26.0%	15.3%	1.79	-11.3%	108.84	-7.3%	60.91	4.5%	244	13.5%	$619	$4,617	$2,786	65.7%	$31,792	$28,716	10.7%
MTD	1	$58,387	$57,245	2.0%	2.0%	2,464	-6.5%	21.1%	9.3%	1.95	-0.3%	112.28	-0.2%	57.64	0.2%	520	2.2%	$1,787	$9,381	$6,560	43.0%	$69,556	$68,918	0.9%
QTD	1	$129,261	$142,156	-9.1%	-9.1%	6,011	-12.4%	23.4%	3.1%	2.10	-1.7%	91.94	0.6%	43.82	2.4%	1,406	-9.6%	$4,493	$20,707	$15,201	36.2%	$154,461	$168,320	-8.2%
YTD	1	$129,261	$142,156	-9.1%	-9.1%	6,011	-12.4%	23.4%	3.1%	2.10	-1.7%	91.94	0.6%	43.82	2.4%	1,406	-9.6%	$4,493	$20,707	$15,201	36.2%	$154,461	$168,320	-8.2%
1072 - MORGANTOWN																								
03/24/2018	1	$7,172	$6,889	4.1%	4.1%	102	1.0%	50.0%	9.8%	2.51	10.0%	140.63	-6.1%	56.03	-14.6%	51	10.9%	$138	$666	-$349	-290.8%	$7,976	$5,778	38.1%
WTD	1	$24,348	$24,467	-0.5%	-0.5%	407	-4.2%	47.4%	-5.4%	2.21	8.3%	126.15	9.8%	57.02	1.4%	193	-9.4%	$329	$2,278	$1,196	90.5%	$26,955	$27,587	-2.3%
MTD	1	$51,196	$45,730	12.0%	12.0%	956	0.6%	43.5%	0.1%	2.28	15.0%	123.07	11.1%	53.89	-3.4%	416	0.7%	$854	$5,693	$3,540	60.8%	$57,743	$54,106	6.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$127,289	$122,496	3.9%	3.9%	2,418	2.1%	45.7%	-8.0%	2.68	7.7%	115.30	10.7%	43.00	2.8%	1,104	-6.1%	$2,642	$11,591	$7,979	45.3%	$141,522	$143,540	-1.4%
YTD	1	$127,289	$122,496	3.9%	3.9%	2,418	2.1%	45.7%	-8.0%	2.68	7.7%	115.30	10.7%	43.00	2.8%	1,104	-6.1%	$2,642	$11,591	$7,979	45.3%	$141,522	$143,540	-1.4%
1111 - VIENNA																								
03/24/2018	1	$4,611	$3,872	19.1%	19.1%	65	22.6%	55.4%	12.9%	2.28	-4.5%	128.09	-14.0%	56.24	-10.0%	36	38.5%		$481	$60	708.7%	$5,092	$4,654	9.4%
WTD	1	$16,726	$25,084	-33.3%	-33.3%	304	-10.9%	50.0%	-7.3%	2.04	-17.0%	110.04	-19.3%	53.96	-2.8%	152	-17.4%	-$43	$778	$531	46.6%	$17,462	$26,029	-32.9%
MTD	1	$38,434	$42,186	-8.9%	-8.9%	776	4.7%	44.5%	2.0%	2.24	-5.3%	111.40	-14.7%	49.79	-10.0%	345	6.8%	$606	$3,091	$1,660	86.2%	$42,132	$45,618	-7.6%
QTD	1	$89,046	$92,493	-3.7%	-3.7%	1,784	1.4%	50.4%	3.5%	2.51	0.4%	98.94	-8.3%	39.42	-8.7%	900	5.0%	$2,920	$8,105	$3,908	107.4%	$100,070	$101,630	-1.5%
YTD	1	$89,046	$92,493	-3.7%	-3.7%	1,784	1.4%	50.4%	3.5%	2.51	0.4%	98.94	-8.3%	39.42	-8.7%	900	5.0%	$2,920	$8,105	$3,908	107.4%	$100,070	$101,630	-1.5%
1118 - CRANBERRY																								
03/24/2018	1	$7,512	$10,267	-26.8%	-26.8%	280	17.6%	31.8%	-19.5%	1.67	-10.6%	84.40	-22.7%	50.41	-13.6%	89	-5.3%	-$20	$820	-$231	-455.6%	$8,312	$7,602	9.3%
WTD	1	$34,219	$34,196	0.1%	0.1%	1,108	17.4%	33.0%	-17.7%	1.82	6.6%	93.49	3.6%	51.38	-2.8%	366	-3.4%	$212	$2,754	$2,231	23.5%	$37,185	$36,963	0.6%
MTD	1	$71,109	$73,787	-3.6%	-3.6%	2,193	8.3%	33.0%	-7.7%	1.90	-0.2%	98.35	-3.6%	51.79	-3.4%	723	0.0%	$1,188	$5,417	$6,665	-18.7%	$77,714	$83,923	-7.4%
QTD	1	$150,108	$163,784	-8.3%	-8.3%	4,904	0.2%	35.6%	-0.4%	2.01	-4.6%	85.87	-8.1%	42.62	-3.6%	1,748	-0.3%	$4,578	$9,907	$10,564	-6.2%	$164,592	$184,457	-10.8%
YTD	1	$150,108	$163,784	-8.3%	-8.3%	4,904	0.2%	35.6%	-0.4%	2.01	-4.6%	85.87	-8.1%	42.62	-3.6%	1,748	-0.3%	$4,578	$9,907	$10,564	-6.2%	$164,592	$184,457	-10.8%
1121 - CHARLESTON PET																								
03/24/2018	1	$479	$2,871	-83.3%	-83.3%	51	-61.1%	17.6%	-20.3%	1.11	-48.0%	53.18	-46.3%	47.86	3.4%	9	-69.0%		$165	-$60	-377.7%	$644	$2,563	-74.9%
WTD	1	$6,131	$12,798	-52.1%	-52.1%	396	-33.3%	17.7%	5.0%	1.54	-27.9%	87.58	-31.6%	56.77	-5.1%	70	-30.0%	$158	$599	$609	-1.7%	$6,887	$13,561	-49.2%
MTD	1	$18,051	$25,848	-30.2%	-30.2%	962	-43.4%	18.2%	40.0%	1.86	-8.3%	103.15	-11.8%	55.37	-3.8%	175	-20.8%	$211	$1,681	$1,712	-1.8%	$19,943	$28,766	-30.7%
QTD	1	$41,594	$56,705	-26.6%	-26.6%	3,030	-24.2%	17.8%	15.2%	2.01	-6.7%	77.17	-16.0%	38.41	-10.0%	539	-12.6%	$1,020	$3,044	$3,960	-23.1%	$45,659	$63,927	-28.6%
YTD	1	$41,594	$56,705	-26.6%	-26.6%	3,030	-24.2%	17.8%	15.2%	2.01	-6.7%	77.17	-16.0%	38.41	-10.0%	539	-12.6%	$1,020	$3,044	$3,960	-23.1%	$45,659	$63,927	-28.6%
02 - REGION 2S-CHRISTIAN KIRBY																								
03/24/2018	137	$1,202,233	$1,303,405	-7.8%	-9.1%	29,753	-3.0%	34.9%	0.3%	2.00	-5.4%	115.93	-6.5%	57.99	-1.2%	10,370	-2.7%	$15,343	$78,800	$40,031	96.8%	$1,296,376	$1,422,799	-8.9%
WTD	137	$6,031,908	$6,404,975	-5.8%	-7.5%	156,136	-0.2%	34.3%	0.4%	1.93	-7.6%	112.69	-7.7%	58.53	0.0%	53,527	0.2%	$89,343	$438,849	$366,957	19.6%	$6,560,100	$6,979,793	-6.0%
MTD	137	$13,585,544	$14,001,926	-3.0%	-4.9%	380,871	-2.3%	30.4%	3.2%	2.04	-3.3%	117.25	-5.8%	57.37	-2.6%	115,870	0.9%	$338,598	$992,850	$859,073	15.6%	$14,916,992	$16,128,344	-7.5%
QTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
YTD	137	$30,458,736	$31,482,445	-3.3%	-5.3%	906,311	-3.7%	32.9%	2.3%	2.20	-2.0%	102.23	-3.8%	46.50	-1.8%	297,946	-1.6%	$913,136	$2,060,906	$1,850,156	11.4%	$33,432,778	$36,230,861	-7.7%
201 - COASTAL VA/NC-KYLE CORNELISON																								
03/24/2018	13	$127,422	$150,294	-15.2%	-15.2%	3,664	-7.8%	31.4%	4.0%	1.96	-6.0%	110.80	-11.6%	56.58	-5.9%	1,150	-4.1%	$1,011	$6,331	$4,300	47.3%	$134,765	$141,689	-4.9%
WTD	13	$509,286	$609,760	-16.5%	-16.5%	15,491	-8.9%	31.1%	-0.5%	1.85	-6.0%	105.57	-7.9%	57.13	-2.0%	4,824	-9.4%	$7,204	$36,294	$31,360	15.7%	$552,784	$649,726	-14.9%
MTD	13	$1,145,773	$1,292,457	-11.3%	-11.3%	37,984	-10.0%	27.5%	7.7%	1.94	-3.8%	109.57	-8.5%	56.45	-4.9%	10,457	-3.1%	$36,086	$84,589	$78,417	7.9%	$1,266,448	$1,450,152	-12.7%
QTD	13	$2,693,883	$2,989,589	-9.9%	-9.9%	96,694	-5.0%	29.4%	-0.4%	2.11	-1.3%	94.80	-4.8%	44.92	-3.6%	28,417	-5.3%	$98,176	$182,248	$164,163	11.0%	$2,974,308	$3,340,830	-11.0%
YTD	13	$2,693,883	$2,989,589	-9.9%	-9.9%	96,694	-5.0%	29.4%	-0.4%	2.11	-1.3%	94.80	-4.8%	44.92	-3.6%	28,417	-5.3%	$98,176	$182,248	$164,163	11.0%	$2,974,308	$3,340,830	-11.0%
0099 - VIRGINIA BEACH																								
03/24/2018	1	$13,885	$13,009	6.7%	6.7%	296	55.0%	38.9%	-23.5%	2.13	-4.8%	120.74	-10.0%	56.67	-5.5%	115	18.6%	$174	$272	$230	18.4%	$14,332	$12,808	11.9%
WTD	1	$43,386	$55,715	-22.1%	-22.1%	1,073	6.0%	37.7%	-15.5%	1.96	-10.2%	107.13	-13.1%	54.71	-3.2%	405	-10.4%	$1,065	$1,778	$3,286	-45.9%	$46,228	$60,020	-23.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$102,415	$120,082	-14.7%	-14.7%	2,474	6.5%	35.4%	-10.2%	2.10	-5.4%	116.78	-10.8%	55.66	-5.7%	877	-4.4%	$3,834	$7,801	$6,650	17.3%	$114,051	$136,310	-16.3%
QTD	1	$246,656	$268,175	-8.0%	-8.0%	5,815	-2.4%	40.8%	0.0%	2.27	-4.6%	104.03	-5.8%	45.73	-1.2%	2,371	-2.3%	$10,100	$16,922	$14,084	20.2%	$273,678	$303,271	-9.8%
YTD	1	$246,656	$268,175	-8.0%	-8.0%	5,815	-2.4%	40.8%	0.0%	2.27	-4.6%	104.03	-5.8%	45.73	-1.2%	2,371	-2.3%	$10,100	$16,922	$14,084	20.2%	$273,678	$303,271	-9.8%
0113 - RALEIGH																								
03/24/2018	1	$16,740	$36,318	-53.9%	-53.9%	431	-15.8%	33.2%	-14.2%	1.92	-29.2%	117.06	-36.2%	61.09	-9.8%	143	-27.8%	$321	$1,687	$179	840.9%	$18,748	$24,358	-23.0%
WTD	1	$81,187	$109,266	-25.7%	-25.7%	1,910	-10.2%	33.6%	-12.6%	2.08	-1.4%	126.46	-5.3%	60.81	-4.0%	642	-21.5%	$64	$8,420	$5,678	48.3%	$89,671	$115,514	-22.4%
MTD	1	$187,559	$231,005	-18.8%	-18.8%	4,450	-12.8%	33.4%	4.1%	2.20	-3.0%	126.22	-10.6%	57.50	-7.8%	1,486	-9.2%	$7,282	$15,472	$14,739	5.0%	$210,312	$256,940	-18.1%
QTD	1	$441,418	$514,794	-14.3%	-14.3%	11,996	-6.0%	33.4%	-3.5%	2.34	-0.3%	110.30	-5.5%	47.13	-5.2%	4,002	-9.3%	$17,764	$28,511	$29,119	-2.1%	$487,693	$571,840	-14.7%
YTD	1	$441,418	$514,794	-14.3%	-14.3%	11,996	-6.0%	33.4%	-3.5%	2.34	-0.3%	110.30	-5.5%	47.13	-5.2%	4,002	-9.3%	$17,764	$28,511	$29,119	-2.1%	$487,693	$571,840	-14.7%
0310 - WILMINGTON																								
03/24/2018	1	$4,460	$4,894	-8.9%	-8.9%	112	60.0%	49.1%	-38.6%	1.47	-12.3%	81.09	-7.2%	55.06	5.8%	55	-1.8%	$20	-$178	$109	-263.6%	$4,301	$5,827	-26.2%
WTD	1	$29,808	$29,087	2.5%	2.5%	725	13.3%	46.5%	-4.0%	1.66	-6.0%	88.45	-5.7%	53.23	0.3%	337	8.7%	$48	$1,855	$936	98.0%	$31,711	$30,924	2.5%
MTD	1	$56,727	$57,616	-1.5%	-1.5%	1,392	7.5%	46.5%	-0.5%	1.67	-3.3%	87.68	-7.9%	52.57	-4.8%	647	6.9%	$103	$3,764	$5,140	-26.8%	$60,593	$64,426	-5.9%
QTD	1	$142,131	$131,079	8.4%	8.4%	3,539	20.0%	46.8%	-11.4%	1.95	6.1%	85.78	2.0%	43.95	-3.9%	1,657	6.4%	$1,469	$11,360	$8,165	39.1%	$154,960	$148,789	4.1%
YTD	1	$142,131	$131,079	8.4%	8.4%	3,539	20.0%	46.8%	-11.4%	1.95	6.1%	85.78	2.0%	43.95	-3.9%	1,657	6.4%	$1,469	$11,360	$8,165	39.1%	$154,960	$148,789	4.1%
0368 - GREENVILLE																								
03/24/2018	1	$10,253	$12,037	-14.8%	-14.8%	262	1.2%	34.0%	-7.4%	1.91	-12.3%	115.21	-9.1%	60.31	3.7%	89	-6.3%	-$58	$356	$789	-54.9%	$10,551	$11,585	-8.9%
WTD	1	$48,315	$52,662	-8.3%	-8.3%	1,143	4.8%	37.7%	-5.6%	1.86	-10.8%	112.10	-7.2%	60.39	4.0%	431	-1.1%	$712	$3,272	$2,970	10.2%	$52,299	$57,018	-8.3%
MTD	1	$109,528	$104,656	4.7%	4.7%	2,553	3.6%	36.5%	3.6%	1.99	-1.2%	117.52	-2.5%	59.04	-1.4%	932	7.4%	$2,804	$6,656	$7,882	-15.6%	$118,989	$119,211	-0.2%
QTD	1	$247,417	$250,244	-1.1%	-1.1%	7,407	18.2%	33.2%	-14.8%	2.12	-2.3%	100.58	-1.8%	47.37	0.6%	2,460	0.7%	$6,695	$18,358	$15,938	15.2%	$272,470	$281,262	-3.1%
YTD	1	$247,417	$250,244	-1.1%	-1.1%	7,407	18.2%	33.2%	-14.8%	2.12	-2.3%	100.58	-1.8%	47.37	0.6%	2,460	0.7%	$6,695	$18,358	$15,938	15.2%	$272,470	$281,262	-3.1%
0402 - ROCKY MOUNT																								
03/24/2018	1	$5,689	$4,790	18.8%	18.8%	114	32.6%	48.2%	-13.6%	1.96	-4.8%	103.44	3.6%	52.68	8.9%	55	14.6%	$77	$219	$375	-41.6%	$5,985	$6,196	-3.4%
WTD	1	$23,591	$27,613	-14.6%	-14.6%	528	13.8%	46.0%	-14.6%	1.83	-10.8%	97.08	-12.1%	53.01	-1.5%	243	-2.8%	$550	$2,203	$2,193	0.5%	$26,344	$29,247	-9.9%
MTD	1	$53,850	$63,061	-14.6%	-14.6%	1,188	10.6%	44.4%	-3.2%	1.91	-15.7%	101.99	-20.3%	53.53	-5.4%	528	7.1%	$2,166	$5,272	$5,006	5.3%	$61,287	$70,430	-13.0%
QTD	1	$124,987	$143,653	-13.0%	-13.0%	3,056	10.8%	44.0%	-7.8%	2.13	-6.1%	93.00	-14.9%	43.70	-9.4%	1,344	2.2%	$4,110	$10,295	$9,233	11.5%	$139,393	$158,989	-12.3%
YTD	1	$124,987	$143,653	-13.0%	-13.0%	3,056	10.8%	44.0%	-7.8%	2.13	-6.1%	93.00	-14.9%	43.70	-9.4%	1,344	2.2%	$4,110	$10,295	$9,233	11.5%	$139,393	$158,989	-12.3%
0418 - CARY																								
03/24/2018	1	$8,302	$12,284	-32.4%	-32.4%	329	-14.1%	30.4%	-1.3%	1.75	-4.4%	83.02	-20.2%	47.44	-16.6%	100	-15.3%	$17	$506	-$89	-668.0%	$8,825	$11,784	-25.1%
WTD	1	$33,790	$50,341	-32.9%	-32.9%	1,468	0.1%	29.6%	-7.9%	1.51	-19.4%	77.68	-27.2%	51.35	-9.6%	435	-7.8%	$180	$807	$1,199	-32.7%	$34,777	$52,387	-33.6%
MTD	1	$75,610	$93,145	-18.8%	-18.8%	3,465	-3.8%	24.4%	-0.6%	1.67	-8.7%	89.58	-15.1%	53.74	-7.0%	844	-4.4%	$1,595	$2,492	$1,300	91.6%	$79,696	$101,338	-21.4%
QTD	1	$184,907	$213,681	-13.5%	-13.5%	8,723	10.0%	26.7%	-14.6%	1.86	-4.8%	79.46	-7.9%	42.69	-3.3%	2,327	-6.1%	$4,537	$7,255	$5,768	25.8%	$196,700	$233,379	-15.7%
YTD	1	$184,907	$213,681	-13.5%	-13.5%	8,723	10.0%	26.7%	-14.6%	1.86	-4.8%	79.46	-7.9%	42.69	-3.3%	2,327	-6.1%	$4,537	$7,255	$5,768	25.8%	$196,700	$233,379	-15.7%
0466 - NORFOLK																								
03/24/2018	1	$7,234	$5,103	41.7%	41.7%	346	19.7%	16.8%	-6.8%	2.17	39.5%	124.72	27.1%	57.41	-8.9%	58	11.5%	$102	$897	$666	34.6%	$8,233	$6,739	22.2%
WTD	1	$25,676	$27,380	-6.2%	-6.2%	1,198	-9.7%	18.1%	-8.3%	2.12	10.2%	118.32	13.2%	55.70	2.7%	217	-17.2%	$864	$2,817	$2,279	23.6%	$29,356	$29,701	-1.2%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$60,311	$69,680	-13.4%	-13.4%	3,333	-13.7%	15.9%	3.1%	2.00	-2.1%	114.01	-2.6%	56.90	-0.5%	529	-11.1%	$2,660	$6,964	$4,903	42.1%	$69,935	$80,100	-12.7%
QTD	1	$135,558	$166,421	-18.5%	-18.5%	8,482	-8.2%	19.3%	-0.5%	1.98	-4.2%	82.96	-10.8%	41.84	-6.8%	1,634	-8.7%	$5,599	$11,390	$13,688	-16.8%	$152,547	$191,667	-20.4%
YTD	1	$135,558	$166,421	-18.5%	-18.5%	8,482	-8.2%	19.3%	-0.5%	1.98	-4.2%	82.96	-10.8%	41.84	-6.8%	1,634	-8.7%	$5,599	$11,390	$13,688	-16.8%	$152,547	$191,667	-20.4%
0643 - WILLIAMSBURG																								
03/24/2018	1	$9,691	$11,775	-17.7%	-17.7%	288	-25.6%	36.1%	34.4%	1.74	-8.1%	93.19	-17.7%	53.54	-10.4%	104	0.0%	-$85	$345	$281	22.6%	$9,951	$11,396	-12.7%
WTD	1	$36,577	$48,272	-24.2%	-24.2%	1,185	-10.0%	33.8%	-0.1%	1.72	-8.0%	91.44	-15.7%	53.16	-8.4%	400	-10.1%	$889	$2,521	$3,239	-22.2%	$39,988	$53,179	-24.8%
MTD	1	$86,991	$103,260	-15.8%	-15.8%	2,888	-7.0%	30.2%	5.0%	1.82	-8.1%	99.65	-13.7%	54.61	-6.1%	873	-2.3%	$3,236	$6,615	$9,331	-29.1%	$96,842	$119,804	-19.2%
QTD	1	$196,793	$233,789	-15.8%	-15.8%	6,824	-13.3%	32.9%	4.2%	2.03	-2.7%	87.58	-6.9%	43.21	-4.3%	2,247	-9.6%	$9,537	$15,075	$16,924	-10.9%	$221,404	$267,232	-17.1%
YTD	1	$196,793	$233,789	-15.8%	-15.8%	6,824	-13.3%	32.9%	4.2%	2.03	-2.7%	87.58	-6.9%	43.21	-4.3%	2,247	-9.6%	$9,537	$15,075	$16,924	-10.9%	$221,404	$267,232	-17.1%
0645 - SOUTHPOINT																								
03/24/2018	1	$19,054	$20,907	-8.9%	-8.9%	662	-20.5%	24.2%	11.8%	1.86	-6.9%	119.09	2.5%	63.94	10.1%	160	-11.1%	$273	$220	$105	108.6%	$19,547	$19,623	-0.4%
WTD	1	$62,537	$76,569	-18.3%	-18.3%	2,488	-24.4%	22.9%	12.4%	1.73	-8.4%	109.71	-3.9%	63.55	4.9%	570	-15.1%	$321	$3,347	$1,594	109.9%	$66,205	$79,321	-16.5%
MTD	1	$132,255	$166,879	-20.7%	-20.7%	6,587	-23.0%	19.2%	16.4%	1.74	-9.5%	104.47	-11.6%	60.01	-2.4%	1,266	-10.3%	$1,775	$6,084	$6,142	-0.9%	$140,114	$182,670	-23.3%
QTD	1	$324,653	$373,575	-13.1%	-13.1%	17,856	-7.4%	20.6%	1.0%	1.97	0.4%	88.41	-7.1%	44.80	-7.5%	3,672	-6.5%	$7,824	$10,990	$14,276	-23.0%	$343,466	$408,047	-15.8%
YTD	1	$324,653	$373,575	-13.1%	-13.1%	17,856	-7.4%	20.6%	1.0%	1.97	0.4%	88.41	-7.1%	44.80	-7.5%	3,672	-6.5%	$7,824	$10,990	$14,276	-23.0%	$343,466	$408,047	-15.8%
0657 - NORTH RALEIGH																								
03/24/2018	1	$12,578	$12,528	0.4%	0.4%	272	-28.6%	38.6%	41.4%	2.30	11.0%	119.79	-0.6%	51.97	-10.4%	105	1.0%	$62	$481	$835	-42.4%	$13,120	$11,496	14.1%
WTD	1	$39,913	$47,717	-16.4%	-16.4%	1,178	-25.7%	32.1%	17.2%	1.90	0.7%	105.59	-4.0%	55.44	-4.6%	378	-12.9%	$975	$2,271	$2,373	-4.3%	$43,159	$50,229	-14.1%
MTD	1	$87,101	$104,890	-17.0%	-17.0%	3,051	-29.2%	26.5%	29.0%	2.00	1.9%	107.53	-9.1%	53.67	-10.7%	810	-8.7%	$3,887	$6,352	$4,964	28.0%	$97,340	$116,334	-16.3%
QTD	1	$195,603	$241,668	-19.1%	-19.1%	7,486	-31.1%	30.6%	28.7%	2.07	-1.0%	85.45	-8.7%	41.21	-7.8%	2,289	-11.3%	$9,622	$12,659	$13,047	-3.0%	$217,884	$269,842	-19.3%
YTD	1	$195,603	$241,668	-19.1%	-19.1%	7,486	-31.1%	30.6%	28.7%	2.07	-1.0%	85.45	-8.7%	41.21	-7.8%	2,289	-11.3%	$9,622	$12,659	$13,047	-3.0%	$217,884	$269,842	-19.3%
1071 - MAYFAIRE TOWN CENTER																								
03/24/2018	1	$12,087	$9,111	32.7%	32.7%	339	-4.8%	30.4%	28.8%	2.09	17.7%	117.35	8.2%	56.22	-8.1%	103	22.6%	$154	$755	$277	172.3%	$12,995	$11,086	17.2%
WTD	1	$53,787	$49,195	9.3%	9.3%	1,712	1.7%	30.0%	7.6%	1.84	0.3%	104.64	0.0%	56.98	-0.3%	514	9.4%	$886	$3,566	$2,756	29.4%	$58,239	$51,765	12.5%
MTD	1	$120,785	$106,616	13.3%	13.3%	4,232	3.5%	25.3%	5.2%	1.94	3.0%	112.67	4.0%	58.10	1.0%	1,072	8.9%	$1,130	$8,521	$5,363	58.9%	$130,436	$118,132	10.4%
QTD	1	$277,675	$262,497	5.8%	5.8%	9,895	-1.3%	27.7%	0.9%	2.11	2.9%	101.30	6.2%	48.05	3.2%	2,741	-0.4%	$6,129	$21,698	$12,232	77.4%	$305,502	$288,648	5.8%
YTD	1	$277,675	$262,497	5.8%	5.8%	9,895	-1.3%	27.7%	0.9%	2.11	2.9%	101.30	6.2%	48.05	3.2%	2,741	-0.4%	$6,129	$21,698	$12,232	77.4%	$305,502	$288,648	5.8%
1125 - VIRGINIA BEACH WOMAN																								
03/24/2018	1	$3,715	$3,343	11.1%	11.1%	82	51.9%	29.3%	-21.0%	2.67	-4.8%	154.78	-7.4%	58.04	-2.8%	24	20.0%	$7	$208			$3,930	$4,122	-4.7%
WTD	1	$12,393	$16,331	-24.1%	-24.1%	268	-9.8%	28.0%	-28.3%	2.52	7.5%	165.24	17.4%	65.57	9.2%	75	-35.3%	$278	$1,598	$1,417	12.8%	$14,270	$18,213	-21.7%
MTD	1	$34,983	$33,257	5.2%	5.2%	785	13.9%	29.4%	-14.1%	2.51	11.6%	151.44	7.5%	60.32	-3.7%	231	-2.1%	$3,723	$4,739	$2,881	64.5%	$43,446	$39,050	11.3%
QTD	1	$83,803	$87,783	-4.5%	-4.5%	1,897	11.0%	33.8%	-11.6%	2.66	-4.7%	130.53	-2.8%	49.09	2.0%	642	-1.8%	$10,511	$8,118	$4,054	100.2%	$102,432	$99,012	3.5%
YTD	1	$83,803	$87,783	-4.5%	-4.5%	1,897	11.0%	33.8%	-11.6%	2.66	-4.7%	130.53	-2.8%	49.09	2.0%	642	-1.8%	$10,511	$8,118	$4,054	100.2%	$102,432	$99,012	3.5%
1217 - HAMPTON																								
03/24/2018	1	$3,734	$4,194	-11.0%	-11.0%	131	-23.4%	29.8%	18.4%	1.87	13.4%	95.75	-1.8%	51.16	-13.4%	39	-9.3%	-$52	$565	$541	4.3%	$4,247	$4,670	-9.1%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$18,324	$19,611	-6.6%	-6.6%	615	-12.5%	28.8%	8.8%	1.90	5.1%	103.53	-1.8%	54.37	-6.6%	177	-4.8%	$372	$1,840	$1,440	27.8%	$20,536	$22,206	-7.5%
MTD	1	$37,659	$38,310	-1.7%	-1.7%	1,586	-8.3%	22.8%	3.9%	1.96	10.4%	104.03	3.2%	53.19	-6.6%	362	-4.7%	$1,890	$3,857	$4,116	-6.3%	$43,406	$45,407	-4.4%
QTD	1	$92,282	$102,230	-9.7%	-9.7%	3,718	-9.8%	27.7%	-3.6%	2.22	3.2%	89.51	3.8%	40.25	0.6%	1,031	-13.1%	$4,280	$9,618	$7,634	26.0%	$106,180	$118,853	-10.7%
YTD	1	$92,282	$102,230	-9.7%	-9.7%	3,718	-9.8%	27.7%	-3.6%	2.22	3.2%	89.51	3.8%	40.25	0.6%	1,031	-13.1%	$4,280	$9,618	$7,634	26.0%	$106,180	$118,853	-10.7%
202 - NC/SC-PAULA VON HOENE																								
03/24/2018	13	$128,979	$134,995	-4.5%	-4.5%	2,740	12.8%	38.3%	-13.3%	2.08	-1.8%	122.95	-2.3%	59.03	-0.5%	1,049	-2.2%	$2,313	$7,955	$2,830	181.1%	$139,248	$139,537	-0.2%
WTD	13	$568,540	$652,775	-12.9%	-12.9%	14,427	-0.2%	35.6%	2.0%	1.92	-11.9%	110.76	-14.4%	57.62	-2.8%	5,133	1.7%	$10,323	$40,891	$32,589	25.5%	$619,753	$691,947	-10.4%
MTD	13	$1,241,589	$1,294,792	-4.1%	-4.1%	34,397	13.9%	30.9%	-9.7%	2.05	-3.1%	116.98	-6.8%	57.19	-3.8%	10,614	2.9%	$24,810	$89,117	$70,956	25.6%	$1,355,516	$1,438,747	-5.8%
QTD	13	$2,787,179	$3,001,358	-7.1%	-7.1%	77,108	8.2%	35.1%	-9.7%	2.22	-2.2%	102.93	-5.0%	46.36	-2.9%	27,078	-2.2%	$83,333	$192,690	$167,239	15.2%	$3,063,202	$3,349,380	-8.5%
YTD	13	$2,787,179	$3,001,358	-7.1%	-7.1%	77,108	8.2%	35.1%	-9.7%	2.22	-2.2%	102.93	-5.0%	46.36	-2.9%	27,078	-2.2%	$83,333	$192,690	$167,239	15.2%	$3,063,202	$3,349,380	-8.5%
0127 - CHARLOTTE																								
03/24/2018	1	$23,533	$29,967	-21.5%	-21.5%	402	-11.8%	40.5%	-5.7%	2.20	-7.2%	144.37	-5.6%	65.55	1.7%	163	-16.8%	$406	$785	$1,124	-30.2%	$24,723	$31,898	-22.5%
WTD	1	$101,677	$142,653	-28.7%	-28.7%	2,258	4.4%	35.4%	-11.7%	2.02	-23.1%	127.26	-22.7%	63.08	0.5%	799	-7.8%	$1,865	$4,809	$5,828	-17.5%	$108,351	$150,562	-28.0%
MTD	1	$225,532	$269,056	-16.2%	-16.2%	5,311	2.5%	32.0%	-6.5%	2.20	-10.1%	132.67	-12.5%	60.22	-2.7%	1,700	-4.2%	$1,768	$12,068	$12,781	-5.6%	$239,369	$297,158	-19.4%
QTD	1	$530,388	$592,112	-10.4%	-10.4%	12,277	-0.2%	35.9%	-2.7%	2.39	-5.7%	120.30	-7.8%	50.44	-2.2%	4,409	-2.8%	$17,048	$29,245	$32,114	-8.9%	$576,681	$663,526	-13.1%
YTD	1	$530,388	$592,112	-10.4%	-10.4%	12,277	-0.2%	35.9%	-2.7%	2.39	-5.7%	120.30	-7.8%	50.44	-2.2%	4,409	-2.8%	$17,048	$29,245	$32,114	-8.9%	$576,681	$663,526	-13.1%
0137 - GREENVILLE																								
03/24/2018	1	$2,325	$3,541	-34.3%	-34.3%	82	-28.7%	36.6%	7.9%	1.57	11.1%	77.50	-14.6%	49.47	-23.2%	30	-23.1%	$69	$575	$64	796.4%	$2,969	$4,367	-32.0%
WTD	1	$20,745	$20,466	1.4%	1.4%	491	2.1%	45.6%	14.9%	1.77	-6.5%	92.61	-13.6%	52.25	-7.6%	224	17.3%	$478	$2,545	$1,213	109.7%	$23,768	$21,727	9.4%
MTD	1	$48,914	$49,478	-1.1%	-1.1%	1,239	8.8%	39.6%	0.1%	1.95	3.0%	99.62	-9.2%	51.01	-11.9%	491	8.9%	$1,456	$4,346	$3,900	11.4%	$54,716	$55,776	-1.9%
QTD	1	$107,703	$115,975	-7.1%	-7.1%	2,996	-1.0%	42.9%	5.6%	2.06	-1.0%	83.82	-11.2%	40.67	-10.3%	1,285	4.6%	$3,486	$7,960	$6,890	15.5%	$119,148	$130,319	-8.6%
YTD	1	$107,703	$115,975	-7.1%	-7.1%	2,996	-1.0%	42.9%	5.6%	2.06	-1.0%	83.82	-11.2%	40.67	-10.3%	1,285	4.6%	$3,486	$7,960	$6,890	15.5%	$119,148	$130,319	-8.6%
0156 - COLUMBIA																								
03/24/2018	1	$15,845	$18,609	-14.9%	-14.9%	242	-20.7%	47.5%	13.2%	2.14	-9.0%	137.78	-5.2%	64.41	4.2%	115	-10.2%	$281	$327	$50	555.8%	$16,453	$17,219	-4.4%
WTD	1	$69,356	$82,213	-15.6%	-15.6%	1,299	-0.6%	40.5%	-5.2%	2.13	-6.6%	131.86	-10.5%	62.04	-4.2%	526	-5.7%	$1,702	$4,443	$4,783	-7.1%	$75,501	$90,612	-16.7%
MTD	1	$138,520	$142,667	-2.9%	-2.9%	3,006	20.0%	34.6%	-17.9%	2.17	1.5%	133.32	-1.5%	61.32	-3.0%	1,039	-1.4%	$2,148	$12,513	$8,273	51.3%	$153,181	$163,657	-6.4%
QTD	1	$314,905	$330,211	-4.6%	-4.6%	7,007	19.8%	38.3%	-21.7%	2.31	1.9%	117.41	1.7%	50.88	-0.2%	2,682	-6.2%	$8,377	$27,233	$21,958	24.0%	$350,515	$378,521	-7.4%
YTD	1	$314,905	$330,211	-4.6%	-4.6%	7,007	19.8%	38.3%	-21.7%	2.31	1.9%	117.41	1.7%	50.88	-0.2%	2,682	-6.2%	$8,377	$27,233	$21,958	24.0%	$350,515	$378,521	-7.4%
0297 - SPARTANBURG																								
03/24/2018	1	$6,969	$7,073	-1.5%	-1.5%	92	-22.7%	55.4%	4.7%	2.29	11.2%	136.64	21.7%	59.56	9.5%	51	-19.0%	$263	$236	$253	-6.6%	$7,468	$7,124	4.8%
WTD	1	$33,663	$35,404	-4.9%	-4.9%	602	-2.1%	51.5%	6.6%	1.98	-2.3%	108.59	-8.9%	54.74	-6.8%	310	4.4%	$1,208	$1,904	$2,209	-13.8%	$36,775	$38,338	-4.1%
MTD	1	$68,268	$68,383	-0.2%	-0.2%	1,376	-9.7%	45.6%	20.5%	2.00	-2.8%	108.71	-8.3%	54.27	-5.6%	628	8.8%	$1,649	$6,389	$5,963	7.1%	$76,305	$77,647	-1.7%
QTD	1	$154,461	$154,528	0.0%	0.0%	4,377	8.0%	37.0%	-3.4%	2.18	0.4%	95.35	-4.1%	43.73	-4.5%	1,620	4.2%	$6,017	$12,063	$12,424	-2.9%	$172,541	$176,205	-2.1%
YTD	1	$154,461	$154,528	0.0%	0.0%	4,377	8.0%	37.0%	-3.4%	2.18	0.4%	95.35	-4.1%	43.73	-4.5%	1,620	4.2%	$6,017	$12,063	$12,424	-2.9%	$172,541	$176,205	-2.1%
0365 - THE SHOPS AT GREENRIDGE																								
03/24/2018	1	$21,745	$23,858	-8.9%	-8.9%	462	6.7%	41.1%	6.0%	1.96	-14.6%	114.45	-19.4%	58.45	-5.7%	190	13.1%	$315	$1,548	$157	883.2%	$23,608	$24,326	-3.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$86,791	$116,191	-25.3%	-25.3%	2,247	-8.7%	36.8%	8.0%	1.80	-20.1%	105.07	-24.3%	58.29	-5.2%	826	-1.3%	$2,015	$5,337	$8,167	-34.6%	$94,143	$122,282	-23.0%
MTD	1	$205,191	$221,087	-7.2%	-7.2%	5,596	-4.0%	30.9%	5.9%	2.02	-4.0%	118.81	-8.7%	58.73	-5.0%	1,727	1.7%	$8,769	$13,386	$9,927	34.8%	$227,346	$243,811	-6.8%
QTD	1	$441,033	$506,294	-12.9%	-12.9%	12,831	-6.0%	32.3%	-1.6%	2.22	-0.7%	106.40	-5.8%	47.92	-5.1%	4,145	-7.5%	$21,377	$31,686	$28,617	10.7%	$494,096	$564,059	-12.4%
YTD	1	$441,033	$506,294	-12.9%	-12.9%	12,831	-6.0%	32.3%	-1.6%	2.22	-0.7%	106.40	-5.8%	47.92	-5.1%	4,145	-7.5%	$21,377	$31,686	$28,617	10.7%	$494,096	$564,059	-12.4%
0403 - PINEVILLE																								
03/24/2018	1	$6,666	$6,994	-4.7%	-4.7%	127	-0.8%	51.2%	0.8%	1.91	4.2%	102.55	-4.7%	53.76	-8.5%	65	0.0%	$42	$1,062	$375	183.5%	$7,770	$5,888	32.0%
WTD	1	$32,590	$28,423	14.7%	14.7%	728	22.6%	45.2%	4.5%	2.01	-0.6%	99.06	-10.4%	49.23	-9.9%	329	28.0%	$380	$4,124	$792	420.8%	$37,094	$30,035	23.5%
MTD	1	$54,432	$61,176	-11.0%	-11.0%	1,600	12.3%	36.1%	-4.3%	1.88	-5.3%	94.17	-17.2%	50.21	-12.5%	578	7.4%	$1,850	$4,526	$3,744	20.9%	$60,808	$68,135	-10.8%
QTD	1	$124,366	$141,953	-12.4%	-12.4%	3,571	-2.2%	41.9%	3.3%	2.04	-5.6%	83.08	-13.3%	40.66	-8.2%	1,497	1.0%	$4,319	$9,793	$8,500	15.2%	$138,478	$158,655	-12.7%
YTD	1	$124,366	$141,953	-12.4%	-12.4%	3,571	-2.2%	41.9%	3.3%	2.04	-5.6%	83.08	-13.3%	40.66	-8.2%	1,497	1.0%	$4,319	$9,793	$8,500	15.2%	$138,478	$158,655	-12.7%
0458 - MYRTLE BEACH																								
03/24/2018	1	$8,325	$7,262	14.6%	14.6%	158	9.7%	43.7%	-0.2%	2.09	-1.9%	120.65	4.7%	57.81	6.7%	69	9.5%		$173	-$227	-176.3%	$8,498	$8,942	-5.0%
WTD	1	$34,089	$40,216	-15.2%	-15.2%	724	-4.5%	40.9%	0.3%	2.00	-9.8%	115.17	-11.5%	57.49	-1.9%	296	-4.2%	$169	$1,471	$1,811	-18.8%	$35,729	$42,832	-16.6%
MTD	1	$79,433	$80,192	-0.9%	-0.9%	1,628	1.8%	40.6%	-0.1%	2.14	3.1%	120.17	-2.6%	56.26	-5.5%	661	1.7%	$1,384	$3,546	$6,135	-42.2%	$84,362	$89,739	-6.0%
QTD	1	$183,213	$196,586	-6.8%	-6.8%	4,382	0.6%	40.5%	-0.2%	2.33	-3.8%	103.28	-7.2%	44.31	-3.5%	1,774	0.4%	$4,580	$9,464	$11,811	-19.9%	$197,257	$221,474	-10.9%
YTD	1	$183,213	$196,586	-6.8%	-6.8%	4,382	0.6%	40.5%	-0.2%	2.33	-3.8%	103.28	-7.2%	44.31	-3.5%	1,774	0.4%	$4,580	$9,464	$11,811	-19.9%	$197,257	$221,474	-10.9%
0481 - IRMO																								
03/24/2018	1	$15,276	$7,207	112.0%	112.0%	229	42.2%	52.4%	15.6%	2.60	56.9%	127.30	28.9%	48.96	-17.8%	120	64.4%	$194	$967	-$23	-4387.1%	$16,436	$6,338	159.3%
WTD	1	$38,554	$30,163	27.8%	27.8%	834	32.4%	48.7%	2.9%	1.88	9.5%	94.96	-6.2%	50.60	-14.3%	406	36.2%	$480	$2,898	$1,419	104.3%	$41,932	$31,851	31.7%
MTD	1	$80,695	$59,483	35.7%	35.7%	1,740	26.7%	44.2%	0.5%	1.98	15.2%	104.94	6.6%	52.95	-7.5%	769	27.3%	$563	$6,804	$3,001	126.7%	$88,063	$65,807	33.8%
QTD	1	$172,636	$158,938	8.6%	8.6%	4,230	11.1%	43.1%	-2.4%	2.07	2.1%	94.60	0.1%	45.71	-2.0%	1,825	8.5%	$2,263	$13,469	$7,762	73.5%	$188,368	$176,100	7.0%
YTD	1	$172,636	$158,938	8.6%	8.6%	4,230	11.1%	43.1%	-2.4%	2.07	2.1%	94.60	0.1%	45.71	-2.0%	1,825	8.5%	$2,263	$13,469	$7,762	73.5%	$188,368	$176,100	7.0%
0486 - FLORENCE																								
03/24/2018	1	$6,208	$5,464	13.6%	13.6%	103	-9.6%	43.7%	-6.0%	2.07	8.4%	137.96	33.8%	66.75	23.4%	45	-15.1%	$417	$577	$234	146.7%	$7,202	$6,755	6.6%
WTD	1	$39,074	$32,086	21.8%	21.8%	624	11.4%	44.4%	-8.3%	2.39	10.7%	141.06	19.1%	58.94	7.6%	277	2.2%	$627	$3,513	$966	263.7%	$43,214	$33,664	28.4%
MTD	1	$79,630	$75,568	5.4%	5.4%	1,413	-5.5%	43.2%	11.2%	2.25	-1.4%	130.54	0.4%	58.08	1.8%	610	5.0%	$2,183	$5,466	$3,755	45.6%	$87,279	$83,872	4.1%
QTD	1	$168,788	$175,364	-3.7%	-3.7%	3,632	-4.5%	43.6%	7.1%	2.44	1.3%	106.49	-5.9%	43.69	-7.1%	1,585	2.3%	$5,982	$11,798	$9,036	30.6%	$186,568	$194,188	-3.9%
YTD	1	$168,788	$175,364	-3.7%	-3.7%	3,632	-4.5%	43.6%	7.1%	2.44	1.3%	106.49	-5.9%	43.69	-7.1%	1,585	2.3%	$5,982	$11,798	$9,036	30.6%	$186,568	$194,188	-3.9%
1085 - ROCK HILL																								
03/24/2018	1	$3,237	$3,106	4.2%	4.2%	72	18.0%	34.7%	-21.6%	1.96	-21.0%	129.48	12.6%	66.06	42.5%	25	-7.4%	$21	$22	$470	-95.3%	$3,280	$4,493	-27.0%
WTD	1	$22,975	$22,457	2.3%	2.3%	512	6.2%	42.0%	-3.6%	1.79	-13.4%	106.86	-0.1%	59.67	15.3%	215	2.4%	$253	$1,204	$654	84.1%	$24,432	$23,380	4.5%
MTD	1	$54,383	$54,120	0.5%	0.5%	1,277	4.5%	36.6%	-3.9%	1.99	-6.3%	116.20	0.1%	58.29	6.7%	468	0.4%	$811	$3,233	$3,323	-2.7%	$58,426	$59,674	-2.1%
QTD	1	$117,946	$119,439	-1.3%	-1.3%	3,268	4.1%	39.3%	-2.4%	2.10	-3.5%	91.93	-2.8%	43.86	0.7%	1,283	1.6%	$1,984	$8,006	$6,403	25.0%	$127,936	$131,721	-2.9%
YTD	1	$117,946	$119,439	-1.3%	-1.3%	3,268	4.1%	39.3%	-2.4%	2.10	-3.5%	91.93	-2.8%	43.86	0.7%	1,283	1.6%	$1,984	$8,006	$6,403	25.0%	$127,936	$131,721	-2.9%
1103 - GASTONIA																								
03/24/2018	1	$4,075	$3,389	20.2%	20.2%	68	-26.1%	55.9%	83.6%	1.92	1.5%	107.23	-11.4%	55.82	-12.7%	38	35.7%	$124	$150	$237	-36.6%	$4,349	$4,545	-4.3%

Store Summary - Retail

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$16,940	$20,696	-18.1%	-18.1%	434	3.8%	42.4%	-4.2%	1.67	-18.5%	92.07	-17.7%	55.00	1.0%	184	-0.5%	$371	$1,725	$1,702	1.4%	$19,037	$22,759	-16.4%
MTD	1	$38,165	$42,506	-10.2%	-10.2%	1,015	2.8%	38.6%	-2.0%	1.84	-5.7%	97.36	-10.9%	52.86	-5.5%	392	0.8%	$809	$4,106	$4,709	-12.8%	$43,080	$49,032	-12.1%
QTD	1	$91,984	$98,818	-6.9%	-6.9%	2,298	-7.6%	43.2%	-2.7%	2.23	3.2%	92.63	3.6%	41.45	0.4%	993	-10.1%	$1,848	$8,115	$8,492	-4.4%	$101,946	$112,753	-9.6%
YTD	1	$91,984	$98,818	-6.9%	-6.9%	2,298	-7.6%	43.2%	-2.7%	2.23	3.2%	92.63	3.6%	41.45	0.4%	993	-10.1%	$1,848	$8,115	$8,492	-4.4%	$101,946	$112,753	-9.6%
1119 - ANDERSON																								
03/24/2018	1	$4,660	$4,401	5.9%	5.9%	80	-8.0%	45.0%	0.4%	2.17	-13.8%	129.44	14.7%	59.74	33.0%	36	-7.7%	$186	$523			$5,369	$3,998	34.3%
WTD	1	$18,912	$21,694	-12.8%	-12.8%	443	11.3%	43.1%	-9.7%	1.85	-19.1%	99.02	-13.3%	53.58	7.2%	191	0.5%	$420	$1,763	$425	314.5%	$21,096	$22,518	-6.3%
MTD	1	$44,392	$44,265	0.3%	0.3%	980	8.5%	39.5%	-4.7%	2.09	-5.5%	114.71	-3.1%	54.80	2.5%	387	3.5%	$645	$3,860	$1,089	254.4%	$48,896	$48,225	1.4%
QTD	1	$102,600	$106,247	-3.4%	-3.4%	2,252	0.4%	46.3%	4.2%	2.34	-6.0%	98.46	-7.7%	42.00	-1.8%	1,042	4.6%	$2,558	$6,814	$3,620	88.2%	$111,973	$116,320	-3.7%
YTD	1	$102,600	$106,247	-3.4%	-3.4%	2,252	0.4%	46.3%	4.2%	2.34	-6.0%	98.46	-7.7%	42.00	-1.8%	1,042	4.6%	$2,558	$6,814	$3,620	88.2%	$111,973	$116,320	-3.7%
1196 - BLAKENEY																								
03/24/2018	1	$10,117	$14,124	-28.4%	-28.4%	623	189.8%	16.4%	-73.1%	1.68	-10.7%	99.18	-8.0%	59.16	3.0%	102	-22.1%	-$5	$1,010	$115	776.6%	$11,121	$13,645	-18.5%
WTD	1	$53,174	$60,113	-11.5%	-11.5%	3,231	-10.1%	17.0%	6.4%	1.65	-10.7%	96.68	-7.5%	58.43	3.5%	550	-4.3%	$352	$5,154	$2,620	96.7%	$58,680	$61,389	-4.4%
MTD	1	$124,035	$126,812	-2.2%	-2.2%	8,216	63.3%	14.2%	-38.6%	1.84	-2.9%	106.56	-2.4%	58.01	0.6%	1,164	0.2%	$775	$8,875	$4,355	103.8%	$133,685	$136,215	-1.9%
QTD	1	$277,156	$304,894	-9.1%	-9.1%	13,987	57.4%	21.0%	-41.5%	1.99	-5.2%	94.33	-1.2%	47.38	4.3%	2,938	-8.0%	$3,492	$17,045	$9,613	77.3%	$297,693	$325,538	-8.6%
YTD	1	$277,156	$304,894	-9.1%	-9.1%	13,987	57.4%	21.0%	-41.5%	1.99	-5.2%	94.33	-1.2%	47.38	4.3%	2,938	-8.0%	$3,492	$17,045	$9,613	77.3%	$297,693	$325,538	-8.6%
203 - NC-REGINA STILTNER																								
03/24/2018	11	$80,495	$99,635	-19.2%	-19.2%	1,976	-16.7%	37.5%	-2.7%	1.91	-3.9%	108.63	-0.2%	56.73	3.8%	741	-19.0%	$544	$5,786	$1,327	336.0%	$86,825	$103,681	-16.3%
WTD	11	$431,169	$480,783	-10.3%	-10.3%	11,338	-3.5%	36.9%	-1.6%	1.84	-6.7%	103.15	-5.6%	56.16	1.2%	4,180	-5.0%	$5,915	$29,214	$22,735	28.5%	$466,298	$508,317	-8.3%
MTD	11	$939,091	$1,036,546	-9.4%	-9.4%	26,539	-6.4%	32.2%	5.0%	1.97	-4.0%	109.96	-7.8%	55.68	-4.0%	8,540	-1.7%	$28,486	$63,327	$52,346	21.0%	$1,030,904	$1,155,276	-10.8%
QTD	11	$2,176,484	$2,437,604	-10.7%	-10.7%	63,404	-8.2%	35.8%	4.1%	2.17	-3.7%	95.90	-6.5%	44.14	-3.0%	22,695	-4.5%	$76,683	$131,074	$120,638	8.7%	$2,384,242	$2,695,191	-11.5%
YTD	11	$2,176,484	$2,437,604	-10.7%	-10.7%	63,404	-8.2%	35.8%	4.1%	2.17	-3.7%	95.90	-6.5%	44.14	-3.0%	22,695	-4.5%	$76,683	$131,074	$120,638	8.7%	$2,384,242	$2,695,191	-11.5%
0114 - WINSTON-SALEM																								
03/24/2018	1	$15,506	$18,259	-15.1%	-15.1%	353	-34.0%	35.7%	11.7%	2.10	15.6%	123.06	15.3%	58.73	-0.3%	126	-26.3%	$186	$1,206	$714	68.8%	$16,898	$17,955	-5.9%
WTD	1	$81,734	$89,921	-9.1%	-9.1%	2,161	-16.2%	35.2%	9.6%	1.83	-1.0%	107.40	-1.0%	58.55	0.0%	761	-8.2%	$1,303	$4,051	$7,256	-44.2%	$87,088	$94,002	-7.4%
MTD	1	$189,258	$192,166	-1.5%	-1.5%	5,360	-8.6%	29.4%	7.9%	2.05	2.5%	120.01	-0.2%	58.47	-2.6%	1,577	-1.3%	$8,182	$11,271	$10,092	11.7%	$208,711	$211,838	-1.5%
QTD	1	$411,791	$442,591	-7.0%	-7.0%	12,761	-9.3%	31.3%	3.7%	2.21	1.7%	103.21	-1.1%	46.79	-2.7%	3,990	-5.9%	$18,891	$20,589	$20,467	0.6%	$451,272	$482,425	-6.5%
YTD	1	$411,791	$442,591	-7.0%	-7.0%	12,761	-9.3%	31.3%	3.7%	2.21	1.7%	103.21	-1.1%	46.79	-2.7%	3,990	-5.9%	$18,891	$20,589	$20,467	0.6%	$451,272	$482,425	-6.5%
0116 - CHAPEL HILL																								
03/24/2018	1	$4,917	$11,877	-58.6%	-58.6%	140	-21.8%	44.3%	-13.8%	1.69	-30.4%	79.31	-38.6%	46.83	-11.7%	62	-32.6%	$11	$258	-$42	-716.3%	$5,186	$10,234	-49.3%
WTD	1	$33,015	$48,522	-32.0%	-32.0%	775	-18.0%	46.3%	3.7%	1.84	-11.3%	91.96	-20.0%	50.10	-9.9%	359	-14.9%	$751	$1,119	$1,570	-28.7%	$34,885	$52,279	-33.3%
MTD	1	$74,345	$103,760	-28.3%	-28.3%	1,906	-15.6%	38.7%	1.0%	2.00	-7.8%	100.87	-16.0%	50.34	-8.8%	737	-14.7%	$3,784	$3,678	$4,506	-18.4%	$81,807	$117,828	-30.6%
QTD	1	$187,543	$243,246	-22.9%	-22.9%	4,724	-15.2%	44.3%	5.0%	2.15	-7.2%	89.65	-13.4%	41.73	-6.7%	2,092	-10.9%	$7,704	$9,529	$13,539	-29.6%	$204,776	$275,282	-25.6%
YTD	1	$187,543	$243,246	-22.9%	-22.9%	4,724	-15.2%	44.3%	5.0%	2.15	-7.2%	89.65	-13.4%	41.73	-6.7%	2,092	-10.9%	$7,704	$9,529	$13,539	-29.6%	$204,776	$275,282	-25.6%
0251 - ASHEVILLE																								
03/24/2018	1	$9,153	$6,873	33.2%	33.2%	237	-16.5%	25.3%	-10.1%	2.53	50.1%	152.56	77.6%	60.22	18.3%	60	-25.0%	-$358	$327	-$219	-249.5%	$9,122	$8,376	8.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$37,888	$39,529	-4.2%	-4.2%	1,222	-6.0%	27.2%	2.7%	1.98	-4.9%	114.12	-0.7%	57.76	4.5%	332	-3.5%	$377	$1,702	$3,509	-51.5%	$39,967	$43,063	-7.2%
MTD	1	$89,874	$94,236	-4.6%	-4.6%	3,161	1.4%	23.8%	-0.1%	2.22	2.6%	119.51	-5.9%	53.75	-8.3%	752	1.3%	$3,562	$3,760	$7,660	-50.9%	$97,197	$108,671	-10.6%
QTD	1	$214,512	$242,893	-11.7%	-11.7%	7,197	-8.1%	30.0%	0.3%	2.37	-2.7%	99.50	-4.1%	42.02	-1.5%	2,156	-7.9%	$12,505	$11,195	$14,481	-22.7%	$238,211	$272,318	-12.5%
YTD	1	$214,512	$242,893	-11.7%	-11.7%	7,197	-8.1%	30.0%	0.3%	2.37	-2.7%	99.50	-4.1%	42.02	-1.5%	2,156	-7.9%	$12,505	$11,195	$14,481	-22.7%	$238,211	$272,318	-12.5%
0307 - FAYETTEVILLE																								
03/24/2018	1	$8,393	$5,812	44.4%	44.4%	130	32.7%	48.5%	-1.1%	2.30	9.4%	133.23	10.0%	57.88	0.6%	63	31.3%	$238	$491	-$13	-4031.0%	$9,123	$8,788	3.8%
WTD	1	$28,912	$35,539	-18.6%	-18.6%	741	5.7%	37.7%	-18.0%	1.90	-10.1%	103.63	-6.1%	54.45	4.5%	279	-13.4%	$847	$1,946	$1,892	2.8%	$31,705	$37,947	-16.4%
MTD	1	$69,642	$79,042	-11.9%	-11.9%	1,717	2.1%	34.9%	-5.3%	2.06	-8.9%	116.07	-9.0%	56.30	-0.1%	600	-3.2%	$2,974	$4,691	$6,261	-25.1%	$77,307	$88,637	-12.8%
QTD	1	$173,516	$189,444	-8.4%	-8.4%	4,236	1.4%	39.7%	-5.0%	2.30	-6.6%	103.10	-4.9%	44.77	1.8%	1,683	-3.7%	$5,912	$11,915	$12,606	-5.5%	$191,343	$211,614	-9.6%
YTD	1	$173,516	$189,444	-8.4%	-8.4%	4,236	1.4%	39.7%	-5.0%	2.30	-6.6%	103.10	-4.9%	44.77	1.8%	1,683	-3.7%	$5,912	$11,915	$12,606	-5.5%	$191,343	$211,614	-9.6%
0349 - HICKORY																								
03/24/2018	1	$2,059	$4,930	-58.2%	-58.2%	67	-20.2%	53.7%	5.0%	1.36	-40.9%	57.20	-50.1%	42.02	-15.6%	36	-16.3%	$265	-$186	$67	-376.4%	$2,138	$5,463	-60.9%
WTD	1	$23,297	$25,260	-7.8%	-7.8%	564	10.8%	41.8%	-7.4%	1.89	-8.9%	98.71	-10.1%	52.35	-1.3%	236	2.6%	$539	$2,785	$1,104	152.2%	$26,620	$27,058	-1.6%
MTD	1	$52,719	$52,831	-0.2%	-0.2%	1,255	1.0%	35.9%	-1.2%	2.17	5.1%	116.89	0.0%	53.90	-4.8%	451	-0.2%	$1,075	$6,343	$3,183	99.3%	$60,136	$59,817	0.5%
QTD	1	$114,696	$126,790	-9.5%	-9.5%	2,926	-3.2%	38.8%	-1.5%	2.32	-4.8%	101.14	-5.1%	43.53	-0.3%	1,134	-4.7%	$4,041	$10,694	$10,226	4.6%	$129,430	$146,409	-11.6%
YTD	1	$114,696	$126,790	-9.5%	-9.5%	2,926	-3.2%	38.8%	-1.5%	2.32	-4.8%	101.14	-5.1%	43.53	-0.3%	1,134	-4.7%	$4,041	$10,694	$10,226	4.6%	$129,430	$146,409	-11.6%
0438 - HUNTERSVILLE																								
03/24/2018	1	$8,872	$10,079	-12.0%	-12.0%	243	-4.7%	32.1%	-12.0%	2.01	8.2%	113.75	5.0%	56.51	-3.0%	78	-16.1%		$429	-$40	-1167.1%	$9,302	$10,761	-13.6%
WTD	1	$45,661	$46,257	-1.3%	-1.3%	1,254	7.1%	34.8%	-4.9%	1.85	-4.9%	104.73	-3.1%	56.65	1.9%	436	1.9%	$164	$1,849	$964	91.8%	$47,674	$47,781	-0.2%
MTD	1	$95,604	$106,108	-9.9%	-9.9%	2,424	-15.7%	35.5%	16.5%	2.00	-4.8%	111.04	-8.3%	55.45	-3.7%	861	-1.7%	$1,231	$3,812	$3,180	19.9%	$100,646	$115,894	-13.2%
QTD	1	$217,690	$254,330	-14.4%	-14.4%	6,531	-7.3%	34.9%	3.6%	2.16	-5.0%	95.48	-10.8%	44.30	-6.2%	2,280	-4.0%	$5,073	$9,694	$6,781	43.0%	$232,457	$271,869	-14.5%
YTD	1	$217,690	$254,330	-14.4%	-14.4%	6,531	-7.3%	34.9%	3.6%	2.16	-5.0%	95.48	-10.8%	44.30	-6.2%	2,280	-4.0%	$5,073	$9,694	$6,781	43.0%	$232,457	$271,869	-14.5%
0447 - SOUTHERN PINES																								
03/24/2018	1	$8,249	$7,099	16.2%	16.2%	172	-3.9%	42.4%	-1.3%	1.90	2.5%	113.00	22.6%	59.34	19.5%	73	-5.2%	-$21	$482	$133	262.3%	$8,710	$9,993	-12.8%
WTD	1	$41,659	$44,744	-6.9%	-6.9%	968	-1.7%	42.8%	5.3%	1.81	-7.3%	100.63	-10.0%	55.55	-2.9%	414	3.5%	$259	$3,394	$2,200	54.3%	$45,312	$47,307	-4.2%
MTD	1	$89,912	$91,044	-1.2%	-1.2%	2,210	5.5%	37.4%	3.5%	1.91	-6.0%	108.72	-9.6%	56.83	-3.9%	827	9.2%	$740	$7,368	$5,307	38.9%	$98,021	$101,027	-3.0%
QTD	1	$201,543	$207,812	-3.0%	-3.0%	5,009	1.7%	40.7%	4.6%	2.13	-2.4%	98.84	-8.8%	46.49	-6.6%	2,039	6.3%	$3,084	$12,678	$10,315	22.9%	$217,305	$227,723	-4.6%
YTD	1	$201,543	$207,812	-3.0%	-3.0%	5,009	1.7%	40.7%	4.6%	2.13	-2.4%	98.84	-8.8%	46.49	-6.6%	2,039	6.3%	$3,084	$12,678	$10,315	22.9%	$217,305	$227,723	-4.6%
0621 - HENDERSONVILLE																								
03/24/2018	1	$3,661	$5,125	-28.6%	-28.6%	94	-17.5%	44.7%	-2.0%	1.64	-16.2%	87.16	-11.6%	53.05	5.6%	42	-19.2%	$69	$287	$115	150.3%	$4,016	$5,471	-26.6%
WTD	1	$27,691	$30,582	-9.5%	-9.5%	716	25.6%	40.5%	-10.2%	1.78	-13.4%	95.49	-19.8%	53.77	-7.3%	290	12.8%	$266	$3,015	$860	250.4%	$30,972	$33,017	-6.2%
MTD	1	$57,401	$59,371	-3.3%	-3.3%	1,603	-32.6%	35.4%	73.5%	1.89	-8.8%	101.06	-17.3%	53.45	-9.3%	568	16.9%	$752	$4,323	$1,518	184.8%	$62,476	$67,311	-7.2%
QTD	1	$120,974	$134,418	-10.0%	-10.0%	3,615	-33.1%	38.4%	47.8%	2.07	-8.0%	87.09	-9.0%	42.01	-1.0%	1,389	-1.1%	$3,954	$9,306	$5,648	64.8%	$134,234	$151,677	-11.5%
YTD	1	$120,974	$134,418	-10.0%	-10.0%	3,615	-33.1%	38.4%	47.8%	2.07	-8.0%	87.09	-9.0%	42.01	-1.0%	1,389	-1.1%	$3,954	$9,306	$5,648	64.8%	$134,234	$151,677	-11.5%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
1064 - HIGH POINT																								
03/24/2018	1	$5,487	$4,922	11.5%	11.5%	93	-25.0%	62.4%	57.8%	1.76	-11.2%	94.60	-5.8%	53.79	6.0%	58	18.4%		$283	-$2	-11985.7%	$5,770	$4,601	25.4%
WTD	1	$22,697	$20,269	12.0%	12.0%	494	3.6%	45.3%	3.0%	1.85	-2.2%	101.32	5.0%	54.69	7.4%	224	6.7%	$210	$1,643	$163	907.0%	$24,550	$21,347	15.0%
MTD	1	$48,254	$49,965	-3.4%	-3.4%	1,145	6.1%	38.0%	-3.8%	1.98	-3.6%	110.93	-5.4%	55.98	-1.9%	435	2.1%	$1,324	$3,546	$2,488	42.5%	$53,124	$55,870	-4.9%
QTD	1	$116,488	$122,012	-4.5%	-4.5%	2,952	5.5%	41.7%	-4.5%	2.16	-1.7%	94.63	-5.2%	43.91	-3.6%	1,231	0.7%	$2,866	$9,040	$6,406	41.1%	$128,395	$135,624	-5.3%
YTD	1	$116,488	$122,012	-4.5%	-4.5%	2,952	5.5%	41.7%	-4.5%	2.16	-1.7%	94.63	-5.2%	43.91	-3.6%	1,231	0.7%	$2,866	$9,040	$6,406	41.1%	$128,395	$135,624	-5.3%
1140 - FRIENDLY CENTER																								
03/24/2018	1	$11,811	$21,147	-44.1%	-44.1%	349	-15.3%	33.0%	-22.9%	1.71	-17.6%	102.71	-14.5%	59.96	3.8%	115	-34.7%	$182	$2,134	$258	727.3%	$14,128	$17,432	-19.0%
WTD	1	$70,031	$81,804	-14.4%	-14.4%	1,882	-5.0%	36.4%	-5.3%	1.71	-12.9%	102.24	-4.9%	59.96	9.2%	685	-10.0%	$972	$6,661	$1,793	271.5%	$77,664	$84,746	-8.4%
MTD	1	$137,393	$173,939	-21.0%	-21.0%	4,369	-5.5%	31.8%	-2.5%	1.70	-12.7%	98.84	-14.2%	58.00	-1.7%	1,390	-7.9%	$3,814	$11,667	$5,876	98.6%	$152,875	$189,862	-19.5%
QTD	1	$327,396	$392,802	-16.7%	-16.7%	10,292	-9.2%	35.2%	1.3%	2.02	-5.9%	90.37	-9.4%	44.66	-3.7%	3,623	-8.0%	$9,445	$20,934	$15,126	38.4%	$357,775	$427,054	-16.2%
YTD	1	$327,396	$392,802	-16.7%	-16.7%	10,292	-9.2%	35.2%	1.3%	2.02	-5.9%	90.37	-9.4%	44.66	-3.7%	3,623	-8.0%	$9,445	$20,934	$15,126	38.4%	$357,775	$427,054	-16.2%
1149 - BURLINGTON																								
03/24/2018	1	$2,386	$3,513	-32.1%	-32.1%	98	-10.1%	28.6%	-8.4%	1.43	-34.4%	85.23	-17.5%	59.66	25.7%	28	-17.6%	-$29	$74	$355	-79.3%	$2,431	$4,605	-47.2%
WTD	1	$18,583	$18,354	1.2%	1.2%	561	6.3%	29.2%	-22.0%	2.05	16.6%	113.31	22.2%	55.31	4.9%	164	-17.2%	$227	$1,051	$1,423	-26.1%	$19,861	$19,769	0.5%
MTD	1	$34,688	$34,084	1.8%	1.8%	1,389	22.4%	24.6%	-21.7%	1.91	8.2%	101.43	6.2%	53.04	-1.8%	342	-4.2%	$1,048	$2,868	$2,276	26.0%	$38,605	$38,520	0.2%
QTD	1	$90,333	$81,267	11.2%	11.2%	3,161	8.9%	34.1%	-4.3%	2.12	1.5%	83.80	6.6%	39.52	5.1%	1,078	4.3%	$3,210	$5,501	$5,044	9.1%	$99,043	$93,197	6.3%
YTD	1	$90,333	$81,267	11.2%	11.2%	3,161	8.9%	34.1%	-4.3%	2.12	1.5%	83.80	6.6%	39.52	5.1%	1,078	4.3%	$3,210	$5,501	$5,044	9.1%	$99,043	$93,197	6.3%
204 - ATLANTA-JONATHAN HAMLIN																								
03/24/2018	11	$116,877	$144,365	-19.0%	-19.0%	2,396	-12.4%	43.5%	10.9%	1.94	-10.7%	112.06	-16.6%	57.69	-6.7%	1,043	-2.9%	$131	$5,083	$2,476	105.3%	$122,091	$122,456	-0.3%
WTD	11	$517,133	$576,905	-10.4%	-10.4%	11,205	-15.8%	41.2%	14.4%	1.89	-6.2%	112.15	-6.9%	59.48	-0.7%	4,611	-3.7%	$7,175	$36,075	$28,906	24.8%	$560,383	$605,144	-7.4%
MTD	11	$1,085,297	$1,210,863	-10.4%	-10.4%	25,578	-15.9%	37.6%	15.9%	1.96	-5.0%	112.97	-8.1%	57.76	-3.3%	9,607	-2.5%	$29,019	$81,938	$66,332	23.5%	$1,196,255	$1,338,009	-10.6%
QTD	11	$2,496,302	$2,688,105	-7.1%	-7.1%	63,231	-13.1%	40.3%	11.7%	2.16	-0.7%	97.99	-4.3%	45.37	-3.6%	25,476	-3.0%	$83,783	$150,998	$142,332	6.1%	$2,731,083	$2,980,151	-8.4%
YTD	11	$2,496,302	$2,688,105	-7.1%	-7.1%	63,231	-13.1%	40.3%	11.7%	2.16	-0.7%	97.99	-4.3%	45.37	-3.6%	25,476	-3.0%	$83,783	$150,998	$142,332	6.1%	$2,731,083	$2,980,151	-8.4%
0060 - BUCKHEAD																								
03/24/2018	1	$15,318	$25,857	-40.8%	-40.8%	198	-23.6%	54.0%	26.1%	2.21	-29.9%	143.16	-38.5%	64.91	-12.4%	107	-3.6%	-$188	$1,246	$266	368.2%	$16,375	$20,378	-19.6%
WTD	1	$66,379	$91,548	-27.5%	-27.5%	1,045	-30.0%	40.5%	14.8%	2.34	-8.7%	156.92	-9.8%	67.12	-1.2%	423	-19.6%	$620	$6,995	$3,858	81.3%	$73,995	$95,570	-22.6%
MTD	1	$138,645	$174,348	-20.5%	-20.5%	2,525	-22.8%	38.0%	14.9%	2.34	-4.3%	144.57	-10.4%	61.67	-6.4%	959	-11.3%	$5,634	$11,434	$8,645	32.3%	$155,713	$190,765	-18.4%
QTD	1	$318,744	$374,012	-14.8%	-14.8%	6,667	-16.0%	39.2%	11.9%	2.58	-2.6%	121.84	-9.3%	47.14	-6.9%	2,616	-6.0%	$16,222	$22,121	$18,358	20.5%	$357,087	$412,546	-13.4%
YTD	1	$318,744	$374,012	-14.8%	-14.8%	6,667	-16.0%	39.2%	11.9%	2.58	-2.6%	121.84	-9.3%	47.14	-6.9%	2,616	-6.0%	$16,222	$22,121	$18,358	20.5%	$357,087	$412,546	-13.4%
0083 - VININGS																								
03/24/2018	1	$5,735	$6,502	-11.8%	-11.8%	133	0.8%	40.6%	-13.6%	1.89	1.8%	106.21	1.3%	56.23	-0.5%	54	-12.9%	$94	$175	-$10	-1806.8%	$6,004	$6,643	-9.6%
WTD	1	$26,381	$31,205	-15.5%	-15.5%	590	-6.6%	39.0%	-7.7%	1.82	-9.1%	114.70	-1.9%	62.96	7.9%	230	-13.9%	$662	$2,607	$2,780	-6.2%	$29,651	$33,926	-12.6%
MTD	1	$68,284	$71,990	-5.1%	-5.1%	1,476	-4.2%	39.0%	8.4%	2.08	-4.9%	118.76	-8.6%	57.00	-3.9%	575	3.8%	$2,695	$6,078	$5,485	10.8%	$77,058	$82,598	-6.7%
QTD	1	$154,186	$150,831	2.2%	2.2%	3,946	5.6%	38.9%	3.9%	2.27	-0.4%	100.45	-6.9%	44.32	-6.5%	1,535	9.8%	$6,578	$12,795	$9,076	41.0%	$173,558	$171,841	1.0%
YTD	1	$154,186	$150,831	2.2%	2.2%	3,946	5.6%	38.9%	3.9%	2.27	-0.4%	100.45	-6.9%	44.32	-6.5%	1,535	9.8%	$6,578	$12,795	$9,076	41.0%	$173,558	$171,841	1.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0448 - PEACHTREE CITY																								
03/24/2018	1	$9,153	$11,069	-17.3%	-17.3%	264	1.1%	29.9%	-14.2%	2.14	1.9%	115.86	-4.8%	54.16	-6.5%	79	-13.2%	-$72	$344	$435	-20.9%	$9,425	$8,294	13.6%
WTD	1	$46,531	$46,225	0.7%	0.7%	1,381	-12.3%	31.5%	10.9%	1.91	3.8%	106.97	3.4%	56.13	-0.3%	435	-2.7%	$406	$3,562	$1,927	84.8%	$50,498	$48,758	3.6%
MTD	1	$90,503	$96,870	-6.6%	-6.6%	3,083	-5.1%	27.6%	5.0%	1.97	-2.0%	106.35	-6.2%	54.10	-4.3%	851	-0.4%	$2,670	$7,751	$4,997	55.1%	$100,924	$107,523	-6.1%
QTD	1	$209,327	$229,466	-8.8%	-8.8%	7,289	-4.6%	29.9%	-2.5%	2.15	0.8%	95.98	-1.8%	44.73	-2.6%	2,181	-7.1%	$5,685	$14,067	$15,560	-9.6%	$229,079	$257,527	-11.0%
YTD	1	$209,327	$229,466	-8.8%	-8.8%	7,289	-4.6%	29.9%	-2.5%	2.15	0.8%	95.98	-1.8%	44.73	-2.6%	2,181	-7.1%	$5,685	$14,067	$15,560	-9.6%	$229,079	$257,527	-11.0%
0483 - EAST COBB																								
03/24/2018	1	$13,356	$17,621	-24.2%	-24.2%	315	-24.1%	48.6%	23.7%	1.60	-20.9%	87.29	-19.3%	54.51	2.1%	153	-6.1%	$375	$290	$687	-57.8%	$14,021	$16,906	-17.1%
WTD	1	$58,393	$74,353	-21.5%	-21.5%	1,423	-19.2%	46.0%	23.4%	1.60	-20.2%	89.15	-21.2%	55.72	-1.3%	655	-0.3%	$1,932	$3,944	$4,222	-6.6%	$64,269	$77,275	-16.8%
MTD	1	$141,025	$165,402	-14.7%	-14.7%	3,328	-18.1%	40.9%	21.1%	1.78	-12.3%	103.62	-14.0%	58.11	-2.0%	1,361	-0.8%	$2,105	$10,801	$7,729	39.7%	$153,931	$181,755	-15.3%
QTD	1	$340,373	$350,736	-3.0%	-3.0%	8,521	-11.2%	42.8%	14.2%	2.05	2.0%	93.43	-4.3%	45.55	-6.1%	3,643	1.4%	$9,818	$19,256	$18,411	4.6%	$369,447	$387,178	-4.6%
YTD	1	$340,373	$350,736	-3.0%	-3.0%	8,521	-11.2%	42.8%	14.2%	2.05	2.0%	93.43	-4.3%	45.55	-6.1%	3,643	1.4%	$9,818	$19,256	$18,411	4.6%	$369,447	$387,178	-4.6%
0607 - ALPHARETTA																								
03/24/2018	1	$17,924	$21,034	-14.8%	-14.8%	367	-9.6%	43.9%	16.4%	1.93	-5.0%	111.33	-19.0%	57.63	-14.8%	161	5.2%	-$273	$962	$323	197.6%	$18,613	$18,760	-0.8%
WTD	1	$82,407	$87,113	-5.4%	-5.4%	1,823	-5.3%	39.1%	2.8%	1.97	0.4%	115.74	-2.7%	58.82	-3.2%	712	-2.7%	$221	$4,063	$2,671	52.2%	$86,691	$91,271	-5.0%
MTD	1	$180,699	$180,937	-0.1%	-0.1%	4,340	-1.7%	34.7%	3.5%	2.06	0.9%	119.83	-1.9%	58.23	-2.7%	1,508	1.8%	$4,473	$12,274	$8,551	43.5%	$197,445	$199,737	-1.1%
QTD	1	$396,930	$405,831	-2.2%	-2.2%	10,154	-3.8%	37.9%	3.1%	2.17	-0.1%	103.23	-1.4%	47.66	-1.3%	3,845	-0.8%	$13,689	$22,669	$21,008	7.9%	$433,288	$451,377	-4.0%
YTD	1	$396,930	$405,831	-2.2%	-2.2%	10,154	-3.8%	37.9%	3.1%	2.17	-0.1%	103.23	-1.4%	47.66	-1.3%	3,845	-0.8%	$13,689	$22,669	$21,008	7.9%	$433,288	$451,377	-4.0%
0622 - ATHENS																								
03/24/2018	1	$6,659	$9,411	-29.2%	-29.2%	147	4.3%	52.4%	13.6%	1.64	-33.9%	86.48	-40.3%	52.85	-9.6%	77	18.5%	-$6	$729	$298	144.6%	$7,382	$8,759	-15.7%
WTD	1	$42,129	$45,946	-8.3%	-8.3%	699	8.7%	52.8%	-2.5%	1.93	-14.7%	114.17	-13.5%	59.09	1.3%	369	6.0%	$738	$4,016	$1,659	142.1%	$46,882	$48,475	-3.3%
MTD	1	$84,583	$91,806	-7.9%	-7.9%	1,378	-10.0%	52.6%	9.0%	1.99	-5.6%	116.67	-6.1%	58.49	-0.5%	725	-1.9%	$1,083	$6,402	$6,455	-0.8%	$92,068	$101,790	-9.6%
QTD	1	$196,899	$215,064	-8.4%	-8.4%	3,414	-2.9%	55.7%	1.9%	2.23	-3.4%	103.58	-7.4%	46.50	-4.2%	1,901	-1.1%	$3,966	$12,425	$12,449	-0.2%	$213,290	$237,811	-10.3%
YTD	1	$196,899	$215,064	-8.4%	-8.4%	3,414	-2.9%	55.7%	1.9%	2.23	-3.4%	103.58	-7.4%	46.50	-4.2%	1,901	-1.1%	$3,966	$12,425	$12,449	-0.2%	$213,290	$237,811	-10.3%
0631 - NORCROSS																								
03/24/2018	1	$11,735	$8,357	40.4%	40.4%	279	-14.9%	40.1%	23.1%	1.84	24.6%	104.78	34.2%	56.97	7.7%	112	4.7%	$92	$201	$200	0.5%	$12,028	$8,472	42.0%
WTD	1	$47,518	$39,545	20.2%	20.2%	1,239	-12.7%	38.1%	30.3%	1.71	2.8%	100.67	5.7%	58.81	2.8%	472	13.7%	$634	$1,740	$2,754	-36.8%	$49,892	$41,234	21.0%
MTD	1	$84,723	$91,767	-7.7%	-7.7%	2,683	-22.3%	33.4%	30.7%	1.72	-3.4%	94.45	-9.1%	54.94	-5.9%	897	1.6%	$2,177	$5,399	$5,991	-9.9%	$92,299	$101,159	-8.8%
QTD	1	$211,025	$218,677	-3.5%	-3.5%	6,599	-20.9%	37.3%	24.1%	1.93	-0.1%	85.78	-1.7%	44.44	-1.6%	2,460	-1.8%	$5,041	$10,535	$12,541	-16.0%	$226,601	$241,123	-6.0%
YTD	1	$211,025	$218,677	-3.5%	-3.5%	6,599	-20.9%	37.3%	24.1%	1.93	-0.1%	85.78	-1.7%	44.44	-1.6%	2,460	-1.8%	$5,041	$10,535	$12,541	-16.0%	$226,601	$241,123	-6.0%
0796 - PHIPPS PLAZA																								
03/24/2018	1	$6,408	$8,732	-26.6%	-26.6%	165	-38.7%	37.0%	38.1%	1.92	-4.1%	105.04	-13.4%	54.77	-9.7%	61	-15.3%	$152	$261	-$219	-219.3%	$6,821	$7,018	-2.8%
WTD	1	$25,447	$28,141	-9.6%	-9.6%	633	-44.2%	37.8%	47.3%	1.82	15.4%	106.47	10.1%	58.50	-4.6%	239	-17.9%	$662	$2,253	$2,320	-2.9%	$28,362	$29,828	-4.9%
MTD	1	$51,431	$68,293	-24.7%	-24.7%	1,561	-41.4%	33.6%	34.2%	1.66	-1.8%	98.15	-4.3%	58.98	-2.5%	524	-21.3%	$1,629	$4,374	$4,541	-3.7%	$57,434	$76,821	-25.2%
QTD	1	$128,370	$159,039	-19.3%	-19.3%	3,741	-45.3%	43.5%	54.3%	1.91	-0.1%	78.85	-4.3%	41.38	-4.1%	1,628	-15.7%	$5,249	$8,195	$6,490	26.3%	$141,814	$176,434	-19.6%
YTD	1	$128,370	$159,039	-19.3%	-19.3%	3,741	-45.3%	43.5%	54.3%	1.91	-0.1%	78.85	-4.3%	41.38	-4.1%	1,628	-15.7%	$5,249	$8,195	$6,490	26.3%	$141,814	$176,434	-19.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
1043 - WEST COBB																								
03/24/2018	1	$14,947	$15,291	-2.2%	-2.2%	271	0.0%	42.4%	7.5%	2.10	-8.5%	129.98	-9.0%	62.02	-0.6%	115	7.5%	$17	$643	$291	121.0%	$15,608	$11,828	32.0%
WTD	1	$50,180	$55,651	-9.8%	-9.8%	1,165	-5.8%	40.2%	4.8%	1.79	-8.4%	107.22	-8.7%	59.95	-0.4%	468	-1.3%	$841	$3,881	$1,862	108.5%	$54,902	$57,976	-5.3%
MTD	1	$98,082	$112,354	-12.7%	-12.7%	2,619	-5.6%	34.9%	3.9%	1.83	-10.4%	107.19	-11.0%	58.66	-0.6%	915	-1.9%	$2,793	$6,758	$4,981	35.7%	$107,632	$123,097	-12.6%
QTD	1	$217,830	$235,128	-7.4%	-7.4%	5,875	-7.0%	39.3%	3.7%	2.08	-4.0%	94.34	-3.9%	45.34	0.1%	2,309	-3.6%	$6,716	$10,636	$10,324	3.0%	$235,182	$258,469	-9.0%
YTD	1	$217,830	$235,128	-7.4%	-7.4%	5,875	-7.0%	39.3%	3.7%	2.08	-4.0%	94.34	-3.9%	45.34	0.1%	2,309	-3.6%	$6,716	$10,636	$10,324	3.0%	$235,182	$258,469	-9.0%
1065 - ROME																								
03/24/2018	1	$6,347	$7,614	-16.6%	-16.6%	127	47.7%	37.0%	-18.4%	2.28	-22.8%	135.05	-30.8%	59.32	-10.4%	47	20.5%	$85	-$33	$126	-126.5%	$6,399	$5,821	9.9%
WTD	1	$29,898	$31,040	-3.7%	-3.7%	667	16.2%	35.7%	-5.2%	2.08	-10.2%	125.62	-12.6%	60.52	-2.7%	238	10.2%	$78	$888	$2,062	-56.9%	$30,865	$32,669	-5.5%
MTD	1	$55,272	$62,608	-11.7%	-11.7%	1,327	-10.3%	35.6%	16.7%	2.07	-11.1%	117.10	-15.6%	56.46	-5.1%	472	4.7%	$906	$4,019	$4,334	-7.3%	$60,197	$69,095	-12.9%
QTD	1	$112,676	$130,827	-13.9%	-13.9%	3,135	-15.3%	37.4%	10.7%	2.24	-7.3%	95.98	-8.2%	42.89	-0.9%	1,174	-6.2%	$2,850	$5,603	$6,993	-19.9%	$121,129	$144,700	-16.3%
YTD	1	$112,676	$130,827	-13.9%	-13.9%	3,135	-15.3%	37.4%	10.7%	2.24	-7.3%	95.98	-8.2%	42.89	-0.9%	1,174	-6.2%	$2,850	$5,603	$6,993	-19.9%	$121,129	$144,700	-16.3%
1183 - CUMMING																								
03/24/2018	1	$9,296	$12,877	-27.8%	-27.8%	130	-22.2%	59.2%	-4.9%	2.16	3.3%	120.72	-2.5%	56.00	-5.6%	77	-26.0%	-$146	$266	$79	236.5%	$9,415	$9,577	-1.7%
WTD	1	$41,870	$46,138	-9.3%	-9.3%	540	-41.0%	68.5%	50.9%	1.95	0.0%	113.16	2.0%	58.07	2.1%	370	-11.1%	$381	$2,126	$2,793	-23.9%	$44,377	$48,163	-7.9%
MTD	1	$92,049	$94,489	-2.6%	-2.6%	1,258	-36.1%	65.2%	53.6%	1.99	-0.1%	112.25	-0.7%	56.51	-0.5%	820	-1.9%	$2,856	$6,648	$4,624	43.8%	$101,553	$103,669	-2.0%
QTD	1	$209,941	$218,494	-3.9%	-3.9%	3,890	-15.5%	56.1%	14.9%	2.19	4.1%	96.13	-1.1%	43.84	-4.9%	2,184	-2.9%	$7,969	$12,697	$11,122	14.2%	$230,608	$241,146	-4.4%
YTD	1	$209,941	$218,494	-3.9%	-3.9%	3,890	-15.5%	56.1%	14.9%	2.19	4.1%	96.13	-1.1%	43.84	-4.9%	2,184	-2.9%	$7,969	$12,697	$11,122	14.2%	$230,608	$241,146	-4.4%
205 - CSTAL SC/GA/FL-TERESA THOMPSON																								
03/24/2018	11	$99,140	$92,735	6.9%	-2.4%	2,211	1.4%	37.3%	-3.0%	2.05	-1.9%	120.32	-0.7%	58.56	1.2%	824	-1.7%	$448	$6,339	$3,007	110.8%	$105,928	$110,401	-4.1%
WTD	11	$483,805	$477,877	1.2%	-9.1%	11,768	3.7%	36.8%	-5.3%	1.92	-7.2%	111.73	-7.4%	58.34	-0.2%	4,330	-1.8%	$5,821	$34,551	$30,621	12.8%	$524,177	$556,084	-5.7%
MTD	11	$1,115,822	$1,047,440	6.5%	-4.4%	27,601	2.4%	34.9%	-2.4%	2.06	-0.9%	115.77	-4.3%	56.32	-3.4%	9,638	-0.1%	$29,136	$81,228	$72,239	12.4%	$1,226,186	$1,291,591	-5.1%
QTD	11	$2,577,582	$2,393,969	7.7%	-3.0%	68,667	6.4%	37.2%	-6.3%	2.21	-0.5%	101.04	-2.7%	45.65	-2.2%	25,511	-0.3%	$72,469	$180,581	$148,764	21.4%	$2,830,631	$2,951,357	-4.1%
YTD	11	$2,577,582	$2,393,969	7.7%	-3.0%	68,667	6.4%	37.2%	-6.3%	2.21	-0.5%	101.04	-2.7%	45.65	-2.2%	25,511	-0.3%	$72,469	$180,581	$148,764	21.4%	$2,830,631	$2,951,357	-4.1%
0213 - SAVANNAH																								
03/24/2018	1	$12,915	$14,902	-13.3%	-13.3%	233	-20.7%	44.6%	12.2%	2.00	-14.3%	124.18	-2.5%	62.09	13.7%	104	-11.1%	-$30	$1,337	$290	361.6%	$14,221	$12,041	18.1%
WTD	1	$70,170	$65,080	7.8%	7.8%	1,618	49.8%	32.9%	-33.9%	2.17	6.4%	131.65	8.8%	60.54	2.2%	533	-0.9%	$1,205	$4,792	$3,096	54.8%	$76,167	$68,524	11.2%
MTD	1	$149,831	$143,709	4.3%	4.3%	3,096	51.8%	38.5%	-31.0%	2.22	4.0%	125.80	-0.5%	56.65	-4.3%	1,191	4.7%	$1,678	$11,800	$8,354	41.2%	$163,308	$159,858	2.2%
QTD	1	$327,584	$329,425	-0.6%	-0.6%	7,036	22.2%	41.8%	-21.1%	2.30	1.6%	111.42	3.2%	48.36	1.5%	2,940	-3.6%	$8,040	$27,822	$19,439	43.1%	$363,445	$365,144	-0.5%
YTD	1	$327,584	$329,425	-0.6%	-0.6%	7,036	22.2%	41.8%	-21.1%	2.30	1.6%	111.42	3.2%	48.36	1.5%	2,940	-3.6%	$8,040	$27,822	$19,439	43.1%	$363,445	$365,144	-0.5%
0224 - AUGUSTA																								
03/24/2018	1	$15,195	$16,692	-9.0%	-9.0%	251	9.1%	47.4%	-0.9%	2.03	-17.8%	127.69	-15.9%	63.05	2.4%	119	8.2%	$162	$640	$37	1642.6%	$15,997	$17,727	-9.8%
WTD	1	$67,611	$82,081	-17.6%	-17.6%	1,338	-1.3%	40.8%	-5.3%	1.95	-13.9%	123.83	-11.9%	63.60	2.4%	546	-6.5%	$786	$3,892	$5,555	-29.9%	$72,289	$88,137	-18.0%
MTD	1	$135,338	$157,227	-13.9%	-13.9%	3,014	7.5%	35.3%	-14.9%	2.10	-5.0%	127.08	-5.9%	60.61	-0.9%	1,065	-8.5%	$5,875	$9,621	$12,227	-21.3%	$150,834	$176,684	-14.6%
QTD	1	$316,223	$329,677	-4.1%	-4.1%	7,054	1.6%	40.0%	-1.7%	2.39	2.5%	112.10	-4.0%	46.85	-6.4%	2,821	-0.1%	$11,261	$21,764	$21,276	2.3%	$349,248	$368,641	-5.3%
YTD	1	$316,223	$329,677	-4.1%	-4.1%	7,054	1.6%	40.0%	-1.7%	2.39	2.5%	112.10	-4.0%	46.85	-6.4%	2,821	-0.1%	$11,261	$21,764	$21,276	2.3%	$349,248	$368,641	-5.3%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0261 - JACKSONVILLE																								
03/24/2018	1	$7,339	$6,181	18.7%	18.7%	153	20.5%	47.1%	12.8%	2.00	8.2%	101.93	-12.6%	50.97	-19.2%	72	35.8%	$168	$1,065	$440	141.9%	$8,572	$8,539	0.4%
WTD	1	$34,670	$34,225	1.3%	1.3%	798	12.2%	45.9%	5.9%	1.78	-13.2%	94.73	-14.8%	53.34	-1.8%	366	18.8%	$502	$3,840	$2,486	54.4%	$39,011	$38,708	0.8%
MTD	1	$78,032	$79,900	-2.3%	-2.3%	2,056	20.2%	35.5%	-10.1%	2.01	-5.9%	106.89	-9.7%	53.16	-4.0%	730	8.1%	$1,245	$6,441	$4,786	34.6%	$85,718	$95,868	-10.6%
QTD	1	$194,758	$189,836	2.6%	2.6%	4,644	10.5%	39.5%	-6.4%	2.24	-2.8%	106.08	-0.8%	47.34	2.1%	1,836	3.4%	$3,241	$14,545	$11,426	27.3%	$212,543	$231,065	-8.0%
YTD	1	$194,758	$189,836	2.6%	2.6%	4,644	10.5%	39.5%	-6.4%	2.24	-2.8%	106.08	-0.8%	47.34	2.1%	1,836	3.4%	$3,241	$14,545	$11,426	27.3%	$212,543	$231,065	-8.0%
0372 - PONTE VEDRA																								
03/24/2018	1	$7,160	$10,160	-29.5%	-29.5%	147	10.5%	44.9%	-21.4%	1.98	-11.3%	108.49	-18.8%	54.66	-8.5%	66	-13.2%	$114	$461	$116	297.2%	$7,735	$9,642	-19.8%
WTD	1	$43,031	$46,408	-7.3%	-7.3%	907	9.0%	46.0%	0.7%	1.84	-12.8%	103.19	-15.5%	55.96	-3.1%	417	9.7%	$247	$2,035	$2,823	-27.9%	$45,314	$48,863	-7.3%
MTD	1	$103,458	$104,582	-1.1%	-1.1%	2,197	3.1%	40.6%	0.8%	2.11	-1.1%	115.85	-4.8%	54.80	-3.8%	893	4.0%	$5,182	$5,318	$6,289	-15.4%	$113,958	$116,206	-1.9%
QTD	1	$238,883	$244,947	-2.5%	-2.5%	5,294	2.2%	43.3%	2.2%	2.24	-4.9%	104.18	-6.6%	46.51	-1.8%	2,293	4.4%	$7,206	$12,606	$14,401	-12.5%	$258,695	$272,193	-5.0%
YTD	1	$238,883	$244,947	-2.5%	-2.5%	5,294	2.2%	43.3%	2.2%	2.24	-4.9%	104.18	-6.6%	46.51	-1.8%	2,293	4.4%	$7,206	$12,606	$14,401	-12.5%	$258,695	$272,193	-5.0%
1004 - ST.SIMONS ISLAND																								
03/24/2018	1	$5,770	$3,505	64.6%	64.6%	162	35.0%	33.3%	-2.4%	1.72	13.9%	106.85	25.0%	62.04	9.8%	54	31.7%	-$88	-$27	$378	-107.2%	$5,655	$6,470	-12.6%
WTD	1	$30,525	$31,089	-1.8%	-1.8%	866	9.6%	33.1%	-4.1%	1.78	-6.2%	106.36	-6.6%	59.74	-0.5%	287	5.1%	$192	$2,326	$2,405	-3.3%	$33,043	$34,127	-3.2%
MTD	1	$67,838	$73,938	-8.3%	-8.3%	1,893	-9.0%	33.2%	9.7%	1.92	-2.7%	108.02	-8.1%	56.20	-5.5%	628	-0.2%	$575	$6,425	$4,801	33.8%	$74,837	$86,194	-13.2%
QTD	1	$159,903	$163,909	-2.4%	-2.4%	5,071	1.7%	33.2%	-1.4%	2.06	-6.4%	95.01	-2.7%	46.03	3.9%	1,683	0.3%	$2,260	$14,135	$7,369	91.8%	$176,298	$193,119	-8.7%
YTD	1	$159,903	$163,909	-2.4%	-2.4%	5,071	1.7%	33.2%	-1.4%	2.06	-6.4%	95.01	-2.7%	46.03	3.9%	1,683	0.3%	$2,260	$14,135	$7,369	91.8%	$176,298	$193,119	-8.7%
1115 - BEAUFORT																								
03/24/2018	1	$2,031	$3,343	-39.2%	-39.2%	62	-33.3%	40.3%	-14.8%	1.80	5.6%	81.24	6.9%	45.14	1.3%	25	-43.2%	$90	$153	$210	-27.5%	$2,273	$5,887	-61.4%
WTD	1	$17,515	$27,619	-36.6%	-36.6%	454	-12.0%	44.7%	-12.3%	1.67	-12.6%	86.28	-17.8%	51.82	-6.0%	203	-22.8%	$367	$1,400	$1,832	-23.5%	$19,282	$29,244	-34.1%
MTD	1	$49,672	$60,062	-17.3%	-17.3%	1,108	-7.7%	44.0%	-6.9%	1.99	3.9%	102.00	-3.7%	51.21	-7.3%	487	-14.1%	$1,367	$3,395	$5,630	-39.7%	$54,433	$67,109	-18.9%
QTD	1	$113,223	$139,426	-18.8%	-18.8%	2,677	-11.7%	49.8%	1.3%	2.08	-0.7%	85.00	-9.2%	40.89	-8.6%	1,332	-10.5%	$3,207	$7,107	$12,924	-45.0%	$123,537	$159,235	-22.4%
YTD	1	$113,223	$139,426	-18.8%	-18.8%	2,677	-11.7%	49.8%	1.3%	2.08	-0.7%	85.00	-9.2%	40.89	-8.6%	1,332	-10.5%	$3,207	$7,107	$12,924	-45.0%	$123,537	$159,235	-22.4%
1128 - AMELIA ISLAND																								
03/24/2018	1	$6,680	$6,374	4.8%	4.8%	160	11.9%	33.8%	-15.3%	2.31	3.1%	123.71	10.6%	53.44	7.3%	54	-5.3%	$72	$544	$268	103.3%	$7,296	$6,994	4.3%
WTD	1	$33,744	$37,471	-9.9%	-9.9%	943	18.8%	33.7%	-18.6%	1.92	-7.1%	106.11	-6.8%	55.32	0.2%	318	-3.3%	-$78	$2,906	$2,720	6.8%	$36,572	$39,784	-8.1%
MTD	1	$76,071	$76,793	-0.9%	-0.9%	1,997	11.8%	33.7%	-9.6%	2.06	-1.0%	113.20	-2.0%	54.89	-1.0%	672	1.1%	$2,224	$5,960	$5,285	12.8%	$84,255	$85,917	-1.9%
QTD	1	$166,989	$171,406	-2.6%	-2.6%	5,309	17.1%	33.5%	-15.2%	2.09	-6.2%	93.76	-1.9%	44.79	4.6%	1,781	-0.7%	$3,473	$12,552	$11,148	12.6%	$183,014	$193,838	-5.6%
YTD	1	$166,989	$171,406	-2.6%	-2.6%	5,309	17.1%	33.5%	-15.2%	2.09	-6.2%	93.76	-1.9%	44.79	4.6%	1,781	-0.7%	$3,473	$12,552	$11,148	12.6%	$183,014	$193,838	-5.6%
1192 - ST.JOHNS CENTER																								
03/24/2018	1	$12,410	$10,843	14.5%	14.5%	373	12.7%	23.9%	-13.2%	2.34	20.2%	139.44	17.0%	59.66	-2.6%	89	-2.2%	$88	$109	$679	-84.0%	$12,607	$11,460	10.0%
WTD	1	$44,866	$50,113	-10.5%	-10.5%	1,540	5.0%	27.3%	-5.2%	1.82	-9.5%	106.82	-10.0%	58.80	-0.6%	420	-0.5%	$801	$2,393	$2,603	-8.1%	$48,060	$54,675	-12.1%
MTD	1	$115,084	$118,196	-2.6%	-2.6%	4,132	11.2%	24.6%	-8.0%	2.01	0.8%	113.27	-4.8%	56.28	-5.6%	1,016	2.3%	$4,591	$7,959	$6,821	16.7%	$127,635	$136,909	-6.8%
QTD	1	$271,884	$263,912	3.0%	3.0%	9,461	18.6%	30.0%	-11.5%	2.20	6.1%	95.80	-1.8%	43.55	-7.5%	2,838	5.0%	$10,471	$15,455	$15,249	1.4%	$297,810	$308,523	-3.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$271,884	$263,912	3.0%	3.0%	9,461	18.6%	30.0%	-11.5%	2.20	6.1%	95.80	-1.8%	43.55	-7.5%	2,838	5.0%	$10,471	$15,455	$15,249	1.4%	$297,810	$308,523	-3.5%
1208 - CHARLESTON																								
03/24/2018	1	$7,063	$9,210	-23.3%	-23.3%	340	-9.6%	19.4%	7.3%	1.83	-9.7%	107.02	-21.0%	58.37	-12.5%	66	-2.9%	-$111	$86	$399	-78.4%	$7,038	$9,910	-29.0%
WTD	1	$27,832	$38,198	-27.1%	-27.1%	1,388	-24.9%	19.8%	20.9%	1.87	-8.4%	101.21	-19.7%	54.25	-12.4%	275	-9.2%	$400	$1,934	$3,928	-50.8%	$30,167	$41,244	-26.9%
MTD	1	$81,514	$92,680	-12.0%	-12.0%	3,631	-24.6%	19.6%	28.7%	2.07	-0.6%	114.81	-9.4%	55.34	-8.9%	710	-2.9%	$3,158	$5,380	$8,585	-37.3%	$90,052	$106,075	-15.1%
QTD	1	$188,946	$221,940	-14.9%	-14.9%	10,184	-2.0%	19.6%	-2.6%	2.20	-3.3%	94.76	-10.8%	42.99	-7.8%	1,994	-4.5%	$8,329	$13,066	$16,298	-19.8%	$210,341	$253,346	-17.0%
YTD	1	$188,946	$221,940	-14.9%	-14.9%	10,184	-2.0%	19.6%	-2.6%	2.20	-3.3%	94.76	-10.8%	42.99	-7.8%	1,994	-4.5%	$8,329	$13,066	$16,298	-19.8%	$210,341	$253,346	-17.0%
1218 - MT PLEASANT																								
03/24/2018	1	$13,956	$11,525	21.1%	21.1%	212	-2.8%	46.2%	-2.2%	2.34	14.6%	142.41	27.3%	60.94	11.0%	98	-4.9%	-$108	$972	$189	413.4%	$14,820	$13,358	11.0%
WTD	1	$64,604	$65,594	-1.5%	-1.5%	1,160	-5.4%	45.3%	-1.1%	2.10	-0.9%	123.06	5.2%	58.57	6.2%	525	-6.4%	$870	$5,255	$3,172	65.7%	$70,729	$69,141	2.3%
MTD	1	$144,643	$140,353	3.1%	3.1%	2,602	-8.6%	44.9%	11.3%	2.10	-1.6%	123.73	1.3%	58.85	3.0%	1,169	1.7%	$1,461	$9,683	$9,460	2.4%	$155,788	$155,935	-0.1%
QTD	1	$344,164	$339,491	1.4%	1.4%	6,917	1.6%	44.9%	-1.1%	2.38	1.5%	110.73	1.0%	46.49	-0.6%	3,108	0.4%	$7,746	$21,836	$19,234	13.5%	$373,745	$385,302	-3.0%
YTD	1	$344,164	$339,491	1.4%	1.4%	6,917	1.6%	44.9%	-1.1%	2.38	1.5%	110.73	1.0%	46.49	-0.6%	3,108	0.4%	$7,746	$21,836	$19,234	13.5%	$373,745	$385,302	-3.0%
1243 - SHELTER COVE TOWNE CENTRE																								
03/24/2018	1	$8,621				118		65.3%		1.92		111.96		58.25		77		$92	$999			$9,713	$8,374	16.0%
WTD	1	$49,235				756		58.2%		1.85		111.90		60.49		440		$530	$3,777			$53,542	$43,636	22.7%
MTD	1	$114,342				1,875		57.4%		1.89		106.17		56.05		1,077		$1,780	$9,246			$125,367	$104,837	19.6%
QTD	1	$255,026				5,020		57.5%		1.97		88.40		44.92		2,885		$7,236	$19,694			$281,956	$220,950	27.6%
YTD	1	$255,026				5,020		57.5%		1.97		88.40		44.92		2,885		$7,236	$19,694			$281,956	$220,950	27.6%
206 - AL/FL/GA-NOELLE WHITE																								
03/24/2018	11	$74,983	$79,115	-5.2%	-5.2%	1,767	-10.2%	37.8%	18.5%	1.97	-7.6%	112.25	-10.9%	56.85	-3.6%	668	6.4%	$732	$6,474	$3,019	114.5%	$82,190	$102,663	-19.9%
WTD	11	$447,430	$488,653	-8.4%	-8.4%	10,105	-5.8%	38.1%	8.9%	1.94	-11.3%	116.06	-10.7%	59.88	0.6%	3,855	2.6%	$4,428	$37,197	$29,354	26.7%	$489,055	$517,232	-5.4%
MTD	11	$977,870	$1,049,667	-6.8%	-6.8%	23,380	-13.1%	34.6%	18.1%	2.07	-6.7%	120.81	-9.2%	58.25	-2.6%	8,094	2.6%	$22,116	$86,658	$65,766	31.8%	$1,086,644	$1,171,591	-7.3%
QTD	11	$2,190,900	$2,281,268	-4.0%	-4.0%	56,198	-9.5%	37.3%	12.1%	2.27	-2.8%	104.41	-5.3%	46.05	-2.6%	20,984	1.5%	$61,983	$170,221	$134,923	26.2%	$2,423,103	$2,560,109	-5.4%
YTD	11	$2,190,900	$2,281,268	-4.0%	-4.0%	56,198	-9.5%	37.3%	12.1%	2.27	-2.8%	104.41	-5.3%	46.05	-2.6%	20,984	1.5%	$61,983	$170,221	$134,923	26.2%	$2,423,103	$2,560,109	-5.4%
0233 - MOBILE																								
03/24/2018	1	$7,590	$7,451	1.9%	1.9%	165	7.8%	39.4%	-7.3%	2.15	12.9%	116.77	1.9%	54.22	-9.8%	65	0.0%	-$94	$628	$387	62.2%	$8,124	$9,600	-15.4%
WTD	1	$39,384	$44,818	-12.1%	-12.1%	970	-2.8%	38.8%	0.5%	1.74	-9.7%	104.75	-10.0%	60.13	-0.3%	376	-2.3%	$622	$3,908	$2,213	76.5%	$43,914	$46,561	-5.7%
MTD	1	$80,274	$98,398	-18.4%	-18.4%	1,912	-19.9%	38.7%	12.6%	1.89	-3.6%	108.63	-9.5%	57.38	-6.1%	739	-9.9%	$4,086	$6,969	$5,970	16.7%	$91,330	$107,571	-15.1%
QTD	1	$185,871	$203,961	-8.9%	-8.9%	4,904	-11.3%	38.6%	6.3%	2.12	0.2%	98.14	-3.3%	46.24	-3.5%	1,894	-5.7%	$8,579	$12,290	$12,738	-3.5%	$206,739	$231,184	-10.6%
YTD	1	$185,871	$203,961	-8.9%	-8.9%	4,904	-11.3%	38.6%	6.3%	2.12	0.2%	98.14	-3.3%	46.24	-3.5%	1,894	-5.7%	$8,579	$12,290	$12,738	-3.5%	$206,739	$231,184	-10.6%
0248 - HUNTSVILLE																								
03/24/2018	1	$11,745	$10,764	9.1%	9.1%	148	-0.7%	62.2%	14.3%	2.34	-0.9%	127.66	-3.9%	54.63	-3.1%	92	13.6%	-$30	$584	$769	-24.1%	$12,299	$13,205	-6.9%
WTD	1	$58,185	$62,405	-6.8%	-6.8%	783	-18.3%	68.3%	27.1%	1.97	-6.8%	108.76	-10.2%	55.20	-3.7%	535	3.9%	$11	$4,096	$3,985	2.8%	$62,291	$65,417	-4.8%
MTD	1	$139,988	$138,678	0.9%	0.9%	1,907	-12.6%	59.5%	21.8%	2.17	-2.8%	123.34	-5.1%	56.81	-2.4%	1,135	6.4%	$772	$11,953	$8,838	35.2%	$152,713	$153,373	-0.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$297,478	$319,321	-6.8%	-6.8%	4,235	-23.1%	64.0%	30.9%	2.39	-4.4%	109.77	-7.5%	45.86	-3.2%	2,710	0.7%	$5,538	$23,826	$17,616	35.3%	$326,842	$348,668	-6.3%
YTD	1	$297,478	$319,321	-6.8%	-6.8%	4,235	-23.1%	64.0%	30.9%	2.39	-4.4%	109.77	-7.5%	45.86	-3.2%	2,710	0.7%	$5,538	$23,826	$17,616	35.3%	$326,842	$348,668	-6.3%
0260 - MACON																								
03/24/2018	1	$5,386	$7,331	-26.5%	-26.5%	270	-52.1%	24.4%	88.9%	1.82	-0.9%	81.60	-18.7%	44.88	-18.0%	66	-9.6%	$263	$919	$106	770.6%	$6,567	$9,606	-31.6%
WTD	1	$46,205	$48,718	-5.2%	-5.2%	1,545	-28.2%	23.8%	30.1%	2.12	1.4%	125.90	1.6%	59.31	0.2%	367	-6.6%	$524	$3,320	$2,388	39.0%	$50,049	$50,749	-1.4%
MTD	1	$101,404	$95,899	5.7%	5.7%	3,497	-40.0%	21.8%	64.4%	2.29	6.8%	132.90	7.3%	58.01	0.4%	763	-1.4%	$3,085	$9,298	$4,571	103.4%	$113,787	$104,702	8.7%
QTD	1	$214,118	$217,834	-1.7%	-1.7%	7,829	-31.1%	25.4%	45.2%	2.34	-2.3%	107.81	-1.7%	46.00	0.6%	1,986	0.0%	$7,812	$16,206	$9,219	75.8%	$238,137	$239,604	-0.6%
YTD	1	$214,118	$217,834	-1.7%	-1.7%	7,829	-31.1%	25.4%	45.2%	2.34	-2.3%	107.81	-1.7%	46.00	0.6%	1,986	0.0%	$7,812	$16,206	$9,219	75.8%	$238,137	$239,604	-0.6%
0299 - COLUMBUS																								
03/24/2018	1	$6,275	$5,242	19.7%	19.7%	137	-2.1%	46.7%	14.7%	1.61	-8.3%	98.05	6.6%	60.92	16.2%	64	12.3%		$1,058	-$26	-4240.1%	$7,333	$8,573	-14.5%
WTD	1	$37,658	$39,150	-3.8%	-3.8%	841	1.2%	42.9%	7.1%	1.76	-12.4%	104.32	-11.3%	59.30	1.3%	361	8.4%	$428	$4,531	$2,012	125.2%	$42,616	$41,200	3.4%
MTD	1	$82,774	$86,580	-4.4%	-4.4%	1,836	-5.2%	39.3%	12.3%	1.93	-10.1%	114.80	-10.2%	59.51	-0.1%	721	6.5%	$1,041	$9,332	$5,804	60.8%	$93,146	$96,403	-3.4%
QTD	1	$178,620	$181,489	-1.6%	-1.6%	4,289	-0.7%	40.7%	7.4%	2.15	-4.8%	102.24	-7.7%	47.63	-3.1%	1,747	6.7%	$3,055	$16,512	$11,965	38.0%	$198,187	$202,437	-2.1%
YTD	1	$178,620	$181,489	-1.6%	-1.6%	4,289	-0.7%	40.7%	7.4%	2.15	-4.8%	102.24	-7.7%	47.63	-3.1%	1,747	6.7%	$3,055	$16,512	$11,965	38.0%	$198,187	$202,437	-2.1%
0315 - PENSACOLA																								
03/24/2018	1	$5,892	$5,509	7.0%	7.0%	110	11.1%	41.8%	-11.9%	1.91	2.2%	128.08	9.3%	66.95	7.0%	46	-2.1%	$160	$446	$27	1525.0%	$6,498	$7,301	-11.0%
WTD	1	$40,260	$38,113	5.6%	5.6%	789	11.6%	42.7%	1.0%	2.00	-13.0%	119.47	-6.3%	59.64	7.7%	337	12.7%	$684	$3,339	$1,613	107.1%	$44,283	$39,921	10.9%
MTD	1	$81,831	$80,059	2.2%	2.2%	1,440	-17.7%	46.9%	31.7%	2.06	-7.3%	121.23	-5.7%	58.87	1.8%	675	8.3%	$884	$6,370	$4,111	55.0%	$89,085	$88,372	0.8%
QTD	1	$185,533	$176,161	5.3%	5.3%	3,819	-5.8%	44.2%	14.8%	2.26	-1.9%	109.98	-2.7%	48.57	-0.7%	1,687	8.2%	$3,270	$10,745	$8,637	24.4%	$199,548	$195,294	2.2%
YTD	1	$185,533	$176,161	5.3%	5.3%	3,819	-5.8%	44.2%	14.8%	2.26	-1.9%	109.98	-2.7%	48.57	-0.7%	1,687	8.2%	$3,270	$10,745	$8,637	24.4%	$199,548	$195,294	2.2%
0340 - TUSCALOOSA																								
03/24/2018	1	$3,865	$2,120	82.3%	82.3%	91	19.7%	40.7%	23.6%	1.73	16.9%	104.46	23.2%	60.39	5.4%	37	48.0%	$119	$236	$381	-38.1%	$4,220	$3,745	12.7%
WTD	1	$21,151	$19,572	8.1%	8.1%	523	-1.5%	36.3%	14.1%	1.73	-10.8%	111.32	-3.9%	64.29	7.7%	190	12.4%	$372	$2,551	$1,947	31.1%	$24,074	$21,662	11.1%
MTD	1	$45,499	$43,276	5.1%	5.1%	1,313	-0.8%	31.2%	10.8%	1.89	-1.8%	110.97	-4.4%	58.71	-2.6%	410	9.9%	$1,455	$5,144	$3,083	66.8%	$52,097	$50,644	2.9%
QTD	1	$103,711	$99,333	4.4%	4.4%	3,083	-0.4%	36.6%	0.4%	2.17	-0.3%	92.02	4.4%	42.49	4.7%	1,127	0.0%	$4,095	$10,488	$7,393	41.9%	$118,294	$116,490	1.5%
YTD	1	$103,711	$99,333	4.4%	4.4%	3,083	-0.4%	36.6%	0.4%	2.17	-0.3%	92.02	4.4%	42.49	4.7%	1,127	0.0%	$4,095	$10,488	$7,393	41.9%	$118,294	$116,490	1.5%
0428 - THE SUMMIT																								
03/24/2018	1	$10,927	$19,310	-43.4%	-43.4%	271	-1.5%	41.7%	-4.4%	1.68	-34.3%	96.70	-39.9%	57.51	-8.6%	113	-5.8%	$188	$968	$797	21.3%	$12,083	$23,912	-49.5%
WTD	1	$79,045	$109,385	-27.7%	-27.7%	1,605	-1.9%	40.7%	-5.4%	1.91	-20.0%	120.86	-22.1%	63.24	-2.6%	654	-7.2%	$421	$7,011	$6,151	14.0%	$86,477	$116,576	-25.8%
MTD	1	$177,877	$219,027	-18.8%	-18.8%	3,872	0.4%	37.0%	0.4%	2.05	-14.8%	124.30	-19.5%	60.67	-5.4%	1,431	0.8%	$4,437	$13,584	$12,533	8.4%	$195,898	$245,709	-20.3%
QTD	1	$374,852	$433,852	-13.6%	-13.6%	8,523	-3.5%	40.6%	0.1%	2.24	-7.5%	108.31	-10.6%	48.38	-3.4%	3,461	-3.3%	$13,568	$29,271	$22,040	32.8%	$417,692	$484,514	-13.8%
YTD	1	$374,852	$433,852	-13.6%	-13.6%	8,523	-3.5%	40.6%	0.1%	2.24	-7.5%	108.31	-10.6%	48.38	-3.4%	3,461	-3.3%	$13,568	$29,271	$22,040	32.8%	$417,692	$484,514	-13.8%
0614 - ALBANY																								
03/24/2018	1	$6,052	$5,611	7.9%	7.9%	83	5.1%	44.6%	-7.3%	2.73	8.1%	163.56	10.8%	59.92	2.5%	37	-2.6%	-$53	$389	$53	630.9%	$6,388	$5,559	14.9%
WTD	1	$26,297	$28,530	-7.8%	-7.8%	511	10.4%	41.5%	-5.8%	2.11	-13.8%	124.04	-11.3%	58.83	2.9%	212	3.9%	$245	$1,603	$2,259	-29.1%	$28,145	$29,815	-5.6%
MTD	1	$56,850	$66,890	-15.0%	-15.0%	1,124	-0.4%	41.3%	2.0%	2.15	-12.6%	122.52	-16.3%	56.91	-4.2%	464	1.5%	$598	$4,130	$3,747	10.2%	$61,578	$73,737	-16.5%
QTD	1	$138,679	$144,226	-3.8%	-3.8%	3,046	7.0%	41.3%	-2.6%	2.46	-4.3%	110.15	-7.7%	44.84	-3.6%	1,259	4.2%	$2,591	$11,408	$8,541	33.6%	$152,678	$162,914	-6.3%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$138,679	$144,226	-3.8%	-3.8%	3,046	7.0%	41.3%	-2.6%	2.46	-4.3%	110.15	-7.7%	44.84	-3.6%	1,259	4.2%	$2,591	$11,408	$8,541	33.6%	$152,678	$162,914	-6.3%
1053 - EASTCHASE																								
03/24/2018	1	$6,214	$6,545	-5.1%	-5.1%	192	27.2%	28.6%	-21.4%	1.98	-6.0%	112.99	-5.1%	57.01	1.0%	55	0.0%	$39	$949	$270	251.6%	$7,202	$7,272	-1.0%
WTD	1	$39,640	$38,058	4.2%	4.2%	881	6.0%	35.3%	1.5%	2.04	-8.2%	127.46	-3.2%	62.62	5.5%	311	7.6%	$304	$2,323	$3,060	-24.1%	$42,266	$40,462	4.5%
MTD	1	$78,300	$88,432	-11.5%	-11.5%	2,210	1.0%	28.6%	-4.3%	2.08	-8.2%	124.09	-8.4%	59.73	-0.2%	631	-3.4%	$1,670	$6,922	$8,659	-20.1%	$86,892	$99,395	-12.6%
QTD	1	$177,251	$192,150	-7.8%	-7.8%	5,042	-2.6%	33.3%	-0.4%	2.29	3.6%	105.57	-4.9%	46.16	-8.2%	1,679	-3.0%	$3,419	$14,685	$18,098	-18.9%	$195,355	$218,243	-10.5%
YTD	1	$177,251	$192,150	-7.8%	-7.8%	5,042	-2.6%	33.3%	-0.4%	2.29	3.6%	105.57	-4.9%	46.16	-8.2%	1,679	-3.0%	$3,419	$14,685	$18,098	-18.9%	$195,355	$218,243	-10.5%
1063 - DESTIN																								
03/24/2018	1	$4,242	$5,629	-24.7%	-24.7%	167	-13.5%	28.1%	55.2%	1.81	-28.1%	90.25	-43.9%	49.90	-22.0%	47	34.3%	$140	$169	$168	1.0%	$4,551	$8,540	-46.7%
WTD	1	$30,734	$36,701	-16.3%	-16.3%	1,036	-2.4%	26.8%	10.5%	1.97	-17.2%	110.55	-22.3%	55.98	-6.2%	278	7.8%	$515	$2,242	$1,826	22.8%	$33,491	$40,031	-16.3%
MTD	1	$74,405	$79,965	-7.0%	-7.0%	2,813	-0.4%	22.4%	8.4%	2.17	-8.7%	118.29	-13.8%	54.39	-5.5%	629	7.9%	$3,549	$7,165	$4,450	61.0%	$85,120	$92,243	-7.7%
QTD	1	$202,795	$194,736	4.1%	4.1%	7,952	3.5%	26.4%	3.6%	2.26	-2.5%	96.57	-2.9%	42.82	-0.4%	2,100	7.2%	$7,218	$14,205	$10,520	35.0%	$224,219	$226,109	-0.8%
YTD	1	$202,795	$194,736	4.1%	4.1%	7,952	3.5%	26.4%	3.6%	2.26	-2.5%	96.57	-2.9%	42.82	-0.4%	2,100	7.2%	$7,218	$14,205	$10,520	35.0%	$224,219	$226,109	-0.8%
1073 - SPANISH FORT																								
03/24/2018	1	$6,796	$3,605	88.5%	88.5%	133	49.4%	34.6%	-3.8%	2.26	18.6%	147.73	31.1%	65.34	10.6%	46	43.8%		$130	$86	50.5%	$6,925	$5,350	29.4%
WTD	1	$28,870	$23,204	24.4%	24.4%	621	10.9%	37.7%	1.4%	1.99	-4.6%	123.38	10.6%	61.95	15.9%	234	12.5%	$304	$2,274	$1,901	19.6%	$31,448	$24,837	26.6%
MTD	1	$58,669	$52,464	11.8%	11.8%	1,456	-3.3%	34.1%	15.3%	2.04	-2.8%	118.28	0.3%	58.09	3.2%	496	11.5%	$539	$5,791	$4,000	44.8%	$64,999	$59,441	9.3%
QTD	1	$131,992	$118,208	11.7%	11.7%	3,476	-5.2%	38.4%	17.8%	2.24	1.8%	98.94	0.0%	44.16	-1.8%	1,334	11.6%	$2,837	$10,583	$8,155	29.8%	$145,411	$134,652	8.0%
YTD	1	$131,992	$118,208	11.7%	11.7%	3,476	-5.2%	38.4%	17.8%	2.24	1.8%	98.94	0.0%	44.16	-1.8%	1,334	11.6%	$2,837	$10,583	$8,155	29.8%	$145,411	$134,652	8.0%
207 - CENTRAL FL-LORI DOWNEY																								
03/24/2018	12	$106,032	$109,447	-3.1%	-2.9%	2,943	0.5%	33.3%	6.1%	1.99	-5.4%	108.31	-8.9%	54.29	-3.8%	979	6.6%	$1,798	$6,718	$4,432	51.6%	$114,549	$128,472	-10.8%
WTD	12	$564,499	$565,913	-0.2%	-0.7%	16,442	-2.6%	31.4%	3.2%	1.94	-3.9%	109.19	-1.2%	56.25	2.8%	5,170	0.5%	$10,566	$36,963	$28,527	29.6%	$612,028	$639,333	-4.3%
MTD	12	$1,286,431	$1,298,006	-0.9%	-2.1%	44,053	-3.2%	25.8%	2.6%	2.02	-2.0%	113.23	-1.3%	56.13	0.7%	11,361	-0.7%	$30,651	$81,284	$73,342	10.8%	$1,398,366	$1,553,988	-10.0%
QTD	12	$2,952,078	$2,984,095	-1.1%	-2.4%	106,098	-3.9%	28.1%	2.6%	2.12	-1.6%	99.18	-1.0%	46.78	0.6%	29,765	-1.4%	$66,986	$189,014	$186,033	1.6%	$3,208,078	$3,485,982	-8.0%
YTD	12	$2,952,078	$2,984,095	-1.1%	-2.4%	106,098	-3.9%	28.1%	2.6%	2.12	-1.6%	99.18	-1.0%	46.78	0.6%	29,765	-1.4%	$66,986	$189,014	$186,033	1.6%	$3,208,078	$3,485,982	-8.0%
0155 - WINTER PARK																								
03/24/2018	1	$16,472	$13,403	22.9%	22.9%	427	4.4%	29.0%	4.2%	2.34	10.6%	132.84	13.0%	56.80	2.1%	124	8.8%	$387	$725	$945	-23.2%	$17,584	$16,544	6.3%
WTD	1	$77,918	$78,236	-0.4%	-0.4%	2,392	3.8%	26.5%	-7.0%	2.10	-0.8%	122.71	3.2%	58.32	4.0%	635	-3.5%	$1,712	$6,554	$2,186	199.9%	$86,185	$83,282	3.5%
MTD	1	$164,781	$170,255	-3.2%	-3.2%	6,529	2.9%	21.7%	-3.1%	2.04	-5.0%	116.54	-2.9%	57.14	2.1%	1,414	-0.3%	$1,933	$9,530	$8,038	18.6%	$176,243	$191,625	-8.0%
QTD	1	$368,236	$403,691	-8.8%	-8.8%	14,807	-3.7%	25.2%	-5.0%	2.09	-6.3%	98.88	-0.3%	47.38	6.4%	3,724	-8.5%	$6,626	$22,824	$21,798	4.7%	$397,686	$451,017	-11.8%
YTD	1	$368,236	$403,691	-8.8%	-8.8%	14,807	-3.7%	25.2%	-5.0%	2.09	-6.3%	98.88	-0.3%	47.38	6.4%	3,724	-8.5%	$6,626	$22,824	$21,798	4.7%	$397,686	$451,017	-11.8%
0241 - TALLAHASSEE																								
03/24/2018	1	$9,090	$6,532	39.2%	39.2%	184	14.3%	38.0%	17.8%	2.13	0.6%	129.86	3.4%	61.01	2.7%	70	34.6%	$109	$509	$377	35.1%	$9,708	$8,224	18.0%
WTD	1	$39,770	$32,465	22.5%	22.5%	885	1.6%	39.2%	6.7%	2.00	5.5%	114.61	13.0%	57.39	7.1%	347	8.4%	$630	$2,215	$2,503	-11.5%	$42,615	$35,789	19.1%
MTD	1	$77,615	$75,546	2.7%	2.7%	2,123	-2.0%	32.7%	5.1%	1.97	-1.1%	111.84	-0.2%	56.78	0.9%	694	3.0%	$1,164	$4,515	$4,572	-1.2%	$83,294	$87,959	-5.3%
QTD	1	$179,933	$168,186	7.0%	7.0%	5,079	-6.3%	35.7%	10.6%	2.15	3.7%	99.30	3.2%	46.11	-0.5%	1,812	3.7%	$3,371	$11,127	$10,795	3.1%	$194,431	$201,322	-3.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$179,933	$168,186	7.0%	7.0%	5,079	-6.3%	35.7%	10.6%	2.15	3.7%	99.30	3.2%	46.11	-0.5%	1,812	3.7%	$3,371	$11,127	$10,795	3.1%	$194,431	$201,322	-3.4%
0318 - SARASOTA																								
03/24/2018	1	$9,480	$12,950	-26.8%	-26.8%	234	35.3%	35.5%	-36.7%	1.99	-11.5%	114.21	-14.4%	57.45	-3.3%	83	-14.4%	$454	$846	$146	480.5%	$10,779	$10,217	5.5%
WTD	1	$61,511	$58,761	4.7%	4.7%	1,810	24.7%	29.9%	-16.4%	2.04	3.2%	113.70	0.4%	55.77	-2.7%	541	4.2%	$2,483	$4,555	$1,493	205.2%	$68,549	$66,468	3.1%
MTD	1	$145,159	$146,232	-0.7%	-0.7%	4,787	27.9%	25.1%	-21.6%	2.11	-0.6%	120.66	-1.0%	57.24	-0.3%	1,203	0.3%	$4,202	$10,347	$6,588	57.0%	$159,707	$175,806	-9.2%
QTD	1	$332,973	$332,442	0.2%	0.2%	11,347	31.8%	26.8%	-26.6%	2.18	-3.2%	109.46	3.6%	50.15	7.0%	3,042	-3.3%	$9,174	$21,609	$18,971	13.9%	$363,756	$385,914	-5.7%
YTD	1	$332,973	$332,442	0.2%	0.2%	11,347	31.8%	26.8%	-26.6%	2.18	-3.2%	109.46	3.6%	50.15	7.0%	3,042	-3.3%	$9,174	$21,609	$18,971	13.9%	$363,756	$385,914	-5.7%
0326 - GAINESVILLE																								
03/24/2018	1	$8,140	$7,753	5.0%	5.0%	153	-10.5%	46.4%	20.2%	2.31	-1.6%	114.65	-2.4%	49.63	-0.8%	71	7.6%	$285	$341	$397	-14.2%	$8,766	$10,952	-20.0%
WTD	1	$45,932	$53,763	-14.6%	-14.6%	947	6.4%	37.3%	-16.4%	2.29	-5.0%	130.12	-3.9%	56.78	1.2%	353	-11.1%	$1,486	$2,623	$6,653	-60.6%	$50,041	$58,343	-14.2%
MTD	1	$102,999	$122,419	-15.9%	-15.9%	2,245	5.6%	34.3%	-13.3%	2.37	-7.2%	133.59	-8.1%	56.35	-1.0%	771	-8.4%	$3,000	$6,561	$10,300	-36.3%	$112,561	$140,968	-20.2%
QTD	1	$239,814	$268,432	-10.7%	-10.7%	6,200	19.3%	32.9%	-16.5%	2.56	-3.2%	117.73	-10.3%	46.03	-7.3%	2,037	-0.4%	$6,557	$16,052	$20,184	-20.5%	$262,423	$305,852	-14.2%
YTD	1	$239,814	$268,432	-10.7%	-10.7%	6,200	19.3%	32.9%	-16.5%	2.56	-3.2%	117.73	-10.3%	46.03	-7.3%	2,037	-0.4%	$6,557	$16,052	$20,184	-20.5%	$262,423	$305,852	-14.2%
0350 - SANFORD																								
03/24/2018	1	$7,443	$4,515	64.8%	64.8%	153	1.3%	35.9%	26.2%	2.56	28.2%	135.33	28.9%	52.79	0.5%	55	27.9%	$36	$511	$785	-35.0%	$7,990	$6,531	22.3%
WTD	1	$26,067	$26,539	-1.8%	-1.8%	798	3.9%	31.2%	-10.2%	2.05	8.3%	104.69	5.3%	51.11	-2.7%	249	-6.7%	-$130	$1,660	$1,666	-0.4%	$27,597	$28,848	-4.3%
MTD	1	$52,965	$57,421	-7.8%	-7.8%	2,277	8.3%	22.8%	-9.9%	2.16	8.3%	102.05	-5.4%	47.21	-12.7%	519	-2.4%	$2,780	$4,989	$3,659	36.3%	$60,734	$65,848	-7.8%
QTD	1	$120,546	$137,434	-12.3%	-12.3%	5,600	5.4%	25.6%	-7.6%	2.17	-2.2%	84.24	-10.0%	38.82	-7.9%	1,431	-2.6%	$5,022	$13,515	$7,853	72.1%	$139,083	$156,586	-11.2%
YTD	1	$120,546	$137,434	-12.3%	-12.3%	5,600	5.4%	25.6%	-7.6%	2.17	-2.2%	84.24	-10.0%	38.82	-7.9%	1,431	-2.6%	$5,022	$13,515	$7,853	72.1%	$139,083	$156,586	-11.2%
0354 - CLEARWATER																								
03/24/2018	1	$12,365	$15,679	-21.1%	-21.1%	184	-34.8%	66.3%	46.1%	1.96	-14.1%	101.35	-17.3%	51.73	-3.7%	122	-4.7%	-$187	$1,078	$684	57.5%	$13,255	$16,481	-19.6%
WTD	1	$70,315	$73,570	-4.4%	-4.4%	1,124	-22.6%	55.5%	21.3%	2.00	-10.5%	112.68	1.9%	56.34	13.8%	624	-6.2%	$533	$5,148	$4,363	18.0%	$75,996	$80,056	-5.1%
MTD	1	$143,285	$154,755	-7.4%	-7.4%	2,513	-17.6%	47.2%	7.9%	2.16	-3.2%	120.92	4.2%	55.97	7.6%	1,185	-11.1%	$1,280	$9,158	$7,798	17.5%	$153,724	$177,699	-13.5%
QTD	1	$312,904	$336,374	-7.0%	-7.0%	5,846	-21.1%	50.7%	19.3%	2.21	-3.7%	105.64	-1.2%	47.82	2.6%	2,962	-5.8%	$4,749	$21,581	$20,141	7.1%	$339,234	$379,849	-10.7%
YTD	1	$312,904	$336,374	-7.0%	-7.0%	5,846	-21.1%	50.7%	19.3%	2.21	-3.7%	105.64	-1.2%	47.82	2.6%	2,962	-5.8%	$4,749	$21,581	$20,141	7.1%	$339,234	$379,849	-10.7%
0427 - SARASOTA PETITES																								
03/24/2018	1	$3,279	$5,132	-36.1%	-36.1%	152	-19.6%	20.4%	4.2%	1.84	-13.9%	105.78	-23.7%	57.53	-11.4%	31	-16.2%	$30	$119	$50	140.4%	$3,428	$4,429	-22.6%
WTD	1	$23,750	$22,072	7.6%	7.6%	1,197	11.3%	20.1%	-2.9%	1.77	3.5%	98.96	-0.5%	55.88	-3.8%	240	8.1%	$765	$968	$62	1457.1%	$25,483	$25,093	1.6%
MTD	1	$62,745	$60,261	4.1%	4.1%	2,808	-8.7%	20.0%	7.2%	1.96	6.9%	111.65	6.3%	57.09	-0.5%	562	-2.1%	$1,398	$2,545	$1,689	50.7%	$66,688	$73,007	-8.7%
QTD	1	$155,080	$147,629	5.0%	5.0%	7,922	1.6%	20.0%	0.9%	2.01	4.3%	97.78	2.4%	48.72	-1.8%	1,586	2.6%	$2,912	$6,396	$6,868	-6.9%	$164,389	$175,730	-6.5%
YTD	1	$155,080	$147,629	5.0%	5.0%	7,922	1.6%	20.0%	0.9%	2.01	4.3%	97.78	2.4%	48.72	-1.8%	1,586	2.6%	$2,912	$6,396	$6,868	-6.9%	$164,389	$175,730	-6.5%
0638 - INTERNATIONAL PLAZA																								
03/24/2018	1	$11,003	$11,570	-4.9%		424		22.2%		2.02		117.05		57.91		94		$98	$721	$43	1590.7%	$11,822	$17,658	-33.1%
WTD	1	$53,570	$51,544	3.9%		2,026		24.2%		1.85		109.10		59.00		491		$602	$3,137	$2,501	25.4%	$57,309	$75,146	-23.7%
MTD	1	$129,856	$117,159	10.8%		5,420		20.8%		2.01		115.02		57.23		1,129		$6,180	$7,610	$8,887	-14.4%	$143,645	$181,062	-20.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$297,502	$265,308	12.1%		12,777		24.6%		2.08		94.75		45.49		3,140		$10,787	$15,249	$20,500	-25.6%	$323,539	$353,147	-8.4%
YTD	1	$297,502	$265,308	12.1%		12,777		24.6%		2.08		94.75		45.49		3,140		$10,787	$15,249	$20,500	-25.6%	$323,539	$353,147	-8.4%
1031 - GOVERNOR SQ.MALL																								
03/24/2018	1	$6,972	$5,883	18.5%	18.5%	226	29.9%	25.7%	-2.9%	1.98	-6.9%	120.20	-6.0%	60.62	1.0%	58	26.1%	$200	$328	$186	76.7%	$7,500	$6,832	9.8%
WTD	1	$38,092	$31,573	20.6%	20.6%	1,090	2.1%	25.1%	-0.2%	2.21	11.0%	139.02	18.4%	62.86	6.7%	274	1.9%	$116	$2,682	$516	419.8%	$40,889	$33,637	21.6%
MTD	1	$80,378	$73,036	10.1%	10.1%	2,685	16.9%	22.4%	-13.0%	2.13	4.8%	133.52	8.2%	62.55	3.3%	602	1.7%	$3,097	$5,642	$1,627	246.7%	$89,118	$82,314	8.3%
QTD	1	$178,067	$174,690	1.9%	1.9%	6,706	31.1%	24.8%	-28.8%	2.25	2.3%	107.20	9.2%	47.56	6.8%	1,661	-6.7%	$6,157	$9,802	$6,046	62.1%	$194,026	$194,578	-0.3%
YTD	1	$178,067	$174,690	1.9%	1.9%	6,706	31.1%	24.8%	-28.8%	2.25	2.3%	107.20	9.2%	47.56	6.8%	1,661	-6.7%	$6,157	$9,802	$6,046	62.1%	$194,026	$194,578	-0.3%
1176 - SHOPS AT WIREGRASS																								
03/24/2018	1	$4,087	$6,308	-35.2%	-35.2%	160	0.0%	38.1%	13.0%	1.54	-23.7%	67.00	-42.6%	43.48	-24.9%	61	13.0%	$118	$199			$4,404	$6,807	-35.3%
WTD	1	$21,921	$26,753	-18.1%	-18.1%	643	-3.6%	38.4%	-0.7%	1.70	-12.8%	88.75	-14.4%	52.32	-1.8%	247	-4.3%	$478	$883	$1,549	-43.0%	$23,282	$30,471	-23.6%
MTD	1	$59,436	$57,942	2.6%	2.6%	1,788	-3.4%	32.2%	8.8%	1.92	-1.4%	103.37	-2.4%	53.84	-1.0%	575	5.1%	$1,415	$2,706	$4,152	-34.8%	$63,557	$69,625	-8.7%
QTD	1	$140,248	$140,142	0.1%	0.1%	4,444	-13.3%	35.3%	18.8%	2.11	-4.4%	89.39	-2.9%	42.31	1.5%	1,569	3.1%	$2,452	$6,635	$7,899	-16.0%	$149,335	$162,126	-7.9%
YTD	1	$140,248	$140,142	0.1%	0.1%	4,444	-13.3%	35.3%	18.8%	2.11	-4.4%	89.39	-2.9%	42.31	1.5%	1,569	3.1%	$2,452	$6,635	$7,899	-16.0%	$149,335	$162,126	-7.9%
1236 - UNIVERSITY TOWN CTR																								
03/24/2018	1	$6,055	$10,827	-44.1%	-44.1%	343	10.6%	27.1%	-14.2%	1.40	-24.7%	65.11	-41.1%	46.58	-21.7%	93	-5.1%	$199	$702	$26	2628.4%	$6,956	$11,288	-38.4%
WTD	1	$51,439	$54,951	-6.4%	-6.4%	2,028	-2.3%	28.9%	15.3%	1.63	-14.4%	87.63	-16.9%	53.75	-3.0%	587	12.7%	$859	$3,482	$850	309.9%	$55,781	$60,484	-7.8%
MTD	1	$130,173	$122,245	6.5%	6.5%	5,786	5.9%	23.3%	6.0%	1.74	-5.1%	96.64	-5.1%	55.63	-0.1%	1,347	12.3%	$1,822	$9,834	$5,753	70.9%	$141,830	$142,340	-0.4%
QTD	1	$308,577	$275,552	12.0%	12.0%	13,741	6.0%	25.3%	9.0%	1.87	-2.6%	88.93	-3.0%	47.47	-0.5%	3,470	15.5%	$3,237	$24,777	$19,394	27.8%	$336,591	$323,789	4.0%
YTD	1	$308,577	$275,552	12.0%	12.0%	13,741	6.0%	25.3%	9.0%	1.87	-2.6%	88.93	-3.0%	47.47	-0.5%	3,470	15.5%	$3,237	$24,777	$19,394	27.8%	$336,591	$323,789	4.0%
1241 - THE VILLAGES																								
03/24/2018	1	$11,647	$8,897	30.9%	30.9%	303	-7.3%	38.6%	32.9%	1.87	0.5%	99.55	6.3%	53.18	5.8%	117	23.2%	$69	$640	$794	-19.3%	$12,356	$12,508	-1.2%
WTD	1	$54,213	$55,684	-2.6%	-2.6%	1,502	-30.9%	38.7%	50.7%	1.76	-7.9%	93.15	-6.5%	53.05	1.6%	582	4.1%	$1,032	$3,055	$4,186	-27.0%	$58,301	$61,717	-5.5%
MTD	1	$137,037	$140,736	-2.6%	-2.6%	5,092	-33.9%	26.7%	47.3%	1.86	0.0%	100.76	-0.1%	54.32	0.0%	1,360	-2.6%	$2,380	$7,847	$10,279	-23.7%	$147,264	$165,735	-11.1%
QTD	1	$318,199	$334,215	-4.8%	-4.8%	11,629	-38.0%	28.6%	52.9%	2.00	6.7%	95.53	0.4%	47.80	-5.9%	3,331	-5.2%	$5,939	$19,447	$25,582	-24.0%	$343,585	$396,071	-13.3%
YTD	1	$318,199	$334,215	-4.8%	-4.8%	11,629	-38.0%	28.6%	52.9%	2.00	6.7%	95.53	0.4%	47.80	-5.9%	3,331	-5.2%	$5,939	$19,447	$25,582	-24.0%	$343,585	$396,071	-13.3%
208 - SOUTH FLORIDA-STEVEN CARVER																								
03/24/2018	12	$101,329	$96,527	5.0%	-3.1%	3,450	1.4%	29.9%	1.7%	1.76	-6.2%	98.09	-6.0%	55.89	0.2%	1,033	3.1%	$2,854	$11,593	$4,578	153.2%	$115,776	$131,862	-12.2%
WTD	12	$629,690	$574,370	9.6%	0.9%	19,902	3.1%	30.7%	8.7%	1.81	-9.5%	103.23	-9.9%	57.00	-0.5%	6,100	12.1%	$11,365	$57,811	$39,664	45.8%	$698,866	$698,216	0.1%
MTD	12	$1,481,053	$1,333,496	11.1%	0.5%	49,859	-4.4%	27.2%	8.6%	1.92	-2.9%	109.07	-3.2%	56.81	-0.2%	13,579	3.8%	$25,290	$126,423	$102,821	23.0%	$1,632,766	$1,711,950	-4.6%
QTD	12	$3,531,479	$3,075,808	14.8%	3.6%	120,370	-6.0%	29.1%	11.6%	2.04	-0.4%	100.95	-1.3%	49.44	-0.9%	34,981	4.9%	$60,550	$282,516	$234,153	20.7%	$3,874,546	$3,921,322	-1.2%
YTD	12	$3,531,479	$3,075,808	14.8%	3.6%	120,370	-6.0%	29.1%	11.6%	2.04	-0.4%	100.95	-1.3%	49.44	-0.9%	34,981	4.9%	$60,550	$282,516	$234,153	20.7%	$3,874,546	$3,921,322	-1.2%
0259 - MIAMI																								
03/24/2018	1	$12,418	$10,748	15.5%	15.5%	382	28.2%	28.0%	7.0%	1.75	-17.9%	116.05	-15.8%	66.40	2.6%	107	37.2%	$1,001	$996	-$178	-657.8%	$14,414	$12,322	17.0%
WTD	1	$51,473	$57,880	-11.1%	-11.1%	1,705	4.2%	26.6%	17.4%	1.88	-21.7%	113.38	-27.3%	60.27	-7.2%	454	22.4%	$1,974	$3,382	$986	243.1%	$56,829	$65,693	-13.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$117,952	$130,450	-9.6%	-9.6%	4,460	-5.3%	21.1%	13.6%	2.10	-13.3%	125.35	-15.9%	59.81	-3.1%	941	7.5%	$2,518	$6,651	$3,119	113.3%	$127,121	$156,571	-18.8%
QTD	1	$281,099	$278,843	0.8%	0.8%	10,540	-4.5%	22.7%	14.0%	2.26	-5.7%	117.52	-7.5%	51.92	-1.8%	2,392	8.9%	$5,956	$13,216	$9,535	38.6%	$300,272	$330,978	-9.3%
YTD	1	$281,099	$278,843	0.8%	0.8%	10,540	-4.5%	22.7%	14.0%	2.26	-5.7%	117.52	-7.5%	51.92	-1.8%	2,392	8.9%	$5,956	$13,216	$9,535	38.6%	$300,272	$330,978	-9.3%
0295 - NAPLES																								
03/24/2018	1	$14,269	$11,158	27.9%	27.9%	525	24.1%	24.4%	-14.8%	1.84	18.7%	111.47	20.9%	60.46	1.9%	128	5.8%	$211	$1,808	$557	224.6%	$16,288	$15,485	5.2%
WTD	1	$88,098	$84,237	4.6%	4.6%	3,352	12.3%	24.1%	-4.7%	1.76	-6.7%	109.03	-2.3%	61.91	4.7%	808	7.0%	$1,647	$9,710	$6,880	41.1%	$99,455	$97,722	1.8%
MTD	1	$214,316	$193,419	10.8%	10.8%	8,078	-0.6%	24.1%	7.8%	1.82	-0.2%	110.08	3.5%	60.59	3.6%	1,947	7.1%	$2,414	$22,257	$17,928	24.1%	$238,987	$237,127	0.8%
QTD	1	$488,041	$439,377	11.1%	11.1%	20,346	4.6%	24.1%	5.6%	1.89	0.8%	99.60	0.6%	52.72	-0.3%	4,900	10.4%	$7,184	$51,229	$37,994	34.8%	$546,454	$529,119	3.3%
YTD	1	$488,041	$439,377	11.1%	11.1%	20,346	4.6%	24.1%	5.6%	1.89	0.8%	99.60	0.6%	52.72	-0.3%	4,900	10.4%	$7,184	$51,229	$37,994	34.8%	$546,454	$529,119	3.3%
0331 - BOCA RATON																								
03/24/2018	1	$12,026	$10,452	15.1%	15.1%	325	-5.5%	30.5%	-0.2%	2.13	17.2%	121.47	22.0%	56.99	4.1%	99	-5.7%	$454	$1,209	$912	32.6%	$13,688	$13,399	2.2%
WTD	1	$54,683	$54,434	0.5%	0.5%	1,734	-0.6%	30.4%	16.2%	1.91	-5.6%	103.76	-13.1%	54.47	-7.9%	527	15.6%	$1,413	$5,754	$4,689	22.7%	$61,850	$61,205	1.1%
MTD	1	$122,132	$141,565	-13.7%	-13.7%	4,550	-8.7%	25.5%	8.6%	1.96	-8.1%	105.38	-13.0%	53.90	-5.4%	1,159	-0.9%	$2,583	$8,656	$11,947	-27.5%	$133,371	$169,147	-21.2%
QTD	1	$295,421	$326,955	-9.6%	-9.6%	10,743	-14.1%	29.5%	15.1%	2.04	-2.8%	93.25	-8.6%	45.62	-5.9%	3,168	-1.2%	$8,264	$22,248	$31,857	-30.2%	$325,933	$398,789	-18.3%
YTD	1	$295,421	$326,955	-9.6%	-9.6%	10,743	-14.1%	29.5%	15.1%	2.04	-2.8%	93.25	-8.6%	45.62	-5.9%	3,168	-1.2%	$8,264	$22,248	$31,857	-30.2%	$325,933	$398,789	-18.3%
0359 - NAPLES PETITES																								
03/24/2018	1	$4,443	$5,903	-24.7%	-24.7%	222	-27.2%	28.8%	17.2%	1.17	-23.6%	69.42	-11.8%	59.24	15.4%	64	-14.7%	$155	$877	$923	-5.0%	$5,474	$10,755	-49.1%
WTD	1	$62,026	$52,849	17.4%	17.4%	1,975	2.3%	29.0%	7.3%	1.78	-3.7%	108.44	6.9%	60.75	11.0%	572	9.8%	$673	$6,795	$7,379	-7.9%	$69,494	$62,636	10.9%
MTD	1	$143,266	$134,331	6.7%	6.7%	5,234	2.5%	24.8%	-2.3%	1.86	2.7%	110.20	6.5%	59.35	3.7%	1,300	0.2%	$1,109	$17,931	$16,217	10.6%	$162,306	$169,690	-4.4%
QTD	1	$327,427	$302,799	8.1%	8.1%	12,371	2.2%	27.0%	4.4%	1.92	4.1%	98.18	1.4%	51.09	-2.6%	3,335	6.7%	$4,761	$38,618	$35,173	9.8%	$370,806	$369,018	0.5%
YTD	1	$327,427	$302,799	8.1%	8.1%	12,371	2.2%	27.0%	4.4%	1.92	4.1%	98.18	1.4%	51.09	-2.6%	3,335	6.7%	$4,761	$38,618	$35,173	9.8%	$370,806	$369,018	0.5%
0366 - THE FALLS																								
03/24/2018	1	$4,818	$7,732	-37.7%	-37.7%	176	-23.5%	26.1%	-11.6%	1.93	-10.5%	104.74	-7.9%	54.13	2.9%	46	-32.4%	$1	$959			$5,779	$9,347	-38.2%
WTD	1	$33,233	$37,412	-11.2%	-11.2%	929	2.1%	31.4%	-9.5%	2.03	-5.6%	113.81	-3.9%	56.14	1.9%	292	-7.6%	$637	$3,627	$1,829	98.3%	$37,498	$43,255	-13.3%
MTD	1	$70,500	$79,079	-10.8%	-10.8%	2,320	-0.3%	26.9%	-5.7%	2.00	-5.3%	112.80	-5.1%	56.26	0.2%	625	-6.0%	$1,053	$5,674	$4,581	23.8%	$77,226	$96,217	-19.7%
QTD	1	$172,629	$182,268	-5.3%	-5.3%	5,682	-3.1%	29.3%	-3.4%	2.14	-2.7%	103.68	1.2%	48.52	4.0%	1,665	-6.4%	$3,075	$13,506	$10,330	30.7%	$189,210	$217,003	-12.8%
YTD	1	$172,629	$182,268	-5.3%	-5.3%	5,682	-3.1%	29.3%	-3.4%	2.14	-2.7%	103.68	1.2%	48.52	4.0%	1,665	-6.4%	$3,075	$13,506	$10,330	30.7%	$189,210	$217,003	-12.8%
0392 - VERO BEACH																								
03/24/2018	1	$7,621	$5,841	30.5%	30.5%	230	1.3%	37.8%	26.3%	1.70	-1.1%	87.60	2.0%	51.49	3.1%	87	27.9%	$69	$548	$544	0.8%	$8,238	$10,641	-22.6%
WTD	1	$44,428	$46,153	-3.7%	-3.7%	1,359	2.3%	34.8%	19.5%	1.79	-12.9%	93.93	-21.2%	52.39	-9.5%	473	22.2%	$470	$2,118	$3,317	-36.1%	$47,015	$50,007	-6.0%
MTD	1	$93,097	$101,044	-7.9%	-7.9%	3,291	-8.0%	28.3%	10.6%	1.87	-5.4%	100.10	-9.5%	53.41	-4.3%	930	1.8%	$1,216	$5,506	$7,395	-25.5%	$99,818	$115,567	-13.6%
QTD	1	$223,487	$233,680	-4.4%	-4.4%	7,758	-12.4%	30.0%	15.6%	2.09	1.0%	95.88	-5.6%	45.96	-6.5%	2,331	1.3%	$2,575	$15,314	$17,098	-10.4%	$241,375	$269,798	-10.5%
YTD	1	$223,487	$233,680	-4.4%	-4.4%	7,758	-12.4%	30.0%	15.6%	2.09	1.0%	95.88	-5.6%	45.96	-6.5%	2,331	1.3%	$2,575	$15,314	$17,098	-10.4%	$241,375	$269,798	-10.5%
0410 - FORT MYERS																								
03/24/2018	1	$11,558	$12,420	-6.9%	-6.9%	415	-7.4%	27.7%	9.9%	1.83	-8.3%	100.50	-8.6%	55.04	-0.3%	115	1.8%	$360	$831	-$316	-363.2%	$12,748	$12,160	4.8%
WTD	1	$71,933	$65,460	9.9%	9.9%	2,122	-11.3%	33.2%	31.9%	1.80	-9.0%	102.18	-6.0%	56.68	3.3%	704	16.9%	$1,970	$5,384	$2,141	151.4%	$79,286	$70,237	12.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$175,637	$159,308	10.3%	10.3%	5,006	-25.0%	31.7%	47.0%	1.96	-0.7%	110.53	-0.1%	56.29	0.6%	1,589	10.3%	$2,535	$12,068	$9,292	29.9%	$190,241	$181,170	5.0%
QTD	1	$401,097	$367,960	9.0%	9.0%	11,229	-30.7%	34.6%	53.0%	2.06	3.6%	103.19	2.7%	50.20	-0.8%	3,887	6.1%	$5,481	$26,249	$25,907	1.3%	$432,827	$425,174	1.8%
YTD	1	$401,097	$367,960	9.0%	9.0%	11,229	-30.7%	34.6%	53.0%	2.06	3.6%	103.19	2.7%	50.20	-0.8%	3,887	6.1%	$5,481	$26,249	$25,907	1.3%	$432,827	$425,174	1.8%
0651 - ORMOND BEACH																								
03/24/2018	1	$6,825	$5,887	15.9%	15.9%	171	34.6%	39.8%	-23.5%	2.06	13.2%	100.37	12.5%	48.75	-0.6%	68	3.0%	$178	$1,248	$264	373.4%	$8,251	$8,218	0.4%
WTD	1	$46,316	$39,327	17.8%	17.8%	1,028	21.1%	43.5%	-4.4%	1.91	-3.5%	103.62	1.7%	54.17	5.4%	447	15.8%	$853	$3,789	$3,190	18.8%	$50,957	$43,495	17.2%
MTD	1	$95,146	$87,672	8.5%	8.5%	2,341	12.0%	36.9%	-1.7%	2.06	-0.8%	110.25	-1.4%	53.63	-0.6%	863	10.1%	$1,657	$8,214	$9,287	-11.6%	$105,016	$102,462	2.5%
QTD	1	$236,541	$218,719	8.1%	8.1%	5,826	7.2%	38.7%	0.1%	2.29	0.6%	104.90	0.8%	45.77	0.2%	2,255	7.3%	$4,254	$19,473	$17,030	14.3%	$260,268	$250,827	3.8%
YTD	1	$236,541	$218,719	8.1%	8.1%	5,826	7.2%	38.7%	0.1%	2.29	0.6%	104.90	0.8%	45.77	0.2%	2,255	7.3%	$4,254	$19,473	$17,030	14.3%	$260,268	$250,827	3.8%
1092 - VIERA																								
03/24/2018	1	$4,940	$6,171	-19.9%	-19.9%	193	-17.5%	35.2%	47.2%	1.59	-15.3%	72.65	-34.1%	45.74	-22.2%	68	21.4%	$219	$584	$480	21.8%	$5,743	$8,163	-29.6%
WTD	1	$40,432	$36,456	10.9%	10.9%	1,129	1.9%	33.7%	17.2%	1.89	-3.6%	106.12	-7.1%	56.08	-3.7%	381	19.4%	$799	$4,064	$3,710	9.6%	$45,295	$39,633	14.3%
MTD	1	$85,180	$85,457	-0.3%	-0.3%	2,824	-0.6%	26.9%	2.8%	2.09	3.8%	112.23	-2.4%	53.64	-6.0%	759	2.2%	$1,168	$7,552	$7,416	1.8%	$93,901	$98,245	-4.4%
QTD	1	$205,388	$195,385	5.1%	5.1%	6,968	1.9%	30.0%	8.1%	2.13	0.0%	98.37	-4.6%	46.11	-4.6%	2,088	10.2%	$2,860	$18,525	$15,037	23.2%	$226,773	$224,348	1.1%
YTD	1	$205,388	$195,385	5.1%	5.1%	6,968	1.9%	30.0%	8.1%	2.13	0.0%	98.37	-4.6%	46.11	-4.6%	2,088	10.2%	$2,860	$18,525	$15,037	23.2%	$226,773	$224,348	1.1%
1109 - COCONUT POINT																								
03/24/2018	1	$7,642	$12,816	-40.4%	-40.4%	266	-3.3%	37.2%	-3.4%	1.41	-29.0%	77.19	-36.2%	54.59	-10.1%	99	-6.6%		$1,090	$735	48.3%	$8,733	$12,046	-27.5%
WTD	1	$60,967	$64,000	-4.7%	-4.7%	2,017	10.8%	32.8%	-3.4%	1.65	-11.7%	92.23	-10.9%	55.93	0.9%	661	7.0%	$331	$4,176	$2,303	81.3%	$65,474	$72,253	-9.4%
MTD	1	$163,056	$153,809	6.0%	6.0%	5,372	1.9%	29.7%	-1.4%	1.79	-0.1%	102.17	5.5%	57.03	5.7%	1,596	0.4%	$1,465	$9,917	$9,245	7.3%	$174,438	$183,905	-5.1%
QTD	1	$401,433	$365,252	9.9%	9.9%	13,656	1.5%	30.6%	2.7%	1.93	1.8%	96.20	5.4%	49.84	3.5%	4,173	4.3%	$3,011	$23,692	$20,843	13.7%	$428,136	$423,578	1.1%
YTD	1	$401,433	$365,252	9.9%	9.9%	13,656	1.5%	30.6%	2.7%	1.93	1.8%	96.20	5.4%	49.84	3.5%	4,173	4.3%	$3,011	$23,692	$20,843	13.7%	$428,136	$423,578	1.1%
1166 - PEMBROKE PINES																								
03/24/2018	1	$7,019	$7,400	-5.1%	-5.1%	252	24.1%	27.8%	-14.6%	1.90	-15.8%	100.27	-10.6%	52.78	6.3%	70	6.1%	$106	$237	$658	-64.0%	$7,362	$9,185	-19.9%
WTD	1	$26,140	$36,161	-27.7%	-27.7%	994	-8.6%	28.6%	15.6%	1.81	-22.9%	92.04	-31.5%	50.76	-11.2%	284	5.6%	$502	$3,240	$3,241	0.0%	$29,881	$42,844	-30.3%
MTD	1	$60,124	$67,363	-10.7%	-10.7%	2,698	4.2%	22.2%	2.7%	1.91	-10.7%	100.54	-16.6%	52.69	-6.5%	598	7.0%	$1,108	$6,239	$6,393	-2.4%	$67,470	$83,556	-19.3%
QTD	1	$154,737	$164,570	-6.0%	-6.0%	6,536	-6.9%	26.3%	8.5%	2.12	-9.4%	90.17	-6.9%	42.44	2.8%	1,716	1.0%	$2,313	$13,627	$13,349	2.1%	$170,677	$205,343	-16.9%
YTD	1	$154,737	$164,570	-6.0%	-6.0%	6,536	-6.9%	26.3%	8.5%	2.12	-9.4%	90.17	-6.9%	42.44	2.8%	1,716	1.0%	$2,313	$13,627	$13,349	2.1%	$170,677	$205,343	-16.9%
1258 - PALM BEACH GARDENS																								
03/24/2018	1	$7,750				293		28.0%		1.66		94.52		56.99		82		$102	$1,205			$9,057	$10,139	-10.7%
WTD	1	$49,963				1,558		31.9%		1.72		100.53		58.44		497		$97	$5,772			$55,832	$49,236	13.4%
MTD	1	$140,648				3,685		34.5%		1.89		110.57		58.58		1,272		$6,464	$15,757			$162,869	$118,291	37.7%
QTD	1	$344,180				8,715		35.2%		2.00		112.07		56.11		3,071		$10,818	$26,817			$381,815	$277,347	37.7%
YTD	1	$344,180				8,715		35.2%		2.00		112.07		56.11		3,071		$10,818	$26,817			$381,815	$277,347	37.7%
209 - LA/MS-SUZETTE URANSKY																								
03/24/2018	11	$62,003	$63,304	-2.1%	-2.1%	1,411	30.5%	35.9%	-11.7%	2.01	-14.5%	122.54	-15.0%	61.09	-0.6%	506	15.3%	$114	$5,317	$2,411	120.5%	$67,434	$74,015	-8.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	11	$332,670	$358,201	-7.1%	-7.1%	7,841	21.3%	35.5%	-14.2%	1.95	-9.7%	119.58	-10.8%	61.17	-1.3%	2,782	4.1%	$3,848	$32,645	$22,380	45.9%	$369,162	$383,552	-3.8%
MTD	11	$736,924	$784,953	-6.1%	-6.1%	19,672	18.5%	31.5%	-12.1%	2.05	-4.8%	118.76	-9.9%	57.98	-5.3%	6,205	4.1%	$18,680	$71,740	$54,757	31.0%	$827,344	$887,020	-6.7%
QTD	11	$1,623,301	$1,644,106	-1.3%	-1.3%	44,084	10.8%	36.5%	-4.9%	2.27	-2.7%	100.77	-6.3%	44.36	-3.7%	16,109	5.4%	$56,606	$131,208	$108,459	21.0%	$1,811,115	$1,876,283	-3.5%
YTD	11	$1,623,301	$1,644,106	-1.3%	-1.3%	44,084	10.8%	36.5%	-4.9%	2.27	-2.7%	100.77	-6.3%	44.36	-3.7%	16,109	5.4%	$56,606	$131,208	$108,459	21.0%	$1,811,115	$1,876,283	-3.5%
0235 - JACKSON																								
03/24/2018	1	$4,715	$6,834	-31.0%	-31.0%	124	65.3%	28.2%	-37.7%	2.03	-36.7%	134.71	-33.0%	66.41	5.9%	35	2.9%	$2	$339	$39	767.5%	$5,056	$5,715	-11.5%
WTD	1	$25,183	$28,308	-11.0%	-11.0%	1,019	96.7%	19.2%	-52.1%	1.97	-8.7%	128.48	-5.6%	65.07	3.4%	196	-5.8%	$987	$2,757	$1,278	115.7%	$28,926	$30,047	-3.7%
MTD	1	$64,944	$58,867	10.3%	10.3%	3,116	134.3%	15.4%	-55.7%	2.19	4.9%	135.58	6.4%	61.79	1.4%	479	3.7%	$3,780	$6,096	$3,389	79.9%	$74,820	$65,569	14.1%
QTD	1	$148,835	$154,717	-3.8%	-3.8%	5,546	56.3%	24.5%	-39.6%	2.47	-2.9%	109.76	1.9%	44.40	4.9%	1,356	-5.6%	$8,735	$9,735	$5,655	72.2%	$167,305	$171,426	-2.4%
YTD	1	$148,835	$154,717	-3.8%	-3.8%	5,546	56.3%	24.5%	-39.6%	2.47	-2.9%	109.76	1.9%	44.40	4.9%	1,356	-5.6%	$8,735	$9,735	$5,655	72.2%	$167,305	$171,426	-2.4%
0280 - BATON ROUGE																								
03/24/2018	1	$13,978	$9,819	42.4%	42.4%	281	170.2%	42.3%	-38.8%	1.87	-10.5%	117.46	-13.9%	62.96	-3.8%	119	65.3%	-$26	$828	$165	401.0%	$14,780	$12,775	15.7%
WTD	1	$70,220	$58,548	19.9%	19.9%	1,434	79.7%	42.3%	-20.7%	1.88	-12.7%	115.68	-15.8%	61.38	-3.5%	607	42.5%	$1,152	$5,719	$4,725	21.0%	$77,091	$63,899	20.6%
MTD	1	$158,014	$139,971	12.9%	12.9%	3,141	45.3%	42.2%	-14.9%	2.08	-0.4%	119.35	-8.8%	57.46	-8.4%	1,324	23.7%	$6,432	$12,622	$11,971	5.4%	$177,069	$161,575	9.6%
QTD	1	$345,106	$318,705	8.3%	8.3%	7,271	33.2%	45.7%	-14.7%	2.32	3.9%	103.95	-4.7%	44.80	-8.3%	3,320	13.7%	$17,089	$26,542	$25,032	6.0%	$388,737	$364,826	6.6%
YTD	1	$345,106	$318,705	8.3%	8.3%	7,271	33.2%	45.7%	-14.7%	2.32	3.9%	103.95	-4.7%	44.80	-8.3%	3,320	13.7%	$17,089	$26,542	$25,032	6.0%	$388,737	$364,826	6.6%
0305 - LAFAYETTE																								
03/24/2018	1	$3,571	$7,440	-52.0%	-52.0%	154	-7.2%	22.7%	-8.0%	1.77	-39.0%	102.02	-43.8%	57.59	-7.9%	35	-14.6%	$74	-$270	$432	-162.6%	$3,375	$8,035	-58.0%
WTD	1	$35,862	$43,353	-17.3%	-17.3%	872	-8.3%	30.6%	0.8%	2.13	-11.4%	134.32	-10.5%	63.03	1.0%	267	-7.6%	$368	$3,609	$4,452	-18.9%	$39,839	$46,436	-14.2%
MTD	1	$79,330	$94,190	-15.8%	-15.8%	2,329	-8.8%	26.7%	5.3%	2.11	-10.1%	127.75	-12.3%	60.51	-2.3%	621	-4.0%	$1,399	$8,323	$7,205	15.5%	$89,051	$105,891	-15.9%
QTD	1	$168,337	$173,084	-2.7%	-2.7%	5,618	-3.8%	28.6%	10.9%	2.26	-4.9%	104.62	-8.8%	46.20	-4.2%	1,609	6.7%	$4,308	$12,108	$11,597	4.4%	$184,752	$197,412	-6.4%
YTD	1	$168,337	$173,084	-2.7%	-2.7%	5,618	-3.8%	28.6%	10.9%	2.26	-4.9%	104.62	-8.8%	46.20	-4.2%	1,609	6.7%	$4,308	$12,108	$11,597	4.4%	$184,752	$197,412	-6.4%
0440 - JACKSON PETITES																								
03/24/2018	1	$1,640	$1,275	28.7%	28.7%	53	12.8%	20.8%	-35.0%	1.82	24.0%	149.06	75.4%	81.99	41.5%	11	-26.7%	-$42	$323	-$129	-350.6%	$1,921	$2,288	-16.0%
WTD	1	$13,873	$11,950	16.1%	16.1%	312	20.9%	29.8%	-16.4%	2.18	9.1%	149.17	14.8%	68.34	5.2%	93	1.1%	$67	$1,082	$369	193.6%	$15,022	$12,890	16.5%
MTD	1	$27,616	$29,119	-5.2%	-5.2%	828	14.7%	24.2%	-20.4%	2.23	5.7%	138.08	3.9%	62.06	-1.7%	200	-8.7%	$201	$2,015	$1,356	48.6%	$29,832	$33,116	-9.9%
QTD	1	$57,976	$62,849	-7.8%	-7.8%	2,015	8.6%	29.0%	-15.9%	2.39	2.2%	99.10	0.9%	41.41	-1.3%	585	-8.6%	$1,111	$4,771	$4,258	12.1%	$63,858	$72,772	-12.2%
YTD	1	$57,976	$62,849	-7.8%	-7.8%	2,015	8.6%	29.0%	-15.9%	2.39	2.2%	99.10	0.9%	41.41	-1.3%	585	-8.6%	$1,111	$4,771	$4,258	12.1%	$63,858	$72,772	-12.2%
0474 - LAKE CHARLES																								
03/24/2018	1	$2,954	$3,440	-14.1%	-14.1%	92	0.0%	32.6%	11.1%	1.87	-22.5%	98.46	-22.7%	52.75	-0.3%	30	11.1%	-$30	$717	$471	52.0%	$3,641	$5,409	-32.7%
WTD	1	$20,422	$23,705	-13.8%	-13.8%	403	-3.4%	42.7%	1.1%	1.98	-11.5%	118.73	-11.8%	60.06	-0.4%	172	-2.3%	$109	$3,247	$1,373	136.5%	$23,778	$24,910	-4.5%
MTD	1	$47,337	$49,008	-3.4%	-3.4%	1,193	-6.2%	31.9%	8.3%	2.21	1.7%	124.57	-4.9%	56.29	-6.5%	380	1.6%	$939	$6,907	$3,336	107.0%	$55,183	$54,192	1.8%
QTD	1	$103,708	$98,692	5.1%	5.1%	2,852	-3.0%	35.9%	10.6%	2.30	-8.2%	101.18	-2.0%	44.06	6.7%	1,025	7.2%	$3,372	$12,152	$8,187	48.4%	$119,232	$114,647	4.0%
YTD	1	$103,708	$98,692	5.1%	5.1%	2,852	-3.0%	35.9%	10.6%	2.30	-8.2%	101.18	-2.0%	44.06	6.7%	1,025	7.2%	$3,372	$12,152	$8,187	48.4%	$119,232	$114,647	4.0%
0493 - MONROE																								
03/24/2018	1	$2,675	$4,445	-39.8%	-39.8%	63	-20.3%	36.5%	-9.9%	1.91	-25.3%	116.29	-16.3%	60.79	12.1%	23	-28.1%	-$20	$469	$241	94.2%	$3,123	$5,479	-43.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$18,554	$28,934	-35.9%	-35.9%	520	6.3%	34.4%	-15.4%	1.79	-25.9%	103.66	-28.7%	57.98	-3.8%	179	-10.1%	$8	$2,115	$1,196	76.9%	$20,678	$30,236	-31.6%
MTD	1	$48,026	$53,253	-9.8%	-9.8%	1,288	19.9%	33.7%	-5.5%	1.96	-15.3%	110.66	-20.4%	56.43	-6.0%	434	13.3%	$401	$5,985	$2,073	188.8%	$54,412	$58,182	-6.5%
QTD	1	$98,372	$108,322	-9.2%	-9.2%	2,788	10.1%	39.1%	2.4%	2.21	-10.1%	90.33	-19.4%	40.87	-10.4%	1,089	12.7%	$2,628	$8,596	$3,860	122.7%	$109,596	$119,787	-8.5%
YTD	1	$98,372	$108,322	-9.2%	-9.2%	2,788	10.1%	39.1%	2.4%	2.21	-10.1%	90.33	-19.4%	40.87	-10.4%	1,089	12.7%	$2,628	$8,596	$3,860	122.7%	$109,596	$119,787	-8.5%
0635 - MANDEVILLE																								
03/24/2018	1	$5,814	$6,673	-12.9%	-12.9%	123	55.7%	43.9%	-15.4%	1.81	-19.1%	107.67	-33.8%	59.33	-18.2%	54	31.7%	-$38	$345	$311	10.8%	$6,121	$7,205	-15.1%
WTD	1	$25,546	$32,719	-21.9%	-21.9%	588	14.4%	41.7%	-14.0%	1.84	-12.6%	104.27	-20.6%	56.77	-9.3%	245	-1.6%	$418	$1,717	$3,148	-45.4%	$27,681	$35,444	-21.9%
MTD	1	$57,723	$72,900	-20.8%	-20.8%	1,262	-1.3%	41.6%	-3.7%	1.99	-6.3%	109.95	-16.7%	55.13	-11.1%	525	-4.9%	$1,184	$5,493	$6,806	-19.3%	$64,400	$83,500	-22.9%
QTD	1	$128,250	$134,613	-4.7%	-4.7%	3,145	4.8%	41.5%	-1.1%	2.27	-1.1%	98.20	-8.1%	43.28	-7.1%	1,306	3.7%	$3,590	$11,505	$12,523	-8.1%	$143,345	$157,223	-8.8%
YTD	1	$128,250	$134,613	-4.7%	-4.7%	3,145	4.8%	41.5%	-1.1%	2.27	-1.1%	98.20	-8.1%	43.28	-7.1%	1,306	3.7%	$3,590	$11,505	$12,523	-8.1%	$143,345	$157,223	-8.8%
1130 - ALEXANDRIA																								
03/24/2018	1	$3,124	$4,327	-27.8%	-27.8%	52	-34.2%	46.2%	7.2%	2.42	0.2%	130.16	2.3%	53.86	2.1%	24	-29.4%	$27	$50			$3,201	$3,443	-7.0%
WTD	1	$19,015	$20,102	-5.4%	-5.4%	410	6.5%	42.0%	-6.1%	1.94	-9.2%	110.55	-5.4%	56.93	4.2%	172	0.0%	$119	$1,325	$1,187	11.6%	$20,459	$20,939	-2.3%
MTD	1	$35,425	$41,954	-15.6%	-15.6%	912	4.8%	38.2%	-6.2%	1.93	-9.0%	101.79	-14.1%	52.64	-5.7%	348	-1.7%	$691	$2,728	$2,689	1.5%	$38,844	$46,230	-16.0%
QTD	1	$81,550	$90,963	-10.3%	-10.3%	2,103	-3.9%	43.1%	2.1%	2.30	-5.9%	89.91	-8.6%	39.06	-2.8%	907	-1.9%	$3,538	$6,377	$4,100	55.5%	$91,465	$102,051	-10.4%
YTD	1	$81,550	$90,963	-10.3%	-10.3%	2,103	-3.9%	43.1%	2.1%	2.30	-5.9%	89.91	-8.6%	39.06	-2.8%	907	-1.9%	$3,538	$6,377	$4,100	55.5%	$91,465	$102,051	-10.4%
1160 - HATTIESBURG																								
03/24/2018	1	$2,514	$2,356	6.7%	6.7%	55	41.0%	45.5%	4.3%	2.08	-1.8%	100.57	-27.4%	48.35	-26.1%	25	47.1%	-$22	$209	$338	-38.0%	$2,701	$3,822	-29.3%
WTD	1	$15,562	$17,971	-13.4%	-13.4%	328	-1.2%	42.4%	-4.3%	1.92	-6.8%	111.96	-8.4%	58.28	-1.7%	139	-5.4%	-$40	$1,492	$1,842	-19.0%	$17,014	$20,287	-16.1%
MTD	1	$36,816	$44,212	-16.7%	-16.7%	923	3.7%	36.1%	-8.3%	1.94	-7.9%	110.56	-12.5%	56.90	-5.0%	333	-4.9%	$532	$3,486	$3,928	-11.3%	$40,833	$52,974	-22.9%
QTD	1	$96,922	$94,365	2.7%	2.7%	2,104	-5.8%	44.8%	11.1%	2.34	-2.7%	102.89	-1.9%	44.06	0.8%	942	4.7%	$2,849	$11,334	$9,608	18.0%	$111,105	$119,796	-7.3%
YTD	1	$96,922	$94,365	2.7%	2.7%	2,104	-5.8%	44.8%	11.1%	2.34	-2.7%	102.89	-1.9%	44.06	0.8%	942	4.7%	$2,849	$11,334	$9,608	18.0%	$111,105	$119,796	-7.3%
1169 - RIDGELAND																								
03/24/2018	1	$6,373	$6,496	-1.9%	-1.9%	178	30.9%	27.0%	-26.7%	2.19	2.2%	132.77	2.2%	60.69	0.0%	48	-4.0%	-$37	$596	$352	69.0%	$6,932	$6,065	14.3%
WTD	1	$26,957	$26,630	1.2%	1.2%	711	1.4%	31.2%	-6.9%	1.94	3.5%	121.43	7.2%	62.69	3.6%	222	-5.5%	$108	$2,492	$447	457.7%	$29,557	$27,367	8.0%
MTD	1	$56,365	$60,278	-6.5%	-6.5%	1,919	9.8%	28.7%	-2.6%	1.86	-3.1%	102.48	-12.6%	55.04	-9.8%	550	7.0%	$776	$5,062	$2,500	102.5%	$62,203	$65,530	-5.1%
QTD	1	$129,807	$139,188	-6.7%	-6.7%	4,463	0.3%	33.7%	2.4%	2.05	-2.5%	86.31	-9.2%	42.16	-6.9%	1,504	2.7%	$3,136	$8,484	$6,010	41.2%	$141,427	$152,157	-7.1%
YTD	1	$129,807	$139,188	-6.7%	-6.7%	4,463	0.3%	33.7%	2.4%	2.05	-2.5%	86.31	-9.2%	42.16	-6.9%	1,504	2.7%	$3,136	$8,484	$6,010	41.2%	$141,427	$152,157	-7.1%
1225 - METAIRIE																								
03/24/2018	1	$14,647	$10,201	43.6%	43.6%	236	27.6%	43.2%	5.2%	2.23	1.9%	143.60	7.0%	64.52	5.0%	102	34.2%	$225	$1,711	$189	804.0%	$16,583	$13,780	20.3%
WTD	1	$61,476	$65,982	-6.8%	-6.8%	1,244	13.0%	39.4%	-9.5%	2.03	-5.3%	125.46	-8.9%	61.85	-3.8%	490	2.3%	$552	$7,089	$2,363	200.0%	$69,117	$71,097	-2.8%
MTD	1	$125,329	$141,201	-11.2%	-11.2%	2,761	2.0%	36.6%	-4.0%	2.05	-7.4%	123.97	-9.3%	60.52	-2.1%	1,011	-2.1%	$2,344	$13,022	$9,504	37.0%	$140,695	$160,264	-12.2%
QTD	1	$264,437	$268,608	-1.6%	-1.6%	6,179	7.7%	39.9%	-0.9%	2.19	-4.1%	107.23	-7.7%	48.97	-3.8%	2,466	6.7%	$6,251	$19,605	$17,630	11.2%	$290,292	$304,186	-4.6%
YTD	1	$264,437	$268,608	-1.6%	-1.6%	6,179	7.7%	39.9%	-0.9%	2.19	-4.1%	107.23	-7.7%	48.97	-3.8%	2,466	6.7%	$6,251	$19,605	$17,630	11.2%	$290,292	$304,186	-4.6%
210 - HOUSTON-ANGELA ALVAREZ																								
03/24/2018	12	$96,273	$120,846	-20.3%	-20.3%	2,363	-24.4%	32.5%	2.8%	2.09	-1.0%	125.19	2.6%	59.87	3.5%	769	-22.3%	$1,658	$8,048	$5,038	59.7%	$105,979	$144,629	-26.7%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	12	$551,447	$644,181	-14.4%	-14.4%	13,573	-7.2%	33.3%	0.6%	2.03	-8.8%	122.06	-8.3%	60.08	0.5%	4,518	-6.7%	$9,106	$41,811	$40,363	3.6%	$602,363	$691,385	-12.9%
MTD	12	$1,317,460	$1,374,632	-4.2%	-4.2%	35,767	3.1%	28.7%	-3.1%	2.17	-3.0%	128.42	-4.1%	59.06	-1.2%	10,259	0.0%	$27,071	$93,173	$82,101	13.5%	$1,437,704	$1,557,022	-7.7%
QTD	12	$2,886,716	$3,064,001	-5.8%	-5.8%	82,567	0.1%	31.0%	-4.5%	2.33	-1.6%	112.74	-1.4%	48.46	0.2%	25,604	-4.4%	$77,208	$196,978	$170,565	15.5%	$3,160,902	$3,475,410	-9.0%
YTD	12	$2,886,716	$3,064,001	-5.8%	-5.8%	82,567	0.1%	31.0%	-4.5%	2.33	-1.6%	112.74	-1.4%	48.46	0.2%	25,604	-4.4%	$77,208	$196,978	$170,565	15.5%	$3,160,902	$3,475,410	-9.0%
0160 - HOUSTON																								
03/24/2018	1	$7,728	$11,000	-29.7%	-29.7%	404	-7.1%	16.3%	-13.3%	1.98	3.0%	117.09	-12.7%	58.99	-15.3%	66	-19.5%	$180	$536	$688	-22.1%	$8,444	$14,599	-42.2%
WTD	1	$45,460	$56,168	-19.1%	-19.1%	1,907	-3.8%	17.4%	-5.5%	2.00	-12.1%	136.93	-11.0%	68.57	1.2%	332	-9.0%	$1,055	$1,643	$2,150	-23.6%	$48,157	$60,527	-20.4%
MTD	1	$116,873	$136,344	-14.3%	-14.3%	5,536	-2.1%	15.3%	-2.6%	2.13	-6.8%	137.98	-10.1%	64.75	-3.6%	847	-4.6%	$5,396	$6,333	$5,557	14.0%	$128,602	$155,518	-17.3%
QTD	1	$277,259	$298,804	-7.2%	-7.2%	13,683	0.3%	18.2%	-5.6%	2.28	-1.0%	111.08	-2.0%	48.81	-0.9%	2,496	-5.3%	$13,579	$12,181	$11,374	7.1%	$303,019	$346,277	-12.5%
YTD	1	$277,259	$298,804	-7.2%	-7.2%	13,683	0.3%	18.2%	-5.6%	2.28	-1.0%	111.08	-2.0%	48.81	-0.9%	2,496	-5.3%	$13,579	$12,181	$11,374	7.1%	$303,019	$346,277	-12.5%
0172 - RIVER OAKS																								
03/24/2018	1	$10,790	$10,638	1.4%	1.4%	225	5.6%	37.3%	15.2%	2.08	-7.9%	128.45	-16.7%	61.66	-9.6%	84	21.7%	$275	$367	$491	-25.2%	$11,433	$14,299	-20.0%
WTD	1	$51,084	$65,331	-21.8%	-21.8%	1,072	-4.9%	36.8%	-3.4%	2.03	-9.3%	129.33	-14.9%	63.86	-6.2%	395	-8.1%	$1,192	$3,375	$3,171	6.5%	$55,652	$69,011	-19.4%
MTD	1	$125,360	$134,042	-6.5%	-6.5%	2,459	-8.6%	36.8%	9.6%	2.26	-1.6%	138.52	-6.7%	61.42	-5.2%	905	0.2%	$2,492	$8,329	$7,516	10.8%	$136,182	$149,018	-8.6%
QTD	1	$267,494	$291,883	-8.4%	-8.4%	6,022	-8.0%	36.8%	3.5%	2.39	-1.1%	120.76	-3.8%	50.52	-2.6%	2,215	-4.8%	$7,454	$16,990	$16,671	1.9%	$291,938	$333,856	-12.6%
YTD	1	$267,494	$291,883	-8.4%	-8.4%	6,022	-8.0%	36.8%	3.5%	2.39	-1.1%	120.76	-3.8%	50.52	-2.6%	2,215	-4.8%	$7,454	$16,990	$16,671	1.9%	$291,938	$333,856	-12.6%
0312 - BEAUMONT																								
03/24/2018	1	$4,756	$3,988	19.3%	19.3%	80	14.3%	42.5%	-12.5%	2.38	12.5%	139.89	19.3%	58.72	6.0%	34	0.0%	$21	$714	$505	41.6%	$5,492	$6,235	-11.9%
WTD	1	$26,655	$25,066	6.3%	6.3%	560	-0.7%	37.9%	2.2%	2.02	-4.1%	125.73	4.8%	62.13	9.3%	212	1.4%	$375	$2,412	$3,376	-28.5%	$29,443	$30,133	-2.3%
MTD	1	$65,622	$56,027	17.1%	17.1%	1,392	2.9%	35.7%	10.8%	2.36	3.9%	132.04	2.7%	55.99	-1.1%	497	14.0%	$1,818	$6,841	$5,261	30.0%	$74,281	$71,244	4.3%
QTD	1	$145,013	$123,107	17.8%	17.8%	3,284	2.6%	37.9%	-1.9%	2.67	7.9%	116.66	17.0%	43.69	8.5%	1,243	0.6%	$3,559	$15,431	$9,135	68.9%	$164,004	$156,120	5.0%
YTD	1	$145,013	$123,107	17.8%	17.8%	3,284	2.6%	37.9%	-1.9%	2.67	7.9%	116.66	17.0%	43.69	8.5%	1,243	0.6%	$3,559	$15,431	$9,135	68.9%	$164,004	$156,120	5.0%
0332 - WEST HOUSTON																								
03/24/2018	1	$19,289	$18,655	3.4%	3.4%	326	-32.1%	39.0%	10.6%	2.42	17.4%	151.88	37.6%	62.83	17.2%	127	-24.9%	$249	$1,423	$1,080	31.7%	$20,961	$23,104	-9.3%
WTD	1	$97,869	$101,802	-3.9%	-3.9%	1,770	-13.7%	41.4%	9.6%	2.17	-1.2%	133.52	1.6%	61.55	2.8%	733	-5.4%	$1,467	$5,477	$7,993	-31.5%	$104,813	$109,686	-4.4%
MTD	1	$206,530	$207,369	-0.4%	-0.4%	4,346	2.4%	36.5%	-1.4%	2.18	-0.6%	130.06	-1.4%	59.69	-0.8%	1,588	1.0%	$2,267	$9,928	$15,329	-35.2%	$218,724	$235,416	-7.1%
QTD	1	$431,480	$473,580	-8.9%	-8.9%	9,800	-10.7%	37.4%	0.6%	2.25	-3.6%	117.57	1.4%	52.23	5.2%	3,670	-10.1%	$10,786	$19,382	$33,620	-42.3%	$461,649	$535,135	-13.7%
YTD	1	$431,480	$473,580	-8.9%	-8.9%	9,800	-10.7%	37.4%	0.6%	2.25	-3.6%	117.57	1.4%	52.23	5.2%	3,670	-10.1%	$10,786	$19,382	$33,620	-42.3%	$461,649	$535,135	-13.7%
0362 - THE WOODLANDS																								
03/24/2018	1	$8,131	$9,868	-17.6%	-17.6%	233	-45.4%	37.3%	56.3%	1.75	3.0%	93.46	-3.4%	53.49	-6.2%	87	-14.7%		$716	$569	25.9%	$8,847	$14,360	-38.4%
WTD	1	$57,560	$64,475	-10.7%	-10.7%	1,457	-37.2%	35.8%	55.0%	1.92	-2.8%	110.27	-8.3%	57.33	-5.7%	522	-2.6%	$472	$5,370	$5,018	7.0%	$63,403	$69,757	-9.1%
MTD	1	$122,573	$135,891	-9.8%	-9.8%	3,915	-20.8%	27.9%	16.5%	1.98	1.9%	112.35	-2.3%	56.77	-4.1%	1,091	-7.7%	$599	$7,258	$8,902	-18.5%	$130,430	$155,099	-15.9%
QTD	1	$293,924	$305,696	-3.9%	-3.9%	9,267	-10.5%	31.2%	6.3%	2.16	2.0%	101.70	1.0%	47.18	-1.0%	2,890	-4.8%	$3,790	$18,276	$18,789	-2.7%	$315,991	$347,975	-9.2%
YTD	1	$293,924	$305,696	-3.9%	-3.9%	9,267	-10.5%	31.2%	6.3%	2.16	2.0%	101.70	1.0%	47.18	-1.0%	2,890	-4.8%	$3,790	$18,276	$18,789	-2.7%	$315,991	$347,975	-9.2%
0363 - BAYBROOK																								
03/24/2018	1		$8,342	-100.0%	-100.0%	0	-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%	$50	$423	-$67	-732.1%	$473	$8,803	-94.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$32,841	$42,699	-23.1%	-23.1%	920	-21.2%	29.2%	3.7%	2.09	-8.1%	122.09	-5.9%	58.33	2.3%	269	-18.2%	$302	$1,487	$2,509	-40.7%	$34,631	$44,793	-22.7%
MTD	1	$84,505	$88,302	-4.3%	-4.3%	3,017	0.6%	22.6%	-2.5%	2.19	-2.3%	123.73	-2.5%	56.56	-0.1%	683	-1.9%	$921	$6,161	$4,136	49.0%	$91,588	$97,660	-6.2%
QTD	1	$194,003	$200,024	-3.0%	-3.0%	7,272	-1.4%	24.6%	3.4%	2.35	-0.1%	108.50	-4.9%	46.24	-4.8%	1,788	2.0%	$3,066	$16,902	$11,787	43.4%	$213,971	$227,050	-5.8%
YTD	1	$194,003	$200,024	-3.0%	-3.0%	7,272	-1.4%	24.6%	3.4%	2.35	-0.1%	108.50	-4.9%	46.24	-4.8%	1,788	2.0%	$3,066	$16,902	$11,787	43.4%	$213,971	$227,050	-5.8%
0386 - SUGAR LAND																								
03/24/2018	1	$4,671	$8,687	-46.2%	-46.2%	232	-6.1%	28.0%	-10.1%	1.51	-30.9%	71.87	-36.3%	47.67	-7.8%	65	-15.6%	$72	$1,078	$495	117.7%	$5,821	$12,339	-52.8%
WTD	1	$33,348	$56,392	-40.9%	-40.9%	1,193	-8.9%	31.7%	-3.9%	1.69	-31.3%	88.22	-32.4%	52.27	-1.6%	378	-12.5%	$770	$5,210	$3,115	67.3%	$39,329	$60,436	-34.9%
MTD	1	$86,655	$103,809	-16.5%	-16.5%	3,012	4.3%	26.7%	-5.3%	1.89	-17.7%	107.78	-15.5%	56.97	2.6%	804	-1.2%	$2,201	$9,668	$7,356	31.4%	$98,524	$116,255	-15.3%
QTD	1	$190,558	$208,847	-8.8%	-8.8%	6,686	1.5%	30.3%	2.5%	2.04	-9.2%	94.01	-12.3%	46.10	-3.4%	2,027	4.0%	$3,421	$17,038	$10,221	66.7%	$211,017	$234,999	-10.2%
YTD	1	$190,558	$208,847	-8.8%	-8.8%	6,686	1.5%	30.3%	2.5%	2.04	-9.2%	94.01	-12.3%	46.10	-3.4%	2,027	4.0%	$3,421	$17,038	$10,221	66.7%	$211,017	$234,999	-10.2%
0490 - CHAMPIONS FOREST																								
03/24/2018	1	$12,635	$14,737	-14.3%	-14.3%	199	-35.0%	45.7%	12.8%	2.13	0.1%	138.85	16.8%	65.13	16.7%	91	-26.6%	$133	$1,015	$211	380.0%	$13,783	$13,968	-1.3%
WTD	1	$60,226	$67,625	-10.9%	-10.9%	1,002	-6.0%	53.4%	0.0%	1.97	-5.7%	112.57	-5.3%	57.25	0.4%	535	-6.0%	$955	$4,970	$2,794	77.8%	$66,150	$70,378	-6.0%
MTD	1	$143,227	$145,515	-1.6%	-1.6%	2,476	8.0%	48.5%	-2.3%	2.12	-3.5%	119.36	-6.7%	56.23	-3.4%	1,200	5.5%	$4,239	$11,110	$5,328	108.5%	$158,577	$159,642	-0.7%
QTD	1	$307,398	$335,026	-8.2%	-8.2%	5,348	4.6%	52.6%	-9.7%	2.31	-1.0%	109.28	-2.9%	47.21	-1.9%	2,813	-5.5%	$11,423	$19,114	$15,732	21.5%	$337,936	$369,358	-8.5%
YTD	1	$307,398	$335,026	-8.2%	-8.2%	5,348	4.6%	52.6%	-9.7%	2.31	-1.0%	109.28	-2.9%	47.21	-1.9%	2,813	-5.5%	$11,423	$19,114	$15,732	21.5%	$337,936	$369,358	-8.5%
0663 - KINGWOOD																								
03/24/2018	1	$4,454	$9,626	-53.7%	-53.7%	148	24.4%	37.8%	-45.8%	1.61	-29.0%	79.53	-31.4%	49.49	-3.3%	56	-32.5%	$212	$539	$383	40.8%	$5,205	$10,950	-52.5%
WTD	1	$48,715	$50,801	-4.1%	-4.1%	903	44.5%	41.4%	-34.8%	2.29	2.9%	130.25	1.8%	56.84	-1.1%	374	-5.8%	$183	$4,098	$2,398	70.9%	$52,996	$54,857	-3.4%
MTD	1	$114,343	$115,151	-0.7%	-0.7%	2,160	21.1%	37.6%	-22.1%	2.44	2.9%	140.82	5.2%	57.75	2.2%	812	-5.6%	$732	$10,828	$6,362	70.2%	$125,904	$131,714	-4.4%
QTD	1	$262,236	$265,024	-1.1%	-1.1%	5,005	6.3%	41.5%	-10.5%	2.68	-0.6%	126.14	3.9%	47.06	4.6%	2,079	-4.8%	$4,539	$24,980	$11,924	109.5%	$291,756	$294,789	-1.0%
YTD	1	$262,236	$265,024	-1.1%	-1.1%	5,005	6.3%	41.5%	-10.5%	2.68	-0.6%	126.14	3.9%	47.06	4.6%	2,079	-4.8%	$4,539	$24,980	$11,924	109.5%	$291,756	$294,789	-1.0%
1036 - WEST HOUSTON WOMAN																								
03/24/2018	1	$8,755	$8,879	-1.4%	-1.4%	112	0.9%	36.6%	-3.3%	2.71	-12.5%	213.52	1.0%	78.87	15.5%	41	-2.4%	$72	$196			$9,023	$10,155	-11.1%
WTD	1	$30,789	$37,609	-18.1%	-18.1%	513	-5.9%	32.7%	-3.0%	2.41	-23.3%	183.27	-10.3%	76.02	16.8%	168	-8.7%	$1,109	$3,011	$3,599	-16.3%	$34,909	$41,371	-15.6%
MTD	1	$85,390	$83,165	2.7%	2.7%	1,282	6.8%	32.8%	-2.2%	2.80	-7.0%	202.83	-1.7%	72.55	5.7%	421	4.5%	$2,335	$5,694	$5,959	-4.4%	$93,420	$96,523	-3.2%
QTD	1	$164,310	$169,167	-2.9%	-2.9%	2,933	6.7%	33.4%	-2.6%	2.74	-8.5%	167.83	-6.5%	61.22	2.2%	979	3.9%	$7,061	$10,790	$10,394	3.8%	$182,161	$194,015	-6.1%
YTD	1	$164,310	$169,167	-2.9%	-2.9%	2,933	6.7%	33.4%	-2.6%	2.74	-8.5%	167.83	-6.5%	61.22	2.2%	979	3.9%	$7,061	$10,790	$10,394	3.8%	$182,161	$194,015	-6.1%
1040 - RICE VILLAGE ARCADE																								
03/24/2018	1	$8,793	$9,113	-3.5%	-3.5%	210	5.0%	28.1%	-16.1%	2.63	15.8%	149.03	9.6%	56.73	-5.4%	59	-11.9%	$137	$560	-$136	-511.2%	$9,489	$7,686	23.5%
WTD	1	$35,423	$37,280	-5.0%	-5.0%	1,256	44.0%	22.9%	-31.3%	2.22	0.1%	123.43	-4.0%	55.52	-4.1%	287	-1.0%	$555	$2,062	$1,000	106.3%	$38,041	$38,966	-2.4%
MTD	1	$87,345	$81,783	6.8%	6.8%	3,587	61.9%	19.7%	-36.0%	2.27	6.3%	123.54	3.0%	54.39	-3.1%	707	3.7%	$2,822	$3,941	$3,098	27.2%	$94,109	$90,642	3.8%
QTD	1	$177,005	$195,707	-9.6%	-9.6%	7,431	36.9%	23.2%	-33.2%	2.37	2.5%	102.55	-1.1%	43.25	-3.5%	1,726	-8.5%	$5,038	$11,428	$8,212	39.2%	$193,471	$215,735	-10.3%
YTD	1	$177,005	$195,707	-9.6%	-9.6%	7,431	36.9%	23.2%	-33.2%	2.37	2.5%	102.55	-1.1%	43.25	-3.5%	1,726	-8.5%	$5,038	$11,428	$8,212	39.2%	$193,471	$215,735	-10.3%
1138 - KATY																								
03/24/2018	1	$6,271	$7,316	-14.3%	-14.3%	194	-13.4%	30.4%	15.5%	1.93	-7.3%	106.29	-14.3%	55.01	-7.5%	59	0.0%	$258	$480	$820	-41.4%	$7,010	$8,133	-13.8%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$31,477	$38,932	-19.1%	-19.1%	1,020	1.9%	30.7%	-5.2%	1.73	-18.2%	100.57	-16.3%	58.29	2.3%	313	-3.4%	$669	$2,694	$3,240	-16.9%	$34,840	$41,471	-16.0%
MTD	1	$79,035	$87,235	-9.4%	-9.4%	2,585	6.9%	27.2%	-4.2%	1.91	-14.4%	112.27	-11.5%	58.68	3.4%	704	2.3%	$1,249	$7,080	$7,298	-3.0%	$87,364	$98,292	-11.1%
QTD	1	$176,034	$197,136	-10.7%	-10.7%	5,836	0.3%	28.8%	-5.8%	2.14	-7.2%	104.91	-5.5%	48.95	1.7%	1,678	-5.5%	$3,492	$14,464	$12,704	13.9%	$193,990	$220,100	-11.9%
YTD	1	$176,034	$197,136	-10.7%	-10.7%	5,836	0.3%	28.8%	-5.8%	2.14	-7.2%	104.91	-5.5%	48.95	1.7%	1,678	-5.5%	$3,492	$14,464	$12,704	13.9%	$193,990	$220,100	-11.9%
211 - N TX/LA/NM-CHERRI JENKINS																								
03/24/2018	11	$131,254	$123,862	6.0%	6.0%	2,687	3.7%	37.4%	4.4%	2.16	-3.7%	130.73	-2.2%	60.49	1.6%	1,004	8.3%	$1,584	$5,987	$3,461	73.0%	$138,824	$130,211	6.6%
WTD	11	$587,504	$563,377	4.3%	4.3%	13,227	14.7%	36.2%	-5.5%	2.03	-5.5%	122.78	-3.8%	60.62	1.8%	4,785	8.4%	$6,963	$30,484	$34,374	-11.3%	$624,950	$598,365	4.4%
MTD	11	$1,348,792	$1,302,222	3.6%	3.6%	32,381	7.2%	32.1%	0.5%	2.21	-2.4%	129.85	-3.9%	58.79	-1.6%	10,387	7.8%	$38,042	$78,995	$75,895	4.1%	$1,465,829	$1,465,139	0.0%
QTD	11	$2,655,833	$2,811,994	-5.6%	-5.6%	74,304	1.2%	32.1%	-3.6%	2.33	-2.5%	111.48	-3.2%	47.86	-0.8%	23,823	-2.4%	$105,022	$144,593	$146,621	-1.4%	$2,905,449	$3,166,778	-8.3%
YTD	11	$2,655,833	$2,811,994	-5.6%	-5.6%	74,304	1.2%	32.1%	-3.6%	2.33	-2.5%	111.48	-3.2%	47.86	-0.8%	23,823	-2.4%	$105,022	$144,593	$146,621	-1.4%	$2,905,449	$3,166,778	-8.3%
0109 - PLANO																								
03/24/2018	1	$26,669	$21,217	25.7%	25.7%	334	-2.6%	63.2%	28.2%	2.20	-3.2%	126.39	0.7%	57.48	4.0%	211	24.9%	$249	$878	$684	28.4%	$27,795	$24,442	13.7%
WTD	1	$101,802	$108,602	-6.3%	-6.3%	1,747	20.0%	50.3%	-10.8%	1.99	-10.7%	115.95	-12.5%	58.41	-2.0%	878	7.1%	$437	$4,275	$5,977	-28.5%	$106,514	$112,956	-5.7%
MTD	1	$245,675	$241,478	1.7%	1.7%	4,093	15.9%	46.2%	-1.5%	2.19	-8.8%	129.92	-10.9%	59.23	-2.3%	1,891	14.2%	$6,057	$10,400	$12,379	-16.0%	$262,132	$265,815	-1.4%
QTD	1	$482,915	$511,447	-5.6%	-5.6%	9,007	7.3%	46.1%	-6.0%	2.32	-5.4%	116.42	-6.4%	50.27	-1.1%	4,148	0.9%	$18,835	$21,598	$23,576	-8.4%	$523,347	$564,954	-7.4%
YTD	1	$482,915	$511,447	-5.6%	-5.6%	9,007	7.3%	46.1%	-6.0%	2.32	-5.4%	116.42	-6.4%	50.27	-1.1%	4,148	0.9%	$18,835	$21,598	$23,576	-8.4%	$523,347	$564,954	-7.4%
0118 - FORT WORTH																								
03/24/2018	1	$20,807	$24,263	-14.2%	-14.2%	389	9.6%	41.1%	-6.4%	2.08	-15.9%	130.05	-16.4%	62.67	-0.6%	160	2.6%	$572	$1,146	$983	16.6%	$22,525	$22,784	-1.1%
WTD	1	$105,152	$102,992	2.1%	2.1%	2,060	8.2%	38.3%	-1.6%	2.13	-4.8%	133.44	-4.1%	62.55	0.8%	788	6.5%	$3,581	$5,416	$4,885	10.9%	$114,148	$111,490	2.4%
MTD	1	$234,253	$245,559	-4.6%	-4.6%	4,894	4.2%	33.1%	-4.3%	2.40	-2.6%	144.51	-4.3%	60.11	-1.7%	1,621	-0.3%	$13,309	$12,823	$13,452	-4.7%	$260,386	$282,102	-7.7%
QTD	1	$459,813	$507,601	-9.4%	-9.4%	10,536	-3.0%	35.0%	-1.5%	2.49	-1.1%	124.81	-5.2%	50.21	-4.2%	3,684	-4.4%	$26,361	$21,919	$28,157	-22.2%	$508,094	$588,024	-13.6%
YTD	1	$459,813	$507,601	-9.4%	-9.4%	10,536	-3.0%	35.0%	-1.5%	2.49	-1.1%	124.81	-5.2%	50.21	-4.2%	3,684	-4.4%	$26,361	$21,919	$28,157	-22.2%	$508,094	$588,024	-13.6%
0252 - SHREVEPORT																								
03/24/2018	1	$8,651	$7,463	15.9%	15.9%	183	-3.2%	36.6%	6.5%	1.93	-5.2%	129.12	12.4%	67.06	18.6%	67	3.1%		$582	$315	84.7%	$9,233	$11,101	-16.8%
WTD	1	$43,218	$48,387	-10.7%	-10.7%	978	3.7%	36.1%	-11.6%	1.97	-7.3%	122.43	-2.6%	62.18	5.1%	353	-8.3%	$396	$1,717	$5,682	-69.8%	$45,331	$51,548	-12.1%
MTD	1	$100,913	$103,064	-2.1%	-2.1%	2,422	3.1%	33.7%	-2.4%	2.05	-4.0%	123.52	-2.7%	60.14	1.4%	817	0.6%	$1,524	$6,727	$8,757	-23.2%	$109,163	$115,793	-5.7%
QTD	1	$200,968	$208,079	-3.4%	-3.4%	5,066	-4.4%	34.9%	-5.0%	2.36	3.5%	113.54	6.4%	48.21	2.8%	1,770	-9.2%	$4,957	$12,098	$14,710	-17.8%	$218,022	$233,658	-6.7%
YTD	1	$200,968	$208,079	-3.4%	-3.4%	5,066	-4.4%	34.9%	-5.0%	2.36	3.5%	113.54	6.4%	48.21	2.8%	1,770	-9.2%	$4,957	$12,098	$14,710	-17.8%	$218,022	$233,658	-6.7%
0291 - DALLAS																								
03/24/2018	1	$6,699	$4,919	36.2%	36.2%	290	9.8%	18.3%	2.7%	2.04	24.4%	126.40	20.8%	62.03	-2.9%	53	12.8%	-$11	$172	$80	113.3%	$6,861	$5,095	34.7%
WTD	1	$27,397	$20,747	32.1%	32.1%	1,419	30.8%	16.9%	1.4%	1.84	-4.7%	114.16	-0.4%	62.13	4.5%	240	32.6%	$142	$1,076	$1,116	-3.6%	$28,615	$21,126	35.5%
MTD	1	$60,038	$52,752	13.8%	13.8%	3,610	2.8%	15.6%	17.0%	1.88	-2.5%	106.45	-5.4%	56.53	-2.9%	564	20.3%	$1,416	$3,735	$2,053	81.9%	$65,189	$57,201	14.0%
QTD	1	$131,128	$127,074	3.2%	3.2%	8,417	0.3%	18.2%	8.2%	2.04	-5.5%	85.65	-4.9%	42.00	0.6%	1,531	8.5%	$4,761	$6,716	$2,402	179.6%	$142,605	$138,237	3.2%
YTD	1	$131,128	$127,074	3.2%	3.2%	8,417	0.3%	18.2%	8.2%	2.04	-5.5%	85.65	-4.9%	42.00	0.6%	1,531	8.5%	$4,761	$6,716	$2,402	179.6%	$142,605	$138,237	3.2%
0316 - ALBUQUERQUE																								
03/24/2018	1	$14,490	$9,656	50.1%	50.1%	230	9.5%	38.3%	-0.8%	2.49	4.4%	164.66	38.1%	66.16	32.2%	88	8.6%	-$72	$363	$440	-17.5%	$14,781	$13,012	13.6%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$51,427	$55,319	-7.0%	-7.0%	1,224	3.0%	33.5%	-10.4%	2.03	-5.6%	125.43	0.7%	61.66	6.7%	410	-7.7%	$529	$2,304	$2,172	6.1%	$54,261	$57,810	-6.1%
MTD	1	$106,944	$126,438	-15.4%	-15.4%	2,984	2.5%	29.3%	-8.9%	2.17	-5.9%	122.22	-9.4%	56.20	-3.7%	875	-6.6%	$1,705	$5,870	$6,774	-13.3%	$114,519	$140,143	-18.3%
QTD	1	$243,596	$282,457	-13.8%	-13.8%	6,835	4.6%	32.9%	-9.5%	2.43	-6.0%	108.17	-8.9%	44.48	-3.1%	2,252	-5.3%	$8,849	$13,144	$12,871	2.1%	$265,589	$309,957	-14.3%
YTD	1	$243,596	$282,457	-13.8%	-13.8%	6,835	4.6%	32.9%	-9.5%	2.43	-6.0%	108.17	-8.9%	44.48	-3.1%	2,252	-5.3%	$8,849	$13,144	$12,871	2.1%	$265,589	$309,957	-14.3%
0351 - AMARILLO																								
03/24/2018	1	$5,991	$7,687	-22.1%	-22.1%	103	33.8%	51.5%	-22.3%	1.92	-23.9%	113.04	-25.0%	58.74	-1.4%	53	3.9%	$40	$286	$165	73.2%	$6,316	$5,913	6.8%
WTD	1	$32,688	$29,670	10.2%	10.2%	445	-10.5%	62.9%	31.9%	1.98	-9.5%	116.74	-6.7%	59.11	3.0%	280	18.1%	-$146	$1,559	$3,460	-54.9%	$34,101	$32,322	5.5%
MTD	1	$68,995	$70,658	-2.4%	-2.4%	1,005	-33.7%	53.0%	51.1%	2.28	-2.3%	129.45	-2.5%	56.69	-0.3%	533	0.2%	$1,271	$3,582	$5,923	-39.5%	$73,848	$81,565	-9.5%
QTD	1	$134,394	$147,283	-8.8%	-8.8%	2,491	-19.0%	47.4%	10.7%	2.51	1.6%	113.89	1.8%	45.42	0.3%	1,180	-10.4%	$5,146	$6,772	$9,357	-27.6%	$146,312	$167,322	-12.6%
YTD	1	$134,394	$147,283	-8.8%	-8.8%	2,491	-19.0%	47.4%	10.7%	2.51	1.6%	113.89	1.8%	45.42	0.3%	1,180	-10.4%	$5,146	$6,772	$9,357	-27.6%	$146,312	$167,322	-12.6%
0388 - TYLER																								
03/24/2018	1	$7,005	$9,418	-25.6%	-25.6%	130	20.4%	38.5%	-29.6%	2.24	-3.5%	140.10	-12.2%	62.55	-9.0%	50	-15.3%	$106	$335	$30	1017.5%	$7,446	$7,309	1.9%
WTD	1	$42,189	$33,514	25.9%	25.9%	739	3.4%	45.9%	24.2%	2.04	-1.5%	124.45	-2.0%	60.97	-0.5%	339	28.4%	$336	$3,476	$1,832	89.8%	$46,001	$34,551	33.1%
MTD	1	$95,878	$88,773	8.0%	8.0%	1,868	-21.0%	39.1%	49.0%	2.22	-6.3%	131.16	-8.2%	59.04	-2.0%	731	17.7%	$1,738	$8,155	$3,225	152.9%	$105,771	$97,557	8.4%
QTD	1	$171,261	$186,861	-8.3%	-8.3%	4,611	-23.7%	34.5%	24.8%	2.23	-7.5%	107.78	-3.7%	48.38	4.1%	1,589	-4.8%	$5,093	$13,061	$8,443	54.7%	$189,415	$210,770	-10.1%
YTD	1	$171,261	$186,861	-8.3%	-8.3%	4,611	-23.7%	34.5%	24.8%	2.23	-7.5%	107.78	-3.7%	48.38	4.1%	1,589	-4.8%	$5,093	$13,061	$8,443	54.7%	$189,415	$210,770	-10.1%
0623 - SOUTHLAKE																								
03/24/2018	1	$12,703	$15,680	-19.0%	-19.0%	390	-15.4%	31.0%	20.2%	1.93	-11.5%	104.99	-20.3%	54.29	-10.0%	121	1.7%	$180	$1,076	$387	178.1%	$13,959	$14,219	-1.8%
WTD	1	$70,148	$58,670	19.6%	19.6%	1,682	22.1%	34.0%	-2.4%	2.06	-3.3%	122.64	0.3%	59.45	3.8%	572	19.2%	$463	$3,440	$3,042	13.1%	$74,051	$61,584	20.2%
MTD	1	$162,229	$134,249	20.8%	20.8%	4,157	44.4%	28.9%	-18.7%	2.31	4.0%	135.19	2.9%	58.65	-1.0%	1,200	17.4%	$3,404	$7,790	$6,903	12.8%	$173,423	$148,663	16.7%
QTD	1	$315,368	$300,957	4.8%	4.8%	8,440	0.9%	30.7%	1.3%	2.45	3.5%	121.53	2.5%	49.68	-1.0%	2,595	2.2%	$9,904	$15,769	$13,274	18.8%	$341,040	$331,370	2.9%
YTD	1	$315,368	$300,957	4.8%	4.8%	8,440	0.9%	30.7%	1.3%	2.45	3.5%	121.53	2.5%	49.68	-1.0%	2,595	2.2%	$9,904	$15,769	$13,274	18.8%	$341,040	$331,370	2.9%
0637 - WILLOW BEND																								
03/24/2018	1	$13,279	$10,967	21.1%	21.1%	416	7.5%	25.2%	14.9%	2.08	2.0%	126.46	-2.0%	60.91	-3.9%	105	23.5%	$238	$721	-$253	-384.9%	$14,238	$12,726	11.9%
WTD	1	$49,875	$43,300	15.2%	15.2%	1,680	24.6%	25.4%	-8.8%	1.88	-2.5%	117.08	1.4%	62.34	4.0%	426	13.6%	$455	$2,885	$1,670	72.8%	$53,215	$47,591	11.8%
MTD	1	$125,801	$102,589	22.6%	22.6%	4,144	6.6%	23.9%	3.8%	2.04	9.5%	126.94	10.7%	62.09	1.1%	991	10.7%	$4,108	$9,160	$5,855	56.5%	$139,069	$119,588	16.3%
QTD	1	$239,859	$242,224	-1.0%	-1.0%	9,599	-1.5%	25.3%	-0.6%	2.09	0.5%	98.87	1.2%	47.37	0.7%	2,426	-2.1%	$10,299	$14,385	$12,355	16.4%	$264,543	$281,232	-5.9%
YTD	1	$239,859	$242,224	-1.0%	-1.0%	9,599	-1.5%	25.3%	-0.6%	2.09	0.5%	98.87	1.2%	47.37	0.7%	2,426	-2.1%	$10,299	$14,385	$12,355	16.4%	$264,543	$281,232	-5.9%
1148 - HIGHLAND VILLAGE																								
03/24/2018	1	$5,408	$5,830	-7.2%	-7.2%	110	74.6%	34.5%	-41.2%	2.47	-10.3%	142.31	-9.7%	57.53	0.7%	38	2.7%	$122	$282	$169	67.1%	$5,812	$5,838	-0.4%
WTD	1	$22,569	$24,887	-9.3%	-9.3%	585	92.4%	36.1%	-42.3%	1.88	-12.2%	106.96	-18.3%	56.99	-7.0%	211	11.1%	$313	$1,800	$2,057	-12.5%	$24,682	$26,792	-7.9%
MTD	1	$53,952	$52,409	2.9%	2.9%	1,501	90.0%	32.8%	-38.1%	2.04	-6.5%	109.66	-12.5%	53.79	-6.5%	492	17.7%	$929	$4,084	$4,259	-4.1%	$58,965	$59,593	-1.1%
QTD	1	$98,822	$111,901	-11.7%	-11.7%	5,647	101.2%	19.8%	-48.7%	2.10	-10.5%	88.31	-14.4%	42.00	-4.4%	1,119	3.1%	$3,496	$7,428	$7,962	-6.7%	$109,745	$127,397	-13.9%
YTD	1	$98,822	$111,901	-11.7%	-11.7%	5,647	101.2%	19.8%	-48.7%	2.10	-10.5%	88.31	-14.4%	42.00	-4.4%	1,119	3.1%	$3,496	$7,428	$7,962	-6.7%	$109,745	$127,397	-13.9%
1216 - LUBBOCK																								
03/24/2018	1	$9,551	$6,761	41.3%	41.3%	112	-16.4%	51.8%	19.6%	2.72	46.3%	164.68	41.3%	60.45	-3.4%	58	0.0%	$161	$147	$461	-68.1%	$9,859	$7,774	26.8%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$41,037	$37,287	10.1%	10.1%	668	-7.1%	43.1%	3.7%	2.35	10.0%	142.49	14.3%	60.71	3.9%	288	-3.7%	$457	$2,537	$2,483	2.2%	$44,031	$40,596	8.5%
MTD	1	$94,114	$84,252	11.7%	11.7%	1,703	-3.1%	39.5%	7.3%	2.41	9.1%	140.05	7.4%	58.13	-1.5%	672	4.0%	$2,582	$6,669	$6,315	5.6%	$103,365	$97,119	6.4%
QTD	1	$177,711	$186,110	-4.5%	-4.5%	3,655	-5.6%	41.8%	0.2%	2.42	-1.1%	116.23	0.9%	48.12	2.0%	1,529	-5.4%	$7,321	$11,703	$13,513	-13.4%	$196,735	$213,860	-8.0%
YTD	1	$177,711	$186,110	-4.5%	-4.5%	3,655	-5.6%	41.8%	0.2%	2.42	-1.1%	116.23	0.9%	48.12	2.0%	1,529	-5.4%	$7,321	$11,703	$13,513	-13.4%	$196,735	$213,860	-8.0%
212 - AUSTIN/SAN ANTONIO-VAL LERMA																								
03/24/2018	9	$77,445	$88,278	-12.3%	-12.3%	2,145	15.3%	28.2%	-18.2%	2.12	-6.5%	128.22	-6.9%	60.55	-0.5%	604	-5.8%	$2,156	$3,170	$3,153	0.5%	$82,770	$93,184	-11.2%
WTD	9	$408,736	$412,180	-0.8%	-0.8%	10,817	20.2%	29.9%	-14.1%	2.08	-4.6%	126.19	-4.0%	60.63	0.6%	3,239	3.3%	$6,631	$24,913	$26,083	-4.5%	$440,280	$440,491	0.0%
MTD	9	$909,442	$976,851	-6.9%	-6.9%	23,660	-7.3%	30.1%	5.4%	2.19	-2.1%	127.57	-4.7%	58.33	-2.7%	7,129	-2.3%	$29,210	$54,378	$64,100	-15.2%	$993,030	$1,107,860	-10.4%
QTD	9	$1,886,997	$2,110,549	-10.6%	-10.6%	53,586	-18.4%	32.7%	16.2%	2.31	-4.6%	107.81	-5.7%	46.67	-1.1%	17,503	-5.2%	$70,336	$108,784	$126,265	-13.8%	$2,066,117	$2,428,066	-14.9%
YTD	9	$1,886,997	$2,110,549	-10.6%	-10.6%	53,586	-18.4%	32.7%	16.2%	2.31	-4.6%	107.81	-5.7%	46.67	-1.1%	17,503	-5.2%	$70,336	$108,784	$126,265	-13.8%	$2,066,117	$2,428,066	-14.9%
0104 - NORTHSTAR																								
03/24/2018	1	$13,336	$13,058	2.1%	2.1%	520	-1.0%	19.8%	5.0%	2.11	2.2%	129.47	-1.8%	61.46	-4.0%	103	4.0%	$199	$665	$356	86.9%	$14,200	$12,665	12.1%
WTD	1	$64,601	$57,455	12.4%	12.4%	2,297	3.0%	22.2%	11.0%	2.08	-2.9%	126.42	-1.6%	60.77	1.3%	511	14.3%	$1,659	$2,695	$4,597	-41.4%	$68,954	$62,219	10.8%
MTD	1	$153,211	$154,395	-0.8%	-0.8%	6,031	-12.9%	20.0%	17.6%	2.14	-0.1%	127.15	-3.1%	59.50	-3.0%	1,205	2.4%	$8,097	$7,857	$12,676	-38.0%	$169,165	$178,156	-5.0%
QTD	1	$321,470	$355,722	-9.6%	-9.6%	13,891	-12.7%	21.3%	9.3%	2.24	-5.2%	108.42	-5.3%	48.46	-0.2%	2,965	-4.5%	$16,293	$16,854	$25,828	-34.7%	$354,617	$403,552	-12.1%
YTD	1	$321,470	$355,722	-9.6%	-9.6%	13,891	-12.7%	21.3%	9.3%	2.24	-5.2%	108.42	-5.3%	48.46	-0.2%	2,965	-4.5%	$16,293	$16,854	$25,828	-34.7%	$354,617	$403,552	-12.1%
0126 - AUSTIN																								
03/24/2018	1	$21,114	$16,138	30.8%	30.8%	215	-6.5%	63.7%	14.5%	2.55	32.0%	154.12	22.2%	60.50	-7.4%	137	7.0%	$725	$878	$364	141.3%	$22,717	$16,703	36.0%
WTD	1	$86,027	$71,489	20.3%	20.3%	1,069	-7.6%	62.5%	22.7%	2.16	12.7%	128.78	6.1%	59.62	-5.8%	668	13.4%	$2,053	$5,856	$4,776	22.6%	$93,936	$78,656	19.4%
MTD	1	$186,108	$190,668	-2.4%	-2.4%	2,514	-31.5%	57.9%	52.8%	2.18	-0.7%	127.91	-6.8%	58.58	-6.2%	1,455	4.8%	$4,181	$10,768	$16,197	-33.5%	$201,057	$223,428	-10.0%
QTD	1	$384,902	$391,979	-1.8%	-1.8%	6,058	-45.6%	56.0%	95.2%	2.34	1.8%	113.47	-7.6%	48.55	-9.2%	3,392	6.2%	$13,517	$21,954	$30,316	-27.6%	$420,374	$485,144	-13.4%
YTD	1	$384,902	$391,979	-1.8%	-1.8%	6,058	-45.6%	56.0%	95.2%	2.34	1.8%	113.47	-7.6%	48.55	-9.2%	3,392	6.2%	$13,517	$21,954	$30,316	-27.6%	$420,374	$485,144	-13.4%
0263 - EL PASO																								
03/24/2018	1	$5,532	$4,680	18.2%	18.2%	89	14.1%	47.2%	-5.6%	2.14	0.7%	131.71	9.8%	61.46	9.0%	42	7.7%	$266	$365	$391	-6.6%	$6,163	$5,920	4.1%
WTD	1	$23,096	$22,997	0.4%	0.4%	390	0.8%	41.8%	-14.0%	2.26	4.6%	141.69	15.8%	62.59	10.8%	163	-13.3%	$603	$1,662	$1,992	-16.6%	$25,360	$25,427	-0.3%
MTD	1	$51,705	$49,893	3.6%	3.6%	1,012	-0.4%	38.4%	-4.5%	2.39	9.6%	132.92	9.0%	55.54	-0.6%	389	-4.9%	$1,852	$3,147	$4,748	-33.7%	$56,704	$58,182	-2.5%
QTD	1	$111,695	$113,046	-1.2%	-1.2%	2,274	-8.9%	42.8%	-2.4%	2.56	-0.4%	114.79	11.1%	44.79	11.6%	973	-11.1%	$3,584	$8,270	$7,912	4.5%	$123,549	$132,468	-6.7%
YTD	1	$111,695	$113,046	-1.2%	-1.2%	2,274	-8.9%	42.8%	-2.4%	2.56	-0.4%	114.79	11.1%	44.79	11.6%	973	-11.1%	$3,584	$8,270	$7,912	4.5%	$123,549	$132,468	-6.7%
0327 - MIDLAND																								
03/24/2018	1	$4,050	$4,979	-18.7%	-18.7%	72	2.9%	45.8%	6.9%	2.06	-21.7%	122.74	-26.0%	59.57	-5.5%	33	10.0%	$71	$66	$504	-86.9%	$4,188	$8,123	-48.4%
WTD	1	$27,154	$33,061	-17.9%	-17.9%	483	-1.2%	36.4%	-9.1%	2.43	-9.6%	154.29	-8.5%	63.59	1.2%	176	-10.2%	$463	$2,434	$3,346	-27.3%	$30,052	$35,030	-14.2%
MTD	1	$59,238	$70,659	-16.2%	-16.2%	1,148	-6.1%	36.5%	7.0%	2.56	-8.3%	141.38	-16.6%	55.21	-9.0%	419	0.5%	$1,860	$5,623	$5,449	3.2%	$66,721	$78,718	-15.2%
QTD	1	$120,225	$144,247	-16.7%	-16.7%	2,705	-10.3%	39.1%	7.3%	2.62	-11.0%	113.63	-13.4%	43.39	-2.8%	1,058	-3.7%	$4,156	$8,968	$10,465	-14.3%	$133,349	$164,191	-18.8%
YTD	1	$120,225	$144,247	-16.7%	-16.7%	2,705	-10.3%	39.1%	7.3%	2.62	-11.0%	113.63	-13.4%	43.39	-2.8%	1,058	-3.7%	$4,156	$8,968	$10,465	-14.3%	$133,349	$164,191	-18.8%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0329 - CORPUS CHRISTI																								
03/24/2018	1	$5,123	$6,497	-21.1%	-21.1%	111	26.1%	39.6%	-14.9%	1.91	-28.8%	116.43	-26.5%	60.99	3.3%	44	7.3%	$37	$199	$383	-48.1%	$5,358	$7,972	-32.8%
WTD	1	$37,237	$32,332	15.2%	15.2%	742	30.9%	37.3%	-15.0%	2.32	3.2%	134.43	3.5%	57.82	0.3%	277	11.2%	$45	$1,652	$2,855	-42.1%	$38,934	$36,087	7.9%
MTD	1	$67,254	$71,925	-6.5%	-6.5%	1,390	3.1%	37.4%	-1.7%	2.27	-7.0%	129.33	-7.8%	56.90	-0.8%	520	1.4%	$1,867	$4,503	$3,194	41.0%	$73,624	$85,137	-13.5%
QTD	1	$145,067	$157,418	-7.8%	-7.8%	3,598	7.4%	37.5%	-4.0%	2.45	-7.8%	107.46	-10.6%	43.83	-3.1%	1,350	3.1%	$5,312	$7,973	$8,247	-3.3%	$158,352	$190,841	-17.0%
YTD	1	$145,067	$157,418	-7.8%	-7.8%	3,598	7.4%	37.5%	-4.0%	2.45	-7.8%	107.46	-10.6%	43.83	-3.1%	1,350	3.1%	$5,312	$7,973	$8,247	-3.3%	$158,352	$190,841	-17.0%
0434 - BARTON CREEK																								
03/24/2018	1	$7,453	$15,737	-52.6%	-52.6%	349	-2.2%	23.5%	-17.0%	1.54	-38.2%	90.90	-41.7%	59.15	-5.6%	82	-18.8%	$148	$398	$331	20.3%	$8,000	$13,154	-39.2%
WTD	1	$43,861	$66,014	-33.6%	-33.6%	1,616	4.4%	24.9%	-18.9%	1.80	-23.6%	108.84	-21.5%	60.41	2.8%	403	-15.3%	$182	$2,513	$2,858	-12.1%	$46,556	$68,461	-32.0%
MTD	1	$108,018	$144,036	-25.0%	-25.0%	3,858	-11.2%	24.8%	-1.3%	1.91	-13.9%	112.75	-14.4%	59.19	-0.6%	958	-12.4%	$3,858	$4,340	$5,933	-26.8%	$116,216	$157,773	-26.3%
QTD	1	$235,069	$309,917	-24.2%	-24.2%	10,068	-27.1%	24.7%	20.5%	2.06	-11.6%	94.37	-13.6%	45.73	-2.3%	2,491	-12.2%	$9,936	$9,253	$12,631	-26.7%	$254,257	$341,521	-25.6%
YTD	1	$235,069	$309,917	-24.2%	-24.2%	10,068	-27.1%	24.7%	20.5%	2.06	-11.6%	94.37	-13.6%	45.73	-2.3%	2,491	-12.2%	$9,936	$9,253	$12,631	-26.7%	$254,257	$341,521	-25.6%
0463 - HUEBNER OAKS																								
03/24/2018	1	$6,875	$15,137	-54.6%	-54.6%	189	-24.1%	34.4%	-13.5%	1.94	-25.6%	105.77	-30.8%	54.56	-7.0%	65	-34.3%	$390	$324	$61	426.4%	$7,589	$13,572	-44.1%
WTD	1	$54,558	$61,133	-10.8%	-10.8%	1,274	-2.4%	37.9%	7.3%	1.87	-15.1%	112.96	-14.8%	60.35	0.3%	483	4.8%	$735	$3,397	$2,289	48.4%	$58,690	$63,362	-7.4%
MTD	1	$125,018	$135,389	-7.7%	-7.7%	2,047	-43.8%	49.2%	69.0%	2.08	-3.2%	124.03	-2.7%	59.70	0.5%	1,008	-5.1%	$2,648	$5,895	$7,060	-16.5%	$133,561	$148,541	-10.1%
QTD	1	$251,050	$286,690	-12.4%	-12.4%	5,154	-36.1%	46.2%	44.2%	2.16	-6.1%	105.39	-4.9%	48.71	1.2%	2,382	-7.9%	$6,071	$11,869	$14,386	-17.5%	$268,990	$316,571	-15.0%
YTD	1	$251,050	$286,690	-12.4%	-12.4%	5,154	-36.1%	46.2%	44.2%	2.16	-6.1%	105.39	-4.9%	48.71	1.2%	2,382	-7.9%	$6,071	$11,869	$14,386	-17.5%	$268,990	$316,571	-15.0%
1039 - COLLEGE STATION																								
03/24/2018	1	$6,905	$6,852	0.8%	0.8%	138	40.8%	39.9%	-26.3%	2.16	0.6%	125.55	-2.9%	58.03	-3.5%	55	3.8%	$60	-$16	$348	-104.6%	$6,949	$7,603	-8.6%
WTD	1	$35,282	$35,942	-1.8%	-1.8%	760	22.0%	40.3%	-14.7%	1.92	-4.7%	115.30	-5.7%	59.90	-1.0%	306	4.1%	$338	$1,673	$2,314	-27.7%	$37,292	$38,480	-3.1%
MTD	1	$77,011	$76,236	1.0%	1.0%	1,536	-2.0%	40.1%	0.6%	2.18	6.9%	125.02	2.5%	57.26	-4.2%	616	-1.4%	$1,531	$5,251	$5,378	-2.4%	$83,794	$86,111	-2.7%
QTD	1	$154,588	$182,971	-15.5%	-15.5%	3,718	-0.9%	40.0%	-10.4%	2.35	-5.8%	103.82	-4.8%	44.23	1.1%	1,489	-11.3%	$3,586	$9,778	$9,319	4.9%	$167,953	$204,870	-18.0%
YTD	1	$154,588	$182,971	-15.5%	-15.5%	3,718	-0.9%	40.0%	-10.4%	2.35	-5.8%	103.82	-4.8%	44.23	1.1%	1,489	-11.3%	$3,586	$9,778	$9,319	4.9%	$167,953	$204,870	-18.0%
1147 - STONE OAK																								
03/24/2018	1	$7,056	$5,200	35.7%	35.7%	462	178.3%	9.3%	-69.7%	2.33	13.0%	164.09	60.9%	70.56	42.5%	43	-15.7%	$260	$291	$415	-29.9%	$7,607	$7,471	1.8%
WTD	1	$36,921	$31,757	16.3%	16.3%	2,186	217.3%	11.5%	-66.2%	2.29	2.1%	146.51	8.4%	64.10	6.2%	252	7.2%	$553	$3,031	$1,055	187.2%	$40,505	$32,769	23.6%
MTD	1	$81,880	$83,650	-2.1%	-2.1%	4,124	131.2%	13.6%	-60.4%	2.48	5.4%	146.48	6.8%	58.99	1.3%	559	-8.4%	$3,317	$6,993	$3,465	101.8%	$92,190	$91,813	0.4%
QTD	1	$162,932	$168,560	-3.3%	-3.3%	6,120	47.3%	22.9%	-39.0%	2.50	3.4%	116.13	7.6%	46.51	4.1%	1,403	-10.2%	$7,882	$13,864	$7,163	93.6%	$184,677	$188,909	-2.2%
YTD	1	$162,932	$168,560	-3.3%	-3.3%	6,120	47.3%	22.9%	-39.0%	2.50	3.4%	116.13	7.6%	46.51	4.1%	1,403	-10.2%	$7,882	$13,864	$7,163	93.6%	$184,677	$188,909	-2.2%
03 - REGION 3-W/MW-DEAN VANMETER																								
03/24/2018	140	$1,053,471	$1,258,109	-16.3%	-17.4%	31,547	-0.4%	31.8%	-7.6%	1.85	-9.2%	105.06	-10.3%	56.73	-1.2%	10,027	-7.9%	$20,663	$78,703	$54,671	44.0%	$1,152,837	$1,326,245	-13.1%
WTD	140	$5,412,415	$6,048,626	-10.5%	-11.4%	165,093	3.4%	32.6%	-4.4%	1.79	-9.3%	100.61	-10.3%	56.24	-1.1%	53,794	-1.2%	$101,451	$448,559	$396,100	13.2%	$5,962,425	$6,600,505	-9.7%
MTD	140	$12,412,831	$13,404,674	-7.4%	-8.4%	401,924	2.8%	29.2%	-3.2%	1.92	-3.9%	105.88	-8.0%	55.01	-4.3%	117,240	-0.5%	$427,681	$996,681	$913,327	9.1%	$13,837,193	$15,457,717	-10.5%
QTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	140	$27,383,406	$30,734,072	-10.9%	-11.9%	938,870	-2.3%	32.0%	-4.1%	2.11	-2.8%	91.27	-5.9%	43.27	-3.2%	300,030	-6.3%	$1,264,332	$1,974,768	$1,932,564	2.2%	$30,622,507	$35,402,332	-13.5%
301 - N CENTRAL OH/IN-MARY DAVIDSON																								
03/24/2018	12	$105,554	$127,697	-17.3%	-17.3%	2,952	2.7%	36.2%	-6.2%	1.76	-17.3%	98.65	-14.2%	56.03	3.6%	1,070	-3.6%	$1,925	$7,007	$3,028	131.4%	$114,487	$114,866	-0.3%
WTD	12	$453,304	$540,722	-16.2%	-16.2%	13,387	2.5%	36.0%	-6.4%	1.76	-10.3%	94.07	-12.7%	53.46	-2.6%	4,819	-4.0%	$8,080	$38,164	$26,419	44.5%	$499,548	$580,749	-14.0%
MTD	12	$988,552	$1,067,872	-7.4%	-7.4%	31,375	2.7%	31.1%	-1.2%	1.90	-3.6%	101.43	-8.8%	53.26	-5.3%	9,746	1.5%	$38,285	$78,021	$68,717	13.5%	$1,104,858	$1,204,262	-8.3%
QTD	12	$2,248,083	$2,533,327	-11.3%	-11.3%	74,292	-4.2%	33.7%	-2.0%	2.13	-2.3%	89.78	-5.4%	42.12	-3.2%	25,040	-6.1%	$119,428	$154,930	$144,603	7.1%	$2,522,441	$2,853,691	-11.6%
YTD	12	$2,248,083	$2,533,327	-11.3%	-11.3%	74,292	-4.2%	33.7%	-2.0%	2.13	-2.3%	89.78	-5.4%	42.12	-3.2%	25,040	-6.1%	$119,428	$154,930	$144,603	7.1%	$2,522,441	$2,853,691	-11.6%
0030 - LEGACY VILLAGE																								
03/24/2018	1	$8,823	$12,665	-30.3%	-30.3%	405	11.9%	32.6%	-4.1%	1.48	-22.7%	66.84	-35.1%	45.25	-16.0%	132	7.3%	$337	$971	$486	99.8%	$10,131	$12,707	-20.3%
WTD	1	$40,370	$54,839	-26.4%	-26.4%	1,848	-1.8%	28.4%	-1.8%	1.57	-11.7%	77.04	-23.7%	49.05	-13.6%	524	-3.5%	$801	$5,175	$4,187	23.6%	$46,347	$60,268	-23.1%
MTD	1	$94,259	$103,657	-9.1%	-9.1%	4,636	-2.5%	22.3%	2.9%	1.81	4.9%	91.07	-9.3%	50.24	-13.5%	1,035	0.3%	$216	$9,088	$10,190	-10.8%	$103,562	$119,204	-13.1%
QTD	1	$230,487	$255,575	-9.8%	-9.8%	11,184	-2.5%	25.3%	-4.7%	2.08	2.8%	81.62	-2.9%	39.19	-5.6%	2,824	-7.1%	$10,014	$20,535	$17,282	18.8%	$261,037	$286,730	-9.0%
YTD	1	$230,487	$255,575	-9.8%	-9.8%	11,184	-2.5%	25.3%	-4.7%	2.08	2.8%	81.62	-2.9%	39.19	-5.6%	2,824	-7.1%	$10,014	$20,535	$17,282	18.8%	$261,037	$286,730	-9.0%
0053 - CROCKER PARK																								
03/24/2018	1	$7,850	$10,185	-22.9%	-22.9%	309	-2.5%	32.7%	-14.4%	1.58	-8.7%	77.73	-7.7%	49.06	1.2%	101	-16.5%	$61	$1,224	-$15	-8002.7%	$9,136	$9,747	-6.3%
WTD	1	$44,966	$46,711	-3.7%	-3.7%	1,387	5.5%	36.1%	-5.4%	1.76	-1.4%	89.75	-3.5%	50.98	-2.2%	501	-0.2%	$519	$4,673	$3,789	23.4%	$50,159	$51,855	-3.3%
MTD	1	$88,738	$88,054	0.8%	0.8%	3,022	9.9%	31.0%	-2.9%	1.81	-1.2%	94.70	-5.6%	52.45	-4.5%	937	6.7%	$3,984	$7,835	$7,962	-1.6%	$100,556	$102,396	-1.8%
QTD	1	$197,582	$213,637	-7.5%	-7.5%	6,678	-6.9%	36.1%	4.3%	2.01	-0.5%	82.05	-4.8%	40.72	-4.3%	2,408	-2.9%	$12,362	$15,121	$14,905	1.4%	$225,065	$246,429	-8.7%
YTD	1	$197,582	$213,637	-7.5%	-7.5%	6,678	-6.9%	36.1%	4.3%	2.01	-0.5%	82.05	-4.8%	40.72	-4.3%	2,408	-2.9%	$12,362	$15,121	$14,905	1.4%	$225,065	$246,429	-8.7%
0070 - LANE AVENUE																								
03/24/2018	1	$5,890	$9,606	-38.7%	-38.7%	188	2.2%	37.2%	-19.4%	1.46	-30.4%	84.14	-25.6%	57.74	7.0%	70	-17.6%	-$97	-$29	-$50	-40.9%	$5,763	$7,943	-27.4%
WTD	1	$33,679	$42,865	-21.4%	-21.4%	938	-11.8%	36.5%	1.5%	1.78	-12.3%	98.48	-12.2%	55.30	0.1%	342	-10.5%	$407	$1,385	$1,389	-0.3%	$35,471	$45,205	-21.5%
MTD	1	$80,867	$86,621	-6.6%	-6.6%	2,152	-9.6%	36.3%	17.1%	1.89	-5.0%	103.41	-11.8%	54.75	-7.1%	782	5.8%	$3,276	$4,503	$3,026	48.8%	$88,646	$96,008	-7.7%
QTD	1	$187,467	$206,333	-9.1%	-9.1%	5,577	-5.4%	36.3%	-0.6%	2.07	-3.8%	92.67	-3.4%	44.78	0.5%	2,023	-6.0%	$8,286	$11,681	$9,436	23.8%	$207,434	$231,342	-10.3%
YTD	1	$187,467	$206,333	-9.1%	-9.1%	5,577	-5.4%	36.3%	-0.6%	2.07	-3.8%	92.67	-3.4%	44.78	0.5%	2,023	-6.0%	$8,286	$11,681	$9,436	23.8%	$207,434	$231,342	-10.3%
0087 - WORTHINGTON																								
03/24/2018	1	$13,739	$16,362	-16.0%	-16.0%	251	-7.7%	47.8%	-1.5%	1.78	-23.9%	114.50	-7.6%	64.50	21.4%	120	-9.1%	$596	$464	$213	118.5%	$14,800	$15,892	-6.9%
WTD	1	$64,702	$73,009	-11.4%	-11.4%	1,165	-3.6%	48.8%	-5.6%	1.94	-7.8%	113.91	-2.6%	58.61	5.6%	568	-9.0%	$1,655	$5,207	$2,383	118.6%	$71,564	$79,084	-9.5%
MTD	1	$142,838	$150,933	-5.4%	-5.4%	2,854	-4.5%	41.8%	1.0%	2.07	-2.5%	119.73	-1.9%	57.81	0.7%	1,193	-3.6%	$8,096	$11,564	$8,075	43.2%	$162,499	$172,445	-5.8%
QTD	1	$321,393	$369,209	-13.0%	-13.0%	6,760	-8.1%	45.6%	-1.6%	2.28	-1.9%	104.21	-3.8%	45.74	-1.9%	3,084	-9.5%	$20,096	$19,645	$19,336	1.6%	$361,134	$419,093	-13.8%
YTD	1	$321,393	$369,209	-13.0%	-13.0%	6,760	-8.1%	45.6%	-1.6%	2.28	-1.9%	104.21	-3.8%	45.74	-1.9%	3,084	-9.5%	$20,096	$19,645	$19,336	1.6%	$361,134	$419,093	-13.8%
0231 - FORT WAYNE																								
03/24/2018	1	$6,170	$10,857	-43.2%	-43.2%	215	27.2%	27.4%	-30.8%	2.05	-24.1%	104.57	-35.5%	50.99	-15.0%	59	-11.9%	$6	$233	$427	-45.5%	$6,408	$6,276	2.1%
WTD	1	$24,119	$29,216	-17.4%	-17.4%	844	21.3%	29.0%	-19.5%	1.86	-14.4%	98.44	-15.4%	52.89	-1.2%	245	-2.4%	$712	$2,155	$715	201.2%	$26,986	$31,029	-13.0%
MTD	1	$48,926	$53,990	-9.4%	-9.4%	1,690	9.0%	28.3%	-10.0%	1.96	-8.6%	102.36	-7.7%	52.27	1.0%	478	-1.8%	$1,980	$4,550	$1,793	153.7%	$55,456	$60,091	-7.7%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$114,161	$129,989	-12.2%	-12.2%	3,495	-7.6%	36.0%	1.6%	2.25	-6.1%	90.68	-6.5%	40.33	-0.4%	1,259	-6.0%	$5,305	$9,044	$6,250	44.7%	$128,510	$146,393	-12.2%
YTD	1	$114,161	$129,989	-12.2%	-12.2%	3,495	-7.6%	36.0%	1.6%	2.25	-6.1%	90.68	-6.5%	40.33	-0.4%	1,259	-6.0%	$5,305	$9,044	$6,250	44.7%	$128,510	$146,393	-12.2%
0237 - AKRON																								
03/24/2018	1	$17,699	$14,379	23.1%	23.1%	257	-13.8%	47.9%	8.0%	2.28	6.9%	143.90	32.1%	63.21	23.5%	123	-6.8%	$261	$1,600	$708	125.9%	$19,560	$15,335	27.6%
WTD	1	$59,904	$80,014	-25.1%	-25.1%	1,237	17.0%	44.4%	-28.2%	2.02	-6.9%	109.11	-11.0%	54.06	-4.3%	549	-15.9%	$1,476	$4,918	$4,682	5.0%	$66,298	$84,228	-21.3%
MTD	1	$120,988	$157,873	-23.4%	-23.4%	2,851	34.7%	36.7%	-36.3%	2.15	-3.7%	115.56	-10.7%	53.80	-7.2%	1,047	-14.2%	$5,055	$10,264	$11,808	-13.1%	$136,307	$174,777	-22.0%
QTD	1	$277,906	$334,317	-16.9%	-16.9%	6,717	8.6%	40.9%	-18.2%	2.35	-1.1%	101.06	-6.5%	42.93	-5.4%	2,750	-11.1%	$12,156	$17,544	$20,547	-14.6%	$307,606	$370,962	-17.1%
YTD	1	$277,906	$334,317	-16.9%	-16.9%	6,717	8.6%	40.9%	-18.2%	2.35	-1.1%	101.06	-6.5%	42.93	-5.4%	2,750	-11.1%	$12,156	$17,544	$20,547	-14.6%	$307,606	$370,962	-17.1%
0267 - BOARDMAN																								
03/24/2018	1	$8,833	$9,730	-9.2%	-9.2%	133	-11.9%	62.4%	16.3%	1.87	-14.5%	106.43	-11.4%	56.99	3.7%	83	2.5%	$58	$716	-$96	-845.9%	$9,607	$9,158	4.9%
WTD	1	$37,981	$41,516	-8.5%	-8.5%	690	-14.0%	59.4%	21.3%	1.75	-12.1%	92.64	-12.3%	52.90	-0.2%	410	4.3%	$293	$2,903	$799	263.2%	$41,177	$44,444	-7.4%
MTD	1	$81,070	$86,953	-6.8%	-6.8%	1,631	-5.3%	46.5%	8.7%	2.02	-5.9%	106.95	-9.5%	52.99	-3.8%	758	3.0%	$2,549	$6,817	$4,246	60.5%	$90,436	$97,730	-7.5%
QTD	1	$196,198	$206,165	-4.8%	-4.8%	4,146	-1.3%	45.7%	-1.0%	2.34	-0.1%	103.53	-2.6%	44.26	-2.4%	1,895	-2.3%	$10,664	$14,266	$11,469	24.4%	$221,128	$232,733	-5.0%
YTD	1	$196,198	$206,165	-4.8%	-4.8%	4,146	-1.3%	45.7%	-1.0%	2.34	-0.1%	103.53	-2.6%	44.26	-2.4%	1,895	-2.3%	$10,664	$14,266	$11,469	24.4%	$221,128	$232,733	-5.0%
0286 - TOLEDO																								
03/24/2018	1	$8,807	$7,979	10.4%	10.4%	199	15.7%	41.7%	-4.3%	1.81	-3.9%	106.10	-0.3%	58.71	3.8%	83	10.7%	$161	$224	$353	-36.4%	$9,192	$8,394	9.5%
WTD	1	$34,715	$41,588	-16.5%	-16.5%	944	1.3%	40.5%	3.0%	1.68	-17.7%	90.88	-20.0%	54.24	-2.8%	382	4.4%	$484	$2,384	$2,095	13.8%	$37,583	$43,798	-14.2%
MTD	1	$80,430	$82,803	-2.9%	-2.9%	2,190	-0.2%	33.6%	6.1%	1.97	-7.0%	109.28	-8.3%	55.39	-1.4%	736	5.9%	$3,255	$4,382	$4,723	-7.2%	$88,067	$91,633	-3.9%
QTD	1	$173,522	$200,210	-13.3%	-13.3%	5,054	-3.0%	35.9%	-3.0%	2.21	-10.0%	95.71	-7.9%	43.30	2.4%	1,813	-5.9%	$9,132	$12,579	$10,585	18.8%	$195,233	$223,247	-12.5%
YTD	1	$173,522	$200,210	-13.3%	-13.3%	5,054	-3.0%	35.9%	-3.0%	2.21	-10.0%	95.71	-7.9%	43.30	2.4%	1,813	-5.9%	$9,132	$12,579	$10,585	18.8%	$195,233	$223,247	-12.5%
0482 - COLUMBUS																								
03/24/2018	1	$10,408	$13,220	-21.3%	-21.3%	167	-37.0%	56.3%	58.7%	1.84	-18.8%	110.72	-21.3%	60.16	-3.1%	94	0.0%	$134	$700	$453	54.7%	$11,243	$10,670	5.4%
WTD	1	$38,632	$45,749	-15.6%	-15.6%	898	-22.0%	43.9%	30.2%	1.74	-11.3%	98.05	-16.8%	56.48	-6.3%	394	1.5%	$924	$2,262	$1,792	26.2%	$41,817	$49,430	-15.4%
MTD	1	$84,281	$95,657	-11.9%	-11.9%	2,654	-2.9%	32.3%	5.4%	1.82	-4.0%	98.34	-13.9%	54.06	-10.4%	857	2.4%	$5,616	$5,887	$5,479	7.5%	$95,784	$109,127	-12.2%
QTD	1	$197,473	$231,135	-14.6%	-14.6%	5,987	-8.8%	37.7%	3.2%	2.11	-2.2%	87.53	-9.3%	41.39	-7.2%	2,256	-5.8%	$14,403	$10,129	$12,368	-18.1%	$222,005	$261,895	-15.2%
YTD	1	$197,473	$231,135	-14.6%	-14.6%	5,987	-8.8%	37.7%	3.2%	2.11	-2.2%	87.53	-9.3%	41.39	-7.2%	2,256	-5.8%	$14,403	$10,129	$12,368	-18.1%	$222,005	$261,895	-15.2%
0644 - POLARIS																								
03/24/2018	1	$5,198	$6,981	-25.5%	-25.5%	399	31.3%	18.5%	-19.5%	1.42	-30.1%	70.24	-29.6%	49.50	0.7%	74	5.7%	$250	$126	-$80	-258.3%	$5,574	$6,011	-7.3%
WTD	1	$20,107	$25,916	-22.4%	-22.4%	1,478	22.5%	20.3%	-20.2%	1.34	-17.7%	67.02	-20.6%	49.89	-3.5%	300	-2.3%	$555	$1,391	$370	276.4%	$22,053	$26,821	-17.8%
MTD	1	$50,709	$52,795	-4.0%	-4.0%	3,432	-0.3%	20.2%	8.1%	1.42	-9.6%	73.07	-10.9%	51.48	-1.4%	694	7.8%	$1,700	$3,005	$1,713	75.4%	$55,414	$57,420	-3.5%
QTD	1	$114,694	$131,021	-12.5%	-12.5%	9,192	-1.9%	20.1%	-0.9%	1.63	-7.4%	62.03	-9.9%	38.10	-2.7%	1,849	-2.8%	$7,117	$5,037	$3,664	37.5%	$126,847	$143,965	-11.9%
YTD	1	$114,694	$131,021	-12.5%	-12.5%	9,192	-1.9%	20.1%	-0.9%	1.63	-7.4%	62.03	-9.9%	38.10	-2.7%	1,849	-2.8%	$7,117	$5,037	$3,664	37.5%	$126,847	$143,965	-11.9%
1079 - HUDSON																								
03/24/2018	1	$6,077	$6,651	-8.6%	-8.6%	230	41.1%	28.7%	-30.2%	1.76	-16.5%	92.08	-7.2%	52.39	11.1%	66	-1.5%	$70	$294	$182	61.8%	$6,441	$5,740	12.2%
WTD	1	$22,352	$26,440	-15.5%	-15.5%	951	27.7%	31.1%	-21.4%	1.58	-12.5%	75.51	-15.7%	47.66	-3.7%	296	0.3%	$316	$3,629	$2,723	33.3%	$26,297	$29,842	-11.9%
MTD	1	$50,341	$46,339	8.6%	8.6%	1,912	22.7%	31.5%	-3.8%	1.82	0.3%	83.62	-8.0%	45.93	-8.2%	602	18.0%	$1,330	$5,420	$5,630	-3.7%	$57,091	$54,513	4.7%
QTD	1	$105,144	$118,696	-11.4%	-11.4%	4,260	-3.6%	33.2%	-2.0%	1.97	-1.9%	74.25	-6.2%	37.66	-4.4%	1,416	-5.5%	$5,082	$9,278	$10,432	-11.1%	$119,504	$137,265	-12.9%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$105,144	$118,696	-11.4%	-11.4%	4,260	-3.6%	33.2%	-2.0%	1.97	-1.9%	74.25	-6.2%	37.66	-4.4%	1,416	-5.5%	$5,082	$9,278	$10,432	-11.1%	$119,504	$137,265	-12.9%
1091 - PERRYSBURG																								
03/24/2018	1	$6,060	$9,082	-33.3%	-33.3%	199	-7.9%	32.7%	12.0%	1.75	-28.7%	93.23	-35.3%	53.16	-9.3%	65	3.2%	$87	$485	$448	8.2%	$6,632	$6,993	-5.2%
WTD	1	$31,778	$32,858	-3.3%	-3.3%	1,007	0.5%	30.6%	-3.3%	1.89	-1.6%	103.18	-0.5%	54.51	1.2%	308	-2.8%	-$63	$2,083	$1,497	39.1%	$33,798	$34,744	-2.7%
MTD	1	$65,105	$62,197	4.7%	4.7%	2,351	0.3%	26.7%	6.0%	1.97	1.2%	103.84	-1.5%	52.59	-2.7%	627	6.3%	$1,227	$4,705	$4,071	15.6%	$71,038	$68,920	3.1%
QTD	1	$132,056	$137,039	-3.6%	-3.6%	5,242	-11.8%	27.9%	10.3%	2.13	3.1%	90.26	-1.0%	42.39	-3.9%	1,463	-2.7%	$4,812	$10,070	$8,330	20.9%	$146,938	$153,638	-4.4%
YTD	1	$132,056	$137,039	-3.6%	-3.6%	5,242	-11.8%	27.9%	10.3%	2.13	3.1%	90.26	-1.0%	42.39	-3.9%	1,463	-2.7%	$4,812	$10,070	$8,330	20.9%	$146,938	$153,638	-4.4%
302 - MI-SUZANNE ROTTA																								
03/24/2018	12	$91,214	$77,456	17.8%	17.8%	2,969	18.1%	31.9%	1.7%	1.79	-2.4%	96.22	-2.0%	53.69	0.4%	948	20.2%	$1,671	$6,653	$4,684	42.0%	$99,538	$98,622	0.9%
WTD	12	$448,505	$464,275	-3.4%	-3.6%	15,025	5.4%	31.2%	-2.1%	1.78	-6.8%	95.81	-6.6%	53.98	0.2%	4,681	3.2%	$8,644	$42,432	$34,367	23.5%	$499,581	$502,426	-0.6%
MTD	12	$891,431	$890,027	0.2%	0.2%	34,278	11.4%	26.9%	-4.1%	1.84	-1.4%	96.70	-6.2%	52.44	-4.9%	9,219	6.8%	$30,299	$80,976	$70,506	14.8%	$1,002,707	$1,011,152	-0.8%
QTD	12	$1,868,393	$2,090,056	-10.6%	-10.7%	74,351	-5.9%	30.4%	-1.6%	1.99	-2.4%	82.57	-3.6%	41.54	-1.2%	22,627	-7.4%	$96,906	$156,987	$145,593	7.8%	$2,122,286	$2,382,003	-10.9%
YTD	12	$1,868,393	$2,090,056	-10.6%	-10.7%	74,351	-5.9%	30.4%	-1.6%	1.99	-2.4%	82.57	-3.6%	41.54	-1.2%	22,627	-7.4%	$96,906	$156,987	$145,593	7.8%	$2,122,286	$2,382,003	-10.9%
0052 - SOMERSET																								
03/24/2018	1	$11,386	$10,410	9.4%	9.4%	222	5.2%	47.3%	12.1%	1.88	-0.6%	108.43	-7.3%	57.80	-6.7%	105	18.0%	$624	$1,800	$132	1264.6%	$13,810	$10,639	29.8%
WTD	1	$52,478	$47,497	10.5%	10.5%	1,101	3.4%	46.2%	-4.8%	1.75	5.8%	103.10	12.2%	58.77	6.0%	509	-1.5%	$2,355	$6,052	$5,865	3.2%	$60,885	$54,042	12.7%
MTD	1	$96,713	$104,974	-7.9%	-7.9%	2,487	-6.6%	41.1%	6.7%	1.68	-5.0%	94.72	-7.5%	56.49	-2.6%	1,021	-0.4%	$3,237	$11,436	$13,833	-17.3%	$111,386	$125,947	-11.6%
QTD	1	$207,504	$252,592	-17.9%	-17.9%	5,360	-19.8%	47.6%	13.7%	1.77	-5.9%	81.37	-9.9%	45.87	-4.3%	2,550	-8.8%	$10,041	$21,054	$23,398	-10.0%	$238,600	$297,144	-19.7%
YTD	1	$207,504	$252,592	-17.9%	-17.9%	5,360	-19.8%	47.6%	13.7%	1.77	-5.9%	81.37	-9.9%	45.87	-4.3%	2,550	-8.8%	$10,041	$21,054	$23,398	-10.0%	$238,600	$297,144	-19.7%
0055 - TWELVE OAKS																								
03/24/2018	1	$7,497	$7,100	5.6%	5.6%	401	11.1%	22.2%	-10.0%	1.62	2.9%	84.24	5.6%	52.07	2.7%	89	0.0%	$249	$278	$59	370.0%	$8,025	$8,966	-10.5%
WTD	1	$30,940	$37,579	-17.7%	-17.7%	1,656	3.2%	24.2%	-8.1%	1.45	-9.2%	77.16	-13.2%	53.25	-4.3%	401	-5.2%	$740	$2,899	$1,635	77.3%	$34,579	$40,880	-15.4%
MTD	1	$73,015	$83,357	-12.4%	-12.4%	4,148	5.1%	19.6%	-6.3%	1.64	-2.7%	89.59	-11.0%	54.57	-8.5%	815	-1.6%	$3,981	$6,783	$6,072	11.7%	$83,779	$95,692	-12.4%
QTD	1	$162,663	$204,232	-20.4%	-20.4%	8,742	-12.8%	23.9%	-0.4%	1.79	-7.4%	77.79	-8.3%	43.45	-1.0%	2,091	-13.1%	$12,415	$12,566	$14,009	-10.3%	$187,645	$233,046	-19.5%
YTD	1	$162,663	$204,232	-20.4%	-20.4%	8,742	-12.8%	23.9%	-0.4%	1.79	-7.4%	77.79	-8.3%	43.45	-1.0%	2,091	-13.1%	$12,415	$12,566	$14,009	-10.3%	$187,645	$233,046	-19.5%
0063 - GROSSE POINTE																								
03/24/2018	1	$6,218	$4,782	30.0%	30.0%	202	236.7%	30.7%	-65.3%	1.98	1.1%	100.30	11.2%	50.56	9.9%	62	17.0%	$26	-$76	$155	-149.4%	$6,168	$5,367	14.9%
WTD	1	$28,445	$22,285	27.6%	27.6%	843	40.7%	33.5%	-20.2%	1.94	0.8%	100.87	13.6%	52.00	12.7%	282	12.4%	$408	$2,521	$3,275	-23.0%	$31,374	$24,940	25.8%
MTD	1	$56,449	$50,283	12.3%	12.3%	1,954	65.6%	31.4%	-31.0%	1.89	-2.4%	91.94	-1.8%	48.62	0.6%	614	14.3%	$2,131	$6,174	$6,127	0.8%	$64,754	$59,497	8.8%
QTD	1	$121,007	$130,377	-7.2%	-7.2%	4,192	10.5%	34.7%	-15.6%	2.10	-0.9%	83.28	-0.5%	39.73	0.4%	1,453	-6.7%	$5,257	$12,091	$11,515	5.0%	$138,355	$151,718	-8.8%
YTD	1	$121,007	$130,377	-7.2%	-7.2%	4,192	10.5%	34.7%	-15.6%	2.10	-0.9%	83.28	-0.5%	39.73	0.4%	1,453	-6.7%	$5,257	$12,091	$11,515	5.0%	$138,355	$151,718	-8.8%
0064 - ANN ARBOR																								
03/24/2018	1	$4,807	$4,613	4.2%	4.2%	292	-8.8%	25.3%	30.8%	1.51	-1.2%	64.96	-12.7%	42.92	-11.6%	74	19.4%	$57	$465	$403	15.2%	$5,329	$5,315	0.2%
WTD	1	$19,258	$23,956	-19.6%	-19.6%	1,224	3.1%	24.1%	2.9%	1.44	-13.3%	65.28	-24.2%	45.31	-12.6%	295	6.1%	$448	$2,314	$2,224	4.0%	$22,020	$26,485	-16.9%
MTD	1	$47,138	$48,384	-2.6%	-2.6%	3,131	13.1%	19.5%	-0.8%	1.63	0.8%	77.40	-13.1%	47.61	-13.8%	609	12.2%	$2,078	$4,685	$4,984	-6.0%	$53,901	$56,336	-4.3%
QTD	1	$106,911	$124,390	-14.1%	-14.1%	7,001	-6.9%	22.5%	-1.4%	1.86	1.1%	67.75	-6.3%	36.46	-7.4%	1,578	-8.3%	$5,835	$10,423	$8,729	19.4%	$123,169	$141,059	-12.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$106,911	$124,390	-14.1%	-14.1%	7,001	-6.9%	22.5%	-1.4%	1.86	1.1%	67.75	-6.3%	36.46	-7.4%	1,578	-8.3%	$5,835	$10,423	$8,729	19.4%	$123,169	$141,059	-12.7%
0157 - GRAND RAPIDS																								
03/24/2018	1	$12,235	$10,383	17.8%		339		33.6%		1.94		107.32		55.36		114		$125	$1,245	$494	151.7%	$13,605	$11,557	17.7%
WTD	1	$55,579	$56,844	-2.2%		1,651		34.2%		1.84		98.54		53.49		564		$1,280	$6,386	$4,738	34.8%	$63,245	$59,530	6.2%
MTD	1	$115,664	$115,536	0.1%		3,276		33.8%		1.99		104.39		52.53		1,108		$5,763	$9,425	$9,204	2.4%	$130,853	$127,096	3.0%
QTD	1	$245,288	$272,109	-9.9%		7,896		34.5%		2.15		89.95		41.90		2,727		$16,385	$20,191	$18,951	6.5%	$281,863	$296,525	-4.9%
YTD	1	$245,288	$272,109	-9.9%		7,896		34.5%		2.15		89.95		41.90		2,727		$16,385	$20,191	$18,951	6.5%	$281,863	$296,525	-4.9%
0210 - EAST LANSING																								
03/24/2018	1	$8,150	$5,196	56.8%	56.8%	144	46.9%	52.1%	-1.8%	2.04	1.0%	108.66	8.7%	53.27	7.6%	75	44.2%	$20	$170	$99	71.5%	$8,339	$6,334	31.6%
WTD	1	$28,542	$28,739	-0.7%	-0.7%	622	8.4%	49.0%	-0.5%	1.73	-11.7%	93.58	-7.9%	53.95	4.4%	305	7.8%	$662	$2,506	$1,475	69.9%	$31,710	$29,888	6.1%
MTD	1	$56,371	$54,684	3.1%	3.1%	1,379	-1.1%	42.3%	5.0%	1.84	1.3%	96.53	-0.8%	52.58	-2.1%	584	3.9%	$2,035	$5,752	$2,207	160.6%	$64,158	$59,714	7.4%
QTD	1	$121,662	$131,923	-7.8%	-7.8%	3,257	-4.7%	44.8%	-6.1%	2.10	-2.3%	83.33	3.0%	39.77	5.4%	1,460	-10.4%	$7,393	$9,956	$6,744	47.6%	$139,011	$149,190	-6.8%
YTD	1	$121,662	$131,923	-7.8%	-7.8%	3,257	-4.7%	44.8%	-6.1%	2.10	-2.3%	83.33	3.0%	39.77	5.4%	1,460	-10.4%	$7,393	$9,956	$6,744	47.6%	$139,011	$149,190	-6.8%
0239 - KALAMAZOO																								
03/24/2018	1	$5,039	$5,453	-7.6%	-7.6%	115	0.0%	53.9%	19.2%	1.48	-22.8%	81.28	-22.5%	54.78	0.5%	62	19.2%	$37	$146	$816	-82.1%	$5,223	$8,311	-37.2%
WTD	1	$48,074	$45,088	6.6%	6.6%	1,216	0.2%	30.8%	4.6%	2.11	-3.1%	128.54	1.8%	61.01	5.0%	374	4.8%	$334	$3,346	$2,036	64.4%	$51,755	$47,666	8.6%
MTD	1	$76,409	$75,018	1.9%	1.9%	2,446	4.6%	27.3%	0.4%	2.02	0.2%	114.38	-3.0%	56.60	-3.2%	668	5.0%	$1,700	$4,381	$4,019	9.0%	$82,489	$82,544	-0.1%
QTD	1	$149,504	$152,771	-2.1%	-2.1%	5,277	1.9%	29.8%	-9.0%	2.19	6.1%	95.04	5.6%	43.38	-0.5%	1,573	-7.3%	$5,617	$10,153	$8,662	17.2%	$165,275	$170,615	-3.1%
YTD	1	$149,504	$152,771	-2.1%	-2.1%	5,277	1.9%	29.8%	-9.0%	2.19	6.1%	95.04	5.6%	43.38	-0.5%	1,573	-7.3%	$5,617	$10,153	$8,662	17.2%	$165,275	$170,615	-3.1%
0282 - LIVONIA																								
03/24/2018	1	$10,796	$7,626	41.6%	41.6%	403	23.2%	32.8%	10.4%	1.66	-0.7%	81.79	4.0%	49.30	4.7%	132	36.1%	$183	$849	$1,762	-51.8%	$11,828	$9,336	26.7%
WTD	1	$41,528	$43,688	-4.9%	-4.9%	2,083	7.9%	27.9%	4.0%	1.47	-16.2%	71.48	-15.3%	48.57	1.2%	581	12.2%	$994	$5,317	$4,229	25.7%	$47,839	$46,977	1.8%
MTD	1	$87,828	$86,068	2.0%	2.0%	4,878	15.2%	23.8%	3.1%	1.57	-8.5%	75.58	-14.0%	48.23	-6.1%	1,162	18.7%	$3,508	$9,006	$7,279	23.7%	$100,341	$96,892	3.6%
QTD	1	$197,219	$212,108	-7.0%	-7.0%	10,159	-8.4%	27.6%	10.2%	1.80	-3.9%	70.26	-7.8%	39.11	-4.1%	2,807	0.9%	$9,368	$14,991	$14,604	2.6%	$221,577	$241,843	-8.4%
YTD	1	$197,219	$212,108	-7.0%	-7.0%	10,159	-8.4%	27.6%	10.2%	1.80	-3.9%	70.26	-7.8%	39.11	-4.1%	2,807	0.9%	$9,368	$14,991	$14,604	2.6%	$221,577	$241,843	-8.4%
0430 - HOLLAND																								
03/24/2018	1	$3,668	$3,965	-7.5%	-7.5%	186	3.3%	24.2%	3.7%	1.31	-17.8%	81.51	-13.7%	62.17	5.1%	45	7.1%	$99	$865	$74	1076.3%	$4,631	$6,683	-30.7%
WTD	1	$34,316	$32,931	4.2%	4.2%	1,152	5.5%	27.8%	1.4%	1.90	-11.1%	107.24	-2.6%	56.53	9.5%	320	7.0%	$531	$3,539	$853	314.6%	$38,386	$35,363	8.5%
MTD	1	$59,241	$55,906	6.0%	6.0%	2,454	11.7%	22.6%	-5.6%	1.99	-0.4%	106.93	0.4%	53.61	0.8%	554	5.5%	$989	$5,188	$3,363	54.2%	$65,418	$62,693	4.3%
QTD	1	$111,278	$125,487	-11.3%	-11.3%	5,395	0.1%	24.6%	-11.3%	1.99	-6.8%	83.86	-0.2%	42.04	7.1%	1,327	-11.2%	$4,356	$10,835	$7,414	46.1%	$126,469	$143,659	-12.0%
YTD	1	$111,278	$125,487	-11.3%	-11.3%	5,395	0.1%	24.6%	-11.3%	1.99	-6.8%	83.86	-0.2%	42.04	7.1%	1,327	-11.2%	$4,356	$10,835	$7,414	46.1%	$126,469	$143,659	-12.0%
0476 - TRAVERSE CITY																								
03/24/2018	1	$4,873	$3,270	49.0%	49.0%	127	-8.6%	27.6%	3.5%	2.37	41.5%	139.24	57.6%	58.72	11.3%	35	-5.4%	$19	$120	$92	30.9%	$5,013	$4,395	14.0%
WTD	1	$26,181	$19,353	35.3%	35.3%	678	7.6%	32.0%	-2.6%	2.19	22.1%	120.65	29.0%	55.12	5.7%	217	4.8%	$24	$1,829	$1,372	33.3%	$28,034	$20,575	36.3%
MTD	1	$47,447	$45,143	5.1%	5.1%	1,936	17.8%	21.4%	-19.7%	2.12	11.5%	114.33	11.2%	53.86	-0.3%	415	-5.5%	$597	$4,106	$2,903	41.5%	$52,150	$50,744	2.8%
QTD	1	$107,651	$108,705	-1.0%	-1.0%	4,292	1.6%	29.5%	-3.5%	2.22	2.2%	85.10	1.0%	38.38	-1.1%	1,265	-1.9%	$5,946	$9,702	$7,880	23.1%	$123,299	$126,164	-2.3%

Store Summary - Retail

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$107,651	$108,705	-1.0%	-1.0%	4,292	1.6%	29.5%	-3.5%	2.22	2.2%	85.10	1.0%	38.38	-1.1%	1,265	-1.9%	$5,946	$9,702	$7,880	23.1%	$123,299	$126,164	-2.3%
0632 - ROCHESTER HILLS																								
03/24/2018	1	$10,750	$10,830	-0.7%	-0.7%	384	43.3%	27.1%	-5.7%	1.75	-22.6%	103.36	-26.5%	59.06	-5.1%	104	35.1%	$117	$602	$553	8.8%	$11,468	$15,296	-25.0%
WTD	1	$49,194	$73,725	-33.3%	-33.3%	1,853	-3.0%	28.7%	-3.8%	1.67	-22.2%	92.47	-28.5%	55.27	-8.2%	532	-6.7%	$887	$2,616	$5,709	-54.2%	$52,697	$81,045	-35.0%
MTD	1	$110,228	$113,624	-3.0%	-3.0%	4,087	16.0%	26.7%	-4.0%	1.88	-6.9%	100.94	-12.9%	53.74	-6.5%	1,092	11.4%	$3,754	$9,104	$7,976	14.2%	$123,087	$130,035	-5.3%
QTD	1	$222,986	$246,776	-9.6%	-9.6%	8,416	-2.8%	29.6%	-3.0%	2.03	-3.8%	89.48	-4.2%	44.16	-0.4%	2,492	-5.7%	$10,937	$17,654	$17,603	0.3%	$251,577	$286,287	-12.1%
YTD	1	$222,986	$246,776	-9.6%	-9.6%	8,416	-2.8%	29.6%	-3.0%	2.03	-3.8%	89.48	-4.2%	44.16	-0.4%	2,492	-5.7%	$10,937	$17,654	$17,603	0.3%	$251,577	$286,287	-12.1%
1051 - EASTWOOD																								
03/24/2018	1	$5,794	$3,828	51.4%	51.4%	154	4.8%	33.1%	10.6%	2.24	18.5%	113.61	30.6%	50.83	10.2%	51	15.9%	$115	$190	$45	322.1%	$6,099	$6,421	-5.0%
WTD	1	$33,971	$32,590	4.2%	4.2%	946	7.3%	31.8%	-1.9%	2.26	7.5%	112.86	-1.0%	49.96	-7.9%	301	5.2%	-$19	$3,107	$954	225.7%	$37,059	$35,036	5.8%
MTD	1	$64,928	$57,050	13.8%	13.8%	2,102	8.4%	27.5%	-1.4%	2.28	13.8%	112.53	6.5%	49.37	-6.4%	577	6.9%	$527	$4,936	$2,539	94.4%	$70,391	$63,964	10.0%
QTD	1	$114,720	$128,585	-10.8%	-10.8%	4,364	-6.3%	29.9%	-5.7%	2.17	2.3%	87.98	1.0%	40.57	-1.3%	1,304	-11.7%	$3,356	$7,371	$6,086	21.1%	$125,447	$144,752	-13.3%
YTD	1	$114,720	$128,585	-10.8%	-10.8%	4,364	-6.3%	29.9%	-5.7%	2.17	2.3%	87.98	1.0%	40.57	-1.3%	1,304	-11.7%	$3,356	$7,371	$6,086	21.1%	$125,447	$144,752	-13.3%
303 - IL/KS/MO-PHIL THOMAS																								
03/24/2018	9	$83,891	$96,027	-12.6%	-12.6%	2,058	-3.0%	37.9%	-2.5%	1.84	-7.5%	107.55	-7.6%	58.42	-0.1%	780	-5.5%	$1,538	$8,067	$4,009	101.2%	$93,495	$105,178	-11.1%
WTD	9	$475,465	$490,727	-3.1%	-3.1%	11,873	3.1%	38.6%	3.5%	1.80	-9.6%	103.86	-9.2%	57.75	0.5%	4,578	6.7%	$7,187	$39,165	$29,777	31.5%	$521,817	$533,528	-2.2%
MTD	9	$1,056,741	$1,073,717	-1.6%	-1.6%	27,121	0.0%	34.9%	5.3%	1.95	-5.6%	111.52	-6.5%	57.31	-1.0%	9,476	5.3%	$31,008	$86,114	$70,623	21.9%	$1,173,863	$1,231,726	-4.7%
QTD	9	$2,229,946	$2,502,802	-10.9%	-10.9%	62,666	-4.9%	36.1%	-1.2%	2.15	-4.4%	98.60	-5.2%	45.83	-0.8%	22,616	-6.1%	$89,627	$166,819	$154,496	8.0%	$2,486,392	$2,853,557	-12.9%
YTD	9	$2,229,946	$2,502,802	-10.9%	-10.9%	62,666	-4.9%	36.1%	-1.2%	2.15	-4.4%	98.60	-5.2%	45.83	-0.8%	22,616	-6.1%	$89,627	$166,819	$154,496	8.0%	$2,486,392	$2,853,557	-12.9%
0138 - PLAZA FRONTENAC																								
03/24/2018	1	$18,344	$23,343	-21.4%	-21.4%	614	7.5%	31.3%	-8.9%	1.64	-13.1%	95.54	-19.8%	58.23	-7.7%	192	-2.0%	$462	$1,595	$757	110.6%	$20,401	$25,030	-18.5%
WTD	1	$104,701	$113,648	-7.9%	-7.9%	3,008	4.2%	32.4%	1.3%	1.77	-11.2%	107.28	-12.8%	60.77	-1.8%	976	5.6%	$3,141	$7,459	$5,102	46.2%	$115,301	$127,747	-9.7%
MTD	1	$247,963	$230,078	7.8%	7.8%	7,218	-0.7%	29.7%	10.6%	1.92	-1.6%	115.71	-1.9%	60.39	-0.3%	2,143	9.9%	$4,673	$17,001	$14,479	17.4%	$269,638	$272,391	-1.0%
QTD	1	$526,337	$575,152	-8.5%	-8.5%	17,625	-3.1%	30.3%	0.9%	2.04	-5.9%	98.68	-6.5%	48.49	-0.6%	5,334	-2.1%	$19,460	$32,760	$32,679	0.2%	$578,557	$679,986	-14.9%
YTD	1	$526,337	$575,152	-8.5%	-8.5%	17,625	-3.1%	30.3%	0.9%	2.04	-5.9%	98.68	-6.5%	48.49	-0.6%	5,334	-2.1%	$19,460	$32,760	$32,679	0.2%	$578,557	$679,986	-14.9%
0142 - CHESTERFIELD																								
03/24/2018	1	$12,359	$17,365	-28.8%	-28.8%	266	4.3%	47.4%	-11.2%	1.69	-24.4%	98.08	-23.2%	58.02	1.6%	126	-7.4%	$284	$2,021	$49	3994.2%	$14,664	$15,357	-4.5%
WTD	1	$72,040	$71,706	0.5%	0.5%	1,645	22.4%	44.3%	-9.1%	1.74	-11.3%	98.82	-9.7%	56.90	1.7%	729	11.3%	$761	$7,662	$4,991	53.5%	$80,463	$75,945	5.9%
MTD	1	$145,607	$167,827	-13.2%	-13.2%	3,205	-0.8%	44.5%	2.6%	1.82	-12.6%	102.11	-14.8%	56.13	-2.5%	1,426	1.8%	$5,764	$15,083	$12,269	22.9%	$166,453	$188,073	-11.5%
QTD	1	$343,438	$374,428	-8.3%	-8.3%	7,988	3.4%	44.5%	-7.3%	2.14	-5.1%	96.63	-4.3%	45.23	0.9%	3,554	-4.2%	$14,455	$30,984	$27,799	11.5%	$388,877	$421,451	-7.7%
YTD	1	$343,438	$374,428	-8.3%	-8.3%	7,988	3.4%	44.5%	-7.3%	2.14	-5.1%	96.63	-4.3%	45.23	0.9%	3,554	-4.2%	$14,455	$30,984	$27,799	11.5%	$388,877	$421,451	-7.7%
0211 - SPRINGFIELD																								
03/24/2018	1	$3,455	$8,404	-58.9%	-58.9%	85	-45.2%	43.5%	0.7%	1.92	-16.0%	93.39	-25.6%	48.67	-11.4%	37	-44.8%	$78	$351	$933	-62.4%	$3,884	$9,900	-60.8%
WTD	1	$48,715	$53,263	-8.5%	-8.5%	982	-2.9%	44.5%	1.1%	1.99	-13.0%	111.48	-6.9%	55.99	7.0%	437	-1.8%	$1,091	$4,055	$3,377	20.1%	$53,861	$57,079	-5.6%
MTD	1	$107,870	$117,571	-8.3%	-8.3%	1,961	1.1%	46.2%	-2.3%	2.17	-9.3%	119.06	-7.1%	54.84	2.3%	906	-1.2%	$4,801	$6,922	$7,833	-11.6%	$119,593	$133,181	-10.2%

Store Summary - Retail

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$223,616	$252,420	-11.4%	-11.4%	4,534	-6.2%	46.8%	-0.5%	2.38	-3.7%	105.33	-5.1%	44.24	-1.4%	2,123	-6.7%	$12,475	$16,869	$15,615	8.0%	$252,961	$284,813	-11.2%
YTD	1	$223,616	$252,420	-11.4%	-11.4%	4,534	-6.2%	46.8%	-0.5%	2.38	-3.7%	105.33	-5.1%	44.24	-1.4%	2,123	-6.7%	$12,475	$16,869	$15,615	8.0%	$252,961	$284,813	-11.2%
0223 - OVERLAND PARK																								
03/24/2018	1	$24,845	$22,556	10.1%	10.1%	460	-2.3%	42.0%	10.4%	2.05	4.4%	128.73	2.2%	62.90	-2.1%	193	7.8%	$591	$1,215	$817	48.6%	$26,650	$26,390	1.0%
WTD	1	$121,481	$114,317	6.3%	6.3%	2,589	4.2%	42.5%	12.6%	1.83	-9.0%	110.44	-9.5%	60.44	-0.6%	1,100	17.4%	$849	$6,957	$6,970	-0.2%	$129,288	$120,244	7.5%
MTD	1	$261,912	$252,711	3.6%	3.6%	6,121	7.0%	37.0%	5.6%	1.95	-5.8%	115.74	-8.3%	59.20	-2.7%	2,263	13.0%	$5,467	$15,211	$13,986	8.8%	$282,590	$280,725	0.7%
QTD	1	$516,609	$578,686	-10.7%	-10.7%	13,123	-5.7%	38.9%	3.7%	2.14	-5.8%	101.10	-8.8%	47.30	-3.1%	5,110	-2.1%	$14,985	$28,675	$27,947	2.6%	$560,269	$633,237	-11.5%
YTD	1	$516,609	$578,686	-10.7%	-10.7%	13,123	-5.7%	38.9%	3.7%	2.14	-5.8%	101.10	-8.8%	47.30	-3.1%	5,110	-2.1%	$14,985	$28,675	$27,947	2.6%	$560,269	$633,237	-11.5%
0240 - WICHITA																								
03/24/2018	1	$7,417	$5,747	29.1%	29.1%	150	2.0%	37.3%	-5.4%	2.29	21.6%	132.44	33.7%	57.94	9.9%	56	-3.4%	$27	$1,300	$503	158.5%	$8,744	$8,164	7.1%
WTD	1	$40,103	$37,951	5.7%	5.7%	959	4.1%	40.7%	1.2%	1.81	-0.9%	102.83	0.3%	56.72	1.2%	390	5.4%	$613	$4,213	$2,554	64.9%	$44,929	$41,746	7.6%
MTD	1	$90,687	$85,603	5.9%	5.9%	2,274	3.3%	35.2%	-0.5%	2.02	1.4%	113.36	3.0%	56.12	1.6%	800	2.8%	$3,761	$9,528	$5,265	81.0%	$103,977	$100,149	3.8%
QTD	1	$170,412	$199,977	-14.8%	-14.8%	5,100	0.7%	33.8%	-16.0%	2.19	-1.3%	98.96	0.8%	45.27	2.1%	1,722	-15.4%	$9,155	$15,171	$13,297	14.1%	$194,737	$231,206	-15.8%
YTD	1	$170,412	$199,977	-14.8%	-14.8%	5,100	0.7%	33.8%	-16.0%	2.19	-1.3%	98.96	0.8%	45.27	2.1%	1,722	-15.4%	$9,155	$15,171	$13,297	14.1%	$194,737	$231,206	-15.8%
0296 - TOPEKA																								
03/24/2018	1	$2,054	$3,898	-47.3%	-47.3%	95	-3.1%	33.7%	-21.4%	1.38	-26.0%	64.20	-30.8%	46.69	-6.6%	32	-23.8%	$2	$338	-$70	-583.5%	$2,395	$4,737	-49.4%
WTD	1	$19,088	$21,868	-12.7%	-12.7%	583	-5.5%	33.4%	-5.3%	1.87	-2.9%	97.88	-2.4%	52.44	0.5%	195	-10.6%	$139	$2,516	$660	281.2%	$21,743	$23,704	-8.3%
MTD	1	$44,162	$52,264	-15.5%	-15.5%	1,208	-14.7%	33.2%	6.6%	2.01	-6.4%	110.13	-7.1%	54.86	-0.7%	401	-9.1%	$682	$5,778	$2,860	102.1%	$50,622	$60,186	-15.9%
QTD	1	$100,557	$122,354	-17.8%	-17.8%	2,918	-18.6%	33.3%	-3.3%	2.42	2.8%	103.45	4.4%	42.70	1.6%	972	-21.3%	$2,839	$9,904	$6,013	64.7%	$113,300	$137,185	-17.4%
YTD	1	$100,557	$122,354	-17.8%	-17.8%	2,918	-18.6%	33.3%	-3.3%	2.42	2.8%	103.45	4.4%	42.70	1.6%	972	-21.3%	$2,839	$9,904	$6,013	64.7%	$113,300	$137,185	-17.4%
0330 - SPRINGFIELD																								
03/24/2018	1	$6,329	$5,769	9.7%	9.7%	153	7.0%	37.3%	-16.8%	2.00	14.3%	111.04	23.2%	55.52	7.8%	57	-10.9%	$66	$338	$622	-45.6%	$6,734	$5,884	14.4%
WTD	1	$26,266	$30,018	-12.5%	-12.5%	829	-1.0%	32.0%	-0.2%	1.79	-13.3%	99.12	-11.5%	55.30	2.1%	265	-1.1%	$218	$2,390	$1,687	41.7%	$28,874	$32,539	-11.3%
MTD	1	$60,853	$67,322	-9.6%	-9.6%	1,999	2.5%	26.8%	-5.6%	2.07	-5.3%	113.53	-6.6%	54.82	-1.4%	536	-3.2%	$3,139	$4,877	$4,444	9.7%	$68,869	$77,009	-10.6%
QTD	1	$133,651	$154,619	-13.6%	-13.6%	4,251	-6.9%	30.7%	-8.8%	2.36	0.0%	102.26	1.8%	43.25	1.8%	1,307	-15.1%	$9,325	$8,903	$9,971	-10.7%	$151,879	$178,128	-14.7%
YTD	1	$133,651	$154,619	-13.6%	-13.6%	4,251	-6.9%	30.7%	-8.8%	2.36	0.0%	102.26	1.8%	43.25	1.8%	1,307	-15.1%	$9,325	$8,903	$9,971	-10.7%	$151,879	$178,128	-14.7%
0444 - COLUMBIA																								
03/24/2018	1	$6,356	$4,453	42.7%	42.7%	137	-8.7%	37.2%	55.1%	2.08	-2.8%	124.62	0.8%	59.96	3.7%	51	41.7%	$48	$587	-$30	-2043.0%	$6,991	$5,278	32.4%
WTD	1	$20,616	$25,530	-19.3%	-19.3%	667	-13.0%	35.4%	18.0%	1.68	-13.5%	87.35	-21.3%	52.06	-9.1%	236	2.6%	$207	$2,085	$1,773	17.6%	$22,908	$28,987	-21.0%
MTD	1	$47,156	$54,874	-14.1%	-14.1%	1,636	-12.2%	29.0%	11.4%	1.84	-6.9%	99.27	-12.1%	54.02	-5.6%	475	-2.3%	$1,589	$4,433	$5,022	-11.7%	$53,178	$65,627	-19.0%
QTD	1	$98,806	$124,937	-20.9%	-20.9%	3,888	-12.8%	30.3%	5.2%	2.03	-3.1%	83.80	-13.8%	41.24	-11.0%	1,179	-8.2%	$3,910	$9,433	$12,101	-22.0%	$112,148	$149,108	-24.8%
YTD	1	$98,806	$124,937	-20.9%	-20.9%	3,888	-12.8%	30.3%	5.2%	2.03	-3.1%	83.80	-13.8%	41.24	-11.0%	1,179	-8.2%	$3,910	$9,433	$12,101	-22.0%	$112,148	$149,108	-24.8%
1101 - FAIRVIEW HEIGHTS																								
03/24/2018	1	$2,733	$4,492	-39.2%	-39.2%	98	-25.8%	36.7%	3.2%	1.39	-25.8%	75.91	-20.6%	54.65	7.1%	36	-23.4%	-$21	$322	$427	-24.8%	$3,033	$4,438	-31.7%
WTD	1	$22,455	$22,425	0.1%	0.1%	611	-6.0%	40.9%	8.6%	1.69	-2.2%	89.82	-1.9%	53.21	0.4%	250	2.0%	$168	$1,827	$2,663	-31.4%	$24,451	$25,536	-4.2%
MTD	1	$50,532	$45,466	11.1%	11.1%	1,499	-1.7%	35.1%	13.6%	1.79	2.1%	96.07	-0.5%	53.59	-2.5%	526	11.7%	$1,132	$7,281	$4,466	63.0%	$58,944	$54,385	8.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$116,520	$120,228	-3.1%	-3.1%	3,239	-9.5%	40.6%	9.6%	2.00	-5.1%	88.61	-2.3%	44.27	3.0%	1,315	-0.8%	$3,024	$14,120	$9,075	55.6%	$133,664	$138,444	-3.5%
YTD	1	$116,520	$120,228	-3.1%	-3.1%	3,239	-9.5%	40.6%	9.6%	2.00	-5.1%	88.61	-2.3%	44.27	3.0%	1,315	-0.8%	$3,024	$14,120	$9,075	55.6%	$133,664	$138,444	-3.5%
304 - IA/IL/WI-KATHLEEN KUBA																								
03/24/2018	11	$45,130	$75,978	-40.6%	-40.6%	1,192	-22.8%	36.1%	-19.1%	1.92	-5.1%	104.95	-4.8%	54.77	0.3%	430	-37.6%	$557	$3,479	$2,581	34.8%	$49,167	$75,762	-35.1%
WTD	11	$342,543	$378,976	-9.6%	-9.6%	8,502	4.5%	42.3%	-3.8%	1.79	-8.2%	95.23	-10.1%	53.21	-2.0%	3,597	0.5%	$4,921	$34,164	$23,137	47.7%	$381,629	$406,782	-6.2%
MTD	11	$768,818	$826,325	-7.0%	-7.0%	20,595	6.5%	36.9%	-4.6%	1.90	-4.4%	101.04	-8.5%	53.17	-4.3%	7,609	1.6%	$25,118	$67,282	$56,722	18.6%	$861,218	$935,649	-8.0%
QTD	11	$1,651,705	$1,993,454	-17.1%	-17.1%	50,735	5.5%	37.4%	-13.5%	2.10	-6.0%	87.12	-9.2%	41.45	-3.4%	18,959	-8.7%	$85,502	$125,908	$130,073	-3.2%	$1,863,115	$2,265,528	-17.8%
YTD	11	$1,651,705	$1,993,454	-17.1%	-17.1%	50,735	5.5%	37.4%	-13.5%	2.10	-6.0%	87.12	-9.2%	41.45	-3.4%	18,959	-8.7%	$85,502	$125,908	$130,073	-3.2%	$1,863,115	$2,265,528	-17.8%
0086 - MADISON																								
03/24/2018	1	$14,764	$12,218	20.8%	20.8%	212	105.8%	48.6%	-43.8%	2.48	11.8%	143.34	4.4%	57.90	-6.6%	103	15.7%	$4	$617	$221	178.5%	$15,385	$11,607	32.6%
WTD	1	$62,186	$58,495	6.3%	6.3%	1,017	14.7%	54.9%	-5.1%	1.99	-0.1%	111.44	-2.3%	56.02	-2.1%	558	8.8%	$298	$4,895	$4,055	20.7%	$67,379	$62,493	7.8%
MTD	1	$127,788	$134,808	-5.2%	-5.2%	1,985	7.8%	55.2%	-1.7%	2.09	-5.2%	116.60	-10.6%	55.80	-5.7%	1,096	6.0%	$4,313	$9,648	$7,957	21.2%	$141,749	$152,342	-7.0%
QTD	1	$262,316	$315,591	-16.9%	-16.9%	5,193	-2.2%	50.4%	-3.9%	2.28	-7.6%	100.16	-11.5%	43.96	-4.2%	2,619	-6.1%	$16,070	$15,627	$16,305	-4.2%	$294,012	$354,943	-17.2%
YTD	1	$262,316	$315,591	-16.9%	-16.9%	5,193	-2.2%	50.4%	-3.9%	2.28	-7.6%	100.16	-11.5%	43.96	-4.2%	2,619	-6.1%	$16,070	$15,627	$16,305	-4.2%	$294,012	$354,943	-17.2%
0209 - DES MOINES																								
03/24/2018	1	$2,755	$6,574	-58.1%	-58.1%	56	-18.8%	50.0%	-36.1%	1.61	-20.4%	98.39	-19.2%	61.22	1.5%	28	-48.1%	$139	$131	$487	-73.0%	$3,025	$5,150	-41.3%
WTD	1	$27,024	$28,915	-6.5%	-6.5%	540	37.1%	46.5%	-26.5%	1.98	-6.1%	107.67	-7.3%	54.37	-1.3%	251	0.8%	$410	$2,713	$1,549	75.2%	$30,147	$31,259	-3.6%
MTD	1	$59,221	$63,732	-7.1%	-7.1%	1,182	17.7%	46.0%	-15.1%	2.04	-4.4%	108.86	-7.1%	53.30	-2.8%	544	0.0%	$1,742	$5,598	$5,521	1.4%	$66,562	$72,738	-8.5%
QTD	1	$119,595	$144,197	-17.1%	-17.1%	2,669	-0.1%	51.0%	-7.7%	2.13	-7.2%	87.94	-10.0%	41.35	-3.0%	1,360	-7.8%	$5,351	$10,597	$12,816	-17.3%	$135,543	$166,900	-18.8%
YTD	1	$119,595	$144,197	-17.1%	-17.1%	2,669	-0.1%	51.0%	-7.7%	2.13	-7.2%	87.94	-10.0%	41.35	-3.0%	1,360	-7.8%	$5,351	$10,597	$12,816	-17.3%	$135,543	$166,900	-18.8%
0220 - BROOKFIELD																								
03/24/2018	1	$7,203	$6,794	6.0%	6.0%	185	28.5%	35.1%	-23.3%	2.00	2.3%	110.82	7.7%	55.41	5.2%	65	-1.5%	$6	$214	$232	-7.7%	$7,423	$6,787	9.4%
WTD	1	$34,163	$33,889	0.8%	0.8%	971	16.7%	37.9%	-10.9%	1.82	1.8%	92.83	-3.0%	50.99	-4.8%	368	4.0%	$654	$3,488	$2,236	56.0%	$38,306	$35,866	6.8%
MTD	1	$64,709	$67,673	-4.4%	-4.4%	2,131	14.1%	32.8%	-12.3%	1.79	-0.1%	92.57	-4.4%	51.85	-4.3%	699	0.0%	$2,448	$8,345	$5,865	42.3%	$75,502	$75,234	0.4%
QTD	1	$137,783	$156,454	-11.9%	-11.9%	4,700	7.8%	36.9%	-10.4%	1.99	-3.6%	79.41	-8.8%	39.82	-5.3%	1,735	-3.5%	$6,921	$13,075	$10,746	21.7%	$157,779	$175,264	-10.0%
YTD	1	$137,783	$156,454	-11.9%	-11.9%	4,700	7.8%	36.9%	-10.4%	1.99	-3.6%	79.41	-8.8%	39.82	-5.3%	1,735	-3.5%	$6,921	$13,075	$10,746	21.7%	$157,779	$175,264	-10.0%
0247 - CEDAR RAPIDS																								
03/24/2018	1		$3,258	-100.0%	-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		$230	$154	48.8%	$230	$3,794	-93.9%
WTD	1	$14,410	$19,243	-25.1%	-25.1%	264	-17.0%	63.3%	9.3%	1.71	-16.7%	86.29	-17.5%	50.56	-0.9%	167	-9.2%	$286	$2,634	$2,545	3.5%	$17,330	$20,634	-16.0%
MTD	1	$35,837	$44,512	-19.5%	-19.5%	686	-17.0%	52.0%	12.7%	1.97	-5.3%	100.38	-13.9%	50.83	-9.0%	357	-6.5%	$1,312	$4,182	$3,844	8.8%	$41,330	$50,659	-18.4%
QTD	1	$78,248	$104,426	-25.1%	-25.1%	1,621	-22.4%	59.0%	7.9%	2.11	-6.4%	81.85	-10.5%	38.81	-4.4%	956	-16.3%	$4,662	$6,006	$10,186	-41.0%	$88,917	$124,149	-28.4%
YTD	1	$78,248	$104,426	-25.1%	-25.1%	1,621	-22.4%	59.0%	7.9%	2.11	-6.4%	81.85	-10.5%	38.81	-4.4%	956	-16.3%	$4,662	$6,006	$10,186	-41.0%	$88,917	$124,149	-28.4%
0249 - DAVENPORT																								
03/24/2018	1	$613	$5,529	-88.9%	-88.9%	37	-80.0%	13.5%	-56.1%	4.00	109.2%	122.60	26.4%	30.65	-39.6%	5	-91.2%	$200	$407	-$158	-356.8%	$1,219	$8,406	-85.5%
WTD	1	$27,310	$35,689	-23.5%	-23.5%	698	-18.2%	42.4%	15.2%	1.89	-7.5%	92.26	-18.8%	48.94	-12.2%	296	-5.7%	$381	$3,280	$2,666	23.0%	$30,971	$39,144	-20.9%
MTD	1	$67,177	$73,340	-8.4%	-8.4%	2,020	-5.2%	34.2%	9.1%	1.94	-2.7%	97.36	-11.5%	50.13	-9.0%	690	3.4%	$1,321	$6,626	$7,394	-10.4%	$75,124	$84,552	-11.2%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$148,346	$177,491	-16.4%	-16.4%	5,013	-3.7%	32.8%	-8.8%	2.17	-3.6%	90.29	-4.9%	41.52	-1.3%	1,643	-12.1%	$5,697	$13,371	$18,239	-26.7%	$167,414	$207,792	-19.4%
YTD	1	$148,346	$177,491	-16.4%	-16.4%	5,013	-3.7%	32.8%	-8.8%	2.17	-3.6%	90.29	-4.9%	41.52	-1.3%	1,643	-12.1%	$5,697	$13,371	$18,239	-26.7%	$167,414	$207,792	-19.4%
0253 - PEORIA																								
03/24/2018	1	$353	$7,372	-95.2%	-95.2%	19	-84.0%	31.6%	-43.9%	0.67	-69.4%	58.90	-46.5%	88.34	75.0%	6	-91.0%	$286	$38	$235	-83.7%	$677	$8,266	-91.8%
WTD	1	$32,524	$46,602	-30.2%	-30.2%	701	-8.7%	45.6%	-8.2%	1.82	-18.6%	101.64	-16.7%	55.88	2.4%	320	-16.2%	$642	$967	$1,480	-34.7%	$34,133	$49,698	-31.3%
MTD	1	$80,524	$94,512	-14.8%	-14.8%	1,714	1.4%	42.6%	-3.3%	2.03	-10.6%	110.16	-13.1%	54.19	-2.8%	731	-2.0%	$2,877	$4,847	$4,762	1.8%	$88,247	$106,039	-16.8%
QTD	1	$165,124	$210,710	-21.6%	-21.6%	3,657	-9.3%	48.0%	-1.2%	2.21	-10.9%	94.14	-12.6%	42.68	-1.9%	1,754	-10.3%	$10,638	$10,335	$9,088	13.7%	$186,097	$235,235	-20.9%
YTD	1	$165,124	$210,710	-21.6%	-21.6%	3,657	-9.3%	48.0%	-1.2%	2.21	-10.9%	94.14	-12.6%	42.68	-1.9%	1,754	-10.3%	$10,638	$10,335	$9,088	13.7%	$186,097	$235,235	-20.9%
0284 - ROCKFORD																								
03/24/2018	1	$3,941	$5,068	-22.2%	-22.2%	103	14.4%	38.8%	-10.4%	1.75	-28.2%	98.53	-24.2%	56.30	5.5%	40	2.6%	$77	$358	-$10	-3679.8%	$4,377	$5,463	-19.9%
WTD	1	$25,201	$25,981	-3.0%	-3.0%	630	-4.8%	43.0%	13.9%	1.84	-8.7%	92.99	-10.5%	50.61	-2.0%	271	8.4%	$344	$2,272	$1,706	33.2%	$27,817	$27,423	1.4%
MTD	1	$57,001	$52,776	8.0%	8.0%	1,463	-3.5%	36.4%	8.9%	2.02	1.1%	106.94	2.7%	53.07	1.6%	533	5.1%	$1,373	$4,655	$3,026	53.8%	$63,030	$58,657	7.5%
QTD	1	$120,906	$130,644	-7.5%	-7.5%	3,315	-7.4%	39.0%	-2.0%	2.28	1.1%	93.58	2.0%	41.00	0.9%	1,292	-9.3%	$5,001	$11,002	$9,139	20.4%	$136,908	$149,559	-8.5%
YTD	1	$120,906	$130,644	-7.5%	-7.5%	3,315	-7.4%	39.0%	-2.0%	2.28	1.1%	93.58	2.0%	41.00	0.9%	1,292	-9.3%	$5,001	$11,002	$9,139	20.4%	$136,908	$149,559	-8.5%
0290 - BLOOMINGTON																								
03/24/2018	1	$1,231	$5,239	-76.5%	-76.5%	28	-69.2%	39.3%	-10.6%	2.09	-15.5%	111.91	-14.6%	53.52	1.1%	11	-72.5%	$2	$156	$149	5.3%	$1,389	$5,002	-72.2%
WTD	1	$18,905	$26,299	-28.1%	-28.1%	487	-4.1%	48.3%	0.5%	1.64	-19.7%	80.45	-25.4%	48.98	-7.1%	235	-3.7%	$238	$2,459	$1,088	125.9%	$21,602	$28,692	-24.7%
MTD	1	$41,533	$47,960	-13.4%	-13.4%	1,121	-1.9%	42.6%	5.5%	1.79	-5.1%	87.07	-16.3%	48.75	-11.8%	477	3.5%	$1,347	$5,036	$2,881	74.8%	$47,916	$54,609	-12.3%
QTD	1	$94,158	$115,617	-18.6%	-18.6%	2,389	-11.8%	47.9%	7.1%	2.14	-5.9%	82.31	-13.8%	38.48	-8.3%	1,144	-5.5%	$5,150	$8,614	$8,026	7.3%	$107,922	$133,354	-19.1%
YTD	1	$94,158	$115,617	-18.6%	-18.6%	2,389	-11.8%	47.9%	7.1%	2.14	-5.9%	82.31	-13.8%	38.48	-8.3%	1,144	-5.5%	$5,150	$8,614	$8,026	7.3%	$107,922	$133,354	-19.1%
0650 - MAYFAIR MALL																								
03/24/2018	1	$9,330	$13,408	-30.4%	-30.4%	328	13.1%	32.0%	-29.7%	1.53	-20.0%	88.85	-12.5%	57.95	9.3%	105	-20.5%	-$228	$277	$682	-59.4%	$9,378	$9,940	-5.7%
WTD	1	$46,799	$50,855	-8.0%	-8.0%	1,478	33.6%	36.7%	-28.1%	1.58	-4.7%	86.34	-4.2%	54.61	0.5%	542	-3.9%	$1,156	$4,661	$2,634	77.0%	$52,616	$54,927	-4.2%
MTD	1	$109,012	$117,877	-7.5%	-7.5%	3,691	29.5%	31.6%	-25.6%	1.72	-2.8%	93.41	-4.0%	54.15	-1.3%	1,167	-3.6%	$4,843	$7,733	$6,484	19.3%	$121,588	$134,650	-9.7%
QTD	1	$248,097	$308,003	-19.4%	-19.4%	11,615	70.7%	27.0%	-46.1%	1.98	-5.3%	78.99	-12.5%	39.83	-7.7%	3,141	-7.9%	$13,544	$15,910	$15,322	3.8%	$277,551	$345,047	-19.6%
YTD	1	$248,097	$308,003	-19.4%	-19.4%	11,615	70.7%	27.0%	-46.1%	1.98	-5.3%	78.99	-12.5%	39.83	-7.7%	3,141	-7.9%	$13,544	$15,910	$15,322	3.8%	$277,551	$345,047	-19.6%
1029 - WEST DES MOINES																								
03/24/2018	1	$3,772	$6,445	-41.5%	-41.5%	174	-36.3%	29.3%	31.2%	1.65	-11.9%	73.96	-30.0%	44.91	-20.6%	51	-16.4%	$131	$297	$352	-15.7%	$4,200	$6,350	-33.9%
WTD	1	$28,041	$27,257	2.9%	2.9%	1,067	-6.1%	29.2%	28.3%	1.62	-13.2%	89.87	-14.6%	55.53	-1.6%	312	20.5%	-$41	$4,237	$1,711	147.6%	$32,237	$28,833	11.8%
MTD	1	$68,196	$69,424	-1.8%	-1.8%	2,922	4.6%	23.7%	4.3%	1.78	-2.3%	98.55	-10.0%	55.22	-7.9%	692	9.1%	$1,873	$6,336	$5,137	23.3%	$76,405	$77,969	-2.0%
QTD	1	$145,905	$177,381	-17.7%	-17.7%	6,643	-6.0%	25.6%	-6.4%	1.89	-8.8%	85.73	-6.5%	45.35	2.5%	1,702	-12.0%	$7,318	$9,883	$10,421	-5.2%	$163,106	$198,638	-17.9%
YTD	1	$145,905	$177,381	-17.7%	-17.7%	6,643	-6.0%	25.6%	-6.4%	1.89	-8.8%	85.73	-6.5%	45.35	2.5%	1,702	-12.0%	$7,318	$9,883	$10,421	-5.2%	$163,106	$198,638	-17.9%
1210 - CHAMPAIGN																								
03/24/2018	1	$1,168	$4,073	-71.3%	-71.3%	50	-55.0%	32.0%	-13.4%	2.00	5.1%	73.01	-26.5%	36.50	-30.1%	16	-61.0%	-$59	$755	$238	217.8%	$1,863	$4,998	-62.7%
WTD	1	$25,980	$25,751	0.9%	0.9%	649	-3.9%	42.7%	8.3%	1.77	-7.0%	93.79	-3.1%	53.13	4.2%	277	4.1%	$552	$2,558	$1,467	74.4%	$29,091	$27,813	4.6%
MTD	1	$57,820	$59,710	-3.2%	-3.2%	1,680	0.4%	37.1%	3.3%	1.78	-9.9%	92.81	-6.6%	52.28	3.7%	623	3.7%	$1,670	$4,276	$3,851	11.0%	$63,765	$68,201	-6.5%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$131,227	$152,940	-14.2%	-14.2%	3,920	-8.2%	41.1%	-0.1%	2.00	-5.3%	81.36	-6.4%	40.65	-1.2%	1,613	-8.3%	$5,151	$11,488	$9,785	17.4%	$147,866	$174,646	-15.3%
YTD	1	$131,227	$152,940	-14.2%	-14.2%	3,920	-8.2%	41.1%	-0.1%	2.00	-5.3%	81.36	-6.4%	40.65	-1.2%	1,613	-8.3%	$5,151	$11,488	$9,785	17.4%	$147,866	$174,646	-15.3%
305 - TN/KY-GAY HUBBELL																								
03/24/2018	14	$120,868	$135,962	-11.1%	-11.1%	2,447	0.7%	38.4%	-6.8%	2.10	-5.2%	128.58	-5.3%	61.35	-0.2%	940	-6.1%	$1,508	$9,020	$4,820	87.1%	$131,396	$137,922	-4.7%
WTD	14	$559,535	$644,837	-13.2%	-13.2%	12,524	-1.1%	38.2%	-4.8%	1.95	-8.3%	117.03	-7.8%	60.01	0.5%	4,781	-5.8%	$10,048	$52,641	$50,098	5.1%	$622,224	$697,520	-10.8%
MTD	14	$1,259,466	$1,345,748	-6.4%	-6.4%	32,022	5.7%	32.7%	-5.5%	2.08	-2.2%	120.18	-6.3%	57.83	-4.1%	10,480	-0.1%	$32,091	$118,349	$107,603	10.0%	$1,409,907	$1,533,668	-8.1%
QTD	14	$2,750,763	$3,012,156	-8.7%	-8.7%	70,723	-4.0%	37.9%	-0.8%	2.26	-2.7%	102.71	-4.1%	45.47	-1.4%	26,782	-4.8%	$103,083	$222,993	$233,531	-4.5%	$3,076,838	$3,450,523	-10.8%
YTD	14	$2,750,763	$3,012,156	-8.7%	-8.7%	70,723	-4.0%	37.9%	-0.8%	2.26	-2.7%	102.71	-4.1%	45.47	-1.4%	26,782	-4.8%	$103,083	$222,993	$233,531	-4.5%	$3,076,838	$3,450,523	-10.8%
0122 - MEMPHIS																								
03/24/2018	1	$7,916	$8,546	-7.4%	-7.4%	171	14.8%	35.1%	-14.3%	2.07	-2.3%	131.93	-5.8%	63.84	-3.6%	60	-1.6%	$94	$302	$367	-17.7%	$8,312	$7,596	9.4%
WTD	1	$34,676	$35,402	-2.1%	-2.1%	818	-15.6%	34.0%	5.9%	1.92	3.0%	124.73	9.6%	64.94	6.4%	278	-10.6%	$553	$2,212	$3,299	-33.0%	$37,441	$38,474	-2.7%
MTD	1	$78,774	$80,408	-2.0%	-2.0%	1,984	-9.9%	31.3%	4.7%	2.16	8.7%	127.05	3.8%	58.87	-4.5%	620	-5.6%	$2,345	$5,662	$7,478	-24.3%	$86,780	$92,459	-6.1%
QTD	1	$157,703	$184,115	-14.3%	-14.3%	4,134	-21.3%	36.5%	4.5%	2.23	-0.4%	104.44	4.1%	46.91	4.6%	1,510	-17.8%	$5,306	$11,187	$14,242	-21.5%	$174,196	$212,809	-18.1%
YTD	1	$157,703	$184,115	-14.3%	-14.3%	4,134	-21.3%	36.5%	4.5%	2.23	-0.4%	104.44	4.1%	46.91	4.6%	1,510	-17.8%	$5,306	$11,187	$14,242	-21.5%	$174,196	$212,809	-18.1%
0216 - CHATTANOOGA																								
03/24/2018	1	$19,416	$17,210	12.8%	12.8%	280	7.3%	44.6%	-9.7%	2.57	20.9%	155.33	16.4%	60.49	-3.7%	125	-3.1%	$574	$1,083	$1,017	6.5%	$21,073	$16,801	25.4%
WTD	1	$83,364	$88,309	-5.6%	-5.6%	1,433	-4.7%	43.3%	-3.8%	2.18	0.8%	134.24	2.9%	61.61	2.1%	621	-8.3%	$3,389	$6,022	$6,588	-8.6%	$92,775	$97,750	-5.1%
MTD	1	$179,618	$180,755	-0.6%	-0.6%	3,411	-2.2%	39.0%	0.7%	2.27	5.6%	134.95	0.9%	59.50	-4.5%	1,331	-1.5%	$3,539	$14,196	$15,273	-7.1%	$197,353	$210,497	-6.2%
QTD	1	$375,713	$411,719	-8.7%	-8.7%	7,575	-9.4%	42.0%	1.5%	2.43	2.2%	117.96	-0.8%	48.59	-2.9%	3,185	-8.0%	$14,768	$25,349	$33,189	-23.6%	$415,830	$474,836	-12.4%
YTD	1	$375,713	$411,719	-8.7%	-8.7%	7,575	-9.4%	42.0%	1.5%	2.43	2.2%	117.96	-0.8%	48.59	-2.9%	3,185	-8.0%	$14,768	$25,349	$33,189	-23.6%	$415,830	$474,836	-12.4%
0364 - JOHNSON CITY																								
03/24/2018	1	$4,027	$4,562	-11.7%	-11.7%	119	-20.7%	40.3%	-4.0%	1.65	4.7%	83.90	15.9%	50.98	10.6%	48	-23.8%	$172	$854	$91	839.8%	$5,053	$8,995	-43.8%
WTD	1	$33,080	$45,688	-27.6%	-27.6%	882	0.3%	38.1%	-10.5%	1.74	-14.4%	98.45	-19.4%	56.64	-5.9%	336	-10.2%	$206	$3,860	$3,737	3.3%	$37,147	$49,247	-24.6%
MTD	1	$76,362	$88,107	-13.3%	-13.3%	2,145	11.0%	33.1%	-10.1%	1.90	-9.6%	107.70	-13.1%	56.61	-3.8%	709	-0.3%	$1,477	$8,650	$6,577	31.5%	$86,489	$99,767	-13.3%
QTD	1	$177,342	$210,347	-15.7%	-15.7%	5,129	2.0%	36.8%	-5.9%	2.14	-8.9%	93.83	-12.2%	43.84	-3.6%	1,890	-4.0%	$4,802	$18,925	$21,426	-11.7%	$201,068	$243,927	-17.6%
YTD	1	$177,342	$210,347	-15.7%	-15.7%	5,129	2.0%	36.8%	-5.9%	2.14	-8.9%	93.83	-12.2%	43.84	-3.6%	1,890	-4.0%	$4,802	$18,925	$21,426	-11.7%	$201,068	$243,927	-17.6%
0484 - PADUCAH																								
03/24/2018	1	$6,796	$5,947	14.3%	14.3%	95	35.7%	62.1%	3.5%	1.92	-22.7%	115.19	-18.6%	60.15	5.2%	59	40.5%	$191	$166	-$154	-208.1%	$7,153	$8,004	-10.6%
WTD	1	$27,917	$33,529	-16.7%	-16.7%	462	6.0%	52.8%	1.9%	2.02	-21.5%	114.42	-22.9%	56.63	-1.7%	244	8.0%	$1,053	$2,149	$1,294	66.1%	$31,119	$36,421	-14.6%
MTD	1	$70,254	$77,599	-9.5%	-9.5%	1,204	-16.0%	45.1%	25.0%	2.31	-11.7%	129.38	-13.8%	55.93	-2.3%	543	5.0%	$2,258	$7,428	$5,265	41.1%	$79,939	$89,224	-10.4%
QTD	1	$145,754	$168,755	-13.6%	-13.6%	2,534	-29.9%	51.3%	34.3%	2.50	-11.4%	112.03	-8.3%	44.81	3.5%	1,301	-5.9%	$5,544	$13,044	$11,630	12.2%	$164,342	$196,887	-16.5%
YTD	1	$145,754	$168,755	-13.6%	-13.6%	2,534	-29.9%	51.3%	34.3%	2.50	-11.4%	112.03	-8.3%	44.81	3.5%	1,301	-5.9%	$5,544	$13,044	$11,630	12.2%	$164,342	$196,887	-16.5%
0634 - BOWLING GREEN																								
03/24/2018	1	$5,857	$8,090	-27.6%	-27.6%	76	-23.2%	69.7%	15.1%	1.96	-16.5%	110.52	-18.0%	56.32	-1.8%	53	-11.7%	$30	$443	$407	8.8%	$6,330	$7,864	-19.5%
WTD	1	$28,875	$37,768	-23.5%	-23.5%	479	-11.3%	54.1%	-0.3%	2.00	-13.2%	111.49	-13.5%	55.85	-0.3%	259	-11.6%	$722	$3,927	$4,914	-20.1%	$33,524	$40,781	-17.8%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$65,497	$81,519	-19.7%	-19.7%	1,197	-5.2%	45.1%	-2.8%	2.24	-5.3%	121.29	-12.8%	54.17	-7.9%	540	-7.8%	$1,646	$7,349	$8,846	-16.9%	$74,492	$92,914	-19.8%
QTD	1	$141,266	$158,996	-11.2%	-11.2%	2,726	-6.5%	48.5%	-4.2%	2.37	-3.8%	106.86	-0.7%	45.03	3.2%	1,322	-10.5%	$4,058	$14,044	$14,274	-1.6%	$159,368	$182,553	-12.7%
YTD	1	$141,266	$158,996	-11.2%	-11.2%	2,726	-6.5%	48.5%	-4.2%	2.37	-3.8%	106.86	-0.7%	45.03	3.2%	1,322	-10.5%	$4,058	$14,044	$14,274	-1.6%	$159,368	$182,553	-12.7%
1099 - COLLIERVILLE																								
03/24/2018	1	$4,706	$3,699	27.2%	27.2%	127	-18.6%	21.3%	-10.4%	2.74	56.0%	174.31	74.4%	63.60	11.8%	27	-27.0%	-$11	-$63			$4,633	$2,777	66.8%
WTD	1	$12,232	$12,646	-3.3%	-3.3%	580	-10.5%	21.7%	-2.9%	1.74	11.5%	97.08	11.3%	55.86	-0.2%	126	-13.1%	$243	$689	$306	124.9%	$13,164	$13,109	0.4%
MTD	1	$29,065	$36,434	-20.2%	-20.2%	1,667	-3.0%	19.8%	-8.3%	1.79	3.0%	88.07	-10.3%	49.18	-12.9%	330	-11.1%	$1,602	$1,924	$871	120.9%	$32,590	$40,176	-18.9%
QTD	1	$70,398	$86,388	-18.5%	-18.5%	3,845	-11.9%	25.9%	-2.4%	2.14	-2.6%	70.68	-5.3%	33.00	-2.8%	996	-14.0%	$4,696	$4,299	$2,175	97.6%	$79,392	$97,970	-19.0%
YTD	1	$70,398	$86,388	-18.5%	-18.5%	3,845	-11.9%	25.9%	-2.4%	2.14	-2.6%	70.68	-5.3%	33.00	-2.8%	996	-14.0%	$4,696	$4,299	$2,175	97.6%	$79,392	$97,970	-19.0%
1126 - FARRAGUT																								
03/24/2018	1	$8,381	$9,984	-16.1%	-16.1%	262	-12.1%	30.2%	-5.4%	1.82	6.9%	106.08	0.9%	58.20	-5.6%	79	-16.8%	$121	$497	$252	97.4%	$8,998	$10,084	-10.8%
WTD	1	$41,825	$52,468	-20.3%	-20.3%	1,385	2.4%	32.1%	-10.4%	1.67	-16.9%	93.99	-13.1%	56.14	4.5%	445	-8.2%	$972	$3,838	$3,288	16.7%	$46,635	$55,685	-16.3%
MTD	1	$86,461	$105,035	-17.7%	-17.7%	4,008	26.7%	22.7%	-24.6%	1.75	-11.1%	95.12	-13.8%	54.34	-3.0%	909	-4.5%	$3,519	$9,869	$7,269	35.8%	$99,849	$117,311	-14.9%
QTD	1	$214,266	$228,119	-6.1%	-6.1%	7,201	-2.1%	34.0%	0.7%	1.99	-2.4%	87.46	-4.7%	44.03	-2.3%	2,450	-1.4%	$6,574	$19,464	$15,194	28.1%	$240,304	$256,872	-6.5%
YTD	1	$214,266	$228,119	-6.1%	-6.1%	7,201	-2.1%	34.0%	0.7%	1.99	-2.4%	87.46	-4.7%	44.03	-2.3%	2,450	-1.4%	$6,574	$19,464	$15,194	28.1%	$240,304	$256,872	-6.5%
1134 - JACKSON																								
03/24/2018	1	$5,047	$2,859	76.5%	76.5%	66	10.0%	56.1%	29.4%	2.32	28.6%	136.40	24.0%	58.68	-3.5%	37	42.3%	$18	$183	$14	1245.6%	$5,248	$3,418	53.5%
WTD	1	$19,115	$16,934	12.9%	12.9%	339	2.1%	46.9%	4.5%	1.99	2.1%	120.22	5.8%	60.49	3.6%	159	6.7%	$256	$1,375	$852	61.3%	$20,745	$17,859	16.2%
MTD	1	$47,337	$39,255	20.6%	20.6%	878	10.4%	42.7%	6.1%	2.32	12.4%	126.23	2.9%	54.47	-8.4%	375	17.2%	$1,016	$3,365	$1,766	90.5%	$51,719	$43,962	17.6%
QTD	1	$89,015	$89,692	-0.8%	-0.8%	2,002	5.9%	46.5%	-4.9%	2.34	-7.3%	95.61	-1.4%	40.95	6.4%	931	0.6%	$4,825	$5,433	$2,471	119.9%	$99,274	$101,470	-2.2%
YTD	1	$89,015	$89,692	-0.8%	-0.8%	2,002	5.9%	46.5%	-4.9%	2.34	-7.3%	95.61	-1.4%	40.95	6.4%	931	0.6%	$4,825	$5,433	$2,471	119.9%	$99,274	$101,470	-2.2%
1150 - HENDERSONVILLE																								
03/24/2018	1	$4,657	$8,381	-44.4%	-44.4%	111	48.0%	32.4%	-47.1%	1.94	-20.8%	129.35	-29.0%	66.52	-10.3%	36	-21.7%	$120	$912	$68	1242.2%	$5,689	$6,769	-16.0%
WTD	1	$23,754	$26,222	-9.4%	-9.4%	585	56.0%	35.0%	-37.4%	2.03	-0.4%	115.87	-7.2%	57.10	-6.8%	205	-2.4%	$355	$3,156	$1,814	73.9%	$27,264	$28,130	-3.1%
MTD	1	$52,094	$53,991	-3.5%	-3.5%	1,534	68.6%	28.7%	-38.6%	2.17	-0.6%	118.13	-6.8%	54.43	-6.2%	441	3.5%	$1,176	$7,390	$4,209	75.6%	$60,660	$61,178	-0.8%
QTD	1	$114,191	$107,261	6.5%	6.5%	4,016	87.8%	29.5%	-40.5%	2.34	5.4%	96.53	-4.8%	41.30	-9.7%	1,183	11.8%	$4,180	$12,505	$8,484	47.4%	$130,876	$124,031	5.5%
YTD	1	$114,191	$107,261	6.5%	6.5%	4,016	87.8%	29.5%	-40.5%	2.34	5.4%	96.53	-4.8%	41.30	-9.7%	1,183	11.8%	$4,180	$12,505	$8,484	47.4%	$130,876	$124,031	5.5%
1156 - MURFREESBORO																								
03/24/2018	1	$3,892	$4,182	-6.9%	-6.9%	98	-1.0%	35.7%	14.1%	2.03	-17.3%	111.20	-17.6%	54.82	-0.4%	35	12.9%	-$6	$658	-$50	-1429.5%	$4,544	$4,281	6.1%
WTD	1	$20,152	$23,521	-14.3%	-14.3%	497	-15.6%	37.2%	3.9%	1.95	-3.4%	108.93	-2.3%	55.98	1.1%	185	-12.3%	$273	$2,383	$2,282	4.4%	$22,808	$25,808	-11.6%
MTD	1	$45,602	$43,756	4.2%	4.2%	1,244	1.2%	34.4%	0.4%	1.98	6.9%	106.55	2.5%	53.71	-4.1%	428	1.7%	$612	$4,300	$5,385	-20.1%	$50,513	$50,313	0.4%
QTD	1	$96,562	$98,122	-1.6%	-1.6%	2,771	-3.4%	40.9%	1.5%	2.12	1.5%	85.15	0.4%	40.08	-1.1%	1,134	-2.0%	$2,942	$8,342	$8,803	-5.2%	$107,847	$113,457	-4.9%
YTD	1	$96,562	$98,122	-1.6%	-1.6%	2,771	-3.4%	40.9%	1.5%	2.12	1.5%	85.15	0.4%	40.08	-1.1%	1,134	-2.0%	$2,942	$8,342	$8,803	-5.2%	$107,847	$113,457	-4.9%
1220 - SADDLECREEK CENTER																								
03/24/2018	1	$14,865	$13,907	6.9%	6.9%	254	-6.6%	40.9%	-0.6%	2.22	11.1%	142.93	15.1%	64.35	3.6%	104	-7.1%	$40	$1,406	$758	85.5%	$16,310	$15,643	4.3%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$70,257	$68,835	2.1%	2.1%	1,361	0.6%	40.5%	3.0%	1.98	-4.5%	127.51	-1.5%	64.52	3.2%	551	3.6%	$468	$5,706	$6,343	-10.0%	$76,431	$74,778	2.2%
MTD	1	$154,983	$145,881	6.2%	6.2%	3,312	3.8%	35.4%	-0.7%	2.11	2.1%	132.13	3.1%	62.72	0.9%	1,173	3.1%	$4,008	$11,723	$11,004	6.5%	$170,714	$167,259	2.1%
QTD	1	$316,237	$338,796	-6.7%	-6.7%	7,167	-8.7%	40.1%	1.1%	2.26	-1.4%	110.15	1.1%	48.80	2.5%	2,871	-7.7%	$12,507	$19,816	$27,198	-27.1%	$348,560	$389,012	-10.4%
YTD	1	$316,237	$338,796	-6.7%	-6.7%	7,167	-8.7%	40.1%	1.1%	2.26	-1.4%	110.15	1.1%	48.80	2.5%	2,871	-7.7%	$12,507	$19,816	$27,198	-27.1%	$348,560	$389,012	-10.4%
1222 - KNOXVILLE																								
03/24/2018	1	$14,069	$19,099	-26.3%	-26.3%	187	14.0%	46.5%	-31.9%	2.49	-16.4%	161.71	-5.2%	64.83	13.4%	87	-22.3%	$16	$311	$594	-47.6%	$14,396	$15,891	-9.4%
WTD	1	$59,228	$72,758	-18.6%	-18.6%	1,024	14.0%	44.4%	-20.7%	2.20	-11.1%	130.17	-10.0%	59.11	1.2%	455	-9.5%	$698	$6,250	$5,255	18.9%	$66,176	$77,373	-14.5%
MTD	1	$122,429	$140,692	-13.0%	-13.0%	2,285	10.6%	43.8%	-11.4%	2.17	-5.7%	122.43	-11.2%	56.47	-5.8%	1,000	-2.0%	$3,666	$13,111	$10,723	22.3%	$139,206	$156,899	-11.3%
QTD	1	$275,089	$320,551	-14.2%	-14.2%	5,447	5.4%	47.3%	-10.4%	2.35	-5.1%	106.87	-9.1%	45.56	-4.2%	2,574	-5.6%	$12,208	$25,579	$22,918	11.6%	$312,876	$359,295	-12.9%
YTD	1	$275,089	$320,551	-14.2%	-14.2%	5,447	5.4%	47.3%	-10.4%	2.35	-5.1%	106.87	-9.1%	45.56	-4.2%	2,574	-5.6%	$12,208	$25,579	$22,918	11.6%	$312,876	$359,295	-12.9%
1231 - COOL SPRINGS																								
03/24/2018	1	$10,761	$13,451	-20.0%	-20.0%	417	8.6%	24.0%	-3.1%	1.80	-15.3%	107.61	-24.0%	59.78	-10.2%	100	5.3%	-$40	$851	-$98	-967.7%	$11,572	$14,591	-20.7%
WTD	1	$53,010	$61,399	-13.7%	-13.7%	1,656	0.0%	29.2%	0.2%	1.83	-8.6%	109.52	-13.8%	59.76	-5.8%	484	0.2%	$805	$4,988	$2,598	92.0%	$58,802	$66,844	-12.0%
MTD	1	$128,386	$129,300	-0.7%	-0.7%	4,430	4.9%	24.6%	2.2%	1.93	-4.8%	117.89	-7.4%	61.08	-2.7%	1,089	7.2%	$4,075	$10,358	$10,735	-3.5%	$142,819	$148,177	-3.6%
QTD	1	$287,356	$291,198	-1.3%	-1.3%	9,999	-4.3%	27.9%	9.5%	2.09	-3.1%	102.99	-5.9%	49.16	-2.9%	2,790	4.8%	$11,667	$19,107	$21,918	-12.8%	$318,130	$331,219	-4.0%
YTD	1	$287,356	$291,198	-1.3%	-1.3%	9,999	-4.3%	27.9%	9.5%	2.09	-3.1%	102.99	-5.9%	49.16	-2.9%	2,790	4.8%	$11,667	$19,107	$21,918	-12.8%	$318,130	$331,219	-4.0%
1234 - NASHVILLE																								
03/24/2018	1	$10,477	$16,044	-34.7%	-34.7%	184	-4.2%	48.9%	2.1%	1.73	-34.1%	116.42	-33.2%	67.16	1.3%	90	-2.2%	$190	$1,416	$1,555	-8.9%	$12,084	$15,208	-20.5%
WTD	1	$52,050	$69,358	-25.0%	-25.0%	1,023	-9.2%	42.3%	-0.4%	1.87	-16.7%	120.21	-17.0%	64.34	-0.3%	433	-9.6%	$55	$6,088	$7,526	-19.1%	$58,193	$75,262	-22.7%
MTD	1	$122,605	$143,015	-14.3%	-14.3%	2,723	1.1%	36.4%	-2.7%	2.03	-8.1%	123.59	-12.8%	61.00	-5.1%	992	-1.7%	$1,154	$13,025	$12,202	6.7%	$136,784	$163,531	-16.4%
QTD	1	$289,872	$318,098	-8.9%	-8.9%	6,177	-3.7%	42.8%	0.8%	2.37	-0.7%	109.59	-6.1%	46.33	-5.5%	2,645	-2.9%	$9,004	$25,899	$29,609	-12.5%	$324,776	$366,185	-11.3%
YTD	1	$289,872	$318,098	-8.9%	-8.9%	6,177	-3.7%	42.8%	0.8%	2.37	-0.7%	109.59	-6.1%	46.33	-5.5%	2,645	-2.9%	$9,004	$25,899	$29,609	-12.5%	$324,776	$366,185	-11.3%
306 - IN/KY/OH-DIANE MONTGOMERY																								
03/24/2018	11	$61,934	$121,721	-49.1%	-49.1%	1,801	-36.6%	31.4%	-7.9%	1.92	-10.4%	109.62	-12.8%	57.24	-2.7%	565	-41.6%	$2,728	$5,433	$3,106	74.9%	$70,095	$107,785	-35.0%
WTD	11	$402,910	$510,295	-21.0%	-21.0%	12,260	-5.3%	34.4%	-1.4%	1.71	-14.4%	95.57	-15.4%	55.93	-1.2%	4,216	-6.6%	$7,892	$38,323	$27,721	38.2%	$449,125	$547,449	-18.0%
MTD	11	$963,277	$1,112,848	-13.4%	-13.4%	31,186	-3.4%	30.5%	2.7%	1.84	-7.6%	101.14	-12.7%	54.99	-5.5%	9,524	-0.8%	$39,397	$87,454	$72,271	21.0%	$1,090,128	$1,258,462	-13.4%
QTD	11	$2,326,520	$2,551,666	-8.8%	-8.8%	75,614	-2.1%	34.1%	0.2%	2.12	-3.8%	90.15	-7.0%	42.45	-3.3%	25,806	-1.9%	$125,036	$181,219	$155,199	16.8%	$2,632,775	$2,904,168	-9.3%
YTD	11	$2,326,520	$2,551,666	-8.8%	-8.8%	75,614	-2.1%	34.1%	0.2%	2.12	-3.8%	90.15	-7.0%	42.45	-3.3%	25,806	-1.9%	$125,036	$181,219	$155,199	16.8%	$2,632,775	$2,904,168	-9.3%
0033 - ROOKWOOD																								
03/24/2018	1	$5,162	$13,723	-62.4%	-62.4%	142	-51.4%	39.4%	0.1%	1.59	-17.7%	92.18	-22.8%	58.00	-6.2%	56	-51.3%	$164	$1,748	$119	1369.2%	$7,074	$11,840	-40.3%
WTD	1	$53,713	$56,159	-4.4%	-4.4%	1,429	8.7%	40.8%	6.9%	1.69	-10.5%	92.13	-17.6%	54.59	-8.0%	583	16.1%	$853	$6,280	$2,725	130.4%	$60,846	$59,471	2.3%
MTD	1	$131,985	$129,917	1.6%	1.6%	3,678	10.4%	35.0%	5.0%	1.81	-8.1%	102.39	-12.4%	56.62	-4.6%	1,289	15.9%	$5,199	$16,732	$6,845	144.4%	$153,916	$145,557	5.7%
QTD	1	$323,720	$282,676	14.5%	14.5%	8,868	14.7%	40.3%	7.2%	2.09	-1.7%	90.58	-6.9%	43.43	-5.2%	3,574	23.0%	$16,601	$31,699	$13,772	130.2%	$372,020	$319,508	16.4%
YTD	1	$323,720	$282,676	14.5%	14.5%	8,868	14.7%	40.3%	7.2%	2.09	-1.7%	90.58	-6.9%	43.43	-5.2%	3,574	23.0%	$16,601	$31,699	$13,772	130.2%	$372,020	$319,508	16.4%
0059 - KEYSTONE																								
03/24/2018	1	$3,794	$11,125	-65.9%	-65.9%	197	-58.3%	18.3%	-20.9%	1.83	16.9%	105.40	3.3%	57.49	-11.6%	36	-67.0%	$322	$380	$369	3.0%	$4,497	$14,277	-68.5%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$52,174	$62,739	-16.8%	-16.8%	1,925	-16.2%	26.8%	2.4%	1.70	-4.0%	101.11	-3.1%	59.36	0.9%	516	-14.1%	$1,115	$4,858	$2,338	107.7%	$58,147	$68,725	-15.4%
MTD	1	$121,008	$154,313	-21.6%	-21.6%	5,627	-13.1%	21.1%	0.7%	1.81	-3.2%	101.77	-10.4%	56.23	-7.5%	1,189	-12.4%	$7,639	$10,581	$10,263	3.1%	$139,229	$178,999	-22.2%
QTD	1	$317,892	$363,492	-12.5%	-12.5%	14,590	-3.9%	24.0%	-1.9%	2.18	2.3%	90.85	-7.1%	41.70	-9.3%	3,499	-5.8%	$21,612	$24,633	$22,893	7.6%	$364,137	$418,731	-13.0%
YTD	1	$317,892	$363,492	-12.5%	-12.5%	14,590	-3.9%	24.0%	-1.9%	2.18	2.3%	90.85	-7.1%	41.70	-9.3%	3,499	-5.8%	$21,612	$24,633	$22,893	7.6%	$364,137	$418,731	-13.0%
0068 - DAYTON																								
03/24/2018	1	$10,533	$12,396	-15.0%	-15.0%	220	12.8%	34.5%	-26.0%	2.36	-6.0%	138.59	1.7%	58.84	8.2%	76	-16.5%	$4	$100	$913	-89.0%	$10,637	$9,986	6.5%
WTD	1	$35,957	$50,857	-29.3%	-29.3%	965	-8.0%	38.4%	-5.6%	1.70	-20.2%	96.92	-18.6%	56.98	2.0%	371	-13.1%	$28	$4,400	$3,608	22.0%	$40,385	$55,696	-27.5%
MTD	1	$88,702	$94,594	-6.2%	-6.2%	2,311	0.0%	36.6%	2.5%	1.89	-6.5%	104.85	-8.6%	55.51	-2.2%	846	2.5%	$2,391	$10,151	$7,811	30.0%	$101,244	$108,200	-6.4%
QTD	1	$213,834	$226,605	-5.6%	-5.6%	5,567	-3.2%	40.4%	-0.7%	2.20	-2.3%	94.99	-1.8%	43.28	0.5%	2,251	-3.9%	$11,536	$23,931	$17,132	39.7%	$249,301	$262,658	-5.1%
YTD	1	$213,834	$226,605	-5.6%	-5.6%	5,567	-3.2%	40.4%	-0.7%	2.20	-2.3%	94.99	-1.8%	43.28	0.5%	2,251	-3.9%	$11,536	$23,931	$17,132	39.7%	$249,301	$262,658	-5.1%
0102 - LOUISVILLE																								
03/24/2018	1	$11,438	$25,151	-54.5%	-54.5%	189	-33.7%	52.9%	6.2%	2.00	-24.5%	114.38	-35.4%	57.19	-14.5%	100	-29.6%	$347	$646	$610	6.0%	$12,431	$19,277	-35.5%
WTD	1	$60,065	$89,722	-33.1%	-33.1%	1,278	-6.2%	47.5%	-5.6%	1.72	-21.8%	98.95	-24.5%	57.42	-3.4%	607	-11.4%	$1,286	$4,466	$5,249	-14.9%	$65,817	$95,254	-30.9%
MTD	1	$144,639	$194,239	-25.5%	-25.5%	3,184	-3.2%	42.1%	-2.7%	1.89	-14.8%	107.94	-21.0%	56.99	-7.2%	1,340	-5.8%	$6,773	$9,231	$11,873	-22.2%	$160,644	$217,637	-26.2%
QTD	1	$361,568	$431,414	-16.2%	-16.2%	7,299	-7.5%	47.3%	-0.6%	2.26	-6.2%	104.71	-8.9%	46.33	-2.9%	3,453	-8.0%	$21,195	$19,701	$26,278	-25.0%	$402,464	$486,462	-17.3%
YTD	1	$361,568	$431,414	-16.2%	-16.2%	7,299	-7.5%	47.3%	-0.6%	2.26	-6.2%	104.71	-8.9%	46.33	-2.9%	3,453	-8.0%	$21,195	$19,701	$26,278	-25.0%	$402,464	$486,462	-17.3%
0254 - EVANSVILLE																								
03/24/2018	1	$8,280	$9,197	-10.0%	-10.0%	211	9.3%	25.6%	-35.0%	2.69	31.7%	153.33	26.7%	57.10	-3.8%	54	-28.9%	$133	$320	$281	13.8%	$8,732	$8,570	1.9%
WTD	1	$36,014	$44,201	-18.5%	-18.5%	1,297	27.4%	27.0%	-28.3%	1.89	-10.7%	102.90	-10.8%	54.57	-0.1%	350	-8.6%	$596	$3,046	$4,120	-26.1%	$39,656	$48,708	-18.6%
MTD	1	$79,964	$85,320	-6.3%	-6.3%	2,642	4.5%	26.8%	-9.3%	2.04	-0.2%	112.94	-1.1%	55.30	-0.9%	708	-5.2%	$2,064	$7,311	$8,046	-9.1%	$89,340	$98,756	-9.5%
QTD	1	$165,831	$186,367	-11.0%	-11.0%	6,790	1.0%	26.7%	-4.8%	2.16	-7.5%	91.57	-7.5%	42.46	0.0%	1,811	-3.8%	$5,816	$14,621	$14,047	4.1%	$186,268	$214,602	-13.2%
YTD	1	$165,831	$186,367	-11.0%	-11.0%	6,790	1.0%	26.7%	-4.8%	2.16	-7.5%	91.57	-7.5%	42.46	0.0%	1,811	-3.8%	$5,816	$14,621	$14,047	4.1%	$186,268	$214,602	-13.2%
0302 - WEST LAFAYETTE																								
03/24/2018	1	$1,783	$6,081	-70.7%	-70.7%	44	-60.4%	45.5%	-9.9%	1.45	-27.5%	89.17	-17.9%	61.50	13.3%	20	-64.3%	$156	$64	-$216	-129.4%	$2,003	$4,686	-57.3%
WTD	1	$15,909	$21,908	-27.4%	-27.4%	480	-2.0%	41.5%	-6.4%	1.61	-18.1%	79.95	-20.8%	49.72	-3.3%	199	-8.3%	$537	$928	$1,388	-33.1%	$17,374	$24,038	-27.7%
MTD	1	$41,732	$44,863	-7.0%	-7.0%	1,234	9.0%	36.6%	-0.6%	1.74	-12.2%	92.33	-14.2%	53.09	-2.2%	452	8.4%	$1,457	$2,872	$4,806	-40.3%	$46,061	$51,635	-10.8%
QTD	1	$90,154	$100,865	-10.6%	-10.6%	2,801	0.0%	40.6%	-6.1%	2.01	-6.8%	79.36	-4.8%	39.44	2.2%	1,136	-6.1%	$4,285	$4,469	$8,928	-49.9%	$98,907	$116,150	-14.8%
YTD	1	$90,154	$100,865	-10.6%	-10.6%	2,801	0.0%	40.6%	-6.1%	2.01	-6.8%	79.36	-4.8%	39.44	2.2%	1,136	-6.1%	$4,285	$4,469	$8,928	-49.9%	$98,907	$116,150	-14.8%
0309 - BEAVERCREEK																								
03/24/2018	1	$5,314	$6,124	-13.2%	-13.2%	196	-16.2%	27.6%	28.9%	1.65	-26.4%	98.40	-19.7%	59.70	9.2%	54	8.0%	$103	-$160	$144	-211.4%	$5,257	$5,114	2.8%
WTD	1	$19,477	$24,018	-18.9%	-18.9%	816	-11.0%	25.2%	5.7%	1.72	-15.9%	94.55	-13.8%	54.87	2.6%	206	-5.9%	$418	$1,378	$542	154.1%	$21,273	$25,622	-17.0%
MTD	1	$43,320	$49,741	-12.9%	-12.9%	2,112	2.2%	22.4%	-6.3%	1.72	-5.9%	91.39	-9.1%	53.09	-3.3%	474	-4.2%	$1,779	$1,808	$2,649	-31.7%	$46,907	$55,593	-15.6%
QTD	1	$101,882	$117,524	-13.3%	-13.3%	4,939	-7.1%	27.7%	-1.6%	2.00	-0.7%	74.37	-5.2%	37.26	-4.5%	1,370	-8.5%	$5,338	$5,331	$7,506	-29.0%	$112,551	$134,226	-16.1%
YTD	1	$101,882	$117,524	-13.3%	-13.3%	4,939	-7.1%	27.7%	-1.6%	2.00	-0.7%	74.37	-5.2%	37.26	-4.5%	1,370	-8.5%	$5,338	$5,331	$7,506	-29.0%	$112,551	$134,226	-16.1%
0609 - PADDOCK SHOPS																								
03/24/2018	1	$3,904	$9,526	-59.0%	-59.0%	111	-55.4%	36.9%	4.5%	1.85	-12.3%	95.22	-12.0%	51.37	0.3%	41	-53.4%	$172	$214	$350	-38.8%	$4,290	$7,868	-45.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$28,063	$36,629	-23.4%	-23.4%	908	-21.4%	35.6%	16.1%	1.67	-10.6%	86.88	-16.0%	52.06	-6.0%	323	-8.8%	$588	$1,690	$2,447	-30.9%	$30,341	$38,093	-20.3%
MTD	1	$69,344	$86,079	-19.4%	-19.4%	2,476	-9.3%	30.7%	7.2%	1.76	-8.4%	91.36	-17.1%	52.02	-9.5%	759	-2.8%	$2,169	$4,186	$5,074	-17.5%	$75,699	$94,738	-20.1%
QTD	1	$167,552	$196,497	-14.7%	-14.7%	5,661	-11.4%	34.6%	1.3%	1.99	-4.7%	85.53	-4.9%	42.94	-0.2%	1,959	-10.3%	$6,187	$11,011	$10,488	5.0%	$184,751	$217,102	-14.9%
YTD	1	$167,552	$196,497	-14.7%	-14.7%	5,661	-11.4%	34.6%	1.3%	1.99	-4.7%	85.53	-4.9%	42.94	-0.2%	1,959	-10.3%	$6,187	$11,011	$10,488	5.0%	$184,751	$217,102	-14.9%
1087 - DEERFIELD TOWNE CTR																								
03/24/2018	1	$2,675	$7,062	-62.1%	-62.1%	99	-46.2%	32.3%	-16.2%	1.56	-16.0%	83.59	-16.0%	53.50	0.0%	32	-54.9%	$90	$603	$76	696.0%	$3,368	$6,883	-51.1%
WTD	1	$26,134	$35,341	-26.1%	-26.1%	876	-6.3%	38.2%	2.5%	1.53	-20.5%	78.01	-23.0%	51.04	-3.1%	335	-4.0%	$68	$3,438	$1,697	102.6%	$29,640	$36,647	-19.1%
MTD	1	$73,791	$72,399	1.9%	1.9%	2,165	-5.5%	36.4%	14.8%	1.84	-1.4%	93.52	-6.1%	50.89	-4.8%	789	8.5%	$2,013	$7,647	$2,859	167.5%	$83,450	$78,968	5.7%
QTD	1	$164,963	$162,808	1.3%	1.3%	4,932	-7.6%	40.0%	11.1%	2.01	-1.6%	83.57	-1.2%	41.56	0.4%	1,974	2.6%	$5,703	$13,407	$10,597	26.5%	$184,073	$186,539	-1.3%
YTD	1	$164,963	$162,808	1.3%	1.3%	4,932	-7.6%	40.0%	11.1%	2.01	-1.6%	83.57	-1.2%	41.56	0.4%	1,974	2.6%	$5,703	$13,407	$10,597	26.5%	$184,073	$186,539	-1.3%
1215 - LEXINGTON																								
03/24/2018	1	$5,727	$14,859	-61.5%	-61.5%	309	-22.9%	19.1%	-28.4%	1.61	-33.0%	97.07	-30.1%	60.28	4.3%	59	-44.9%	$1,061	$1,151	$361	219.2%	$7,939	$13,497	-41.2%
WTD	1	$56,751	$64,258	-11.7%	-11.7%	1,692	1.0%	29.7%	-8.4%	1.85	-7.9%	113.05	-4.5%	60.96	3.7%	502	-7.6%	$2,172	$5,678	$2,706	109.8%	$64,601	$68,276	-5.4%
MTD	1	$125,951	$149,238	-15.6%	-15.6%	4,372	-2.1%	26.3%	-4.5%	1.90	-6.3%	109.71	-9.7%	57.70	-3.7%	1,148	-6.5%	$6,364	$11,906	$9,498	25.4%	$144,221	$167,964	-14.1%
QTD	1	$309,184	$359,234	-13.9%	-13.9%	10,364	1.7%	31.3%	-5.8%	2.19	-6.1%	95.34	-10.1%	43.47	-4.3%	3,243	-4.2%	$18,724	$22,544	$19,381	16.3%	$350,452	$401,627	-12.7%
YTD	1	$309,184	$359,234	-13.9%	-13.9%	10,364	1.7%	31.3%	-5.8%	2.19	-6.1%	95.34	-10.1%	43.47	-4.3%	3,243	-4.2%	$18,724	$22,544	$19,381	16.3%	$350,452	$401,627	-12.7%
1250 - LIBERTY CENTER																								
03/24/2018	1	$3,326	$6,477	-48.7%	-48.7%	83	-63.3%	44.6%	59.9%	1.73	-7.7%	89.88	-12.6%	51.96	-5.3%	37	-41.3%	$176	$367	$101	264.0%	$3,869	$5,786	-33.1%
WTD	1	$18,652	$24,462	-23.7%	-23.7%	594	-19.4%	37.7%	18.3%	1.55	-22.5%	83.27	-20.0%	53.75	3.3%	224	-4.7%	$231	$2,161	$900	140.1%	$21,044	$26,920	-21.8%
MTD	1	$42,840	$52,146	-17.8%	-17.8%	1,385	-16.4%	38.3%	29.6%	1.67	-14.4%	80.83	-24.2%	48.46	-11.4%	530	8.4%	$1,548	$5,029	$2,548	97.4%	$49,417	$60,416	-18.2%
QTD	1	$109,940	$124,184	-11.5%	-11.5%	3,803	-3.3%	40.4%	4.9%	2.00	-8.7%	71.58	-12.7%	35.71	-4.4%	1,536	1.4%	$8,038	$9,873	$4,177	136.4%	$127,851	$146,563	-12.8%
YTD	1	$109,940	$124,184	-11.5%	-11.5%	3,803	-3.3%	40.4%	4.9%	2.00	-8.7%	71.58	-12.7%	35.71	-4.4%	1,536	1.4%	$8,038	$9,873	$4,177	136.4%	$127,851	$146,563	-12.8%
307 - CHICAGO-BETH MUSZYNSKI																								
03/24/2018	11	$64,571	$84,884	-23.9%	-23.9%	2,084	24.3%	34.1%	-14.7%	1.74	-19.1%	90.82	-28.3%	52.07	-11.4%	711	6.1%	$1,732	$5,981	$4,281	39.7%	$72,284	$97,384	-25.8%
WTD	11	$387,173	$430,331	-10.0%	-10.0%	11,800	13.5%	35.3%	-7.9%	1.68	-10.8%	92.98	-13.9%	55.29	-3.5%	4,164	4.5%	$6,624	$36,817	$27,797	32.4%	$430,614	$472,012	-8.8%
MTD	11	$902,245	$925,897	-2.6%	-2.6%	28,308	10.5%	32.4%	-1.6%	1.83	-4.0%	98.40	-10.4%	53.82	-6.6%	9,169	8.7%	$38,586	$78,488	$61,400	27.8%	$1,019,319	$1,072,481	-5.0%
QTD	11	$1,935,131	$2,260,530	-14.4%	-14.4%	62,369	-5.9%	36.0%	-4.0%	2.04	-2.6%	86.11	-5.3%	42.13	-2.8%	22,472	-9.6%	$113,392	$143,990	$142,662	0.9%	$2,192,513	$2,602,574	-15.8%
YTD	11	$1,935,131	$2,260,530	-14.4%	-14.4%	62,369	-5.9%	36.0%	-4.0%	2.04	-2.6%	86.11	-5.3%	42.13	-2.8%	22,472	-9.6%	$113,392	$143,990	$142,662	0.9%	$2,192,513	$2,602,574	-15.8%
0045 - DEER PARK																								
03/24/2018	1	$11,711	$10,958	6.9%	6.9%	366	51.2%	25.4%	-39.1%	2.06	15.8%	125.93	16.1%	61.00	0.2%	93	-7.9%	$142	$150	$205	-26.5%	$12,004	$13,679	-12.2%
WTD	1	$51,136	$59,082	-13.4%	-13.4%	2,093	41.5%	25.7%	-33.3%	1.71	-2.9%	95.05	-8.3%	55.46	-5.6%	538	-5.6%	$2,671	$3,903	$3,689	5.8%	$57,711	$64,452	-10.5%
MTD	1	$119,887	$133,050	-9.9%	-9.9%	4,657	29.2%	26.2%	-21.2%	1.80	-3.5%	98.35	-11.5%	54.57	-8.3%	1,219	1.8%	$7,917	$9,608	$7,122	34.9%	$137,412	$153,461	-10.5%
QTD	1	$259,878	$316,859	-18.0%	-18.0%	10,089	18.2%	29.4%	-25.3%	1.99	-2.9%	87.56	-7.1%	43.89	-4.3%	2,968	-11.7%	$21,552	$17,775	$17,017	4.5%	$299,205	$361,730	-17.3%
YTD	1	$259,878	$316,859	-18.0%	-18.0%	10,089	18.2%	29.4%	-25.3%	1.99	-2.9%	87.56	-7.1%	43.89	-4.3%	2,968	-11.7%	$21,552	$17,775	$17,017	4.5%	$299,205	$361,730	-17.3%
0047 - LAKE FOREST																								
03/24/2018	1	$3,119	$4,299	-27.5%	-27.5%	84	12.0%	38.1%	-22.8%	1.88	8.4%	97.46	-16.1%	51.98	-22.6%	32	-13.5%	$204	$216	-$199	-208.4%	$3,538	$6,393	-44.7%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$24,321	$28,137	-13.6%	-13.6%	584	3.0%	35.4%	-5.2%	2.04	-2.2%	117.49	-11.5%	57.50	-9.5%	207	-2.4%	-$17	$1,718	$691	148.5%	$26,021	$30,923	-15.9%
MTD	1	$56,060	$55,951	0.2%	0.2%	1,500	3.3%	31.9%	-0.1%	2.07	1.6%	117.03	-2.9%	56.57	-4.5%	479	3.2%	$1,654	$5,217	$2,746	90.0%	$62,930	$64,626	-2.6%
QTD	1	$117,145	$136,030	-13.9%	-13.9%	3,366	-7.8%	36.9%	-6.8%	2.13	-1.2%	94.32	0.2%	44.32	1.4%	1,242	-14.0%	$6,652	$10,952	$6,602	65.9%	$134,748	$155,523	-13.4%
YTD	1	$117,145	$136,030	-13.9%	-13.9%	3,366	-7.8%	36.9%	-6.8%	2.13	-1.2%	94.32	0.2%	44.32	1.4%	1,242	-14.0%	$6,652	$10,952	$6,602	65.9%	$134,748	$155,523	-13.4%
0088 - OAKBROOK																								
03/24/2018	1	$11,809	$12,710	-7.1%	-7.1%	265	26.8%	42.3%	-8.9%	1.71	-23.0%	105.44	-19.5%	61.50	4.5%	112	15.5%	$688	$1,434	$2,233	-35.8%	$13,931	$19,078	-27.0%
WTD	1	$67,915	$75,915	-10.5%	-10.5%	1,467	-2.3%	44.9%	6.9%	1.64	-15.1%	103.21	-14.3%	62.77	0.9%	658	4.4%	$238	$6,901	$4,258	62.0%	$75,053	$86,108	-12.8%
MTD	1	$172,935	$188,159	-8.1%	-8.1%	3,804	5.0%	41.0%	2.1%	1.91	-8.0%	110.78	-14.3%	58.11	-6.8%	1,561	7.2%	$9,497	$18,340	$10,609	72.9%	$200,772	$226,153	-11.2%
QTD	1	$377,047	$435,237	-13.4%	-13.4%	8,186	-21.6%	48.2%	21.8%	2.16	-0.2%	95.48	-9.3%	44.28	-9.1%	3,949	-4.5%	$24,252	$27,583	$21,728	26.9%	$428,882	$503,495	-14.8%
YTD	1	$377,047	$435,237	-13.4%	-13.4%	8,186	-21.6%	48.2%	21.8%	2.16	-0.2%	95.48	-9.3%	44.28	-9.1%	3,949	-4.5%	$24,252	$27,583	$21,728	26.9%	$428,882	$503,495	-14.8%
0098 - NAPERVILLE																								
03/24/2018	1	$3,473	$5,822	-40.4%	-40.4%	148	-29.2%	22.3%	-13.7%	1.97	-5.0%	105.24	-2.4%	53.43	2.8%	33	-38.9%	$277	$441	$347	27.1%	$4,191	$6,229	-32.7%
WTD	1	$22,561	$27,302	-17.4%	-17.4%	974	-2.6%	28.5%	-0.6%	1.59	-11.6%	81.15	-14.7%	51.16	-3.5%	278	-3.1%	$642	$1,154	$2,548	-54.7%	$24,357	$29,457	-17.3%
MTD	1	$49,521	$56,876	-12.9%	-12.9%	2,401	-2.6%	24.7%	4.0%	1.65	-6.4%	83.65	-14.1%	50.84	-8.3%	592	1.4%	$1,986	$3,587	$5,222	-31.3%	$55,094	$64,712	-14.9%
QTD	1	$108,787	$142,502	-23.7%	-23.7%	5,405	-13.1%	27.1%	-2.0%	1.86	-6.6%	74.36	-10.4%	39.91	-4.0%	1,463	-14.8%	$6,729	$7,573	$11,596	-34.7%	$123,090	$166,254	-26.0%
YTD	1	$108,787	$142,502	-23.7%	-23.7%	5,405	-13.1%	27.1%	-2.0%	1.86	-6.6%	74.36	-10.4%	39.91	-4.0%	1,463	-14.8%	$6,729	$7,573	$11,596	-34.7%	$123,090	$166,254	-26.0%
0264 - WHEATON																								
03/24/2018	1	$3,340	$5,131	-34.9%	-34.9%	134	35.4%	38.1%	-21.5%	1.45	-28.2%	65.49	-38.7%	45.13	-14.7%	51	6.3%	$21	$356	$197	81.0%	$3,717	$4,821	-22.9%
WTD	1	$26,999	$25,571	5.6%	5.6%	872	25.5%	37.2%	-5.4%	1.63	-6.5%	83.33	-11.0%	51.13	-4.8%	324	18.7%	$596	$1,664	$435	282.9%	$29,259	$27,822	5.2%
MTD	1	$56,035	$56,769	-1.3%	-1.3%	1,764	1.4%	37.1%	7.3%	1.69	-5.0%	85.55	-9.3%	50.62	-4.5%	655	8.8%	$1,181	$3,206	$2,702	18.6%	$60,422	$65,281	-7.4%
QTD	1	$123,618	$146,667	-15.7%	-15.7%	4,295	-3.8%	37.0%	-4.8%	1.95	-5.9%	77.70	-8.0%	39.94	-2.3%	1,591	-8.4%	$4,150	$7,030	$9,149	-23.2%	$134,798	$167,155	-19.4%
YTD	1	$123,618	$146,667	-15.7%	-15.7%	4,295	-3.8%	37.0%	-4.8%	1.95	-5.9%	77.70	-8.0%	39.94	-2.3%	1,591	-8.4%	$4,150	$7,030	$9,149	-23.2%	$134,798	$167,155	-19.4%
0339 - SKOKIE																								
03/24/2018	1	$7,416	$12,519	-40.8%	-40.8%	473	47.4%	22.6%	-6.9%	1.65	-28.3%	69.31	-56.8%	41.90	-39.8%	107	37.2%	$480	$443	$604	-26.7%	$8,340	$13,350	-37.5%
WTD	1	$45,822	$55,614	-17.6%	-17.6%	2,063	12.6%	24.8%	-12.7%	1.55	-16.2%	89.50	-16.2%	57.71	0.0%	512	-1.7%	$1,600	$5,425	$3,098	75.1%	$52,847	$60,101	-12.1%
MTD	1	$103,797	$117,371	-11.6%	-11.6%	5,256	15.4%	22.2%	-9.3%	1.62	-9.5%	88.79	-15.5%	54.95	-6.6%	1,169	4.7%	$5,221	$8,108	$8,928	-9.2%	$117,126	$133,472	-12.2%
QTD	1	$237,462	$297,900	-20.3%	-20.3%	11,419	-3.3%	26.8%	-6.5%	1.89	-5.4%	77.48	-11.8%	41.02	-6.8%	3,065	-9.6%	$13,588	$17,201	$22,856	-24.7%	$268,251	$339,822	-21.1%
YTD	1	$237,462	$297,900	-20.3%	-20.3%	11,419	-3.3%	26.8%	-6.5%	1.89	-5.4%	77.48	-11.8%	41.02	-6.8%	3,065	-9.6%	$13,588	$17,201	$22,856	-24.7%	$268,251	$339,822	-21.1%
0346 - SOUTH BEND																								
03/24/2018	1	$6,389	$10,856	-41.2%	-41.2%	156	-10.3%	49.4%	8.7%	1.58	-36.8%	82.97	-39.6%	52.37	-4.5%	77	-2.5%	-$97	$487	$312	56.3%	$6,779	$8,705	-22.1%
WTD	1	$40,795	$44,837	-9.0%	-9.0%	828	-0.4%	48.3%	2.4%	1.77	-14.1%	101.99	-10.8%	57.78	3.7%	400	2.0%	$432	$3,751	$4,242	-11.6%	$44,978	$48,700	-7.6%
MTD	1	$86,832	$80,137	8.4%	8.4%	1,896	8.2%	42.7%	5.2%	1.92	-4.1%	107.20	-4.8%	55.95	-0.7%	810	13.8%	$2,443	$9,370	$6,542	43.2%	$98,645	$90,948	8.5%
QTD	1	$179,696	$189,855	-5.4%	-5.4%	4,143	-4.1%	44.0%	-3.9%	2.27	-1.0%	98.68	2.7%	43.53	3.7%	1,821	-7.8%	$8,227	$17,764	$14,845	19.7%	$205,687	$217,937	-5.6%
YTD	1	$179,696	$189,855	-5.4%	-5.4%	4,143	-4.1%	44.0%	-3.9%	2.27	-1.0%	98.68	2.7%	43.53	3.7%	1,821	-7.8%	$8,227	$17,764	$14,845	19.7%	$205,687	$217,937	-5.6%
0633 - LINCOLNSHIRE																								
03/24/2018	1	$2,472	$7,182	-65.6%	-65.6%	122	45.2%	38.5%	-26.5%	1.43	-48.2%	52.59	-67.8%	36.89	-37.9%	47	6.8%	-$144	$886	$79	1021.7%	$3,213	$5,739	-44.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$27,083	$29,355	-7.7%	-7.7%	762	11.7%	42.7%	3.9%	1.65	-14.5%	83.33	-20.5%	50.43	-7.1%	325	16.1%	-$98	$4,031	$2,099	92.0%	$31,015	$30,689	1.1%
MTD	1	$60,739	$54,919	10.6%	10.6%	1,759	4.8%	38.1%	10.8%	1.85	1.7%	90.65	-4.8%	49.02	-6.4%	670	16.1%	$1,276	$7,007	$5,148	36.1%	$69,021	$60,218	14.6%
QTD	1	$135,223	$147,099	-8.1%	-8.1%	3,912	-7.8%	42.3%	-0.7%	2.07	-0.9%	81.80	0.5%	39.52	1.4%	1,653	-8.5%	$5,427	$11,698	$8,845	32.3%	$152,348	$161,970	-5.9%
YTD	1	$135,223	$147,099	-8.1%	-8.1%	3,912	-7.8%	42.3%	-0.7%	2.07	-0.9%	81.80	0.5%	39.52	1.4%	1,653	-8.5%	$5,427	$11,698	$8,845	32.3%	$152,348	$161,970	-5.9%
1107 - ORLAND PARK																								
03/24/2018	1	$4,939	$6,315	-21.8%	-21.8%	142	65.1%	50.0%	-31.7%	1.48	-18.3%	69.56	-30.6%	47.04	-15.1%	71	12.7%	$26	$699	$466	49.9%	$5,664	$9,204	-38.5%
WTD	1	$34,186	$36,870	-7.3%	-7.3%	998	54.0%	41.9%	-25.8%	1.65	-9.0%	81.79	-18.8%	49.55	-10.8%	418	14.2%	$457	$2,984	$2,553	16.9%	$37,628	$41,912	-10.2%
MTD	1	$83,245	$74,576	11.6%	11.6%	2,280	20.8%	38.2%	2.6%	1.88	1.4%	95.57	-9.9%	50.91	-11.2%	871	23.9%	$2,875	$6,286	$4,482	40.3%	$92,406	$89,073	3.7%
QTD	1	$171,270	$183,016	-6.4%	-6.4%	4,743	-2.8%	41.0%	0.0%	2.07	-0.8%	87.97	-3.8%	42.52	-3.0%	1,947	-2.7%	$7,681	$11,939	$9,500	25.7%	$190,891	$217,026	-12.0%
YTD	1	$171,270	$183,016	-6.4%	-6.4%	4,743	-2.8%	41.0%	0.0%	2.07	-0.8%	87.97	-3.8%	42.52	-3.0%	1,947	-2.7%	$7,681	$11,939	$9,500	25.7%	$190,891	$217,026	-12.0%
1242 - GENEVA COMMONS																								
03/24/2018	1	$4,595	$5,073	-9.4%	-9.4%	59	34.1%	81.4%	-5.8%	2.00	-17.4%	95.73	-28.3%	47.87	-13.2%	48	26.3%	$142	$226	-$149	-251.6%	$4,964	$5,329	-6.9%
WTD	1	$22,361	$27,034	-17.3%	-17.3%	421	-1.6%	57.2%	-2.8%	1.83	-10.5%	92.79	-13.5%	50.71	-3.4%	241	-4.4%	-$16	$3,531	$2,215	59.4%	$25,877	$29,329	-11.8%
MTD	1	$55,930	$56,952	-1.8%	-1.8%	954	-2.4%	54.9%	2.0%	1.98	-1.1%	106.74	-1.4%	53.83	-0.3%	524	-0.4%	$2,372	$4,826	$3,892	24.0%	$63,128	$65,171	-3.1%
QTD	1	$117,472	$129,501	-9.3%	-9.3%	2,214	-23.3%	60.8%	11.5%	2.07	-1.8%	87.21	6.1%	42.20	8.0%	1,347	-14.5%	$8,010	$9,410	$8,647	8.8%	$134,893	$150,709	-10.5%
YTD	1	$117,472	$129,501	-9.3%	-9.3%	2,214	-23.3%	60.8%	11.5%	2.07	-1.8%	87.21	6.1%	42.20	8.0%	1,347	-14.5%	$8,010	$9,410	$8,647	8.8%	$134,893	$150,709	-10.5%
1245 - ARBORETUM OF S BARRINGTON																								
03/24/2018	1	$5,309	$4,019	32.1%	32.1%	135	1.5%	29.6%	27.1%	2.25	-1.8%	132.72	2.4%	58.99	4.2%	40	29.0%	-$8	$643	$187	243.4%	$5,943	$4,857	22.4%
WTD	1	$23,994	$20,613	16.4%	16.4%	738	1.2%	35.6%	29.3%	1.67	-7.3%	91.23	-11.0%	54.78	-4.1%	263	30.8%	$118	$1,756	$1,969	-10.8%	$25,868	$22,521	14.9%
MTD	1	$57,263	$51,137	12.0%	12.0%	2,037	7.9%	30.4%	15.4%	1.88	-1.1%	92.51	-10.1%	49.11	-9.1%	619	24.5%	$2,164	$2,935	$4,006	-26.8%	$62,362	$59,368	5.0%
QTD	1	$107,534	$135,863	-20.9%	-20.9%	4,597	-4.1%	31.0%	-12.7%	2.02	-4.8%	75.41	-5.4%	37.33	-0.7%	1,426	-16.3%	$7,122	$5,065	$11,877	-57.3%	$119,722	$160,953	-25.6%
YTD	1	$107,534	$135,863	-20.9%	-20.9%	4,597	-4.1%	31.0%	-12.7%	2.02	-4.8%	75.41	-5.4%	37.33	-0.7%	1,426	-16.3%	$7,122	$5,065	$11,877	-57.3%	$119,722	$160,953	-25.6%
308 - MN/ND/NE/WI-CHERYL SNYDER																								
03/24/2018	11	$71,079	$94,830	-25.0%	-25.0%	2,525	1.4%	29.0%	-12.2%	1.76	-13.2%	96.97	-15.8%	54.97	-3.0%	733	-10.9%	$1,695	$3,908	$3,535	10.6%	$76,682	$92,990	-17.5%
WTD	11	$364,853	$419,108	-12.9%	-12.9%	12,825	10.8%	31.0%	-4.8%	1.70	-15.0%	91.76	-17.5%	53.87	-2.9%	3,976	5.5%	$6,964	$29,574	$27,458	7.7%	$401,391	$445,921	-10.0%
MTD	11	$873,437	$938,730	-7.0%	-7.0%	30,934	8.9%	28.1%	-4.3%	1.89	-5.1%	100.41	-10.7%	53.02	-5.9%	8,699	4.2%	$28,908	$62,564	$55,721	12.3%	$964,908	$1,055,364	-8.6%
QTD	11	$1,930,054	$2,174,842	-11.3%	-11.3%	78,268	6.9%	28.5%	-12.7%	2.11	-1.7%	86.48	-4.9%	40.93	-3.3%	22,317	-6.7%	$102,872	$120,240	$113,315	6.1%	$2,153,165	$2,447,095	-12.0%
YTD	11	$1,930,054	$2,174,842	-11.3%	-11.3%	78,268	6.9%	28.5%	-12.7%	2.11	-1.7%	86.48	-4.9%	40.93	-3.3%	22,317	-6.7%	$102,872	$120,240	$113,315	6.1%	$2,153,165	$2,447,095	-12.0%
0101 - WAYZATA																								
03/24/2018	1	$5,045	$7,243	-30.3%	-30.3%	91	-25.4%	70.3%	24.4%	1.73	-18.6%	78.83	-24.9%	45.45	-7.7%	64	-7.2%	-$68	$427	$270	57.9%	$5,405	$6,064	-10.9%
WTD	1	$27,337	$27,562	-0.8%	-0.8%	541	-4.9%	55.6%	13.1%	1.77	-2.2%	90.82	-7.7%	51.29	-5.7%	301	7.5%	$1,058	$2,101	$1,842	14.1%	$30,495	$29,644	2.9%
MTD	1	$71,351	$72,509	-1.6%	-1.6%	1,410	-4.1%	50.1%	12.9%	1.96	-3.6%	101.06	-9.1%	51.63	-5.7%	706	8.3%	$3,976	$4,073	$3,155	29.1%	$79,400	$83,019	-4.4%
QTD	1	$156,765	$171,949	-8.8%	-8.8%	3,333	-26.5%	54.5%	25.3%	2.18	0.8%	86.28	-1.0%	39.64	-1.8%	1,817	-8.0%	$12,659	$7,683	$5,598	37.2%	$177,106	$195,212	-9.3%
YTD	1	$156,765	$171,949	-8.8%	-8.8%	3,333	-26.5%	54.5%	25.3%	2.18	0.8%	86.28	-1.0%	39.64	-1.8%	1,817	-8.0%	$12,659	$7,683	$5,598	37.2%	$177,106	$195,212	-9.3%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0146 - OMAHA																								
03/24/2018	1	$6,204	$12,893	-51.9%	-51.9%	177	-4.3%	35.0%	-34.5%	1.85	-21.9%	100.07	-23.2%	53.95	-1.7%	62	-37.4%	$397	$473	$258	83.5%	$7,075	$11,477	-38.4%
WTD	1	$40,169	$50,040	-19.7%	-19.7%	1,095	2.1%	39.6%	-5.3%	1.69	-19.6%	92.55	-17.0%	54.73	3.2%	434	-3.3%	$1,248	$4,100	$4,537	-9.6%	$45,517	$53,935	-15.6%
MTD	1	$94,146	$109,045	-13.7%	-13.7%	2,334	-7.3%	36.3%	-1.8%	1.97	-6.1%	111.02	-5.1%	56.27	1.0%	848	-9.0%	$4,631	$7,916	$8,166	-3.1%	$106,693	$124,087	-14.0%
QTD	1	$190,810	$239,860	-20.4%	-20.4%	4,952	-19.7%	39.1%	1.0%	2.18	-3.0%	98.51	-2.0%	45.22	1.0%	1,937	-18.9%	$11,285	$17,341	$15,976	8.5%	$219,436	$273,443	-19.8%
YTD	1	$190,810	$239,860	-20.4%	-20.4%	4,952	-19.7%	39.1%	1.0%	2.18	-3.0%	98.51	-2.0%	45.22	1.0%	1,937	-18.9%	$11,285	$17,341	$15,976	8.5%	$219,436	$273,443	-19.8%
0163 - ST. PAUL																								
03/24/2018	1	$5,468	$6,478	-15.6%	-15.6%	126	32.6%	47.6%	-7.7%	1.75	-21.3%	91.13	-31.1%	52.07	-12.4%	60	22.4%	$278	$747	$14	5139.5%	$6,492	$5,130	26.5%
WTD	1	$22,234	$22,747	-2.3%	-2.3%	616	28.6%	43.7%	-0.4%	1.68	-15.2%	82.65	-23.7%	49.08	-10.0%	269	28.1%	$875	$2,700	$785	244.1%	$25,810	$24,168	6.8%
MTD	1	$50,010	$49,322	1.4%	1.4%	1,448	16.9%	37.9%	-5.3%	1.82	-1.6%	91.09	-8.4%	50.01	-6.9%	549	10.7%	$2,041	$4,642	$2,795	66.0%	$56,693	$55,207	2.7%
QTD	1	$108,348	$120,763	-10.3%	-10.3%	3,081	-3.7%	45.4%	-4.3%	2.07	-0.3%	77.50	-2.6%	37.49	-2.3%	1,398	-7.8%	$5,345	$7,853	$7,494	4.8%	$121,546	$138,093	-12.0%
YTD	1	$108,348	$120,763	-10.3%	-10.3%	3,081	-3.7%	45.4%	-4.3%	2.07	-0.3%	77.50	-2.6%	37.49	-2.3%	1,398	-7.8%	$5,345	$7,853	$7,494	4.8%	$121,546	$138,093	-12.0%
0167 - ROCHESTER																								
03/24/2018	1	$3,564	$3,944	-9.6%	-9.6%	125	8.7%	32.0%	-3.2%	1.68	-21.4%	89.11	-14.1%	53.20	9.3%	40	5.3%	$141	$463	$238	94.4%	$4,168	$4,001	4.2%
WTD	1	$28,361	$27,562	2.9%	2.9%	1,101	-5.5%	27.7%	22.7%	1.79	-11.0%	92.99	-11.3%	51.94	-0.3%	305	16.0%	$542	$2,320	$2,023	14.7%	$31,223	$29,059	7.4%
MTD	1	$71,991	$71,652	0.5%	0.5%	3,103	0.6%	23.3%	15.2%	1.99	-2.5%	99.71	-13.3%	50.06	-11.1%	722	15.9%	$2,163	$6,365	$3,971	60.3%	$80,518	$80,371	0.2%
QTD	1	$163,963	$170,865	-4.0%	-4.0%	7,367	-2.1%	26.9%	4.2%	2.25	0.9%	82.73	-5.9%	36.80	-6.8%	1,982	2.0%	$7,773	$10,060	$7,065	42.4%	$181,796	$188,212	-3.4%
YTD	1	$163,963	$170,865	-4.0%	-4.0%	7,367	-2.1%	26.9%	4.2%	2.25	0.9%	82.73	-5.9%	36.80	-6.8%	1,982	2.0%	$7,773	$10,060	$7,065	42.4%	$181,796	$188,212	-3.4%
0242 - APPLETON																								
03/24/2018	1	$6,532	$5,837	11.9%	11.9%	277	32.5%	22.4%	-11.7%	2.03	1.6%	105.36	-4.3%	51.84	-5.9%	62	17.0%	$96	$267	$710	-62.4%	$6,895	$6,522	5.7%
WTD	1	$35,823	$33,861	5.8%	5.8%	1,401	30.2%	24.3%	-12.7%	1.92	-11.2%	105.05	-6.9%	54.69	4.8%	341	13.7%	$586	$2,702	$4,063	-33.5%	$39,111	$37,025	5.6%
MTD	1	$74,739	$70,236	6.4%	6.4%	2,729	3.1%	24.9%	2.9%	2.04	0.3%	109.91	0.3%	53.77	0.1%	680	6.1%	$2,815	$5,735	$7,928	-27.7%	$83,288	$80,908	2.9%
QTD	1	$162,779	$166,016	-1.9%	-1.9%	6,988	11.2%	24.5%	-9.3%	2.21	-4.1%	95.14	-2.8%	43.00	1.3%	1,711	0.9%	$8,075	$10,849	$14,789	-26.6%	$181,703	$191,809	-5.3%
YTD	1	$162,779	$166,016	-1.9%	-1.9%	6,988	11.2%	24.5%	-9.3%	2.21	-4.1%	95.14	-2.8%	43.00	1.3%	1,711	0.9%	$8,075	$10,849	$14,789	-26.6%	$181,703	$191,809	-5.3%
0265 - LINCOLN																								
03/24/2018	1	$7,024	$7,987	-12.0%	-12.0%	194	19.8%	34.0%	-16.5%	1.80	-11.2%	106.43	-12.0%	59.03	-1.0%	66	0.0%	$238	$866	-$80	-1184.4%	$8,127	$8,954	-9.2%
WTD	1	$34,672	$39,913	-13.1%	-13.1%	880	1.6%	37.3%	-2.8%	1.88	-13.7%	105.71	-12.1%	56.19	1.9%	328	-1.2%	$605	$4,904	$2,285	114.6%	$40,181	$42,949	-6.4%
MTD	1	$77,631	$86,548	-10.3%	-10.3%	1,853	-13.9%	38.4%	12.1%	2.04	-6.0%	109.19	-7.0%	53.61	-1.1%	711	-3.5%	$2,409	$8,234	$5,598	47.1%	$88,273	$98,164	-10.1%
QTD	1	$159,129	$190,664	-16.5%	-16.5%	4,633	-10.5%	36.5%	-3.0%	2.24	-5.2%	94.16	-3.8%	41.96	1.4%	1,690	-13.2%	$10,143	$13,325	$10,653	25.1%	$182,597	$215,648	-15.3%
YTD	1	$159,129	$190,664	-16.5%	-16.5%	4,633	-10.5%	36.5%	-3.0%	2.24	-5.2%	94.16	-3.8%	41.96	1.4%	1,690	-13.2%	$10,143	$13,325	$10,653	25.1%	$182,597	$215,648	-15.3%
0338 - ROSEVILLE																								
03/24/2018	1	$13,949	$14,098	-1.1%	-1.1%	550	16.5%	23.1%	-21.0%	1.83	0.5%	109.84	7.5%	59.87	7.0%	127	-8.0%	$68	$194	$834	-76.8%	$14,211	$14,424	-1.5%
WTD	1	$58,163	$63,556	-8.5%	-8.5%	2,496	70.3%	24.6%	-38.5%	1.66	-13.8%	94.57	-12.7%	57.13	1.3%	615	4.8%	$199	$3,006	$2,987	0.6%	$61,368	$66,287	-7.4%
MTD	1	$133,279	$138,329	-3.7%	-3.7%	6,643	86.1%	20.3%	-42.1%	1.85	-3.5%	99.02	-10.6%	53.44	-7.4%	1,346	7.8%	$3,080	$7,918	$5,545	42.8%	$144,276	$152,504	-5.4%
QTD	1	$305,081	$321,028	-5.0%	-5.0%	14,986	42.6%	23.6%	-30.1%	2.06	0.7%	86.43	-4.8%	42.05	-5.4%	3,530	-0.2%	$13,860	$17,555	$12,804	37.1%	$336,496	$355,868	-5.4%
YTD	1	$305,081	$321,028	-5.0%	-5.0%	14,986	42.6%	23.6%	-30.1%	2.06	0.7%	86.43	-4.8%	42.05	-5.4%	3,530	-0.2%	$13,860	$17,555	$12,804	37.1%	$336,496	$355,868	-5.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0608 - EDEN PRAIRIE																								
03/24/2018	1	$5,570	$8,630	-35.5%	-35.5%	312	-15.7%	20.2%	3.8%	1.43	-33.2%	88.41	-26.2%	61.89	10.4%	63	-12.5%	-$15	$358	$60	501.2%	$5,914	$8,015	-26.2%
WTD	1	$26,599	$33,757	-21.2%	-21.2%	1,344	-15.1%	25.3%	29.6%	1.46	-21.6%	78.23	-28.4%	53.52	-8.7%	340	10.0%	$322	$1,698	$2,784	-39.0%	$28,618	$35,863	-20.2%
MTD	1	$64,163	$71,363	-10.1%	-10.1%	3,205	-5.4%	24.1%	16.0%	1.56	-12.1%	83.11	-18.0%	53.25	-6.7%	772	9.7%	$1,168	$3,591	$4,368	-17.8%	$68,921	$79,819	-13.7%
QTD	1	$147,801	$168,585	-12.3%	-12.3%	6,732	-25.9%	30.6%	27.6%	1.75	-6.1%	71.71	-7.3%	41.01	-1.2%	2,061	-5.5%	$6,169	$7,774	$8,109	-4.1%	$161,744	$187,920	-13.9%
YTD	1	$147,801	$168,585	-12.3%	-12.3%	6,732	-25.9%	30.6%	27.6%	1.75	-6.1%	71.71	-7.3%	41.01	-1.2%	2,061	-5.5%	$6,169	$7,774	$8,109	-4.1%	$161,744	$187,920	-13.9%
0654 - FARGO																								
03/24/2018	1	$2,884	$5,167	-44.2%	-44.2%	206	-14.9%	18.0%	6.0%	1.43	-33.3%	77.94	-38.2%	54.41	-7.3%	37	-9.8%	$73	-$359	$459	-178.1%	$2,599	$4,907	-47.0%
WTD	1	$16,115	$23,606	-31.7%	-31.7%	848	-14.3%	22.6%	1.8%	1.59	-14.3%	83.93	-21.8%	52.84	-8.7%	192	-12.7%	$176	$1,070	$1,437	-25.6%	$17,361	$24,836	-30.1%
MTD	1	$52,156	$51,866	0.6%	0.6%	2,094	-16.3%	24.5%	28.2%	1.92	3.1%	101.67	-6.3%	52.84	-9.1%	513	7.3%	$744	$3,755	$3,311	13.4%	$56,655	$57,432	-1.4%
QTD	1	$118,554	$127,063	-6.7%	-6.7%	7,440	14.3%	19.3%	-13.9%	2.10	-0.4%	82.67	-5.2%	39.36	-4.8%	1,434	-1.6%	$5,015	$6,625	$7,635	-13.2%	$130,194	$143,740	-9.4%
YTD	1	$118,554	$127,063	-6.7%	-6.7%	7,440	14.3%	19.3%	-13.9%	2.10	-0.4%	82.67	-5.2%	39.36	-4.8%	1,434	-1.6%	$5,015	$6,625	$7,635	-13.2%	$130,194	$143,740	-9.4%
1010 - ARBOR LAKES																								
03/24/2018	1	$4,746	$5,376	-11.7%	-11.7%	175	-0.6%	33.1%	-23.2%	1.74	9.4%	81.82	15.7%	46.99	5.8%	58	-23.7%	$173	$302	$119	153.9%	$5,221	$7,228	-27.8%
WTD	1	$27,587	$33,087	-16.6%	-16.6%	1,010	28.0%	34.3%	-15.0%	1.63	-18.0%	79.73	-23.4%	49.00	-6.6%	346	8.8%	$544	$1,525	$961	58.8%	$29,656	$34,256	-13.4%
MTD	1	$66,294	$73,735	-10.1%	-10.1%	2,121	13.6%	34.5%	-7.2%	1.84	-6.3%	90.57	-14.8%	49.33	-9.0%	732	5.5%	$1,435	$3,637	$2,427	49.8%	$71,367	$80,607	-11.5%
QTD	1	$139,628	$172,725	-19.2%	-19.2%	4,021	-11.5%	44.5%	1.2%	2.05	-3.8%	78.09	-9.8%	38.07	-6.2%	1,788	-10.4%	$5,691	$6,610	$6,462	2.3%	$151,928	$191,066	-20.5%
YTD	1	$139,628	$172,725	-19.2%	-19.2%	4,021	-11.5%	44.5%	1.2%	2.05	-3.8%	78.09	-9.8%	38.07	-6.2%	1,788	-10.4%	$5,691	$6,610	$6,462	2.3%	$151,928	$191,066	-20.5%
1214 - EDINA																								
03/24/2018	1	$10,092	$17,177	-41.2%	-41.2%	292	-14.6%	32.2%	-9.8%	1.84	-8.7%	107.36	-23.7%	58.34	-16.5%	94	-23.0%	$313	$170	$653	-73.9%	$10,576	$16,269	-35.0%
WTD	1	$47,794	$63,417	-24.6%	-24.6%	1,493	-1.6%	33.8%	2.2%	1.69	-18.9%	94.64	-25.1%	56.10	-7.7%	505	0.6%	$809	$3,448	$3,754	-8.2%	$52,051	$67,897	-23.3%
MTD	1	$117,677	$144,124	-18.4%	-18.4%	3,994	0.5%	28.0%	-2.2%	1.89	-9.8%	105.07	-16.9%	55.69	-7.9%	1,120	-1.8%	$4,447	$6,700	$8,457	-20.8%	$128,824	$163,248	-21.1%
QTD	1	$277,195	$325,325	-14.8%	-14.8%	14,735	52.0%	20.1%	-40.5%	2.19	0.5%	93.36	-5.8%	42.55	-6.3%	2,969	-9.5%	$16,858	$14,565	$16,731	-12.9%	$308,617	$366,085	-15.7%
YTD	1	$277,195	$325,325	-14.8%	-14.8%	14,735	52.0%	20.1%	-40.5%	2.19	0.5%	93.36	-5.8%	42.55	-6.3%	2,969	-9.5%	$16,858	$14,565	$16,731	-12.9%	$308,617	$366,085	-15.7%
309 - OK/AR/CO-TRACY ROBINSON																								
03/24/2018	12	$89,520	$99,514	-10.0%	-10.0%	2,202	-23.4%	35.0%	21.2%	1.99	-6.0%	116.11	-3.2%	58.43	3.1%	771	-7.1%	$854	$4,192	$2,760	51.9%	$94,566	$110,750	-14.6%
WTD	12	$460,889	$507,400	-9.2%	-9.2%	11,611	-24.9%	34.9%	33.0%	1.98	-8.1%	113.58	-9.0%	57.48	-1.0%	4,058	-0.1%	$6,432	$29,517	$30,108	-2.0%	$496,838	$535,363	-7.2%
MTD	12	$1,036,106	$1,116,911	-7.2%	-7.2%	27,970	-15.3%	32.1%	18.6%	2.10	-2.0%	115.52	-7.7%	54.88	-5.8%	8,969	0.5%	$30,059	$72,930	$66,439	9.8%	$1,139,094	$1,245,027	-8.5%
QTD	12	$2,082,202	$2,471,316	-15.7%	-15.7%	60,993	-19.9%	35.7%	12.8%	2.22	-4.1%	95.67	-6.8%	43.14	-2.8%	21,765	-9.6%	$90,796	$130,916	$128,961	1.5%	$2,303,913	$2,757,143	-16.4%
YTD	12	$2,082,202	$2,471,316	-15.7%	-15.7%	60,993	-19.9%	35.7%	12.8%	2.22	-4.1%	95.67	-6.8%	43.14	-2.8%	21,765	-9.6%	$90,796	$130,916	$128,961	1.5%	$2,303,913	$2,757,143	-16.4%
0147 - OKLAHOMA CITY																								
03/24/2018	1	$12,246	$15,836	-22.7%	-22.7%	224	44.5%	42.4%	-38.0%	2.12	-12.7%	128.91	-13.7%	60.93	-1.1%	95	-10.4%	$459	$359	$752	-52.3%	$13,064	$16,744	-22.0%
WTD	1	$68,347	$78,686	-13.1%	-13.1%	1,234	-24.1%	40.3%	21.0%	2.21	-7.8%	137.52	-5.4%	62.25	2.6%	497	-8.1%	$1,032	$4,196	$3,205	30.9%	$73,576	$82,094	-10.4%
MTD	1	$159,133	$168,656	-5.6%	-5.6%	2,885	-16.7%	39.5%	19.8%	2.34	-4.0%	139.71	-5.4%	59.71	-1.5%	1,139	-0.3%	$6,168	$12,477	$10,143	23.0%	$177,777	$185,425	-4.1%
QTD	1	$312,404	$354,740	-11.9%	-11.9%	5,654	-19.4%	44.8%	12.3%	2.56	-3.1%	123.38	-2.7%	48.17	0.5%	2,532	-9.5%	$16,864	$19,223	$15,395	24.9%	$348,491	$389,074	-10.4%
YTD	1	$312,404	$354,740	-11.9%	-11.9%	5,654	-19.4%	44.8%	12.3%	2.56	-3.1%	123.38	-2.7%	48.17	0.5%	2,532	-9.5%	$16,864	$19,223	$15,395	24.9%	$348,491	$389,074	-10.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
0174 - CHERRY CREEK																								
03/24/2018	1	$9,078	$12,023	-24.5%	-24.5%	332	-42.2%	21.7%	61.7%	2.36	-1.7%	126.08	-19.3%	53.40	-17.8%	72	-6.5%	-$94	$140	$396	-64.7%	$9,124	$10,472	-12.9%
WTD	1	$40,311	$47,021	-14.3%	-14.3%	1,543	-51.9%	22.7%	103.8%	1.93	-10.2%	114.85	-12.6%	59.54	-2.6%	351	-2.0%	$325	$1,242	$4,046	-69.3%	$41,877	$50,346	-16.8%
MTD	1	$86,114	$105,350	-18.3%	-18.3%	3,817	-17.5%	21.1%	14.1%	1.97	-6.1%	106.84	-13.2%	54.33	-7.5%	806	-5.8%	$3,100	$4,624	$8,716	-46.9%	$93,838	$119,187	-21.3%
QTD	1	$178,977	$222,373	-19.5%	-19.5%	8,813	9.6%	24.4%	-16.0%	2.01	-6.7%	83.36	-12.6%	41.49	-6.3%	2,147	-7.9%	$8,259	$7,975	$16,323	-51.1%	$195,210	$251,828	-22.5%
YTD	1	$178,977	$222,373	-19.5%	-19.5%	8,813	9.6%	24.4%	-16.0%	2.01	-6.7%	83.36	-12.6%	41.49	-6.3%	2,147	-7.9%	$8,259	$7,975	$16,323	-51.1%	$195,210	$251,828	-22.5%
0212 - TULSA																								
03/24/2018	1	$13,248	$9,650	37.3%	37.3%	249	114.7%	34.9%	-39.5%	2.38	1.5%	152.27	5.7%	64.00	4.1%	87	29.9%	$228	$685	$763	-10.2%	$14,161	$13,100	8.1%
WTD	1	$49,094	$58,472	-16.0%	-16.0%	1,042	11.0%	39.1%	-8.5%	2.08	-13.1%	120.62	-17.3%	58.03	-4.8%	407	1.5%	$546	$2,349	$4,150	-43.4%	$51,988	$63,542	-18.2%
MTD	1	$119,222	$119,559	-0.3%	-0.3%	2,575	3.5%	36.1%	4.0%	2.27	0.0%	128.20	-7.4%	56.58	-7.3%	930	7.6%	$2,405	$8,069	$8,867	-9.0%	$129,696	$136,813	-5.2%
QTD	1	$220,703	$259,413	-14.9%	-14.9%	5,348	-7.0%	39.2%	0.1%	2.35	-2.1%	105.20	-8.6%	44.72	-6.6%	2,098	-7.0%	$9,060	$12,825	$16,716	-23.3%	$242,588	$293,627	-17.4%
YTD	1	$220,703	$259,413	-14.9%	-14.9%	5,348	-7.0%	39.2%	0.1%	2.35	-2.1%	105.20	-8.6%	44.72	-6.6%	2,098	-7.0%	$9,060	$12,825	$16,716	-23.3%	$242,588	$293,627	-17.4%
0383 - PARK MEADOWS																								
03/24/2018	1	$9,138	$9,187	-0.5%	-0.5%	391	-4.6%	28.4%	3.0%	1.54	-4.9%	82.33	1.3%	53.44	6.4%	111	-1.8%	$116	$337	-$13	-2715.9%	$9,591	$10,559	-9.2%
WTD	1	$43,240	$47,702	-9.4%	-9.4%	1,764	0.6%	28.4%	-2.8%	1.61	-5.1%	86.31	-7.4%	53.71	-2.4%	501	-2.1%	$698	$2,220	$2,392	-7.2%	$46,158	$49,752	-7.2%
MTD	1	$91,419	$110,126	-17.0%	-17.0%	4,221	-2.7%	24.6%	-5.7%	1.69	-1.8%	87.99	-9.6%	51.94	-7.9%	1,039	-8.2%	$2,733	$5,103	$5,428	-6.0%	$99,255	$121,850	-18.5%
QTD	1	$203,075	$265,019	-23.4%	-23.4%	9,579	-8.7%	28.2%	-6.5%	1.86	-5.3%	75.16	-10.2%	40.30	-5.2%	2,702	-14.7%	$9,020	$10,792	$11,115	-2.9%	$222,887	$292,364	-23.8%
YTD	1	$203,075	$265,019	-23.4%	-23.4%	9,579	-8.7%	28.2%	-6.5%	1.86	-5.3%	75.16	-10.2%	40.30	-5.2%	2,702	-14.7%	$9,020	$10,792	$11,115	-2.9%	$222,887	$292,364	-23.8%
0404 - WOODLAND HILLS																								
03/24/2018	1	$7,062	$4,548	55.3%	55.3%	205	81.4%	33.2%	-8.6%	1.74	-5.1%	103.85	-6.4%	59.85	-1.3%	68	65.9%	$129	$209	$360	-42.0%	$7,400	$6,433	15.0%
WTD	1	$35,117	$31,830	10.3%	10.3%	925	25.3%	37.7%	-2.6%	1.78	-6.0%	100.62	-9.6%	56.46	-3.9%	349	22.0%	$592	$2,402	$3,415	-29.7%	$38,111	$33,783	12.8%
MTD	1	$69,713	$74,904	-6.9%	-6.9%	2,221	6.6%	31.7%	-2.0%	1.82	-4.5%	99.02	-10.9%	54.42	-6.7%	704	4.5%	$1,586	$5,171	$5,718	-9.6%	$76,470	$84,314	-9.3%
QTD	1	$150,023	$176,388	-14.9%	-14.9%	4,880	-6.3%	36.4%	-2.3%	2.06	-8.4%	84.57	-7.1%	41.11	1.4%	1,774	-8.5%	$4,526	$8,838	$11,567	-23.6%	$163,387	$199,673	-18.2%
YTD	1	$150,023	$176,388	-14.9%	-14.9%	4,880	-6.3%	36.4%	-2.3%	2.06	-8.4%	84.57	-7.1%	41.11	1.4%	1,774	-8.5%	$4,526	$8,838	$11,567	-23.6%	$163,387	$199,673	-18.2%
0437 - FAYETTEVILLE																								
03/24/2018	1		$3,847	-100.0%	-100.0%	0	-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%	$82	$285	-$70	-510.5%	$368	$5,071	-92.8%
WTD	1	$19,045	$21,302	-10.6%	-10.6%	285	-65.9%	53.0%	123.4%	2.23	7.2%	126.13	17.2%	56.68	9.4%	151	-23.7%	$424	$1,360	$842	61.6%	$20,830	$22,176	-6.1%
MTD	1	$54,306	$55,147	-1.5%	-1.5%	1,066	-46.7%	41.9%	90.3%	2.35	3.1%	121.49	-2.8%	51.77	-5.7%	447	1.4%	$1,698	$2,673	$2,745	-2.6%	$58,677	$60,862	-3.6%
QTD	1	$112,808	$139,134	-18.9%	-18.9%	2,727	-58.3%	43.1%	115.4%	2.34	-5.9%	96.09	-9.7%	41.14	-4.0%	1,174	-10.2%	$5,124	$5,610	$6,668	-15.9%	$123,543	$154,341	-20.0%
YTD	1	$112,808	$139,134	-18.9%	-18.9%	2,727	-58.3%	43.1%	115.4%	2.34	-5.9%	96.09	-9.7%	41.14	-4.0%	1,174	-10.2%	$5,124	$5,610	$6,668	-15.9%	$123,543	$154,341	-20.0%
0506 - EDMOND																								
03/24/2018	1	$4,793	$4,781	0.3%	0.3%	113	43.0%	38.9%	-31.6%	1.91	-3.5%	108.93	2.5%	57.06	6.2%	44	-2.2%	$3	$688	$325	111.9%	$5,484	$7,629	-28.1%
WTD	1	$29,341	$36,480	-19.6%	-19.6%	624	0.8%	39.6%	-8.2%	2.10	-12.0%	118.79	-13.1%	56.64	-1.2%	247	-7.5%	$520	$2,261	$2,709	-16.5%	$32,122	$38,274	-16.1%
MTD	1	$67,543	$77,870	-13.3%	-13.3%	1,512	-2.6%	36.2%	-3.5%	2.24	-2.5%	123.48	-7.7%	55.23	-5.3%	547	-6.0%	$1,588	$5,699	$5,018	13.6%	$74,830	$86,024	-13.0%
QTD	1	$131,335	$163,811	-19.8%	-19.8%	3,280	-11.5%	38.2%	-3.5%	2.21	-7.7%	104.82	-6.1%	47.53	1.6%	1,253	-14.6%	$3,813	$9,505	$9,034	5.2%	$144,653	$180,996	-20.1%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$131,335	$163,811	-19.8%	-19.8%	3,280	-11.5%	38.2%	-3.5%	2.21	-7.7%	104.82	-6.1%	47.53	1.6%	1,253	-14.6%	$3,813	$9,505	$9,034	5.2%	$144,653	$180,996	-20.1%
0620 - LITTLETON																								
03/24/2018	1	$14,760	$17,491	-15.6%	-15.6%	268	-9.2%	43.3%	-7.5%	2.16	-5.6%	127.24	0.4%	59.04	6.3%	116	-15.9%	$13	$1,265	$367	244.6%	$16,037	$20,404	-21.4%
WTD	1	$72,372	$87,098	-16.9%	-16.9%	1,505	-1.3%	39.7%	-5.3%	2.09	-10.6%	121.23	-11.1%	58.08	-0.5%	597	-6.6%	$1,549	$5,743	$2,525	127.4%	$79,664	$90,626	-12.1%
MTD	1	$165,226	$186,772	-11.5%	-11.5%	3,599	-2.4%	35.4%	-1.5%	2.24	-4.6%	129.79	-7.9%	57.91	-3.4%	1,273	-3.9%	$5,770	$11,620	$7,439	56.2%	$182,616	$205,352	-11.1%
QTD	1	$321,298	$378,466	-15.1%	-15.1%	7,586	-19.1%	38.0%	10.4%	2.32	-4.7%	111.60	-4.9%	48.08	-0.2%	2,879	-10.8%	$17,772	$21,620	$13,836	56.3%	$360,690	$417,440	-13.6%
YTD	1	$321,298	$378,466	-15.1%	-15.1%	7,586	-19.1%	38.0%	10.4%	2.32	-4.7%	111.60	-4.9%	48.08	-0.2%	2,879	-10.8%	$17,772	$21,620	$13,836	56.3%	$360,690	$417,440	-13.6%
1019 - BRIARGATE																								
03/24/2018	1	$6,809	$6,378	6.8%	6.8%	192	-61.0%	39.1%	186.8%	1.73	-12.0%	90.78	-4.6%	52.37	8.4%	75	11.9%	-$42	$25	$0		$6,792	$7,086	-4.2%
WTD	1	$30,984	$32,057	-3.3%	-3.3%	882	-58.3%	37.8%	190.1%	1.82	-17.7%	93.05	-20.2%	51.21	-3.0%	333	21.1%	$272	$2,350	$1,650	42.5%	$33,606	$33,704	-0.3%
MTD	1	$64,227	$74,424	-13.7%	-13.7%	2,129	-36.4%	31.5%	70.7%	1.94	-14.2%	95.86	-20.5%	49.48	-7.4%	670	8.6%	$1,660	$5,006	$3,437	45.7%	$70,893	$83,083	-14.7%
QTD	1	$138,458	$169,452	-18.3%	-18.3%	4,421	-30.8%	37.6%	40.6%	2.10	-13.7%	83.21	-16.0%	39.63	-2.7%	1,664	-2.7%	$4,794	$9,385	$9,259	1.4%	$152,637	$190,934	-20.1%
YTD	1	$138,458	$169,452	-18.3%	-18.3%	4,421	-30.8%	37.6%	40.6%	2.10	-13.7%	83.21	-16.0%	39.63	-2.7%	1,664	-2.7%	$4,794	$9,385	$9,259	1.4%	$152,637	$190,934	-20.1%
1025 - FT.SMITH																								
03/24/2018	1	$3,407	$4,175	-18.4%	-18.4%	62	-10.1%	45.2%	3.9%	2.04	-19.6%	121.68	-12.6%	59.77	8.8%	28	-6.7%	-$28	$92	$67	36.6%	$3,471	$3,784	-8.3%
WTD	1	$22,291	$21,743	2.5%	2.5%	383	13.6%	47.0%	-4.6%	2.18	-4.9%	123.84	-5.5%	56.86	-0.6%	180	8.4%	$184	$2,340	$787	197.2%	$24,815	$22,793	8.9%
MTD	1	$51,454	$47,238	8.9%	8.9%	943	10.6%	45.5%	8.4%	2.39	-1.7%	119.94	-9.1%	50.25	-7.6%	429	19.8%	$904	$4,609	$1,771	160.3%	$56,966	$52,525	8.5%
QTD	1	$96,364	$98,409	-2.1%	-2.1%	2,007	-2.5%	48.0%	-2.3%	2.54	5.6%	99.96	2.8%	39.36	-2.6%	964	-4.7%	$2,580	$7,776	$3,986	95.1%	$106,720	$110,245	-3.2%
YTD	1	$96,364	$98,409	-2.1%	-2.1%	2,007	-2.5%	48.0%	-2.3%	2.54	5.6%	99.96	2.8%	39.36	-2.6%	964	-4.7%	$2,580	$7,776	$3,986	95.1%	$106,720	$110,245	-3.2%
1211 - LITTLE ROCK																								
03/24/2018	1	$3,806	$5,901	-35.5%	-35.5%	73	-68.5%	39.7%	96.1%	1.83	-14.1%	131.22	4.5%	71.80	21.7%	29	-38.3%	-$27	$165	$29	472.6%	$3,944	$4,801	-17.9%
WTD	1	$27,056	$21,889	23.6%	23.6%	999	-22.1%	21.8%	42.7%	1.93	8.8%	124.11	11.1%	64.27	2.2%	218	11.2%	$124	$1,445	$1,544	-6.4%	$28,626	$23,148	23.7%
MTD	1	$56,342	$44,595	26.3%	26.3%	1,945	-41.4%	24.3%	92.6%	2.05	18.2%	119.12	11.9%	58.03	-5.3%	473	12.9%	$937	$3,255	$2,485	31.0%	$60,534	$49,503	22.3%
QTD	1	$110,684	$119,175	-7.1%	-7.1%	4,097	-50.7%	31.6%	96.7%	2.26	6.7%	85.60	-4.2%	37.92	-10.2%	1,293	-3.1%	$3,585	$8,853	$7,763	14.0%	$123,122	$134,402	-8.4%
YTD	1	$110,684	$119,175	-7.1%	-7.1%	4,097	-50.7%	31.6%	96.7%	2.26	6.7%	85.60	-4.2%	37.92	-10.2%	1,293	-3.1%	$3,585	$8,853	$7,763	14.0%	$123,122	$134,402	-8.4%
1246 - PROMENADE AT CENTERRA																								
03/24/2018	1	$5,174	$5,696	-9.2%	-9.2%	93	-37.2%	49.5%	24.1%	1.98	16.7%	112.47	16.5%	56.85	-0.2%	46	-22.0%	$14	-$57	-$216	-73.5%	$5,131	$4,668	9.9%
WTD	1	$23,690	$23,119	2.5%	2.5%	425	-12.7%	53.4%	15.6%	1.99	3.9%	104.36	1.6%	52.41	-2.3%	227	0.9%	$166	$1,609	$2,843	-43.4%	$25,465	$25,126	1.3%
MTD	1	$51,406	$52,270	-1.7%	-1.7%	1,057	-17.1%	48.4%	19.2%	2.08	12.4%	100.40	-0.5%	48.36	-11.5%	512	-1.2%	$1,510	$4,625	$4,673	-1.0%	$57,541	$60,087	-4.2%
QTD	1	$106,072	$124,936	-15.1%	-15.1%	2,601	-20.1%	49.4%	4.5%	2.17	3.0%	82.55	1.7%	38.03	-1.2%	1,285	-16.6%	$5,399	$8,515	$7,297	16.7%	$119,985	$142,219	-15.6%
YTD	1	$106,072	$124,936	-15.1%	-15.1%	2,601	-20.1%	49.4%	4.5%	2.17	3.0%	82.55	1.7%	38.03	-1.2%	1,285	-16.6%	$5,399	$8,515	$7,297	16.7%	$119,985	$142,219	-15.6%
310 - WA/OR/NV/ID/UT-REBECCA KWAIT																								
03/24/2018	9	$59,689	$63,999	-6.7%	-12.8%	1,774	-0.6%	30.3%	-10.8%	1.98	-1.4%	110.95	-1.6%	55.94	-0.3%	538	-11.4%	$1,215	$6,793	$5,590	21.5%	$67,697	$77,862	-13.1%
WTD	9	$299,756	$322,231	-7.0%	-12.3%	9,188	11.4%	31.3%	-15.8%	1.84	-5.3%	104.08	-6.5%	56.45	-1.2%	2,880	-6.2%	$4,698	$29,064	$23,368	24.4%	$333,517	$382,087	-12.7%
MTD	9	$672,095	$721,654	-6.9%	-13.0%	22,863	10.2%	28.5%	-14.4%	1.93	-1.8%	103.29	-7.8%	53.56	-6.1%	6,507	-5.7%	$24,492	$58,305	$44,908	29.8%	$754,892	$906,410	-16.7%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	9	$1,499,359	$1,660,425	-9.7%	-16.8%	55,538	4.6%	31.1%	-13.5%	2.12	-4.1%	86.73	-8.0%	40.96	-4.1%	17,288	-9.5%	$79,232	$111,215	$99,636	11.6%	$1,689,807	$2,076,050	-18.6%
YTD	9	$1,499,359	$1,660,425	-9.7%	-16.8%	55,538	4.6%	31.1%	-13.5%	2.12	-4.1%	86.73	-8.0%	40.96	-4.1%	17,288	-9.5%	$79,232	$111,215	$99,636	11.6%	$1,689,807	$2,076,050	-18.6%
0067 - BELLEVUE SQUARE																								
03/24/2018	1	$8,931	$12,057	-25.9%	-25.9%	423	95.8%	21.3%	-55.8%	1.71	-5.8%	99.23	-14.4%	57.99	-9.1%	90	-13.5%	$105	$1,748	$1,558	12.2%	$10,783	$12,305	-12.4%
WTD	1	$43,571	$51,374	-15.2%	-15.2%	1,962	137.5%	21.8%	-63.0%	1.83	4.7%	102.04	-3.5%	55.86	-7.8%	427	-12.1%	-$80	$5,066	$3,722	36.1%	$48,556	$56,559	-14.1%
MTD	1	$97,664	$103,594	-5.7%	-5.7%	4,476	86.8%	21.8%	-50.3%	1.78	11.2%	100.27	1.5%	56.45	-8.7%	974	-7.1%	$3,902	$9,652	$6,576	46.8%	$111,219	$119,991	-7.3%
QTD	1	$208,191	$249,339	-16.5%	-16.5%	12,049	81.5%	21.7%	-52.2%	1.88	-0.1%	79.46	-3.7%	42.16	-3.7%	2,620	-13.3%	$14,532	$18,331	$13,899	31.9%	$241,054	$286,679	-15.9%
YTD	1	$208,191	$249,339	-16.5%	-16.5%	12,049	81.5%	21.7%	-52.2%	1.88	-0.1%	79.46	-3.7%	42.16	-3.7%	2,620	-13.3%	$14,532	$18,331	$13,899	31.9%	$241,054	$286,679	-15.9%
0158 - MURRAY																								
03/24/2018	1	$12,734	$10,615	20.0%	20.0%	196	-47.3%	49.0%	111.9%	2.33	1.3%	132.64	7.5%	56.85	6.0%	96	11.6%	$200	$866	$559	54.9%	$13,800	$13,055	5.7%
WTD	1	$52,877	$61,633	-14.2%	-14.2%	991	-30.1%	50.9%	46.8%	1.81	-17.7%	104.91	-16.4%	58.04	1.5%	504	2.6%	$518	$4,089	$2,407	69.9%	$57,484	$65,388	-12.1%
MTD	1	$104,049	$142,254	-26.9%	-26.9%	2,151	-23.4%	46.4%	15.1%	1.95	-10.7%	104.15	-17.0%	53.30	-7.1%	999	-11.8%	$3,525	$7,973	$4,384	81.9%	$115,547	$159,921	-27.7%
QTD	1	$228,166	$305,817	-25.4%	-25.4%	4,811	-18.3%	51.4%	10.4%	2.15	-10.2%	92.34	-17.3%	42.98	-8.0%	2,471	-9.8%	$8,680	$15,309	$16,829	-9.0%	$252,155	$349,380	-27.8%
YTD	1	$228,166	$305,817	-25.4%	-25.4%	4,811	-18.3%	51.4%	10.4%	2.15	-10.2%	92.34	-17.3%	42.98	-8.0%	2,471	-9.8%	$8,680	$15,309	$16,829	-9.0%	$252,155	$349,380	-27.8%
0232 - BOISE																								
03/24/2018	1	$4,262	$4,261	0.0%	0.0%	155	34.8%	26.5%	-19.9%	1.80	-14.3%	103.96	-7.3%	57.60	8.2%	41	7.9%	$190	$323	$618	-47.8%	$4,775	$5,189	-8.0%
WTD	1	$29,060	$26,729	8.7%	8.7%	681	3.0%	38.5%	-3.7%	2.07	7.1%	110.92	9.5%	53.52	2.3%	262	-0.8%	$249	$1,781	$2,563	-30.5%	$31,091	$29,305	6.1%
MTD	1	$59,227	$67,588	-12.4%	-12.4%	1,602	-2.9%	35.0%	-2.5%	2.02	-6.7%	105.76	-7.5%	52.27	-0.9%	560	-5.2%	$1,169	$4,772	$4,714	1.2%	$65,168	$78,774	-17.3%
QTD	1	$122,702	$148,282	-17.3%	-17.3%	3,526	-6.8%	38.6%	-3.5%	2.17	-11.7%	90.16	-7.9%	41.54	4.2%	1,361	-10.1%	$4,770	$8,120	$7,784	4.3%	$135,592	$169,376	-19.9%
YTD	1	$122,702	$148,282	-17.3%	-17.3%	3,526	-6.8%	38.6%	-3.5%	2.17	-11.7%	90.16	-7.9%	41.54	4.2%	1,361	-10.1%	$4,770	$8,120	$7,784	4.3%	$135,592	$169,376	-19.9%
0294 - RENO																								
03/24/2018	1	$3,458	$4,853	-28.7%	-28.7%	173	13.8%	22.0%	-18.6%	1.66	-26.1%	90.99	-23.1%	54.88	4.0%	38	-7.3%	$238	$958	$684	40.1%	$4,654	$4,391	6.0%
WTD	1	$18,172	$20,607	-11.8%	-11.8%	863	21.9%	22.8%	-10.7%	1.66	-16.1%	92.24	-19.0%	55.40	-3.5%	197	8.8%	$611	$1,974	$916	115.4%	$20,757	$22,990	-9.7%
MTD	1	$41,842	$49,222	-15.0%	-15.0%	2,062	-2.0%	21.3%	4.2%	1.78	-9.9%	95.10	-16.7%	53.44	-7.6%	440	2.1%	$1,209	$3,833	$2,241	71.1%	$46,884	$58,294	-19.6%
QTD	1	$101,163	$113,673	-11.0%	-11.0%	4,888	1.4%	23.4%	-6.2%	2.17	-6.9%	88.58	-6.4%	40.86	0.6%	1,142	-4.9%	$3,169	$9,351	$6,656	40.5%	$113,684	$139,119	-18.3%
YTD	1	$101,163	$113,673	-11.0%	-11.0%	4,888	1.4%	23.4%	-6.2%	2.17	-6.9%	88.58	-6.4%	40.86	0.6%	1,142	-4.9%	$3,169	$9,351	$6,656	40.5%	$113,684	$139,119	-18.3%
0384 - EUGENE																								
03/24/2018	1	$3,303	$5,871	-43.7%	-43.7%	115	-34.3%	32.2%	-4.6%	1.86	-12.0%	89.26	-10.3%	47.86	1.9%	37	-37.3%	$45	$573	$275	108.0%	$3,921	$6,304	-37.8%
WTD	1	$24,185	$30,226	-20.0%	-20.0%	736	-14.6%	34.5%	-0.5%	1.79	-5.9%	95.22	-5.8%	53.15	0.1%	254	-15.1%	$684	$1,967	$2,823	-30.3%	$26,836	$32,668	-17.9%
MTD	1	$50,978	$62,063	-17.9%	-17.9%	2,007	-6.9%	28.1%	-2.5%	1.79	-4.0%	90.39	-9.6%	50.37	-5.8%	564	-9.2%	$2,397	$4,521	$5,278	-14.4%	$57,895	$70,528	-17.9%
QTD	1	$127,216	$150,856	-15.7%	-15.7%	4,836	-8.9%	31.6%	-9.0%	2.07	2.2%	83.37	1.7%	40.31	-0.4%	1,526	-17.1%	$6,018	$8,963	$13,529	-33.8%	$142,197	$173,876	-18.2%
YTD	1	$127,216	$150,856	-15.7%	-15.7%	4,836	-8.9%	31.6%	-9.0%	2.07	2.2%	83.37	1.7%	40.31	-0.4%	1,526	-17.1%	$6,018	$8,963	$13,529	-33.8%	$142,197	$173,876	-18.2%
0658 - SUMMERLIN																								
03/24/2018	1	$9,890	$8,654	14.3%	14.3%	152	47.6%	53.9%	-18.3%	2.15	-0.7%	120.61	-5.2%	56.20	-4.5%	82	20.6%	$84	$734	$1,237	-40.7%	$10,708	$8,946	19.7%
WTD	1	$34,395	$39,491	-12.9%	-12.9%	798	26.5%	40.7%	-20.7%	1.84	-13.2%	105.83	-13.2%	57.61	0.1%	325	0.3%	$366	$5,371	$2,736	96.3%	$40,132	$42,306	-5.1%
MTD	1	$80,737	$90,398	-10.7%	-10.7%	1,937	14.6%	36.4%	-18.5%	2.11	-0.8%	114.52	-4.4%	54.15	-3.6%	705	-6.6%	$2,200	$8,449	$6,521	29.6%	$91,385	$102,778	-11.1%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$185,491	$212,125	-12.6%	-12.6%	4,465	6.6%	42.4%	-11.5%	2.44	1.9%	97.94	-7.3%	40.19	-9.1%	1,894	-5.6%	$7,651	$16,643	$13,564	22.7%	$209,785	$239,133	-12.3%
YTD	1	$185,491	$212,125	-12.6%	-12.6%	4,465	6.6%	42.4%	-11.5%	2.44	1.9%	97.94	-7.3%	40.19	-9.1%	1,894	-5.6%	$7,651	$16,643	$13,564	22.7%	$209,785	$239,133	-12.3%
1075 - BRIDGEPORT VILLAGE																								
03/24/2018	1	$9,924	$13,648	-27.3%	-27.3%	317	-28.3%	26.2%	-9.6%	2.25	24.3%	119.56	12.1%	53.07	-9.8%	83	-35.2%	$340	$1,053	$40	2532.4%	$11,316	$15,000	-24.6%
WTD	1	$58,902	$67,256	-12.4%	-12.4%	1,722	-6.7%	31.5%	-4.3%	1.86	-2.2%	108.68	-1.9%	58.55	0.3%	542	-10.7%	$1,218	$4,173	$4,822	-13.5%	$64,293	$73,050	-12.0%
MTD	1	$142,537	$151,502	-5.9%	-5.9%	4,695	2.4%	27.6%	-3.3%	2.02	2.3%	110.15	-5.0%	54.59	-7.2%	1,294	-0.9%	$5,728	$10,064	$9,862	2.0%	$158,329	$174,117	-9.1%
QTD	1	$304,683	$357,914	-14.9%	-14.9%	10,503	-17.0%	32.2%	12.5%	2.16	-3.4%	90.06	-8.9%	41.75	-5.7%	3,383	-6.6%	$19,137	$18,288	$17,592	4.0%	$342,108	$401,684	-14.8%
YTD	1	$304,683	$357,914	-14.9%	-14.9%	10,503	-17.0%	32.2%	12.5%	2.16	-3.4%	90.06	-8.9%	41.75	-5.7%	3,383	-6.6%	$19,137	$18,288	$17,592	4.0%	$342,108	$401,684	-14.8%
1240 - GIG HARBOR																								
03/24/2018	1	$3,275	$4,040	-18.9%	-18.9%	154	27.3%	20.1%	-35.9%	1.71	-19.8%	105.64	-0.6%	61.79	23.9%	31	-18.4%	-$76	$431	$619	-30.4%	$3,630	$6,130	-40.8%
WTD	1	$21,451	$24,914	-13.9%	-13.9%	839	10.1%	22.5%	-24.0%	2.03	6.3%	113.50	3.0%	56.01	-3.1%	189	-16.4%	$379	$2,595	$3,379	-23.2%	$24,424	$27,341	-10.7%
MTD	1	$50,541	$55,033	-8.2%	-8.2%	2,256	22.2%	20.4%	-20.6%	2.05	2.1%	109.63	-5.4%	53.54	-7.3%	461	-2.9%	$1,150	$4,201	$5,333	-21.2%	$55,892	$63,971	-12.6%
QTD	1	$104,276	$122,419	-14.8%	-14.8%	5,038	8.2%	23.9%	-14.2%	2.13	-8.0%	86.46	-8.3%	40.59	-0.3%	1,206	-7.2%	$4,631	$7,247	$9,783	-25.9%	$116,154	$143,025	-18.8%
YTD	1	$104,276	$122,419	-14.8%	-14.8%	5,038	8.2%	23.9%	-14.2%	2.13	-8.0%	86.46	-8.3%	40.59	-0.3%	1,206	-7.2%	$4,631	$7,247	$9,783	-25.9%	$116,154	$143,025	-18.8%
1252 - LYNNWOOD																								
03/24/2018	1	$3,914				89		44.9%		1.68		97.84		58.41		40		$87	$108			$4,109	$6,541	-37.2%
WTD	1	$17,142				596		30.2%		1.71		95.24		55.84		180		$753	$2,049			$19,944	$32,481	-38.6%
MTD	1	$44,521				1,677		30.4%		1.75		87.30		49.86		510		$3,212	$4,841			$52,573	$78,037	-32.6%
QTD	1	$117,472				5,422		31.1%		1.95		69.72		35.75		1,685		$10,643	$8,964			$137,079	$173,778	-21.1%
YTD	1	$117,472				5,422		31.1%		1.95		69.72		35.75		1,685		$10,643	$8,964			$137,079	$173,778	-21.1%
311 - CEN/NO CA-KATHERINE KELLER																								
03/24/2018	13	$116,128	$131,847	-11.9%	-11.9%	4,135	2.9%	27.9%	-3.8%	1.78	-6.8%	100.63	-11.0%	56.51	-4.5%	1,154	-1.0%	$2,486	$8,419	$5,980	40.8%	$127,033	$130,964	-3.0%
WTD	13	$499,008	$592,574	-15.8%	-15.8%	18,596	3.2%	27.7%	-9.3%	1.72	-7.5%	96.78	-10.1%	56.36	-2.7%	5,156	-6.4%	$14,567	$32,073	$36,272	-11.6%	$545,647	$642,380	-15.1%
MTD	13	$1,276,647	$1,536,808	-16.9%	-16.9%	46,973	-4.4%	25.4%	-7.1%	1.92	-1.8%	106.92	-6.5%	55.55	-4.7%	11,940	-11.2%	$59,741	$84,754	$99,252	-14.6%	$1,421,142	$1,772,263	-19.8%
QTD	13	$2,962,778	$3,456,624	-14.3%	-14.3%	117,128	-3.2%	28.3%	-3.5%	2.07	-1.5%	89.33	-8.2%	43.24	-6.8%	33,167	-6.6%	$138,619	$189,725	$206,888	-8.3%	$3,291,121	$3,981,170	-17.3%
YTD	13	$2,962,778	$3,456,624	-14.3%	-14.3%	117,128	-3.2%	28.3%	-3.5%	2.07	-1.5%	89.33	-8.2%	43.24	-6.8%	33,167	-6.6%	$138,619	$189,725	$206,888	-8.3%	$3,291,121	$3,981,170	-17.3%
0081 - CORTE MADERA																								
03/24/2018	1	$7,913	$8,374	-5.5%	-5.5%	330	8.2%	25.5%	9.3%	1.93	2.2%	94.20	-20.1%	48.84	-21.8%	84	18.3%	$226	$791	$418	89.0%	$8,929	$8,235	8.4%
WTD	1	$25,695	$37,026	-30.6%	-30.6%	1,117	-8.7%	25.5%	-1.6%	1.66	-11.0%	90.16	-22.8%	54.32	-13.3%	285	-10.1%	$927	$2,558	$2,272	12.6%	$29,180	$41,232	-29.2%
MTD	1	$67,822	$89,586	-24.3%	-24.3%	2,575	-29.4%	25.4%	9.6%	1.87	3.3%	103.54	-2.2%	55.23	-5.3%	655	-22.6%	$3,211	$6,901	$6,734	2.5%	$77,934	$105,792	-26.3%
QTD	1	$167,768	$195,222	-14.1%	-14.1%	7,765	-10.6%	25.4%	-0.3%	2.06	3.0%	85.07	-3.6%	41.22	-6.4%	1,972	-10.8%	$7,817	$13,561	$14,080	-3.7%	$189,146	$229,921	-17.7%
YTD	1	$167,768	$195,222	-14.1%	-14.1%	7,765	-10.6%	25.4%	-0.3%	2.06	3.0%	85.07	-3.6%	41.22	-6.4%	1,972	-10.8%	$7,817	$13,561	$14,080	-3.7%	$189,146	$229,921	-17.7%
0091 - WALNUT CREEK																								
03/24/2018	1	$8,969	$12,818	-30.0%	-30.0%	360	-19.3%	27.5%	3.9%	1.38	-26.1%	90.60	-16.6%	65.47	12.9%	99	-16.1%	$580	$1,835	-$177	-1135.8%	$11,385	$13,260	-14.1%
WTD	1	$62,455	$59,049	5.8%	5.8%	1,817	-7.8%	28.2%	1.9%	1.92	7.3%	121.98	12.6%	63.53	4.9%	512	-6.1%	$1,928	$3,156	$1,635	93.0%	$67,539	$62,520	8.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$152,616	$167,787	-9.0%	-9.0%	4,925	-13.8%	26.0%	3.4%	2.01	3.7%	119.14	2.0%	59.34	-1.7%	1,281	-10.9%	$7,631	$10,436	$7,765	34.4%	$170,684	$189,801	-10.1%
QTD	1	$317,290	$407,021	-22.0%	-22.0%	11,700	-11.3%	29.3%	-0.2%	2.06	-5.3%	92.61	-11.9%	44.92	-6.9%	3,426	-11.6%	$19,798	$22,148	$16,241	36.4%	$359,237	$456,353	-21.3%
YTD	1	$317,290	$407,021	-22.0%	-22.0%	11,700	-11.3%	29.3%	-0.2%	2.06	-5.3%	92.61	-11.9%	44.92	-6.9%	3,426	-11.6%	$19,798	$22,148	$16,241	36.4%	$359,237	$456,353	-21.3%
0115 - SANTA BARBARA																								
03/24/2018	1	$8,122	$9,130	-11.0%	-11.0%	283	4.8%	28.3%	-5.8%	1.93	-3.8%	101.53	-9.9%	52.74	-6.4%	80	-1.2%	$111	$286	$653	-56.2%	$8,519	$8,143	4.6%
WTD	1	$23,742	$42,465	-44.1%	-44.1%	1,179	-20.0%	26.0%	-2.9%	1.61	-14.6%	77.59	-28.0%	48.16	-15.7%	306	-22.3%	$582	$1,529	$3,389	-54.9%	$25,854	$46,165	-44.0%
MTD	1	$76,042	$106,104	-28.3%	-28.3%	3,520	-5.7%	23.4%	-7.6%	1.84	-4.9%	92.28	-17.7%	50.16	-13.5%	824	-12.9%	$4,134	$6,371	$8,980	-29.0%	$86,547	$122,421	-29.3%
QTD	1	$186,372	$232,877	-20.0%	-20.0%	8,869	-8.3%	25.7%	-2.9%	1.94	-4.3%	81.71	-10.1%	42.18	-6.1%	2,281	-11.0%	$9,287	$11,121	$19,244	-42.2%	$206,780	$269,259	-23.2%
YTD	1	$186,372	$232,877	-20.0%	-20.0%	8,869	-8.3%	25.7%	-2.9%	1.94	-4.3%	81.71	-10.1%	42.18	-6.1%	2,281	-11.0%	$9,287	$11,121	$19,244	-42.2%	$206,780	$269,259	-23.2%
0123 - PASADENA																								
03/24/2018	1	$17,981	$24,725	-27.3%	-27.3%	497	-6.8%	34.6%	-10.9%	1.79	-11.3%	104.54	-12.5%	58.38	-1.3%	172	-16.9%	$331	$1,544	$929	66.2%	$19,857	$24,098	-17.6%
WTD	1	$70,937	$98,642	-28.1%	-28.1%	1,940	-12.6%	32.8%	-13.0%	1.83	-9.7%	111.54	-5.5%	60.89	4.7%	636	-23.9%	$1,363	$5,725	$3,679	55.6%	$78,025	$106,361	-26.6%
MTD	1	$181,761	$251,810	-27.8%	-27.8%	5,229	-8.4%	28.4%	-15.5%	2.06	-6.2%	122.23	-6.7%	59.48	-0.5%	1,487	-22.6%	$8,268	$13,231	$16,971	-22.0%	$203,261	$288,890	-29.6%
QTD	1	$431,706	$558,375	-22.7%	-22.7%	12,703	-6.8%	33.6%	-7.8%	2.19	-4.3%	101.13	-10.0%	46.10	-5.9%	4,269	-14.1%	$18,760	$28,773	$32,843	-12.4%	$479,238	$643,414	-25.5%
YTD	1	$431,706	$558,375	-22.7%	-22.7%	12,703	-6.8%	33.6%	-7.8%	2.19	-4.3%	101.13	-10.0%	46.10	-5.9%	4,269	-14.1%	$18,760	$28,773	$32,843	-12.4%	$479,238	$643,414	-25.5%
0165 - SACRAMENTO																								
03/24/2018	1	$6,711	$13,207	-49.2%	-49.2%	122	-41.9%	60.7%	48.1%	1.64	-30.0%	90.69	-40.9%	55.46	-15.6%	74	-14.0%	$101	$661	$395	67.4%	$7,473	$10,343	-27.7%
WTD	1	$35,972	$46,141	-22.0%	-22.0%	685	-33.8%	56.1%	48.2%	1.65	-17.6%	93.68	-20.6%	56.92	-3.7%	384	-1.8%	$1,821	$2,865	$1,660	72.6%	$40,658	$51,117	-20.5%
MTD	1	$85,427	$121,254	-29.5%	-29.5%	1,621	-44.1%	53.3%	54.3%	1.79	-13.3%	98.87	-18.4%	55.22	-5.9%	864	-13.7%	$5,304	$4,824	$7,751	-37.8%	$95,555	$142,840	-33.1%
QTD	1	$213,135	$262,549	-18.8%	-18.8%	4,044	-41.2%	59.5%	58.4%	2.07	-4.3%	88.58	-12.8%	42.81	-8.9%	2,406	-6.9%	$9,424	$11,562	$16,154	-28.4%	$234,121	$309,725	-24.4%
YTD	1	$213,135	$262,549	-18.8%	-18.8%	4,044	-41.2%	59.5%	58.4%	2.07	-4.3%	88.58	-12.8%	42.81	-8.9%	2,406	-6.9%	$9,424	$11,562	$16,154	-28.4%	$234,121	$309,725	-24.4%
0255 - FRESNO																								
03/24/2018	1	$11,546	$10,907	5.9%	5.9%	178	-36.9%	51.7%	53.4%	2.20	18.5%	125.50	9.3%	57.16	-7.8%	92	-3.2%	-$178	$590	$390	51.5%	$11,958	$12,780	-6.4%
WTD	1	$53,142	$64,067	-17.1%	-17.1%	1,092	9.5%	43.2%	-17.0%	1.88	-6.4%	112.59	-8.8%	59.98	-2.5%	472	-9.1%	$1,331	$2,895	$4,316	-32.9%	$57,368	$67,301	-14.8%
MTD	1	$137,160	$178,900	-23.3%	-23.3%	2,592	9.0%	43.4%	-20.1%	2.10	-8.2%	121.92	-12.0%	57.97	-4.2%	1,125	-12.9%	$7,714	$7,508	$10,747	-30.1%	$152,382	$200,532	-24.0%
QTD	1	$323,270	$368,532	-12.3%	-12.3%	6,161	1.9%	48.9%	-6.1%	2.31	-4.6%	107.22	-8.4%	46.50	-4.0%	3,015	-4.3%	$18,069	$20,770	$20,792	-0.1%	$362,109	$420,449	-13.9%
YTD	1	$323,270	$368,532	-12.3%	-12.3%	6,161	1.9%	48.9%	-6.1%	2.31	-4.6%	107.22	-8.4%	46.50	-4.0%	3,015	-4.3%	$18,069	$20,770	$20,792	-0.1%	$362,109	$420,449	-13.9%
0283 - BAKERSFIELD																								
03/24/2018	1	$7,700	$9,232	-16.6%	-16.6%	237	23.4%	28.3%	-22.5%	1.54	-20.9%	114.92	-12.9%	74.75	10.1%	67	-4.3%	$91	$308	$921	-66.6%	$8,098	$7,382	9.7%
WTD	1	$28,714	$37,628	-23.7%	-23.7%	912	6.2%	32.9%	-14.6%	1.65	-12.1%	95.71	-15.8%	58.01	-4.3%	300	-9.4%	$1,339	$1,755	$2,486	-29.4%	$31,808	$39,701	-19.9%
MTD	1	$78,513	$99,222	-20.9%	-20.9%	2,405	-0.3%	28.8%	-14.8%	2.02	-3.0%	113.29	-6.8%	55.96	-4.0%	693	-15.1%	$3,557	$5,316	$4,367	21.7%	$87,386	$111,529	-21.6%
QTD	1	$176,642	$199,053	-11.3%	-11.3%	5,178	-11.3%	34.6%	1.7%	2.19	3.0%	98.74	-1.6%	45.10	-4.4%	1,789	-9.8%	$8,512	$11,544	$10,715	7.7%	$196,697	$225,696	-12.8%
YTD	1	$176,642	$199,053	-11.3%	-11.3%	5,178	-11.3%	34.6%	1.7%	2.19	3.0%	98.74	-1.6%	45.10	-4.4%	1,789	-9.8%	$8,512	$11,544	$10,715	7.7%	$196,697	$225,696	-12.8%
0356 - SANTA ROSA																								
03/24/2018	1	$8,580	$8,896	-3.6%	-3.6%	270	117.7%	27.8%	-50.1%	1.91	-16.2%	114.39	-11.3%	60.00	5.9%	75	8.7%	-$79	$1,372	$962	42.5%	$9,872	$7,571	30.4%
WTD	1	$42,395	$37,576	12.8%	12.8%	1,488	109.0%	28.0%	-44.1%	1.81	-6.6%	101.91	-3.5%	56.23	3.4%	416	16.9%	$796	$3,586	$3,274	9.6%	$46,777	$41,051	13.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$86,970	$95,767	-9.2%	-9.2%	3,016	40.7%	27.9%	-33.6%	1.89	-1.4%	103.41	-2.8%	54.70	-1.5%	841	-6.6%	$4,059	$7,430	$7,194	3.3%	$98,459	$111,593	-11.8%
QTD	1	$198,214	$218,098	-9.1%	-9.1%	7,945	27.1%	27.9%	-27.7%	2.03	-3.2%	89.53	-1.2%	44.07	2.1%	2,214	-8.0%	$9,163	$14,049	$14,044	0.0%	$221,426	$248,098	-10.8%
YTD	1	$198,214	$218,098	-9.1%	-9.1%	7,945	27.1%	27.9%	-27.7%	2.03	-3.2%	89.53	-1.2%	44.07	2.1%	2,214	-8.0%	$9,163	$14,049	$14,044	0.0%	$221,426	$248,098	-10.8%
0370 - ARCADIA																								
03/24/2018	1	$7,629	$5,887	29.6%	29.6%	453	17.4%	21.6%	12.8%	1.65	4.6%	77.85	-2.1%	47.10	-6.4%	98	32.4%	$520	$182	$237	-23.3%	$8,331	$7,023	18.6%
WTD	1	$24,175	$29,028	-16.7%	-16.7%	1,902	6.1%	18.6%	-12.2%	1.47	-3.1%	68.29	-10.6%	46.31	-7.8%	354	-6.8%	$1,381	$664	$2,460	-73.0%	$26,220	$31,179	-15.9%
MTD	1	$66,087	$74,014	-10.7%	-10.7%	5,104	2.7%	15.5%	-10.0%	1.66	3.9%	83.76	-3.5%	50.49	-7.1%	789	-7.5%	$4,289	$5,690	$5,952	-4.4%	$76,066	$84,554	-10.0%
QTD	1	$156,470	$176,532	-11.4%	-11.4%	12,455	0.6%	17.1%	-3.4%	1.79	0.5%	73.53	-8.8%	40.98	-9.3%	2,128	-2.8%	$8,196	$14,702	$13,753	6.9%	$179,369	$202,942	-11.6%
YTD	1	$156,470	$176,532	-11.4%	-11.4%	12,455	0.6%	17.1%	-3.4%	1.79	0.5%	73.53	-8.8%	40.98	-9.3%	2,128	-2.8%	$8,196	$14,702	$13,753	6.9%	$179,369	$202,942	-11.6%
0504 - ROSEVILLE																								
03/24/2018	1	$8,642	$7,392	16.9%	16.9%	480	64.4%	20.0%	-28.8%	1.72	9.3%	90.03	-0.1%	52.38	-8.6%	96	17.1%	$392	$42	$38	12.5%	$9,077	$9,241	-1.8%
WTD	1	$36,049	$39,811	-9.5%	-9.5%	2,208	59.8%	19.1%	-38.7%	1.66	-1.1%	85.63	-7.5%	51.72	-6.5%	421	-2.1%	$1,035	$1,338	$3,393	-60.6%	$38,421	$43,800	-12.3%
MTD	1	$96,503	$100,768	-4.2%	-4.2%	4,926	27.9%	19.7%	-25.9%	1.86	5.4%	99.49	1.1%	53.35	-4.1%	970	-5.3%	$3,540	$5,649	$8,392	-32.7%	$105,692	$118,137	-10.5%
QTD	1	$215,196	$230,963	-6.8%	-6.8%	12,407	40.7%	20.3%	-30.3%	2.00	5.8%	85.43	-5.0%	42.71	-10.2%	2,519	-1.9%	$6,450	$14,279	$17,090	-16.4%	$235,926	$267,537	-11.8%
YTD	1	$215,196	$230,963	-6.8%	-6.8%	12,407	40.7%	20.3%	-30.3%	2.00	5.8%	85.43	-5.0%	42.71	-10.2%	2,519	-1.9%	$6,450	$14,279	$17,090	-16.4%	$235,926	$267,537	-11.8%
1082 - LOS GATOS																								
03/24/2018	1	$5,384	$3,720	44.7%	44.7%	176	-8.3%	28.4%	47.4%	1.66	2.4%	107.67	7.1%	64.86	4.6%	50	35.1%	$213	$303	-$166	-282.0%	$5,899	$5,255	12.3%
WTD	1	$27,685	$26,999	2.5%	2.5%	1,011	10.9%	27.3%	2.0%	1.71	-7.5%	100.31	-9.3%	58.78	-2.0%	276	13.1%	$315	$1,715	$2,012	-14.8%	$29,716	$30,345	-2.1%
MTD	1	$71,650	$70,930	1.0%	1.0%	2,620	-2.9%	24.3%	0.5%	2.05	9.0%	112.66	3.6%	54.95	-5.0%	636	-2.5%	$2,166	$3,939	$4,610	-14.5%	$77,755	$84,691	-8.2%
QTD	1	$162,753	$159,502	2.0%	2.0%	6,403	3.7%	28.0%	7.7%	2.07	1.5%	90.87	-8.7%	43.83	-10.0%	1,791	11.7%	$5,418	$10,607	$9,650	9.9%	$178,778	$190,301	-6.1%
YTD	1	$162,753	$159,502	2.0%	2.0%	6,403	3.7%	28.0%	7.7%	2.07	1.5%	90.87	-8.7%	43.83	-10.0%	1,791	11.7%	$5,418	$10,607	$9,650	9.9%	$178,778	$190,301	-6.1%
1193 - BRENTWOOD																								
03/24/2018	1	$2,625	$2,284	14.9%	14.9%	47	6.8%	59.6%	19.1%	1.71	-19.8%	93.74	-9.7%	54.68	12.5%	28	27.3%	$82	$214	$155	37.8%	$2,921	$2,960	-1.3%
WTD	1	$15,359	$11,760	30.6%	30.6%	301	-35.1%	51.5%	104.2%	1.74	1.0%	99.09	-1.4%	57.10	-2.4%	155	32.5%	$347	$1,635	$982	66.6%	$17,341	$13,824	25.4%
MTD	1	$38,945	$32,348	20.4%	20.4%	777	-31.6%	41.4%	46.2%	2.17	20.7%	120.95	20.4%	55.72	-0.3%	322	0.0%	$1,068	$2,571	$2,271	13.2%	$42,585	$40,693	4.6%
QTD	1	$76,407	$75,004	1.9%	1.9%	1,963	-19.8%	39.6%	5.6%	2.13	6.0%	98.34	20.4%	46.14	13.5%	777	-15.4%	$2,954	$5,374	$4,089	31.4%	$84,735	$93,181	-9.1%
YTD	1	$76,407	$75,004	1.9%	1.9%	1,963	-19.8%	39.6%	5.6%	2.13	6.0%	98.34	20.4%	46.14	13.5%	777	-15.4%	$2,954	$5,374	$4,089	31.4%	$84,735	$93,181	-9.1%
1221 - VALLEY FAIR																								
03/24/2018	1	$14,326	$15,276	-6.2%	-6.2%	702	-5.4%	19.8%	-4.6%	1.92	9.6%	103.07	3.9%	53.66	-5.2%	139	-9.7%	$95	$292	$1,226	-76.1%	$14,714	$14,676	0.3%
WTD	1	$52,686	$62,382	-15.5%	-15.5%	2,944	-1.3%	21.7%	0.0%	1.59	-9.9%	82.45	-14.5%	51.96	-5.0%	639	-1.2%	$1,403	$2,651	$4,715	-43.8%	$56,741	$67,783	-16.3%
MTD	1	$137,150	$148,319	-7.5%	-7.5%	7,663	-2.2%	19.0%	3.9%	1.78	-0.8%	94.39	-9.0%	53.12	-8.3%	1,453	1.6%	$4,801	$4,886	$7,518	-35.0%	$146,837	$170,790	-14.0%
QTD	1	$337,554	$372,898	-9.5%	-9.5%	19,535	-7.1%	23.4%	9.6%	1.97	1.9%	73.70	-11.0%	37.35	-12.7%	4,580	1.8%	$14,770	$11,235	$18,192	-38.2%	$363,559	$424,294	-14.3%
YTD	1	$337,554	$372,898	-9.5%	-9.5%	19,535	-7.1%	23.4%	9.6%	1.97	1.9%	73.70	-11.0%	37.35	-12.7%	4,580	1.8%	$14,770	$11,235	$18,192	-38.2%	$363,559	$424,294	-14.3%
312 - S CA/AZ-CATHLEEN HERBERT																								
03/24/2018	15	$143,892	$148,194	-2.9%	-7.4%	5,408	23.1%	25.6%	-18.4%	1.79	-7.4%	103.74	-7.8%	57.86	-0.5%	1,387	0.5%	$2,755	$9,750	$10,298	-5.3%	$156,398	$176,159	-11.2%
WTD	15	$718,475	$747,151	-3.8%	-7.9%	27,502	18.5%	25.0%	-16.9%	1.78	-7.5%	104.31	-6.4%	58.46	1.2%	6,888	-1.5%	$15,394	$46,625	$59,579	-21.7%	$780,494	$854,287	-8.6%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	15	$1,724,016	$1,848,137	-6.7%	-11.3%	68,299	8.3%	23.3%	-13.3%	1.90	-5.4%	108.42	-5.5%	57.03	-0.1%	15,902	-6.1%	$49,698	$121,444	$139,165	-12.7%	$1,895,158	$2,231,253	-15.1%
QTD	15	$3,898,474	$4,026,873	-3.2%	-7.8%	156,193	4.8%	26.4%	-7.5%	2.05	-0.7%	94.64	-4.9%	46.26	-4.1%	41,191	-3.1%	$119,839	$269,826	$277,608	-2.8%	$4,288,139	$4,828,829	-11.2%
YTD	15	$3,898,474	$4,026,873	-3.2%	-7.8%	156,193	4.8%	26.4%	-7.5%	2.05	-0.7%	94.64	-4.9%	46.26	-4.1%	41,191	-3.1%	$119,839	$269,826	$277,608	-2.8%	$4,288,139	$4,828,829	-11.2%
0150 - PALOS VERDES																								
03/24/2018	1	$4,845	$4,713	2.8%	2.8%	201	22.6%	26.9%	-4.2%	1.72	2.9%	89.72	-12.4%	52.10	-14.9%	54	17.4%	$248	$190	$1,316	-85.5%	$5,283	$4,591	15.1%
WTD	1	$18,455	$20,265	-8.9%	-8.9%	775	-5.8%	26.2%	8.9%	1.68	-2.2%	90.91	-11.2%	53.96	-9.2%	203	2.5%	$611	$1,409	$3,854	-63.4%	$20,475	$22,520	-9.1%
MTD	1	$45,098	$60,090	-24.9%	-24.9%	1,760	-37.9%	27.0%	40.1%	1.80	-4.8%	94.74	-13.8%	52.62	-9.4%	476	-13.0%	$2,332	$3,701	$6,321	-41.5%	$51,131	$71,370	-28.4%
QTD	1	$120,481	$133,340	-9.6%	-9.6%	4,534	-27.0%	33.8%	41.5%	2.04	6.0%	78.54	-12.5%	38.46	-17.5%	1,534	3.3%	$4,644	$10,505	$11,663	-9.9%	$135,630	$157,239	-13.7%
YTD	1	$120,481	$133,340	-9.6%	-9.6%	4,534	-27.0%	33.8%	41.5%	2.04	6.0%	78.54	-12.5%	38.46	-17.5%	1,534	3.3%	$4,644	$10,505	$11,663	-9.9%	$135,630	$157,239	-13.7%
0159 - LA JOLLA																								
03/24/2018	1	$5,671	$7,964	-28.8%	-28.8%	231	57.1%	26.8%	-37.4%	1.74	-6.2%	91.48	-27.6%	52.51	-22.8%	62	-1.6%	$106	-$74	$377	-119.7%	$5,704	$9,019	-36.8%
WTD	1	$26,761	$37,429	-28.5%	-28.5%	1,029	22.5%	26.6%	-32.8%	1.68	-12.6%	97.67	-13.1%	58.18	-0.5%	274	-17.7%	$957	$1,345	$4,481	-70.0%	$29,063	$41,802	-30.5%
MTD	1	$66,858	$85,394	-21.7%	-21.7%	2,527	0.0%	26.4%	-12.3%	1.77	-11.3%	100.09	-10.7%	56.66	0.7%	668	-12.3%	$2,646	$7,299	$7,391	-1.2%	$76,803	$101,008	-24.0%
QTD	1	$164,070	$190,630	-13.9%	-13.9%	7,253	18.9%	26.4%	-21.0%	2.08	2.0%	85.59	-8.4%	41.12	-10.2%	1,917	-6.0%	$6,618	$16,281	$14,966	8.8%	$186,968	$222,861	-16.1%
YTD	1	$164,070	$190,630	-13.9%	-13.9%	7,253	18.9%	26.4%	-21.0%	2.08	2.0%	85.59	-8.4%	41.12	-10.2%	1,917	-6.0%	$6,618	$16,281	$14,966	8.8%	$186,968	$222,861	-16.1%
0218 - BREA																								
03/24/2018	1	$8,785	$7,916	11.0%	11.0%	524	29.7%	19.1%	-23.7%	1.54	0.3%	87.85	12.1%	57.04	11.7%	100	-1.0%	$306	$192	$413	-53.5%	$9,283	$9,449	-1.8%
WTD	1	$40,760	$38,536	5.8%	5.8%	2,122	8.0%	22.0%	-2.1%	1.57	-1.9%	87.47	0.1%	55.68	2.0%	466	5.7%	$1,069	$2,725	$3,458	-21.2%	$44,554	$42,446	5.0%
MTD	1	$99,245	$97,146	2.2%	2.2%	5,141	-0.6%	19.5%	2.7%	1.72	-0.3%	98.75	0.1%	57.27	0.4%	1,005	2.0%	$3,688	$6,162	$10,409	-40.8%	$109,095	$113,852	-4.2%
QTD	1	$228,336	$220,920	3.4%	3.4%	12,455	-1.5%	21.2%	10.3%	1.89	1.4%	86.29	-4.9%	45.56	-6.2%	2,646	8.7%	$8,865	$13,782	$21,799	-36.8%	$250,982	$258,091	-2.8%
YTD	1	$228,336	$220,920	3.4%	3.4%	12,455	-1.5%	21.2%	10.3%	1.89	1.4%	86.29	-4.9%	45.56	-6.2%	2,646	8.7%	$8,865	$13,782	$21,799	-36.8%	$250,982	$258,091	-2.8%
0298 - LA ENCANTADA																								
03/24/2018	1	$8,004	$8,160	-1.9%	-1.9%	211	-30.4%	46.9%	43.6%	1.53	-7.4%	80.85	-1.9%	53.01	5.9%	99	0.0%	$450	$1,092	$523	108.9%	$9,546	$12,428	-23.2%
WTD	1	$60,184	$54,596	10.2%	10.2%	1,568	-3.7%	35.3%	3.5%	1.81	-0.4%	108.83	10.6%	60.06	11.1%	553	-0.4%	$720	$4,163	$3,153	32.0%	$65,067	$57,186	13.8%
MTD	1	$138,692	$142,494	-2.7%	-2.7%	4,159	-2.1%	30.7%	-1.7%	1.92	-3.2%	108.61	1.1%	56.56	4.5%	1,277	-3.8%	$5,298	$8,535	$8,185	4.3%	$152,525	$158,860	-4.0%
QTD	1	$290,488	$311,168	-6.6%	-6.6%	8,506	-11.7%	37.1%	11.1%	2.05	-0.8%	92.07	-4.8%	45.02	-4.1%	3,155	-1.9%	$9,725	$17,631	$16,103	9.5%	$317,844	$341,915	-7.0%
YTD	1	$290,488	$311,168	-6.6%	-6.6%	8,506	-11.7%	37.1%	11.1%	2.05	-0.8%	92.07	-4.8%	45.02	-4.1%	3,155	-1.9%	$9,725	$17,631	$16,103	9.5%	$317,844	$341,915	-7.0%
0462 - MISSION VIEJO																								
03/24/2018	1	$7,318	$8,507	-14.0%	-14.0%	276	-18.3%	33.7%	34.0%	1.56	-6.7%	78.69	-21.4%	50.47	-15.8%	93	9.4%	$491	$719	$387	85.7%	$8,529	$9,232	-7.6%
WTD	1	$39,281	$48,368	-18.8%	-18.8%	1,681	-5.9%	27.4%	5.8%	1.52	-13.1%	85.39	-18.4%	56.12	-6.1%	460	-0.4%	$1,558	$3,944	$2,460	60.4%	$44,784	$51,472	-13.0%
MTD	1	$89,804	$113,455	-20.8%	-20.8%	4,142	-6.4%	23.2%	0.3%	1.70	-9.1%	93.25	-15.7%	54.96	-7.2%	963	-6.1%	$3,899	$8,428	$6,701	25.8%	$102,130	$127,862	-20.1%
QTD	1	$210,870	$244,891	-13.9%	-13.9%	10,134	-7.8%	25.9%	1.6%	1.84	-3.3%	80.36	-8.0%	43.70	-4.9%	2,624	-6.4%	$7,617	$17,298	$16,726	3.4%	$235,785	$278,653	-15.4%
YTD	1	$210,870	$244,891	-13.9%	-13.9%	10,134	-7.8%	25.9%	1.6%	1.84	-3.3%	80.36	-8.0%	43.70	-4.9%	2,624	-6.4%	$7,617	$17,298	$16,726	3.4%	$235,785	$278,653	-15.4%
0488 - CHANDLER																								
03/24/2018	1	$5,533	$7,571	-26.9%	-26.9%	124	-9.5%	47.6%	6.9%	1.83	-19.7%	93.77	-24.4%	51.23	-5.9%	59	-3.3%	$118	$978	$398	145.6%	$6,628	$6,507	1.9%
WTD	1	$35,548	$28,181	26.1%	26.1%	772	2.8%	40.0%	8.5%	1.97	2.6%	115.04	13.1%	58.28	10.2%	309	11.6%	$711	$2,330	$2,893	-19.4%	$38,590	$30,152	28.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$72,341	$79,290	-8.8%	-8.8%	1,909	-1.0%	34.7%	-5.7%	2.01	-1.5%	109.11	-2.3%	54.35	-0.8%	663	-6.6%	$2,231	$5,958	$7,243	-17.7%	$80,530	$90,415	-10.9%
QTD	1	$152,907	$165,648	-7.7%	-7.7%	4,378	0.0%	38.1%	-2.2%	2.15	3.7%	91.78	-5.6%	42.60	-9.0%	1,666	-2.2%	$4,136	$9,146	$10,549	-13.3%	$166,190	$184,127	-9.7%
YTD	1	$152,907	$165,648	-7.7%	-7.7%	4,378	0.0%	38.1%	-2.2%	2.15	3.7%	91.78	-5.6%	42.60	-9.0%	1,666	-2.2%	$4,136	$9,146	$10,549	-13.3%	$166,190	$184,127	-9.7%
0509 - CARLSBAD																								
03/24/2018	1	$13,822	$12,037	14.8%	14.8%	444	4.7%	24.8%	0.0%	1.95	-8.8%	125.65	9.6%	64.59	20.2%	110	4.8%	-$104	$1,033	$1,165	-11.4%	$14,750	$12,478	18.2%
WTD	1	$54,443	$65,615	-17.0%	-17.0%	2,021	-6.0%	26.9%	3.2%	1.76	-13.8%	100.08	-14.4%	57.01	-0.7%	544	-3.0%	$1,124	$3,273	$4,166	-21.4%	$58,840	$70,591	-16.6%
MTD	1	$127,916	$144,667	-11.6%	-11.6%	4,569	-9.9%	27.2%	8.6%	1.84	-7.9%	102.74	-9.7%	55.86	-2.0%	1,245	-2.1%	$1,469	$8,717	$10,209	-14.6%	$138,102	$164,390	-16.0%
QTD	1	$279,045	$311,625	-10.5%	-10.5%	12,031	7.9%	26.2%	-11.3%	2.03	-2.3%	88.53	-6.4%	43.68	-4.3%	3,152	-4.3%	$5,005	$19,042	$18,081	5.3%	$303,093	$350,134	-13.4%
YTD	1	$279,045	$311,625	-10.5%	-10.5%	12,031	7.9%	26.2%	-11.3%	2.03	-2.3%	88.53	-6.4%	43.68	-4.3%	3,152	-4.3%	$5,005	$19,042	$18,081	5.3%	$303,093	$350,134	-13.4%
0618 - PALM DESERT																								
03/24/2018	1	$9,212	$10,114	-8.9%	-8.9%	421	12.6%	24.2%	-8.5%	1.65	-9.9%	90.31	-11.6%	54.83	-1.9%	102	3.0%	$373	$974	$885	10.1%	$10,559	$13,017	-18.9%
WTD	1	$65,139	$64,261	1.4%	1.4%	2,468	-6.9%	23.9%	6.2%	1.83	-7.1%	110.22	2.6%	60.31	10.4%	591	-1.2%	$2,044	$4,823	$4,648	3.8%	$72,006	$67,042	7.4%
MTD	1	$183,325	$188,496	-2.7%	-2.7%	6,907	-11.5%	24.0%	10.7%	1.90	-6.2%	110.70	-0.7%	58.18	5.9%	1,656	-2.1%	$3,178	$12,261	$11,564	6.0%	$198,764	$210,125	-5.4%
QTD	1	$413,444	$414,296	-0.2%	-0.2%	17,600	-2.4%	23.9%	7.3%	1.98	-2.7%	98.16	-4.7%	49.52	-2.1%	4,212	4.8%	$6,712	$27,987	$25,845	8.3%	$448,143	$460,327	-2.6%
YTD	1	$413,444	$414,296	-0.2%	-0.2%	17,600	-2.4%	23.9%	7.3%	1.98	-2.7%	98.16	-4.7%	49.52	-2.1%	4,212	4.8%	$6,712	$27,987	$25,845	8.3%	$448,143	$460,327	-2.6%
1018 - KIERLAND COMMONS																								
03/24/2018	1	$16,275	$20,776	-21.7%	-21.7%	425	-12.4%	29.6%	-0.8%	2.01	-11.0%	129.17	-9.9%	64.33	1.2%	126	-13.1%	$221	$641	$310	106.5%	$17,137	$22,215	-22.9%
WTD	1	$91,335	$105,161	-13.1%	-13.1%	2,645	4.3%	28.9%	-12.1%	1.97	-4.6%	119.55	-5.3%	60.61	-0.8%	764	-8.3%	$1,582	$5,590	$4,337	28.9%	$98,507	$113,519	-13.2%
MTD	1	$202,207	$236,285	-14.4%	-14.4%	6,648	-3.0%	25.6%	-11.4%	2.02	-2.1%	118.88	-0.3%	58.95	1.8%	1,701	-14.1%	$2,563	$12,646	$12,616	0.2%	$217,416	$269,534	-19.3%
QTD	1	$459,379	$503,184	-8.7%	-8.7%	15,066	-4.1%	28.2%	-6.2%	2.14	0.9%	108.14	1.5%	50.50	0.5%	4,248	-10.0%	$7,039	$25,714	$26,471	-2.9%	$492,132	$566,899	-13.2%
YTD	1	$459,379	$503,184	-8.7%	-8.7%	15,066	-4.1%	28.2%	-6.2%	2.14	0.9%	108.14	1.5%	50.50	0.5%	4,248	-10.0%	$7,039	$25,714	$26,471	-2.9%	$492,132	$566,899	-13.2%
1042 - MANHATTAN VILLAGE																								
03/24/2018	1	$11,339	$11,695	-3.0%	-3.0%	383	100.5%	32.6%	-43.8%	1.76	-8.7%	90.71	-13.9%	51.54	-5.7%	125	12.6%	$172	$911	$183	397.7%	$12,422	$10,869	14.3%
WTD	1	$45,328	$45,297	0.1%	0.1%	1,551	76.0%	28.9%	-40.4%	1.81	-5.4%	100.95	-4.6%	55.82	0.8%	449	4.9%	$812	$1,950	$3,256	-40.1%	$48,090	$48,916	-1.7%
MTD	1	$102,870	$103,488	-0.6%	-0.6%	4,184	74.0%	23.7%	-41.8%	1.86	1.8%	103.91	-1.8%	55.85	-3.6%	990	1.2%	$3,623	$5,996	$8,255	-27.4%	$112,489	$118,348	-5.0%
QTD	1	$247,798	$251,820	-1.6%	-1.6%	9,889	46.2%	28.0%	-30.9%	2.01	1.4%	89.49	-2.6%	44.56	-3.9%	2,769	1.0%	$8,602	$13,804	$17,635	-21.7%	$270,204	$292,429	-7.6%
YTD	1	$247,798	$251,820	-1.6%	-1.6%	9,889	46.2%	28.0%	-30.9%	2.01	1.4%	89.49	-2.6%	44.56	-3.9%	2,769	1.0%	$8,602	$13,804	$17,635	-21.7%	$270,204	$292,429	-7.6%
1089 - GLENDALE																								
03/24/2018	1	$9,396	$8,531	10.1%	10.1%	174	-4.4%	43.7%	-0.6%	2.21	5.9%	123.64	15.9%	55.93	9.5%	76	-5.0%	$29	$1,720	$782	120.1%	$11,145	$9,571	16.4%
WTD	1	$45,625	$43,842	4.1%	4.1%	944	2.9%	39.1%	-7.1%	2.12	-1.4%	123.65	8.9%	58.27	10.4%	369	-4.4%	$674	$4,500	$5,669	-20.6%	$50,799	$47,101	7.9%
MTD	1	$98,648	$104,360	-5.5%	-5.5%	2,293	-4.7%	34.5%	-5.4%	2.23	-0.9%	124.56	4.8%	55.80	5.7%	792	-9.8%	$1,153	$9,379	$8,803	6.5%	$109,181	$119,060	-8.3%
QTD	1	$203,901	$212,863	-4.2%	-4.2%	5,096	-2.6%	37.1%	-6.7%	2.27	-1.3%	107.83	5.5%	47.50	6.9%	1,891	-9.2%	$3,566	$20,635	$14,511	42.2%	$228,102	$238,858	-4.5%
YTD	1	$203,901	$212,863	-4.2%	-4.2%	5,096	-2.6%	37.1%	-6.7%	2.27	-1.3%	107.83	5.5%	47.50	6.9%	1,891	-9.2%	$3,566	$20,635	$14,511	42.2%	$228,102	$238,858	-4.5%
1173 - DANA PARK																								
03/24/2018	1	$6,012	$3,308	81.8%	81.8%	165	0.0%	30.9%	8.5%	1.96	35.5%	117.89	67.5%	60.12	23.6%	51	8.5%		$568	$454	25.1%	$6,580	$6,469	1.7%
WTD	1	$25,506	$29,950	-14.8%	-14.8%	1,022	-2.9%	27.9%	-6.0%	1.68	-2.9%	89.49	-6.8%	53.25	-4.0%	285	-8.7%	$254	$1,974	$2,392	-17.5%	$27,734	$30,956	-10.4%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$67,236	$78,050	-13.9%	-13.9%	2,898	0.4%	23.9%	-6.0%	1.86	-6.1%	97.02	-8.8%	52.16	-2.8%	693	-5.6%	$465	$5,724	$5,500	4.1%	$73,425	$85,747	-14.4%
QTD	1	$157,579	$171,044	-7.9%	-7.9%	6,827	-3.5%	26.9%	0.4%	2.01	1.1%	85.92	-4.9%	42.75	-5.9%	1,834	-3.2%	$2,709	$11,435	$12,333	-7.3%	$171,723	$190,781	-10.0%
YTD	1	$157,579	$171,044	-7.9%	-7.9%	6,827	-3.5%	26.9%	0.4%	2.01	1.1%	85.92	-4.9%	42.75	-5.9%	1,834	-3.2%	$2,709	$11,435	$12,333	-7.3%	$171,723	$190,781	-10.0%
1224 - SCOTTSDALE																								
03/24/2018	1	$12,834	$13,913	-7.7%	-7.7%	346	-2.3%	26.6%	-6.8%	2.13	-6.4%	139.50	1.3%	65.48	8.3%	92	-8.9%	$70	$1,080	$997	8.3%	$13,985	$14,928	-6.3%
WTD	1	$60,598	$60,190	0.7%	0.7%	1,859	5.6%	28.5%	0.6%	1.86	-10.6%	114.34	-5.2%	61.52	6.0%	530	6.2%	$323	$4,794	$6,316	-24.1%	$65,714	$65,242	0.7%
MTD	1	$136,808	$160,325	-14.7%	-14.7%	4,607	-5.8%	25.6%	-3.9%	2.00	-8.4%	116.14	-5.7%	58.14	3.0%	1,178	-9.5%	$2,127	$13,495	$14,178	-4.8%	$152,430	$185,142	-17.7%
QTD	1	$289,178	$322,756	-10.4%	-10.4%	10,601	-5.6%	27.4%	-1.0%	2.18	0.3%	99.44	-4.1%	45.71	-4.4%	2,908	-6.6%	$7,102	$27,003	$26,511	1.9%	$323,284	$369,132	-12.4%
YTD	1	$289,178	$322,756	-10.4%	-10.4%	10,601	-5.6%	27.4%	-1.0%	2.18	0.3%	99.44	-4.1%	45.71	-4.4%	2,908	-6.6%	$7,102	$27,003	$26,511	1.9%	$323,284	$369,132	-12.4%
1228 - SOUTH COAST																								
03/24/2018	1	$18,244	$22,989	-20.6%	-20.6%	1,199	143.2%	14.8%	-58.6%	1.72	-14.8%	103.08	-21.1%	59.82	-7.4%	177	0.6%	$24	-$552	$2,108	-126.2%	$17,716	$24,914	-28.9%
WTD	1	$79,214	$105,458	-24.9%	-24.9%	5,663	145.8%	14.4%	-60.2%	1.67	-16.5%	96.84	-23.2%	58.12	-8.1%	818	-2.2%	$1,926	$2,655	$8,497	-68.8%	$83,795	$114,496	-26.8%
MTD	1	$207,788	$254,598	-18.4%	-18.4%	12,564	111.8%	15.0%	-55.3%	1.88	-9.6%	109.94	-13.8%	58.63	-4.6%	1,890	-5.3%	$9,024	$9,490	$21,790	-56.4%	$226,302	$293,383	-22.9%
QTD	1	$496,958	$572,689	-13.2%	-13.2%	21,600	53.6%	23.1%	-38.0%	2.08	-4.4%	99.65	-8.8%	47.96	-4.6%	4,987	-4.8%	$24,877	$28,419	$44,415	-36.0%	$550,253	$666,594	-17.5%
YTD	1	$496,958	$572,689	-13.2%	-13.2%	21,600	53.6%	23.1%	-38.0%	2.08	-4.4%	99.65	-8.8%	47.96	-4.6%	4,987	-4.8%	$24,877	$28,419	$44,415	-36.0%	$550,253	$666,594	-17.5%
1257 - SEAL BEACH																								
03/24/2018	1	$6,601				284		21.5%		1.70		108.21		63.47		61		$251	$279			$7,131	$10,471	-31.9%
WTD	1	$30,297				1,382		19.8%		1.76		110.98		63.12		273		$1,030	$1,149			$32,477	$50,845	-36.1%
MTD	1	$85,179				3,991		17.7%		1.95		120.82		61.95		705		$6,003	$3,653			$94,835	$122,157	-22.4%
QTD	1	$184,041				10,223		16.1%		1.94		111.68		57.42		1,648		$12,621	$11,144			$207,806	$250,787	-17.1%
YTD	1	$184,041				10,223		16.1%		1.94		111.68		57.42		1,648		$12,621	$11,144			$207,806	$250,787	-17.1%
08 - CANADA-NANCY DAVIS																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
801 - CANADA-NANCY DAVIS																								
03/24/2018	12	$106,668	$116,989	-8.8%	-8.8%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	96.18	-6.2%	53.63	-3.2%	1,109	-2.8%					$106,668	$115,544	-7.7%
WTD	12	$477,036	$532,847	-10.5%	-10.5%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	89.40	-8.7%	54.55	-0.8%	5,336	-1.9%					$477,036	$561,975	-15.1%
MTD	12	$1,127,835	$1,131,286	-0.3%	-0.3%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	80.28	-4.9%	43.28	-5.9%	14,049	4.8%		-$126			$1,127,708	$1,278,722	-11.8%
QTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
YTD	12	$2,607,043	$2,776,495	-6.1%	-6.1%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	74.90	2.5%	38.93	6.7%	34,805	-8.4%		-$126			$2,606,917	$2,961,556	-12.0%
0811 - BAYVIEW VILLAGE																								
03/24/2018	1	$11,363	$13,100	-13.3%	-13.3%	726	7.9%	21.1%	24.4%	1.53	-21.8%	74.27	-35.4%	48.56	-17.3%	153	34.2%					$11,363	$12,505	-9.1%
WTD	1	$68,954	$62,713	10.0%	10.0%	3,289	-17.0%	22.9%	38.5%	1.64	-0.6%	91.69	-4.4%	55.83	-3.8%	752	15.0%					$68,954	$71,106	-3.0%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$149,221	$137,012	8.9%	8.9%	8,422	-15.5%	20.7%	20.8%	1.70	1.2%	85.76	6.7%	50.36	5.4%	1,740	2.1%		-$126			$149,094	$161,812	-7.9%
QTD	1	$334,550	$320,225	4.5%	4.5%	21,829	-13.7%	19.3%	5.8%	1.75	-2.8%	79.41	14.5%	45.47	17.8%	4,213	-8.7%		-$126			$334,423	$366,942	-8.9%
YTD	1	$334,550	$320,225	4.5%	4.5%	21,829	-13.7%	19.3%	5.8%	1.75	-2.8%	79.41	14.5%	45.47	17.8%	4,213	-8.7%		-$126			$334,423	$366,942	-8.9%
0812 - BLOOR STREET																								
03/24/2018	1	$8,710	$8,670	0.5%	0.5%	362	25.7%	23.8%	-17.6%	1.72	-13.4%	101.28	-3.0%	58.85	12.0%	86	3.6%					$8,710	$11,489	-24.2%
WTD	1	$42,960	$52,841	-18.7%	-18.7%	2,013	-4.3%	22.5%	-9.1%	1.68	-4.3%	94.83	-6.5%	56.60	-2.3%	453	-13.1%					$42,960	$54,112	-20.6%
MTD	1	$106,172	$104,409	1.7%	1.7%	5,350	8.6%	22.4%	-5.5%	1.91	4.6%	88.40	-0.9%	46.28	-5.2%	1,201	2.6%					$106,172	$123,077	-13.7%
QTD	1	$256,622	$280,049	-8.4%	-8.4%	12,733	-3.8%	26.2%	-4.2%	1.97	-5.1%	76.83	-0.6%	39.05	4.7%	3,340	-7.8%					$256,622	$301,490	-14.9%
YTD	1	$256,622	$280,049	-8.4%	-8.4%	12,733	-3.8%	26.2%	-4.2%	1.97	-5.1%	76.83	-0.6%	39.05	4.7%	3,340	-7.8%					$256,622	$301,490	-14.9%
0813 - SHERWAY																								
03/24/2018	1	$16,331	$16,937	-3.6%	-3.6%	687	4.4%	23.7%	-2.4%	1.77	-0.1%	100.19	-5.3%	56.51	-5.2%	163	1.9%					$16,331	$16,633	-1.8%
WTD	1	$67,193	$80,825	-16.9%	-16.9%	3,063	-1.1%	21.7%	-8.4%	1.72	-7.7%	101.19	-8.2%	58.73	-0.6%	664	-9.4%					$67,193	$72,115	-6.8%
MTD	1	$149,369	$152,256	-1.9%	-1.9%	8,387	4.6%	21.2%	-0.4%	1.82	-0.4%	84.15	-5.9%	46.16	-5.5%	1,775	4.2%					$149,369	$164,093	-9.0%
QTD	1	$330,659	$370,808	-10.8%	-10.8%	17,608	-6.4%	23.3%	-5.9%	1.93	-2.9%	80.47	1.2%	41.67	4.2%	4,109	-11.9%					$330,659	$386,307	-14.4%
YTD	1	$330,659	$370,808	-10.8%	-10.8%	17,608	-6.4%	23.3%	-5.9%	1.93	-2.9%	80.47	1.2%	41.67	4.2%	4,109	-11.9%					$330,659	$386,307	-14.4%
0815 - RIDEAU																								
03/24/2018	1	$8,092	$7,090	14.1%	14.1%	462	11.1%	14.5%	-16.2%	1.82	-2.9%	120.78	22.7%	66.33	26.3%	67	-6.9%					$8,092	$9,324	-13.2%
WTD	1	$39,013	$36,704	6.3%	6.3%	2,229	16.0%	17.3%	-7.6%	1.64	-14.3%	101.33	-0.9%	61.63	15.7%	385	7.2%					$39,013	$44,400	-12.1%
MTD	1	$88,580	$86,349	2.6%	2.6%	5,779	6.1%	18.1%	-6.3%	2.02	5.5%	84.52	3.3%	41.94	-2.1%	1,048	-0.7%					$88,580	$101,036	-12.3%
QTD	1	$199,815	$221,247	-9.7%	-9.7%	13,953	-6.4%	19.5%	-14.9%	1.99	-2.8%	73.33	13.3%	36.83	16.6%	2,725	-20.3%					$199,815	$237,989	-16.0%
YTD	1	$199,815	$221,247	-9.7%	-9.7%	13,953	-6.4%	19.5%	-14.9%	1.99	-2.8%	73.33	13.3%	36.83	16.6%	2,725	-20.3%					$199,815	$237,989	-16.0%
0816 - BAYSHORE																								
03/24/2018	1	$7,668	$6,146	24.8%	24.8%	404	13.8%	22.8%	3.6%	1.76	12.6%	83.35	5.8%	47.33	-6.0%	92	17.9%					$7,668	$6,216	23.4%
WTD	1	$31,635	$28,780	9.9%	9.9%	1,650	15.5%	25.2%	7.5%	1.65	-1.8%	76.23	-11.5%	46.32	-9.9%	415	24.3%					$31,635	$30,811	2.7%
MTD	1	$68,142	$65,008	4.8%	4.8%	4,397	14.4%	23.6%	3.7%	1.80	3.0%	65.65	-11.6%	36.54	-14.2%	1,038	18.6%					$68,142	$70,117	-2.8%
QTD	1	$164,924	$166,920	-1.2%	-1.2%	9,977	5.3%	24.5%	-6.9%	1.88	-4.7%	67.54	0.7%	35.94	5.7%	2,442	-1.9%					$164,924	$169,452	-2.7%
YTD	1	$164,924	$166,920	-1.2%	-1.2%	9,977	5.3%	24.5%	-6.9%	1.88	-4.7%	67.54	0.7%	35.94	5.7%	2,442	-1.9%					$164,924	$169,452	-2.7%
0817 - OAKRIDGE																								
03/24/2018	1	$12,799	$14,734	-13.1%	-13.1%	506	7.0%	23.3%	-30.2%	2.01	11.7%	108.47	16.3%	54.00	4.1%	118	-25.3%					$12,799	$10,882	17.6%
WTD	1	$53,028	$57,541	-7.8%	-7.8%	2,882	8.9%	22.7%	-5.4%	1.56	-11.2%	81.21	-10.5%	52.04	0.7%	653	3.0%					$53,028	$58,214	-8.9%
MTD	1	$125,444	$122,014	2.8%	2.8%	7,512	6.1%	21.4%	5.6%	1.69	-5.6%	78.06	-8.3%	46.29	-2.8%	1,607	12.1%					$125,444	$132,465	-5.3%
QTD	1	$269,769	$292,406	-7.7%	-7.7%	17,132	-6.1%	22.2%	4.8%	1.72	-6.4%	70.95	-6.2%	41.20	0.2%	3,802	-1.6%					$269,769	$303,894	-11.2%
YTD	1	$269,769	$292,406	-7.7%	-7.7%	17,132	-6.1%	22.2%	4.8%	1.72	-6.4%	70.95	-6.2%	41.20	0.2%	3,802	-1.6%					$269,769	$303,894	-11.2%
0818 - PARK ROYAL																								
03/24/2018	1	$4,655	$5,672	-17.9%	-17.9%	244	-28.4%	18.0%	-10.9%	2.05	30.7%	105.80	28.7%	51.72	-1.5%	44	-36.2%					$4,655	$5,359	-13.1%
WTD	1	$23,007	$25,330	-9.2%	-9.2%	1,573	56.5%	16.9%	-35.6%	1.65	-3.4%	86.49	-9.9%	52.53	-6.7%	266	0.8%					$23,007	$26,864	-14.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$66,865	$54,978	21.6%	21.6%	4,624	149.7%	19.9%	-45.6%	2.06	16.9%	72.60	-10.5%	35.27	-23.4%	921	35.8%					$66,865	$61,140	9.4%
QTD	1	$159,293	$144,096	10.5%	10.5%	10,011	32.2%	22.2%	-21.4%	2.19	4.8%	71.75	6.5%	32.82	1.6%	2,220	3.8%					$159,293	$153,490	3.8%
YTD	1	$159,293	$144,096	10.5%	10.5%	10,011	32.2%	22.2%	-21.4%	2.19	4.8%	71.75	6.5%	32.82	1.6%	2,220	3.8%					$159,293	$153,490	3.8%
0820 - EDMONTON CITY CENTRE																								
03/24/2018	1	$10,416	$10,652	-2.2%	-2.2%	368	48.4%	22.0%	-29.1%	2.25	2.4%	128.59	-7.0%	57.23	-9.2%	81	5.2%					$10,416	$8,281	25.8%
WTD	1	$29,215	$33,889	-13.8%	-13.8%	1,026	-19.7%	26.7%	27.4%	1.87	-10.3%	106.62	-15.7%	57.06	-6.0%	274	2.2%					$29,215	$35,658	-18.1%
MTD	1	$69,217	$66,643	3.9%	3.9%	2,478	-8.9%	30.5%	37.1%	2.13	-2.6%	91.56	-16.9%	42.89	-14.7%	756	25.0%					$69,217	$81,092	-14.6%
QTD	1	$166,955	$178,875	-6.7%	-6.7%	8,063	-6.2%	23.6%	-4.0%	2.21	-5.5%	87.92	3.7%	39.76	9.7%	1,899	-10.0%					$166,955	$199,685	-16.4%
YTD	1	$166,955	$178,875	-6.7%	-6.7%	8,063	-6.2%	23.6%	-4.0%	2.21	-5.5%	87.92	3.7%	39.76	9.7%	1,899	-10.0%					$166,955	$199,685	-16.4%
0821 - MARKET MALL																								
03/24/2018	1	$9,912	$15,324	-35.3%	-35.3%	443	60.5%	26.9%	-45.1%	1.71	-9.7%	83.29	-26.6%	48.83	-18.7%	119	-11.9%					$9,912	$16,829	-41.1%
WTD	1	$51,363	$72,244	-28.9%	-28.9%	2,413	-20.2%	25.0%	8.5%	1.60	-15.4%	85.18	-17.9%	53.23	-3.0%	603	-13.4%					$51,363	$74,522	-31.1%
MTD	1	$131,857	$148,680	-11.3%	-11.3%	6,501	-4.2%	25.5%	6.2%	1.80	-7.4%	79.53	-12.8%	44.16	-5.8%	1,658	1.7%					$131,857	$169,599	-22.3%
QTD	1	$305,314	$344,716	-11.4%	-11.4%	14,592	-8.6%	27.7%	0.3%	1.91	-7.2%	75.54	-3.5%	39.47	4.1%	4,042	-8.3%					$305,314	$366,936	-16.8%
YTD	1	$305,314	$344,716	-11.4%	-11.4%	14,592	-8.6%	27.7%	0.3%	1.91	-7.2%	75.54	-3.5%	39.47	4.1%	4,042	-8.3%					$305,314	$366,936	-16.8%
0822 - SOUTHCENTRE																								
03/24/2018	1	$4,596	$8,157	-43.7%	-43.7%	270	-16.9%	22.6%	-11.5%	1.61	-13.4%	75.35	-23.3%	46.90	-11.5%	61	-26.5%					$4,596	$6,614	-30.5%
WTD	1	$25,238	$31,136	-18.9%	-18.9%	1,537	-3.9%	20.8%	-12.4%	1.50	-7.7%	78.87	-3.7%	52.47	4.3%	320	-15.8%					$25,238	$36,314	-30.5%
MTD	1	$67,426	$75,978	-11.3%	-11.3%	3,895	-7.9%	21.7%	-5.4%	1.93	6.0%	79.61	1.9%	41.26	-3.9%	847	-12.9%					$67,426	$82,662	-18.4%
QTD	1	$162,655	$188,478	-13.7%	-13.7%	8,790	-17.9%	24.2%	-0.6%	2.00	-2.4%	76.36	5.7%	38.23	8.3%	2,130	-18.4%					$162,655	$192,953	-15.7%
YTD	1	$162,655	$188,478	-13.7%	-13.7%	8,790	-17.9%	24.2%	-0.6%	2.00	-2.4%	76.36	5.7%	38.23	8.3%	2,130	-18.4%					$162,655	$192,953	-15.7%
0829 - MAYFAIR																								
03/24/2018	1	$5,245	$2,860	83.4%	83.4%	202	12.8%	25.7%	2.4%	1.90	24.2%	100.86	58.7%	52.98	27.8%	52	15.6%					$5,245	$5,526	-5.1%
WTD	1	$20,654	$23,084	-10.5%	-10.5%	1,303	-3.0%	19.4%	-16.2%	1.57	-1.2%	81.64	10.0%	52.02	11.3%	253	-18.6%					$20,654	$29,075	-29.0%
MTD	1	$52,383	$59,079	-11.3%	-11.3%	3,530	-13.3%	20.4%	-1.4%	1.88	1.6%	72.86	3.7%	38.72	2.1%	719	-14.5%					$52,383	$66,149	-20.8%
QTD	1	$115,085	$129,302	-11.0%	-11.0%	8,649	-10.0%	20.9%	-6.5%	1.89	-5.6%	63.65	5.8%	33.74	12.1%	1,808	-15.9%					$115,085	$135,061	-14.8%
YTD	1	$115,085	$129,302	-11.0%	-11.0%	8,649	-10.0%	20.9%	-6.5%	1.89	-5.6%	63.65	5.8%	33.74	12.1%	1,808	-15.9%					$115,085	$135,061	-14.8%
0831 - HALIFAX																								
03/24/2018	1	$6,879	$7,648	-10.0%	-10.0%	335	6.0%	21.8%	2.8%	1.71	-20.3%	94.24	-17.4%	55.04	3.6%	73	9.0%					$6,879	$5,885	16.9%
WTD	1	$24,776	$27,760	-10.7%	-10.7%	1,439	9.5%	20.7%	-5.2%	1.61	-13.0%	83.14	-14.0%	51.72	-1.2%	298	3.8%					$24,776	$28,785	-13.9%
MTD	1	$53,157	$58,880	-9.7%	-9.7%	3,742	-4.8%	19.7%	5.2%	1.89	2.8%	71.93	-9.8%	38.13	-12.3%	739	0.1%					$53,157	$65,481	-18.8%
QTD	1	$141,403	$139,373	1.5%	1.5%	9,415	4.0%	22.0%	4.8%	1.97	-3.8%	68.15	-6.9%	34.53	-3.2%	2,075	8.9%					$141,403	$147,359	-4.0%
YTD	1	$141,403	$139,373	1.5%	1.5%	9,415	4.0%	22.0%	4.8%	1.97	-3.8%	68.15	-6.9%	34.53	-3.2%	2,075	8.9%					$141,403	$147,359	-4.0%
75 - 750-CLOSED LOC NUMBERS																								
03/24/2018	2		$79,114	-100.0%														-$104		$1,919	-100.0%	-$104	$14,617	-100.7%
WTD	2		$328,393	-100.0%														-$570		$19,050	-100.0%	-$570	$64,733	-100.9%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	2		$760,935	-100.0%		0												-$1,751		$42,717	-100.0%	-$1,751	$146,702	-101.2%
QTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
YTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
750 - CLOSED LOCATIONS																								
03/24/2018	2		$79,114	-100.0%														-$104		$1,919	-100.0%	-$104	$14,617	-100.7%
WTD	2		$328,393	-100.0%														-$570		$19,050	-100.0%	-$570	$64,733	-100.9%
MTD	2		$760,935	-100.0%		0												-$1,751		$42,717	-100.0%	-$1,751	$146,702	-101.2%
QTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
YTD	2	$84,298	$1,769,947	-95.2%		6,764		23.3%		1.89		53.56		28.31		1,574		-$2,789	$4,791	$107,379	-95.5%	$86,299	$309,598	-72.1%
0014 - WELLESLEY																								
03/24/2018	0		$7,150	-100.0%																$0	-100.0%			
WTD	0		$42,725	-100.0%																$6,144	-100.0%			
MTD	0		$107,332	-100.0%																$9,434	-100.0%			
QTD	0		$274,318	-100.0%																$19,922	-100.0%			
YTD	0		$274,318	-100.0%																$19,922	-100.0%			
0048 - GARDEN STATE																								
03/24/2018	0		$7,825	-100.0%																$242	-100.0%			
WTD	0		$30,469	-100.0%																$966	-100.0%			
MTD	0		$65,587	-100.0%														-$168		$2,517	-100.0%	-$168		
QTD	0		$170,274	-100.0%														-$720		$7,790	-100.0%	-$720		
YTD	0		$170,274	-100.0%														-$720		$7,790	-100.0%	-$720		
0103 - NORTHPARK																								
03/24/2018	0		$21,700	-100.0%																$245	-100.0%			
WTD	0		$79,402	-100.0%														-$53		$1,896	-100.0%	-$53		
MTD	0		$196,637	-100.0%		0												-$203		$8,064	-100.0%	-$203		
QTD	0	-$73	$421,788	-100.0%		0						Infinity		Infinity				-$998		$18,855	-100.0%	-$1,071		
YTD	0	-$73	$421,788	-100.0%		0						Infinity		Infinity				-$998		$18,855	-100.0%	-$1,071		
0108 - KANSAS CITY																								
03/24/2018	0		$5,236	-100.0%																$96	-100.0%			
WTD	0		$21,341	-100.0%																$1,363	-100.0%			
MTD	0		$48,669	-100.0%														-$161		$2,504	-100.0%	-$161		
QTD	0		$102,476	-100.0%														-$747		$5,932	-100.0%	-$747		
YTD	0		$102,476	-100.0%														-$747		$5,932	-100.0%	-$747		
0139 - BRIDGEWATER																								
03/24/2018	1		$12,466	-100.0%														-$45		$449	-100.0%	-$45	$10,226	-100.4%
WTD	1		$42,855	-100.0%														-$220		$2,091	-100.0%	-$220	$46,377	-100.5%

Store Summary - Retail

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1		$90,876	-100.0%														-$710		$5,862	-100.0%	-$710	$103,660	-100.7%
QTD	1	$84,475	$232,488	-63.7%		6,764		23.3%		1.89		53.67		28.37		1,574		$2,465	$4,791	$13,586	-64.7%	$91,731	$213,595	-57.1%
YTD	1	$84,475	$232,488	-63.7%		6,764		23.3%		1.89		53.67		28.37		1,574		$2,465	$4,791	$13,586	-64.7%	$91,731	$213,595	-57.1%
0144 - KENWOOD																								
03/24/2018	0		$14,420	-100.0%																$411	-100.0%			
WTD	0		$62,176	-100.0%														-$54		$4,834	-100.0%	-$54		
MTD	0		$142,292	-100.0%														-$156		$10,111	-100.0%	-$156		
QTD	0	-$20	$322,227	-100.0%								Infinity		Infinity				-$1,205		$24,379	-100.0%	-$1,225	$0	
YTD	0	-$20	$322,227	-100.0%								Infinity		Infinity				-$1,205		$24,379	-100.0%	-$1,225	$0	
0423 - MALL OF LOUISIANA																								
03/24/2018	1		$4,057	-100.0%																$218	-100.0%		$4,391	-100.0%
WTD	1		$17,573	-100.0%																$1,167	-100.0%		$18,357	-100.0%
MTD	1		$38,987	-100.0%														-$54		$2,853	-100.0%	-$54	$43,041	-100.1%
QTD	1		$84,789	-100.0%														-$632		$4,276	-100.0%	-$632	$96,003	-100.7%
YTD	1		$84,789	-100.0%														-$632		$4,276	-100.0%	-$632	$96,003	-100.7%
1172 - STATESBORO																								
03/24/2018	0		$3,324	-100.0%														-$60		$258	-100.0%	-$60		
WTD	0		$16,146	-100.0%														-$173		$661	-100.0%	-$173		
MTD	0		$35,350	-100.0%														-$188		$746	-100.0%	-$188		
QTD	0	-$62	$80,211	-100.1%								Infinity		Infinity				-$698		$8,023	-100.0%	-$759		
YTD	0	-$62	$80,211	-100.1%								Infinity		Infinity				-$698		$8,023	-100.0%	-$759		
1235 - THE MALL AT GREENHILLS																								
03/24/2018	0		$2,935	-100.0%																				
WTD	0		$15,705	-100.0%														-$70		-$122	-100.0%	-$70		
MTD	0		$35,205	-100.0%														-$110		$462	-100.0%	-$110		
QTD	0	-$23	$81,377	-100.0%								Infinity		Infinity				-$255		$4,225	-100.0%	-$278		
YTD	0	-$23	$81,377	-100.0%								Infinity		Infinity				-$255		$4,225	-100.0%	-$278		

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Outlet																								
03/24/2018	115	$887,416	$950,184	-6.6%	-9.1%	41,218	-6.8%	34.1%	3.5%	2.85	-6.4%	63.22	-5.8%	22.16	0.7%	14,037	-3.5%		$142	$79	78.1%	$887,558	$1,037,128	-14.4%
WTD	115	$3,494,934	$3,736,218	-6.5%	-10.3%	163,813	-5.0%	35.3%	1.1%	2.77	-5.8%	60.41	-6.6%	21.82	-0.8%	57,858	-4.0%		$142	$37	284.5%	$3,495,076	$4,109,020	-14.9%
MTD	115	$8,894,541	$9,323,791	-4.6%	-9.1%	437,299	-1.2%	32.5%	-0.8%	2.92	-3.1%	62.62	-7.3%	21.48	-4.3%	142,031	-2.0%		$268	$261	2.7%	$8,894,809	$9,944,173	-10.6%
QTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
YTD	115	$19,456,840	$20,312,329	-4.2%	-8.8%	950,558	-5.6%	33.2%	1.0%	3.09	-0.5%	61.61	-4.3%	19.94	-3.9%	315,811	-4.7%		-$1,048	$703	-249.0%	$19,455,792	$21,114,983	-7.9%
07 - CLEARANCE-CHRIS SPRAKE																								
03/24/2018	3	$37,387	$39,257	-4.8%		1,461		39.5%		3.44		64.79		18.83		577						$37,387	$40,705	-8.2%
WTD	3	$135,200	$151,913	-11.0%		6,023		39.0%		3.44		57.51		16.71		2,351						$135,200	$157,163	-14.0%
MTD	3	$393,316	$398,588	-1.3%		18,230		40.8%		3.57		52.84		14.81		7,443			$160	-$158	-201.2%	$393,476	$422,772	-6.9%
QTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
YTD	3	$901,776	$929,077	-2.9%		42,172		43.1%		3.88		49.61		12.80		18,177			$160	-$116	-237.5%	$901,936	$952,772	-5.3%
701 - CLEARANCE NENG -MELISSA DUFFY																								
03/24/2018	1	$14,260	$12,161	17.3%		693		32.3%		3.63		63.66		17.56		224						$14,260	$12,261	16.3%
WTD	1	$41,134	$45,741	-10.1%		2,658		29.3%		3.36		52.87		15.74		778						$41,134	$43,865	-6.2%
MTD	1	$106,744	$115,787	-7.8%		7,577		29.2%		3.56		48.19		13.53		2,215						$106,744	$117,997	-9.5%
QTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
YTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
1186 - WOBURN CLEARANCE																								
03/24/2018	1	$14,260	$12,161	17.3%		693		32.3%		3.63		63.66		17.56		224						$14,260	$12,261	16.3%
WTD	1	$41,134	$45,741	-10.1%		2,658		29.3%		3.36		52.87		15.74		778						$41,134	$43,865	-6.2%
MTD	1	$106,744	$115,787	-7.8%		7,577		29.2%		3.56		48.19		13.53		2,215						$106,744	$117,997	-9.5%
QTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
YTD	1	$254,664	$252,908	0.7%		18,017		31.8%		3.77		44.39		11.76		5,737						$254,664	$254,991	-0.1%
702 - CLEARANCE MID ATL-A.VESELY																								
03/24/2018	1	$17,385	$19,882	-12.6%		543		44.2%		3.33		72.44		21.76		240						$17,385	$20,692	-16.0%
WTD	1	$64,584	$80,105	-19.4%		2,106		46.9%		3.55		65.37		18.41		988						$64,584	$82,508	-21.7%
MTD	1	$200,152	$205,081	-2.4%		7,056		49.3%		3.61		57.56		15.96		3,477				-$158	-100.0%	$200,152	$221,948	-9.8%
QTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%
YTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%
0072 - SPRINGFIELD CLEARANCE																								
03/24/2018	1	$17,385	$19,882	-12.6%		543		44.2%		3.33		72.44		21.76		240						$17,385	$20,692	-16.0%
WTD	1	$64,584	$80,105	-19.4%		2,106		46.9%		3.55		65.37		18.41		988						$64,584	$82,508	-21.7%
MTD	1	$200,152	$205,081	-2.4%		7,056		49.3%		3.61		57.56		15.96		3,477				-$158	-100.0%	$200,152	$221,948	-9.8%
QTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$448,862	$486,797	-7.8%		16,165		51.9%		3.93		53.53		13.61		8,386				-$158	-100.0%	$448,862	$503,404	-10.8%
705 - CLEARANCE MID WEST-ANDREA MAID																								
03/24/2018	1	$5,741	$7,214	-20.4%		225		50.2%		3.32		50.81		15.31		113						$5,741	$7,752	-25.9%
WTD	1	$29,482	$26,067	13.1%		1,259		46.5%		3.37		50.40		14.97		585						$29,482	$30,791	-4.2%
MTD	1	$86,420	$77,720	11.2%		3,597		48.7%		3.50		49.35		14.11		1,751			$160			$86,580	$82,827	4.5%
QTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
YTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
1251 - PARK RIDGE CLEARANCE																								
03/24/2018	1	$5,741	$7,214	-20.4%		225		50.2%		3.32		50.81		15.31		113						$5,741	$7,752	-25.9%
WTD	1	$29,482	$26,067	13.1%		1,259		46.5%		3.37		50.40		14.97		585						$29,482	$30,791	-4.2%
MTD	1	$86,420	$77,720	11.2%		3,597		48.7%		3.50		49.35		14.11		1,751			$160			$86,580	$82,827	4.5%
QTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
YTD	1	$198,250	$189,372	4.7%		7,990		50.7%		3.91		48.90		12.51		4,054			$160	$42	284.1%	$198,410	$194,377	2.1%
26 - Outlet Closed Locations																								
03/24/2018	0		$18,054	-100.0%																			$0	
WTD	0		$66,629	-100.0%																			$0	
MTD	0	-$2	$168,258	-100.0%								Infinity		Infinity								-$2	$0	
QTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
YTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
060 - Outlet Closed Locations																								
03/24/2018	0		$18,054	-100.0%																			$0	
WTD	0		$66,629	-100.0%																			$0	
MTD	0	-$2	$168,258	-100.0%								Infinity		Infinity								-$2	$0	
QTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
YTD	0	$31,431	$380,618	-91.7%		2,218		19.5%		3.55		72.59		20.46		433						$31,431	$40,802	-23.0%
4096 - DESERT HILLS OUTLET																								
03/24/2018	0		$4,089	-100.0%																				
WTD	0		$24,616	-100.0%																				
MTD	0		$71,488	-100.0%																				
QTD	0		$161,682	-100.0%																				
YTD	0		$161,682	-100.0%																				
4098 - WRENTHAM WOM OUTLET																								
03/24/2018	0		$5,017	-100.0%																			$0	
WTD	0		$15,283	-100.0%																			$0	

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	0		$37,459	-100.0%																			$0	
QTD	0	$31,433	$88,644	-64.5%		2,218		19.5%		3.55		72.59		20.46		433						$31,433	$40,802	-23.0%
YTD	0	$31,433	$88,644	-64.5%		2,218		19.5%		3.55		72.59		20.46		433						$31,433	$40,802	-23.0%
4099 - MERRIMACK OUTLET WOMAN																								
03/24/2018	0		$3,810	-100.0%																				
WTD	0		$12,537	-100.0%																				
MTD	0		$31,535	-100.0%																				
QTD	0		$66,988	-100.0%																				
YTD	0		$66,988	-100.0%																				
4100 - PHILADELPHIA WOM OUTLET																								
03/24/2018	0		$5,139	-100.0%																				
WTD	0		$14,193	-100.0%																				
MTD	0		$27,777	-100.0%																				
QTD	0		$63,305	-100.0%																				
YTD	0		$63,305	-100.0%																				
38 - CANADA OUTLET-NANCY DAVIS																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
889 - CAN OUTLET-NANCY DAVIS																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
0830 - VAUGHAN OUTLET																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33						$2,480	$2,967	-16.4%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212						$15,732	$12,996	21.1%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516						$36,977	$29,579	25.0%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122						$79,669	$68,443	16.4%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
90 - OUTLET-CHRIS SPRAKE																								
03/24/2018	111	$847,550	$890,793	-4.9%	-9.1%	39,612	-6.8%	33.9%	3.5%	2.83	-6.4%	63.12	-5.8%	22.32	0.7%	13,427	-3.5%		$142	$79	78.1%	$847,692	$993,455	-14.7%
WTD	111	$3,344,002	$3,508,077	-4.7%	-10.3%	157,127	-5.0%	35.2%	1.1%	2.74	-5.8%	60.48	-6.6%	22.07	-0.8%	55,295	-4.0%		$142	$37	284.5%	$3,344,144	$3,938,861	-15.1%
MTD	111	$8,464,250	$8,732,229	-3.1%	-9.1%	417,179	-1.2%	32.1%	-0.8%	2.88	-3.1%	63.13	-7.3%	21.92	-4.3%	134,072	-2.0%		$108	-$186	-158.2%	$8,464,358	$9,491,822	-10.8%
QTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%
YTD	111	$18,443,963	$18,944,257	-2.6%	-8.8%	902,029	-5.6%	32.8%	1.0%	3.04	-0.5%	62.29	-4.3%	20.48	-3.9%	296,079	-4.7%		-$1,208	$66	-1926.1%	$18,442,755	$20,052,966	-8.0%
901 - OUTLET N ENG-MELISSA DUFFY																								
03/24/2018	9	$99,961	$93,198	7.3%	7.3%	4,005	19.6%	42.0%	-0.3%	2.80	-12.3%	59.39	-10.1%	21.22	2.6%	1,683	19.3%					$99,961	$88,995	12.3%
WTD	9	$326,737	$330,736	-1.2%	-1.2%	12,891	9.6%	45.0%	4.7%	2.76	-12.5%	56.36	-14.0%	20.42	-1.7%	5,797	14.8%					$326,737	$348,402	-6.2%
MTD	9	$744,542	$799,756	-6.9%	-6.9%	30,076	4.2%	40.9%	-0.4%	3.05	-3.6%	60.57	-10.3%	19.87	-7.0%	12,292	3.8%					$744,542	$814,317	-8.6%
QTD	9	$1,721,364	$1,787,367	-3.7%	-3.7%	71,952	3.4%	39.9%	0.4%	3.21	-1.3%	59.93	-7.3%	18.69	-6.1%	28,721	3.9%		-$92	-$109	-15.8%	$1,721,272	$1,763,412	-2.4%
YTD	9	$1,721,364	$1,787,367	-3.7%	-3.7%	71,952	3.4%	39.9%	0.4%	3.21	-1.3%	59.93	-7.3%	18.69	-6.1%	28,721	3.9%		-$92	-$109	-15.8%	$1,721,272	$1,763,412	-2.4%
4000 - WRENTHAM OUTLET																								
03/24/2018	1	$15,979	$16,402	-2.6%	-2.6%	972	25.1%	28.2%	-3.5%	2.56	-17.2%	58.32	-19.3%	22.76	-2.6%	274	20.7%					$15,979	$14,809	7.9%
WTD	1	$55,397	$61,365	-9.7%	-9.7%	2,657	4.0%	34.1%	3.1%	2.62	-13.9%	61.21	-15.8%	23.32	-2.2%	905	7.2%					$55,397	$64,570	-14.2%
MTD	1	$132,170	$144,230	-8.4%	-8.4%	6,695	11.0%	29.5%	-8.4%	2.85	-6.6%	66.85	-9.9%	23.42	-3.6%	1,977	1.7%					$132,170	$146,772	-9.9%
QTD	1	$302,992	$319,393	-5.1%	-5.1%	16,385	9.6%	30.2%	-0.5%	2.93	-2.4%	61.21	-13.0%	20.90	-10.8%	4,950	9.0%					$302,992	$311,425	-2.7%
YTD	1	$302,992	$319,393	-5.1%	-5.1%	16,385	9.6%	30.2%	-0.5%	2.93	-2.4%	61.21	-13.0%	20.90	-10.8%	4,950	9.0%					$302,992	$311,425	-2.7%
4009 - NORTH CONWAY OUTLET																								
03/24/2018	1	$5,048	$5,402	-6.6%	-6.6%	180	-4.3%	50.6%	-11.2%	2.57	-6.1%	55.47	9.9%	21.57	17.0%	91	-15.0%					$5,048	$7,261	-30.5%
WTD	1	$17,210	$18,167	-5.3%	-5.3%	605	-3.2%	54.0%	19.8%	2.55	-15.2%	52.63	-18.3%	20.61	-3.7%	327	16.0%					$17,210	$19,149	-10.1%
MTD	1	$43,910	$48,794	-10.0%	-10.0%	1,764	10.0%	45.8%	-0.9%	2.72	-11.1%	54.34	-17.5%	19.99	-7.2%	808	9.0%					$43,910	$49,557	-11.4%
QTD	1	$109,642	$122,909	-10.8%	-10.8%	4,647	-8.1%	43.6%	8.1%	2.93	-6.2%	54.09	-10.1%	18.45	-4.2%	2,027	-0.7%					$109,642	$119,966	-8.6%
YTD	1	$109,642	$122,909	-10.8%	-10.8%	4,647	-8.1%	43.6%	8.1%	2.93	-6.2%	54.09	-10.1%	18.45	-4.2%	2,027	-0.7%					$109,642	$119,966	-8.6%
4019 - MERRIMACK OUTLET																								
03/24/2018	1	$13,605	$8,459	60.8%	60.8%	579	49.6%	38.5%	9.6%	2.74	-18.4%	61.01	-1.9%	22.30	20.2%	223	64.0%					$13,605	$8,099	68.0%
WTD	1	$35,066	$26,822	30.7%	30.7%	1,702	24.6%	34.5%	5.3%	2.69	-15.0%	59.64	-0.4%	22.18	17.2%	588	31.3%					$35,066	$28,730	22.1%
MTD	1	$70,750	$60,554	16.8%	16.8%	3,677	7.1%	31.2%	6.2%	2.73	-6.1%	61.63	2.7%	22.54	9.4%	1,148	13.8%					$70,750	$62,850	12.6%
QTD	1	$159,748	$145,090	10.1%	10.1%	9,266	6.5%	29.4%	1.1%	2.84	-1.6%	58.60	2.3%	20.67	4.0%	2,726	7.7%					$159,748	$147,386	8.4%
YTD	1	$159,748	$145,090	10.1%	10.1%	9,266	6.5%	29.4%	1.1%	2.84	-1.6%	58.60	2.3%	20.67	4.0%	2,726	7.7%					$159,748	$147,386	8.4%
4043 - FREEPORT OUTLET																								
03/24/2018	1	$10,200	$9,687	5.3%	5.3%	498	-1.4%	32.1%	4.7%	2.76	2.2%	63.75	2.0%	23.08	-0.2%	160	3.2%					$10,200	$8,634	18.1%
WTD	1	$28,444	$27,878	2.0%	2.0%	1,374	0.7%	35.2%	6.5%	2.61	-5.8%	58.77	-4.9%	22.50	0.9%	484	7.3%					$28,444	$29,331	-3.0%
MTD	1	$62,583	$73,699	-15.1%	-15.1%	3,424	-1.4%	30.9%	-3.1%	2.67	-7.2%	59.15	-11.1%	22.15	-4.2%	1,058	-4.5%					$62,583	$74,836	-16.4%
QTD	1	$149,530	$162,694	-8.1%	-8.1%	8,654	5.4%	30.2%	-1.6%	2.81	-6.5%	57.27	-11.3%	20.36	-5.2%	2,611	3.7%					$149,530	$158,492	-5.7%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$149,530	$162,694	-8.1%	-8.1%	8,654	5.4%	30.2%	-1.6%	2.81	-6.5%	57.27	-11.3%	20.36	-5.2%	2,611	3.7%					$149,530	$158,492	-5.7%
4050 - TILTON OUTLET																								
03/24/2018	1	$6,878	$6,631	3.7%	3.7%	334	15.6%	34.4%	-15.7%	2.91	1.1%	59.81	6.4%	20.53	5.3%	115	-2.5%					$6,878	$6,440	6.8%
WTD	1	$25,416	$24,062	5.6%	5.6%	1,180	16.5%	42.9%	7.5%	2.57	-10.4%	50.23	-15.7%	19.55	-5.8%	506	25.2%					$25,416	$25,343	0.3%
MTD	1	$56,433	$61,792	-8.7%	-8.7%	2,720	11.1%	37.9%	-3.1%	2.72	-12.1%	54.74	-15.1%	20.14	-3.5%	1,031	7.6%					$56,433	$62,787	-10.1%
QTD	1	$124,962	$132,721	-5.8%	-5.8%	6,075	4.5%	36.1%	-1.3%	2.93	-8.0%	56.98	-8.8%	19.44	-0.9%	2,193	3.2%					$124,962	$130,169	-4.0%
YTD	1	$124,962	$132,721	-5.8%	-5.8%	6,075	4.5%	36.1%	-1.3%	2.93	-8.0%	56.98	-8.8%	19.44	-0.9%	2,193	3.2%					$124,962	$130,169	-4.0%
4058 - KITTERY OUTLET																								
03/24/2018	1	$6,485	$6,998	-7.3%	-7.3%	256	-4.1%	44.1%	5.2%	2.83	-1.2%	57.39	-8.2%	20.26	-7.0%	113	0.9%					$6,485	$6,499	-0.2%
WTD	1	$21,990	$23,344	-5.8%	-5.8%	987	4.7%	42.6%	1.6%	2.54	-10.6%	52.36	-11.4%	20.59	-0.9%	420	6.3%					$21,990	$24,633	-10.7%
MTD	1	$50,110	$58,991	-15.1%	-15.1%	2,254	-9.0%	39.7%	3.8%	2.69	-6.6%	55.99	-10.1%	20.84	-3.7%	895	-5.5%					$50,110	$60,098	-16.6%
QTD	1	$126,051	$132,085	-4.6%	-4.6%	5,663	-0.4%	39.0%	4.8%	2.86	-7.0%	57.06	-8.6%	19.99	-1.7%	2,209	4.4%					$126,051	$130,998	-3.8%
YTD	1	$126,051	$132,085	-4.6%	-4.6%	5,663	-0.4%	39.0%	4.8%	2.86	-7.0%	57.06	-8.6%	19.99	-1.7%	2,209	4.4%					$126,051	$130,998	-3.8%
4401 - MILLBURY OUTLET																								
03/24/2018	1	$8,988	$7,865	14.3%	14.3%	252	36.2%	67.5%	2.3%	2.69	-12.6%	52.87	-18.0%	19.62	-6.2%	170	39.3%					$8,988	$7,636	17.7%
WTD	1	$32,541	$34,667	-6.1%	-6.1%	960	21.4%	67.8%	4.2%	2.55	-19.4%	49.99	-25.7%	19.60	-7.8%	651	26.4%					$32,541	$36,400	-10.6%
MTD	1	$68,147	$77,828	-12.4%	-12.4%	1,722	-0.9%	68.4%	5.2%	2.73	-12.8%	57.90	-16.0%	21.24	-3.7%	1,177	4.3%					$68,147	$79,137	-13.9%
QTD	1	$151,933	$167,848	-9.5%	-9.5%	3,625	-6.1%	67.2%	3.9%	3.07	-2.2%	62.37	-7.3%	20.30	-5.1%	2,436	-2.4%		-$92	-$109	-15.8%	$151,841	$168,257	-9.8%
YTD	1	$151,933	$167,848	-9.5%	-9.5%	3,625	-6.1%	67.2%	3.9%	3.07	-2.2%	62.37	-7.3%	20.30	-5.1%	2,436	-2.4%		-$92	-$109	-15.8%	$151,841	$168,257	-9.8%
4903 - KENNEBUNK OUTLET																								
03/24/2018	1	$3,362	$6,225	-46.0%	-46.0%	112	-0.9%	69.6%	-8.5%	2.27	-38.6%	43.10	-40.5%	18.99	-3.0%	78	-9.3%					$3,362	$5,213	-35.5%
WTD	1	$16,590	$20,544	-19.2%	-19.2%	551	0.5%	63.3%	1.5%	2.52	-17.1%	47.54	-20.9%	18.83	-4.6%	349	2.0%					$16,590	$21,523	-22.9%
MTD	1	$37,166	$47,093	-21.1%	-21.1%	1,178	-2.4%	57.3%	-2.5%	2.76	-10.0%	55.06	-17.1%	19.95	-7.9%	675	-4.8%					$37,166	$47,740	-22.1%
QTD	1	$86,445	$92,545	-6.6%	-6.6%	2,773	8.2%	54.2%	-3.6%	2.97	-7.1%	57.48	-10.4%	19.34	-3.6%	1,504	4.3%					$86,445	$92,284	-6.3%
YTD	1	$86,445	$92,545	-6.6%	-6.6%	2,773	8.2%	54.2%	-3.6%	2.97	-7.1%	57.48	-10.4%	19.34	-3.6%	1,504	4.3%					$86,445	$92,284	-6.3%
4906 - HINGHAM OUTLET																								
03/24/2018	1	$29,416	$25,529	15.2%	15.2%	822	29.0%	55.8%	2.2%	3.12	-15.1%	64.09	-12.6%	20.53	2.9%	459	31.9%					$29,416	$24,405	20.5%
WTD	1	$94,083	$93,889	0.2%	0.2%	2,875	12.6%	54.5%	1.8%	3.21	-10.0%	60.04	-12.5%	18.68	-2.8%	1,567	14.5%					$94,083	$98,724	-4.7%
MTD	1	$223,272	$226,775	-1.5%	-1.5%	6,642	3.0%	53.0%	3.7%	3.80	6.8%	63.38	-7.8%	16.68	-13.7%	3,523	6.8%					$223,272	$230,539	-3.2%
QTD	1	$510,060	$512,083	-0.4%	-0.4%	14,864	0.9%	54.3%	1.9%	3.95	6.1%	63.24	-3.1%	16.00	-8.7%	8,065	2.8%					$510,060	$504,435	1.1%
YTD	1	$510,060	$512,083	-0.4%	-0.4%	14,864	0.9%	54.3%	1.9%	3.95	6.1%	63.24	-3.1%	16.00	-8.7%	8,065	2.8%					$510,060	$504,435	1.1%
902 - OUTLET MID ATL-AUDREY VESELY																								
03/24/2018	14	$109,320	$131,832	-17.1%	-21.9%	4,979	-22.2%	35.8%	9.5%	2.85	-5.3%	61.42	-8.3%	21.57	-3.1%	1,780	-14.8%					$109,320	$129,784	-15.8%
WTD	14	$353,198	$432,017	-18.2%	-23.8%	16,834	-16.4%	36.7%	0.3%	2.70	-6.6%	57.10	-9.1%	21.14	-2.6%	6,186	-16.2%			$55	-100.0%	$353,198	$487,984	-27.6%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	14	$918,046	$1,022,104	-10.2%	-15.9%	44,468	-8.0%	33.5%	-0.7%	2.86	-4.6%	61.69	-7.9%	21.55	-3.5%	14,882	-8.6%		-$119	$163	-173.0%	$917,927	$1,118,100	-17.9%
QTD	14	$1,997,710	$2,225,161	-10.2%	-16.0%	94,518	-12.6%	34.2%	0.6%	3.03	-1.7%	61.87	-4.4%	20.42	-2.7%	32,289	-12.1%		-$278	$163	-270.3%	$1,997,432	$2,342,913	-14.7%
YTD	14	$1,997,710	$2,225,161	-10.2%	-16.0%	94,518	-12.6%	34.2%	0.6%	3.03	-1.7%	61.87	-4.4%	20.42	-2.7%	32,289	-12.1%		-$278	$163	-270.3%	$1,997,432	$2,342,913	-14.7%
4011 - LEESBURG OUTLET																								
03/24/2018	1	$13,874	$15,187	-8.6%	-8.6%	608	-12.9%	29.3%	0.7%	3.16	-1.7%	77.95	4.2%	24.69	6.0%	178	-12.3%					$13,874	$13,196	5.1%
WTD	1	$38,200	$44,595	-14.3%	-14.3%	1,698	-16.3%	30.9%	-1.4%	2.98	-0.4%	72.76	3.8%	24.46	4.1%	525	-17.5%					$38,200	$46,602	-18.0%
MTD	1	$103,290	$107,798	-4.2%	-4.2%	4,532	-12.8%	29.5%	6.4%	3.12	1.7%	77.31	3.3%	24.76	1.6%	1,336	-7.3%					$103,290	$108,792	-5.1%
QTD	1	$217,207	$254,863	-14.8%	-14.8%	9,718	-23.0%	31.8%	14.2%	3.15	0.7%	70.27	-3.1%	22.30	-3.8%	3,091	-12.1%					$217,207	$248,504	-12.6%
YTD	1	$217,207	$254,863	-14.8%	-14.8%	9,718	-23.0%	31.8%	14.2%	3.15	0.7%	70.27	-3.1%	22.30	-3.8%	3,091	-12.1%					$217,207	$248,504	-12.6%
4015 - QUEENSTOWN OUTLET																								
03/24/2018	1	$11,186	$10,972	1.9%	1.9%	288	-26.7%	53.1%	50.2%	3.35	-1.5%	73.11	-7.4%	21.80	-6.0%	153	10.1%					$11,186	$9,362	19.5%
WTD	1	$28,428	$35,290	-19.4%	-19.4%	973	-14.1%	46.5%	3.6%	2.91	-9.0%	62.89	-9.5%	21.59	-0.5%	452	-11.0%					$28,428	$37,035	-23.2%
MTD	1	$73,718	$95,017	-22.4%	-22.4%	2,434	-14.9%	47.1%	4.4%	3.03	-8.9%	64.27	-12.6%	21.20	-4.0%	1,147	-11.2%					$73,718	$96,149	-23.3%
QTD	1	$158,709	$212,848	-25.4%	-25.4%	5,344	-15.1%	46.7%	-5.6%	3.13	-7.3%	63.66	-7.0%	20.34	0.3%	2,493	-19.8%					$158,709	$208,089	-23.7%
YTD	1	$158,709	$212,848	-25.4%	-25.4%	5,344	-15.1%	46.7%	-5.6%	3.13	-7.3%	63.66	-7.0%	20.34	0.3%	2,493	-19.8%					$158,709	$208,089	-23.7%
4022 - REHOBOTH BEACH OUTLET																								
03/24/2018	1	$11,622	$13,095	-11.3%	-11.3%	544	-1.3%	39.7%	-3.6%	2.55	-11.3%	53.80	-6.7%	21.09	5.2%	216	-4.8%					$11,622	$11,923	-2.5%
WTD	1	$32,137	$44,376	-27.6%	-27.6%	1,620	-16.4%	41.8%	-0.4%	2.41	-13.8%	47.47	-13.0%	19.72	0.9%	677	-16.7%					$32,137	$46,395	-30.7%
MTD	1	$85,339	$95,261	-10.4%	-10.4%	4,222	-4.7%	38.2%	2.0%	2.55	-10.6%	52.91	-7.8%	20.75	3.1%	1,613	-2.8%					$85,339	$96,559	-11.6%
QTD	1	$190,130	$206,130	-7.8%	-7.8%	8,892	-9.5%	38.1%	5.6%	2.75	-5.8%	56.05	-3.5%	20.38	2.5%	3,392	-4.5%					$190,130	$205,210	-7.3%
YTD	1	$190,130	$206,130	-7.8%	-7.8%	8,892	-9.5%	38.1%	5.6%	2.75	-5.8%	56.05	-3.5%	20.38	2.5%	3,392	-4.5%					$190,130	$205,210	-7.3%
4027 - WILLIAMSBURG OUTLET																								
03/24/2018	1	$13,494	$19,573	-31.1%	-31.1%	513	-15.2%	38.4%	-7.8%	2.84	-10.6%	68.50	-11.8%	24.14	-1.3%	197	-21.8%					$13,494	$16,829	-19.8%
WTD	1	$55,762	$65,572	-15.0%	-15.0%	1,960	-7.5%	42.9%	-2.8%	2.87	-2.9%	66.30	-5.5%	23.12	-2.6%	841	-10.1%					$55,762	$68,773	-18.9%
MTD	1	$144,139	$167,400	-13.9%	-13.9%	5,155	-6.6%	38.8%	-2.4%	3.07	-2.9%	72.11	-5.5%	23.48	-2.7%	1,999	-8.8%					$144,139	$169,411	-14.9%
QTD	1	$304,656	$345,833	-11.9%	-11.9%	10,966	-9.7%	39.1%	2.1%	3.16	1.5%	71.11	-4.5%	22.53	-5.9%	4,284	-7.8%					$304,656	$338,922	-10.1%
YTD	1	$304,656	$345,833	-11.9%	-11.9%	10,966	-9.7%	39.1%	2.1%	3.16	1.5%	71.11	-4.5%	22.53	-5.9%	4,284	-7.8%					$304,656	$338,922	-10.1%
4035 - POTOMAC MILLS OUTLET																								
03/24/2018	1	$4,932	$6,555	-24.8%	-24.8%	473	5.6%	23.5%	2.1%	2.46	-11.7%	44.43	-30.2%	18.07	-20.9%	111	7.8%					$4,932	$7,074	-30.3%
WTD	1	$17,457	$23,180	-24.7%	-24.7%	1,519	-3.2%	25.0%	-0.8%	2.41	-11.6%	45.94	-21.5%	19.10	-11.3%	380	-4.0%					$17,457	$24,285	-28.1%
MTD	1	$48,027	$60,109	-20.1%	-20.1%	3,972	-8.1%	22.1%	4.3%	2.65	-6.4%	54.64	-16.6%	20.66	-10.9%	879	-4.1%					$48,027	$60,782	-21.0%
QTD	1	$110,385	$129,118	-14.5%	-14.5%	8,826	-5.4%	22.6%	0.7%	2.78	-2.9%	55.33	-10.2%	19.92	-7.6%	1,995	-4.8%					$110,385	$125,651	-12.1%
YTD	1	$110,385	$129,118	-14.5%	-14.5%	8,826	-5.4%	22.6%	0.7%	2.78	-2.9%	55.33	-10.2%	19.92	-7.6%	1,995	-4.8%					$110,385	$125,651	-12.1%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
4036 - ARUNDEL MILLS OUTLET																								
03/24/2018	1	$6,339	$5,777	9.7%	9.7%	517	22.2%	22.8%	-8.1%	2.34	-5.2%	53.72	-2.4%	22.97	3.0%	118	12.4%					$6,339	$7,932	-20.1%
WTD	1	$17,724	$27,566	-35.7%	-35.7%	1,621	-6.7%	23.4%	-8.7%	2.25	-18.7%	46.77	-24.5%	20.80	-7.1%	379	-14.8%					$17,724	$28,862	-38.6%
MTD	1	$53,183	$64,041	-17.0%	-17.0%	4,479	-0.5%	21.5%	-4.8%	2.50	-7.2%	55.34	-12.3%	22.13	-5.5%	961	-5.3%					$53,183	$64,869	-18.0%
QTD	1	$121,603	$141,358	-14.0%	-14.0%	9,820	-3.4%	22.5%	-0.7%	2.67	-3.0%	55.15	-10.3%	20.62	-7.5%	2,205	-4.0%		$34			$121,637	$136,774	-11.1%
YTD	1	$121,603	$141,358	-14.0%	-14.0%	9,820	-3.4%	22.5%	-0.7%	2.67	-3.0%	55.15	-10.3%	20.62	-7.5%	2,205	-4.0%		$34			$121,637	$136,774	-11.1%
4039 - CINCINNATI OUTLET																								
03/24/2018	1	$2,089	$7,782	-73.2%	-73.2%	159	-73.8%	28.9%	25.6%	2.70	-6.6%	45.41	-18.3%	16.84	-12.6%	46	-67.1%					$2,089	$7,770	-73.1%
WTD	1	$18,865	$26,479	-28.8%	-28.8%	1,114	-31.2%	31.5%	11.9%	2.76	-1.3%	53.75	-7.4%	19.47	-6.3%	351	-23.0%			$55	-100.0%	$18,865	$27,742	-32.0%
MTD	1	$49,404	$66,678	-25.9%	-25.9%	3,288	-11.3%	25.8%	-8.6%	2.77	-5.0%	58.33	-8.6%	21.03	-3.7%	847	-18.9%			$55	-100.0%	$49,404	$67,431	-26.7%
QTD	1	$114,791	$133,916	-14.3%	-14.3%	7,045	-12.3%	27.0%	-2.2%	3.00	3.1%	60.42	-0.1%	20.15	-3.0%	1,900	-14.2%			$55	-100.0%	$114,791	$131,980	-13.0%
YTD	1	$114,791	$133,916	-14.3%	-14.3%	7,045	-12.3%	27.0%	-2.2%	3.00	3.1%	60.42	-0.1%	20.15	-3.0%	1,900	-14.2%			$55	-100.0%	$114,791	$131,980	-13.0%
4040 - WASHINGTON OUTLET																								
03/24/2018	1	$7,581	$13,579	-44.2%	-44.2%	441	-29.1%	36.7%	11.5%	2.69	-7.9%	46.80	-29.4%	17.39	-23.3%	162	-21.0%					$7,581	$11,243	-32.6%
WTD	1	$25,010	$38,143	-34.4%	-34.4%	1,295	-25.0%	34.5%	-4.7%	2.91	2.0%	55.95	-8.3%	19.21	-10.2%	447	-28.5%					$25,010	$39,779	-37.1%
MTD	1	$57,839	$69,771	-17.1%	-17.1%	3,333	-2.2%	30.5%	-6.8%	2.95	1.5%	56.93	-9.0%	19.31	-10.3%	1,016	-8.9%					$57,839	$70,918	-18.4%
QTD	1	$115,888	$142,654	-18.8%	-18.8%	6,756	-11.0%	29.7%	-5.9%	3.10	-3.1%	57.71	-3.0%	18.63	0.1%	2,008	-16.2%					$115,888	$143,072	-19.0%
YTD	1	$115,888	$142,654	-18.8%	-18.8%	6,756	-11.0%	29.7%	-5.9%	3.10	-3.1%	57.71	-3.0%	18.63	0.1%	2,008	-16.2%					$115,888	$143,072	-19.0%
4053 - NAGS HEAD OUTLET																								
03/24/2018	1	$7,865	$7,891	-0.3%	-0.3%	307	-15.0%	33.6%	-2.3%	3.57	15.4%	76.36	20.0%	21.37	4.0%	103	-16.9%					$7,865	$7,276	8.1%
WTD	1	$24,093	$26,915	-10.5%	-10.5%	1,044	-17.1%	35.3%	-4.0%	3.17	8.2%	65.29	12.6%	20.59	4.1%	369	-20.5%					$24,093	$28,301	-14.9%
MTD	1	$58,072	$67,863	-14.4%	-14.4%	2,757	-14.7%	32.8%	-2.4%	3.23	3.4%	64.31	2.8%	19.93	-0.6%	903	-16.8%					$58,072	$68,892	-15.7%
QTD	1	$127,228	$146,206	-13.0%	-13.0%	5,750	-15.3%	34.1%	-3.4%	3.37	2.0%	64.81	6.3%	19.24	4.2%	1,963	-18.1%					$127,228	$145,669	-12.7%
YTD	1	$127,228	$146,206	-13.0%	-13.0%	5,750	-15.3%	34.1%	-3.4%	3.37	2.0%	64.81	6.3%	19.24	4.2%	1,963	-18.1%					$127,228	$145,669	-12.7%
4071 - COLUMBUS OUTLET																								
03/24/2018	1	$6,239	$11,142	-44.0%	-44.0%	289	-50.3%	40.1%	61.1%	2.56	-23.6%	53.78	-30.0%	21.01	-8.4%	116	-20.0%					$6,239	$8,694	-28.2%
WTD	1	$22,522	$32,322	-30.3%	-30.3%	1,085	-22.2%	37.9%	8.5%	2.56	-15.6%	54.80	-17.4%	21.43	-2.1%	411	-15.6%					$22,522	$33,826	-33.4%
MTD	1	$56,442	$70,176	-19.6%	-19.6%	2,798	-2.5%	33.5%	-5.1%	2.86	-9.8%	60.24	-13.0%	21.04	-3.7%	937	-7.5%			$109	-100.0%	$56,442	$71,136	-20.7%
QTD	1	$116,530	$151,823	-23.2%	-23.2%	5,464	-18.9%	34.5%	-0.8%	3.10	-8.7%	61.75	-4.6%	19.94	4.5%	1,887	-19.6%			$109	-100.0%	$116,530	$147,068	-20.8%
YTD	1	$116,530	$151,823	-23.2%	-23.2%	5,464	-18.9%	34.5%	-0.8%	3.10	-8.7%	61.75	-4.6%	19.94	4.5%	1,887	-19.6%			$109	-100.0%	$116,530	$147,068	-20.8%
4094 - REHOBOTH BEACH OUTLET WOM																								
03/24/2018	1	$5,654	$5,608	0.8%	0.8%	200	-20.3%	33.5%	9.2%	3.06	-3.8%	84.38	15.9%	27.58	20.5%	67	-13.0%					$5,654	$6,298	-10.2%
WTD	1	$15,818	$20,340	-22.2%	-22.2%	664	-15.9%	36.0%	5.3%	2.67	-14.2%	66.19	-12.1%	24.75	2.4%	239	-11.5%					$15,818	$21,344	-25.9%
MTD	1	$45,825	$48,295	-5.1%	-5.1%	1,685	-12.2%	36.6%	14.9%	3.00	-3.9%	74.39	-5.9%	24.80	-2.0%	616	0.8%					$45,825	$49,035	-6.5%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$91,191	$109,887	-17.0%	-17.0%	3,535	-19.6%	33.4%	7.6%	3.19	-2.5%	77.15	-4.0%	24.22	-1.6%	1,182	-13.5%					$91,191	$106,316	-14.2%
YTD	1	$91,191	$109,887	-17.0%	-17.0%	3,535	-19.6%	33.4%	7.6%	3.19	-2.5%	77.15	-4.0%	24.22	-1.6%	1,182	-13.5%					$91,191	$106,316	-14.2%
4103 - GROVE CITY OUTLET																								
03/24/2018	1	$5,350	$5,416	-1.2%	-1.2%	175	-52.6%	44.0%	64.0%	3.14	14.4%	69.48	27.0%	22.11	11.0%	77	-22.2%					$5,350	$5,876	-9.0%
WTD	1	$16,339	$19,496	-16.2%	-16.2%	644	-36.2%	45.3%	38.6%	2.71	-10.8%	55.95	-5.3%	20.66	6.2%	292	-11.5%					$16,339	$20,313	-19.6%
MTD	1	$37,200	$43,119	-13.7%	-13.7%	1,707	-19.8%	38.1%	14.6%	2.80	-9.4%	57.14	-6.2%	20.43	3.5%	651	-8.1%					$37,200	$43,519	-14.5%
QTD	1	$84,489	$98,508	-14.2%	-14.2%	3,699	-23.2%	39.5%	12.8%	3.15	-0.5%	57.87	-1.0%	18.39	-0.5%	1,460	-13.4%					$84,489	$97,247	-13.1%
YTD	1	$84,489	$98,508	-14.2%	-14.2%	3,699	-23.2%	39.5%	12.8%	3.15	-0.5%	57.87	-1.0%	18.39	-0.5%	1,460	-13.4%					$84,489	$97,247	-13.1%
4109 - CLARKSBURG OUTLET																								
03/24/2018	1	$6,793	$9,256	-26.6%	-26.6%	228	23.9%	56.1%	-27.8%	2.75	2.4%	53.07	-18.0%	19.30	-19.9%	128	-10.5%					$6,793	$8,792	-22.7%
WTD	1	$16,764	$27,744	-39.6%	-39.6%	580	-4.1%	56.0%	-20.2%	2.59	-4.4%	51.58	-21.0%	19.89	-17.4%	325	-23.5%					$16,764	$29,165	-42.5%
MTD	1	$47,003	$66,577	-29.4%	-29.4%	1,511	6.2%	58.8%	-16.7%	2.72	-3.2%	52.87	-20.2%	19.47	-17.6%	889	-11.5%					$47,003	$67,606	-30.5%
QTD	1	$116,934	$152,016	-23.1%	-23.1%	3,658	-0.7%	58.3%	-14.6%	2.98	9.8%	54.80	-9.3%	18.39	-17.4%	2,134	-15.2%					$116,934	$147,065	-20.5%
YTD	1	$116,934	$152,016	-23.1%	-23.1%	3,658	-0.7%	58.3%	-14.6%	2.98	9.8%	54.80	-9.3%	18.39	-17.4%	2,134	-15.2%					$116,934	$147,065	-20.5%
4405 - THE VENUE AT BELDEN OUTLET																								
03/24/2018	1	$6,304				237		45.6%		2.88		58.37		20.27		108						$6,304	$7,519	-16.1%
WTD	1	$24,077				1,017		49.0%		2.52		48.35		19.18		498						$24,077	$35,560	-32.3%
MTD	1	$58,566				2,595		41.9%		2.70		53.83		19.90		1,088			-$119			$58,446	$82,999	-29.6%
QTD	1	$127,969				5,045		45.5%		3.01		55.76		18.50		2,295			-$312			$127,657	$161,346	-20.9%
YTD	1	$127,969				5,045		45.5%		3.01		55.76		18.50		2,295			-$312			$127,657	$161,346	-20.9%
903 - OUTLET S CENTRAL-ELYSE CLARK																								
03/24/2018	15	$104,096	$124,528	-16.4%	-17.1%	5,100	-18.0%	29.3%	0.8%	2.90	-0.9%	69.77	0.4%	24.05	1.3%	1,492	-17.4%					$104,096	$135,784	-23.3%
WTD	15	$434,081	$456,647	-4.9%	-10.5%	20,721	-9.8%	32.2%	0.2%	2.79	-2.4%	65.09	-0.9%	23.34	1.5%	6,669	-9.7%		$22			$434,103	$530,993	-18.2%
MTD	15	$1,049,384	$1,059,166	-0.9%	-10.1%	55,056	-3.9%	28.7%	-1.1%	2.89	-2.8%	66.49	-5.3%	23.04	-2.6%	15,782	-5.0%		$214	$99	116.6%	$1,049,599	$1,233,890	-14.9%
QTD	15	$2,260,491	$2,204,418	2.5%	-9.2%	115,910	-7.6%	29.4%	0.4%	3.09	0.9%	66.24	-2.0%	21.47	-2.9%	34,124	-7.3%		-$59	$99	-159.3%	$2,260,433	$2,500,229	-9.6%
YTD	15	$2,260,491	$2,204,418	2.5%	-9.2%	115,910	-7.6%	29.4%	0.4%	3.09	0.9%	66.24	-2.0%	21.47	-2.9%	34,124	-7.3%		-$59	$99	-159.3%	$2,260,433	$2,500,229	-9.6%
4002 - DAWSONVILLE OUTLET																								
03/24/2018	1	$8,486	$9,768	-13.1%	-13.1%	348	-13.6%	30.5%	2.3%	3.46	6.8%	80.06	-1.6%	23.12	-7.9%	106	-11.7%					$8,486	$9,160	-7.4%
WTD	1	$32,170	$31,539	2.0%	2.0%	1,413	-9.5%	34.8%	7.3%	2.78	4.0%	65.39	5.1%	23.53	1.1%	492	-3.0%					$32,170	$34,025	-5.5%
MTD	1	$76,023	$78,630	-3.3%	-3.3%	3,709	-9.8%	29.7%	3.4%	2.93	3.5%	69.11	3.6%	23.62	0.2%	1,100	-6.7%					$76,023	$81,900	-7.2%
QTD	1	$160,187	$161,403	-0.8%	-0.8%	8,311	-6.1%	28.9%	1.5%	3.03	3.5%	66.77	4.1%	22.02	0.6%	2,399	-4.7%					$160,187	$167,155	-4.2%
YTD	1	$160,187	$161,403	-0.8%	-0.8%	8,311	-6.1%	28.9%	1.5%	3.03	3.5%	66.77	4.1%	22.02	0.6%	2,399	-4.7%					$160,187	$167,155	-4.2%
4020 - SMITHFIELD OUTLET																								
03/24/2018	1	$12,080	$10,818	11.7%	11.7%	399	-9.7%	37.1%	22.4%	2.99	-6.5%	81.62	1.1%	27.27	8.1%	148	10.4%					$12,080	$11,499	5.0%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$37,435	$40,907	-8.5%	-8.5%	1,501	-1.1%	36.0%	2.7%	2.73	-13.9%	69.20	-9.8%	25.33	4.7%	541	1.5%					$37,435	$42,895	-12.7%
MTD	1	$84,696	$101,643	-16.7%	-16.7%	3,836	-4.3%	30.9%	-3.1%	2.81	-11.8%	71.47	-10.2%	25.41	1.8%	1,185	-7.2%					$84,696	$102,901	-17.7%
QTD	1	$186,122	$224,913	-17.2%	-17.2%	7,785	-14.3%	33.0%	2.4%	3.05	-5.1%	72.51	-5.7%	23.75	-0.6%	2,567	-12.3%					$186,122	$222,473	-16.3%
YTD	1	$186,122	$224,913	-17.2%	-17.2%	7,785	-14.3%	33.0%	2.4%	3.05	-5.1%	72.51	-5.7%	23.75	-0.6%	2,567	-12.3%					$186,122	$222,473	-16.3%
4021 - MEBANE OUTLET																								
03/24/2018	1	$11,003	$19,466	-43.5%	-43.5%	514	-28.7%	30.0%	-6.1%	2.94	-11.3%	71.45	-15.6%	24.34	-4.8%	154	-33.0%					$11,003	$16,782	-34.4%
WTD	1	$40,165	$61,725	-34.9%	-34.9%	2,021	-14.1%	30.7%	-9.2%	2.75	-11.5%	64.68	-16.6%	23.49	-5.7%	621	-22.0%					$40,165	$64,572	-37.8%
MTD	1	$98,967	$136,868	-27.7%	-27.7%	5,351	-8.7%	28.5%	-4.0%	2.93	-6.3%	64.81	-17.6%	22.15	-12.0%	1,527	-12.3%					$98,967	$138,616	-28.6%
QTD	1	$220,641	$292,460	-24.6%	-24.6%	11,347	-13.7%	29.3%	-1.9%	3.22	2.5%	66.42	-10.9%	20.63	-13.1%	3,322	-15.3%					$220,641	$284,873	-22.5%
YTD	1	$220,641	$292,460	-24.6%	-24.6%	11,347	-13.7%	29.3%	-1.9%	3.22	2.5%	66.42	-10.9%	20.63	-13.1%	3,322	-15.3%					$220,641	$284,873	-22.5%
4023 - GRAND RIVER OUTLET																								
03/24/2018	1	$8,549	$5,782	47.9%	47.9%	445	50.3%	24.3%	-6.7%	3.16	10.5%	79.16	5.4%	25.07	-4.6%	108	40.3%					$8,549	$7,316	16.9%
WTD	1	$30,463	$25,754	18.3%	18.3%	1,496	4.0%	26.9%	5.1%	3.23	16.9%	75.59	8.3%	23.40	-7.3%	403	9.2%					$30,463	$26,865	13.4%
MTD	1	$67,047	$62,204	7.8%	7.8%	3,728	6.7%	25.3%	5.5%	3.08	1.2%	70.95	-4.2%	23.06	-5.3%	945	12.5%					$67,047	$62,727	6.9%
QTD	1	$131,229	$127,880	2.6%	2.6%	7,302	-6.8%	26.3%	7.7%	3.16	4.1%	68.46	2.2%	21.68	-1.9%	1,917	0.4%					$131,229	$123,806	6.0%
YTD	1	$131,229	$127,880	2.6%	2.6%	7,302	-6.8%	26.3%	7.7%	3.16	4.1%	68.46	2.2%	21.68	-1.9%	1,917	0.4%					$131,229	$123,806	6.0%
4038 - OPRY MILLS OUTLET																								
03/24/2018	1	$8,007	$7,659	4.6%	4.6%	499	7.1%	18.6%	-17.3%	3.25	4.9%	86.10	18.0%	26.51	12.5%	93	-11.4%					$8,007	$7,379	8.5%
WTD	1	$28,733	$28,732	0.0%	0.0%	1,731	-1.2%	20.9%	-12.8%	3.09	7.7%	79.37	16.0%	25.72	7.7%	362	-13.8%					$28,733	$30,186	-4.8%
MTD	1	$71,850	$74,049	-3.0%	-3.0%	4,694	0.7%	21.2%	-1.4%	3.06	1.7%	72.36	-2.3%	23.65	-3.9%	993	-0.7%					$71,850	$75,157	-4.4%
QTD	1	$145,054	$142,528	1.8%	1.8%	9,873	-0.5%	22.1%	4.9%	3.02	1.4%	66.63	-2.5%	22.03	-3.9%	2,177	4.4%					$145,054	$140,213	3.5%
YTD	1	$145,054	$142,528	1.8%	1.8%	9,873	-0.5%	22.1%	4.9%	3.02	1.4%	66.63	-2.5%	22.03	-3.9%	2,177	4.4%					$145,054	$140,213	3.5%
4041 - LOCUST GROVE OUTLET																								
03/24/2018	1	$6,000	$4,928	21.8%	21.8%	261	-3.0%	31.0%	-12.1%	3.02	19.7%	74.08	42.8%	24.49	19.3%	81	-14.7%					$6,000	$5,764	4.1%
WTD	1	$26,827	$21,942	22.3%	22.3%	1,064	6.6%	38.6%	6.8%	2.92	7.1%	65.27	7.4%	22.37	0.2%	411	13.9%					$26,827	$22,981	16.7%
MTD	1	$63,873	$60,642	5.3%	5.3%	2,681	-1.1%	34.1%	1.8%	3.07	6.3%	69.81	4.6%	22.71	-1.6%	915	0.7%					$63,873	$61,207	4.4%
QTD	1	$138,738	$139,841	-0.8%	-0.8%	5,785	-7.8%	33.6%	5.6%	3.30	4.4%	71.29	1.9%	21.60	-2.4%	1,946	-2.7%					$138,738	$138,031	0.5%
YTD	1	$138,738	$139,841	-0.8%	-0.8%	5,785	-7.8%	33.6%	5.6%	3.30	4.4%	71.29	1.9%	21.60	-2.4%	1,946	-2.7%					$138,738	$138,031	0.5%
4049 - WOODSTOCK OUTLET																								
03/24/2018	1	$8,289	$11,590	-28.5%	-28.5%	499	-6.7%	30.7%	1.3%	2.42	-18.7%	54.17	-24.3%	22.40	-6.8%	153	-5.6%					$8,289	$9,496	-12.7%
WTD	1	$30,534	$37,238	-18.0%	-18.0%	1,606	-13.7%	35.0%	4.5%	2.37	-13.1%	54.33	-9.1%	22.91	4.6%	562	-9.8%					$30,534	$38,879	-21.5%
MTD	1	$72,373	$86,247	-16.1%	-16.1%	4,067	-7.3%	29.9%	-1.3%	2.55	-8.8%	59.42	-8.2%	23.31	0.6%	1,218	-8.6%					$72,373	$87,122	-16.9%
QTD	1	$161,925	$183,145	-11.6%	-11.6%	8,942	-5.0%	29.3%	-4.5%	2.81	-2.6%	61.83	-2.5%	22.01	0.1%	2,619	-9.3%		-$97			$161,828	$178,206	-9.2%
YTD	1	$161,925	$183,145	-11.6%	-11.6%	8,942	-5.0%	29.3%	-4.5%	2.81	-2.6%	61.83	-2.5%	22.01	0.1%	2,619	-9.3%		-$97			$161,828	$178,206	-9.2%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
4070 - CHARLOTTE OUTLET																								
03/24/2018	1	$7,126	$8,856	-19.5%	-19.5%	402	-19.9%	29.9%	11.8%	2.73	2.3%	59.38	-10.1%	21.73	-12.2%	120	-10.4%					$7,126	$8,608	-17.2%
WTD	1	$31,583	$30,015	5.2%	5.2%	1,541	-5.7%	31.1%	13.4%	2.88	-0.7%	65.80	-1.6%	22.84	-0.9%	480	6.9%					$31,583	$31,396	0.6%
MTD	1	$67,354	$71,680	-6.0%	-6.0%	3,830	-10.1%	27.5%	11.3%	2.78	-1.0%	63.84	-6.1%	22.98	-5.1%	1,055	0.1%					$67,354	$72,489	-7.1%
QTD	1	$142,883	$157,377	-9.2%	-9.2%	8,151	-14.1%	27.6%	8.6%	2.93	3.1%	63.53	-2.7%	21.67	-5.6%	2,249	-6.7%					$142,883	$155,615	-8.2%
YTD	1	$142,883	$157,377	-9.2%	-9.2%	8,151	-14.1%	27.6%	8.6%	2.93	3.1%	63.53	-2.7%	21.67	-5.6%	2,249	-6.7%					$142,883	$155,615	-8.2%
4077 - BLUEGRASS OUTLET																								
03/24/2018	1	$2,485	$9,240	-73.1%	-73.1%	181	-69.2%	22.1%	-20.3%	3.00	17.8%	62.12	9.6%	20.71	-7.0%	40	-75.5%					$2,485	$8,796	-71.8%
WTD	1	$20,222	$32,211	-37.2%	-37.2%	1,165	-32.4%	30.5%	-5.0%	2.72	1.4%	56.96	-2.2%	20.93	-3.6%	355	-35.8%					$20,222	$33,923	-40.4%
MTD	1	$55,813	$71,809	-22.3%	-22.3%	3,507	-11.1%	26.3%	-6.3%	2.78	-3.8%	60.40	-6.6%	21.72	-2.9%	924	-16.8%					$55,813	$73,253	-23.8%
QTD	1	$118,421	$150,284	-21.2%	-21.2%	7,379	-18.0%	27.0%	-3.7%	2.95	-0.6%	59.48	-0.1%	20.19	0.5%	1,991	-21.1%					$118,421	$147,019	-19.5%
YTD	1	$118,421	$150,284	-21.2%	-21.2%	7,379	-18.0%	27.0%	-3.7%	2.95	-0.6%	59.48	-0.1%	20.19	0.5%	1,991	-21.1%					$118,421	$147,019	-19.5%
4080 - COMMERCE OUTLET																								
03/24/2018	1	$6,998	$5,042	38.8%	38.8%	344	2.7%	30.2%	15.1%	2.72	-2.7%	67.29	17.4%	24.73	20.6%	104	18.2%					$6,998	$6,181	13.2%
WTD	1	$25,051	$23,951	4.6%	4.6%	1,200	6.4%	33.6%	-3.6%	2.66	-5.6%	62.16	2.0%	23.35	8.0%	403	2.5%					$25,051	$25,036	0.1%
MTD	1	$57,706	$60,235	-4.2%	-4.2%	2,982	2.5%	29.5%	-1.8%	2.82	-7.5%	65.58	-4.9%	23.24	2.8%	880	0.7%					$57,706	$60,779	-5.1%
QTD	1	$122,973	$124,375	-1.1%	-1.1%	6,176	0.2%	29.9%	-2.1%	3.15	0.7%	66.65	0.7%	21.18	0.0%	1,845	-1.9%					$122,973	$121,070	1.6%
YTD	1	$122,973	$124,375	-1.1%	-1.1%	6,176	0.2%	29.9%	-2.1%	3.15	0.7%	66.65	0.7%	21.18	0.0%	1,845	-1.9%					$122,973	$121,070	1.6%
4089 - ASHEVILLE OUTLET																								
03/24/2018	1	$6,761	$11,715	-42.3%	-42.3%	325	-41.8%	31.4%	7.4%	2.54	-16.7%	66.28	-7.8%	26.10	10.7%	102	-37.4%					$6,761	$10,299	-34.4%
WTD	1	$34,390	$41,281	-16.7%	-16.7%	1,390	-20.5%	34.7%	1.4%	2.74	-6.2%	71.35	3.4%	26.07	10.1%	482	-19.4%					$34,390	$43,098	-20.2%
MTD	1	$82,667	$96,461	-14.3%	-14.3%	3,708	-7.0%	29.9%	-7.2%	2.90	-5.0%	74.68	-0.7%	25.72	4.6%	1,107	-13.7%					$82,667	$97,415	-15.1%
QTD	1	$187,844	$199,133	-5.7%	-5.7%	8,163	-5.1%	31.4%	-3.3%	3.14	0.5%	73.26	2.8%	23.34	2.3%	2,564	-8.2%					$187,844	$202,142	-7.1%
YTD	1	$187,844	$199,133	-5.7%	-5.7%	8,163	-5.1%	31.4%	-3.3%	3.14	0.5%	73.26	2.8%	23.34	2.3%	2,564	-8.2%					$187,844	$202,142	-7.1%
4091 - SEVIERVILLE OUTLET																								
03/24/2018	1	$6,411	$7,376	-13.1%	-13.1%	496	-22.4%	20.6%	7.7%	2.76	6.7%	62.86	4.0%	22.73	-2.6%	102	-16.4%					$6,411	$9,142	-29.9%
WTD	1	$33,187	$39,242	-15.4%	-15.4%	2,360	-15.5%	24.2%	0.6%	2.51	-3.7%	58.12	-0.5%	23.11	3.4%	571	-15.0%					$33,187	$41,140	-19.3%
MTD	1	$89,115	$93,510	-4.7%	-4.7%	6,744	0.7%	21.5%	-3.5%	2.67	-1.2%	61.37	-2.0%	22.99	-0.8%	1,452	-2.7%			$99	-100.0%	$89,115	$94,828	-6.0%
QTD	1	$176,047	$187,956	-6.3%	-6.3%	13,346	-0.9%	22.1%	-3.1%	2.77	-0.8%	59.58	-2.4%	21.54	-1.6%	2,955	-4.0%			$99	-100.0%	$176,047	$186,441	-5.6%
YTD	1	$176,047	$187,956	-6.3%	-6.3%	13,346	-0.9%	22.1%	-3.1%	2.77	-0.8%	59.58	-2.4%	21.54	-1.6%	2,955	-4.0%			$99	-100.0%	$176,047	$186,441	-5.6%
4106 - LEBANON OUTLET																								
03/24/2018	1	$3,651	$3,373	8.2%	8.2%	139	-16.3%	36.0%	8.6%	3.14	16.7%	73.02	19.1%	23.25	2.0%	50	-9.1%					$3,651	$4,497	-18.8%
WTD	1	$13,838	$15,303	-9.6%	-9.6%	566	-8.6%	37.3%	-8.1%	3.32	9.9%	65.58	7.6%	19.77	-2.1%	211	-15.9%					$13,838	$16,048	-13.8%
MTD	1	$41,111	$38,381	7.1%	7.1%	1,711	8.2%	35.7%	2.8%	3.43	2.8%	67.28	-3.8%	19.60	-6.4%	611	11.3%					$41,111	$38,886	5.7%
QTD	1	$86,270	$86,315	-0.1%	-0.1%	3,445	-0.8%	37.4%	4.3%	3.62	2.1%	66.93	-3.4%	18.47	-5.4%	1,289	3.5%					$86,270	$83,943	2.8%

Store Summary - Outlet

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$86,270	$86,315	-0.1%	-0.1%	3,445	-0.8%	37.4%	4.3%	3.62	2.1%	66.93	-3.4%	18.47	-5.4%	1,289	3.5%					$86,270	$83,943	2.8%
4112 - BLOWING ROCK OUTLET																								
03/24/2018	1		$8,916	-100.0%																			$10,193	-100.0%
WTD	1	$11,988	$26,807	-55.3%		525		35.8%		2.98		63.76		21.41		188			$22			$12,010	$38,116	-68.5%
MTD	1	$38,963	$26,807	45.3%		1,915		33.5%		3.01		60.69		20.15		642			$278			$39,241	$88,964	-55.9%
QTD	1	$88,401	$26,807	229.8%		4,180		35.2%		3.29		60.05		18.23		1,472			$278			$88,679	$166,273	-46.7%
YTD	1	$88,401	$26,807	229.8%		4,180		35.2%		3.29		60.05		18.23		1,472			$278			$88,679	$166,273	-46.7%
4407 - BRIERCREEK COMMONS OUTLET																								
03/24/2018	1	$8,250				248		52.8%		2.90		62.97		21.71		131						$8,250	$10,672	-22.7%
WTD	1	$37,494				1,142		51.4%		2.82		63.87		22.64		587						$37,494	$41,835	-10.4%
MTD	1	$81,827				2,593		47.4%		2.89		66.63		23.02		1,228			-$64			$81,764	$97,646	-16.3%
QTD	1	$193,756				5,725		49.1%		3.22		68.90		21.38		2,812			-$240			$193,516	$182,970	5.8%
YTD	1	$193,756				5,725		49.1%		3.22		68.90		21.38		2,812			-$240			$193,516	$182,970	5.8%
904 - OUTLET S EAST-DEB GORDON																								
03/24/2018	16	$114,966	$117,626	-2.3%	-15.6%	5,653	-12.8%	29.8%	-3.1%	2.71	-3.5%	68.35	0.0%	25.21	3.7%	1,682	-15.5%		$202			$115,168	$180,243	-36.1%
WTD	16	$680,040	$664,523	2.3%	-9.1%	32,759	-4.1%	32.0%	-1.3%	2.60	-4.4%	64.91	-3.9%	24.98	0.6%	10,476	-5.4%		$202	-$28	-829.1%	$680,242	$796,994	-14.6%
MTD	16	$1,891,440	$1,871,679	1.1%	-9.0%	96,576	-1.9%	29.9%	-1.1%	2.63	-4.1%	65.42	-6.2%	24.86	-2.2%	28,911	-3.0%		$132	-$273	-148.4%	$1,891,572	$2,131,397	-11.3%
QTD	16	$4,271,474	$4,041,142	5.7%	-5.1%	218,595	-1.5%	30.5%	1.2%	2.72	-1.2%	63.99	-4.7%	23.53	-3.5%	66,754	-0.4%		-$3	-$277	-98.9%	$4,271,471	$4,515,229	-5.4%
YTD	16	$4,271,474	$4,041,142	5.7%	-5.1%	218,595	-1.5%	30.5%	1.2%	2.72	-1.2%	63.99	-4.7%	23.53	-3.5%	66,754	-0.4%		-$3	-$277	-98.9%	$4,271,471	$4,515,229	-5.4%
4005 - ST AUGUSTINE OUTLET																								
03/24/2018	1	$11,829	$14,031	-15.7%	-15.7%	521	2.0%	29.8%	-9.0%	3.05	-4.0%	76.32	-9.2%	25.01	-5.4%	155	-7.2%					$11,829	$15,352	-22.9%
WTD	1	$59,476	$58,973	0.9%	0.9%	2,541	3.8%	32.3%	4.9%	3.00	-1.3%	72.53	-7.4%	24.16	-6.2%	820	8.9%					$59,476	$61,894	-3.9%
MTD	1	$146,845	$163,451	-10.2%	-10.2%	6,649	-6.7%	29.4%	5.6%	3.05	-0.6%	75.15	-8.8%	24.64	-8.3%	1,954	-1.5%			-$89	-100.0%	$146,845	$165,339	-11.2%
QTD	1	$328,172	$352,619	-6.9%	-6.9%	14,801	-5.5%	30.2%	7.1%	3.13	1.2%	73.37	-8.0%	23.46	-9.1%	4,473	1.2%			-$89	-100.0%	$328,172	$345,048	-4.9%
YTD	1	$328,172	$352,619	-6.9%	-6.9%	14,801	-5.5%	30.2%	7.1%	3.13	1.2%	73.37	-8.0%	23.46	-9.1%	4,473	1.2%			-$89	-100.0%	$328,172	$345,048	-4.9%
4010 - SILVER SANDS OUTLET																								
03/24/2018	1	$5,460	$9,710	-43.8%	-43.8%	235	-40.2%	31.5%	23.8%	3.08	-13.2%	73.79	-24.0%	23.95	-12.5%	74	-26.0%					$5,460	$12,884	-57.6%
WTD	1	$46,812	$55,941	-16.3%	-16.3%	1,789	-16.8%	35.4%	17.0%	2.87	-5.7%	73.95	-14.1%	25.81	-8.9%	633	-2.6%					$46,812	$58,815	-20.4%
MTD	1	$131,653	$145,101	-9.3%	-9.3%	5,737	-7.7%	33.1%	15.6%	2.73	-4.9%	69.33	-15.0%	25.39	-10.6%	1,899	6.7%					$131,653	$147,269	-10.6%
QTD	1	$356,279	$372,306	-4.3%	-4.3%	16,124	-3.7%	35.5%	10.9%	2.69	-2.9%	62.16	-10.4%	23.13	-7.7%	5,732	6.8%					$356,279	$363,114	-1.9%
YTD	1	$356,279	$372,306	-4.3%	-4.3%	16,124	-3.7%	35.5%	10.9%	2.69	-2.9%	62.16	-10.4%	23.13	-7.7%	5,732	6.8%					$356,279	$363,114	-1.9%
4012 - ORLANDO OUTLET																								
03/24/2018	1	$9,037	$8,280	9.1%	9.1%	629	19.4%	17.3%	-26.4%	2.89	7.9%	82.90	24.2%	28.69	15.0%	109	-12.1%					$9,037	$13,787	-34.5%
WTD	1	$59,087	$66,141	-10.7%	-10.7%	4,054	14.6%	19.9%	-20.2%	2.61	-6.3%	73.31	-2.4%	28.10	4.2%	806	-8.5%					$59,087	$69,794	-15.3%
MTD	1	$178,481	$195,941	-8.9%	-8.9%	12,466	16.1%	20.8%	-11.9%	2.59	-7.7%	68.97	-10.9%	26.60	-3.5%	2,588	2.3%					$178,481	$198,939	-10.3%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$397,431	$439,624	-9.6%	-9.6%	28,625	11.8%	20.9%	-10.5%	2.65	-4.3%	66.38	-9.7%	25.01	-5.6%	5,987	0.1%					$397,431	$437,748	-9.2%
YTD	1	$397,431	$439,624	-9.6%	-9.6%	28,625	11.8%	20.9%	-10.5%	2.65	-4.3%	66.38	-9.7%	25.01	-5.6%	5,987	0.1%					$397,431	$437,748	-9.2%
4026 - ESTERO OUTLET																								
03/24/2018	1	$10,239	$14,968	-31.6%	-31.6%	625	-30.8%	27.8%	7.0%	2.16	-11.3%	58.85	-7.6%	27.31	4.2%	174	-26.0%					$10,239	$20,728	-50.6%
WTD	1	$86,403	$88,238	-2.1%	-2.1%	5,047	0.1%	26.4%	-3.5%	2.32	-3.8%	64.77	1.4%	27.93	5.4%	1,334	-3.4%					$86,403	$102,059	-15.3%
MTD	1	$256,905	$272,024	-5.6%	-5.6%	15,923	1.3%	25.3%	-3.7%	2.36	-2.9%	63.87	-3.1%	27.11	-0.2%	4,022	-2.5%					$256,905	$302,605	-15.1%
QTD	1	$579,761	$630,366	-8.0%	-8.0%	36,167	-0.8%	25.9%	-1.5%	2.39	-2.8%	61.97	-5.8%	25.95	-3.2%	9,355	-2.3%					$579,761	$660,946	-12.3%
YTD	1	$579,761	$630,366	-8.0%	-8.0%	36,167	-0.8%	25.9%	-1.5%	2.39	-2.8%	61.97	-5.8%	25.95	-3.2%	9,355	-2.3%					$579,761	$660,946	-12.3%
4032 - HILTON HEAD OUTLET																								
03/24/2018	1	$9,554	$7,873	21.4%	21.4%	355	-12.6%	42.3%	8.6%	2.76	14.8%	63.69	27.8%	23.08	11.4%	150	-5.1%		$202			$9,756	$14,571	-33.0%
WTD	1	$63,119	$66,086	-4.5%	-4.5%	2,407	-13.7%	45.1%	10.1%	2.56	2.1%	58.17	0.4%	22.70	-1.6%	1,085	-4.9%		$202			$63,321	$72,615	-12.8%
MTD	1	$159,723	$175,659	-9.1%	-9.1%	6,517	-10.1%	41.7%	6.2%	2.52	-2.0%	58.74	-4.7%	23.30	-2.8%	2,719	-4.6%		$202	-$82	-346.6%	$159,924	$186,159	-14.1%
QTD	1	$346,916	$369,448	-6.1%	-6.1%	13,729	-6.7%	42.1%	4.3%	2.65	-0.4%	60.01	-3.5%	22.61	-3.1%	5,781	-2.7%		$202	-$112	-280.4%	$347,117	$379,948	-8.6%
YTD	1	$346,916	$369,448	-6.1%	-6.1%	13,729	-6.7%	42.1%	4.3%	2.65	-0.4%	60.01	-3.5%	22.61	-3.1%	5,781	-2.7%		$202	-$112	-280.4%	$347,117	$379,948	-8.6%
4033 - MYRTLE BEACH OUTLET																								
03/24/2018	1	$9,246	$9,628	-4.0%	-4.0%	497	-8.5%	24.5%	-12.9%	2.96	7.5%	75.78	20.4%	25.61	12.0%	122	-20.3%					$9,246	$12,223	-24.4%
WTD	1	$45,119	$46,152	-2.2%	-2.2%	2,525	-6.4%	29.7%	-0.4%	2.54	-2.4%	60.16	4.9%	23.65	7.5%	750	-6.8%					$45,119	$48,412	-6.8%
MTD	1	$119,822	$125,470	-4.5%	-4.5%	7,305	-0.1%	27.4%	-2.5%	2.60	-4.2%	59.91	-2.0%	23.07	2.2%	2,000	-2.5%					$119,822	$126,847	-5.5%
QTD	1	$258,759	$265,623	-2.6%	-2.6%	14,906	-4.9%	28.9%	1.2%	2.77	-2.0%	60.09	1.2%	21.67	3.3%	4,306	-3.8%					$258,759	$259,992	-0.5%
YTD	1	$258,759	$265,623	-2.6%	-2.6%	14,906	-4.9%	28.9%	1.2%	2.77	-2.0%	60.09	1.2%	21.67	3.3%	4,306	-3.8%					$258,759	$259,992	-0.5%
4037 - SAWGRASS OUTLET																								
03/24/2018	1	$5,510	$5,127	7.5%		338		24.9%		3.23		65.60		20.33		84						$5,510	$4,880	12.9%
WTD	1	$28,758	$31,240	-7.9%		1,836		26.9%		2.99		58.33		19.52		493						$28,758	$21,944	31.1%
MTD	1	$76,699	$91,982	-16.6%		5,359		24.8%		2.92		57.80		19.81		1,327						$76,699	$62,181	23.3%
QTD	1	$184,944	$198,086	-6.6%	2.0%	12,173	-1.0%	24.4%	6.5%	2.97	1.1%	62.29	-3.3%	20.98	-4.3%	2,969	5.5%					$184,944	$162,979	13.5%
YTD	1	$184,944	$198,086	-6.6%	2.0%	12,173	-1.0%	24.4%	6.5%	2.97	1.1%	62.29	-3.3%	20.98	-4.3%	2,969	5.5%					$184,944	$162,979	13.5%
4042 - CHARLESTON OUTLET																								
03/24/2018	1	$11,111	$12,287	-9.6%	-9.6%	472	3.1%	33.1%	6.6%	2.80	-13.0%	71.23	-17.7%	25.43	-5.4%	156	9.9%					$11,111	$13,291	-16.4%
WTD	1	$40,274	$49,849	-19.2%	-19.2%	1,698	-5.6%	35.3%	3.9%	2.72	-11.5%	67.12	-17.6%	24.71	-6.9%	600	-2.0%					$40,274	$52,314	-23.0%
MTD	1	$115,653	$131,530	-12.1%	-12.1%	4,838	0.5%	32.6%	0.2%	3.00	-6.4%	73.38	-12.7%	24.48	-6.7%	1,576	0.7%					$115,653	$133,118	-13.1%
QTD	1	$244,923	$249,063	-1.7%	-1.7%	10,058	1.3%	33.3%	3.3%	3.20	0.9%	73.05	-6.0%	22.85	-6.8%	3,353	4.6%					$244,923	$248,300	-1.4%
YTD	1	$244,923	$249,063	-1.7%	-1.7%	10,058	1.3%	33.3%	3.3%	3.20	0.9%	73.05	-6.0%	22.85	-6.8%	3,353	4.6%					$244,923	$248,300	-1.4%
4063 - WEST PALM BEACH OUTLET																								
03/24/2018	1	$8,166	$7,480	9.2%	9.2%	430	-3.4%	27.9%	1.8%	2.56	4.7%	68.05	11.0%	26.60	6.0%	120	-1.6%					$8,166	$11,945	-31.6%
WTD	1	$50,729	$47,884	5.9%	5.9%	2,718	3.4%	29.1%	-0.3%	2.48	0.6%	64.13	2.7%	25.84	2.2%	791	3.1%			-$28	-100.0%	$50,729	$54,114	-6.3%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$136,532	$144,181	-5.3%	-5.3%	7,573	-3.2%	27.2%	-0.8%	2.55	-2.6%	66.34	-1.4%	26.01	1.2%	2,058	-3.9%		-$70	-$102	-31.8%	$136,463	$156,853	-13.0%
QTD	1	$302,105	$300,013	0.7%	0.7%	17,037	-0.8%	27.3%	1.7%	2.58	-0.4%	64.91	-0.2%	25.20	0.2%	4,654	0.9%		-$181	$49	-472.8%	$301,924	$309,569	-2.5%
YTD	1	$302,105	$300,013	0.7%	0.7%	17,037	-0.8%	27.3%	1.7%	2.58	-0.4%	64.91	-0.2%	25.20	0.2%	4,654	0.9%		-$181	$49	-472.8%	$301,924	$309,569	-2.5%
4087 - POOLER OUTLET																								
03/24/2018	1	$5,950	$5,242	13.5%	13.5%	352	10.3%	26.4%	-14.0%	2.46	-0.3%	63.98	19.6%	25.98	19.9%	93	-5.1%					$5,950	$6,695	-11.1%
WTD	1	$23,105	$22,660	2.0%	2.0%	1,218	3.9%	30.0%	-6.8%	2.65	-4.3%	63.30	5.3%	23.92	10.1%	365	-3.2%					$23,105	$23,817	-3.0%
MTD	1	$62,142	$63,793	-2.6%	-2.6%	3,294	2.9%	29.0%	-3.9%	2.72	-6.8%	65.00	-1.5%	23.91	5.8%	956	-1.1%					$62,142	$64,545	-3.7%
QTD	1	$135,119	$129,925	4.0%	4.0%	7,044	-1.2%	30.1%	1.7%	2.90	-1.7%	63.80	3.6%	22.01	5.4%	2,118	0.4%					$135,119	$132,000	2.4%
YTD	1	$135,119	$129,925	4.0%	4.0%	7,044	-1.2%	30.1%	1.7%	2.90	-1.7%	63.80	3.6%	22.01	5.4%	2,118	0.4%					$135,119	$132,000	2.4%
4093 - TAMPA OUTLET																								
03/24/2018	1	$5,966	$6,500	-8.2%	-8.2%	326	-7.4%	30.4%	6.9%	2.43	-14.0%	60.26	-7.3%	24.75	7.8%	99	-1.0%					$5,966	$7,230	-17.5%
WTD	1	$29,947	$27,607	8.5%	8.5%	1,361	-17.4%	34.5%	16.4%	2.55	0.7%	63.72	12.9%	24.96	12.1%	470	-3.9%					$29,947	$31,230	-4.1%
MTD	1	$78,711	$83,301	-5.5%	-5.5%	3,885	-14.0%	31.9%	5.3%	2.60	-1.4%	63.43	4.3%	24.38	5.8%	1,241	-9.4%					$78,711	$90,672	-13.2%
QTD	1	$177,775	$173,096	2.7%	2.7%	9,183	-5.1%	31.6%	0.0%	2.71	2.5%	61.32	8.2%	22.67	5.6%	2,899	-5.1%					$177,775	$184,059	-3.4%
YTD	1	$177,775	$173,096	2.7%	2.7%	9,183	-5.1%	31.6%	0.0%	2.71	2.5%	61.32	8.2%	22.67	5.6%	2,899	-5.1%					$177,775	$184,059	-3.4%
4104 - ELLENTON OUTLET																								
03/24/2018	1	$6,350	$7,978	-20.4%	-20.4%	274	-15.2%	37.2%	1.0%	2.49	-7.7%	62.26	-7.1%	25.00	0.6%	102	-14.3%					$6,350	$13,227	-52.0%
WTD	1	$48,039	$58,381	-17.7%	-17.7%	1,854	-7.0%	39.9%	-1.6%	2.50	-10.6%	65.00	-10.0%	25.97	0.6%	739	-8.5%					$48,039	$65,295	-26.4%
MTD	1	$150,230	$166,174	-9.6%	-9.6%	5,394	-4.6%	41.3%	0.9%	2.59	-5.2%	67.46	-6.1%	26.03	-0.9%	2,227	-3.8%					$150,230	$178,988	-16.1%
QTD	1	$333,952	$342,674	-2.5%	-2.5%	11,949	-3.5%	42.8%	6.1%	2.69	0.1%	65.30	-4.8%	24.29	-4.9%	5,114	2.3%					$333,952	$355,488	-6.1%
YTD	1	$333,952	$342,674	-2.5%	-2.5%	11,949	-3.5%	42.8%	6.1%	2.69	0.1%	65.30	-4.8%	24.29	-4.9%	5,114	2.3%					$333,952	$355,488	-6.1%
4116 - HILTON HEAD WOM OUTLET																								
03/24/2018	1	$2,091	$3,588	-41.7%	-41.7%	121	-14.2%	26.4%	-35.7%	2.53	-15.1%	65.33	5.6%	25.81	24.4%	32	-44.8%					$2,091	$4,733	-55.8%
WTD	1	$14,119	$21,905	-35.5%	-35.5%	689	-21.8%	32.1%	-7.0%	2.57	-13.0%	63.89	-11.3%	24.90	1.9%	221	-27.3%					$14,119	$22,933	-38.4%
MTD	1	$44,616	$57,475	-22.4%	-22.4%	2,093	-13.2%	31.2%	-6.3%	2.76	-5.0%	68.32	-4.5%	24.75	0.4%	653	-18.7%					$44,616	$58,089	-23.2%
QTD	1	$97,616	$111,522	-12.5%	-12.5%	4,677	-7.1%	32.4%	3.6%	2.84	-3.2%	64.35	-9.1%	22.64	-6.0%	1,517	-3.7%			-$125	-100.0%	$97,616	$111,595	-12.5%
YTD	1	$97,616	$111,522	-12.5%	-12.5%	4,677	-7.1%	32.4%	3.6%	2.84	-3.2%	64.35	-9.1%	22.64	-6.0%	1,517	-3.7%			-$125	-100.0%	$97,616	$111,595	-12.5%
4117 - MYRTLE BEACH WOM OUTLET																								
03/24/2018	1		$4,933	-100.0%	-100.0%	0	-100.0%		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%						$6,468	-100.0%
WTD	1	$9,565	$23,465	-59.2%	-59.2%	480	-41.7%	31.0%	-13.6%	2.48	-18.2%	64.19	-19.0%	25.92	-1.0%	149	-49.7%					$9,565	$24,613	-61.1%
MTD	1	$38,617	$55,598	-30.5%	-30.5%	1,525	-25.2%	36.2%	2.6%	2.73	-9.4%	69.96	-9.5%	25.64	-0.2%	552	-23.2%					$38,617	$56,396	-31.5%
QTD	1	$82,141	$106,778	-23.1%	-23.1%	3,320	-24.1%	36.9%	8.5%	2.92	-4.5%	67.11	-6.5%	23.01	-2.1%	1,224	-17.7%					$82,141	$107,065	-23.3%
YTD	1	$82,141	$106,778	-23.1%	-23.1%	3,320	-24.1%	36.9%	8.5%	2.92	-4.5%	67.11	-6.5%	23.01	-2.1%	1,224	-17.7%					$82,141	$107,065	-23.3%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
4403 - SEMINOLE CITY CENTER OUTLET																								
03/24/2018	1	$7,440				281		36.7%		2.82		72.24		25.66		103						$7,440	$11,622	-36.0%
WTD	1	$42,646				1,570		44.3%		2.39		61.36		25.69		695						$42,646	$45,561	-6.4%
MTD	1	$110,591				5,376		34.5%		2.41		59.68		24.76		1,853						$110,591	$106,341	4.0%
QTD	1	$257,061				12,625		34.9%		2.58		58.41		22.67		4,401						$257,061	$249,374	3.1%
YTD	1	$257,061				12,625		34.9%		2.58		58.41		22.67		4,401						$257,061	$249,374	3.1%
4406 - MARKET ST AT HEATH BROOK OUTLE																								
03/24/2018	1	$7,018				197		55.3%		2.61		64.38		24.71		109						$7,018	$10,608	-33.8%
WTD	1	$32,842				972		54.0%		2.63		62.56		23.80		525						$32,842	$41,584	-21.0%
MTD	1	$84,219				2,642		48.7%		2.70		65.49		24.23		1,286						$84,219	$97,058	-13.2%
QTD	1	$188,520				6,177		46.5%		2.85		65.66		23.04		2,871			-$24			$188,496	$208,004	-9.4%
YTD	1	$188,520				6,177		46.5%		2.85		65.66		23.04		2,871			-$24			$188,496	$208,004	-9.4%
905 - OUTLET MID WEST-ANDREA MAIDA																								
03/24/2018	14	$64,336	$66,613	-3.4%	-16.6%	3,321	-7.2%	31.1%	-8.7%	2.95	-4.1%	62.22	-1.4%	21.11	2.8%	1,034	-15.3%					$64,336	$89,197	-27.9%
WTD	14	$306,815	$280,282	9.5%	-6.2%	15,156	3.4%	34.7%	-3.8%	2.77	-7.7%	58.33	-5.7%	21.09	2.2%	5,260	-0.5%					$306,815	$342,692	-10.5%
MTD	14	$740,592	$694,770	6.6%	-7.8%	35,921	1.2%	33.4%	-3.4%	2.89	-7.2%	61.80	-5.7%	21.38	1.6%	11,984	-2.2%					$740,592	$817,780	-9.4%
QTD	14	$1,470,420	$1,518,993	-3.2%	-15.3%	69,936	-13.0%	33.8%	-1.1%	3.11	-3.7%	62.17	-1.5%	19.99	2.3%	23,650	-14.0%		-$464			$1,469,956	$1,726,716	-14.9%
YTD	14	$1,470,420	$1,518,993	-3.2%	-15.3%	69,936	-13.0%	33.8%	-1.1%	3.11	-3.7%	62.17	-1.5%	19.99	2.3%	23,650	-14.0%		-$464			$1,469,956	$1,726,716	-14.9%
4013 - CHICAGO OUTLET																								
03/24/2018	1	$6,321	$7,702	-17.9%	-17.9%	93	-78.5%	88.2%	270.7%	3.44	8.3%	77.09	3.1%	22.42	-4.8%	82	-20.4%					$6,321	$10,433	-39.4%
WTD	1	$37,856	$42,264	-10.4%	-10.4%	1,816	-19.1%	33.0%	20.2%	2.98	-5.8%	63.09	-7.9%	21.21	-2.3%	600	-2.8%					$37,856	$44,141	-14.2%
MTD	1	$93,424	$101,207	-7.7%	-7.7%	3,880	-15.5%	36.0%	18.8%	3.11	-5.3%	66.87	-8.0%	21.53	-2.9%	1,397	0.4%					$93,424	$102,193	-8.6%
QTD	1	$195,624	$228,883	-14.5%	-14.5%	8,717	-20.8%	33.8%	14.3%	3.41	0.8%	66.45	-5.5%	19.50	-6.3%	2,944	-9.5%					$195,624	$222,208	-12.0%
YTD	1	$195,624	$228,883	-14.5%	-14.5%	8,717	-20.8%	33.8%	14.3%	3.41	0.8%	66.45	-5.5%	19.50	-6.3%	2,944	-9.5%					$195,624	$222,208	-12.0%
4024 - AUBURN HILLS OUTLET																								
03/24/2018	1	$8,246	$5,871	40.4%	40.4%	469	-4.3%	25.6%	12.9%	3.04	23.7%	68.72	29.9%	22.59	5.0%	120	8.1%					$8,246	$7,001	17.8%
WTD	1	$25,210	$24,025	4.9%	4.9%	1,606	-1.6%	28.6%	1.2%	2.46	-1.0%	54.92	5.4%	22.31	6.4%	459	-0.4%					$25,210	$25,183	0.1%
MTD	1	$59,092	$64,874	-8.9%	-8.9%	4,235	-3.2%	23.8%	-4.1%	2.63	-3.5%	58.74	-1.9%	22.37	1.7%	1,006	-7.2%					$59,092	$65,565	-9.9%
QTD	1	$124,523	$141,798	-12.2%	-12.2%	8,733	-9.8%	24.4%	-3.7%	2.94	5.1%	58.52	1.1%	19.92	-3.8%	2,128	-13.1%					$124,523	$140,182	-11.2%
YTD	1	$124,523	$141,798	-12.2%	-12.2%	8,733	-9.8%	24.4%	-3.7%	2.94	5.1%	58.52	1.1%	19.92	-3.8%	2,128	-13.1%					$124,523	$140,182	-11.2%
4051 - WISCONSIN DELLS OUTLET																								
03/24/2018	1	$4,717	$6,439	-26.7%	-26.7%	294	-16.9%	25.2%	-4.2%	3.12	-16.3%	63.75	-7.9%	20.42	10.0%	74	-20.4%					$4,717	$5,851	-19.4%
WTD	1	$19,584	$21,077	-7.1%	-7.1%	1,146	-3.5%	30.4%	1.3%	2.78	-15.5%	56.28	-4.9%	20.21	12.5%	348	-2.2%					$19,584	$22,071	-11.3%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$47,173	$53,785	-12.3%	-12.3%	3,004	-3.3%	26.8%	-6.4%	2.81	-14.3%	58.60	-3.0%	20.87	13.1%	805	-9.6%					$47,173	$54,407	-13.3%
QTD	1	$92,837	$107,925	-14.0%	-14.0%	5,882	-8.2%	27.1%	-5.8%	3.07	-5.8%	58.20	-0.6%	18.95	5.6%	1,595	-13.5%					$92,837	$106,923	-13.2%
YTD	1	$92,837	$107,925	-14.0%	-14.0%	5,882	-8.2%	27.1%	-5.8%	3.07	-5.8%	58.20	-0.6%	18.95	5.6%	1,595	-13.5%					$92,837	$106,923	-13.2%
4054 - IOWA COUNTY OUTLET																								
03/24/2018	1	$705	$3,036	-76.8%	-76.8%	28	-82.3%	42.9%	25.4%	2.58	-6.4%	58.73	4.5%	22.73	11.6%	12	-77.8%					$705	$4,400	-84.0%
WTD	1	$12,110	$16,453	-26.4%	-26.4%	597	-20.7%	35.8%	-1.1%	3.05	3.6%	56.59	-6.1%	18.54	-9.4%	214	-21.6%					$12,110	$17,267	-29.9%
MTD	1	$36,878	$44,235	-16.6%	-16.6%	1,884	-13.8%	31.2%	3.1%	3.21	-1.2%	62.72	-6.1%	19.53	-5.0%	588	-11.2%					$36,878	$44,821	-17.7%
QTD	1	$63,583	$91,958	-30.9%	-30.9%	3,382	-27.3%	30.6%	5.2%	3.29	-4.8%	61.49	-9.6%	18.68	-5.1%	1,034	-23.5%					$63,583	$90,158	-29.5%
YTD	1	$63,583	$91,958	-30.9%	-30.9%	3,382	-27.3%	30.6%	5.2%	3.29	-4.8%	61.49	-9.6%	18.68	-5.1%	1,034	-23.5%					$63,583	$90,158	-29.5%
4073 - BYRON CENTER OUTLET																								
03/24/2018	1	$9,094	$6,912	31.6%	31.6%	528	52.2%	33.0%	1.2%	2.68	-10.7%	52.26	-14.6%	19.51	-4.3%	174	54.0%					$9,094	$8,406	8.2%
WTD	1	$28,824	$29,041	-0.7%	-0.7%	1,742	10.5%	32.9%	-1.6%	2.53	-10.4%	50.30	-8.7%	19.85	1.8%	573	8.7%					$28,824	$30,352	-5.0%
MTD	1	$68,691	$64,776	6.0%	6.0%	4,128	22.6%	29.7%	-6.9%	2.70	-10.0%	55.98	-7.1%	20.77	3.3%	1,227	14.1%					$68,691	$65,570	4.8%
QTD	1	$130,397	$140,791	-7.4%	-7.4%	7,375	-1.5%	30.0%	-4.1%	2.94	-10.0%	59.00	-2.0%	20.07	9.0%	2,210	-5.5%					$130,397	$137,784	-5.4%
YTD	1	$130,397	$140,791	-7.4%	-7.4%	7,375	-1.5%	30.0%	-4.1%	2.94	-10.0%	59.00	-2.0%	20.07	9.0%	2,210	-5.5%					$130,397	$137,784	-5.4%
4076 - EAGAN OUTLET																								
03/24/2018	1	$5,281	$5,954	-11.3%	-11.3%	329	6.5%	30.1%	4.5%	2.53	-27.0%	53.34	-20.3%	21.12	9.3%	99	11.2%					$5,281	$5,851	-9.7%
WTD	1	$22,579	$20,550	9.9%	9.9%	1,306	22.6%	31.3%	7.9%	2.62	-19.6%	55.21	-17.0%	21.10	3.3%	409	32.4%					$22,579	$21,584	4.6%
MTD	1	$52,968	$53,397	-0.8%	-0.8%	3,492	18.4%	26.5%	-7.0%	2.72	-14.6%	57.26	-9.9%	21.09	5.5%	925	10.1%					$52,968	$54,111	-2.1%
QTD	1	$100,847	$122,508	-17.7%	-17.7%	6,439	-8.0%	27.3%	-8.7%	2.84	-11.8%	57.30	-2.0%	20.19	11.2%	1,760	-16.0%					$100,847	$118,385	-14.8%
YTD	1	$100,847	$122,508	-17.7%	-17.7%	6,439	-8.0%	27.3%	-8.7%	2.84	-11.8%	57.30	-2.0%	20.19	11.2%	1,760	-16.0%					$100,847	$118,385	-14.8%
4079 - DECATUR OUTLET																								
03/24/2018	1	$2,994	$4,621	-35.2%	-35.2%	652	572.2%	6.6%	-90.6%	3.53	-1.1%	69.63	2.5%	19.70	3.6%	43	-36.8%					$2,994	$3,539	-15.4%
WTD	1	$20,446	$15,544	31.5%	31.5%	1,951	409.4%	17.3%	-75.2%	3.01	5.0%	60.49	4.3%	20.10	-0.7%	338	26.1%					$20,446	$16,455	24.3%
MTD	1	$39,630	$40,482	-2.1%	-2.1%	2,457	177.3%	26.7%	-61.9%	2.97	-1.5%	60.41	-7.3%	20.32	-5.9%	656	5.6%					$39,630	$41,359	-4.2%
QTD	1	$82,854	$90,757	-8.7%	-8.7%	3,531	82.5%	38.6%	-46.8%	3.12	-2.8%	60.79	-6.0%	19.48	-3.3%	1,363	-2.9%					$82,854	$91,635	-9.6%
YTD	1	$82,854	$90,757	-8.7%	-8.7%	3,531	82.5%	38.6%	-46.8%	3.12	-2.8%	60.79	-6.0%	19.48	-3.3%	1,363	-2.9%					$82,854	$91,635	-9.6%
4082 - CHESTERFIELD																								
03/24/2018	1	$7,777	$9,116	-14.7%	-14.7%	145	-36.4%	72.4%	46.1%	3.30	-1.8%	74.07	-8.2%	22.48	-6.6%	105	-7.1%					$7,777	$10,917	-28.8%
WTD	1	$33,865	$39,281	-13.8%	-13.8%	911	-5.6%	58.4%	4.4%	2.87	-9.4%	63.66	-12.5%	22.16	-3.4%	532	-1.5%					$33,865	$41,035	-17.5%
MTD	1	$81,022	$92,189	-12.1%	-12.1%	2,057	-12.1%	54.7%	7.2%	3.10	-5.4%	71.96	-6.8%	23.24	-1.5%	1,126	-5.7%					$81,022	$93,215	-13.1%
QTD	1	$171,893	$190,441	-9.7%	-9.7%	4,235	-14.7%	54.6%	6.2%	3.30	-1.0%	74.35	-0.4%	22.53	0.6%	2,312	-9.4%					$171,893	$189,502	-9.3%
YTD	1	$171,893	$190,441	-9.7%	-9.7%	4,235	-14.7%	54.6%	6.2%	3.30	-1.0%	74.35	-0.4%	22.53	0.6%	2,312	-9.4%					$171,893	$189,502	-9.3%
4083 - ALBERTVILLE OUTLET																								
03/24/2018	1	$2,662	$2,944	-9.6%	-9.6%	237	-32.1%	24.5%	18.6%	2.34	-6.7%	45.89	12.3%	19.57	20.3%	58	-19.4%					$2,662	$4,246	-37.3%

Store Summary - Outlet

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
WTD	1	$13,610	$13,986	-2.7%	-2.7%	846	-29.3%	32.0%	41.4%	2.45	-12.2%	50.22	-2.7%	20.47	10.8%	271	0.0%					$13,610	$14,674	-7.2%
MTD	1	$39,310	$33,843	16.2%	16.2%	2,522	-7.2%	27.2%	20.1%	2.64	-5.9%	57.39	4.3%	21.71	10.8%	685	11.4%					$39,310	$34,295	14.6%
QTD	1	$82,455	$80,801	2.0%	2.0%	4,824	-27.3%	27.8%	23.9%	2.96	4.2%	61.53	13.2%	20.75	8.6%	1,340	-9.9%					$82,455	$79,844	3.3%
YTD	1	$82,455	$80,801	2.0%	2.0%	4,824	-27.3%	27.8%	23.9%	2.96	4.2%	61.53	13.2%	20.75	8.6%	1,340	-9.9%					$82,455	$79,844	3.3%
4101 - MICHIGAN CITY OUTLET																								
03/24/2018	1	$3,369	$4,493	-25.0%	-25.0%	95	-8.7%	66.3%	-11.6%	2.83	-16.5%	53.48	-7.2%	18.93	11.2%	63	-19.2%					$3,369	$5,656	-40.4%
WTD	1	$13,941	$18,789	-25.8%	-25.8%	454	-18.3%	55.5%	-5.6%	2.85	-13.3%	55.32	-3.7%	19.42	11.1%	252	-22.9%					$13,941	$19,661	-29.1%
MTD	1	$31,850	$41,333	-22.9%	-22.9%	1,104	-17.4%	52.5%	-0.9%	3.02	-11.0%	54.91	-5.9%	18.18	5.7%	580	-18.1%					$31,850	$41,876	-23.9%
QTD	1	$63,207	$99,231	-36.3%	-36.3%	2,125	-29.1%	52.8%	-9.1%	3.20	-11.6%	56.33	-1.2%	17.63	11.8%	1,122	-35.6%					$63,207	$95,722	-34.0%
YTD	1	$63,207	$99,231	-36.3%	-36.3%	2,125	-29.1%	52.8%	-9.1%	3.20	-11.6%	56.33	-1.2%	17.63	11.8%	1,122	-35.6%					$63,207	$95,722	-34.0%
4102 - EDINBURGH OUTLET																								
03/24/2018	1	$628	$4,821	-87.0%	-87.0%	44	-86.6%	20.5%	-28.6%	3.00	10.6%	69.73	36.0%	23.24	22.9%	9	-90.4%					$628	$5,527	-88.6%
WTD	1	$12,864	$20,523	-37.3%	-37.3%	745	-38.8%	30.7%	3.1%	2.50	-10.6%	56.17	-0.6%	22.45	11.1%	229	-36.9%					$12,864	$21,448	-40.0%
MTD	1	$43,066	$53,444	-19.4%	-19.4%	2,263	-20.5%	29.6%	-0.7%	2.84	-5.6%	64.37	2.0%	22.65	8.0%	669	-21.0%					$43,066	$53,869	-20.1%
QTD	1	$90,187	$114,000	-20.9%	-20.9%	4,810	-23.6%	30.1%	-1.2%	2.98	-3.9%	62.37	4.8%	20.91	9.1%	1,446	-24.5%					$90,187	$110,186	-18.2%
YTD	1	$90,187	$114,000	-20.9%	-20.9%	4,810	-23.6%	30.1%	-1.2%	2.98	-3.9%	62.37	4.8%	20.91	9.1%	1,446	-24.5%					$90,187	$110,186	-18.2%
4107 - JOHNSON CREEK OUTLET																								
03/24/2018	1	$3,788	$4,705	-19.5%	-19.5%	162	36.1%	37.7%	-40.3%	3.02	14.8%	62.10	-1.0%	20.59	-13.8%	61	-18.7%					$3,788	$5,353	-29.2%
WTD	1	$21,943	$18,750	17.0%	17.0%	645	21.2%	54.9%	0.0%	2.94	2.8%	61.99	-3.5%	21.12	-6.1%	354	21.2%					$21,943	$19,640	11.7%
MTD	1	$47,822	$51,206	-6.6%	-6.6%	1,584	5.1%	49.9%	-1.1%	2.91	-2.6%	60.53	-10.2%	20.82	-7.8%	790	3.9%					$47,822	$51,706	-7.5%
QTD	1	$88,561	$109,898	-19.4%	-19.4%	3,174	-12.5%	46.4%	1.0%	3.02	-3.5%	60.08	-8.8%	19.88	-5.5%	1,474	-11.6%					$88,561	$106,289	-16.7%
YTD	1	$88,561	$109,898	-19.4%	-19.4%	3,174	-12.5%	46.4%	1.0%	3.02	-3.5%	60.08	-8.8%	19.88	-5.5%	1,474	-11.6%					$88,561	$106,289	-16.7%
4119 - NEBRASKA CROSSING OUTLET																								
03/24/2018	1	$3,035				138		28.3%		3.85		77.83		20.24		39						$3,035	$5,659	-46.4%
WTD	1	$12,721				575		32.3%		3.14		68.39		21.78		186						$12,721	$22,183	-42.7%
MTD	1	$35,503				1,609		33.0%		3.10		66.86		21.54		531						$35,503	$51,777	-31.4%
QTD	1	$65,369				3,358		31.0%		3.36		62.73		18.66		1,042						$65,369	$106,892	-38.8%
YTD	1	$65,369				3,358		31.0%		3.36		62.73		18.66		1,042						$65,369	$106,892	-38.8%
4402 - SCHERERVILLE OUTLET																								
03/24/2018	1	$5,719				107		88.8%		2.62		60.20		22.97		95						$5,719	$6,357	-10.0%
WTD	1	$31,263				816		60.7%		2.76		63.16		22.85		495						$31,263	$26,998	15.8%
MTD	1	$64,164				1,702		58.7%		2.84		64.23		22.61		999						$64,164	$63,016	1.8%
QTD	1	$118,082				3,351		56.1%		3.07		62.81		20.48		1,880			-$464			$117,618	$131,005	-10.2%
YTD	1	$118,082				3,351		56.1%		3.07		62.81		20.48		1,880			-$464			$117,618	$131,005	-10.2%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
906 - OUT CEN/MID WEST NICOLE SHAFFE																								
03/24/2018	15	$112,537	$95,770	17.5%	9.8%	5,522	14.6%	29.9%	3.4%	2.92	-6.0%	68.20	-7.3%	23.40	-1.4%	1,650	18.5%		-$60			$112,477	$123,917	-9.2%
WTD	15	$487,232	$445,314	9.4%	2.4%	22,951	5.3%	32.6%	2.1%	2.86	-2.5%	65.20	-4.7%	22.81	-2.3%	7,473	7.5%		-$60	-$70	-13.7%	$487,172	$487,954	-0.2%
MTD	15	$1,246,430	$1,214,768	2.6%	-3.7%	61,599	2.3%	30.5%	1.9%	2.96	-2.7%	66.35	-7.7%	22.41	-5.1%	18,787	4.3%		-$60	-$108	-44.7%	$1,246,370	$1,276,873	-2.4%
QTD	15	$2,477,658	$2,431,408	1.9%	-4.3%	120,734	-3.1%	32.0%	2.8%	3.15	0.3%	64.05	-3.8%	20.36	-4.1%	38,684	-0.5%		-$311	-$55	460.5%	$2,477,347	$2,522,523	-1.8%
YTD	15	$2,477,658	$2,431,408	1.9%	-4.3%	120,734	-3.1%	32.0%	2.8%	3.15	0.3%	64.05	-3.8%	20.36	-4.1%	38,684	-0.5%		-$311	-$55	460.5%	$2,477,347	$2,522,523	-1.8%
4007 - SAN MARCOS OUTLET																								
03/24/2018	1	$7,570	$8,606	-12.0%	-12.0%	400	1.3%	22.5%	-18.5%	3.34	4.8%	84.11	6.5%	25.15	1.7%	90	-17.4%					$7,570	$10,512	-28.0%
WTD	1	$34,478	$36,756	-6.2%	-6.2%	1,606	10.9%	30.1%	-4.1%	2.89	-10.6%	71.24	-11.8%	24.63	-1.4%	484	6.4%					$34,478	$38,698	-10.9%
MTD	1	$105,182	$116,264	-9.5%	-9.5%	5,284	5.1%	26.8%	-2.9%	3.03	-7.4%	74.33	-11.4%	24.51	-4.3%	1,415	2.1%					$105,182	$117,755	-10.7%
QTD	1	$208,390	$235,512	-11.5%	-11.5%	9,769	-1.8%	29.9%	0.3%	3.25	-1.1%	71.34	-10.2%	21.95	-9.1%	2,921	-1.5%					$208,390	$229,848	-9.3%
YTD	1	$208,390	$235,512	-11.5%	-11.5%	9,769	-1.8%	29.9%	0.3%	3.25	-1.1%	71.34	-10.2%	21.95	-9.1%	2,921	-1.5%					$208,390	$229,848	-9.3%
4014 - ALLEN OUTLET																								
03/24/2018	1	$11,714	$13,254	-11.6%	-11.6%	422	-3.0%	35.3%	8.2%	3.22	-9.2%	78.62	-15.8%	24.40	-7.2%	149	4.9%					$11,714	$12,056	-2.8%
WTD	1	$51,839	$46,695	11.0%	11.0%	1,794	12.0%	37.8%	7.0%	3.08	-5.4%	76.46	-7.3%	24.80	-2.0%	678	19.8%					$51,839	$48,825	6.2%
MTD	1	$134,636	$120,662	11.6%	11.6%	4,945	3.9%	33.9%	11.4%	3.24	-0.1%	80.28	-3.6%	24.75	-3.5%	1,677	15.7%					$134,636	$121,858	10.5%
QTD	1	$239,463	$220,847	8.4%	8.4%	9,104	-0.7%	34.1%	8.3%	3.38	4.5%	77.20	0.9%	22.87	-3.5%	3,102	7.5%					$239,463	$216,032	10.8%
YTD	1	$239,463	$220,847	8.4%	8.4%	9,104	-0.7%	34.1%	8.3%	3.38	4.5%	77.20	0.9%	22.87	-3.5%	3,102	7.5%					$239,463	$216,032	10.8%
4017 - HOUSTON OUTLET																								
03/24/2018	1	$8,368	$8,111	3.2%	3.2%	423	8.2%	29.3%	8.1%	2.90	-2.3%	67.48	-11.8%	23.24	-9.7%	124	17.0%					$8,368	$8,466	-1.2%
WTD	1	$28,960	$27,109	6.8%	6.8%	1,381	17.8%	31.1%	-0.8%	2.69	-7.8%	67.35	-8.6%	25.01	-0.8%	430	16.8%					$28,960	$28,874	0.3%
MTD	1	$90,624	$87,008	4.2%	4.2%	4,429	10.5%	28.0%	4.2%	2.97	-8.6%	73.14	-9.5%	24.65	-1.1%	1,239	15.1%					$90,624	$89,301	1.5%
QTD	1	$173,363	$171,570	1.0%	1.0%	8,525	0.4%	28.8%	4.9%	3.13	-0.2%	70.64	-4.0%	22.58	-3.8%	2,454	5.3%					$173,363	$174,709	-0.8%
YTD	1	$173,363	$171,570	1.0%	1.0%	8,525	0.4%	28.8%	4.9%	3.13	-0.2%	70.64	-4.0%	22.58	-3.8%	2,454	5.3%					$173,363	$174,709	-0.8%
4029 - GULFPORT OUTLET																								
03/24/2018	1	$8,095	$7,169	12.9%	12.9%	484	69.2%	22.5%	11.1%	2.84	-34.8%	74.26	-39.9%	26.11	-7.8%	109	87.9%					$8,095	$7,856	3.0%
WTD	1	$26,821	$26,478	1.3%	1.3%	1,480	9.2%	26.5%	7.1%	2.67	-16.1%	68.42	-13.4%	25.62	3.1%	392	17.0%					$26,821	$27,778	-3.4%
MTD	1	$63,749	$72,803	-12.4%	-12.4%	4,043	6.6%	23.4%	-3.6%	2.83	-12.0%	67.39	-14.8%	23.82	-3.1%	946	2.7%					$63,749	$73,661	-13.5%
QTD	1	$140,373	$137,820	1.9%	1.9%	8,467	0.1%	24.0%	4.7%	3.15	1.0%	69.05	-2.9%	21.92	-3.8%	2,033	4.8%					$140,373	$134,127	4.7%
YTD	1	$140,373	$137,820	1.9%	1.9%	8,467	0.1%	24.0%	4.7%	3.15	1.0%	69.05	-2.9%	21.92	-3.8%	2,033	4.8%					$140,373	$134,127	4.7%
4034 - OKLAHOMA CITY OUTLET																								
03/24/2018	1	$12,342	$5,967	106.8%	106.8%	518	56.5%	29.2%	17.7%	3.27	10.4%	81.74	12.3%	24.98	1.7%	151	84.1%					$12,342	$6,938	77.9%
WTD	1	$34,377	$22,727	51.3%	51.3%	1,874	55.6%	26.9%	-0.7%	2.93	4.8%	68.21	-2.2%	23.26	-6.7%	504	54.6%					$34,377	$23,886	43.9%
MTD	1	$69,689	$65,987	5.6%	5.6%	4,025	17.3%	25.7%	-1.1%	2.91	-4.1%	67.46	-8.9%	23.18	-5.0%	1,033	15.9%					$69,689	$66,904	4.2%

Store Summary - Outlet

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$113,233	$126,444	-10.4%	-10.4%	6,677	-6.8%	25.2%	-2.5%	3.05	-1.8%	67.20	-1.4%	22.05	0.4%	1,685	-9.2%					$113,233	$126,757	-10.7%
YTD	1	$113,233	$126,444	-10.4%	-10.4%	6,677	-6.8%	25.2%	-2.5%	3.05	-1.8%	67.20	-1.4%	22.05	0.4%	1,685	-9.2%					$113,233	$126,757	-10.7%
4045 - GRAND PRAIRIE OUTLET																								
03/24/2018	1	$6,847	$6,825	0.3%	0.3%	350	8.0%	29.7%	9.4%	2.96	-6.9%	65.83	-15.1%	22.23	-8.8%	104	18.2%					$6,847	$5,430	26.1%
WTD	1	$24,813	$28,327	-12.4%	-12.4%	1,122	-5.5%	32.9%	11.2%	2.98	-9.5%	67.25	-16.7%	22.54	-7.9%	369	5.1%					$24,813	$18,752	32.3%
MTD	1	$63,321	$73,856	-14.3%	-14.3%	3,194	-1.6%	27.3%	-2.5%	3.10	-4.3%	72.53	-10.6%	23.40	-6.7%	873	-4.1%					$63,321	$47,293	33.9%
QTD	1	$118,232	$137,991	-14.3%	-14.3%	6,119	-5.6%	27.4%	-1.3%	3.22	-2.3%	70.50	-8.1%	21.91	-6.0%	1,677	-6.8%					$118,232	$107,579	9.9%
YTD	1	$118,232	$137,991	-14.3%	-14.3%	6,119	-5.6%	27.4%	-1.3%	3.22	-2.3%	70.50	-8.1%	21.91	-6.0%	1,677	-6.8%					$118,232	$107,579	9.9%
4047 - FOLEY OUTLET																								
03/24/2018	1	$7,106	$5,600	26.9%	26.9%	311	4.0%	35.7%	13.5%	2.62	8.1%	64.02	7.5%	24.42	-0.6%	111	18.1%					$7,106	$10,394	-31.6%
WTD	1	$42,515	$44,293	-4.0%	-4.0%	1,787	-10.7%	36.7%	6.0%	2.59	-3.0%	64.91	1.4%	25.02	4.5%	655	-5.3%					$42,515	$46,926	-9.4%
MTD	1	$116,634	$127,148	-8.3%	-8.3%	5,328	-10.6%	33.3%	3.5%	2.62	-5.0%	65.82	-0.8%	25.10	4.4%	1,772	-7.5%					$116,634	$129,779	-10.1%
QTD	1	$270,948	$287,378	-5.7%	-5.7%	12,948	-9.4%	33.3%	3.0%	2.68	-1.9%	62.92	1.0%	23.45	2.9%	4,306	-6.7%					$270,948	$286,806	-5.5%
YTD	1	$270,948	$287,378	-5.7%	-5.7%	12,948	-9.4%	33.3%	3.0%	2.68	-1.9%	62.92	1.0%	23.45	2.9%	4,306	-6.7%					$270,948	$286,806	-5.5%
4052 - PARK CITY OUTLET																								
03/24/2018	1	$4,249	$3,846	10.5%	10.5%	278	65.5%	22.3%	-27.9%	3.13	-28.0%	68.54	-7.3%	21.90	28.7%	62	19.2%					$4,249	$4,717	-9.9%
WTD	1	$16,940	$19,584	-13.5%	-13.5%	1,029	10.4%	25.2%	-26.5%	3.08	-6.0%	65.41	6.5%	21.26	13.3%	259	-18.8%					$16,940	$20,587	-17.7%
MTD	1	$42,969	$57,632	-25.4%	-25.4%	2,595	-0.6%	25.5%	-19.3%	3.02	-16.0%	65.01	-7.1%	21.52	10.6%	661	-19.8%					$42,969	$58,331	-26.3%
QTD	1	$87,818	$111,634	-21.3%	-21.3%	4,849	-8.0%	28.8%	-10.4%	3.21	-19.6%	62.91	-4.5%	19.61	18.8%	1,396	-17.6%					$87,818	$110,712	-20.7%
YTD	1	$87,818	$111,634	-21.3%	-21.3%	4,849	-8.0%	28.8%	-10.4%	3.21	-19.6%	62.91	-4.5%	19.61	18.8%	1,396	-17.6%					$87,818	$110,712	-20.7%
4055 - WESTGATE OUTLET																								
03/24/2018	1	$6,404	$3,939	62.6%	62.6%	356	5.3%	27.8%	9.3%	3.21	46.2%	64.68	41.2%	20.14	-3.4%	99	15.1%					$6,404	$8,611	-25.6%
WTD	1	$36,082	$37,130	-2.8%	-2.8%	1,970	-9.0%	29.5%	-0.3%	2.90	11.8%	62.00	7.2%	21.39	-4.1%	582	-9.3%					$36,082	$38,916	-7.3%
MTD	1	$93,992	$95,522	-1.6%	-1.6%	5,505	1.8%	28.4%	1.7%	2.74	3.5%	60.17	-4.9%	21.94	-8.1%	1,562	3.5%					$93,992	$96,704	-2.8%
QTD	1	$187,476	$189,235	-0.9%	-0.9%	11,403	3.8%	29.2%	1.8%	2.73	2.6%	56.28	-6.3%	20.65	-8.6%	3,331	5.7%					$187,476	$185,731	0.9%
YTD	1	$187,476	$189,235	-0.9%	-0.9%	11,403	3.8%	29.2%	1.8%	2.73	2.6%	56.28	-6.3%	20.65	-8.6%	3,331	5.7%					$187,476	$185,731	0.9%
4056 - GONZALES OUTLET																								
03/24/2018	1	$9,233	$6,701	37.8%	37.8%	452	41.3%	27.7%	19.6%	3.14	-13.7%	73.86	-18.4%	23.55	-5.4%	125	68.9%					$9,233	$7,873	17.3%
WTD	1	$36,058	$28,101	28.3%	28.3%	1,587	19.6%	30.5%	-0.1%	3.10	7.8%	74.50	7.4%	24.02	-0.4%	484	19.5%					$36,058	$29,485	22.3%
MTD	1	$83,747	$78,413	6.8%	6.8%	4,062	16.5%	28.3%	-3.7%	3.04	-0.2%	72.76	-4.8%	23.92	-4.6%	1,151	12.2%					$83,747	$79,276	5.6%
QTD	1	$170,178	$158,547	7.3%	7.3%	8,218	8.9%	29.5%	3.7%	3.20	3.8%	70.12	-4.9%	21.94	-8.4%	2,427	12.9%					$170,178	$154,602	10.1%
YTD	1	$170,178	$158,547	7.3%	7.3%	8,218	8.9%	29.5%	3.7%	3.20	3.8%	70.12	-4.9%	21.94	-8.4%	2,427	12.9%					$170,178	$154,602	10.1%
4074 - BRANSON OUTLET																								
03/24/2018	1	$3,908	$4,863	-19.6%	-19.6%	365	-1.6%	19.7%	-10.8%	2.63	-5.2%	54.28	-8.5%	20.68	-3.5%	72	-12.2%					$3,908	$8,322	-53.0%
WTD	1	$29,393	$31,900	-7.9%	-7.9%	2,085	0.9%	23.2%	-0.7%	2.82	-4.9%	60.86	-8.0%	21.61	-3.3%	483	0.2%					$29,393	$33,448	-12.1%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	1	$61,573	$72,624	-15.2%	-15.2%	4,357	-1.4%	24.2%	1.2%	2.80	-11.2%	58.42	-15.0%	20.89	-4.3%	1,054	-0.3%					$61,573	$73,822	-16.6%
QTD	1	$101,826	$123,584	-17.6%	-17.6%	6,698	-10.2%	25.1%	-2.9%	2.99	-8.9%	60.61	-5.6%	20.28	3.6%	1,680	-12.7%					$101,826	$122,743	-17.0%
YTD	1	$101,826	$123,584	-17.6%	-17.6%	6,698	-10.2%	25.1%	-2.9%	2.99	-8.9%	60.61	-5.6%	20.28	3.6%	1,680	-12.7%					$101,826	$122,743	-17.0%
4095 - MEMPHIS OUTLET																								
03/24/2018	1	$4,285	$5,377	-20.3%	-20.3%	189	13.9%	46.0%	21.3%	2.43	-32.1%	49.25	-42.3%	20.31	-15.0%	87	38.1%					$4,285	$4,387	-2.3%
WTD	1	$14,883	$16,691	-10.8%	-10.8%	602	-8.9%	43.0%	7.7%	2.69	-7.2%	57.46	-9.1%	21.32	-2.0%	259	-1.9%					$14,883	$17,410	-14.5%
MTD	1	$41,385	$38,644	7.1%	7.1%	1,900	30.0%	37.1%	-11.7%	2.86	-6.4%	58.79	-6.8%	20.56	-0.4%	704	14.8%					$41,385	$39,042	6.0%
QTD	1	$70,305	$80,578	-12.7%	-12.7%	3,400	21.3%	36.6%	-21.5%	3.06	-2.8%	56.56	-8.3%	18.50	-5.7%	1,243	-4.8%					$70,305	$78,041	-9.9%
YTD	1	$70,305	$80,578	-12.7%	-12.7%	3,400	21.3%	36.6%	-21.5%	3.06	-2.8%	56.56	-8.3%	18.50	-5.7%	1,243	-4.8%					$70,305	$78,041	-9.9%
4108 - CASTLE ROCK OUTLET																								
03/24/2018	1	$3,667	$3,704	-1.0%	-1.0%	195	-12.6%	33.3%	14.4%	2.85	-1.6%	56.42	-1.0%	19.82	0.6%	65	0.0%					$3,667	$5,002	-26.7%
WTD	1	$19,331	$18,357	5.3%	5.3%	826	-22.8%	37.9%	37.0%	2.96	-4.5%	61.76	-0.4%	20.83	4.3%	313	5.7%					$19,331	$19,320	0.1%
MTD	1	$46,624	$54,022	-13.7%	-13.7%	2,208	-29.9%	36.0%	28.8%	2.89	-6.4%	58.65	-4.4%	20.27	2.1%	795	-9.8%					$46,624	$54,802	-14.9%
QTD	1	$90,040	$115,015	-21.7%	-21.7%	4,122	-33.3%	38.2%	18.3%	3.05	-6.3%	57.20	-0.9%	18.74	5.8%	1,574	-21.0%					$90,040	$111,525	-19.3%
YTD	1	$90,040	$115,015	-21.7%	-21.7%	4,122	-33.3%	38.2%	18.3%	3.05	-6.3%	57.20	-0.9%	18.74	5.8%	1,574	-21.0%					$90,040	$111,525	-19.3%
4404 - THE PARKE SHOPPING CENTER OUTL																								
03/24/2018	1	$7,376				228		39.5%		3.01		81.96		27.22		90						$7,376	$7,710	-4.3%
WTD	1	$31,088				982		44.2%		2.68		71.63		26.73		434						$31,088	$30,856	0.8%
MTD	1	$76,941				2,568		40.3%		2.84		74.27		26.19		1,036						$76,941	$72,020	6.8%
QTD	1	$150,914				4,927		44.1%		3.11		69.51		22.34		2,171			-$251			$150,663	$144,106	4.6%
YTD	1	$150,914				4,927		44.1%		3.11		69.51		22.34		2,171			-$251			$150,663	$144,106	4.6%
4912 - MEYERLAND OUTLET																								
03/24/2018	1	$11,373	$11,808	-3.7%	-3.7%	551	-4.0%	38.5%	2.2%	2.39	-11.4%	53.65	-1.9%	22.48	10.8%	212	-1.9%		-$60			$11,313	$15,642	-27.7%
WTD	1	$59,654	$61,165	-2.5%	-2.5%	2,826	5.6%	40.6%	3.7%	2.84	2.3%	52.01	-11.0%	18.33	-13.0%	1,147	9.6%		-$60	-$70	-13.7%	$59,594	$64,194	-7.2%
MTD	1	$155,365	$154,184	0.8%	0.8%	7,156	3.2%	40.1%	8.5%	3.21	12.9%	54.15	-10.1%	16.88	-20.4%	2,869	12.0%		-$60	-$108	-44.7%	$155,305	$156,326	-0.7%
QTD	1	$355,099	$335,254	5.9%	5.9%	15,508	1.2%	43.1%	8.7%	3.57	9.9%	53.13	-3.7%	14.89	-12.4%	6,684	9.9%		-$60	-$55	8.3%	$355,039	$339,206	4.7%
YTD	1	$355,099	$335,254	5.9%	5.9%	15,508	1.2%	43.1%	8.7%	3.57	9.9%	53.13	-3.7%	14.89	-12.4%	6,684	9.9%		-$60	-$55	8.3%	$355,039	$339,206	4.7%
907 - OUTLET N EAST-J LAMOUNTAIN																								
03/24/2018	11	$100,118	$97,383	2.8%	2.8%	4,142	-4.3%	40.7%	7.9%	2.85	-6.5%	59.35	-0.4%	20.79	6.5%	1,687	3.2%			$70	-100.0%	$100,118	$91,059	9.9%
WTD	11	$325,681	$338,276	-3.7%	-3.7%	14,012	-3.8%	42.3%	6.0%	2.80	-5.9%	55.00	-5.6%	19.65	0.3%	5,922	2.0%			$70	-100.0%	$325,681	$354,318	-8.1%
MTD	11	$755,740	$774,319	-2.4%	-2.4%	35,250	4.4%	37.4%	1.7%	3.05	-0.9%	57.31	-8.0%	18.76	-7.2%	13,187	6.1%			$70	-100.0%	$755,740	$784,756	-3.7%
QTD	11	$1,735,003	$1,826,739	-5.0%	-5.0%	79,303	-4.4%	38.0%	3.7%	3.28	1.2%	57.63	-4.2%	17.59	-5.3%	30,108	-0.9%			$526	-100.0%	$1,735,003	$1,782,873	-2.7%
YTD	11	$1,735,003	$1,826,739	-5.0%	-5.0%	79,303	-4.4%	38.0%	3.7%	3.28	1.2%	57.63	-4.2%	17.59	-5.3%	30,108	-0.9%			$526	-100.0%	$1,735,003	$1,782,873	-2.7%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
4001 - CLINTON OUTLET																								
03/24/2018	1	$16,074	$16,504	-2.6%	-2.6%	712	0.6%	30.5%	-6.6%	3.06	-6.9%	74.07	3.7%	24.17	11.3%	217	-6.1%					$16,074	$14,142	13.7%
WTD	1	$44,675	$48,622	-8.1%	-8.1%	2,040	-4.9%	34.3%	1.8%	2.81	-10.3%	63.82	-5.1%	22.68	5.8%	700	-3.2%					$44,675	$51,042	-12.5%
MTD	1	$103,530	$110,911	-6.7%	-6.7%	5,180	8.1%	30.2%	-4.5%	2.91	-9.5%	66.28	-9.6%	22.79	0.0%	1,562	3.2%					$103,530	$112,693	-8.1%
QTD	1	$231,629	$254,645	-9.0%	-9.0%	11,957	-2.4%	29.5%	-1.7%	3.01	-5.3%	65.60	-5.2%	21.81	0.1%	3,531	-4.0%					$231,629	$246,364	-6.0%
YTD	1	$231,629	$254,645	-9.0%	-9.0%	11,957	-2.4%	29.5%	-1.7%	3.01	-5.3%	65.60	-5.2%	21.81	0.1%	3,531	-4.0%					$231,629	$246,364	-6.0%
4006 - RIVERHEAD OUTLET																								
03/24/2018	1	$7,360	$8,798	-16.3%	-16.3%	334	-12.8%	36.5%	-2.8%	3.05	1.4%	60.33	-1.3%	19.79	-2.6%	122	-15.3%					$7,360	$7,603	-3.2%
WTD	1	$25,819	$31,604	-18.3%	-18.3%	1,061	-14.1%	42.0%	-7.0%	2.91	1.5%	57.89	2.2%	19.88	0.7%	446	-20.1%					$25,819	$32,979	-21.7%
MTD	1	$61,373	$63,372	-3.2%	-3.2%	2,548	-1.8%	40.3%	-0.6%	2.92	0.9%	59.82	-0.8%	20.51	-1.7%	1,026	-2.4%					$61,373	$64,221	-4.4%
QTD	1	$140,164	$151,610	-7.5%	-7.5%	5,284	-9.1%	43.2%	-0.3%	3.08	0.8%	61.42	2.0%	19.95	1.1%	2,282	-9.3%					$140,164	$148,047	-5.3%
YTD	1	$140,164	$151,610	-7.5%	-7.5%	5,284	-9.1%	43.2%	-0.3%	3.08	0.8%	61.42	2.0%	19.95	1.1%	2,282	-9.3%					$140,164	$148,047	-5.3%
4028 - LEE OUTLET																								
03/24/2018	1	$7,194	$6,897	4.3%	4.3%	357	21.8%	32.8%	-19.3%	2.95	5.7%	61.48	6.1%	20.85	0.4%	117	-1.7%					$7,194	$6,095	18.0%
WTD	1	$22,393	$22,059	1.5%	1.5%	1,120	8.2%	35.3%	1.4%	2.91	-0.8%	56.69	-7.5%	19.49	-6.7%	395	9.7%					$22,393	$23,254	-3.7%
MTD	1	$49,056	$52,579	-6.7%	-6.7%	2,603	7.7%	31.3%	-6.7%	3.10	-0.3%	60.27	-7.2%	19.45	-6.9%	814	0.5%					$49,056	$53,582	-8.4%
QTD	1	$116,111	$135,169	-14.1%	-14.1%	5,980	-3.3%	33.4%	-4.5%	3.13	-5.9%	58.11	-7.0%	18.56	-1.1%	1,998	-7.6%					$116,111	$130,390	-11.0%
YTD	1	$116,111	$135,169	-14.1%	-14.1%	5,980	-3.3%	33.4%	-4.5%	3.13	-5.9%	58.11	-7.0%	18.56	-1.1%	1,998	-7.6%					$116,111	$130,390	-11.0%
4046 - DEER PARK OUTLET																								
03/24/2018	1	$8,531	$12,353	-30.9%	-30.9%	200	-65.9%	87.5%	133.1%	2.50	-7.7%	48.75	-13.2%	19.52	-6.0%	175	-20.5%					$8,531	$9,224	-7.5%
WTD	1	$19,978	$34,370	-41.9%	-41.9%	700	-56.8%	58.9%	56.5%	2.37	-13.6%	48.49	-14.1%	20.47	-0.5%	412	-32.3%					$19,978	$35,910	-44.4%
MTD	1	$53,085	$63,987	-17.0%	-17.0%	2,222	-27.6%	43.2%	28.0%	2.59	-10.5%	55.30	-10.5%	21.31	0.0%	960	-7.3%					$53,085	$65,071	-18.4%
QTD	1	$140,684	$163,079	-13.7%	-13.7%	5,581	-35.0%	42.8%	39.6%	3.05	-0.6%	58.86	-5.0%	19.27	-4.4%	2,390	-9.2%					$140,684	$159,208	-11.6%
YTD	1	$140,684	$163,079	-13.7%	-13.7%	5,581	-35.0%	42.8%	39.6%	3.05	-0.6%	58.86	-5.0%	19.27	-4.4%	2,390	-9.2%					$140,684	$159,208	-11.6%
4072 - FOXWOODS OUTLET																								
03/24/2018	1	$6,210	$6,497	-4.4%	-4.4%	447	-15.8%	24.2%	11.6%	2.91	4.5%	57.50	1.8%	19.78	-2.6%	108	-6.1%					$6,210	$7,090	-12.4%
WTD	1	$17,001	$23,452	-27.5%	-27.5%	1,428	-15.2%	24.7%	-1.8%	2.32	-11.1%	48.16	-12.9%	20.76	-2.0%	353	-16.7%					$17,001	$24,615	-30.9%
MTD	1	$53,225	$58,472	-9.0%	-9.0%	4,153	-9.1%	23.1%	2.7%	2.60	-5.7%	55.44	-2.5%	21.36	3.3%	960	-6.6%					$53,225	$59,213	-10.1%
QTD	1	$123,134	$143,775	-14.4%	-14.4%	10,297	-4.9%	22.9%	-2.7%	2.67	-5.6%	52.18	-7.5%	19.55	-1.9%	2,360	-7.5%					$123,134	$140,251	-12.2%
YTD	1	$123,134	$143,775	-14.4%	-14.4%	10,297	-4.9%	22.9%	-2.7%	2.67	-5.6%	52.18	-7.5%	19.55	-1.9%	2,360	-7.5%					$123,134	$140,251	-12.2%
4075 - NIAGARA OUTLET																								
03/24/2018	1	$5,323	$5,794	-8.1%	-8.1%	482	3.2%	24.5%	-1.4%	2.31	-7.2%	45.11	-9.7%	19.57	-2.7%	118	1.7%					$5,323	$5,367	-0.8%
WTD	1	$20,622	$17,464	18.1%	18.1%	1,426	18.7%	28.5%	2.6%	2.52	-3.2%	50.67	-3.1%	20.08	0.1%	407	21.9%					$20,622	$18,300	12.7%
MTD	1	$46,778	$45,147	3.6%	3.6%	3,653	19.5%	24.0%	-7.4%	2.53	-6.3%	53.28	-6.3%	21.04	0.0%	878	10.6%					$46,778	$45,669	2.4%
QTD	1	$95,635	$100,517	-4.9%	-4.9%	7,358	4.2%	24.9%	-4.4%	2.63	-5.4%	52.29	-4.5%	19.90	1.0%	1,829	-0.4%					$95,635	$99,378	-3.8%

Store Summary - Outlet

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	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$95,635	$100,517	-4.9%	-4.9%	7,358	4.2%	24.9%	-4.4%	2.63	-5.4%	52.29	-4.5%	19.90	1.0%	1,829	-0.4%					$95,635	$99,378	-3.8%
4081 - HARRIMAN OUTLET																								
03/24/2018	1	$7,972	$7,942	0.4%	0.4%	227	17.6%	49.3%	-13.4%	3.10	-13.3%	71.18	-1.4%	22.98	13.7%	112	1.8%					$7,972	$7,436	7.2%
WTD	1	$32,624	$31,575	3.3%	3.3%	932	11.8%	51.3%	-7.2%	3.11	-7.5%	68.25	-0.3%	21.97	7.7%	478	3.7%					$32,624	$32,943	-1.0%
MTD	1	$73,330	$68,030	7.8%	7.8%	2,054	15.7%	47.3%	-6.2%	3.31	-8.7%	75.52	-0.6%	22.83	8.8%	971	8.5%					$73,330	$68,718	6.7%
QTD	1	$151,030	$156,984	-3.8%	-3.8%	4,230	-3.0%	48.8%	2.8%	3.54	-5.0%	73.21	-3.5%	20.67	1.6%	2,063	-0.3%			$32	-100.0%	$151,030	$155,004	-2.6%
YTD	1	$151,030	$156,984	-3.8%	-3.8%	4,230	-3.0%	48.8%	2.8%	3.54	-5.0%	73.21	-3.5%	20.67	1.6%	2,063	-0.3%			$32	-100.0%	$151,030	$155,004	-2.6%
4085 - WATERLOO OUTLET																								
03/24/2018	1	$6,454	$5,659	14.0%	14.0%	220	14.0%	46.4%	0.5%	3.35	8.1%	63.27	-0.5%	18.87	-8.0%	102	14.6%					$6,454	$4,997	29.2%
WTD	1	$19,111	$17,212	11.0%	11.0%	692	4.8%	47.4%	9.8%	2.99	0.1%	58.27	-3.5%	19.50	-3.6%	328	15.1%					$19,111	$18,026	6.0%
MTD	1	$38,105	$36,403	4.7%	4.7%	1,657	5.6%	40.4%	7.0%	2.90	-5.9%	56.96	-7.4%	19.66	-1.5%	669	13.0%					$38,105	$36,965	3.1%
QTD	1	$91,178	$91,354	-0.2%	-0.2%	3,764	-11.3%	40.8%	10.6%	3.18	0.9%	59.32	1.8%	18.66	0.9%	1,537	-1.9%					$91,178	$88,070	3.5%
YTD	1	$91,178	$91,354	-0.2%	-0.2%	3,764	-11.3%	40.8%	10.6%	3.18	0.9%	59.32	1.8%	18.66	0.9%	1,537	-1.9%					$91,178	$88,070	3.5%
4088 - MANCHESTER OUTLET																								
03/24/2018	1	$7,268	$4,728	53.7%	53.7%	150	24.0%	64.7%	3.0%	3.24	-3.5%	74.93	20.4%	23.15	24.8%	97	27.6%					$7,268	$4,949	46.9%
WTD	1	$19,750	$15,509	27.3%	27.3%	473	5.8%	60.9%	10.6%	3.09	-6.6%	68.58	8.8%	22.22	16.5%	288	17.1%					$19,750	$16,310	21.1%
MTD	1	$39,879	$40,874	-2.4%	-2.4%	1,057	-12.6%	56.7%	7.0%	3.04	-5.4%	66.58	4.4%	21.89	10.4%	599	-6.6%					$39,879	$41,436	-3.8%
QTD	1	$100,702	$100,686	0.0%	0.0%	2,709	-12.6%	58.4%	7.0%	3.33	4.1%	63.61	7.0%	19.08	2.9%	1,583	-6.6%					$100,702	$100,650	0.1%
YTD	1	$100,702	$100,686	0.0%	0.0%	2,709	-12.6%	58.4%	7.0%	3.33	4.1%	63.61	7.0%	19.08	2.9%	1,583	-6.6%					$100,702	$100,650	0.1%
4914 - ORANGE OUTLET																								
03/24/2018	1	$17,442	$12,963	34.6%	34.6%	636	26.4%	49.7%	5.5%	2.74	-15.3%	55.20	0.9%	20.14	19.2%	316	33.3%			$70	-100.0%	$17,442	$14,366	21.4%
WTD	1	$53,867	$52,337	2.9%	2.9%	2,370	10.5%	47.7%	2.0%	2.69	-10.4%	47.67	-8.6%	17.72	1.9%	1,130	12.7%			$70	-100.0%	$53,867	$54,807	-1.7%
MTD	1	$126,798	$129,331	-2.0%	-2.0%	5,583	10.9%	45.4%	3.0%	3.19	2.2%	50.06	-14.2%	15.71	-16.0%	2,533	14.3%			$70	-100.0%	$126,798	$130,799	-3.1%
QTD	1	$300,940	$290,059	3.8%	3.8%	12,389	5.5%	46.7%	3.4%	3.52	5.9%	52.06	-5.0%	14.79	-10.2%	5,781	9.2%			$308	-100.0%	$300,940	$283,491	6.2%
YTD	1	$300,940	$290,059	3.8%	3.8%	12,389	5.5%	46.7%	3.4%	3.52	5.9%	52.06	-5.0%	14.79	-10.2%	5,781	9.2%			$308	-100.0%	$300,940	$283,491	6.2%
4915 - ALBANY OUTLET																								
03/24/2018	1	$10,291	$9,246	11.3%	11.3%	377	7.1%	53.8%	6.5%	2.67	-16.9%	50.69	-2.4%	18.99	17.5%	203	14.0%					$10,291	$9,790	5.1%
WTD	1	$49,839	$44,072	13.1%	13.1%	1,770	13.1%	55.6%	8.3%	2.99	-2.9%	50.60	-7.7%	16.94	-4.9%	985	22.5%					$49,839	$46,133	8.0%
MTD	1	$110,579	$105,214	5.1%	5.1%	4,540	23.2%	48.8%	-2.9%	3.60	13.6%	49.92	-12.1%	13.87	-22.6%	2,215	19.5%					$110,579	$106,390	3.9%
QTD	1	$243,796	$238,862	2.1%	2.1%	9,754	11.0%	48.7%	-2.0%	3.90	8.4%	51.28	-6.1%	13.16	-13.4%	4,754	8.7%			$186	-100.0%	$243,796	$232,020	5.1%
YTD	1	$243,796	$238,862	2.1%	2.1%	9,754	11.0%	48.7%	-2.0%	3.90	8.4%	51.28	-6.1%	13.16	-13.4%	4,754	8.7%			$186	-100.0%	$243,796	$232,020	5.1%
908 - OUTLET PA,NJ,DE-PAMELA POLAKOV																								
03/24/2018	12	$115,329	$134,523	-14.3%	-14.6%	5,345	-6.6%	36.0%	4.5%	2.73	-12.3%	60.00	-12.6%	22.01	-0.3%	1,922	-2.4%			$10	-100.0%	$115,329	$123,179	-6.4%
WTD	12	$328,940	$433,171	-24.1%	-24.8%	15,959	-16.5%	35.2%	-0.7%	2.70	-8.6%	58.52	-9.2%	21.65	-0.7%	5,621	-17.2%		-$22	$10	-329.1%	$328,918	$464,887	-29.2%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
MTD	12	$857,259	$932,652	-8.1%	-8.8%	42,537	1.8%	32.5%	-3.4%	2.96	-1.5%	62.08	-7.3%	20.96	-5.8%	13,810	-1.7%		-$59	-$136	-56.4%	$857,199	$971,463	-11.8%
QTD	12	$1,898,213	$2,165,961	-12.4%	-13.2%	94,994	-8.0%	32.7%	0.0%	3.17	1.3%	61.09	-5.6%	19.25	-6.8%	31,071	-8.0%		-$188	-$280	-32.8%	$1,898,025	$2,190,495	-13.4%
YTD	12	$1,898,213	$2,165,961	-12.4%	-13.2%	94,994	-8.0%	32.7%	0.0%	3.17	1.3%	61.09	-5.6%	19.25	-6.8%	31,071	-8.0%		-$188	-$280	-32.8%	$1,898,025	$2,190,495	-13.4%
4003 - PHILADELPHIA OUTLET																								
03/24/2018	1	$11,117	$14,947	-25.6%	-25.6%	655	-3.4%	29.8%	-3.9%	2.78	-11.0%	57.01	-19.9%	20.51	-10.0%	195	-7.1%					$11,117	$12,797	-13.1%
WTD	1	$29,879	$40,123	-25.5%	-25.5%	1,529	-12.7%	33.1%	-3.7%	2.93	-4.3%	59.05	-11.4%	20.17	-7.4%	506	-15.9%					$29,879	$44,103	-32.3%
MTD	1	$81,364	$78,869	3.2%	3.2%	4,148	12.6%	29.8%	-5.2%	3.15	3.0%	65.78	-3.3%	20.86	-6.1%	1,237	6.7%					$81,364	$84,204	-3.4%
QTD	1	$169,089	$181,446	-6.8%	-6.8%	8,934	-4.8%	29.8%	-1.5%	3.13	2.3%	63.47	-0.5%	20.27	-2.8%	2,664	-6.3%					$169,089	$197,038	-14.2%
YTD	1	$169,089	$181,446	-6.8%	-6.8%	8,934	-4.8%	29.8%	-1.5%	3.13	2.3%	63.47	-0.5%	20.27	-2.8%	2,664	-6.3%					$169,089	$197,038	-14.2%
4004 - TINTON FALLS OUTLET																								
03/24/2018	1	$14,660	$12,982	12.9%	12.9%	571	-8.3%	32.0%	1.4%	3.44	20.9%	80.11	21.6%	23.31	0.5%	183	-7.1%					$14,660	$11,216	30.7%
WTD	1	$34,745	$44,965	-22.7%	-22.7%	1,684	-16.1%	31.1%	-4.9%	2.86	-2.6%	66.43	-3.2%	23.24	-0.7%	523	-20.2%					$34,745	$47,157	-26.3%
MTD	1	$87,424	$90,019	-2.9%	-2.9%	4,314	7.3%	29.7%	-8.3%	2.99	1.3%	68.19	-1.3%	22.84	-2.6%	1,282	-1.6%					$87,424	$91,707	-4.7%
QTD	1	$205,201	$213,798	-4.0%	-4.0%	9,897	-4.2%	31.8%	1.5%	3.12	3.7%	65.18	-1.2%	20.90	-4.7%	3,148	-2.8%					$205,201	$209,298	-2.0%
YTD	1	$205,201	$213,798	-4.0%	-4.0%	9,897	-4.2%	31.8%	1.5%	3.12	3.7%	65.18	-1.2%	20.90	-4.7%	3,148	-2.8%					$205,201	$209,298	-2.0%
4025 - HAGERSTOWN OUTLET																								
03/24/2018	1	$4,422	$3,660	20.8%	20.8%	291	5.8%	29.9%	17.5%	2.68	-3.4%	50.83	-2.8%	18.98	0.6%	87	24.3%					$4,422	$3,875	14.1%
WTD	1	$11,825	$13,569	-12.9%	-12.9%	721	-9.4%	31.8%	-2.4%	2.66	-2.0%	51.64	-1.4%	19.45	0.6%	229	-11.6%					$11,825	$14,232	-16.9%
MTD	1	$31,196	$30,427	2.5%	2.5%	1,910	4.1%	29.2%	-0.4%	2.88	5.1%	55.91	-1.1%	19.41	-6.0%	558	3.7%					$31,196	$30,887	1.0%
QTD	1	$64,822	$80,312	-19.3%	-19.3%	4,037	-12.4%	29.7%	2.3%	2.96	-4.6%	54.06	-9.9%	18.25	-5.6%	1,199	-10.4%					$64,822	$77,280	-16.1%
YTD	1	$64,822	$80,312	-19.3%	-19.3%	4,037	-12.4%	29.7%	2.3%	2.96	-4.6%	54.06	-9.9%	18.25	-5.6%	1,199	-10.4%					$64,822	$77,280	-16.1%
4030 - HERSHEY OUTLET																								
03/24/2018	1	$8,955	$13,119	-31.7%	-31.7%	467	-13.7%	41.1%	9.6%	2.30	-21.6%	46.64	-27.8%	20.26	-8.0%	192	-5.4%					$8,955	$9,218	-2.9%
WTD	1	$28,505	$34,939	-18.4%	-18.4%	1,266	-16.8%	41.4%	7.0%	2.66	-6.1%	54.40	-8.3%	20.42	-2.3%	524	-11.0%					$28,505	$36,660	-22.2%
MTD	1	$74,790	$76,138	-1.8%	-1.8%	3,599	7.2%	35.7%	1.7%	2.83	-4.8%	58.16	-9.9%	20.58	-5.4%	1,286	9.0%					$74,790	$77,342	-3.3%
QTD	1	$151,237	$167,951	-10.0%	-10.0%	7,349	-4.1%	34.8%	2.7%	3.01	-1.2%	59.10	-8.5%	19.65	-7.4%	2,559	-1.6%					$151,237	$162,728	-7.1%
YTD	1	$151,237	$167,951	-10.0%	-10.0%	7,349	-4.1%	34.8%	2.7%	3.01	-1.2%	59.10	-8.5%	19.65	-7.4%	2,559	-1.6%					$151,237	$162,728	-7.1%
4031 - LANCASTER OUTLET																								
03/24/2018	1	$11,424	$12,787	-10.7%		316		57.6%		2.75		62.77		22.80		182						$11,424	$15,394	-25.8%
WTD	1	$35,046	$42,352	-17.3%		1,588		37.5%		2.59		58.90		22.70		595			$40			$35,085	$51,534	-31.9%
MTD	1	$99,467	$101,639	-2.1%		3,887		39.8%		2.88		64.34		22.30		1,546			$40			$99,507	$119,483	-16.7%
QTD	1	$207,698	$218,839	-5.1%		8,007		38.4%		3.17		67.61		21.32		3,072			$40			$207,738	$258,366	-19.6%
YTD	1	$207,698	$218,839	-5.1%		8,007		38.4%		3.17		67.61		21.32		3,072			$40			$207,738	$258,366	-19.6%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
4044 - BETHLEHEM OUTLET																								
03/24/2018	1	$8,388	$11,102	-24.4%	-24.4%	821	-15.7%	23.1%	2.0%	2.24	-14.6%	44.15	-12.1%	19.74	2.9%	190	-14.0%					$8,388	$10,749	-22.0%
WTD	1	$22,428	$37,649	-40.4%	-40.4%	2,574	-21.0%	20.8%	-14.1%	2.08	-15.1%	41.84	-12.2%	20.08	3.4%	536	-32.2%					$22,428	$39,293	-42.9%
MTD	1	$54,418	$78,892	-31.0%	-31.0%	7,375	0.2%	17.0%	-18.9%	2.13	-15.7%	43.33	-15.1%	20.31	0.7%	1,256	-18.8%					$54,418	$79,891	-31.9%
QTD	1	$137,728	$184,010	-25.2%	-25.2%	18,266	1.3%	17.3%	-12.9%	2.29	-9.3%	43.54	-15.1%	19.00	-6.4%	3,163	-11.8%					$137,728	$177,651	-22.5%
YTD	1	$137,728	$184,010	-25.2%	-25.2%	18,266	1.3%	17.3%	-12.9%	2.29	-9.3%	43.54	-15.1%	19.00	-6.4%	3,163	-11.8%					$137,728	$177,651	-22.5%
4084 - THE CROSSINGS OUTLET																								
03/24/2018	1	$6,338	$9,752	-35.0%	-35.0%	327	-31.3%	30.6%	8.6%	2.86	-16.3%	63.38	-12.9%	22.16	4.1%	100	-25.4%					$6,338	$7,577	-16.4%
WTD	1	$21,685	$24,678	-12.1%	-12.1%	1,006	-13.5%	31.6%	-1.7%	3.03	-5.1%	68.19	3.3%	22.50	8.9%	318	-15.0%					$21,685	$25,858	-16.1%
MTD	1	$51,751	$56,217	-7.9%	-7.9%	2,588	0.3%	29.3%	-6.7%	3.22	-3.3%	68.36	-1.6%	21.24	1.7%	757	-6.4%					$51,751	$56,918	-9.1%
QTD	1	$119,608	$156,010	-23.3%	-23.3%	6,197	-22.9%	28.8%	-4.5%	3.50	-0.9%	66.93	4.1%	19.14	5.0%	1,787	-26.3%					$119,608	$149,726	-20.1%
YTD	1	$119,608	$156,010	-23.3%	-23.3%	6,197	-22.9%	28.8%	-4.5%	3.50	-0.9%	66.93	4.1%	19.14	5.0%	1,787	-26.3%					$119,608	$149,726	-20.1%
4086 - JACKSON OUTLET																								
03/24/2018	1	$7,339	$7,023	4.5%	4.5%	344	7.5%	31.4%	-14.1%	3.20	11.9%	67.96	13.2%	21.21	1.2%	108	-7.7%					$7,339	$6,132	19.7%
WTD	1	$21,083	$20,863	1.1%	1.1%	955	-10.7%	34.9%	3.4%	2.86	3.7%	63.31	9.6%	22.15	5.6%	333	-7.8%					$21,083	$23,815	-11.5%
MTD	1	$51,183	$48,943	4.6%	4.6%	2,624	10.5%	29.3%	-8.3%	2.99	0.3%	66.64	3.2%	22.32	2.9%	768	1.3%					$51,183	$54,058	-5.3%
QTD	1	$116,387	$117,735	-1.1%	-1.1%	5,722	-7.6%	30.7%	-0.5%	3.09	6.9%	66.28	7.5%	21.42	0.5%	1,756	-8.0%					$116,387	$126,977	-8.3%
YTD	1	$116,387	$117,735	-1.1%	-1.1%	5,722	-7.6%	30.7%	-0.5%	3.09	6.9%	66.28	7.5%	21.42	0.5%	1,756	-8.0%					$116,387	$126,977	-8.3%
4090 - GETTYSBURG OUTLET																								
03/24/2018	1	$7,273	$11,337	-35.8%	-35.8%	432	-7.3%	29.2%	-12.9%	2.58	-15.1%	57.72	-20.6%	22.38	-6.4%	126	-19.2%					$7,273	$9,433	-22.9%
WTD	1	$22,689	$35,533	-36.1%	-36.1%	1,061	-27.5%	33.1%	-0.8%	2.72	-10.8%	64.64	-11.2%	23.81	-0.5%	351	-28.1%		$34			$22,723	$37,332	-39.1%
MTD	1	$57,557	$70,767	-18.7%	-18.7%	2,885	-7.4%	29.7%	-6.2%	2.89	-4.0%	67.24	-6.4%	23.25	-2.5%	856	-13.1%		$108			$57,665	$72,226	-20.2%
QTD	1	$125,988	$167,114	-24.6%	-24.6%	6,179	-18.1%	30.3%	-3.5%	3.06	-4.2%	67.37	-4.6%	22.00	-0.5%	1,870	-21.0%		$108			$126,096	$163,756	-23.0%
YTD	1	$125,988	$167,114	-24.6%	-24.6%	6,179	-18.1%	30.3%	-3.5%	3.06	-4.2%	67.37	-4.6%	22.00	-0.5%	1,870	-21.0%		$108			$126,096	$163,756	-23.0%
4115 - HERSHEY WOM OUTLET																								
03/24/2018	1	$3,987	$5,103	-21.9%	-21.9%	225	-0.4%	30.7%	35.9%	2.41	-32.6%	57.78	-42.3%	24.02	-14.3%	69	35.3%					$3,987	$4,864	-18.0%
WTD	1	$11,758	$16,271	-27.7%	-27.7%	648	-11.4%	27.9%	4.7%	2.57	-19.8%	64.96	-22.1%	25.23	-2.9%	181	-7.2%					$11,758	$17,111	-31.3%
MTD	1	$31,794	$34,539	-7.9%	-7.9%	1,827	6.4%	24.2%	1.5%	2.91	-11.9%	71.77	-14.8%	24.68	-3.3%	443	8.0%					$31,794	$35,216	-9.7%
QTD	1	$65,504	$80,213	-18.3%	-18.3%	3,922	-6.0%	23.7%	-1.5%	3.22	-4.1%	70.51	-11.8%	21.87	-8.1%	929	-7.4%					$65,504	$80,433	-18.6%
YTD	1	$65,504	$80,213	-18.3%	-18.3%	3,922	-6.0%	23.7%	-1.5%	3.22	-4.1%	70.51	-11.8%	21.87	-8.1%	929	-7.4%					$65,504	$80,433	-18.6%
4400 - NEWARK OUTLET																								
03/24/2018	1	$10,321	$8,847	16.7%	16.7%	275	5.4%	58.2%	38.0%	2.73	-23.7%	64.50	-19.8%	23.62	5.2%	160	45.5%					$10,321	$9,605	7.5%
WTD	1	$28,182	$37,703	-25.3%	-25.3%	940	-16.6%	49.4%	11.3%	2.67	-20.7%	60.74	-19.5%	22.78	1.5%	464	-7.2%		-$95			$28,087	$39,469	-28.8%
MTD	1	$67,987	$83,013	-18.1%	-18.1%	2,066	-19.5%	50.0%	14.9%	2.92	-10.5%	65.82	-11.4%	22.53	-1.0%	1,033	-7.5%		-$207	-$146	41.8%	$67,780	$84,146	-19.4%
QTD	1	$150,592	$189,451	-20.5%	-20.5%	4,443	-25.2%	50.6%	13.9%	3.15	-6.2%	67.05	-6.7%	21.31	-0.5%	2,246	-14.8%		-$335	-$357	-5.9%	$150,256	$189,520	-20.7%

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$150,592	$189,451	-20.5%	-20.5%	4,443	-25.2%	50.6%	13.9%	3.15	-6.2%	67.05	-6.7%	21.31	-0.5%	2,246	-14.8%		-$335	-$357	-5.9%	$150,256	$189,520	-20.7%
4913 - BALTIMORE OUTLET																								
03/24/2018	1	$21,107	$23,864	-11.6%	-11.6%	621	14.2%	53.1%	-7.6%	2.75	-22.2%	63.96	-16.1%	23.25	7.8%	330	5.4%			$10	-100.0%	$21,107	$22,320	-5.4%
WTD	1	$61,114	$84,524	-27.7%	-27.7%	1,987	-14.7%	53.4%	-0.8%	2.81	-11.4%	57.60	-14.5%	20.52	-3.5%	1,061	-15.4%			$10	-100.0%	$61,114	$88,322	-30.8%
MTD	1	$168,329	$183,190	-8.1%	-8.1%	5,314	-0.9%	52.5%	5.4%	3.33	5.3%	60.38	-12.1%	18.13	-16.5%	2,788	4.5%			$10	-100.0%	$168,329	$185,385	-9.2%
QTD	1	$384,359	$409,081	-6.0%	-6.0%	12,041	-5.2%	55.5%	8.3%	3.71	9.5%	57.56	-8.5%	15.52	-16.4%	6,678	2.7%			$77	-100.0%	$384,359	$397,722	-3.4%
YTD	1	$384,359	$409,081	-6.0%	-6.0%	12,041	-5.2%	55.5%	8.3%	3.71	9.5%	57.56	-8.5%	15.52	-16.4%	6,678	2.7%			$77	-100.0%	$384,359	$397,722	-3.4%
909 - OUTLET W COAST-LEESA HACKETT																								
03/24/2018	5	$26,888	$29,320	-8.3%	-8.3%	1,545	-8.7%	32.2%	12.5%	2.78	-3.9%	54.10	-10.7%	19.44	-7.0%	497	2.7%					$26,888	$31,298	-14.1%
WTD	5	$101,277	$127,111	-20.3%	-20.3%	5,844	-9.1%	32.4%	1.4%	2.80	-2.0%	53.56	-13.5%	19.14	-11.8%	1,891	-7.9%					$101,277	$124,638	-18.7%
MTD	5	$260,817	$363,015	-28.2%	-28.2%	15,696	-12.7%	28.3%	-9.2%	2.95	1.7%	58.78	-9.4%	19.94	-10.9%	4,437	-20.7%					$260,817	$343,245	-24.0%
QTD	5	$611,630	$743,068	-17.7%	-17.7%	36,087	-7.4%	29.6%	-4.9%	2.95	0.1%	57.28	-6.5%	19.42	-6.7%	10,678	-11.9%		$186			$611,816	$708,577	-13.7%
YTD	5	$611,630	$743,068	-17.7%	-17.7%	36,087	-7.4%	29.6%	-4.9%	2.95	0.1%	57.28	-6.5%	19.42	-6.7%	10,678	-11.9%		$186			$611,816	$708,577	-13.7%
4016 - CAMARILLO OUTLET																								
03/24/2018	1	$7,253	$7,388	-1.8%	-1.8%	405	12.5%	29.6%	-2.1%	2.79	-4.9%	60.44	-10.8%	21.65	-6.2%	120	10.1%					$7,253	$10,017	-27.6%
WTD	1	$26,771	$39,278	-31.8%	-31.8%	1,423	-6.2%	30.5%	-10.7%	2.92	-9.1%	61.68	-18.7%	21.13	-10.5%	434	-16.2%					$26,771	$41,209	-35.0%
MTD	1	$70,157	$104,169	-32.7%	-32.7%	3,719	-9.2%	28.7%	-15.8%	3.10	-3.0%	65.75	-11.9%	21.19	-9.2%	1,067	-23.6%					$70,157	$105,395	-33.4%
QTD	1	$159,505	$196,910	-19.0%	-19.0%	8,791	-0.6%	29.6%	-10.0%	3.10	-1.5%	61.30	-9.4%	19.78	-8.0%	2,602	-10.6%					$159,505	$195,354	-18.4%
YTD	1	$159,505	$196,910	-19.0%	-19.0%	8,791	-0.6%	29.6%	-10.0%	3.10	-1.5%	61.30	-9.4%	19.78	-8.0%	2,602	-10.6%					$159,505	$195,354	-18.4%
4018 - NAPA OUTLET																								
03/24/2018	1	$6,134	$5,013	22.4%	22.4%	277	-2.1%	36.1%	12.3%	2.70	3.7%	61.34	11.4%	22.72	7.4%	100	9.9%					$6,134	$7,019	-12.6%
WTD	1	$27,859	$26,094	6.8%	6.8%	1,157	-1.9%	39.3%	9.9%	2.83	4.1%	61.23	-1.0%	21.66	-4.9%	455	7.8%					$27,859	$27,335	1.9%
MTD	1	$64,545	$79,586	-18.9%	-18.9%	3,134	-7.1%	30.8%	-9.3%	2.90	-0.7%	66.96	-3.8%	23.12	-3.0%	964	-15.7%					$64,545	$80,251	-19.6%
QTD	1	$151,223	$162,271	-6.8%	-6.8%	6,921	-5.7%	33.6%	-1.9%	2.98	3.0%	64.99	0.8%	21.78	-2.2%	2,327	-7.5%		$186			$151,409	$157,975	-4.2%
YTD	1	$151,223	$162,271	-6.8%	-6.8%	6,921	-5.7%	33.6%	-1.9%	2.98	3.0%	64.99	0.8%	21.78	-2.2%	2,327	-7.5%		$186			$151,409	$157,975	-4.2%
4048 - LIVERMORE OUTLET																								
03/24/2018	1	$6,049	$5,670	6.7%	6.7%	453	-10.1%	21.9%	11.3%	3.40	27.7%	61.11	6.7%	17.95	-16.4%	99	0.0%					$6,049	$4,420	36.9%
WTD	1	$19,490	$24,558	-20.6%	-20.6%	1,684	-8.4%	23.2%	2.9%	3.14	12.8%	49.98	-15.8%	15.94	-25.3%	390	-5.8%					$19,490	$17,081	14.1%
MTD	1	$53,262	$69,034	-22.8%	-22.8%	4,570	-11.5%	20.4%	-6.6%	3.23	18.8%	57.03	-6.7%	17.68	-21.4%	934	-17.3%					$53,262	$46,289	15.1%
QTD	1	$123,285	$147,337	-16.3%	-16.3%	11,135	-0.5%	20.5%	-6.9%	2.87	0.4%	54.05	-9.7%	18.83	-10.0%	2,281	-7.4%					$123,285	$123,026	0.2%
YTD	1	$123,285	$147,337	-16.3%	-16.3%	11,135	-0.5%	20.5%	-6.9%	2.87	0.4%	54.05	-9.7%	18.83	-10.0%	2,281	-7.4%					$123,285	$123,026	0.2%
4078 - MARINA SQ OUTLET																								
03/24/2018	1	$4,364	$6,338	-31.1%	-31.1%	212	-26.6%	48.1%	20.9%	2.50	-9.3%	42.78	-22.4%	17.11	-14.4%	102	-11.3%					$4,364	$5,324	-18.0%
WTD	1	$15,900	$21,810	-27.1%	-27.1%	828	-22.8%	43.4%	5.2%	2.37	-6.2%	44.29	-10.2%	18.71	-4.3%	359	-18.8%					$15,900	$22,890	-30.5%
MTD	1	$40,975	$65,238	-37.2%	-37.2%	2,161	-26.9%	38.2%	-4.8%	2.54	-3.0%	49.61	-9.7%	19.51	-7.0%	826	-30.4%					$40,975	$65,853	-37.8%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Store Summary - Outlet

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$100,843	$146,360	-31.1%	-31.1%	4,388	-29.3%	45.0%	6.4%	2.75	-2.5%	51.03	-8.4%	18.56	-6.0%	1,976	-24.8%					$100,843	$142,919	-29.4%
YTD	1	$100,843	$146,360	-31.1%	-31.1%	4,388	-29.3%	45.0%	6.4%	2.75	-2.5%	51.03	-8.4%	18.56	-6.0%	1,976	-24.8%					$100,843	$142,919	-29.4%
4105 - PETALUMA VLLGE OUTLET																								
03/24/2018	1	$3,088	$4,912	-37.1%	-37.1%	198	-22.7%	38.4%	40.4%	2.45	-35.1%	40.63	-42.1%	16.60	-10.8%	76	8.6%					$3,088	$4,517	-31.6%
WTD	1	$11,257	$15,370	-26.8%	-26.8%	752	-8.7%	33.6%	7.9%	2.62	-13.7%	44.49	-25.6%	16.95	-13.7%	253	-1.6%					$11,257	$16,124	-30.2%
MTD	1	$31,878	$44,988	-29.1%	-29.1%	2,112	-11.7%	30.6%	-1.0%	2.89	-4.4%	49.35	-18.9%	17.09	-15.2%	646	-12.6%					$31,878	$45,458	-29.9%
QTD	1	$76,774	$90,190	-14.9%	-14.9%	4,852	-9.9%	30.8%	3.0%	3.02	0.9%	51.46	-8.2%	17.04	-9.0%	1,492	-7.3%					$76,774	$89,303	-14.0%
YTD	1	$76,774	$90,190	-14.9%	-14.9%	4,852	-9.9%	30.8%	3.0%	3.02	0.9%	51.46	-8.2%	17.04	-9.0%	1,492	-7.3%					$76,774	$89,303	-14.0%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Canada Region District Store Summary - CAD$

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Canada																								
03/24/2018	13	$140,908	$159,056	-11.4%	-11.9%	5,154	10.1%	22.2%	-11.7%	1.83	-3.1%	123.39	-9.3%	67.52	-6.4%	1,142	-2.8%					$140,908	$152,997	-7.9%
WTD	13	$639,212	$724,495	-11.8%	-13.1%	25,080	-1.2%	22.1%	-0.7%	1.68	-8.0%	115.21	-11.3%	68.45	-3.6%	5,548	-1.9%					$639,212	$745,780	-14.3%
MTD	13	$1,508,297	$1,547,719	-2.5%	-3.6%	66,507	2.8%	21.9%	2.0%	1.88	1.1%	103.56	-8.0%	55.05	-9.0%	14,565	4.8%		-$164			$1,508,133	$1,694,064	-11.0%
QTD	13	$3,430,037	$3,759,337	-8.8%	-9.6%	156,891	-5.4%	22.9%	-3.2%	1.95	-4.0%	95.47	-1.3%	49.04	2.7%	35,927	-8.4%		-$164			$3,429,873	$3,870,103	-11.4%
YTD	13	$3,430,037	$3,759,337	-8.8%	-9.6%	156,891	-5.4%	22.9%	-3.2%	1.95	-4.0%	95.47	-1.3%	49.04	2.7%	35,927	-8.4%		-$164			$3,429,873	$3,870,103	-11.4%
08 - CANADA-NANCY DAVIS																								
03/24/2018	12	$137,707	$156,280	-11.9%	-11.9%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	124.17	-9.3%	69.23	-6.4%	1,109	-2.8%					$137,707	$149,166	-7.7%
WTD	12	$618,784	$711,678	-13.1%	-13.1%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	115.96	-11.3%	70.76	-3.6%	5,336	-1.9%					$618,784	$728,916	-15.1%
MTD	12	$1,460,437	$1,514,626	-3.6%	-3.6%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	103.95	-8.0%	56.05	-9.0%	14,049	4.8%		-$164			$1,460,273	$1,655,758	-11.8%
QTD	12	$3,328,285	$3,681,998	-9.6%	-9.6%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	95.63	-1.3%	49.70	2.7%	34,805	-8.4%		-$164			$3,328,121	$3,782,683	-12.0%
YTD	12	$3,328,285	$3,681,998	-9.6%	-9.6%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	95.63	-1.3%	49.70	2.7%	34,805	-8.4%		-$164			$3,328,121	$3,782,683	-12.0%
801 - CANADA-NANCY DAVIS																								
03/24/2018	12	$137,707	$156,280	-11.9%	-11.9%	5,009	10.1%	22.1%	-11.7%	1.79	-3.1%	124.17	-9.3%	69.23	-6.4%	1,109	-2.8%					$137,707	$149,166	-7.7%
WTD	12	$618,784	$711,678	-13.1%	-13.1%	24,417	-1.2%	21.9%	-0.7%	1.64	-8.0%	115.96	-11.3%	70.76	-3.6%	5,336	-1.9%					$618,784	$728,916	-15.1%
MTD	12	$1,460,437	$1,514,626	-3.6%	-3.6%	64,617	2.8%	21.7%	2.0%	1.85	1.1%	103.95	-8.0%	56.05	-9.0%	14,049	4.8%		-$164			$1,460,273	$1,655,758	-11.8%
QTD	12	$3,328,285	$3,681,998	-9.6%	-9.6%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	95.63	-1.3%	49.70	2.7%	34,805	-8.4%		-$164			$3,328,121	$3,782,683	-12.0%
YTD	12	$3,328,285	$3,681,998	-9.6%	-9.6%	152,752	-5.4%	22.8%	-3.2%	1.92	-4.0%	95.63	-1.3%	49.70	2.7%	34,805	-8.4%		-$164			$3,328,121	$3,782,683	-12.0%
0811 - BAYVIEW VILLAGE																								
03/24/2018	1	$14,670	$17,500	-16.2%	-16.2%	726	7.9%	21.1%	24.4%	1.53	-21.8%	95.88	-37.5%	62.69	-20.1%	153	34.2%					$14,670	$16,144	-9.1%
WTD	1	$89,464	$83,755	6.8%	6.8%	3,289	-17.0%	22.9%	38.5%	1.64	-0.6%	118.97	-7.1%	72.44	-6.5%	752	15.0%					$89,464	$92,239	-3.0%
MTD	1	$193,343	$183,404	5.4%	5.4%	8,422	-15.5%	20.7%	20.8%	1.70	1.2%	111.12	3.2%	65.25	2.0%	1,740	2.1%		-$164			$193,179	$209,524	-7.8%
QTD	1	$427,425	$424,539	0.7%	0.7%	21,829	-13.7%	19.3%	5.8%	1.75	-2.8%	101.45	10.3%	58.10	13.5%	4,213	-8.7%		-$164			$427,261	$468,745	-8.8%
YTD	1	$427,425	$424,539	0.7%	0.7%	21,829	-13.7%	19.3%	5.8%	1.75	-2.8%	101.45	10.3%	58.10	13.5%	4,213	-8.7%		-$164			$427,261	$468,745	-8.8%
0812 - BLOOR STREET																								
03/24/2018	1	$11,244	$11,582	-2.9%	-2.9%	362	25.7%	23.8%	-17.6%	1.72	-13.4%	130.75	-6.3%	75.97	8.2%	86	3.6%					$11,244	$14,832	-24.2%
WTD	1	$55,716	$70,579	-21.1%	-21.1%	2,013	-4.3%	22.5%	-9.1%	1.68	-4.3%	122.99	-9.2%	73.41	-5.1%	453	-13.1%					$55,716	$70,156	-20.6%
MTD	1	$137,463	$139,720	-1.6%	-1.6%	5,350	8.6%	22.4%	-5.5%	1.91	4.6%	114.46	-4.1%	59.92	-8.3%	1,201	2.6%					$137,463	$159,362	-13.7%
QTD	1	$327,399	$371,096	-11.8%	-11.8%	12,733	-3.8%	26.2%	-4.2%	1.97	-5.1%	98.02	-4.3%	49.82	0.8%	3,340	-7.8%					$327,399	$384,953	-15.0%
YTD	1	$327,399	$371,096	-11.8%	-11.8%	12,733	-3.8%	26.2%	-4.2%	1.97	-5.1%	98.02	-4.3%	49.82	0.8%	3,340	-7.8%					$327,399	$384,953	-15.0%
0813 - SHERWAY																								
03/24/2018	1	$21,084	$22,625	-6.8%	-6.8%	687	4.4%	23.7%	-2.4%	1.77	-0.1%	129.35	-8.5%	72.96	-8.4%	163	1.9%					$21,084	$21,473	-1.8%
WTD	1	$87,193	$107,944	-19.2%	-19.2%	3,063	-1.1%	21.7%	-8.4%	1.72	-7.7%	131.32	-10.8%	76.22	-3.4%	664	-9.4%					$87,193	$93,541	-6.8%
MTD	1	$193,432	$203,764	-5.1%	-5.1%	8,387	4.6%	21.2%	-0.4%	1.82	-0.4%	108.98	-8.9%	59.77	-8.6%	1,775	4.2%					$193,432	$212,482	-9.0%
QTD	1	$422,373	$491,766	-14.1%	-14.1%	17,608	-6.4%	23.3%	-5.9%	1.93	-2.9%	102.79	-2.5%	53.23	0.4%	4,109	-11.9%					$422,373	$493,284	-14.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Canada Region District Store Summary - CAD$

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$422,373	$491,766	-14.1%	-14.1%	17,608	-6.4%	23.3%	-5.9%	1.93	-2.9%	102.79	-2.5%	53.23	0.4%	4,109	-11.9%					$422,373	$493,284	-14.4%
0815 - RIDEAU																								
03/24/2018	1	$10,447	$9,471	10.3%	10.3%	462	11.1%	14.5%	-16.2%	1.82	-2.9%	155.93	18.5%	85.63	22.1%	67	-6.9%					$10,447	$12,037	-13.2%
WTD	1	$50,651	$49,009	3.3%	3.3%	2,229	16.0%	17.3%	-7.6%	1.64	-14.3%	131.56	-3.6%	80.02	12.5%	385	7.2%					$50,651	$57,597	-12.1%
MTD	1	$114,721	$115,646	-0.8%	-0.8%	5,779	6.1%	18.1%	-6.3%	2.02	5.5%	109.47	-0.1%	54.32	-5.3%	1,048	-0.7%					$114,721	$130,834	-12.3%
QTD	1	$255,107	$293,189	-13.0%	-13.0%	13,953	-6.4%	19.5%	-14.9%	1.99	-2.8%	93.62	9.2%	47.02	12.3%	2,725	-20.3%					$255,107	$303,938	-16.1%
YTD	1	$255,107	$293,189	-13.0%	-13.0%	13,953	-6.4%	19.5%	-14.9%	1.99	-2.8%	93.62	9.2%	47.02	12.3%	2,725	-20.3%					$255,107	$303,938	-16.1%
0816 - BAYSHORE																								
03/24/2018	1	$9,899	$8,209	20.6%	20.6%	404	13.8%	22.8%	3.6%	1.76	12.6%	107.60	2.2%	61.11	-9.2%	92	17.9%					$9,899	$8,025	23.4%
WTD	1	$40,993	$38,437	6.6%	6.6%	1,650	15.5%	25.2%	7.5%	1.65	-1.8%	98.78	-14.2%	60.02	-12.6%	415	24.3%					$40,993	$39,968	2.6%
MTD	1	$88,236	$87,078	1.3%	1.3%	4,397	14.4%	23.6%	3.7%	1.80	3.0%	85.01	-14.6%	47.31	-17.0%	1,038	18.6%					$88,236	$90,789	-2.8%
QTD	1	$210,467	$221,323	-4.9%	-4.9%	9,977	5.3%	24.5%	-6.9%	1.88	-4.7%	86.19	-3.0%	45.86	1.7%	2,442	-1.9%					$210,467	$216,308	-2.7%
YTD	1	$210,467	$221,323	-4.9%	-4.9%	9,977	5.3%	24.5%	-6.9%	1.88	-4.7%	86.19	-3.0%	45.86	1.7%	2,442	-1.9%					$210,467	$216,308	-2.7%
0817 - OAKRIDGE																								
03/24/2018	1	$16,523	$19,683	-16.1%	-16.1%	506	7.0%	23.3%	-30.2%	2.01	11.7%	140.03	12.4%	69.72	0.6%	118	-25.3%					$16,523	$14,048	17.6%
WTD	1	$68,774	$76,852	-10.5%	-10.5%	2,882	8.9%	22.7%	-5.4%	1.56	-11.2%	105.32	-13.1%	67.49	-2.2%	653	3.0%					$68,774	$75,505	-8.9%
MTD	1	$162,432	$163,450	-0.6%	-0.6%	7,512	6.1%	21.4%	5.6%	1.69	-5.6%	101.08	-11.3%	59.94	-6.1%	1,607	12.1%					$162,432	$171,513	-5.3%
QTD	1	$344,805	$387,960	-11.1%	-11.1%	17,132	-6.1%	22.2%	4.8%	1.72	-6.4%	90.69	-9.7%	52.67	-3.5%	3,802	-1.6%					$344,805	$388,165	-11.2%
YTD	1	$344,805	$387,960	-11.1%	-11.1%	17,132	-6.1%	22.2%	4.8%	1.72	-6.4%	90.69	-9.7%	52.67	-3.5%	3,802	-1.6%					$344,805	$388,165	-11.2%
0818 - PARK ROYAL																								
03/24/2018	1	$6,010	$7,577	-20.7%	-20.7%	244	-28.4%	18.0%	-10.9%	2.05	30.7%	136.59	24.4%	66.78	-4.8%	44	-36.2%					$6,010	$6,918	-13.1%
WTD	1	$29,868	$33,844	-11.7%	-11.7%	1,573	56.5%	16.9%	-35.6%	1.65	-3.4%	112.28	-12.4%	68.19	-9.3%	266	0.8%					$29,868	$34,853	-14.3%
MTD	1	$86,601	$73,652	17.6%	17.6%	4,624	149.7%	19.9%	-45.6%	2.06	16.9%	94.03	-13.4%	45.68	-26.0%	921	35.8%					$86,601	$79,170	9.4%
QTD	1	$203,451	$190,934	6.6%	6.6%	10,011	32.2%	22.2%	-21.4%	2.19	4.8%	91.64	2.6%	41.91	-2.1%	2,220	3.8%					$203,451	$195,866	3.9%
YTD	1	$203,451	$190,934	6.6%	6.6%	10,011	32.2%	22.2%	-21.4%	2.19	4.8%	91.64	2.6%	41.91	-2.1%	2,220	3.8%					$203,451	$195,866	3.9%
0820 - EDMONTON CITY CENTRE																								
03/24/2018	1	$13,447	$14,229	-5.5%	-5.5%	368	48.4%	22.0%	-29.1%	2.25	2.4%	166.01	-10.2%	73.88	-12.2%	81	5.2%					$13,447	$10,691	25.8%
WTD	1	$37,823	$45,273	-16.5%	-16.5%	1,026	-19.7%	26.7%	27.4%	1.87	-10.3%	138.04	-18.3%	73.87	-8.9%	274	2.2%					$37,823	$46,216	-18.2%
MTD	1	$89,535	$89,205	0.4%	0.4%	2,478	-8.9%	30.5%	37.1%	2.13	-2.6%	118.43	-19.7%	55.47	-17.5%	756	25.0%					$89,535	$104,980	-14.7%
QTD	1	$212,807	$236,955	-10.2%	-10.2%	8,063	-6.2%	23.6%	-4.0%	2.21	-5.5%	112.06	-0.2%	50.68	5.6%	1,899	-10.0%					$212,807	$254,946	-16.5%
YTD	1	$212,807	$236,955	-10.2%	-10.2%	8,063	-6.2%	23.6%	-4.0%	2.21	-5.5%	112.06	-0.2%	50.68	5.6%	1,899	-10.0%					$212,807	$254,946	-16.5%
0821 - MARKET MALL																								
03/24/2018	1	$12,796	$20,471	-37.5%	-37.5%	443	60.5%	26.9%	-45.1%	1.71	-9.7%	107.53	-29.1%	63.04	-21.5%	119	-11.9%					$12,796	$21,727	-41.1%
WTD	1	$66,640	$96,492	-30.9%	-30.9%	2,413	-20.2%	25.0%	8.5%	1.60	-15.4%	110.51	-20.3%	69.06	-5.8%	603	-13.4%					$66,640	$96,684	-31.1%
MTD	1	$170,680	$198,978	-14.2%	-14.2%	6,501	-4.2%	25.5%	6.2%	1.80	-7.4%	102.94	-15.7%	57.16	-8.9%	1,658	1.7%					$170,680	$219,622	-22.3%
QTD	1	$389,531	$457,405	-14.8%	-14.8%	14,592	-8.6%	27.7%	0.3%	1.91	-7.2%	96.37	-7.2%	50.36	0.1%	4,042	-8.3%					$389,531	$469,004	-16.9%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Canada Region District Store Summary - CAD$

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
YTD	1	$389,531	$457,405	-14.8%	-14.8%	14,592	-8.6%	27.7%	0.3%	1.91	-7.2%	96.37	-7.2%	50.36	0.1%	4,042	-8.3%					$389,531	$469,004	-16.9%
0822 - SOUTHCENTRE																								
03/24/2018	1	$5,934	$10,897	-45.5%	-45.5%	270	-16.9%	22.6%	-11.5%	1.61	-13.4%	97.28	-25.9%	60.55	-14.4%	61	-26.5%					$5,934	$8,539	-30.5%
WTD	1	$32,724	$41,580	-21.3%	-21.3%	1,537	-3.9%	20.8%	-12.4%	1.50	-7.7%	102.26	-6.5%	68.03	1.3%	320	-15.8%					$32,724	$47,123	-30.6%
MTD	1	$87,289	$101,722	-14.2%	-14.2%	3,895	-7.9%	21.7%	-5.4%	1.93	6.0%	103.06	-1.4%	53.42	-7.0%	847	-12.9%					$87,289	$107,040	-18.5%
QTD	1	$207,443	$249,981	-17.0%	-17.0%	8,790	-17.9%	24.2%	-0.6%	2.00	-2.4%	97.39	1.6%	48.75	4.1%	2,130	-18.4%					$207,443	$246,404	-15.8%
YTD	1	$207,443	$249,981	-17.0%	-17.0%	8,790	-17.9%	24.2%	-0.6%	2.00	-2.4%	97.39	1.6%	48.75	4.1%	2,130	-18.4%					$207,443	$246,404	-15.8%
0829 - MAYFAIR																								
03/24/2018	1	$6,771	$3,821	77.2%	77.2%	202	12.8%	25.7%	2.4%	1.90	24.2%	130.21	53.4%	68.39	23.5%	52	15.6%					$6,771	$7,134	-5.1%
WTD	1	$26,778	$30,830	-13.1%	-13.1%	1,303	-3.0%	19.4%	-16.2%	1.57	-1.2%	105.84	6.8%	67.45	8.1%	253	-18.6%					$26,778	$37,706	-29.0%
MTD	1	$67,799	$79,137	-14.3%	-14.3%	3,530	-13.3%	20.4%	-1.4%	1.88	1.6%	94.30	0.2%	50.11	-1.3%	719	-14.5%					$67,799	$85,650	-20.8%
QTD	1	$147,049	$171,810	-14.4%	-14.4%	8,649	-10.0%	20.9%	-6.5%	1.89	-5.6%	81.33	1.8%	43.11	7.8%	1,808	-15.9%					$147,049	$172,763	-14.9%
YTD	1	$147,049	$171,810	-14.4%	-14.4%	8,649	-10.0%	20.9%	-6.5%	1.89	-5.6%	81.33	1.8%	43.11	7.8%	1,808	-15.9%					$147,049	$172,763	-14.9%
0831 - HALIFAX																								
03/24/2018	1	$8,881	$10,216	-13.1%	-13.1%	335	6.0%	21.8%	2.8%	1.71	-20.3%	121.66	-20.2%	71.05	0.2%	73	9.0%					$8,881	$7,598	16.9%
WTD	1	$32,160	$37,082	-13.3%	-13.3%	1,439	9.5%	20.7%	-5.2%	1.61	-13.0%	107.92	-16.5%	67.14	-4.0%	298	3.8%					$32,160	$37,328	-13.8%
MTD	1	$68,907	$78,870	-12.6%	-12.6%	3,742	-4.8%	19.7%	5.2%	1.89	2.8%	93.24	-12.8%	49.43	-15.1%	739	0.1%					$68,907	$84,791	-18.7%
QTD	1	$180,427	$185,040	-2.5%	-2.5%	9,415	4.0%	22.0%	4.8%	1.97	-3.8%	86.95	-10.5%	44.06	-7.0%	2,075	8.9%					$180,427	$188,307	-4.2%
YTD	1	$180,427	$185,040	-2.5%	-2.5%	9,415	4.0%	22.0%	4.8%	1.97	-3.8%	86.95	-10.5%	44.06	-7.0%	2,075	8.9%					$180,427	$188,307	-4.2%
38 - CANADA OUTLET-NANCY DAVIS																								
03/24/2018	1	$3,201	$2,777	15.3%		145		22.8%		2.97		97.00		32.66		33						$3,201	$3,831	-16.4%
WTD	1	$20,428	$12,817	59.4%		663		32.0%		2.80		96.36		34.45		212						$20,428	$16,864	21.1%
MTD	1	$47,860	$33,093	44.6%		1,890		27.3%		2.60		92.75		35.72		516						$47,860	$38,306	24.9%
QTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%
YTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%
889 - CAN OUTLET-NANCY DAVIS																								
03/24/2018	1	$3,201	$2,777	15.3%		145		22.8%		2.97		97.00		32.66		33						$3,201	$3,831	-16.4%
WTD	1	$20,428	$12,817	59.4%		663		32.0%		2.80		96.36		34.45		212						$20,428	$16,864	21.1%
MTD	1	$47,860	$33,093	44.6%		1,890		27.3%		2.60		92.75		35.72		516						$47,860	$38,306	24.9%
QTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%
YTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%
0830 - VAUGHAN OUTLET																								
03/24/2018	1	$3,201	$2,777	15.3%		145		22.8%		2.97		97.00		32.66		33						$3,201	$3,831	-16.4%
WTD	1	$20,428	$12,817	59.4%		663		32.0%		2.80		96.36		34.45		212						$20,428	$16,864	21.1%
MTD	1	$47,860	$33,093	44.6%		1,890		27.3%		2.60		92.75		35.72		516						$47,860	$38,306	24.9%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Canada Region District Store Summary - CAD$

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%
YTD	1	$101,752	$77,339	31.6%		4,139		27.1%		2.64		90.69		34.29		1,122						$101,752	$87,420	16.4%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Retail Store Type

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Retail																								
03/24/2018	435	$3,706,432	$4,173,437	-11.2%	-11.1%	103,156	3.9%	33.6%	-4.8%	1.90	-8.2%	106.93	-10.1%	56.34	-2.1%	34,662	-1.1%	$50,635	$235,515	$133,425	76.5%	$3,992,582	$4,194,921	-4.8%
WTD	435	$16,562,564	$18,854,706	-12.2%	-12.1%	488,075	0.8%	32.8%	-3.0%	1.83	-8.9%	103.35	-10.1%	56.49	-1.4%	160,250	-2.2%	$276,403	$1,258,012	$1,100,912	14.3%	$18,096,980	$20,433,411	-11.4%
MTD	435	$37,848,231	$40,582,210	-6.7%	-6.7%	1,185,068	0.6%	29.5%	0.3%	1.97	-3.3%	108.22	-7.5%	55.05	-4.4%	349,750	0.9%	$1,136,229	$2,836,764	$2,540,863	11.6%	$41,821,224	$46,383,206	-9.8%
QTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
YTD	435	$85,797,129	$94,027,259	-8.8%	-8.8%	2,842,959	-3.1%	32.3%	-1.0%	2.13	-2.5%	93.56	-5.0%	43.89	-2.5%	917,073	-4.0%	$3,410,882	$5,848,271	$5,534,090	5.7%	$95,056,283	$106,824,910	-11.0%
DC - DISTRIBUTION CENTER																								
03/24/2018	0																							
WTD	0																							
MTD	0																							
QTD	0																							
YTD	0																							
DS - DISPLAY/SAMPLE LOCATION																								
03/24/2018	0																							
WTD	0																							
MTD	0																							
QTD	0																							
YTD	0																							
RC - RECALL LOCATION																								
03/24/2018	0																							
WTD	0																							
MTD	0																							
QTD	0																							
YTD	0																							
RM - REGIONAL MALL																								
03/24/2018	104	$866,450	$1,081,432	-19.9%	-15.0%	34,324	4.6%	25.5%	-7.7%	1.79	-8.1%	99.17	-12.0%	55.54	-4.2%	8,737	-3.5%	$14,166	$50,420	$35,852	40.6%	$931,036	$1,051,861	-11.5%
WTD	104	$3,899,904	$4,739,115	-17.7%	-13.4%	154,900	1.9%	25.9%	-3.7%	1.73	-9.5%	97.24	-11.7%	56.26	-2.4%	40,108	-1.9%	$66,623	$283,642	$249,965	13.5%	$4,250,169	$4,946,188	-14.1%
MTD	104	$9,158,475	$10,489,672	-12.7%	-7.9%	391,625	1.6%	23.2%	-0.7%	1.86	-3.4%	100.64	-8.6%	54.16	-5.4%	91,003	0.8%	$275,761	$625,054	$626,891	-0.3%	$10,059,289	$11,548,515	-12.9%
QTD	104	$21,149,339	$24,595,251	-14.0%	-9.8%	947,017	-2.6%	26.0%	-1.4%	2.01	-2.9%	86.00	-6.0%	42.84	-3.2%	245,934	-4.0%	$816,996	$1,289,878	$1,388,680	-7.1%	$23,256,213	$26,786,171	-13.2%
YTD	104	$21,149,339	$24,595,251	-14.0%	-9.8%	947,017	-2.6%	26.0%	-1.4%	2.01	-2.9%	86.00	-6.0%	42.84	-3.2%	245,934	-4.0%	$816,996	$1,289,878	$1,388,680	-7.1%	$23,256,213	$26,786,171	-13.2%
RS - RESERVE																								
03/24/2018	0																							
WTD	0																							
MTD	0																							

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

Retail Store Type

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
QTD	0																							
YTD	0																							
SS - UPSCALE SPECIALTY STRIP																								
03/24/2018	225	$2,074,287	$2,230,885	-7.0%	-9.5%	50,725	3.1%	37.2%	-3.0%	1.93	-8.5%	109.98	-9.5%	56.93	-1.1%	18,861	0.0%	$26,811	$137,710	$75,901	81.4%	$2,238,807	$2,290,619	-2.3%
WTD	225	$9,310,409	$10,227,972	-9.0%	-11.2%	244,572	-0.5%	35.7%	-1.9%	1.87	-8.6%	106.57	-9.0%	57.14	-0.4%	87,367	-2.4%	$150,730	$707,335	$617,519	14.5%	$10,168,473	$11,305,947	-10.1%
MTD	225	$21,146,551	$21,885,777	-3.4%	-6.0%	583,300	-0.8%	32.4%	1.4%	2.00	-3.1%	111.86	-6.5%	55.88	-3.5%	189,042	0.6%	$608,118	$1,619,323	$1,400,949	15.6%	$23,373,992	$25,544,788	-8.5%
QTD	225	$47,416,362	$50,142,419	-5.4%	-8.1%	1,380,273	-4.2%	35.2%	0.2%	2.17	-2.2%	97.50	-4.3%	44.90	-2.1%	486,310	-4.0%	$1,834,930	$3,322,179	$3,009,353	10.4%	$52,573,471	$58,251,875	-9.7%
YTD	225	$47,416,362	$50,142,419	-5.4%	-8.1%	1,380,273	-4.2%	35.2%	0.2%	2.17	-2.2%	97.50	-4.3%	44.90	-2.1%	486,310	-4.0%	$1,834,930	$3,322,179	$3,009,353	10.4%	$52,573,471	$58,251,875	-9.7%
UM - UPSCALE SPECIALTY MALL																								
03/24/2018	0																							
WTD	0																							
MTD	0																							
QTD	0																							
YTD	0																							
US - URBAN STRIP STORE																								
03/24/2018	5	$44,510	$55,052	-19.1%	-19.1%	1,802	7.9%	24.9%	-7.5%	1.74	-12.8%	99.35	-19.0%	57.06	-7.0%	448	-0.2%	$433	$160	$1,988	-92.0%	$45,103	$55,862	-19.3%
WTD	5	$208,259	$270,002	-22.9%	-22.9%	9,080	-6.0%	22.8%	-6.1%	1.73	-8.8%	100.56	-12.6%	57.96	-4.1%	2,071	-11.8%	$3,792	$10,602	$11,527	-8.0%	$222,653	$297,080	-25.1%
MTD	5	$537,529	$559,030	-3.8%	-3.8%	25,019	8.4%	20.4%	-2.7%	1.95	0.0%	105.19	-8.9%	53.82	-8.9%	5,110	5.5%	$19,649	$33,732	$24,169	39.6%	$590,909	$657,661	-10.1%
QTD	5	$1,370,493	$1,429,875	-4.2%	-4.2%	63,282	2.6%	24.8%	-1.2%	2.10	-1.6%	87.20	-5.4%	41.62	-3.9%	15,717	1.4%	$57,497	$73,890	$61,493	20.2%	$1,501,880	$1,638,690	-8.3%
YTD	5	$1,370,493	$1,429,875	-4.2%	-4.2%	63,282	2.6%	24.8%	-1.2%	2.10	-1.6%	87.20	-5.4%	41.62	-3.9%	15,717	1.4%	$57,497	$73,890	$61,493	20.2%	$1,501,880	$1,638,690	-8.3%
VL - VILLAGE																								
03/24/2018	101	$721,185	$806,068	-10.5%	-9.9%	16,305	4.8%	40.6%	-5.5%	1.96	-7.1%	109.01	-9.0%	55.59	-2.0%	6,616	-0.9%	$9,226	$47,225	$19,684	139.9%	$777,636	$796,580	-2.4%
WTD	101	$3,143,993	$3,617,617	-13.1%	-12.2%	79,523	3.6%	38.6%	-4.9%	1.87	-8.7%	102.40	-11.0%	54.82	-2.5%	30,704	-1.4%	$55,258	$256,434	$221,900	15.6%	$3,455,685	$3,884,196	-11.0%
MTD	101	$7,005,677	$7,647,732	-8.4%	-7.3%	185,124	2.0%	34.9%	-0.3%	2.01	-3.6%	108.46	-8.8%	53.86	-5.4%	64,595	1.7%	$232,701	$558,655	$488,854	14.3%	$7,797,034	$8,632,243	-9.7%
QTD	101	$15,860,936	$17,859,714	-11.2%	-10.1%	452,387	-1.6%	37.4%	-3.3%	2.20	-2.9%	93.79	-5.5%	42.65	-2.7%	169,112	-4.8%	$701,459	$1,162,324	$1,074,564	8.2%	$17,724,719	$20,148,173	-12.0%
YTD	101	$15,860,936	$17,859,714	-11.2%	-10.1%	452,387	-1.6%	37.4%	-3.3%	2.20	-2.9%	93.79	-5.5%	42.65	-2.7%	169,112	-4.8%	$701,459	$1,162,324	$1,074,564	8.2%	$17,724,719	$20,148,173	-12.0%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

CVG (Core Volume Group)

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
Total Retail																								
03/24/2018	550	$4,593,849	$5,123,621	-10.3%	-10.7%	144,374	0.8%	33.7%	-2.5%	2.17	-7.7%	94.33	-9.1%	43.40	-1.5%	48,699	-1.8%	$50,635	$232,071	$131,407	76.6%	$4,876,555	$5,232,049	-6.8%
WTD	550	$20,057,498	$22,590,923	-11.2%	-11.8%	651,888	-0.6%	33.5%	-2.0%	2.08	-8.0%	91.96	-9.4%	44.24	-1.5%	218,108	-2.7%	$276,403	$1,236,518	$1,076,019	14.9%	$21,570,420	$24,542,431	-12.1%
MTD	550	$46,742,772	$49,906,001	-6.3%	-7.1%	1,622,367	0.2%	30.3%	0.0%	2.24	-3.4%	95.05	-7.2%	42.43	-3.9%	491,781	0.1%	$1,136,229	$2,790,478	$2,489,367	12.1%	$50,669,479	$56,327,378	-10.0%
QTD	550	$105,253,969	$114,339,588	-7.9%	-8.8%	3,793,517	-3.7%	32.5%	-0.5%	2.38	-2.0%	85.37	-4.8%	35.92	-2.9%	1,232,884	-4.2%	$3,410,882	$5,754,326	$5,439,293	5.8%	$114,419,178	$127,939,893	-10.6%
YTD	550	$105,253,969	$114,339,588	-7.9%	-8.8%	3,793,517	-3.7%	32.5%	-0.5%	2.38	-2.0%	85.37	-4.8%	35.92	-2.9%	1,232,884	-4.2%	$3,410,882	$5,754,326	$5,439,293	5.8%	$114,419,178	$127,939,893	-10.6%
CVG-0																								
03/24/2018	8	$176,121	$207,941	-15.3%	-15.3%	4,982	24.2%	35.3%	-16.0%	2.19	-10.3%	100.24	-18.8%	45.72	-9.4%	1,757	4.3%	$2,160	$5,089	$6,098	-16.6%	$183,370	$211,376	-13.2%
WTD	8	$746,179	$900,490	-17.1%	-17.1%	23,339	17.1%	32.0%	-14.8%	2.10	-11.8%	99.81	-16.9%	47.49	-5.8%	7,476	-0.3%	$12,664	$36,809	$43,589	-15.6%	$795,652	$976,040	-18.5%
MTD	8	$1,803,152	$1,972,129	-8.6%	-8.6%	57,640	20.1%	29.1%	-15.5%	2.36	-2.0%	107.43	-9.9%	45.45	-8.1%	16,784	1.5%	$41,334	$96,599	$113,644	-15.0%	$1,941,085	$2,232,930	-13.1%
QTD	8	$4,116,670	$4,561,220	-9.7%	-9.7%	128,104	6.9%	33.9%	-7.4%	2.48	-1.4%	94.83	-8.8%	38.29	-7.5%	43,413	-1.0%	$136,417	$213,516	$245,292	-13.0%	$4,466,603	$5,148,344	-13.2%
YTD	8	$4,116,670	$4,561,220	-9.7%	-9.7%	128,104	6.9%	33.9%	-7.4%	2.48	-1.4%	94.83	-8.8%	38.29	-7.5%	43,413	-1.0%	$136,417	$213,516	$245,292	-13.0%	$4,466,603	$5,148,344	-13.2%
CVG-1																								
03/24/2018	24	$437,873	$508,617	-13.9%	-14.0%	11,451	13.7%	37.3%	-8.8%	2.09	-14.9%	102.62	-17.0%	48.99	-2.5%	4,267	3.7%	$6,255	$21,994	$10,515	109.2%	$466,122	$461,680	1.0%
WTD	24	$1,673,628	$2,007,733	-16.6%	-16.5%	45,936	3.5%	36.6%	-8.2%	2.05	-11.0%	99.43	-12.1%	48.54	-1.3%	16,833	-5.0%	$29,605	$91,969	$102,625	-10.4%	$1,795,201	$2,158,456	-16.8%
MTD	24	$3,965,363	$4,325,523	-8.3%	-8.6%	110,277	3.2%	34.9%	-1.3%	2.29	-4.4%	103.14	-10.3%	45.03	-6.1%	38,446	1.8%	$130,561	$225,699	$224,489	0.5%	$4,321,624	$4,867,881	-11.2%
QTD	24	$9,055,600	$10,007,813	-9.5%	-9.6%	260,014	-3.0%	38.3%	0.7%	2.47	-0.8%	90.92	-7.4%	36.77	-6.6%	99,596	-2.4%	$379,253	$471,851	$500,922	-5.8%	$9,906,704	$11,152,957	-11.2%
YTD	24	$9,055,600	$10,007,813	-9.5%	-9.6%	260,014	-3.0%	38.3%	0.7%	2.47	-0.8%	90.92	-7.4%	36.77	-6.6%	99,596	-2.4%	$379,253	$471,851	$500,922	-5.8%	$9,906,704	$11,152,957	-11.2%
CVG-2																								
03/24/2018	101	$1,290,957	$1,492,942	-13.5%	-11.7%	37,370	-1.2%	34.1%	-2.8%	2.14	-7.7%	101.35	-8.1%	47.39	-0.4%	12,738	-3.9%	$13,627	$65,485	$37,800	73.2%	$1,370,069	$1,454,791	-5.8%
WTD	101	$5,553,465	$6,545,840	-15.2%	-13.0%	171,768	-3.1%	33.3%	-1.3%	2.05	-7.2%	97.01	-9.1%	47.33	-2.0%	57,244	-4.4%	$81,908	$341,685	$302,406	13.0%	$5,977,058	$6,883,567	-13.2%
MTD	101	$12,909,132	$14,332,437	-9.9%	-7.4%	436,043	1.0%	30.0%	-0.4%	2.20	-2.4%	98.73	-8.0%	44.78	-5.7%	130,749	0.6%	$333,318	$760,514	$711,885	6.8%	$14,002,964	$15,706,392	-10.8%
QTD	101	$29,316,141	$33,007,394	-11.2%	-9.0%	1,036,346	-2.3%	32.2%	-1.4%	2.35	-1.3%	87.86	-5.5%	37.42	-4.3%	333,651	-3.7%	$1,029,598	$1,558,289	$1,539,995	1.2%	$31,904,028	$35,681,185	-10.6%
YTD	101	$29,316,141	$33,007,394	-11.2%	-9.0%	1,036,346	-2.3%	32.2%	-1.4%	2.35	-1.3%	87.86	-5.5%	37.42	-4.3%	333,651	-3.7%	$1,029,598	$1,558,289	$1,539,995	1.2%	$31,904,028	$35,681,185	-10.6%
CVG-3																								
03/24/2018	171	$1,461,103	$1,599,606	-8.7%	-10.6%	47,358	-0.4%	34.2%	-0.7%	2.16	-7.4%	90.30	-9.6%	41.86	-2.5%	16,180	-1.1%	$16,452	$78,162	$44,166	77.0%	$1,555,717	$1,661,571	-6.4%
WTD	171	$6,380,345	$7,088,345	-10.0%	-12.4%	213,075	-1.6%	33.8%	-0.7%	2.04	-9.3%	88.61	-10.3%	43.37	-1.1%	72,005	-2.3%	$84,814	$409,497	$350,137	17.0%	$6,874,656	$7,842,890	-12.3%
MTD	171	$14,958,974	$15,708,355	-4.8%	-7.6%	525,789	-2.4%	30.5%	1.5%	2.20	-4.3%	93.19	-6.7%	42.29	-2.5%	160,521	-0.9%	$355,626	$932,980	$819,098	13.9%	$16,247,580	$18,030,649	-9.9%
QTD	171	$33,764,785	$35,945,748	-6.1%	-8.9%	1,233,132	-4.9%	32.4%	0.5%	2.34	-2.5%	84.48	-4.7%	36.10	-2.3%	399,688	-4.3%	$1,015,863	$1,924,614	$1,789,591	7.5%	$36,705,262	$40,845,042	-10.1%
YTD	171	$33,764,785	$35,945,748	-6.1%	-8.9%	1,233,132	-4.9%	32.4%	0.5%	2.34	-2.5%	84.48	-4.7%	36.10	-2.3%	399,688	-4.3%	$1,015,863	$1,924,614	$1,789,591	7.5%	$36,705,262	$40,845,042	-10.1%
CVG-4																								
03/24/2018	143	$828,477	$838,151	-1.2%	-6.5%	28,825	1.8%	32.1%	-1.2%	2.20	-5.9%	89.54	-7.1%	40.63	-1.3%	9,253	0.6%	$8,414	$43,794	$23,442	86.8%	$880,685	$955,226	-7.8%
WTD	143	$3,858,444	$3,868,650	-0.3%	-6.2%	132,076	1.8%	32.6%	-1.1%	2.10	-6.3%	89.58	-6.8%	42.60	-0.6%	43,072	0.7%	$45,753	$260,978	$205,476	27.0%	$4,165,176	$4,474,495	-6.9%
MTD	143	$8,716,727	$8,572,062	1.7%	-5.1%	326,384	0.9%	29.3%	0.2%	2.23	-3.3%	91.12	-6.2%	40.85	-3.0%	95,666	1.1%	$179,946	$560,093	$448,934	24.8%	$9,456,766	$10,316,715	-8.3%
QTD	143	$19,342,907	$19,554,941	-1.1%	-7.8%	753,394	-4.0%	31.2%	-1.1%	2.35	-2.0%	82.27	-2.8%	34.97	-0.9%	235,122	-5.1%	$536,218	$1,143,493	$975,373	17.2%	$21,022,618	$23,347,987	-10.0%
YTD	143	$19,342,907	$19,554,941	-1.1%	-7.8%	753,394	-4.0%	31.2%	-1.1%	2.35	-2.0%	82.27	-2.8%	34.97	-0.9%	235,122	-5.1%	$536,218	$1,143,493	$975,373	17.2%	$21,022,618	$23,347,987	-10.0%

TA00306-STORES - Store Net Sales, DFFS and Productivity Sales

CVG (Core Volume Group)

	Store Count	Net StoreSales (Excluding DFFS & Order from Store)				Net Store Sales Metrics (Excluding DFFS & Order from Store)												Net DFFS Sales	Net Order from Store (OFS) Sales			Productivity Sales (Net Store + Net DFFS + Net OFS Sales for Payroll, SMIP & TEAM Rewards tracking)		
	TY	TY	LY	%TY/LY	Comp%	Traffic	Comp%	Conv%	Comp%	UPT	Comp%	DPT	Comp%	AUR	Comp%	Transaction	Comp%	TY	TY	LY	%TY/LY	TY	TGT	%TGT
CVG-5																								
03/24/2018	102	$396,838	$474,285	-16.3%	-9.9%	14,243	-7.2%	31.4%	-1.5%	2.33	-5.1%	88.76	-1.5%	38.11	3.8%	4,471	-8.6%	$3,727	$21,133	$11,484	84.0%	$421,698	$484,438	-13.0%
WTD	102	$1,829,704	$2,170,266	-15.7%	-10.0%	65,031	-3.6%	32.7%	-0.6%	2.24	-5.9%	86.04	-6.1%	38.45	-0.3%	21,266	-4.1%	$21,659	$117,216	$96,666	21.3%	$1,968,580	$2,193,987	-10.3%
MTD	102	$4,352,448	$4,970,779	-12.4%	-6.3%	164,344	-2.9%	29.9%	1.8%	2.39	-3.4%	88.65	-5.2%	37.12	-1.9%	49,099	-1.1%	$95,443	$261,146	$222,306	17.5%	$4,709,037	$5,143,232	-8.4%
QTD	102	$9,578,196	$11,204,095	-14.5%	-8.9%	378,388	-6.5%	31.8%	0.8%	2.51	-3.0%	79.62	-3.3%	31.74	-0.4%	120,292	-5.7%	$313,534	$535,461	$482,476	11.0%	$10,427,191	$11,695,935	-10.8%
YTD	102	$9,578,196	$11,204,095	-14.5%	-8.9%	378,388	-6.5%	31.8%	0.8%	2.51	-3.0%	79.62	-3.3%	31.74	-0.4%	120,292	-5.7%	$313,534	$535,461	$482,476	11.0%	$10,427,191	$11,695,935	-10.8%
N/A																								
03/24/2018	1	$2,480	$2,079	19.3%		145		22.8%		2.97		75.14		25.30		33			-$3,585	-$2,098	70.9%	-$1,105	$2,967	-137.2%
WTD	1	$15,732	$9,599	63.9%		663		32.0%		2.80		74.21		26.53		212			-$21,636	-$24,880	-13.0%	-$5,904	$12,996	-145.4%
MTD	1	$36,977	$24,716	49.6%		1,890		27.3%		2.60		71.66		27.59		516			-$46,554	-$50,989	-8.7%	-$9,577	$29,579	-132.4%
QTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122			-$92,897	-$94,356	-1.5%	-$13,228	$68,443	-119.3%
YTD	1	$79,669	$58,377	36.5%		4,139		27.1%		2.64		71.01		26.85		1,122			-$92,897	-$94,356	-1.5%	-$13,228	$68,443	-119.3%
Unknown																								
03/24/2018	0																							
WTD	0																							
MTD	0																							
QTD	0																							
YTD	0																							