

Project Manager Case Study

Strategic Procurement Transformation Initiative

- 🚀 **Strategic Objective:** Digitize and automate end-to-end procurement workflows
- 🏢 **Client Profile:** Enterprise segment with multi-layered approval processes
- 📄 **Scope:** 8–10 high-volume manual forms with iterative internal reviews
- 🛠️ **Technology Stack:** Microsoft Power Platform (Power Apps, Automate, Dataverse)
- 🌐 **Delivery Team:** Globally distributed, remote execution model
- 📅 **Timeline:** 16 weeks delivery + 2 weeks hypercare
- 💰 **Commercials:**
 - Revenue: **\$150K**
 - Cost: **\$75K**
 - Project Margin: **50%**
- 💡 **Client Benefits:**
 - Increased operational **efficiency**
 - Reduced **turnaround time**
 - Enhanced **transparency** for senior leadership
- 🤝 **Consulting Value:**
 - High-impact delivery = opportunity for future **up-sell and cross-sell**