



FILTERS

| | |
|----------|------|
| region | All |
| sub_zone | All |
| FY | 2021 |

P & L

By Fiscal Year

All values in USD

Note: 21 vs 20 is not part of pivot table

| Markets | Net Sales | COGS | Gross Margin | GM % |
|----------------|-----------|--------|--------------|-------|
| Australia | 21.0M | 14.1M | 6.9M | 32.9% |
| Austria | 2.8M | 2.0M | 0.9M | 30.1% |
| Bangladesh | 7.0M | 4.5M | 2.4M | 34.5% |
| Canada | 35.1M | 21.7M | 13.4M | 38.2% |
| China | 22.9M | 13.5M | 9.4M | 41.1% |
| France | 25.9M | 14.7M | 11.2M | 43.2% |
| Germany | 12.0M | 8.9M | 3.1M | 26.2% |
| India | 161.3M | 109.7M | 51.6M | 32.0% |
| Indonesia | 18.4M | 11.3M | 7.1M | 38.4% |
| Italy | 11.7M | 8.2M | 3.5M | 30.1% |
| Japan | 7.9M | 4.2M | 3.7M | 46.5% |
| Netherlands | 8.0M | 4.6M | 3.4M | 42.0% |
| Newzealand | 11.4M | 5.9M | 5.5M | 48.2% |
| Norway | 13.7M | 9.6M | 4.0M | 29.5% |
| Pakistan | 5.7M | 3.6M | 2.0M | 36.2% |
| Philippines | 31.9M | 19.4M | 12.5M | 39.1% |
| Poland | 5.2M | 3.0M | 2.2M | 42.6% |
| Portugal | 11.8M | 6.8M | 5.0M | 42.1% |
| South Korea | 49.0M | 31.4M | 17.6M | 35.9% |
| Spain | 12.6M | 8.4M | 4.2M | 33.1% |
| Sweden | 1.8M | 1.1M | 0.7M | 40.2% |
| United Kingdom | 34.2M | 18.7M | 15.4M | 45.1% |
| USA | 87.8M | 55.3M | 32.5M | 37.0% |
| Grand Total | 598.9M | 380.7M | 218.2M | 36.4% |











































































