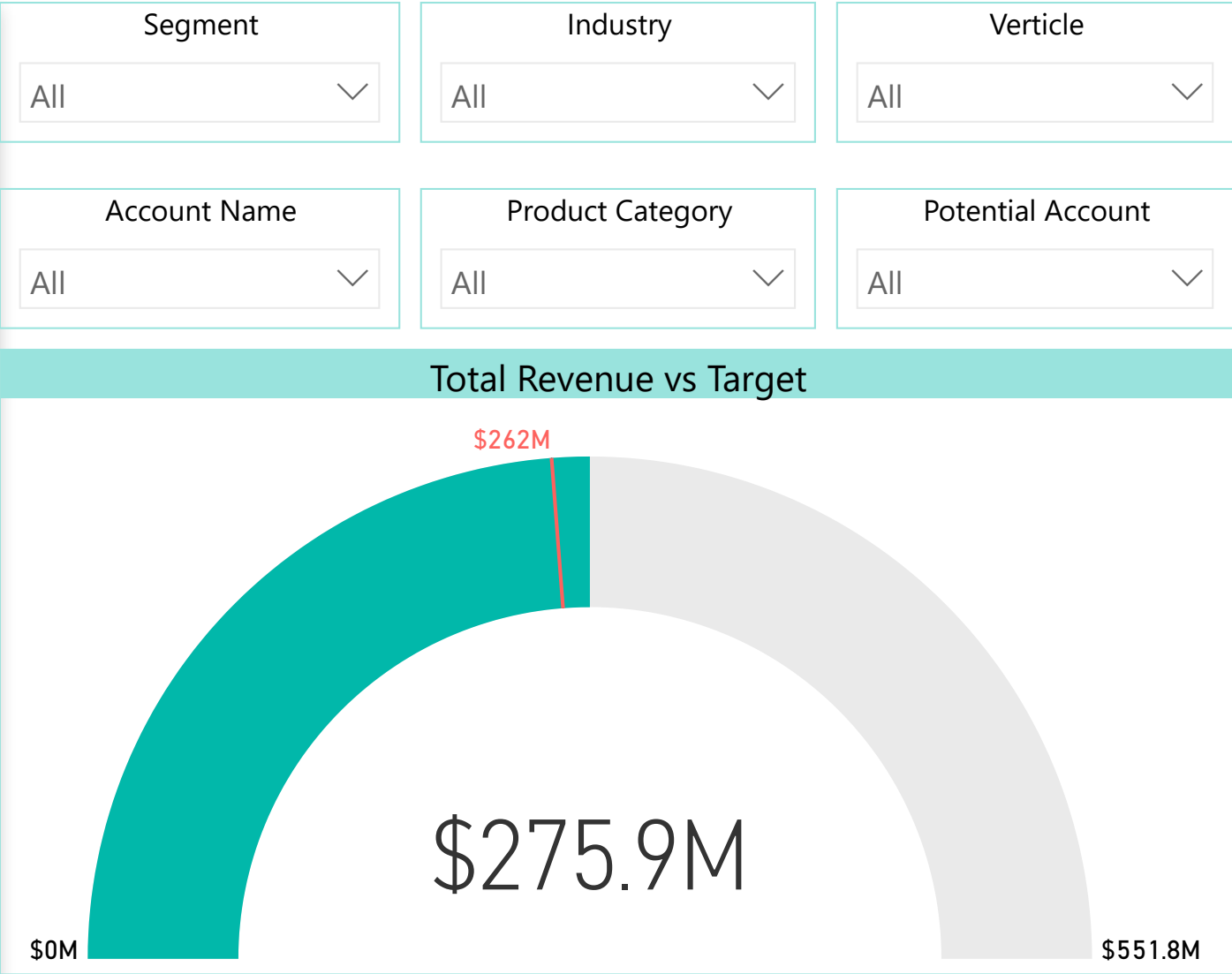
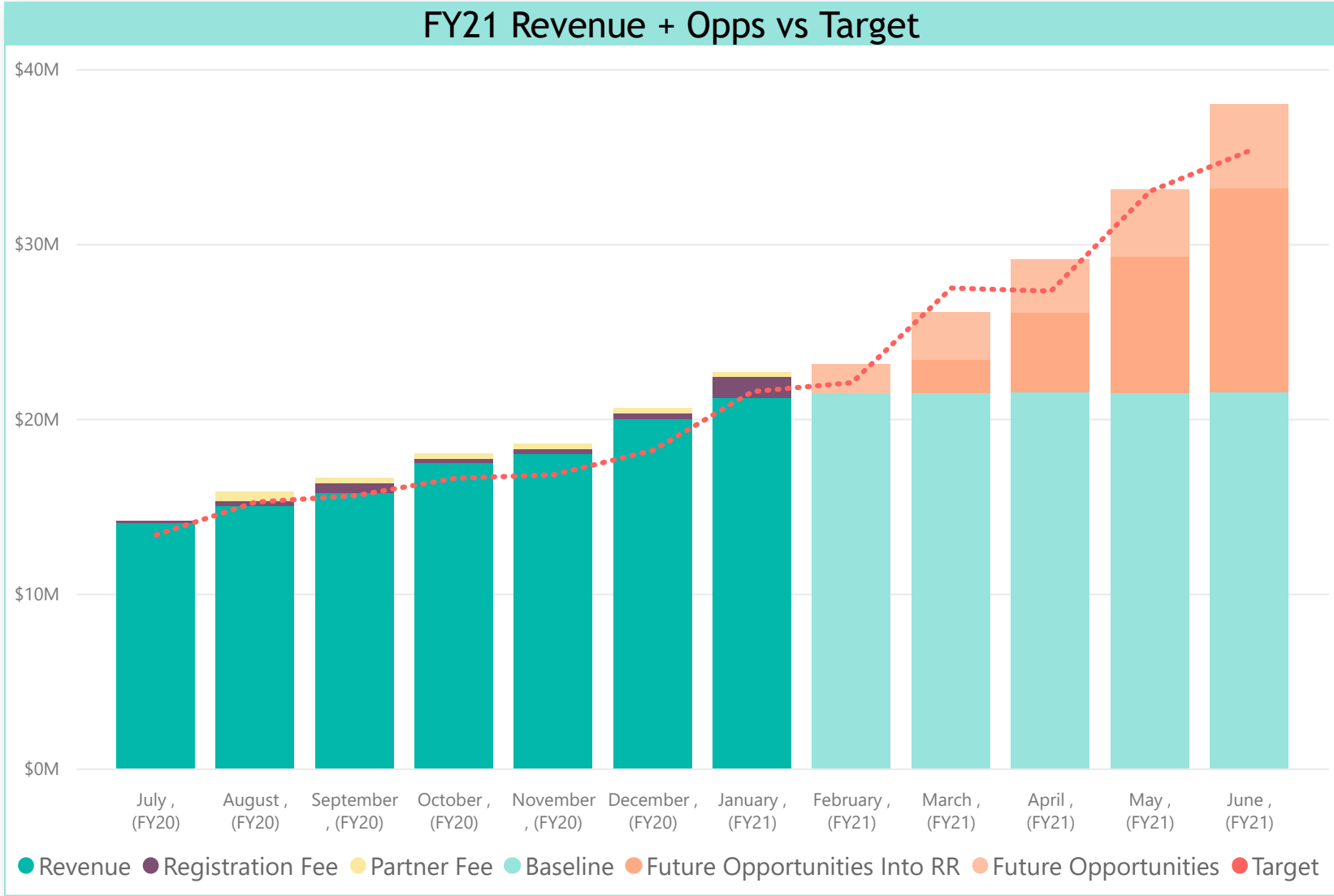
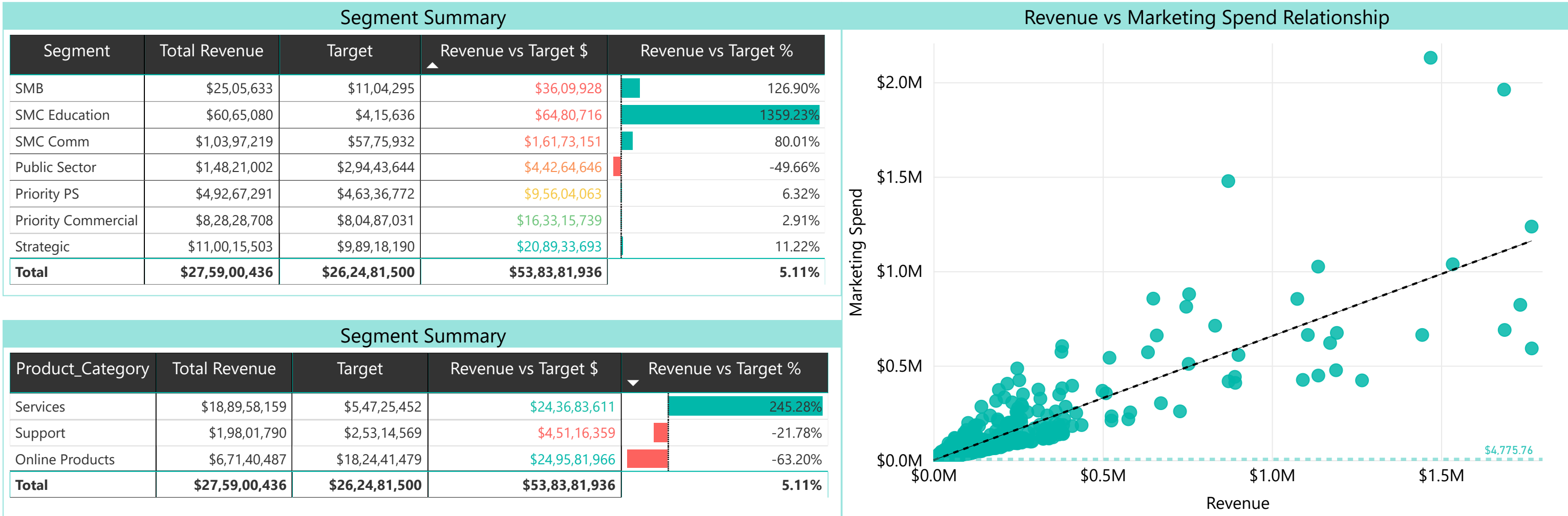


Overall Performance Summary



Main Summary Table													
	July , (FY20)	August , (FY20)	September , (FY20)	October , (FY20)	November , (FY20)	December , (FY20)	January , (FY21)	February , (FY21)	March , (FY21)	April , (FY21)	May , (FY21)	June , (FY21)	Total
Revenue	\$1,40,34,785	\$1,50,37,469	\$1,57,48,219	\$1,74,79,367	\$1,79,95,751	\$1,99,73,825	\$2,12,21,564	\$0	\$0	\$0	\$0	\$0	\$12,14,90,980
Registration Fee	\$1,09,738	\$2,85,794	\$5,79,861	\$2,08,683	\$2,78,024	\$3,36,205	\$11,62,265	\$0	\$0	\$0	\$0	\$0	\$29,60,570
Partner Fee	\$0	\$5,21,222	\$2,91,586	\$2,99,819	\$3,14,051	\$3,03,351	\$2,73,764	\$0	\$0	\$0	\$0	\$0	\$20,03,793
Baseline	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,14,95,328	\$2,14,95,328	\$2,14,95,328	\$2,14,95,328	\$2,14,95,328	\$10,74,76,640
Future Opportunities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,49,398	\$27,30,814	\$30,29,470	\$38,38,098	\$48,30,062	\$1,60,77,842
Future Opportunities Into RR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,66,048	\$45,93,842	\$77,76,809	\$1,16,53,912	\$2,58,90,611
Total Revenue	\$1,41,44,523	\$1,58,44,485	\$1,66,19,666	\$1,79,87,869	\$1,85,87,826	\$2,06,13,381	\$2,26,57,593	\$2,31,44,726	\$2,60,92,190	\$2,91,18,640	\$3,31,10,235	\$3,79,79,302	\$27,59,00,436
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Total Revenue	\$1,41,44,523	\$1,58,44,485	\$1,66,19,666	\$1,79,87,869	\$1,85,87,826	\$2,06,13,381	\$2,26,57,593	\$2,31,44,726	\$2,60,92,190	\$2,91,18,640	\$3,31,10,235	\$3,79,79,302	\$27,59,00,436
Target	\$1,33,52,460	\$1,52,28,123	\$1,55,97,340	\$1,65,85,143	\$1,68,01,377	\$1,81,90,999	\$2,15,51,710	\$2,20,62,698	\$2,74,74,163	\$2,72,96,085	\$3,30,14,324	\$3,53,27,077	\$26,24,81,500
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Revenue vs Target \$	\$2,74,96,983	\$3,10,72,608	\$3,22,17,006	\$3,45,73,012	\$3,53,89,203	\$3,88,04,380	\$4,42,09,303	\$4,52,07,424	\$5,35,66,353	\$5,64,14,725	\$6,61,24,559	\$7,33,06,379	\$53,83,81,936
Revenue vs Target %	9.93%	4.05%	6.55%	8.46%	10.63%	13.32%	5.13%	4.90%	-5.03%	6.68%	0.29%	7.51%	5.11%



Segment Summary

Product_Category	Total Revenue	Target	Revenue vs Target \$	Revenue vs Target %
Services	\$18,89,58,159	\$5,47,25,452	\$24,36,83,611	245.28%
Support	\$1,98,01,790	\$2,53,14,569	\$4,51,16,359	-21.78%
Online Products	\$6,71,40,487	\$18,24,41,479	\$24,95,81,966	-63.20%
Total	\$27,59,00,436	\$26,24,81,500	\$53,83,81,936	5.11%