# Financial Analysis Report 📈

### **Key Performance Indicators**

Sales | Current Vs Previous

9,23,11,095

Last Year: 2,64,15,256 (+249.46%)

**Orders** | Current Vs Previous Year

8,61,132

Last Year: 2,64,674 (+225.36%)

**Profit** | Current Vs Previous Year

1,30,15,238

Last Year: 38,78,465 (+235.58%)

**Profit M** | Current Vs Previous

Last Year: 14.7% (-3.97%)

**Discount** | Current Vs Previous

70,59,717~

Last Year: 21,45,531 (+229.04%)

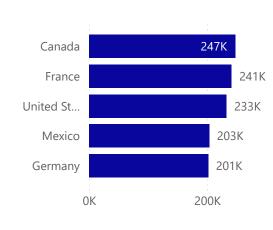
#### **Orders By Country**

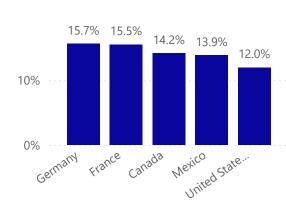




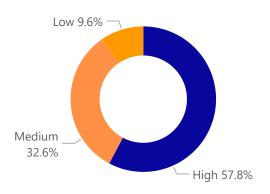


#### **Profit Margin By Segment & Products**





Sales Amt. By Year & Month



## **Profit By Segment**

28%

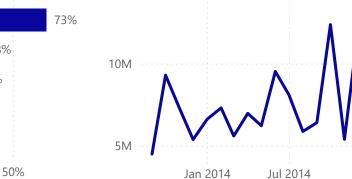
Channel ...

Midmarket

Governm...

Small Bu...

Enterprise -3%







Segment	Profit N	<b>Profit Margin</b>	
□ Channel Partners		73.13%	
Amarilla	P	72.43%	
Carretera		73.68%	
Montana	P	73.50%	
Paseo	Po	73.01%	
Velo	P	73.40%	
VTT	Po	73.05%	
<b>☐ Enterprise</b>		-3.13%	
Amarilla	P	-3.60%	
Carretera	P	-6.95%	
Montana	P	-1.19%	
Paseo	P	-1.55%	
Velo	-	-2.37%	
VTT	<b>P</b>	-4.31%	
		21.69%	
Amarilla	P	22.21%	
Carretera	<b>P</b>	23.01%	
Montana		20.30%	
Total	-	14.23%	