

Manager



Chris



Erin



Pat



Sam



William

- Year
- 2012
  - 2011
  - 2010
  - 2009



\$1.14M

Sales



\$105.74K

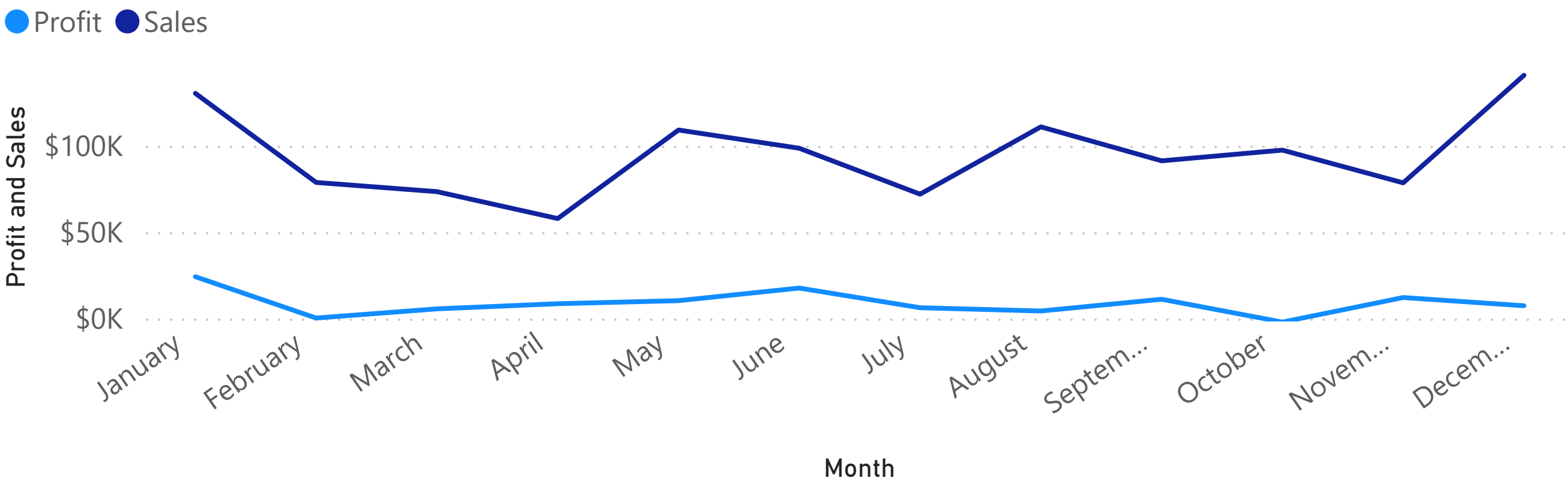
Profit



598

Number Of Orders

Monthly Trend For Sales And Profit For Chris



Customer Sales-Profit Analysis For Chris

Customer Name	Sales	Profit Ratio
Sarah Brown	\$343.92	44.93
Nathan Mautz	\$23,646.18	47.51
Denny Ordway	\$462.12	48.99
Bobby Elias	\$2,503.61	49.11
David Philippe	\$813.54	53.59

2012

2011

2010

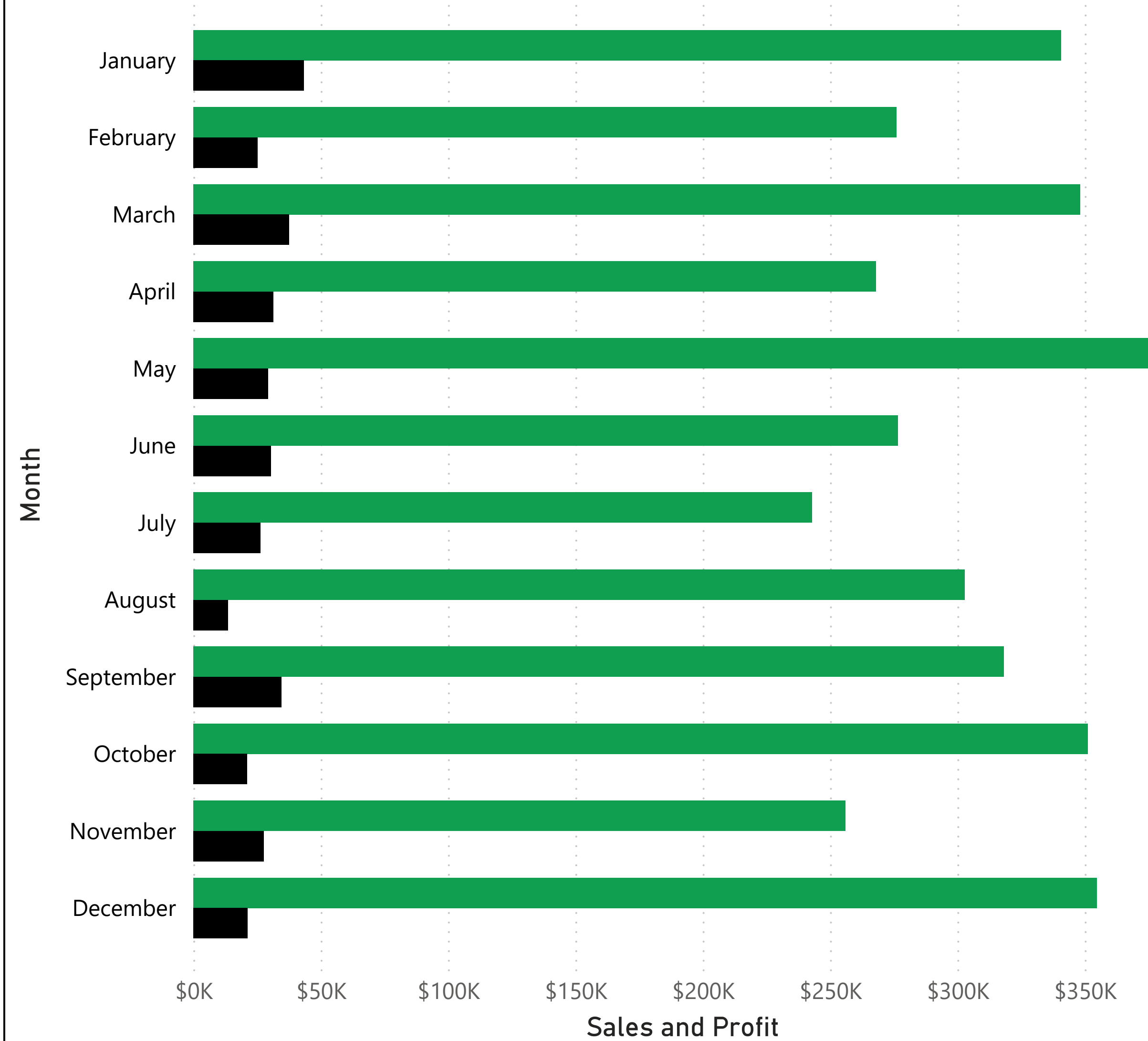
2009



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### Sales and Profit by Month

● Sales ● Profit



Year
2012
2011
2010
2009

Year
2012
2011
2010
2009

Year
2012
2011
2010
2009

Year
2012
2011
2010
2009

Year
2012
2011
2010
2009

Corporate

\$14,89,335.36

Sales

Home Office

\$7,84,307.55

Sales

Small Business

\$7,48,930.50

Sales

Consumer

\$6,97,390.45

Sales

Corporate

\$14,89,335.36

Sales

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\$7,84,307.55

Sales

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\$7,48,930.50

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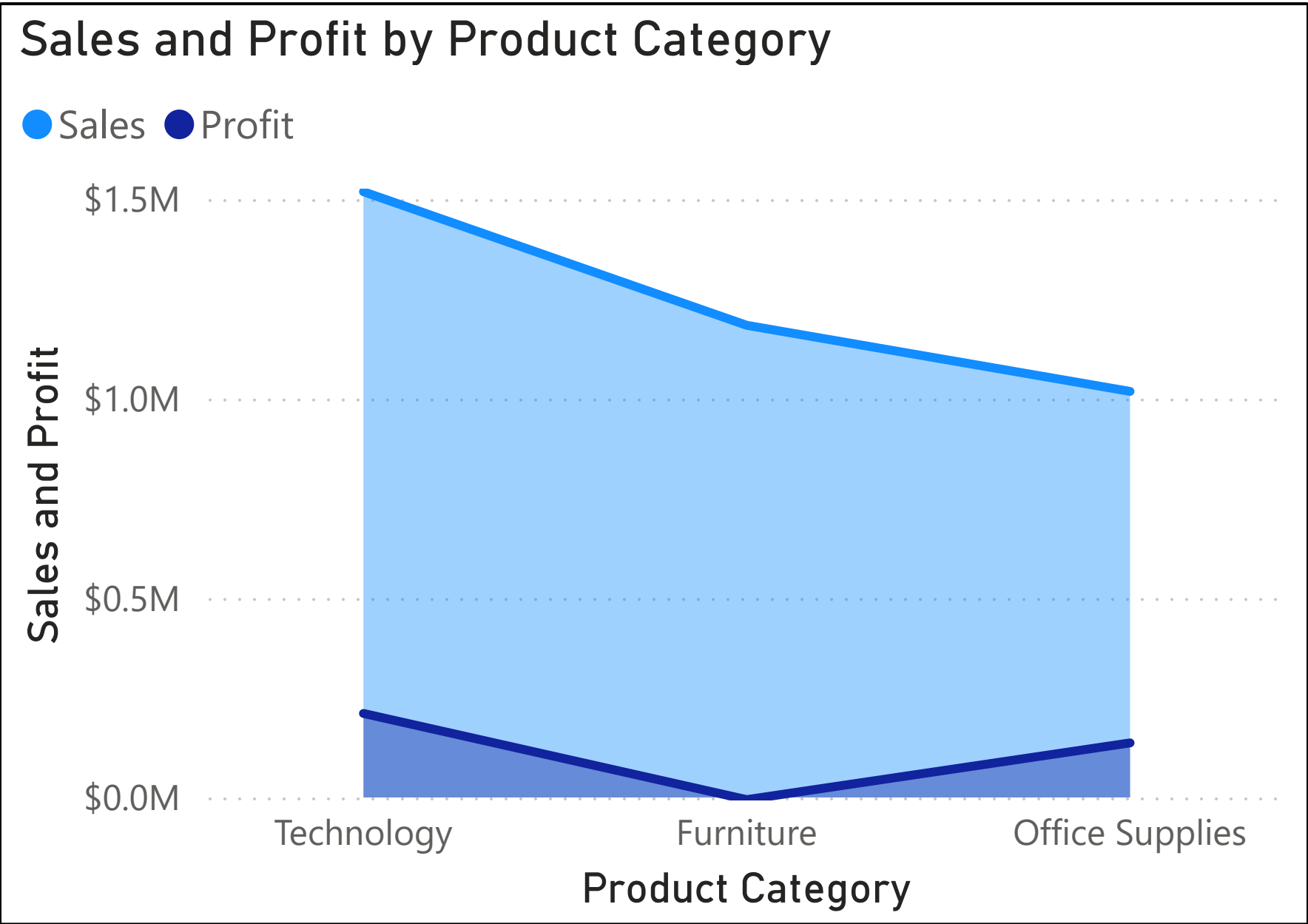
### Sales and Profit by Product Category

Product Category	Sales (\$M)	Profit (\$M)
Technology	1.5	0.2
Furniture	1.2	0.0
Office Supplies	1.0	0.15

### Sales and Profit by Product Category

● Sales ● Profit

Product Category	Sales (\$M)	Profit (\$M)
Technology	1.5	0.2
Furniture	1.2	0.0
Office Supplies	1.0	0.15



### Sales and Profit by Product Sub-Category

● Sales ● Profit

Sales and Profit

\$0.0M \$0.2M \$0.4M

Appliances Binders and Bin... Bookcases Chairs & Chair... Computer Perip... Copiers and Fax Envelopes Labels Office Furnishin... Office Machines Paper Pens & Art Sup... Rubber Bands Scissors, Rulers ... Storage & Orga... Tables Telephones and...

Product Sub-Category

Product Sub-Category	Sales (\$M)	Profit (\$M)
Appliances	0.18	0.02
Binders and Bin...	0.22	0.08
Bookcases	0.18	0.00
Chairs & Chair...	0.38	0.03
Computer Perip...	0.22	0.02
Copiers and Fax	0.23	0.02
Envelopes	0.05	0.01
Labels	0.00	0.00
Office Furnishin...	0.15	0.02
Office Machines	0.48	0.06
Paper	0.12	0.01
Pens & Art Sup...	0.04	0.00
Rubber Bands	0.01	0.00
Scissors, Rulers ...	0.00	0.00
Storage & Orga...	0.05	0.00
Tables	0.45	0.00
Telephones and...	0.48	0.09

### Sales and Profit by Product Sub-Category

● Sales ● Profit

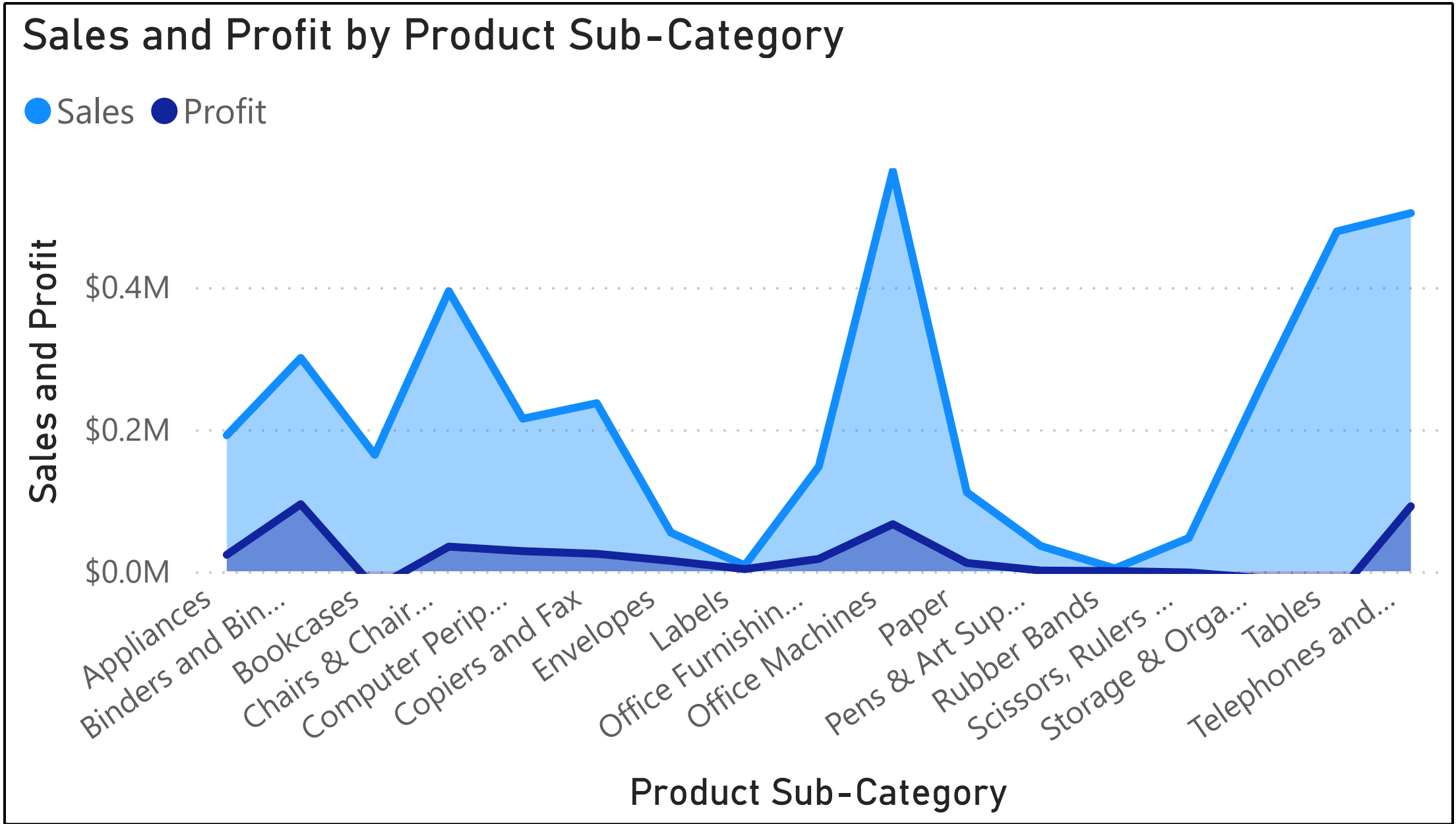
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Global Troy™ Exec...	Chairs & Chairmats	\$86,872.43
Product Name	Product Sub-C...	Sales
Chromcraft Bull-N...	Tables	\$69,049.68
Product Name	Product Sub-C...	Sales
Canon PC940 Copi...	Copiers and Fax	\$65,579.48
Product Name	Product Sub-C...	Sales
Hewlett-Packard c...	Office Machines	\$57,742.35
Product Name	Product Sub-C...	Sales
Polycom ViewStati...	Office Machines	\$47,721.81
Product Name	Product Sub-C...	Sales

Product Name	Sales	Profit	Profit Ratio
Zoom V.92 V.44 PCI Internal Controllerless FaxModem	\$3,185.82	\$286.34	8.99
Zoom V.92 USB External Faxmodem	\$2,354.80	\$332.97	14.14
Zebra Zazzle Fluorescent Highlighters	\$55.49	\$7.23	13.03
XtraLife® ClearVue™ Slant-D® Ring Binders by Cardinal	\$293.77	(\$1.79)	-0.61
X-Rack™ File for	\$510.56	(\$37.31)	-7.31
<b>Total</b>	<b>\$37,19,963.86</b>	<b>\$3,41,901.81</b>	<b>9.19</b>