

\$12.64M

Sales

\$1.47M

Profit

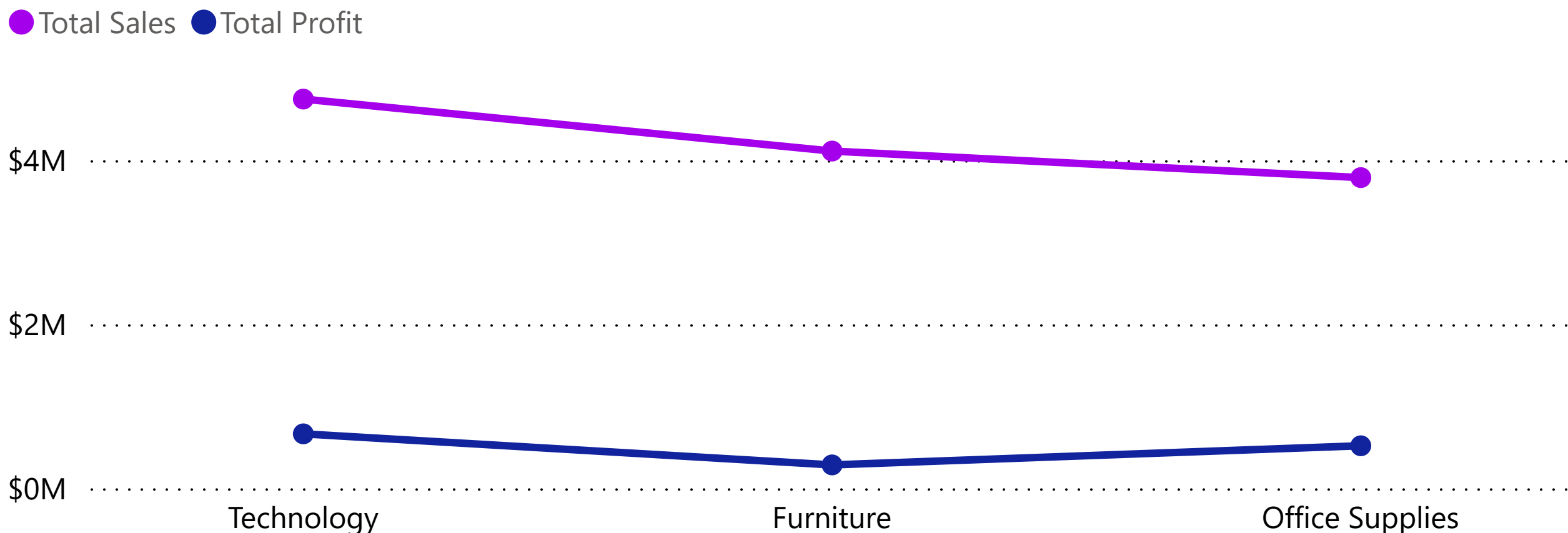
178K

Quantity Sold

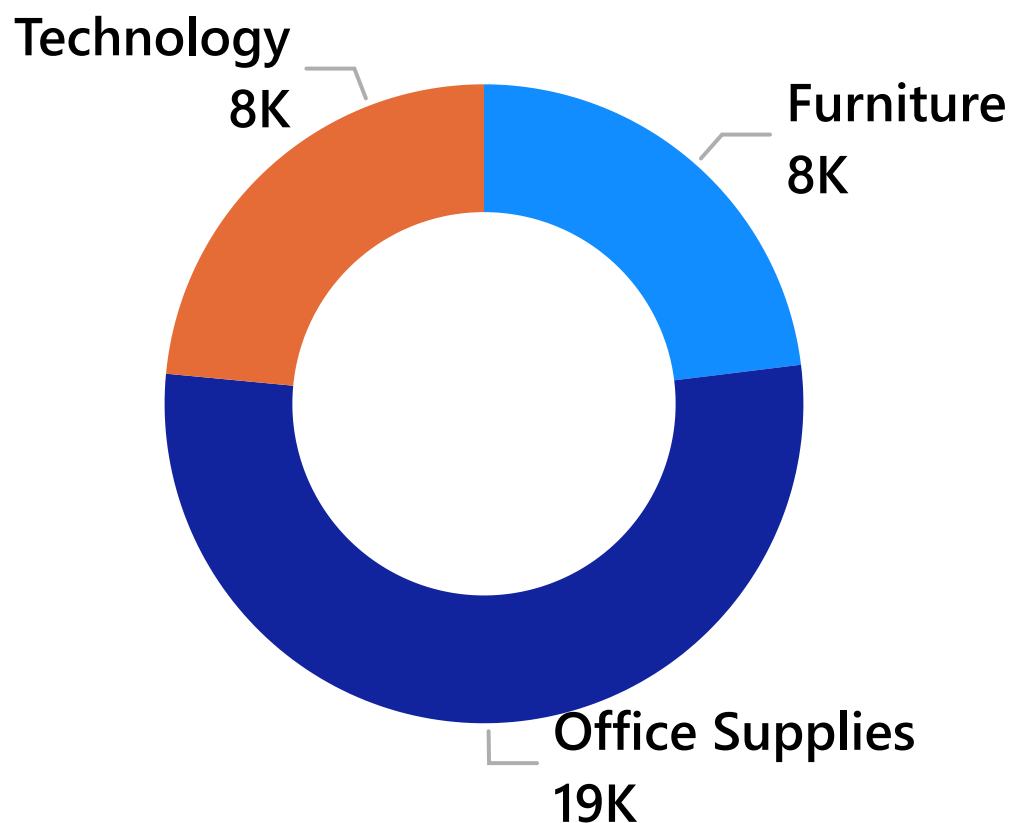
\$1.35M

Shipping Cost

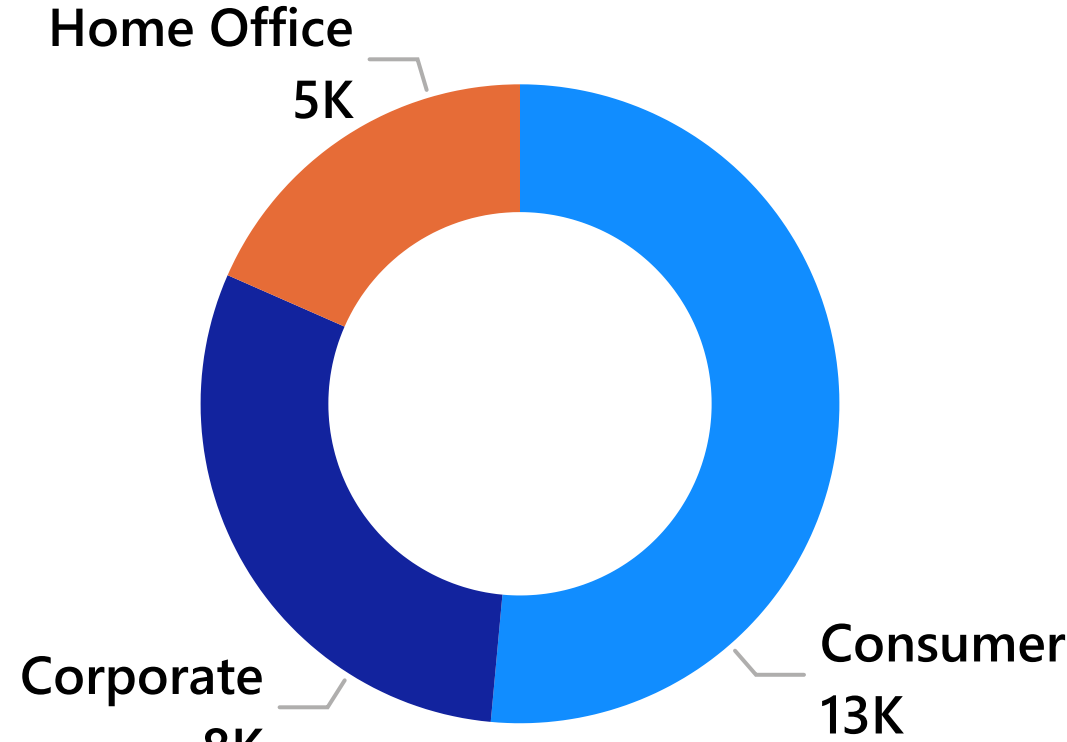
Sales & Profit By Categories



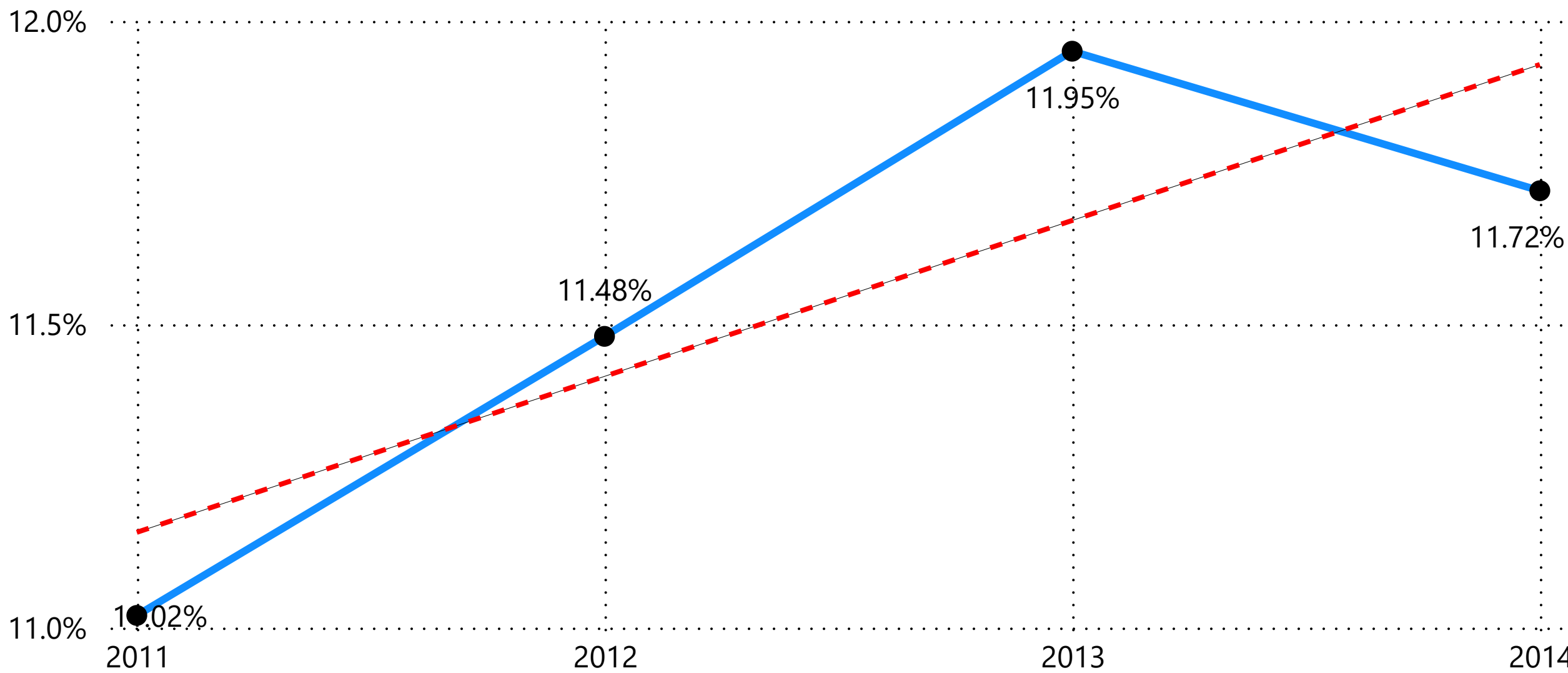
Orders by Category



Orders by Segment



Profit Margins By Year



Top 10 Products

Product.Name	Orders	Sales	Profit
Ibico Index Tab, Clear	23	\$678	\$38.67
Sanford Pencil Sharpener, Easy-Erase	19	\$2,290	\$1,028.03
Cardinal Binding Machine, Clear	17	\$4,111	\$1,628.51
Harbour Creations Swivel Stool, Red	17	\$6,339	\$1,309.88
Cardinal 3-Hole Punch, Clear	14	\$1,362	\$197.11
Acco Binder Covers, Clear	13	\$608	\$242.55
Avery Non-Stick Binders	13	\$76	(\$13.47)
Cardinal Binder, Recycled	13	\$609	\$94.05
Cardinal Index Tab, Clear	12	\$290	\$116.61
Ibico Binder Covers, Durable	12	\$343	\$7.02
Stanley Markers, Fluorescent	12	\$1,021	\$338.07
Wilson Jones Binding Machine, Clear	12	\$2,494	\$595.23
Acco Binder Covers, Recycled	11	\$238	(\$25.94)

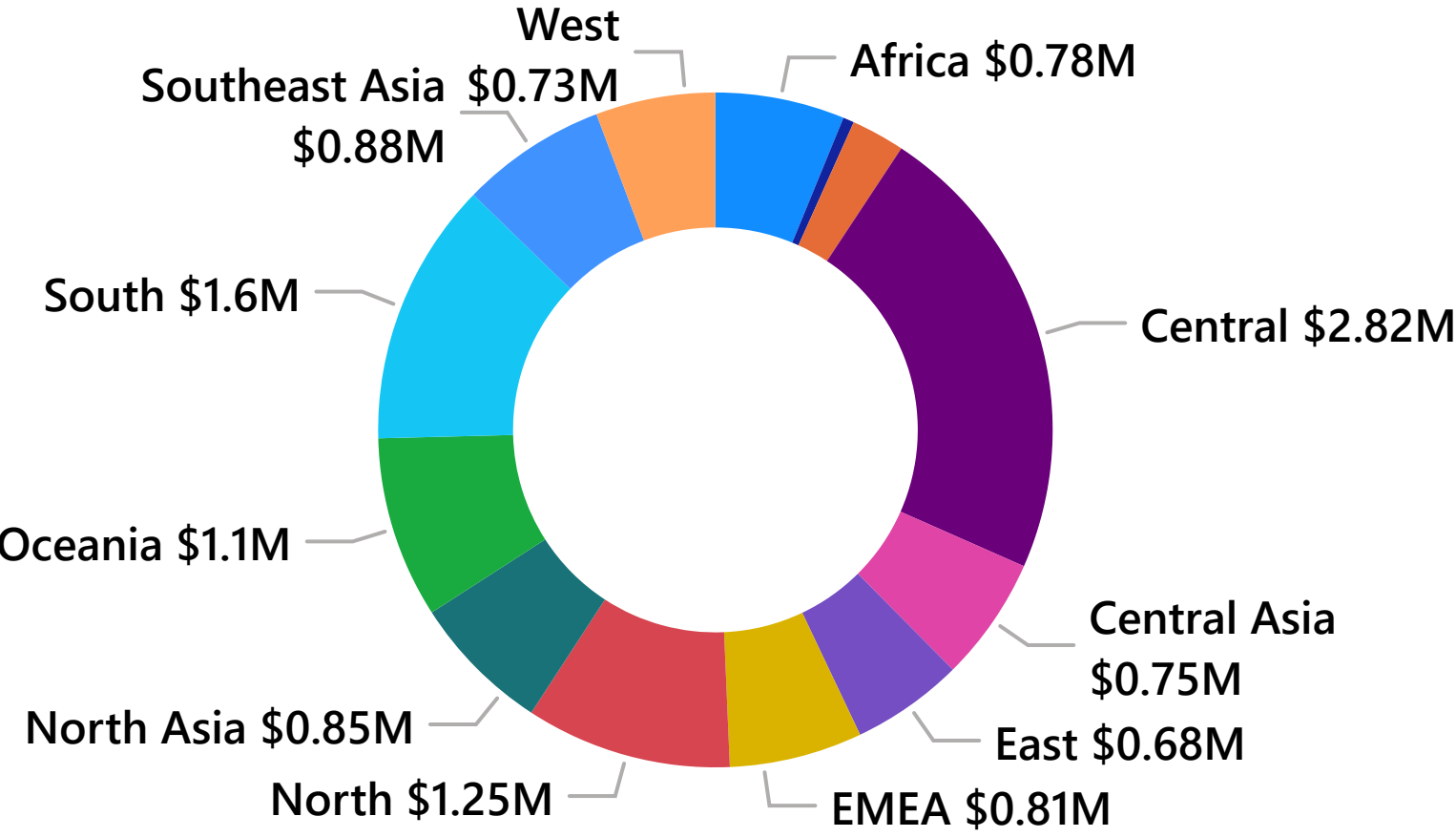
Top customer by Sales

Sean Miller

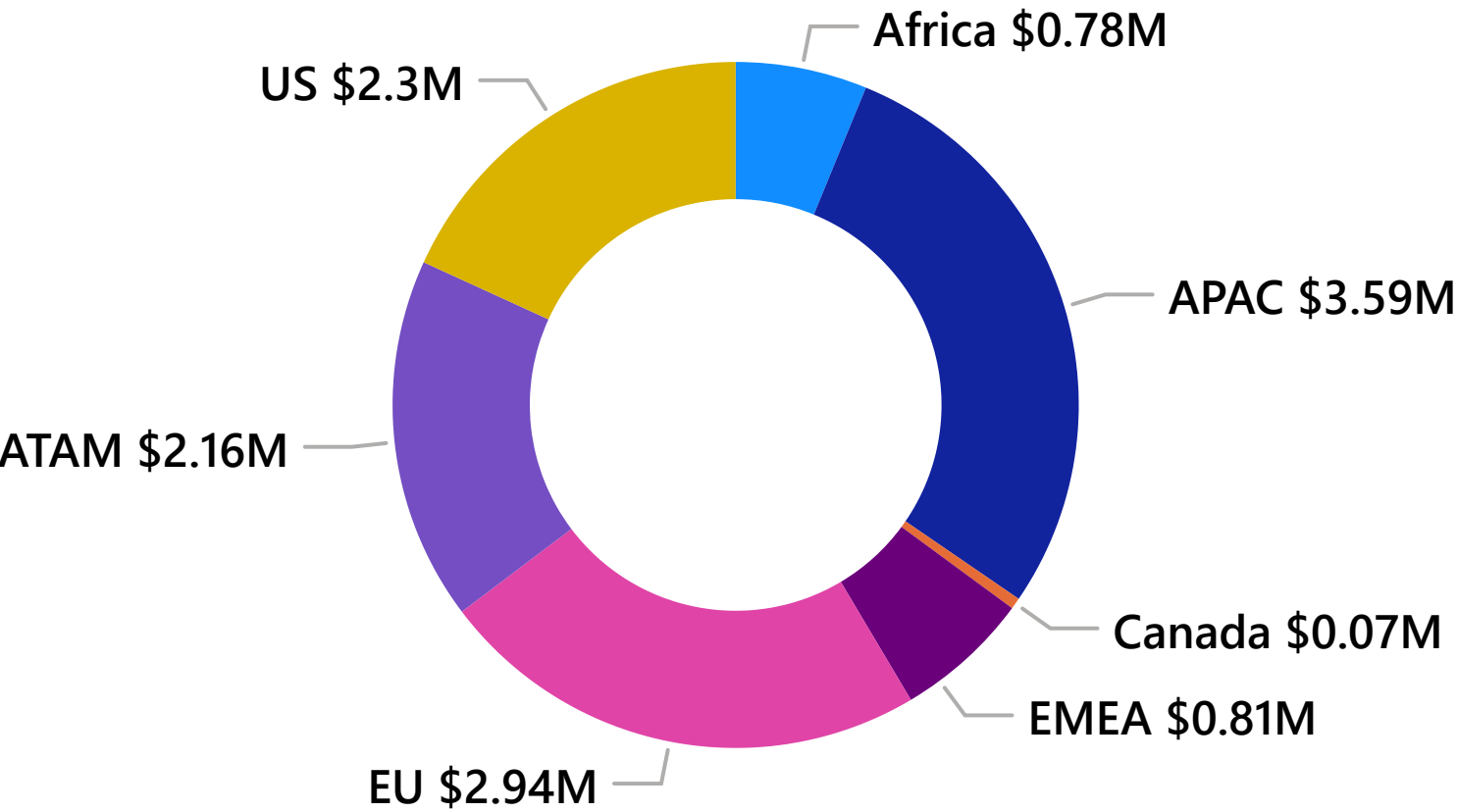
Order
5

Sales
\$25.04K

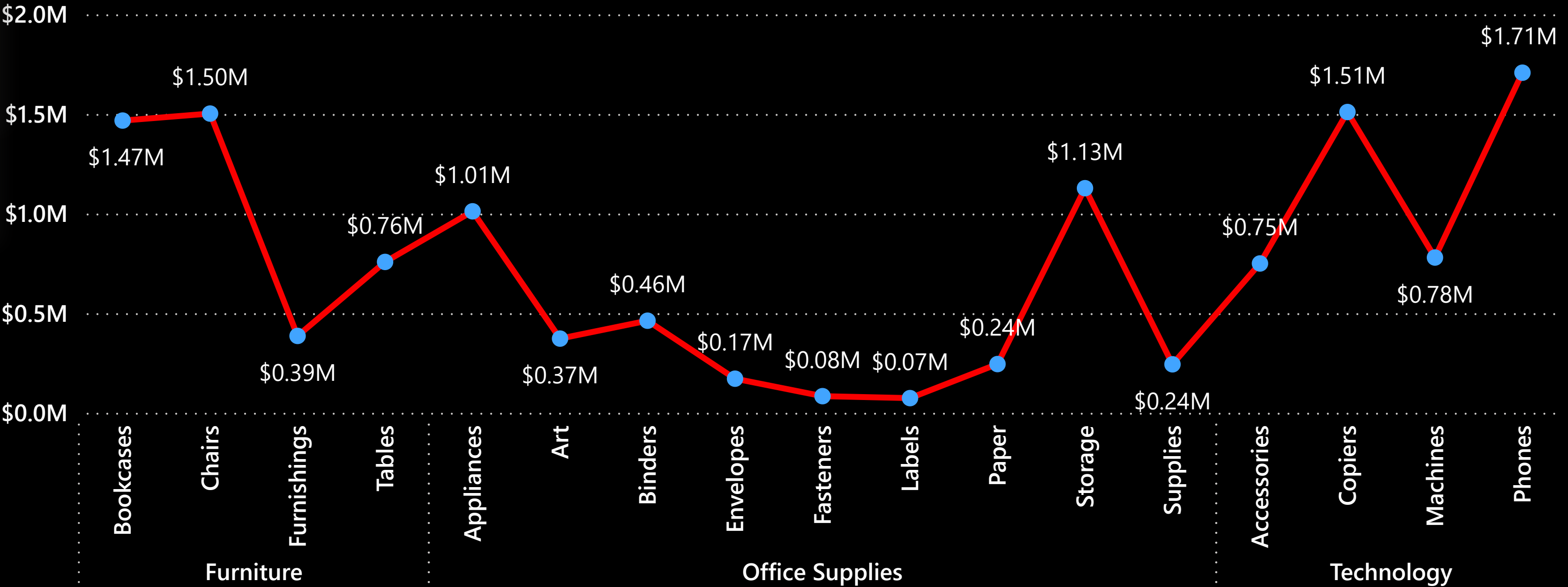
Sales by Region



Sales by Market



Sales by Category and Sub.Category



Top 20 Customers

Customer-Name	Unit Price	Cost Per Unit	Orders	Shipping Cost	Cost	Profit Per Unit	Profit Margin	Sales
Tom Ashbrook	9,576.67	\$152.46	30	\$2,809.631	\$43,298.63	\$22.23	15.59%	\$40,489
Tamara Chand	9,716.54	\$147.53	36	\$2,527.955	\$39,980.96	\$32.00	23.16%	\$37,453
Greg Tran	8,539.09	\$124.34	34	\$2,993.288	\$38,545.29	\$16.82	14.67%	\$35,552
Christopher Conant	7,899.54	\$133.94	39	\$3,252.51636	\$38,439.52	\$19.52	15.92%	\$35,187
Sean Miller	7,151.41	\$217.64	28	\$1,611.3735	\$36,781.37	(\$2.42)	-1.16%	\$35,170
Bart Watters	9,803.80	\$105.39	45	\$3,307.601	\$35,622.60	\$10.64	11.13%	\$32,315
Natalie Fritzler	8,619.61	\$110.48	43	\$4,127.563	\$35,905.56	\$4.75	4.85%	\$31,778
Fred Hopkins	7,841.03	\$117.04	39	\$3,537.07	\$33,941.07	\$15.89	15.16%	\$30,404
Jane Waco	8,168.49	\$112.72	40	\$3,302.649	\$33,590.65	\$21.03	20.69%	\$30,288
Hunter Lopez	8,541.71	\$155.65	24	\$1,974.531	\$32,220.53	\$37.76	25.84%	\$30,246
Sanjit Engle	8,519.57	\$107.32	39	\$1,946.476	\$32,089.48	\$20.12	19.96%	\$30,143
Penelope Sewall	7,842.59	\$118.23	33	\$3,258.687	\$33,341.69	\$15.39	14.42%	\$30,083
Peter Fuller	7,105.18	\$115.31	38	\$2,409.775	\$32,285.78	\$3.80	3.56%	\$29,876
Muhammed Yedwah	7 905 85	\$93 11	39	\$3 039 218	\$32 683 22	\$7 53	8 91%	\$29 644