# **MARIA SANTOS**

**Business Process Outsourcing (BPO) Call Center Agent** 

- P Cebu City, Central Visayas, Philippines
- LinkedIn: linkedin.com/in/mariasantos

#### **PROFESSIONAL SUMMARY**

Dedicated and customer-focused BPO Call Center Agent with proven experience in handling high-volume inbound and outbound calls. Skilled in customer service, problem resolution, and maintaining professional communication standards. Committed to delivering exceptional service while meeting performance metrics and quality standards.

# **CORE COMPETENCIES**

- Customer Service Excellence Resolving customer inquiries with patience and professionalism
- Communication Skills Fluent in English and Filipino with clear verbal and written communication
- Problem Solving Analytical approach to identifying and resolving customer issues
- Multi-tasking Managing multiple systems and tasks simultaneously during calls
- Technical Proficiency Proficient in CRM systems, Microsoft Office Suite, and call center software
- Time Management Meeting call handling time objectives while maintaining service quality
- · Adaptability Quick learning of new processes, products, and system updates

# **PROFESSIONAL EXPERIENCE**

Call Center Agent ABC Solutions Inc., Cebu City January 2022 - Present

- Handle 80-100 inbound customer service calls daily for US-based telecommunications client
- Provide technical support and billing inquiries resolution with 95% customer satisfaction rating
- Process orders, returns, and account modifications using proprietary CRM system
- Escalate complex issues to supervisors while maintaining detailed case documentation
- Consistently meet or exceed monthly KPIs including AHT, FCR, and quality scores
- Participate in ongoing training programs for product updates and process improvements

Customer Service Representative Global Connect BPO, Cebu City March 2020 - December 2021

- Managed customer inquiries for e-commerce platform serving international markets
- Processed refunds, exchanges, and order tracking requests via phone and email
- Maintained detailed customer interaction logs and followed up on unresolved cases
- Collaborated with team members to improve departmental efficiency and service quality

Achieved 92% quality assurance score consistently throughout employment

# **EDUCATION**

Bachelor of Science in Business Administration University of San Carlos, Cebu City

Graduated: 2019

Relevant Coursework: Business Communication, Customer Relations Management, Information Technology

#### **CERTIFICATIONS & TRAINING**

- Customer Service Excellence Certification Philippine Call Center Association (2022)
- Technical Support Fundamentals Internal Company Training (2022)
- Quality Assurance and Compliance BPO Industry Training (2021)
- English Communication Enhancement Intensive Course (2020)

# **TECHNICAL SKILLS**

- CRM Platforms: Salesforce, Zendesk, ServiceNow
- Communication Tools: Avaya, Cisco, Microsoft Teams
- Microsoft Office Suite: Word, Excel, PowerPoint, Outlook
- Data Entry: 45+ WPM with 99% accuracy
- Operating Systems: Windows, basic Mac OS knowledge

# **ACHIEVEMENTS**

- Employee of the Month ABC Solutions Inc. (June 2023, November 2023)
- Top Performer Award Highest customer satisfaction scores Q2 2023
- Perfect Attendance Recognition Global Connect BPO (2021)
- Team Leadership Recognition Led training sessions for 5 new hires

# **LANGUAGES**

- English Fluent (Business Level)
- Filipino Native
- Cebuano Native

# **REFERENCES**

Available upon request