### 1. Hierarchical IAD (Outline)

## Landing Page: Neuschwanstein Castle MVP (Purchase-First Flow)

- 1. Hero Section (Top Fold)
  - Headline: "Visit Neuschwanstein Castle Your Fairytale Awaits"
  - Subheadline: "Skip the lines and secure your spot at Germany's most magical castle."
  - Hero Visual: Castle panorama from Marienbrücke
  - Primary CTA
    - (Purchase + Form Together): "Reserve My Ticket"
      - Name [ ]
      - Age Group [Adult □ | Under 18 □]
      - Preferred Time Slot [09:00 ▼, 10:00 ▼ ... 16:00 ▼]
      - Submit
  - o Trust Signals: ★★★★★, Official Ticket, Secure Payment
- 2. Value Proposition (Why Choose Us?)
  - Problem Statement: Long queues and sold-out slots prevent smooth visits.
  - Unique Solution: Pre-booking & exact time slots avoid waiting and stress.
  - Core Benefits:
    - 0. Guaranteed entry
    - 1. Save hours of waiting
    - 2. Perfect fairytale photo spots
    - 3. Flexible exact time slots
  - Differentiator: Official partner tickets

#### 2. Features & Proof

o Key Features:

- 0. Interior access + viewpoints
- 1. Exact time slot selection
- 2. Works for adults and children
- Social Proof: "A dream come true! Booking online saved us so much time." – 5★ Review

### 3. Credibility & Trust Builders

- Secure checkout badge
- "200+ travellers booked this season"
- Official castle ticket partnerships

### 4. Engagement & Conversion Boosters

- o Drop-off Recovery Modal: If customer abandons payment or form → "Almost done! Secure your ticket in 1 step."
- FAQs (accordion style, e.g., child discounts, accessibility, best season)
- Secondary CTA: Save to Wishlist

# 5. Closing Section (Final Push)

- Restated Value Proposition: "Don't miss your chance to see the world's most famous fairytale castle—book in seconds."
- Secondary CTA: "Save to Wishlist"
- o Contact: Chat | Email | Help Center

#### 6. After Purchase Flow

- o Confirmation screen: "Thank you, [Customer Name]! Your ticket is ready."
- Auto-download / email PDF ticket (Name, Age Group, Exact Time Slot, QR Code / Booking ID)
- Optional prompt to fill remaining details if they purchased first

#### 7. Footer

- Navigation: About, Help, Other Destinations
- Legal: Terms, Privacy

# 2. Visual Box Layout (Wireframe IAD)

[ HERO SECTION ]
Headline: "Visit Neuschwanstein"
Subheadline: "Skip the lines"
[Castle Hero Image]
Primary CTA:
- [ Buy Ticket Now ] (Purchase-first)
- [ Reserve My Ticket ]
- Name []
- Age Group [Adult □   Under 18 □]
- Exact Time Slot [09:00 ▼]
- [Submit]
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Trust Signals: ★★★★★, Official Ticket
Secure Payment
[ VALUE PROPOSITION ]
$\mid$ Problem $\rightarrow$ Solution $\rightarrow$ Benefits $\rightarrow$ Diff $\mid$

[FEATURES & PROOF]

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| Key Features (icons)
| Testimonial + Rating
[TRUST BUILDERS]
| Secure checkout | 200+ booked | Partners |
[ENGAGEMENT]
| Drop-off Modal: "Almost Done!"
| FAQs (accordion)
| Wishlist Save Button
[CLOSING]
| Restated Value Proposition
| Secondary CTA: Wishlist
| Contact: Chat | Email | Help
[AFTER PURCHASE]
| Confirmation Page: "Thanks [Name]!"
| PDF Ticket: Auto-download + Email
| Optional: Fill remaining details if purchased first |
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[FOOTER]	
Navigation   Legal   Social Links	

# 3. User Stories (Purchase-First Flow)

- 1. **As a customer, I can purchase my ticket immediately**, even before filling in my personal details, so I don't lose my slot.
- 2. **As a customer, if I abandon payment or form**, I see a friendly reminder: *"Almost done! Secure your ticket in 1 step."*
- 3. **As a customer, after purchase**, I immediately receive a PDF ticket by download and email containing Name, Age Group, Exact Time Slot, QR Code / Booking ID.
- 4. **As a customer, I can select an exact time slot** for entry that fits my schedule, instead of just morning/afternoon.
- 5. **As a customer who purchased first**, I am prompted afterward to fill in remaining details to complete the booking record.